

Cross-Examination

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BEFORE THE
PHILADELPHIA WATER, SEWER AND STORM WATER RATE BOARD

Philadelphia Water Department's Proposed Changes in Rates and Charges	2024 TAP-R Adjustment Proceeding
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**PUBLIC ADVOCATE RESPONSES TO
PHILADELPHIA WATER DEPARTMENT'S
INTERROGATORIES AND REQUESTS FOR PRODUCTION OF DOCUMENTS
SET I (Morgan)**

1. Please provide the electronic workpapers (Excel) supporting Schedules LKM-TAP-R-1 to LKM-TAP-R-6 with the formulae intact.

Response:

See attached Excel workbook "PA TAP Rate Rider (B&V 2024 TAP Rate Rider -Reconciliation Workbook)."

Responsible witness: Lafayette K. Morgan, Jr.

2. Please provide the electronic workpapers (Excel) supporting the analysis described in the Direct Testimony of Lafayette K. Morgan, Jr., (dated April 29, 2024) at page 5.

Response:

See response to PWD-I-1 and attached Excel workbooks "PA TRR Projections (Schedule RFC-3)" and "Imputed TAP discount for new enrollees."

Responsible witness: Lafayette K. Morgan, Jr.

3. Please provide the total change in the number of TAP participants projected by Mr. Morgan between December 2023 (21,500) and August 2025.

Response:

PWD Exhibit RFC-3 shows 21,694 participants in December 2023 and Mr. Morgan's analysis has utilized PWD's reported actual enrollment level from RFC-3. Mr. Morgan's assumed TAP participation level in August 2025 is 54,260, reflecting the assumption that 5% of IDEA pre-

qualified TAP participants will not remain in TAP. The difference between 54,260 and 21,694 is 32,566.

Responsible witness: Lafayette K. Morgan, Jr.

4. Please provide the monthly TAP participation levels and estimated TAP discounts used by Mr. Morgan for the following months:

- a. December 2023
- b. January 2024
- c. February 2024
- d. March 2024
- e. April 2024
- f. May 2024
- g. June 2024
- h. July 2024
- i. August 2024
- j. September 2024
- k. October 2024
- l. November 2024
- m. December 2024
- n. January 2025
- o. February 2025
- p. March 2025
- q. April 2025
- r. May 2025
- s. June 2025
- t. July 2025
- u. August 2025.

Response:

See response to PWD-I-2.

Responsible witness: Lafayette K. Morgan, Jr.

5. Please provide monthly TAP water sales and sewer volume used in Schedule LKM TAP-R-3.

Response:

See response to PWD-I-1.

Responsible witness: Lafayette K. Morgan, Jr.

6. Does Mr. Morgan agree that that the highest number of monthly TAP participants was 49,658 in March 2024 as shown in Schedule RFC-3 (updated)? If Mr. Morgan does not agree, please state the basis for Mr. Morgan's disagreement.

Response:

No, PWD's projections continue to show higher levels of monthly TAP enrollment in each month from April 2024 to August 2025. Mr. Morgan agrees that the Schedule RFC-3 (updated March 2024) shows 49,658 participants in TAP in March 2024, which is higher than any earlier monthly TAP participation level shown in that Schedule RFC-3. Mr. Morgan has not independently verified the information shown in Schedule RFC-3.

Responsible witness: Lafayette K. Morgan, Jr.

7. Does Mr. Morgan agree that there are eligible TAP participants who will not have been enrolled in TAP as of April 2024? Please explain why or why not.

Response:

Mr. Morgan believes it would be unreasonable to assume that TAP will reach 100% of all income-eligible households in Philadelphia in any month. However, Mr. Morgan has no direct knowledge of the level of enrollment in TAP as of April 2024, or any specific date within the month of April 2024.

Responsible witness: Lafayette K. Morgan, Jr.

8. Does Mr. Morgan have a projected maximum TAP enrollment estimate? If not, please explain why calculating an exact maximum TAP enrollment number is not possible.

Response:

Mr. Morgan does not have a projected maximum TAP enrollment estimate. Calculating a maximum TAP enrollment number cannot be accomplished because Mr. Morgan cannot predict future conditions including, without limitation, population, demographic, economic and policy changes, that may affect enrollment outside of the rate period. During the rate period, Mr. Morgan has utilized PWD's projected enrollment levels, subject to the adjustment described on Page 8 of his testimony.

Responsible witness: Lafayette K. Morgan, Jr.

9. Please explain in detail the basis for Mr. Morgan’s 5% adjustment on page 8 of his testimony (hereafter 5% adjustment) reducing TAP enrollments by five percent.

Response:

As stated on page 8 of Mr. Morgan’s testimony, PWD enrolled 3,164 TAP participants utilizing information provided by DHS in March 2023 associated with LIHWAP. Of them, only 3,000 remained in TAP as of March 2024, meaning 164 of those customers were removed from or ceased participating in TAP at some date prior to PWD’s response to PA-TAP-13 (March 26, 2024). This data is the basis for a 5% (rounded) reduction.

Responsible witness: Lafayette K. Morgan, Jr.

10. Please explain if the above referenced 5% adjustment is based upon the assumption that the pre-qualification of TAP enrollees from the LIHWAP and IDEA programs are analogous?

Response:

Mr. Morgan has made no assumption that LIHWAP and IDEA prequalification are analogous. As set forth in the Overview section of PWD’s Advance Notice:

IDEA enrollments began on February 13, 2024 and the complete data set was pre-selected, reviewed and analyzed for accurate matches in the weeks before, leveraging improvements made during the prequalification enrollment effort for the Low Income Household Water Assistance Program (LIHWAP). As a result of the foregoing, a rapid increase in TAP participation is projected with associated rate impacts.

As set forth in Schedule RFC-1 to PWD’s Advance Notice:

Enrollment began in February 2024, and the complete data set was pre-selected, reviewed and analyzed for accurate matches in the weeks before, leveraging improvements made during the prequalification enrollment effort made with LIHWAP. The Customer Assistance staff who process prequalified enrollments have the capacity to enroll customers rapidly.

Responsible witness: Lafayette K. Morgan, Jr.

11. With reference to the above referenced 5% adjustment, please provide the basis for the following statement on page 8 of Mr. Morgan’s testimony: “The result of this adjustment is an additional reduction of \$430,005 to the TAP-R for the next rate period.” If there is a supporting calculation for the above statement, please provide the supporting electronic workpapers (Excel) with formulas intact and corresponding source data used in the analysis.

Response:

This adjustment can be calculated as follows:

$(55,974 - 54,260) * 20.90643 * 12 = \$430,005$ (rounded).

Responsible witness: Lafayette K. Morgan, Jr.

12. Please confirm whether or not the above projected enrollment level (34,000 enrollees in connection with IDEA data sharing) has been changed in the 2024 TAP-R filing?

Response:

The level of projected enrollment of TAP participants in Schedule RFC-3 in PWD's Advance Notice was unchanged in PWD's Formal Notice.

Responsible witness: Lafayette K. Morgan, Jr.

13. Please confirm or deny that new TAP enrollments based on IDEA data sharing reached 34,670 on April 24, 2024?

Response:

Mr. Morgan does not have direct knowledge of the level of TAP enrollments on April 24, 2024. Any TAP enrollment data has been supplied by PWD. Mr. Morgan has been advised by counsel that this response may be construed as a denial of the interrogatory.

Responsible witness: Lafayette K. Morgan, Jr.

14. Please confirm or deny that there are still 13,770 accounts provided in connection with IDEA data sharing are being reviewed by WRB.

Response:

Mr. Morgan is without knowledge sufficient to confirm or deny the contents of IDEA data and relies solely on non-confidential responses to discovery for his testimony. Mr. Morgan has been advised by counsel that this response may be construed as a denial of the interrogatory.

Responsible witness: Lafayette K. Morgan, Jr.

15. Please confirm or deny that the approval rate for new accounts in connection with IDEA data sharing has exceeded 90%.

Response:

Mr. Morgan is without knowledge sufficient to confirm or deny the approval rate for new accounts in connection with IDEA data sharing and relies solely on non-confidential responses to discovery for his testimony. Mr. Morgan has been advised by counsel that this response may be construed as a denial of the interrogatory.

Responsible witness: Lafayette K. Morgan, Jr.

16. Please explain the bases for applying your attrition adjustment without accounting for the likelihood of new TAP enrollees through customer-initiated applications.

Response:

See response to PWD-I-9. By way of further response, PWD's Advance Notice and Formal Notice do not assume additional TAP enrollments after June 2024.

Responsible witness: Lafayette K. Morgan, Jr.

17. Please provide a template for the correspondence Mr. Morgan suggests that PWD send to new IDEA pre-qualified TAP enrollees.

Response:

Due to the time constraints of this proceeding and PWD's late response to PA-II-3, necessary for the Public Advocate's testimony, Mr. Morgan has not developed a template for his recommended correspondence. However, the data necessary to provide the information Mr. Morgan recommends is readily available online. Here is an example providing monthly and annual income amounts at 133% FPIG for a range of household sizes:
<https://aspe.hhs.gov/sites/default/files/documents/7240229f28375f54435c5b83a3764cd1/detailed-guidelines-2024.pdf>.

Responsible witness: Lafayette K. Morgan, Jr.

18. With reference to pages 7- 8 of Mr. Morgan's testimony (536.65 cf), please provide the supporting documentation for the following statement: "...IDEA pre-qualified customers show these customers utilize on average 536.65 ccf of water per month." If there is a supporting calculation for the above statement, please provide the supporting electronic workpapers (Excel) with formulas intact and corresponding source data used in the analysis.

Response:

See response to PWD-I-2.

Responsible witness: Lafayette K. Morgan, Jr.

19. With reference to page 8 of Mr. Morgan's testimony, please provide the supporting documentation for the following statement: "IDEA pre-qualified TAP participants will receive a monthly \$20.906 TAP discount." If there is a supporting calculation for the above statement, please provide the supporting electronic workpapers (Excel) with formulas intact and corresponding source data used in the analysis.

Response:

See response to PWD-I-2.

Responsible witness: Lafayette K. Morgan, Jr.

**Average Monthly Discount Per TAP Participant
Lafayette K. Morgan, Jr.
(Projections by Mr. Morgan)**

Excel File: PA TRR Projections (Schedule RFC-3)
[Workpapers of Mr. Morgan]
Worksheet: TRR_ Projections

Mr. Morgan’s projections are the same for May 2024 to August 2025.

Example: December 2024 (Column AW)

		[Column AW]
[Row 15]	Data Type	Projected
[Row 16]	Projected Increase in Participants	0.00%
[Row 17]		December 2024
[Row 18]	Total Participants as of December 31, 2023	21,694
[Row 19]	Post December 2023 Projected Increase	32,566
[Row 20]	Total Participants	54,260
[Row 21]		December 2024
[Row 22]	Discounts to Participants as of 12/31/2023	\$ 1,203,800.06
[Row 23]	Discounts to Increase in Participants Post 12/31/2023	\$ 680,841.57
[Row 24]	Total Discounts	\$ 1,884,641.63

All TAP Participants

Average Monthly TAP Discount = Total Discounts [AW24] / Total Participants [AW20]
 Average Monthly TAP Discount = \$1,884,641.63 / 54,260
 Average Monthly TAP Discount = \$34.73

The projected average TAP discount per TAP participant for May 2024 to August 2025 is \$34.73.

Only TAP Participants from IDEA

Average Monthly TAP Discount (**IDEA Only**) = Discounts for Participants Post December 2023 [AW23] / Post December 2023 Projected Increase [AW19]
 Average Monthly TAP Discount (**IDEA Only**) = \$680,841.57 / 32,566
 Average Monthly TAP Discount (**IDEA Only**) = \$20.9064961

The projected average TAP discount per TAP participant (**IDEA Only**) for May 2024 to August 2025 is \$20.906.

**Average Monthly Discount Per TAP Participant
Raftelis Financial Consultants
(Actual for March 2024)**

Excel File: Schedule RFC-3 Rate Rider Reporting Model (Updated)
[Posted on Rate Board website on April 29, 2024]
Worksheet: TRR_ Projections

The last month of actual participants and discounts is March 2024.

		[Column AN]
[Row 2]	Data Type	Actual
[Row 3]	Projected Increase in Participants	
[Row 4]		March 2024
[Row 5]	Total Participants	49,658
[Row 6]		March 2024
[Row 7]	Total Discounts	\$ 2,020,473.58
[Row 8]		March 2024
[Row 9]	Total TAP Water Consumption (CCF)	300,467
[Row 10]		March 2024
[Row 11]	Total TAP Sewer Consumption (CCF)	300,271

All TAP Participants

Average Monthly TAP Discount = Total Discounts [AN7] / Total Participants [AN5]
Average Monthly TAP Discount = \$2,020,473.58 / 49,658
Average Monthly TAP Discount = \$40.69

The actual average TAP discount per TAP participant for March 2024 was \$40.69.

**Average Monthly Discount Per TAP Participant
Raftelis Financial Consultants
(Projections by RFC)**

Excel File: Schedule RFC-3 Rate Rider Reporting Model (Updated)
[Posted on Rate Board website on April 29, 2024]
Worksheet: TRR_ Projections

RFC’s projections are the same for April 2024 to August 2025.

Example: December 2024 (Column AW)

		[Column AW]
[Row 2]	Data Type	Projected
[Row 3]	Projected Increase in Participants	0.00%
[Row 4]		December 2024
[Row 5]	Total Participants	55,974
[Row 6]		December 2024
[Row 7]	Total Discounts	\$2,980,082.25
[Row 8]		December 2024
[Row 9]	Total TAP Water Consumption (CCF)	392,941
[Row 10]		December 2024
[Row 11]	Total TAP Sewer Consumption (CCF)	392,941

All TAP Participants

Average Monthly TAP Discount = Total Discounts [AN7] / Total Participants [AN5]
 Average Monthly TAP Discount = \$2,980,082.25 / 55,974
 Average Monthly TAP Discount = \$53.24

The projected average TAP discount per TAP participant for May 2024 to August 2025 is \$53.24.

**Average Monthly Discount Per TAP Participant
Raftelis Financial Consultants
(Actual for January 2024)**

Excel File: Schedule RFC-3 Rate Rider Reporting Model (Updated)
[Posted on Rate Board website on April 29, 2024]
Worksheet: TRR_ Projections

The last month of actual participants and discounts - before IDEA enrollments began on February 13, 2024 - is January 2024.

		[Column AL]
[Row 2]	Data Type	Actual
[Row 3]	Projected Increase in Participants	
[Row 4]		January 2024
[Row 5]	Total Participants	21,969
[Row 6]		January 2024
[Row 7]	Total Discounts	\$1,337,142.74
[Row 8]		January 2024
[Row 9]	Total TAP Water Consumption (CCF)	160,082
[Row 10]		January 2024
[Row 11]	Total TAP Sewer Consumption (CCF)	160,034

All TAP Participants

Average Monthly TAP Discount = Total Discounts [AL7] / Total Participants [AL5]

Average Monthly TAP Discount = \$1,337,142.74 / 21,969

Average Monthly TAP Discount = \$60.86

The actual average TAP discount per TAP participant for January 2024 was \$60.86.

1 administered low-income assistance or services in the past 12 months. Through
 2 collaboration with IDEA, PWD is able to sign up additional TAP participants by leveraging
 3 the participation in other programs that have already identified eligible customers.

4 The projected increase in participants affects the amount of TAP discounts, TAP
 5 water consumption and TAP sewer billed volume. Likewise, the level of participation
 6 affects the estimated TAP total discounts that are recovered through the TAP-R rates.

7 **Q. PLEASE SUMMARIZE YOUR FINDINGS AND RECOMMENDATIONS.**

8 A. Based upon my review of PWD’s filing, I am recommending a Water TAP-R rate of
 9 \$2.55 per thousand cubic feet (MCF) of water usage and a Sewer TAP-R rate of \$3.64
 10 per thousand cubic feet (MCF). These are the resulting rates after reflecting the changes
 11 to PWD’s calculations that I am recommending. I will discuss the changes in more detail
 12 later in this testimony.
 13

Philadelphia Water Department Summary Public Advocate Proposed TAP-R Surcharge Rates			
	<u>Total Amount</u>	<u>Water Amount</u>	<u>Wastewater Amount</u>
C = Projected TAP Billing Loss	\$ 22,628,327	\$ 9,503,897	\$ 13,124,430
E = Experienced & Estimated Net Over/Under Collection	\$ (8,481,705)	\$ (3,747,465)	\$ (4,734,240)
I = Interest on Experienced & Estimated Net Over/Under Collection	\$ (371,612)	\$ (157,219)	\$ (214,392)
Net Recoverable Costs: (C) - (E + I)	\$ 31,481,643	\$ 13,408,581	\$ 18,073,062
S = Projected Non-TAP Sales for Next Rate Period (MCF)		<u>5,256,092</u>	<u>4,960,314</u>
TAP-R Surcharge/MCF		\$ 2.55	\$ 3.64

**Philadelphia Water Department
Calculation of TAP Rider Rates Effective September 1, 2024**

		TOTAL	Water	Wastewater
		Amount	Amount	Amount
(1)	C = Projected TAP Billing Loss	\$ 22,615,700	\$ 9,498,594	\$ 13,117,106
(2)	E = Experienced & Estimated Net Over/Under Collection	\$ (8,476,735)	\$ (3,745,377)	\$ (4,731,357)
(3)	I = Interest on Experienced & Estimated Net Over/Under Collection	\$ (371,551)	\$ (157,194)	\$ (214,357)
(4)	Net Recoverable Costs: (C) - (E + I)	\$ 31,463,986	\$ 13,401,165	\$ 18,062,820
(5)	S = Projected Non-TAP Sales for Next Rate Period (MCF)		5,256,092	4,960,314
(6)	TAP-R Surcharge: (4)/(5)		\$ 2.55 /MCF	\$ 3.64 /MCF

	A	AK	AL	AM	AN	AO
14						
15	Data Type	Actual	Projected	Projected	Projected	Projected
16	Projected Increase in Participants		1.00%	10.27%	24.83%	39.79%
17	Participants	Dec 2023	Jan 2024	Feb 2024	Mar 2024	Apr 2024
18	Total Participants as of December 31, 2023	21,694	21,694	21,694	21,694	21,694
19	Post December 2023 Projected Increase		206	2,344	8,044	19,444
20	Total Participants		21,900	24,038	29,738	41,138
21	Discount	Dec 2023	Jan 2024	Feb 2024	Mar 2024	Apr 2024
22	Discounts to Participants as of 12/31/2023		\$ 1,203,800.06	\$ 1,203,800.06	\$ 1,203,800.06	\$ 1,203,800.06
23	to Increase in Participants Post 12/31/2023		\$ 4,308.67	\$ 48,996.16	\$ 168,162.81	\$ 406,496.11
24	Total Discounts	\$ 1,343,484.21	\$ 1,208,108.73	\$ 1,252,796.22	\$ 1,371,962.87	\$ 1,610,296.17
25	Water Consumption	Dec 2023	Jan 2024	Feb 2024	Mar 2024	Apr 2024
26	Total TAP Water Consumption (CCF)	160,462	158,995	174,513	215,895	298,659
27						
28	Sewer Consumption	Dec 2023	Jan 2024	Feb 2024	Mar 2024	Apr 2024
29	Total TAP Sewer Consumption (CCF)	160,412	158,995	174,513	215,895	298,659
30						

	A	AP	AQ	AR	AS	AT
14						
15	Data Type	Projected	Projected	Projected	Projected	Projected
16	Projected Increase in Participants	28.46%	3.35%	0.00%	0.00%	0.00%
17	Participants	May 2024	Jun 2024	Jul 2024	Aug 2024	Sep 2024
18	Total Participants as of December 31, 2023	21,694	21,694	21,694	21,694	21,694
19	Post December 2023 Projected Increase	30,844	32,566	32,566	32,566	32,566
20	Total Participants	52,538	54,260	54,260	54,260	54,260
21	Discount	May 2024	Jun 2024	Jul 2024	Aug 2024	Sep 2024
22	Discounts to Participants as of 12/31/2023	\$ 1,203,800.06	\$ 1,203,800.06	\$ 1,203,800.06	\$ 1,203,800.06	\$ 1,203,800.06
23	to Increase in Participants Post 12/31/2023	\$ 644,829.41	\$ 680,841.57	\$ 680,841.57	\$ 680,841.57	\$ 680,841.57
24	Total Discounts	\$ 1,848,629.47	\$ 1,884,641.63	\$ 1,884,641.63	\$ 1,884,641.63	\$ 1,884,641.63
25	Water Consumption	May 2024	Jun 2024	Jul 2024	Aug 2024	Sep 2024
26	Total TAP Water Consumption (CCF)	381,423	393,929	393,929	393,929	393,929
27						
28	Sewer Consumption	May 2024	Jun 2024	Jul 2024	Aug 2024	Sep 2024
29	Total TAP Sewer Consumption (CCF)	381,423	393,929	393,929	393,929	393,929
30						

	A	AU	AV	AW	AX	AY
14						
15	Data Type	Projected	Projected	Projected	Projected	Projected
16	Projected Increase in Participants	0.00%	0.00%	0.00%	0.00%	0.00%
17	Participants	Oct 2024	Nov 2024	Dec 2024	Jan 2025	Feb 2025
18	Total Participants as of December 31, 2023	21,694	21,694	21,694	21,694	21,694
19	Post December 2023 Projected Increase	32,566	32,566	32,566	32,566	32,566
20	Total Participants	54,260	54,260	54,260	54,260	54,260
21	Discount	Oct 2024	Nov 2024	Dec 2024	Jan 2025	Feb 2025
22	Discounts to Participants as of 12/31/2023	\$ 1,203,800.06	\$ 1,203,800.06	\$ 1,203,800.06	\$ 1,203,800.06	\$ 1,203,800.06
23	to Increase in Participants Post 12/31/2023	\$ 680,841.57	\$ 680,841.57	\$ 680,841.57	\$ 680,841.57	\$ 680,841.57
24	Total Discounts	\$ 1,884,641.63	\$ 1,884,641.63	\$ 1,884,641.63	\$ 1,884,641.63	\$ 1,884,641.63
25	Water Consumption	Oct 2024	Nov 2024	Dec 2024	Jan 2025	Feb 2025
26	Total TAP Water Consumption (CCF)	393,929	393,929	393,929	393,929	393,929
27						
28	Sewer Consumption	Oct 2024	Nov 2024	Dec 2024	Jan 2025	Feb 2025
29	Total TAP Sewer Consumption (CCF)	393,929	393,929	393,929	393,929	393,929
30						

	A	AZ	BA	BB	BC	BD
14						
15	Data Type	Projected	Projected	Projected	Projected	Projected
16	Projected Increase in Participants	0.00%	0.00%	0.00%	0.00%	0.00%
17	Participants	Mar 2025	Apr 2025	May 2025	Jun 2025	Jul 2025
18	Total Participants as of December 31, 2023	21,694	21,694	21,694	21,694	21,694
19	Post December 2023 Projected Increase	32,566	32,566	32,566	32,566	32,566
20	Total Participants	54,260	54,260	54,260	54,260	54,260
21	Discount	Mar 2025	Apr 2025	May 2025	Jun 2025	Jul 2025
22	Discounts to Participants as of 12/31/2023	\$ 1,203,800.06	\$ 1,203,800.06	\$ 1,203,800.06	\$ 1,203,800.06	\$ 1,203,800.06
23	to Increase in Participants Post 12/31/2023	\$ 680,841.57	\$ 680,841.57	\$ 680,841.57	\$ 680,841.57	\$ 680,841.57
24	Total Discounts	\$ 1,884,641.63	\$ 1,884,641.63	\$ 1,884,641.63	\$ 1,884,641.63	\$ 1,884,641.63
25	Water Consumption	Mar 2025	Apr 2025	May 2025	Jun 2025	Jul 2025
26	Total TAP Water Consumption (CCF)	393,929	393,929	393,929	393,929	393,929
27						
28	Sewer Consumption	Mar 2025	Apr 2025	May 2025	Jun 2025	Jul 2025
29	Total TAP Sewer Consumption (CCF)	393,929	393,929	393,929	393,929	393,929
30						

	A	BE
14		
15	Data Type	Projected
16	Projected Increase in Participants	0.00%
17	Participants	Aug 2025
18	Total Participants as of December 31, 2023	21,694
19	Post December 2023 Projected Increase	32,566
20	Total Participants	54,260
21	Discount	Aug 2025
22	Discounts to Participants as of 12/31/2023	\$ 1,203,800.06
23	to Increase in Participants Post 12/31/2023	\$ 680,841.57
24	Total Discounts	\$ 1,884,641.63
25	Water Consumption	Aug 2025
26	Total TAP Water Consumption (CCF)	393,929
27		
28	Sewer Consumption	Aug 2025
29	Total TAP Sewer Consumption (CCF)	393,929
30		