## A NATIONAL LIFE SCIENCES LEADER

Key Drivers and Trends: Research, Employment, and Economic Opportunity

Philadelphia is at the center of a region that is a national leader in life sciences, with top ranks for its talent, connectivity, research community, and real estate suited for uses ranging from start-ups to research labs to production facilities.

#### **Real Estate**



## **5.8 Million S.F.** Existing Life Sciences Inventory

2.8 Million S.F.
Under Construction for
Life Sciences

## **Funding**



# \$5.9 Billion National Institutes of Health Funding (2019-2023)

#### \$2.5 Billion Venture Capital\* (2019-2023)

\*Includes: accelerator, angel, seed round, early- and late-state VC

### **Talent**



#### Life Sciences Workers 88.000+

in the Greater Philadelphia Region

#### 2,200+

Annual Life Sciences Graduates from Philadelphia Institutions

#### 95.000

Graduates in the Greater Philadelphia Region

## Institutions



## **34**Colleges & Universities in Philadelphia

**37**Hospitals in Philadelphia

**5** Medical Schools

4

National Cancer
Institute Centers

Photo Source: Shahadat, Rahman for Unplash.com

## AN ACCESSIBLE URBAN COMMUNITY

## Philadelphia is uniquely positioned on the East Coast to serve the growing life sciences industry.

The core of an interconnected, well-resourced, and innovation-minded region, Philadelphia is home to top class research institutions of higher education, a growing community of founders, with a vision for its life sciences ecosystem centered on growth and prosperity for all its residents.



## A GROWTH CATALYST

The life sciences sector is energizing growth in the urban core of Philadelphia.

## **MAJOR LIFE SCIENCES CLUSTERS**



## **REAL ESTATE CAPACITY FOR LIFE SCIENCES**

Within the Urban Core of Philadelphia

Philadelphia offers diverse life sciences real estate options, from existing spaces to development-ready sites, suitable for startups, research labs, and production facilities, all within the urban core.

## Existing

#### 5.8 Million S.F.

2.4 Million S.F. designated high quality, built after 2015

#### 65% Lower

Average Rent Rate Compared with Top East Coast Markets

Source: CBRE Q4 2023 Life Sciences Market Report, Urban Total

## In the Pipeline

#### 2.8 Million S.F.

**Under Construction** 

#### 8.5 Million S.F.

**Ready for Conversion** 

#### 4.4 Million S.F.

In Proposal Stages

## ATTRACTING & DEVELOPING TALENT

Philadelphia's institutions and workforce development resources generate a talent pipeline for life sciences employers.

2,200+ Life Sciences-Related
Degrees Conferred in 2022 at
9 Philadelphia Institutions, led by:

- → University of Pennsylvania: 680+
- → Drexel University: 600+
- → Temple University: 550+

#### 100+

Institutions of Higher Education in the Greater Philadelphia Region

#### 4,000+

Annual Life Sciences Graduates from Colleges and Universities in Greater Philadelphia

### 325,000

Students in the Region
→ Boasting 50% Retention Rate

#### 155%

Growth of Residents Aged 25-34
Holding a Bachelor's Degree
→ Outpacing all Major U.S. Cities (2000-2021)

Source: Campus Philly

#### NATIONAL RECOGNITION

2023

## **EDA Tech Hub Designation for Precision Medicine**

Greater Philadelphia Region

2022

#### **EDA Good Jobs Challenge**

Awarded to PhilaWorks

## 13,000+

Life Sciences Jobs in Philadelphia

- → 7,000+ Jobs in Philadelphia
  Research, Testing, and Medical
  Laboratories
- → 3,500+ at Philadelphia Academic Institutions
- → 1,600+ Biopharmaceuticals Jobs
- → 1,000+ Jobs in Logistics / Medical Devices / Ag-Bio

## **DRIVING INNOVATION**

Research institutions in Philadelphia are leaders in life sciences discovery.

Funding for life sciences research in Philadelphia is fueling groundbreaking innovation.

Innovations in the life sciences sector are often borne out of research completed in university and hospital laboratories. Having a robust pipeline of research funding from federal, state, private and philanthropic sources, Philadelphia is long considered a hub for medical innovation and expertise.

## \$5.8 Billion

National Institutes of Health Funding since 2019

→ \$1.2 Billion in 2023

## \$512 Million

Centers for Disease Control and Prevention Funding since 2019

## \$1.2+ Billion

Private\* Life Sciences Research Funding in 2023

\*Includes 19 top life sciences research institutions in Philadelphia with published research budgets.

Nobel Prize in Medicine

Recipients Katalin Karikó and Drew Weissman **1st** FDA-approved cell-based gene therapy and directly administered gene therapy.

Philadelphia is where pioneering life sciences research leads to advancements and impact.

Philadelphia is home to a growing community of life sciences firms, sparked in part by its foundation of research activity. Since 2019, a growing volume of research has been translated into commercial enterprises, further drawing venture capital to the city and growing new local businesses.

**3,200+**Clinical Trials\* Started since 2019

Source: National Library of Medicine (2024)

**2,500+**Clinical Trials\* Completed since 2019

Source: National Library of Medicine (2024)

1,000+

Phase II & III Clinical Trials\*
Completed since 2019

\* Conducted by companies with facilities in Philadelphia

## **INVESTMENTS IN ENTREPRENEURSHIP**

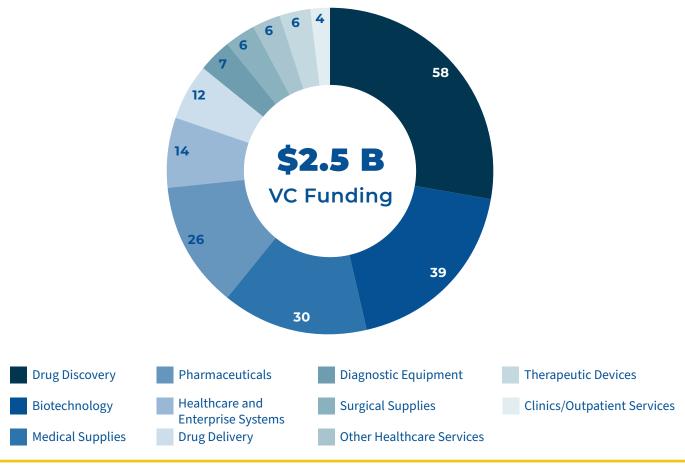
Venture capital is advancing life sciences innovation in Philadelphia.

With a strong, growing startup community, Philadelphia has made strategic investments in talent and resources to strengthen the next generation of life sciences entrepreneurs.



Source: Pitchbook

#### **VENTURE CAPITAL DEALS BY LIFE SCIENCES SUBSECTOR, 2019-2024**



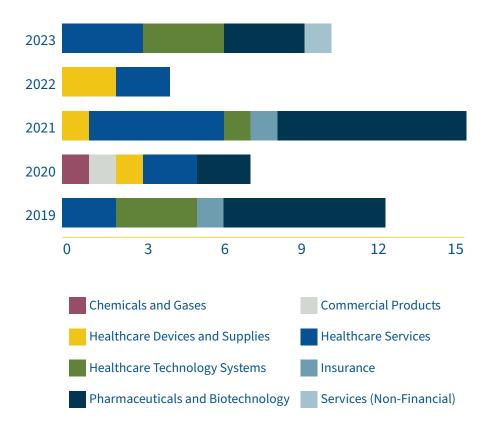
## **FOSTERING FUTURE GROWTH**

The capacity for Philadelphia's life sciences ecosystem is poised to grow with inbound investments in business creation.

Philadelphia is home to a growing community of life sciences firms, energized in part by its foundation of research activity. In the past five years, a growing number of ventures have been translated into commercial enterprises, establishing new local businesses.



#### **INITIAL PUBLIC OFFERING DEALS, 2019-2023**







CITY OF PHILADELPHIA

This report was commissioned by the City of Philadelphia Department of Commerce. The Department of Commerce is the economic catalyst for the City of Philadelphia. Commerce helps businesses thrive and increases economic opportunity for all. We envision Philadelphia with a globally competitive economy that benefits all people who live, work, and do business in our city.

Our strategic priorities include:

- Attract and retain businesses through customized support and incentives.
- Build workforce development strategies that connect talent to growth industries and to jobs that pay family-sustaining wages.
- Leverage partnerships and research to drive policy, strategy and ease of doing business.

Find out more: phila.gov/commerce



economics | strategy | insight

This report was produced by Econsult Solutions, Inc. (ESI). ESI provides businesses and public policy makers with consulting and thought leadership services in urban economics, real estate, transportation, public infrastructure, economic development, public policy and finance, strategic planning, as well as expert witness services for litigation support.

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