CITY OF PHILADELPHIA

Office of Innovation and Technology
(on behalf of
The Office of Budget and Program Evaluation)

REQUEST FOR INFORMATION

FOR

PERFORMANCE BASED BUDGETING SOLUTION

August 14, 2018

Information Session Conference Call

August 17, 2018 at 10:00 AM

Deadline for questions, requests for clarification, or requests for additional information

August 24, 2018 before 5:00 PM (Local Philadelphia Time)

City Responds to Questions

August 31, 2018

Responses to RFI Due

September 12, 2018 before 5:00 PM (Local Philadelphia Time)

JAMES F. KENNEY, Mayor
Anna Adams, Budget Director, Office of Budget and Program Evaluation
Mark Wheeler, Interim CIO, Office of Innovation and Technology
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I. RESPONSE CALENDAR

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II. PURPOSE OF REQUEST FOR INFORMATION

The City of Philadelphia (City) is embarking on a significant initiative to modernize its administrative business processes and related legacy technology systems that currently support its business operations. As part of this initiative, the City intends to implement a new performance management system to assist with program-based budgeting. The City, through its Office of Innovation and Technology (OIT), on behalf of The Office of Budget and Program Evaluation has issued this Request for Information (RFI) in order to solicit statements of interest, capabilities, and Rough Order of Magnitude (ROM) cost estimates from all Respondents interested in, and capable of, providing commercial off-the-shelf (COTS) software as part of the City’s solution.

Respondents are asked to provide OIT with information regarding their available COTS products and solutions, subject to the following guidelines:

- Identify only COTS products that are modifiable or configurable to meet specific City requirements, and that focus on interoperability, reliability, usability, availability, capacity and scalability
- Present the software solution’s interoperability and operational requirements in accordance with the International Organization for Standardization Open Systems Interconnection (OSI) model
• Include an architectural diagram of the solution with description of the solution's scalability; responses may include one or more models or solutions.
• Describe the configurability of the software to meet specific user needs.

Responses should include implementation, integration, and/or configuration services. If, the software can be installed and configured only by the Respondent, that must be clearly stated in the Response, including the reasons why that is the case.

Respondents may, in the City’s discretion, be invited to engage in discussions with the City’s project team and/or demonstrate their products, services and solutions.

No contract will be awarded pursuant to this RFI. Anyone who does not respond to this RFI is not precluded from responding to any future solicitation issued by the City. The City intends to procure software for this project as soon as reasonably possible, in accordance with the City’s procurement laws and practices for software purchases, which may include, but are not limited to, the use of existing City contracts or certified cooperative purchase agreements. Respondents will not be bound by the ROM cost estimates provided in their responses to this RFI in a future procurement. The City also reserves the right to not procure any software.

III. RFI CONTACT INFORMATION FOR QUESTIONS, REQUESTS FOR CLARIFICATION

All questions (see RFI Question Template Exhibit) and requests for clarification concerning this RFI must be in writing submitted via email no later than 5:00 pm, Local Philadelphia Time, on August 24, 2018 to:

Annelyn Grellier  Gayle Ruggeri  
Office of Innovation and Technology Office of Innovation and Technology  
Annelyn.Grellier@phila.gov Gayle.Ruggeri@phila.gov

Responses to questions and requests for additional information shall be at the sole discretion of the City. Any additional information and/or responses to questions will be posted on the City’s website at http://www.phila.gov/rfp (“Additional Opportunities”). No information and/or responses to questions will be sent by email. Nothing in this RFI shall create an obligation on the City to respond to a Respondent submitting a response.

The City may, in its sole discretion, issue addenda to this RFI containing responses to questions, clarifications of the RFI, revisions to the RFI or any other matters that the City deems appropriate. Addenda, if any, will be posted on the City’s website at http://www.phila.gov/rfp (“Additional Opportunities”). It is the Respondent’s responsibility to monitor the Additional Opportunities site for Addenda and to comply with any new information.
Oral responses made by any City employee or agent of the City in response to questions or requests for information or clarification related to this RFI are not binding and shall not in any way be considered as a commitment by the City.

If a Respondent finds any inconsistency or ambiguity in the RFI or an addendum to the RFI issued by the City, the Respondent is requested to notify the City in writing by the above deadline for questions and requests for information or clarification.

IV. ABOUT THE CITY OF PHILADELPHIA, OIT AND OBPE

The City of Philadelphia is the largest city in the Commonwealth of Pennsylvania and the sixth-most populous city in the United States with over 1.5 million residents. Additionally, due to its rich historic and cultural heritage, the region is visited by more than 40 million people each year.

Philadelphia is located in the southeastern section of Pennsylvania and the coterminous city/county covers 143 square miles. The City is bordered by the following counties: Bucks, Montgomery and Delaware in Pennsylvania, and Burlington, Camden and Gloucester in New Jersey.

As an operating department of the City, OIT provides technology and telecommunication services to the City, its employees, and the community. There are over 25,000 city employees in Philadelphia.

The Office of Budget and Program Evaluation (OBPE) performs budgetary functions for the City. Those functions include:

- Developing and managing the City’s operating and capital budgets and five year financial and strategic plan;
- Forecasting expenditures and revenues;
- Projecting the year-end fund balance for the City’s operating funds;
- Monitoring and forecasting the City’s cash-flow;
- Developing and monitoring agency-level budgets; and
- Evaluating the impact of programmatic investments on achieving strategic goals.

V. INFORMATION SESSION

An Informational Session to review the requirements of this RFI will be held as a conference call at the time and location indicated below.

August 17, 2018 - 10:00 AM (Local Philadelphia Time)

Attendance at the Information Session is optional but strongly encouraged.

There will be a conference call dial-in number for the Information Meeting. To receive the dial-in information:
email Annelyn Grellier, annelyn.grellier@phila.gov, and Gayle Ruggeri, gayle.ruggeri@phila.gov, by 12:00 PM on August 16, 2018 Local Philadelphia Time
include the name and email address of who is to receive the dial in information.

VI. ANTICIPATED SOLUTION REQUIREMENTS

The overarching goal of this initiative is to develop tools to support OBPE in the collection, review and reporting of performance measures. Specific objectives include:

- Reducing the time to collect performance data from departments and to prepare budgetary reports,
- Improving the tool that departments use to report data to OBPE,
- Improving OBPE’s ability to monitor department spending and the impact of programmatic investments on achieving strategic objectives.

The proposed solution should include the following functionality:

- Ability to enter, review, and report on data for a specified time period and allow for the following attributes:
  - Ability to enter and update performance measures
  - Ability to categorize performance measures
  - Specify the performance measures to be displayed for the specified time period
  - Display and report on both current and prior year data for a specified time period
  - Ability to add custom fields and change field names
  - Ability to perform calculations on system data, e.g. mathematical and statistical
  - Ability to comment on any field
  - Comments are fully searchable
- Availability of a minimum of five (5) years of data
- Ability to import/export data in standard file formats, e.g. XLS, comma delimited, etc.
- Built-in audit trail on all activities
- Role-based access control for approximately 50-100 concurrent users
- Ability to send emails/alerts based on a variety of criteria
- Robust built-in reporting
- Ability to edit built-in reports and create ad-hoc reports
- Ability to export/save reports in standard formats, e.g. XLS, PDF, comma delimited, etc.

Desired functionality:

- Ability to create data visualizations, such as dashboards, charts, graphs, etc.
- Scenario modeling
- Ability to upload/attach supporting information to the budget data
VII. SUBMISSION GUIDELINES/REQUIREMENTS

The City expects each Respondent to include in their response to this RFI the following items in the order listed:

**Company Overview:**
Include company name, physical address, phone number, fax number, and web address, a brief description of the company, its services, business size (total revenue and number of employees), and point(s) of contact, including name, address, phone and email address. Note the company’s operations including the number of years the company has been supporting this solution; location of company’s headquarters and all other office locations; and three years of financial data to ensure company stability.

**Clients:**
Identify your experience with clients of similar size and scope to the City of Philadelphia, including client name, engagement title, description of engagement, cost, and start and completion dates as well as the name, address and telephone number of a contact person.

**Product/Software Solution:**
Identify one or more COTS solutions that meet the City’s requirements. Responses that describe solutions which are completely custom software may, in the City’s discretion, be rejected without review.

A major goal of this RFI is to provide Respondent with an opportunity to inform the City and OIT about their respective software solution’s interoperability and operational requirements in reference to the OSI model. Respondents are encouraged to include in their response an architectural diagram of the solution with description of the solution’s scalability. Respondents are welcome to provide one or more models or solution sets to meet this requirement for an integrated interoperable solution set.

**Infrastructure/Architecture Model:**
Identify your infrastructure/architecture model(s) provided and supported and whether they are on premise, hosted off-premise, or Software-as-a-Service (SaaS) models.

Supplement this request with an interoperable architectural diagram outlining each OSI layer requirement for enablement, sustainment, reliability, redundancy, and growth. Highlight your anticipated annual upgrade and patch release schedule.

**Key Features:**
Identify best of breed features included in the proposed COTS solution(s), including, at a minimum, the Key Features in Section VI. Anticipated Project Requirements.
Support and Maintenance Model:
Provide the anticipated ongoing software maintenance and support services required to sustain the solution including frequency of upgrades and patches/bug releases and the estimated timeframes to complete. Outline the services in your support model including available service level agreements.

Reporting and Key Performance Indicators (KPIs):
Provide the standard and custom reporting included in your solution and the available KPIs.

Pricing/Licensing Model:
Include a general pricing model and cost for the software based upon the information provided in this RFI. This pricing should also indicate the licensing model, (i.e. licensing by individual users, by core, by seat etc.), descriptions of the hosting models available, and estimates of associated costs. Include cost estimates for ongoing support and maintenance for three years, and when those support and maintenance costs begin (i.e. at time of purchase, after implementation, etc.).

Respondents will not be bound by any cost estimates included in responses to this RFI.

VIII. USE OF RESPONSES

Responses to this RFI may be used by OIT to select a software product for Performance Based Budgeting solution. Responses may also be used to assist OIT in gathering information for planning purposes, and for purposes of identifying sufficient resources for an implementation initiative.

The City does not intend to announce any further actions taken pursuant to this RFI. If any such announcements are made, at the sole discretion of the City, those announcements will be posted with the original RFI. In some cases, at the City’s sole discretion, the City may issue an RFP. The City will notify Respondents to this RFI once the RFP has been posted on the City’s website.

The City will notify you if additional information is required in order to evaluate your response to this RFI. Absent such follow up from the City, we respectfully request that respondents refrain from requesting additional information on the status of this RFI. In order to protect the integrity of the City procurement process, City personnel will not respond to requests for additional information on the status or outcome of this RFI, other than as described above.

IX.  HOW TO SUBMIT RESPONSES

Respondents should submit their responses electronically (hard copies are unacceptable) in MS Word or Adobe PDF format, as a single document (see note below), to:

Annelyn Grellier          Gayle Ruggeri
Office of Innovation and Technology
Annelyn.Grellier@phila.gov Gayle.Ruggeri@phila.gov
Responses are due September 12, 2018 before 5:00 pm, Local Philadelphia Time.

Note: Response document(s) are limited to 15 MB; if necessary, please submit multiple files or zip/compress the file(s)

X. CONFIDENTIALITY AND PUBLIC Disclosure

Respondents shall treat all information obtained from the City which is not generally available to the public as confidential and/or proprietary to the City. Respondents shall exercise all reasonable precautions to prevent any information derived from such sources from being disclosed to any other person. No other party, including any Respondent, is intended to be granted any rights hereunder.

XI. RIGHTS AND OPTIONS RESERVED

In addition to the rights reserved elsewhere in this RFI, the City reserves and may, in its sole discretion, exercise any or more of the following rights and options with respect to this RFI if the City determines that doing so is in the best interest of the City:

1. Decline to consider any response to this RFI (“response”); cancel the RFI at any time; elect to proceed or not to proceed with discussions or presentations regarding its subject matter with any Respondent and with firms that do not respond to the RFI; to reissue the RFI or to issue a new RFI (with the same, similar or different terms);

2. Select a COTS package from a vendor that does not respond to this RFI, or elect not to proceed with any procurement;

3. Waive, for any response, any defect, deficiency or failure to comply with the RFI if, in the City’s sole judgment, such defect is not material to the response;

4. Extend the Submission Date/Time and/or to supplement, amend, substitute or otherwise modify the RFI at any time prior to the Submission Date/Time, by posting notice thereof on the City web page(s) where the RFI is posted;

5. Require, permit or reject amendments (including, without limitation, submitting information omitted), modifications, clarifying information, and/or corrections to responses by some or all Respondents at any time before or after the Submission Date/Time;
6. Require, request or permit, in discussion with any Respondent, any information relating to the subject matter of this RFI that the City deems appropriate, whether it was described in the response to this RFI;

7. Discontinue, at any time determined by the City, discussions with any Respondent or all Respondents regarding the subject matter of this RFI, and/or initiate discussions with any other Respondent or with vendors that did not respond to the RFI;

8. To conduct such investigations with respect to the financial, technical, and other qualifications of the Respondent as the City, in its sole discretion, deems necessary or appropriate;

9. Do any of the foregoing without notice to Respondents or others, except such notice as the City, in its sole discretion, may elect to post on the City web page(s) where this RFI is posted.

This RFI and the process described are proprietary to the City and are for exclusive benefit of the City. Upon submission, responses to this RFI shall become the property of the City, which shall have unrestricted use thereof.

XII. PUBLIC DISCLOSURE

By submitting a response to this RFI, Respondent acknowledges and agrees i) that the City is a “local agency” under and subject to the Pennsylvania Right-to-Know Law (the “Act”), 65 P.S. §§ 67.101-67.3104, as the Act may be amended from time to time; and ii) responses may be subject to public disclosure under the Act. In the event the City receives a request under the Act for information that a Respondent has marked as confidential, the City will use reasonable efforts to consult with Respondent regarding the response and, to the extent reasonably practicable, will give Respondent the opportunity to identify information that Respondent believes to be confidential proprietary information, a trade secret, or otherwise exempt from access under Section 708 of the Act.

Notwithstanding anything to the contrary contained in this RFI, nothing in this RFI shall supersede, modify, or diminish in any respect whatsoever any of the City’s rights, obligations, and defenses under the Act, nor will the City be held liable for any disclosure of records, including information that the City determines in its sole discretion is a public record and/or information required to be disclosed under the Act.
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