

Num	Question	Response
1	Will the provided solution require multi printer manufacturer	It is estimated that the majority of the City's printers are Xerox but there are
	support?	multiple manufacturers. There is no current inventory list of all printers.
2	Will the desired solution be required to be a local server, hosted	The City is open to hearing about each of these solutions. The City will decide on
	server, or cloud based?	whatever solution it deems to be the best fit for the City.
3	Does the City of Philadelphia have a Zero Trust Initiative?	The City has a security policy that ensures a Zero Trust policy in place.
4	Will all locations run the same solution, or will they require separate	All named locations are on the same network environment. Multiple instances
	instances?	are not required.
5	Will secure print be required at the device level or will a follow me	
5	secure print solution be required?	The City recommends providing information on either or both options.
6	What is the preferred method to release secured print jobs?	
0	(Proximity Card, Pin Number)	The City recommends including information on all preferred options.
7	Will you provide us with an asset list of your current equipment and	It is the intent of the City to engage one or multiple vendors to provide an
	/or floor plans	assessment. From those discussions, the City will provide what is available.
	Will there be any need to assess document workflows per	
8	department to make recommendations in how to digitize and	
	automate any manual processes?	This work effort is not included in this Request for Information.
9	Are there any departments that display the need for security	To the knowledge of the Office of the CAO, the City does not have any
	parameters around printing and document handling?	departments that have existing security parameters.
10	you have the need to access hard copy information in a timely	The City has migrated to utilizing more electronic files. To our knowledge there
10	manner?	are minimal existing challenges to managing hard copy files.
11	Is there a need to explore security around digital documents once	
	they leave your network?	Please provide an overview of this functionality in your response.
12		The City has various Android and Microsoft tablets and phones. Most, if not all,
	Would the City please provide more details about your mobile	do not have print functionality. If they do, they are often locally connected to the
	printing requirements?	printer or computer or through the private network.
13		To our knowledge, no City Department prints to a network printer from mobile
	How is the City currently printing from mobile devices?	devices.
14		The City does not have a current inventory list of all printers. There is no central
	Would the City please provide your current fleet list and specify	list of whether they are leased or owned. An assessment of all printing devices is
	whether the devices are leased or owned?	envisioned as part of this effort.



Num	Question	Response
15	Is the City seeking a refresh of your current fleet or management of	
	the existing devices?	Please include any options and cost. You can use 300 printers as the quantity.
16	Can you provide end of lease information for the leased printers and	
	MFPs?	The City does not currently have this information.
17	Are all the devices commercial grade networked through ethernet?	The City estimates that 95% of printers are networked through an ethernet cable.
18	Does the CAO currently have any "small office home office" devises in	
10	your fleet, that are connected via USB?	The City estimates that there are less than 100 small office printers.
19	Does your current provider use remote monitoring tools for meters	
19	and supplies?	Not to our knowledge.
20	Does the CAO intend to lease MFPs and Printers from a new MPS	Please include this in your response if you believe this would be advantageous for
20	provider?	the City to do so.
21	Is the CAO willing to entertain a clean slate solution to achieve cost	
	savings efficiency and a consistent print management environment?	Yes, the City is willing to consider a clean slate solution.
22	Is the CAO currently aware of or using print management software	
	that identifies users and usage by employees to track color and	The CAO is aware of this type of functionality to identify and manage users. The
	monochrome printing?	CAO is not aware of any department that uses this functionality.