

# 1029AA Quarterly Production Report



Fiscal Year 2022 - Fourth Quarter

2022





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## Table of Contents

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<b>Housing and Community Development Summary and Activities</b>	<b>1</b>
<b>Housing Production:</b>	
Neighborhood-Based Rental Housing .....	2
Neighborhood-Based Special-Needs Rental Housing .....	3
Philly First Home Program .....	4
<b>Housing Preservation:</b>	
Neighborhood-Based Rental and Special-Needs Housing .....	5
Homes Saved .....	6
Heater Hotline .....	7
Basic Systems Repair Program (BSRP) .....	8
Adaptive Modifications Program (AMP) .....	9
LIHEAP Crisis Program .....	10
<b>Vacant Land Management:</b>	
Pennsylvania Horticultural Society (PHS) .....	11
<b>Employment and Training:</b>	
YouthBuild Philadelphia Charter School .....	12
<b>Economic Development Activities</b>	<b>13</b>
<b>Philadelphia Industrial Development Corp.</b>	
Philadelphia Industrial Development Corp. .....	14
<b>Neighborhood and Special Commercial Projects</b>	
Neighborhood and Special Commercial Projects .....	21
Nueva Esperanza Housing and Economic Development Inc. (NEHED) .....	21
Impact Community Services Development Corporation (ICSDC) .....	25
New Kensington CDC (NKCDC) .....	26
HACE .....	31
Frankford CDC .....	35
People's Emergency Center (PECCDC) .....	37
Korean Community Development Services Center (KCDSC) .....	42
The Enterprise Center CDC .....	44
The Business Center .....	47
Urban Affairs Coalition/Philadelphia Development Partnership/Entrepreneur Works .....	48
Women's Opportunities Resource Center .....	49
Welcoming Center for New Pennsylvanians (WCNP) (Technical Assistance) .....	51
FINANTA .....	52
Tacony Community Development Corporation (TCDC) .....	53
African Cultural Alliance of North America (ACANA) .....	55
ACHIEVEability .....	59
Lancaster Avenue 21st Century Business Association (LA21) .....	62
Score Philadelphia .....	64
Germantown United Community Development Corp. (GUCDC) .....	65
Urban League of Philadelphia .....	69
J T Goldstein .....	70
KMM Tax and Accounting .....	71

<b>Affirmative Action and Equal Employment Opportunities</b>	<b>73</b>
<b>Production Programs</b>	
Fourth Quarter Summary Report for Sub-Contractors .....	73
Production Programs by Council District/Citywide	
2nd Council District Production Programs.....	74
3rd Council District Production Programs .....	76
4th Council District Production Programs .....	78
5th Council District Production Programs .....	79
7th Council District Production Programs .....	81
8th Council District Production Programs .....	85
<b>Preservation Programs</b>	
Fourth Quarter Summary Report for Sub-Contractors .....	87
Citywide Preservation Programs by Certification	
Minority Business Enterprise (MBE).....	88
Nonprofit Minority Business Enterprise (NP-MBE).....	88
Women Business Enterprise (WBE).....	90
Local Business Enterprise (LBE) .....	91
Nonprofit-Non Minority or Women Business Enterprise (NP-Non MBE/WBE) .....	95
<b>Quarterly Expenditures and Unliquidated Opportunities</b>	<b>97</b>
Combined: CDBG, HOME, HOPWA, Section 108, HTF, HTF-NRF, FAF, Choice Neighborhoods	
Funding, Philadelphia Land Care Program, Other.....	97
CDBG Funding.....	99
HOME Funding .....	101
HOPWA Funding .....	101
Section 108 Loan Funding .....	102
HTF Funding.....	103
HTF Non-Recording Fee Sub Fund Funding .....	103
Federal Adjustment Factor .....	104
Choice Neighborhoods .....	104
Philadelphia LandCare Program .....	104
Emergency Rental Assistance Program (ERA 2) .....	105
Other Funding .....	105

## **Section 1:**

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# **Housing and Community Development Summary and Activities**





# Housing and Community Development Summary

Program	Program Measure	Year 47 Quarter				Total
		1st	2nd	3rd	4th	
<b>Housing Production</b>						
Neighborhood-Based Rental Housing	Units under construction	547	361	273	423	547
	Units completed	81	179	80	0	340
Neighborhood-Based Special-Needs Rental Housing	Units under construction	33	166	63	111	166
	Units completed	40	0	0	0	40
Philly First Home	Households served	0	0	0	41	41
<b>Housing Preservation</b>						
Rental & Special Needs - Preservation	Units under construction	698	636	527	370	698
	Units completed	20	62	94	0	176
<b>Housing Preservation</b>						
Homes Saved	Units saved	32	73	1,262	348	1,715
Heater Hotline	Units completed	527	644	623	549	2,343
Basic Systems Repair	Units completed	706	617	544	557	2,424
Adaptive Modifications	Units completed	59	36	68	81	244
LIHEAP Crisis Program	Units completed	0	118	324	208	650
<b>Vacant Land Management</b>						
PA Horticultural Society	Lots stabilized/cleaned	13,546	13,415	12,237	13,125	13,546
<b>Employment and Training</b>						
YouthBuild Philadelphia Charter School	Youth served	164	138	114	104	164

# Housing and Community Development Activities

## Housing Production

### Neighborhood-Based Rental Housing

The City funds affordable rental developments that receive Low-Income Housing Tax Credits (LIHTC).

	Year 47 Quarter				Total
	1st	2nd	3rd	4th	
Total Units Planned					547
<b>Geographic Distribution - by Council District</b>					
1st	0	0	0	0	
2nd	46	0	0	0	
3rd	0	0	0	0	
4th	41	0	0	0	
5th	380	236	156	256	
6th	0	0	0	0	
7th	80	80	72	122	
8th	0	45	45	45	
9th	0	0	0	0	
10th	0	0	0	0	
Units under construction	547	361	273	423	
<b>Geographic Distribution - by Council District</b>					
1st	0	0	0	0	0
2nd	0	46	0	0	46
3rd	0	0	0	0	0
4th	41	0	0	0	41
5th	40	133	80	0	253
6th	0	0	0	0	0
7th	0	0	0	0	0
8th	0	0	0	0	0
9th	0	0	0	0	0
10th	0	0	0	0	0
Units completed	81	179	80	0	340

## Housing Production

### Neighborhood-Based Special-Needs Rental Housing

The City funds the development of permanent housing for the homeless, persons with substance abuse issues, persons with HIV/AIDs, and persons with physical and intellectual disabilities.

	Year 47 Quarter				Total
	1st	2nd	3rd	4th	
Total units planned					110
<b>Geographic Distribution - by Council District</b>					
1st	0	0	0	0	
2nd	33	33	33	0	
3rd	0	30	30	30	
4th	0	0	0	33	
5th	0	55	0	0	
6th	0	0	0	0	
7th	0	48	0	48	
8th	0	0	0	0	
9th	0	0	0	0	
10th	0	0	0	0	
Units under construction	33	166	63	111	
<b>Geographic Distribution - by Council District</b>					
1st	0	0	0	0	0
2nd	0	0	0	0	0
3rd	0	0	0	0	0
4th	0	0	0	0	0
5th	40	0	0	0	40
6th	0	0	0	0	0
7th	0	0	0	0	0
8th	0	0	0	0	0
9th	0	0	0	0	0
10th	0	0	0	0	0
Units completed	40	0	0	0	40

## Housing Production

### Philly First Home Program\*

The Philly First Home Program provides down payment and closing cost assistance grants to income eligible, first-time homebuyers who complete pre-purchase counseling.

	Year 47 Quarter				Total
	1st	2nd	3rd	4th	
Total grants	0	0	0	41	41
<b>Geographic Distribution - by Council District</b>					
1st	0	0	0	2	2
2nd	0	0	0	4	4
3rd	0	0	0	2	2
4th	0	0	0	9	9
5th	0	0	0	2	2
6th	0	0	0	4	4
7th	0	0	0	4	4
8th	0	0	0	3	3
9th	0	0	0	10	10
10th	0	0	0	1	1
<b>Demographic Distribution - Income</b>					
Very low (<=25% AMI)	0	0	0	0	0
Low (>25% and <=50% AMI)	0	0	0	9	9
Moderate (>50% and <=80% AMI)	0	0	0	24	24
Over (>80% AMI)	0	0	0	8	8
<b>Demographic Distribution - Race</b>					
White	0	0	0	5	5
Black	0	0	0	30	30
Other	0	0	0	5	5
Asian	0	0	0	1	1
American Indian	0	0	0	0	0
<b>Demographic Distribution - Ethnicity</b>					
Hispanic or Latino	0	0	0	6	6
Not Hispanic or Latino	0	0	0	35	35
<b>Demographic Distribution - Other Characteristics</b>					
Female	0	0	0	27	27
Handicap	0	0	0	1	1
Elderly	0	0	0	0	0

\* This program reopened on May 2, 2022

## Housing Preservation

### Neighborhood-Based Rental and Special-Needs Housing

The City funds the preservation of affordable rental housing and special needs permanent housing for the homeless, persons with substance abuse issues, persons with HIV/AIDs, and persons with physical and intellectual disabilities.

	Year 47 Quarter				Total
	1st	2nd	3rd	4th	
Total units planned					698
<b>Geographic Distribution - by Council District</b>					
1st	0	0	0	0	
2nd	62	0	0	0	
3rd*	309	309	82	82	
4th	60	60	60	60	
5th	39	39	59	0	
6th	0	0	0	0	
7th	228	228	326	228	
8th	0	0	0	0	
9th	0	0	0	0	
10th	0	0	0	0	
Units under construction	698	636	527	370	
<b>Geographic Distribution - by Council District</b>					
1st	0	0	0	0	
2nd	0	62	0	0	
3rd	0	0	0	0	
4th	0	0	0	0	
5th	20	0	94	0	
6th	0	0	0	0	
7th	0	0	0	0	
8th	0	0	0	0	
9th	0	0	0	0	
10th	0	0	0	0	
Units completed	20	62	94	0	176
227 Units were counted in error for Council District #3 for Quarters 1 & 2					

## Housing Preservation

### **Homes Saved**

The City's Residential Mortgage Foreclosure Prevention Program helps homeowners save their homes from foreclosure through funded housing counseling agencies, Neighborhood Advisory Committees, and legal assistance providers. More than 12,000 homes have been saved citywide since June 2008.

	Year 47 Quarter				Total
	1st	2nd	3rd	4th	
Total units saved	32	73	1,262	348	1,715

*\*Court for the Mortgage Foreclosure Diversion program has fully reopened, resulting in the increased number of homes saved.*

## Housing Preservation

### Heater Hotline

The Heater Hotline, administered by the Energy Coordinating Agency under contract to PHDC, receives and screens calls from persons without heat. Repair crews are dispatched to eligible households to make minor repairs. When major repairs are needed clients are referred to PHDC to apply for the Basic Systems Repair Program.

	Year 47 Quarter				Total
	1st	2nd	3rd	4th	
Total units planned					4,250
Service Calls Completed	527	644	623	549	2,343
Units completed	521	633	610	546	2,310
<b>Geographic Distribution - by Council District</b>					
1st	15	11	23	15	64
2nd	82	85	60	81	308
3rd	96	122	111	93	422
4th	86	73	77	73	309
5th	48	72	70	61	251
6th	9	14	19	21	63
7th	47	89	78	67	281
8th	76	105	109	85	375
9th	58	58	71	41	228
10th	4	4	5	9	22
<b>Demographic Distribution - Income</b>					
Very low (<=25% AMI)	497	493	545	444	1,979
Low (>25% and <=50% AMI)	24	88	63	21	196
Moderate (>50% and <=80% AMI)	0	50	2	81	133
Over (>80% AMI)	0	2	0	0	2
<b>Demographic Distribution - Race</b>					
White	72	76	61	81	290
Black	393	468	461	395	1,717
Other	56	89	88	70	303
Asian	0	0	0	0	0
American Indian	0	0	0	0	0
<b>Demographic Distribution - Ethnicity</b>					
Hispanic or Latino	44	80	75	63	262
Not Hispanic or Latino	477	553	535	483	2,048
<b>Demographic Distribution - Other Characteristics</b>					
Female	468	532	495		1,495
Handicap	97	195	131		423
Elderly	386	432	374		1,192

## Housing Preservation

### Basic Systems Repair Program (BSRP)

BSRP provides free repairs to correct electrical, plumbing, heating, structural, and roofing emergencies in eligible owner-occupied homes.

	Year 47 Quarter				Total
	1st	2nd	3rd	4th	
Total units planned					2,400
Units completed	706	617	544	557	2,424
<b>Geographic Distribution - by Council District</b>					
1st	31	29	32	27	119
2nd	58	50	53	55	216
3rd	95	105	82	79	361
4th	87	64	69	67	287
5th	79	68	56	59	262
6th	29	19	17	18	83
7th	109	103	90	81	383
8th	120	102	84	94	400
9th	98	77	61	77	313
10th	0	0	0	0	0
<b>Demographic Distribution - Income</b>					
Very low (<=25% AMI)	455	389	542	339	1,725
Low (>25% and <=50% AMI)	250	219	2	216	687
Moderate (>50% and <=80% AMI)	1	9	0	2	12
Over (>80% AMI)	0	0	0	0	0
<b>Demographic Distribution - Race</b>					
White	47	52	37	43	179
Black	536	450	428	434	1,848
Other	117	113	78	76	384
Asian	6	1	1	3	11
American Indian	0	1	0	1	2
<b>Demographic Distribution - Ethnicity</b>					
Hispanic or Latino	95	82	71	74	322
Not Hispanic or Latino	611	535	473	483	2,102
<b>Demographic Distribution - Other Characteristics</b>					
Female	412	503	460	457	1,832
Handicap	168	108	95	85	456
Elderly	300	385	328	347	1,360

## Housing Preservation

### Adaptive Modifications Program (AMP)

AMP is designed to help low-income individuals with permanent physical disabilities live more independently in their homes. It provides free adaptations to a house or an apartment, allowing easier access to and mobility within the home.

	Year 47 Quarter				Total
	1st	2nd	3rd	4th	
Total units planned					400
Units completed	59	36	68	91	244
<b>Geographic Distribution - by Council District</b>					
1st	5	2	2	2	11
2nd	5	5	5	4	19
3rd	8	5	14	16	43
4th	5	2	9	13	29
5th	14	4	15	14	47
6th	3	2	0	4	9
7th	4	5	6	6	21
8th	8	7	8	10	33
9th	7	4	9	12	32
10th	0	0	0	0	0
<b>Demographic Distribution - Income</b>					
Very low (<=25% AMI)	37	13	35	58	143
Low (>25% and <=50% AMI)	21	8	33	23	85
Moderate (>50% and <=80% AMI)	1	15	0	0	16
Over (>80% AMI)	0	0	0	0	0
<b>Demographic Distribution - Race</b>					
White	3	4	3	8	18
Black	46	26	60	65	197
Other	10	6	4	8	28
Asian	0	0	0	0	0
American Indian	0	0	1	0	1
<b>Demographic Distribution - Ethnicity</b>					
Hispanic or Latino	9	5	3	8	25
Not Hispanic or Latino	50	31	65	73	219
<b>Demographic Distribution - Other Characteristics</b>					
Female	55	30	51	71	207
Handicap	59	36	68	81	244
Elderly	46	27	52	81	206

## Housing Preservation

### LIHEAP Crisis Program

Standard repairs under the Weatherization Assistance Program are no longer being performed. Weatherization services are now solely related to the LIHEAP Crisis Program.

	Year 47 Quarter				Total
	1st*	2nd	3rd	4th	
Total units planned	0	118	324	208	650
Units completed*	0	118	324	208	650
<b>Geographic Distribution - by Council District</b>					
1st	0	0	0		0
2nd	0	0	0		0
3rd	0	0	0		0
4th	0	0	0		0
5th	0	0	0		0
6th	0	0	0		0
7th	0	0	0		0
8th	0	0	0		0
9th	0	0	0		0
10th	0	0	0		0
<b>Demographic Distribution - Income</b>					
Very Low (<=200% PL) - approx. <60% AMI	0	0	0		0
Over (>200% PL)	0	0	0		0
* No work was completed for CRISIS in this quarter.					

## Vacant Land Management

### **Pennsylvania Horticultural Society (PHS)**

The City funds PHS through the Philadelphia LandCare Program to improve and stabilize vacant and blighted land. This results in the creation of new community green space for public benefit for low- and moderate-income area residents; 300-500 trees will be planted in low- to moderate-income census tracts in selected areas such as in neighborhood parks, around schools and recreation centers; and two neighborhood parks will be improved with key landscape improvement projects.

	Year 47 Quarter				Total
	1st	2nd	3rd	4th	
					10,000
Lots planned to be stabilized/cleaned	13,546	13,415	12,237	13,125	
Target Area Stabilization	280	213	116	47	
Philadelphia LandCare -- Maintenance (Clean-Up of Existing and Newly Stabilized Land)	6,713	6,662	6,694	6,708	
Philadelphia LandCare -- Community LandCare	2,763	2,791	2,705	2,705	
Philadelphia LandCare -- Community LandCare (Additional Workforce Parcels)	974	974	667	667	
MDO	0	0	0	943	
PHDC/Land Bank Parcels	515	515	480	480	
PHA	730	689	688	688	
ReEntry Parcels	1,571	1,571	887	887	
<b>Geographic Distribution - by Council District</b>					
1st	235	235	223	215	
2nd	846	845	766	786	
3rd	2,493	2,494	2,319	2,858	
4th	581	579	591	733	
5th	6,505	6,418	5,815	5,821	
6th	32	32	32	32	
7th	1,402	1,393	1,206	1,208	
8th	1,410	1,377	1,242	1,429	
9th	42	42	43	43	
10th	0	0	0	0	

## Employment and Training

### YouthBuild Philadelphia Charter School

YouthBuild provides education, on-the-job training in construction, computer technology, or nursing and counseling to young inner-city adults aged 18 to 21 who reside in very low, low- and moderate-income households and have dropped out of high school. Students can earn high school diplomas, learn career skills, and receive counseling and leadership development skills to support their transition into adulthood.

	Year 47 Quarter				
	1st	2nd	3rd	4th	Total
Total youth to be served 161					180
Youth served	164	138	114	104	
<b>Geographic Distribution - by Council District</b>					
1st	5	4	3	1	
2nd	11	9	8	6	
3rd	35	28	20	20	
4th	19	16	16	15	
5th	29	28	22	20	
6th	6	5	4	4	
7th	20	16	16	14	
8th	28	23	18	17	
9th	9	7	6	6	
10th	2	2	1	1	
<b>Demographic Distribution - Income</b>					
Very low (<=25% AMI)	140	118	98	87	
Low (>25% and <=50% AMI)	18	15	13	14	
Moderate (>50% and <=80% AMI)	5	4	2	2	
Over (>80% AMI)	1	1	1	1	
<b>Demographic Distribution - Race</b>					
White	3	4	2	2	
Black	152	124	102	94	
Other	9	10	10	8	
Asian	0	0	0	0	
American Indian	0	0	0	0	
<b>Demographic Distribution - Ethnicity</b>					
Hispanic or Latino	6	7	7	6	
Not Hispanic or Latino	158	131	107	98	
<b>Demographic Distribution - Other Characteristics</b>					
Female	81	67	51	47	
Handicap	0	0	0	0	

## Section 2:

### **Economic Development Activities**





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## Economic Development Activities

The Economic Development Program provides funding and assistance to a broad range of neighborhood and citywide projects. The principal agency funded by the city is the Philadelphia Industrial Development Corporation (PIDC). This agency provides an integrated set of services to commercial and industrial firms and small businesses and neighborhood commercial areas for employment expansion and retention. PIDC offers financial assistance under the North Philadelphia Business Development Loan Program, Mortgage Loan Program, Citywide Land Development Program, Urban Development Action Grant (UDAG), Acquisition and Site Development Program, Section 108 Loan Program, and Enterprise Zone Loans. Neighborhood-based projects and technical assistance to businesses are undertaken through subrecipients (See listing below). The following project descriptions included in this report cover the period of April 1, 2022 to June 30, 2022.

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## Philadelphia Industrial Development Corporation, pages 14-20

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## Neighborhood and Special Commercial Projects, pages 21-72

- Nueva Esperanza Housing and Economic Development, Inc.
- Impact Community Services Development Corporation
- New Kensington CDC (NKCDC)
- HACE
- Frankford CDC
- People's Emergency Center (PECCDC)
- Korean Community Development Services Center (KCDSC)
- The Enterprise Center CDC
- The Business Center
- Urban Affairs Coalition/Philadelphia Development Partnership/Entrepreneur Works
- Women's Opportunities Resource Center
- Welcoming Center for New Pennsylvanians (WCNP) (Technical Assistance)
- FINANTA
- Tacony Community Development Corporation (TCDC)
- African Cultural Alliance of North America (ACANA)
- ACHIEVEability
- Lancaster Avenue 21st Century Business Association (LA21)
- Score Philadelphia
- Germantown United Community Development Corp. (GUCDC)
- Urban League of Philadelphia
- J T Goldstein
- KMM Tax and Accounting

## Philadelphia Industrial Development Corporation (PIDC)

2600 Centre Square West, 1500 Market St., Philadelphia, PA 19102

PIDC, a local development corporation within the definition set forth under 24 CFA 570.204(c)(3), shall engage in selected economic development programs as set forth under this agreement in order to attain at least one of the following public benefits:

- creation and retention of permanent jobs for residents of Philadelphia
- creation and retention of permanent jobs for very low, low- and moderate-income residents of the City
- stimulation of investment in economic activity in the City
- generation of tax ratables throughout the City

Funds will be used for:

- 1) provision of limited financing through direct loans, grants, or other investment vehicles that will attract conventional private financing for the bulk of a project
- 2) a market that will stimulate investment by savings and loans and other lending institutions
- 3) attraction of expanded conventional financing through the use of other federal or state financing programs

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### Financial Assistance to For Profit Businesses

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Under this paragraph of the agreement, PIDC may undertake CDBG funded activities to provide financial assistance to for profit businesses located in Philadelphia. PIDC shall use CDBG funds for these economic development activities only after PIDC has determined and the City has approved that the financial assistance provided to the for profit business is necessary or appropriate to carry out the economic development project in accordance with 24 CFA 570.203{b}. The programs that are eligible to be implemented under this agreement are set forth below.

The Enterprise Zone Development Loan Program is a special economic development program that provides low interest funds to businesses located in any of the City's officially designated Enterprise zones: The Port of Philadelphia, American Street, Hunting Park, and West Parkside.

The Mortgage Loan Program provides low interest second mortgage financing for business expansion in the City. Combined with private financing, this revolving loan pool contributes to the necessary capital to complete private business expansion that could not occur through private financial markets.

The Citywide Land Development Program provides funds primarily to "writedown" the sale price of publicly owned industrial and commercial land in certain areas of Philadelphia.

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## Job Creation and Retention Programs

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PIDC shall provide loans to at least 10 businesses which anticipate creating at least 250 jobs over a two-year period after each project is completed on a citywide basis. Under this paragraph, PIDC shall provide such assistance to for profit businesses that will create full time equivalent employment opportunities, at least 51 percent of these opportunities shall be available to low- and moderate-income persons.

24 CFR 570.203(b)/24 CFR 570.208(a)(4)

PIDC shall provides loans and/or grants to at least two businesses which anticipate creating at least 50 jobs over a two-year period after each project is completed in an Enterprise Zone. Under this paragraph, PIDC shall provide such assistance to for profit businesses which will create full time equivalent employment opportunities. At least 51 percent of these opportunities shall be available to low- and moderate-income persons.

24 CFR 570.203(b)/24 CFR 570.208(a)(4)

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## Accomplishments: Loans (Year to Date) Assistance to For Profits for Job Creation

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### Quarter 1:

- No loans settled

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## Commercial Assistance in Low- and Moderate-Income Neighborhood Programs

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PIDC shall provide loans to at least one business. Under this paragraph, PIDC shall provide such assistance to for-profit businesses which will provide retail goods and/or services in low- and moderate- income neighborhoods

24 CFR 70.203(b) / 24 CFR 70.208(a)(1)

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## Accomplishments:

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- No loans settled this period.

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## Prevention or Elimination of Slums or Blight Programs

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PJDC shall provide loans to at least seven businesses. Under the paragraph, PIDC shall provide assistance to for-profit businesses which will assist in the prevention or elimination of slums or blight.

24 CFR 570.203(b) / 24 CFR 570.208(b){1} or (3)

## **Financial Assistance to Nonprofit Entities**

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Under this paragraph of the agreement, PIDC-LDC may undertake CDBG funded activities to provide financial assistance to nonprofit entities located in Philadelphia.

- The Enterprise Zone Development Loan Program is a special economic development program that provides low interest funds to businesses located in any of the City's officially designated Enterprise zones: The Port of Philadelphia, American Street, Hunting Park and West Parkside.
- The Mortgage Loan Program provides low interest second mortgage financing for business expansion in the City. Combined with private financing, this revolving loan pool contributes to the necessary capital to complete private business expansion that could not occur through private financial markets.
- Neighborhood Development Fund provides financial assistance to nonprofit entities. PIDC may undertake CDBG-funded activities to provide financial assistance to economic development projects that help stabilize and foster economic growth in distressed areas of the City.
- The Citywide Land Development Program provides funds primarily to "writedown" the sale price of publicly-owned industrial and commercial land in certain areas of Philadelphia.

## **Job Creation and Retention Programs**

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PIDC shall provide loans to at least six businesses which anticipate creating at least 120 jobs over a two-year period after each project is completed on a citywide basis. Under this paragraph, PIDC shall provide such assistance to nonprofit entities which will create full time equivalent employment opportunities, at least 51 percent of these opportunities shall be available to low- and moderate-income persons.

24 CFR 570.204(c)(3) / 24 CFR 570.208(a)(4)

PIDC shall provide loans and/or grants to at least two businesses which anticipate creating at least 35 jobs over a two-year period after each project is completed in an Enterprise Zone. Under this paragraph, PIDC shall provide such assistance to nonprofit entities which will create full time equivalent employment opportunities. At least 51 percent of these opportunities shall be available to low- and moderate-income persons.

24 CFR 570.204(c)(3) / 24 CFR 570.208(a)(4)

## **Accomplishments:**

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- No loans settled this period.

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## Commercial Assistance In Low- and Moderate-Income Neighborhood Programs

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PIDC shall provide loans and/or grants to at least one entity on a citywide basis. Under this paragraph, PIDC shall provide such assistance to nonprofit entities which will provide retail goods and/or services in low- and moderate-income neighborhoods.

24 CFR 570.204(c)(3) 124 CFR 570.208(a)(1)

PIDC shall provide loans and/or grants to at least one entity in an Enterprise Zone. Under this paragraph, PIDC shall provide such assistance to nonprofit entities which will provide retail goods and/or services in low- and moderate-income neighborhoods.

24 CFR 570.204(c)(3) / 24 CFR 70.208(a)(1)

### Accomplishments:

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- No loans settled this quarter in this category

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## Prevention or Elimination of Slums or Blight Programs

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PIDC shall provide loans to at least one entity on a citywide basis. Under this paragraph, PIDC shall provide assistance to nonprofit entities which will assist on the prevention or elimination of slums or blight.

24 CFR 570.204(a)(2) / 24 CFR 70.208(b)(1)

PIDC shall provide loans to at least one entity in an Enterprise Zone. Under this paragraph, PIDC-LDC shall provide assistance to nonprofit entities which will assist on the prevention or elimination of slum or blight.

24 CFR 570.204(c)(3) / 24 CFR 570.208(b)(1)

### Accomplishments:

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- No loans settled this quarter in this category

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## InStore Program

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The InStore Program offers forgivable loans ranging from \$15,000 to \$50,000 to eligible retail, food and creative businesses to purchase equipment associated with establishing a new location or expanding at an existing one. InStore is offered in partnership with the Office of Arts, Culture and the Creative Economy. This program provides support to projects that help create the vital mix of businesses found within a successful commercial corridor. Retail, food and creative businesses have been growing in Philadelphia, both in quantity and quality. Through InStore, the City aims to strengthen the role of these businesses as economic and social anchors which provide goods and services in low- to moderate-income neighborhoods and to

grow Philadelphia-based businesses that create new jobs, increase public revenue and expand economic development opportunities.

### Accomplishments:

Business	Address	Loan Amount
<b>InStore Loans Settled in the 1st Quarter</b>		
No loans settled in Q1		
<b>InStore Loans Settled in the 2nd Quarter</b>		
Making Worlds	210 S. 45th St.	\$46,847
<b>InStore Loans Settled in the 3rd Quarter</b>		
Nor Halal Meats & Groceries	649 Dufor St.	\$22,749

### Inner City Industrial Park Program (ICIPP)

The ICIPP will be targeted to North Philadelphia and the City's Enterprise Zones: Hunting Park, West Parkside and Port of Philadelphia. The ICIPP will be implemented to develop new locations for industrial and commercial development. Under this paragraph PIDC may undertake activities to aid in the elimination of slums and blight, especially the blighting influence of vacant property, and to meet community development needs having a particular urgency, especially those designed to alleviate existing conditions which pose a serious and immediate threat to the health and welfare of the community. Under the ICIPP funds may be used for acquisition, disposition, public improvements and clearance activities or other real property infrastructure improvements, as appropriate.

24 CFR 570.201(a), (b), (c), {d} and (i) 24 CFR 570.208(b)(1)

PIDC shall complete the improvements to the West Parkside Industrial Park.

### Small Business Commercial Improvement Program, Storefront Improvement Program and Targeted Block Façades

The Targeted Neighborhood Commercial Area (TNCA) Program enables businesses to remain and to expand while providing needed goods, services, and employment opportunities for Philadelphia's low- and moderate- income residents. In order to improve the quality of life, employment opportunities, and entrepreneurial opportunities for very low, low-, and moderate-income individuals and very low, low-, and moderate-income neighborhoods, and recognizing the importance of Philadelphia's small business sector in achieving the foregoing, PIDC will undertake the economic development activities delineated on the following pages.

The Storefront Improvement Program (SIP) provides rebates on a matching basis up to \$10,000 for a single commercial property and \$15,000 for a multiple address or corner business property. Eligible properties will be located on or within a block of a designated commercial corridor. The funds may be used for design

and physical improvement of the exterior element of the building or external security improvements, as well as internal security improvements which are part of an external security improvement.

### Accomplishments:

Non-CDBG-funded rebates: for the Fourth Quarter there were 8 totaling \$88,660. Year to date: 44 non-CDBG-funded rebates totaling \$411,555.23.

Business	Address	Rebate Amount
<b>1st Quarter</b>		
East Passyunk Bid	1904 E. Passyunk Ave.	\$4,597.69
Peace and Love Home Health Care	48 N 52nd St.	\$515.00
Sholypop Daycare	2910 N. 5th St.	\$3,000.00
Three Trees Custom Framing	722 S. 4th St.	\$7,707.50
Incredible Kids Learning Center	1803 Cottman Ave.	\$13,070.96
Three Graces Coffee Co.	719 E. Passyunk Ave.	\$6,028.92
Jeffrey Glen DDS	5224 Ridge Ave.	\$6,824.16
Sarah Alzan	611 S. 4th St.	\$13,805.00
<b>2nd Quarter</b>		
Patriot Pharmacy	2951 N. 22nd St.	\$7,382
1026 Inc.	844 N. Broad St.	\$10,000
Wash Bar	5142 Haverford Ave.	\$3,477
East Coast Dental Lab	6936 Torresdale Ave.	\$9,396
Marie Huff Hairdressing	6934 Torresdale Ave.	\$11,046
Kavanaugh Tobacco	6938 Torresdale Ave.	\$8,983
Sorlyla Bridal	2217 S. 7th St.	\$5,683
Ubuntu Fine Art	5423 Germantown Ave.	\$1,179
Tom's Dim Sum Garden	59 N. 11th St.	\$15,000
Daniel Bosin	305 Cherry St.	\$10,000
<b>3rd Quarter</b>		
Doctor Cycles	3601 Lancaster Ave.	\$15,000
Mis Viejos Restaurant and Lounge	151 W. Lehigh Ave.	\$15,000
Read Ready Day Care	5015 Wayne Ave.	\$9,965
JM Breakfast and Lunch	5550 Chester Ave.	\$1,000
Gezellig Salon	6011 Ridge Ave.	\$1,202
Uptown Hair Studios	1519 E. Wadsworth Ave.	\$5,125
Viva Pizzas	215 Chestnut St.	\$6,065
American Vegan Society	17-19 N. 2nd St.	\$11,070
Pidego Electric Bikes	4303 Main Street	\$10,000
The Common Union LLC	1871 Frankford Ave.	\$10,000
The Couch Tomato Café and Bistro	100-02 Rector St.	\$10,963
Lloyd Whiskey Bar	529 E. Girard Ave.	\$8,652

Business	Address	Rebate Amount
Salon Pilar	6354 Germantown Ave.	\$7,000
Aalizah's Beautique	6352 Germantown Ave.	\$8,926
Trilogy	601 Spring Garden St.	\$9,550
Anthony's Café	319 E. Girard Ave.	\$15,000
Muse Yoga and Fitness	1513 Ridge Ave.	\$4,105
Namn, Inc	5235 Jefferson St.	10,000
Latitudes and Longitudes	4331 Main St.	\$10,000
<b>4th Quarter</b>		
Defrim Pajollari	6810 Torresdale Ave.	\$14,430
Defrim Pajollari	6812 Torresdale Ave.	\$10,000
Jeremy Chaudet	4508 Lancaster Ave.	\$10,000
Philly Foodworks	1978 W. Hunting Park Ave.	\$15,000
DG 5th St Auto Service Center	3113 N. 5th St.	\$12,530
JCRE Homes Inc	4056 W. Girard Ave.	\$10,000
Zohra Saibi	7952 Oxford Ave.	\$6,700
Killian Hardware	8450 Germantown Ave.	\$10,000

## Neighborhood and Special Commercial Projects

### **Nueva Esperanza Housing and Economic Development Inc. (NEHED)**

#### ***Neighborhood Revitalization***

4621 North 5th St., Philadelphia, PA 19140

Contract #: 2020129

Council District 7, Census Tract 197

NEHED shall improve the quality of life, employment opportunities and retail opportunities for low- and moderate-income individuals in the area generally bound by Hunting Park Commercial Corridor. The primary target will incorporate the Hunting Park Commercial Corridor, 4200 to 4700 blocks of North 5th Street, located between 5th and Hunting Park to 5th and Roosevelt Boulevard and the Wyoming Street Corridor-Wyoming Avenue and the Roosevelt Boulevard.

NEHED shall reach out to businesses in the target area and conduct a corridor walk through on a regular basis monthly. NEHED's Corridor Manager shall visit and connect with all businesses in the target area and ensure that they are aware of the CDC and the Corridor Manager's role. If linguistic or cultural challenges arise, NEHED shall request assistance from the Commerce Department to develop a plan to address them. NEHED shall contact at least 100 businesses. NEHED shall approach every business methodically when disseminating information and collecting business information. NEHED shall keep a record of all businesses contacted.

#### **Accomplishments:**

##### **Quarter I:**

- Designed and began implementing a 2021-2022 survey for business owners on the Corridors. This survey is intended to provide insight into various aspects and characteristics of the post COVID-19 business situation. The results will be presented early next year.
- There are 208 businesses. 146 microenterprises. There are 27 vacant commercial properties
- Switched to a zoom format for meeting. It has trained merchants to use zoom and have conducting meetings, In the month of August two (2) meetings were held to address illegal stores that have opened without licenses. These stores have sold drugs and illegal cigarettes. NEHED held a meeting with city officials and agencies to discuss the issue and seek support. This meeting was attended by 48 people and included councilmembers and local police district.
- Working on designing a survey on aspects of safety, business needs and paperwork, cleaning and collecting trash for the community. Results will be available early in 2022.
- Continues to meet with the 24th and 25th Police Districts in addressing corridor safety issues. The most recent have been drug sales soliciting students. Additionally, there have been several shootings
- Technical Assistance was provided to two (2) businesses.

- Seven (7) SIP applications that have been on hold due to the pandemic. Several applications were being processed again.
- Supported thirteen (13) businesses in applying for the GrubHub Grant.
- Held two RCO zoning meeting and 4 cases were presented to the board in July, August and September for the properties at 4601 N. 4th St., 4154 N 7th St., 4271 N Bidone St. and SEPTA Parking Lot and N. 3th St. Due to the health restrictions put in place for the pandemic, virtual meetings continue and this situation decreases meeting participation and the number of cases presented.
- Publishing Impacto a Spanish language newsletter that provides business directory.
- To improve the services that Esperanza offers to its businesses and the community Esperanza Community Engagement Director has been going out to meet businesses and to get a sense of their needs.
- Created many initiatives in which they were able to educate and engage their communities. They document five (5) which include a vaccine canvassing campaign and 2021 sustainability symposium

**Quarter 2:**

- Participated in a meeting with approximately 20 business owners mainly from the Wyoming corridor, along with Councilman David Oh and other authorities to address the issues of insecurity and robberies that occurred recently in the area and that some eight businesses were victims of robberies with weapons.
- Participated in Zoom meetings with business owners.
- Capt. Javier Rodriguez of the 25th Police District was promoted to the rank of Inspector. The 25th PDAC also hosted a small luncheon as a farewell to the captain where several of our businesses participated and contributed to the festivities. Capt. Steven Wheeler a veteran to the Police Dept and with strong roots to East Division has been assigned to the 25th District. He held a community meeting in December to discuss his strategy for the district and his commitment to moving the work forward. One of his priorities is more police presence along our commercial corridors.
- Met with 37 business owners to participate in some of the activities that took place.
- Safety Camera Applications:
  - Kim's Grocery (3956 N. 5th St)
  - El Placer Restaurant (144 W. Wyoming Ave.)
  - Mi Salud Wellness Center (200 E Wyoming Ave.)
  - Alta Cosina Rest (FoodTruck) (4113 G St)
  - La Familia Rest. (549 E Wyoming Ave.)
- Leading a COVID-19 vaccination program in the community with different activities on a monthly basis.
- Supported its business community in several ways: placed flower baskets on the commercial corridors, offered food baskets to small business owners, residents and the majority was provided to senior residents, and helped to promote local businesses.

**Quarter 3**

- HPBA in person meeting held in Esperanza building in February, the new 25th District Police Captain Mr. Steven Wheeler was introduced. This meeting was well attended by merchants. Corridor's manager attended several meetings of the Bodegueros merchants in the communities of North Philadelphia to hear concerns, complaints and some proposals regarding various issues related to their operations
- Participated in the 25th Police District meetings every month.
- Offered support to 12 businesses around submitting Grub-Hub applications
- Safety Camera applications:
  - Maria Restaurant 4058 N. 5th St.
  - Blessing of God Beauty Salon 446 E. Wyoming Ave.
  - La Familia Restaurant 549 E. Wyoming Ave.
  - Tienda Mexicana 420 E. Wyoming Ave.
  - Titi's Learning Academy 4632 N. 5th St.
  - Breaking Point Saloon (Emporium Towers) 4500 N. 5th St.
  - Emely Restaurant and Pupuseria (FoodTruck)
- The properties belonging to the owners of Modern Age furniture store (Moses and Edith Shienbaum), located at 4628 -4631 and 4703 to 4717, some occupied and others available were offered to Esperanza and a meeting was held to begin the process of acquiring those properties.
- During March support was given to Mr. Ramon Fernandez owner of Compare Save SuperMarket regarding a request to the city and L&I to allow him to load and unload trucks with merchandise for his business instead of the sidewalk on Wyoming Ave, to do it on the sidewalk on C Street.
- Continue to advertise Corridors businesses free in Esperanza's IMPACT newspaper, and we are also working to promote stories of successful merchants in the community.
- Seen an uptick in bottegas and barbershops having gaming machines. When questioning store owners they are informed it keeps patrons busy while waiting for goods or services. NEHED has been assured ADULTS Only for the gaming machines. The district captain has placed logs in businesses to ensure police officers sign in when stopping through.
- Tree planting is slated for the Spring of 2022.

**Quarter 4:**

- Following is the survey of business owners for the years 2021-2022. The sample selection was random with 50 business owners from the universe of 200 plus along all three corridors. The descriptive method was used in which the staff collected data through the previously designed survey form, without modifying the environment or the situation where the information was collected, and it was delivered in chart form.
- Number of Businesses 216
- Number of Microenterprises 146
- Asian: 27; Black :18; Latino 133; white 38
- Number of Vacancies: 20

- During this quarter NEHD had a large participation of corridor merchants and community residents. Topics of discussion were related to public safety along the corridors, traffic, and illegal parking of vehicles, abandoned cars, use of plastic bags, illegal dumpsters, request for speed cushions. The complaints and concerns were centered around nuisance businesses, hard to access resources (SIP) due to leverage amount and contractor reluctance because of payment turnaround.
- Selecting the right customer target and timing has been postponed due to COVID-19 measures. NEHED is designing the survey on aspects of consumer habits, preference and client satisfaction focused on this community.
- Working on designing a survey on aspects of safety, business needs and paperwork, cleaning and collecting trash for the community.
- Continues participating in the 25th Police District Advisory Council meetings on a regular basis. NEHED makes themselves available to support the 25th Police District in its efforts to bring the community together. Most recently participated in a 25th PD Block Party.
- Assisted nine business with grant opportunities. Supported up to 58 businesses.
- No new camera installations to report. NEHED lists 12 security camera opportunities for businesses.
- Had discussions with a business owner concerning up to nine available property opportunities.
- Vaccination clinics continued.
- Began a youth entrepreneur experience program. They link youth to area businesses that allow them to learn about what it takes to run a business. This program also lets business think of Legacy Planning. Partnered with nine different businesses along our corridor: Serrano Beauty Salon, Maria's Restaurant, Modern Age Furniture, Pharmacy of America #7, Compare & Save Supermarket, Marz Auto, Nuevo Estilo Salon, Angie's Auto Tag and La Salsa Barber Shop. 25 Youth have participated.

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## **Impact Community Services Development Corporation (ICDC)**

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### ***Neighborhood Revitalization***

1952 East Allegheny Ave., Philadelphia, PA 19134

Contract #: 2020122

Council District 1, Census Tracts 177, 178, 188, 192

Impact CDC (ICDC) provides direct assistance to the K&A Business Association (KABA), in order to organize, expand and strengthen an effective Business Association for the entire K&A business community. ICDC is a member of the KABA and assists with and participates in business association meetings. ICDC reviews the needs of the KABA and provides assistance as necessary. This collaboration between ICDC and the business association assists ICDC in determining the needs of the entire commercial district and provides important information on public services and capital improvements needed to maintain and improve the overall area.

### **Accomplishments:**

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#### **Quarter 1:**

- Accomplishments will be reported in the next quarter.

#### **Quarter 2:**

- Accomplishments will be reported in the next quarter.

#### **Quarter 3:**

- The Kensington Business Association meeting is serving as a stakeholder meeting. The police attend the KABA meetings.
- ICDC lists a medicine shop and 10 businesses as receiving TA.
- 142 Business open and 55 closed.

#### **Quarter 4:**

- Accomplishments will be reported in the next quarter.

## **New Kensington CDC (NKCDC)**

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### ***Neighborhood Revitalization***

2771 Ruth St., Suite 1, Philadelphia, PA 19134

Contract #: 2020123

Council Districts 1, 5, 7, Census Tracts 156, 163, 176-181

Greater Service Area: Zip Codes 19125 and 19134, Census Tracts: 143, 158-161, 178-182, and 185-192

Primary Commercial Area: 1200 through 2700 blocks of Frankford Avenue

Supportive Services to: East Girard Avenue (Front to 1-95), Allegheny/Richmond (Tulip to Richmond; 3100 block of Richmond) and Front and Kensington Corridor (Front/Norris to York)

NKCDC creates economic opportunity by assisting businesses, revitalizing neighborhood commercial areas and eliminating blight in targeted neighborhoods. This program compliments the Elm Street Program. Stabilizing and expanding the City's employment base especially low- and moderate-income neighborhoods, NKCDC, a community-based development organization, (CBDO) assists the City of Philadelphia by undertaking Targeted Corridor Revitalization Management activities. In addition to Front and Kensington, the NKCDC area has expanded to include Allegheny and Richmond, Frankford, and East Girard Ave. Each area has specific goals for NKCDC to meet.

NKCDC reaches out to businesses in the target area and conducts a corridor walk through on a regular basis monthly. NKCDC's Corridor Manager visits and connects with all businesses in the target area and ensures that they are aware of the CDC and the Corridor Manager's role. If linguistic or cultural challenges arise, NKCDC can request assistance from the Commerce Department to develop plans to address them. NKCDC shall contact at least 100 businesses. NKCDC shall approach every business methodically when disseminating information and collecting business information. NKCDC shall keep a record of all businesses contacted.

### **Accomplishments:**

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#### **Quarter I:**

- Begun its survey process. To date it has surveyed 22 businesses
- Held nine (9) meetings/opportunities
- Will complete their community survey that will be a priority in Q3, once we have finished all outreach for our annual business survey.
- Held four (4) meetings during this quarter which the 24th police district/community relations officer Tina Willis attended.
- Referred two (2) businesses; W.O.W Studio Events at 2336 N. Front St. to the Storefront Improvement Program and assisted business owner Nicole Moy with her successful SIP application for 2550 Kensington Ave.
- Completed 22 technical assistance referrals.

- Maintains an active online business directory at <https://nkcdc.org/commercial-arts/business-directory/>.
- 2513 -15 Frankford Ave. design work has begun for first floor commercial space and second floor housing.
- Received a DCED grant to fit out the commercial space at the corner of its headquarters building, Orinoka Civic House, at Somerset and Ruth Streets. The space will be fitted out and used as shared work space for multiple providers serving community residents.
- Coordinated with the Streets Department and other organizations to get in the queue to install cameras in the underpasses on our commercial corridors in an effort to deter dumping and other crimes. However, there are many unsafe pedestrian crossings and sidewalk conditions and inadequately lit sections on our commercial corridors, particularly on Kensington Avenue. Traffic calming, lighting improvements, and a “complete streets” approach are badly needed.
- Has two corridor managers and a Economic Development Housing Resilience Coordinator; collectively they have worked to engage businesses during this quarter. They have held six (6) meetings/workshops to create opportunities to hear from the business corridor.

**Quarter 2:**

- Maintains an active online business directory at <https://nkcdc.org/commercial-arts/business-directory/>.
- 2513 -15 Frankford Ave. design work has begun for first floor commercial space and second floor housing.
- Received a DCED grant to fit out the commercial space at the corner of its headquarters building, Orinoka Civic House, at Somerset and Ruth Streets. The space will be fitted out and used as shared work space for multiple providers serving community residents.
- Coordinated with the Streets Department and other organizations to get in the queue to install cameras in the underpasses on our commercial corridors in an effort to deter dumping and other crimes. However, there are many unsafe pedestrian crossings and sidewalk conditions and inadequately lit sections on our commercial corridors, particularly on Kensington Avenue. Traffic calming, lighting improvements, and a “complete streets” approach are badly needed.
- Has two corridor managers and a Economic Development Housing Resilience Coordinator; collectively they have worked to engage businesses. They have held six (6) meetings/workshops to create opportunities to hear from the business corridor.

**Quarter 3:**

- There were 1080 businesses. (630 microenterprises).
- Kensington Allegheny Business Association Meeting held 1/27/22. Speakers included Acting Chief of Operations for the Streets Department, Wanda Jones, and 24th Police District Lieutenant Michael J. Lee.
- Kensington Allegheny Business Association Meeting held 3/16/22. Speakers included Councilmember Alan Domb and Daniel Gardner of Gardner Capital Group.

- Part of multiple meetings with Somerset Neighbors for Better Living (2/7 and 3/7) and the Kensington Neighbors Association and Friends of McPherson Square (2/1) about our real estate development plans along Kensington Ave.
- Presented at a Fishtown Neighbors Association general meeting on 3/16 about the NKCDC Garden Center and proposals for use of our space at 2211-17 Frankford Ave. In Q4, we are planning a community meeting and clean up with businesses along Kensington Avenue, between Lehigh Avenue and Cambria Street, as well as a meeting for business owners and the 24th District police about community safety along the avenue.
- 2/7/22 - Somerset Neighbors for Better Living Meeting
- Monthly check-in with 24th District Community Relations Officer Tina Willis.
- 3/7/22 - Somerset Neighbors for Better Living Meeting
- Monthly check-in with 24th District Community Relations Officer Tina Willis.
- 3/16/22 - Kensington Allegheny Business Association Meeting. Speakers Councilmember Alan Domb and Daniel Gardner of Gardner Capital Group.
- Spoke with multiple business owners while doing outreach for the Corridor Safety Enhancement grant and multiple expressed interest in improving their storefronts' lighting. Eight (8) businesses also expressed interest in the Storefront Improvement Program on our Small Business Survey
- 17 businesses expressed interest in security cameras and will be following up with them in Q4.
- 40 businesses received support services
- Provides a link for its business corridor commercial properties <https://nkcdc.org/commercial-arts/property-listings/>
- Met with Somerset Neighbors for Better Living, Kensington Neighbors Association and Friends of McPherson to discuss our plans for the acquisition and renovation of multiple properties along the Kensington Avenue commercial corridor.
- On April 20, holding a community meeting about development of our property at 2721-69 Ruth St.
- On April 30, hosting a community meeting at our lot space at 2211-17 Frankford Ave to review proposed uses of the space. The property at 2211-17 Frankford Ave will be rented out to local small businesses and/or community organizations for summer and fall programming. Proposed uses of the space include a small vendor market, beer garden, wine garden, summer camp, and/or space for outdoor group exercise.
- On 2/25/2022 met Assistant Chief Traffic Engineer, Mark Washington, for a walkthrough of Kensington Avenue from Allegheny Avenue to Lehigh Avenue. We discussed improvements to pedestrian signage, lighting, and speed humps.
- On 3/7 our Corridor Steward team did a walkthrough of Kensington Avenue, Frankford Avenue and Lehigh Avenue with the Commerce Department and we discussed the need to have security cameras placed below the Frankford Avenue and Kensington Avenue underpasses.

- The week of 3/14 to 3/18 we did door-to-door outreach to business owners requesting suggestions for corridor safety improvements. The majority of business owners suggested improved trash pick up along the sidewalks and addressing the encampments along the corridor. Many business owners also said that improved lighting at night would be helpful.
- Working on a new technical assistance program for business owners in Kensington, which we will begin to roll out in Q4. The program, funded by a grant from Wells Fargo, will connect local business owners with local accountants, law offices, and digital development agencies, for direct technical assistance. NKCDC will cover all costs of the work. We released an RFP for business support providers (accountants, lawyers, and digital developers) in Q3 and have made our selections. Contracts are being finalized and we will then begin to connect clients for services. We have already received a number of applications from local business owners.

**Quarter 4:**

- Had 61 businesses respond to survey
- There are 1,080 businesses, 630 microenterprises
- Based on survey results (58 responses):
  - Asian American or Pacific Islander - 21.4%
  - Black, African or African-American – 7.2%
  - Hispanic, Latinx or Spanish origin – 23.2%
  - Middle Eastern or North African – 7.1%
  - White or Caucasian – 37.5%
- Organized a meeting with the 24th police district, SEPTA Police, and concerned businesses along Kensington Avenue between Tusculum and Cambria Street around safety on the corridor.
- Has had 61 businesses respond to its community survey. They are revamping their way of getting responses and hope to be able to demonstrate up to 250 responses by Q1 of the 2022-2023 TCMP Contract Period.
- Economic Development team has been a part of monthly Somerset Neighbors for Better Living, Kensington Neighborhood Association and Friends of McPherson Square meetings to discuss development plans along Kensington Avenue.
- Awarded three (3) NED grants to support development around the Kensington Avenue Business Corridor.
- Three (3) meetings that included the 24th Police District, and or Septa Police as well as participation from Community Relations Officers Tina Willis.
- Received a Corridor Safety Enhancement Grant to do lighting renovations on storefronts along Kensington Avenue. We have spoken with commercial tenants and property owners at 2721 Kensington Ave., 2743 Kensington Ave., 2802 D St., and 2877 Kensington Ave. about renovations. We are also discussing the possibility of supplementing lighting renovations with storefront/signage improvements.

- Working on installing storefront lighting along Kensington Avenue. They are also working with business owners on a trash can program along Frankford Ave and pairing those trash cans with security cameras to monitor and deter illegal dumping along the corridor.
- Documents 84 businesses receiving support services during this contract year
- Provides a link for its business corridor commercial properties <https://nkcdc.org/commercial-arts/property-listings/>
- Provided input for zoning case over 2100 E. Rush St. and input for zoning case over 2555-57 E. Rush St
- Maintains an online business directory at <https://nkcdc.org/commercial-arts/business-directory/>
- Has acquired three parcels ; one building and two vacant lots on Kensington Avenue for development. NKCDC is partnering with Impact Services in acquiring properties to repurpose for the use of the community and businesses. They believe this investment will deter the decay of this once vibrant community now riddled with the Opiod Crisis.
- The continued decay of the area has cost the business sector greatly. Business owners do not believe the city coordinates actions that support their business livelihood. Many City Agencies have come out and spoken with business owners but very little changes due to law and the rights of others.
- Has launched a new technical assistance program with financial support from Wells Fargo. The program connects local web developers, law offices, and accountants with local small businesses in Kensington to receive support covered in full by NKCDC.
- Lists 53 contacts concerning the program. 18 not identified; 15 White Business Owners, 7 Black Business Owners, 10 Latino Business Owners and 3 Asian Business Owners.

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## HACE

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### ***Neighborhood Revitalization***

167 W. Lehigh Ave., Suite 200, Philadelphia, PA 19140

Contract #: 2020121

Council District 7, Census Tracts 163, 164, 174, 175, 176.01, 176.02, 195

To create economic opportunity by assisting businesses; revitalizing neighborhood commercial areas and eliminating blight in targeted neighborhoods and stabilizing and expanding the City's employment base especially low- and moderate-income neighborhoods, HACE, a community-based development organization (CBDO), will assist the City of Philadelphia by undertaking Targeted Corridor Revitalization Management activities.

HACE shall reach out to businesses in the target area and conduct a corridor walk through on a quarterly basis. HACE's Corridor Manager shall visit and connect with all businesses in the target area and ensure that they are aware of the CDC and the Corridor Manager's role. If linguistic or cultural challenges arise, HACE shall request assistance from the Commerce Department to develop plans to address them. HACE shall contact at least 100 businesses throughout the year. HACE shall approach every business methodically when disseminating information and collecting business information.

### **Accomplishments:**

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#### **Quarter I:**

- Provided updates on business responses to the Taking Care of Business Corridor Cleaning surveys, businesses generally felt like there is still room for improvement but that the corridor is noticeably cleaner than a few years ago and that customers have noticed the change. HACE gave details about their plans for a business credit survey to see how COVID has affected businesses' finances.
- There are 280 businesses, 265 microbusinesses and 70 vacant commercial properties.
- Staff continue to share relevant updates on a more individual basis. HACE Main Street staff has remained vigilant for changes that could affect business owners and their employees. We continue to communicate with business owners to share changes and news from the Department of Health and other important issues such as the ban on plastic bags in the business. The HACE Main Street staff guided all business owners of supermarkets, shops, convenience stores, service stations, department stores, clothing stores, restaurants, food trucks, farmers markets, and delivery services for compliance with this law.
- On July 16, 2021, the 25th Philadelphia Police Department hosted their annual block party for kids and their families along North Front Street from Lehigh Avenue to Somerset then west to Howard Street. This event was first held to disrupt drug sales in this area, providing a safe place for children

from East Division to play and adults to connect with different services and organizations. HACE Main Street staff were there sharing information with the community.

- HACE Main Street continues to work with the PPD District 25 in identifying nuisance businesses within our Commercial Corridors. During this period, two tickets were issued to sell loose cigarettes and the intervention of two people selling drugs within one of these nuisance businesses. The drug was valued at \$950.
- HACE's Business District Manager visited 61 businesses in El Centro de Oro, Front & Allegheny Ave, and the American & Lehigh corridors. HACE submitted the list of businesses.
- Currently engaged with five businesses on Storefront projects, three of which have been approved to move forward and one of which completed the project during this quarter.
- Staff helped five business owners get commercial insurance, marketing, commercial activity licenses, and new business registration.
- Together with the organizations Norris Square Civic Alliance, APM and Esperanza (Latino Development Collected) submitted the Community Navigator Pilot Program-SBA application. Through the Community Navigator Pilot Program, SBA will engage with states, local governments, SBA resource partners, and other organizations in targeted outreach for small businesses underserved communities. If selected HACE will create a Latino Business Directory covering all Philadelphia.
- After HACE's RCO submitted a letter of opposition to the City of Philadelphia's Zoning Board of Adjustment for a nuisance business and multiple community complaints, the property owner at 100 E. Allegheny Ave. filed an appeal letter. Unfortunately, the Zoning Board of Adjustment approved his appeal and, in turn, the ZBA permit.
- Provided some updates on a community petition to reduce the speed of vehicles traveling through the corridor which creates a serious pedestrian safety hazard. The City lowered the speed limit to 25 mph and will do a study to determine if speed bumps should be installed or not.
- Met with business insurance agents to get more information about the types of insurance coverage available to businesses, typical rates for small businesses and information about requesting quotes for a business.

#### **Quarter 2, 3 and 4:**

- Main Street staff completed the process of conducting the annual business survey to our business owners and identified, through data analysis, their business's credit conditions by COVID-19. The survey showed how business owners' credit was affected by COVID-19, showing a significant decrease in revenues, changes in business operations, and difficulty paying operating expenses. Although the majority expressed no change in the number of employees, they had to use personal funds to face financial challenges and prepare to face new challenges such as weak demand for products and services.

- Staff continue to serve businesses on a more individual basis with COVID continuing as a challenge to convenings. Businesses operate on more irregular hours, many entrepreneurs struggle with the technology requirements of virtual meetings, etc. The individual outreach method has worked well given that HACE staff have a good reputation and high level of trust in the community.
- On May 31, held a virtual meeting with 25th District Police Captain Steven Wheeler to discuss new security strategies. The Project Manager established a time pattern of the latest robberies between the hours of 4:45 am and 6:15 am. Therefore, the Captain will be assigning more patrol surveillance at that time of the morning. In addition, it was mentioned that the Project Management should increase the hours of private security, install more security cameras, even with speakers, sirens, and lights.
- Nuisance businesses have always been a big problem in our Commercial Corridors, but in the last year, it has intensified due to the opening of several 24/7 Convenience Stores. This type of business has only brought a crowd of people at all hours of the day, sale of drugs, sale of loose cigarettes, unnecessary noise, generation of excessive garbage, and double parking, among others. Therefore, HACE Main Street staff has given a list of these nuisance businesses to Police Captain Wheeler who is working with the Nuisance Businesses Task Force. For this period, the Department of Licensing and Inspections has closed two businesses, one permanently and the other partially.
- Business District Manager visited 46 businesses in El Centro de Oro, Front Street and Allegheny Avenue, and the American and Lehigh corridors
- Able to complete all the previously mentioned projects except for two where the owners decided not to move forward.
- Worked with a salon to access SIP reimbursement for the replacement of a security gate at \$1,200. Interest in SIP has sharply dropped as indicated in the business survey because business owners have already dipped into their personal savings and investments to sustain their businesses through 2021 and 22.
- Most businesses have already completed a security camera installation at this point.
- Helped seven businesses apply for the Merchants Fund Relief and Recovery Grant; two business applied for traditional financing, and two businesses applied for small business grants through Comcast and LISC.
- Continues to manage the digital business directory through their website and submitted an updated directory.
- Held a meeting about a medical office seeking the consolidation of three properties in the 2900 block of N 5th Street, no issues were raised.
- Main Street staff has increased the sustainability and technical resources for our Program. As a result, we have acquired additional funds from LISC and the Commerce Department for specific

activities such as marketing and tree planting. In addition, PACDC has included us in a pilot technical services program.

- Currently working on an open space project located in our American Street Corridor. The HACE Rail Yard is a community gathering place with an amphitheater, concessions, and playground at the heart of Philadelphia's Latinx community. The Rail Yard will feature two permanent food service stations and parking for the food trucks to attract consumers to the Fairhill Neighborhood. The proposed development will strengthen community access to safe, culturally welcoming open space and address issues of neighborhood disinvestment that have contributed to deteriorating and unsafe conditions, jobs, and declining infrastructure affecting the connectivity and community cohesion.

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## Frankford CDC

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### ***Neighborhood Revitalization***

4900 Griscom Ave., Philadelphia, PA. 19124

Contract #: 2020119

Council Districts 6, 7, Census Tracts 183-185, 189-190, 292-302, 317-319

To improve the quality of life, employment opportunities and entrepreneurial opportunities for very low, low- and moderate-income individuals and very low, low- and moderate-income neighborhoods and selected Urban Renewal Area neighborhoods, and recognizing the importance of Philadelphia's small business sector in achieving the foregoing, Frankford CDC (FCDC), a neighborhood-based organization, will undertake economic development activities designed to enhance employment opportunities, the majority of which will be available to low- and moderate income residents of the targeted neighborhood.

### **Accomplishments:**

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#### **Quarter 1:**

- Construction continues on the properties at 4663-65 Paul Street, and a tenant has been secured for one of the two locations, a home health care business that will provide not only accessible employment to people in the neighborhood but serve neighborhood residents as well.
- Pause Park finished another stage in the fall and plans are underway for spring work.
- Updates were provided on the Rite Aid site and multiple adjacent parcels that Frankford is working on proposing for financial assistance to acquire and re-develop.

#### **Quarter 2:**

- Submitted the minutes from the session held 15 December 2021 with 9 attendees. Topics included updates on the ongoing contruction and pre-development works, COVID Response/2021 recap; progress on the Reimagining Margaret-Orthodox project, and plans for a new community plan.

#### **Quarters 3 and 4:**

- There are 277 business
  - Asian: 104
  - Black: 129
  - Latin: 24
  - White: 20
- Frankford CDC continued work on maintenance and renovation the Pause Park next to their office. Rain water gardens have been installed by the Water Department and there is a stage for performances during the summer. The CDC has experienced problems maintaining safety in the park with frequent drug use and occasional fights or shootings, leading them to seek funding to fence and gate the park during off hours.

- Corridor manager maintains a presence on the corridor when safety permits, there have been many daytime shootings on the corridor in recent months that make it difficult to complete regular walking rounds
- The CDC continues its work on the 6-business rStore cohort. The difficulty of completing this cohort, which will provide from 75 to 100% reimbursement to the business owners, shows many challenges to physical improvements, most importantly a lack of financial resources of the business owners and a belief that investing in the appearance of the store will not provide a benefit to the business because of the low spending power in the neighborhood.
- CDC staff worked with a few businesses on applications to small business grants: comcast Rise, LISC and Merchants Fund. They have also assisted with License and permit issues and insurance
- Construction has completed on 4665 property, with a business tenant (home health care) in place, and moving along with 4663. Mechanical work has been completed.
- For Rite Aid, they are negotiating an offer as Rite Aid has become more responsive recently. Wells Fargo also agreed to donate multiple parcels adjoining the supermarket site in exchange for tax credits.
- Crime and safety and a general lack of spending power continue to be the biggest problems facing the commercial corridor. Frankford CDC is doing an admirable job working on “changing the narrative” and demonstrating that high quality projects can work in this neighborhood. But on the individual entrepreneur front, it remains difficult to convince private business owners to invest (both because they lack resources and don’t have confidence in a return). There are a few anchor businesses on the corridor such as Cramers Uniforms and Mariam produce market that the CDC focuses on making sure they thrive and do not decide to relocate.

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## People's Emergency Center (PECCDC)

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### ***Neighborhood Revitalization***

325 N. 39th St., Philadelphia, PA 19104

Contract #: 2020130

Council District 3, Census Tracts 91, 106, 107, 108

To create economic opportunity by assisting businesses; revitalizing neighborhood commercial areas and eliminating blight in targeted neighborhoods and stabilizing and expanding the City's employment base, especially low- and moderate-income neighborhoods, PECCDC, a community-based development organization (CBDO), will assist the City of Philadelphia by undertaking Targeted Corridor Revitalization Management activities.

PECCDC shall reach out to businesses in the target area and conduct a corridor walk through on a regular basis monthly. PECCDC's Commercial Corridor Manager shall visit and connect with all businesses in the target area and ensure that they are aware of the CDC and the Commercial Corridor Manager's role. If linguistic or cultural challenges arise, PEC shall employ interpretation (in-person or telephonic) and document translation services. PECCDC may use the City's procured vendors who have agreed to extend the City's rates to eligible organizations. PECCDC shall contact at least 127 businesses. PECCDC shall approach every business methodically when disseminating information and collecting business information. PEC shall keep a record of all businesses contacted.

### **Accomplishments:**

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#### **Quarter I:**

- There are 204 businesses operating.
- Facilitated two Business Roundtable Discussions at two local businesses - Supreme Oasis Bakery and Deli and Imperial Caribbean Seafood and Soul. 12 businesses were in attendance
- Attended the 16th Police District Captain's Town Hall Meeting every 3rd Tuesday of the month via Zoom. During these meetings the 15th District Captain reports on crime trends along Lancaster Avenue and within the surrounding neighborhoods.
- Partnered with Police District to canvas area and alert corridor businesses and patrons about free gun lock programs and the city's new mask guidelines
- Corridor manager walks the corridor frequently to share information and resources with all the businesses and make sure they are aware of the services available
- Submitted a list of 6 properties so far that have expressed some interest in façade improvements or interior improvements
- Submitted a list of 3 properties who expressed interest in security upgrade

- Provided a list of seven businesses worked with directly on issues including workforce training, finding reputable contractors, and help with grant/loan applications
- In partnership with the Barnes Foundation, PECCDC has selected five local artists to participate in “third space” artist residencies, a new initiative to embed artists within local businesses and nonprofits.
- 15th Annual Lancaster Avenue Jazz & Arts Festival was live streamed to over 1,000 people on Saturday, September 18th. Hosted at The Community Education Center (3500 Lancaster Ave.)
- Working with six businesses/property owners to discuss their plans to develop their respective interests on the corridor Property addresses were listed.
- Submitted a list of actively marketed commercial properties
- Attended Workforce & Economic Opportunity Committee meetings via Zoom
- Attended Promise Zone WEO monthly meetings.
- In 2019 PECCDC received a planning grant from LISC Philadelphia to work with community stakeholders on an evaluation study of the 4000 and 4100 blocks of Lancaster Avenue. This study will include a SWOT Analysis (Strengths/Weakness/Opportunities/Threats) of these two dense commercial blocks and will evaluate potential development scenarios which may occur and how such projects would impact existing merchants. The final draft is nearing completion and should be ready by Q2.
- The last few months on the Lancaster Avenue commercial corridor has been a time full of ups, downs and ins and outs. This past year of being PEC’s Commercial Corridor Manager has had its fair share of surprises, pitfalls, near misses and extraordinary moments. Goal has been to home in on giving a more comprehensive look at the corridor - its strengths and weaknesses – exploring linkages for partnering/collaborating with our small business community in the months and years to come, as we continue to navigate an ongoing pandemic and struggling economy.
- On PECCDC’s Commercial Corridor there has been a myriad of challenges coming from many different angles. From civil unrest and business shutdowns to nationwide and global quarantining. It is now normal to go into stores with a mask or face covering and then only be able to use exact change or some form of digital payment system, due to the national currency shortage.
- Increased foot traffic has been noticed this past quarter, thanks in part to PEC’s partnership with The Barnes Foundation.
- Helped two microbusinesses access relief funds through LISC Philadelphia’s Small Business Relief and Recovery Fund in 2020. Both businesses were awarded \$10,000 each to support their long-term recovery efforts from COVID-19:
  - La Pearl Beauty Emporium (3857 Lancaster Avenue) - Assistance for marketing and e-commerce
  - Lancaster Pharmacy (4127 Lancaster Avenue) Assistance for landlord negotiations, marketing, and ecommerce

#### **Quarter 2:**

- Accomplishments will be reported in the next quarter.

**Quarter 3:**

- Corridor manager was present at a number of community meetings including a newly formed business association; work with LA21 on a “virtual mall” e-commerce initiative; and collaboration with the NAC on a “Men’s Coffee Talk” to address prevalent issues in the community
- Submitted a list of 15 properties that have expressed interest or been identified for physical improvements (façade, lighting, cameras, windows etc). The barriers to application are high for these low revenue, low profit margin businesses who have very little assistance, and it is slow going to work one-on-one with them.
- Shared information and assisted with applications to various small business grants, including grants from Commerce as well as Verizon, Comcast, Barnes Foundation, Wells Fargo, and The Merchants Fund. They also coordinated media features from ABC, on three local businesses.
- Kanvas Event Center (3870 Lancaster Avenue) began offering Karaoke on 2nd and 4th Friday evenings of the month. Nearby businesses have begun using these karaoke nights as a fun networking opportunity.
- The Community Education Center (3500 Lancaster Avenue) began offering First Tuesdays Live Latin Jazz events
- Continue to work with businessowners/property owners to discuss development plans. The following is a list of key developers we maintain regular contact with:
  - Lemuel Thornton 4401-27 Lancaster Ave., 892-94 Belmont Ave.
  - Keith Bunch, 4431-35 Lancaster Ave. (Mr. Dump Truck)
  - Nasha Bunch, 4217-19 Lancaster Ave. (BQ Lancaster Avenue)
  - Mustafa Munir, 4261 Lancaster Ave. (Sunshine Supermarket)
  - Mahari Bailey 4432, 4408-4414, 4331-33 Lancaster Ave. (<https://mahariyared.com/>)
  - Giller Realty 4400-4404 Lancaster Ave., 865, 895-97 Belmont Ave., 874-76 Lex St.
  - FullCourtDevelopment 4200 Lancaster Ave.
- WEXFORD Science Center conducted three informational sessions for a proposed commercial development at 3800/3850 Market St. The site, located at the southwest corner of 38th and Market Street, is currently a parking lot but they have plans to develop a project in two phases that will include commercial lab and office space, structured parking, ground floor retail and community spaces.
- Attended Workforce & Economic Opportunity Committee meetings via Zoom
- Attended Promise Zone WEO monthly meetings.
- Partnering with the Sister Clara Muhammad CDC on pre-development activities to turn a 1.5-acre Sister Clara Muhammad School (former Saint Tommy Moore High School) into a community-facility with an outdoor plaza, senior center, pre-K activities and meeting spaces. PECCDC is serving as a fiscal sponsor for a pre-development grant provided by the William Penn Foundation, through

which Sister Clara Muhammad CDC will produce market analysis, launch a capital campaign, and create a development plan in support of the full-square block project at 4700 Wyalusing Ave.

- In January 2021, Community partner Mount Vernon Manor CDC received a \$999,990 contract by the U.S. Department of Justice under the Byrne Criminal Justice Innovation (BCJI) Program. This contract includes \$200,000 for an anticipated 3-year contract period with PEC's Community Connectors spanning FY22 through FY24, to help plan and implement a neighborhood public safety initiative that includes targeted interventions along Lancaster Avenue.

**Quarter 4:**

- There were 217 businesses
  - Asian: 23
  - Black: 140
  - Latino: 7
  - White: 16
  - Caribbean/African: 31
- Facilitated one Business Roundtable Discussion at SKS Event Center. Fifteen (15) businessowners attended the event
- The New Freedom District Business Association held its first meeting since the beginning of the pandemic. In attendance were local business owners, Promise Zone AmeriCorps VISTAs and other stakeholders.
- Attended the 16th Police District Captain's Town Hall Meeting every 3rd Tuesday of the month via Zoom.
- Collaborated with the 16th Police District and PECCDC's NAC on the Father's Day/Juneteenth/ Health Fair.
- Partnered with 16ht Police District to canvas area and alert corridor businesses and patrons about free gun lock programs.
- This year, PEC reported that four buildings had repaired masonry, five buildings had new lighted signage, three businesses sought assistance from PEC for architectural or street design projects, and six businesses worked with PEC on interior and exterior renovation grant applications through SIP, InStore, and Community Design Collaborative, for a total of 17 businesses assisted.
- PEC submitted a list of 12 properties that have applied for the West Philly Corridor Collaborative Safe Corridors Grant, so far two have been awarded and completed their projects, another 10 are waiting to hear.
- This year PEC detailed their assistance to 20 businesses on the corridor for a variety of services. Some businesses were connected to green energy programs to help with utility costs; others were assisted to apply for grants from Merchants Fund, Comcast, and LISC; some received more general business TA as newly formed businesses .

- Attended Kanvas Event Center, 3870 Lancaster Avenue, Karaoke on 2nd and 4th Friday evenings of the month. This has become a great networking event space for businesses on the corridor; unfortunately, Kanvas had to recently cease operations due to L&I violations concerning their business licenses.
- The Silk Tent launched a new undertaking on the corridor, Ultra Silk Gallery, located at 3808 Lancaster Ave., the art gallery has been doing a 2nd Friday's event and will be launching a 1st Friday artist series, beginning in August.
- Submitted a list of 12 properties currently marketed for sale and lease including the owners and brokers. They also submitted information about major developers on the Avenue and their contact with these individuals and firms.
- In talks with Wexford Science Center about a proposed development in the 3800 block of Lancaster Avenue.
- Attended Workforce & Economic Opportunity Committee meetings via Zoom
- Attended Promise Zone WEO monthly meetings
- Attended Promise Zone SNAP collaborative meetings via Zoom
- Submitted the final draft of the SWOT analysis for the 4000 and 4100 blocks of Lancaster Avenue completed through the LISC grant (see Q1 report); report is on file with Commerce
- Over the course of the last year there has been a surge in business growth on the corridor, both in the form of new development and new businesses arriving and opening their doors. There is a newfound sense of community and a spirit of working together that was not present 12 months ago.
- Welcomed eight new businesses to Lancaster Avenue - including Ultra-Silk Gallery, an offshoot from an existing corridor business, Silk Tent – and Minimal Swim, a women's swimwear boutique.
- Another exciting addition is Krav Fitness and Juice Bar, an ultramodern fitness facility. RC Bargains, a local home goods/furniture chain. Tecklife Innovations, which is a computer repair business that specifically builds computers for the purpose of mining cryptocurrency, 2K Artistry Suites, which is a shared space for artists of all types, photography, makeup, video editing etc. Hair For You, an elegant hair salon in a newly renovated building which has affordable housing units located on the 2nd and third floors, and Mr. Wish a bubble tea shop located in the heart of the UPenn and Drexel campus area.
- Sunshine Food Market (4261 Lancaster Ave.) has reopened after completing extensive renovations. The owners are also excited about becoming more community-minded, having made several donations to community organizations since re-opening.

## **Korean Community Development Services Center (KCDSC)**

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### ***Neighborhood Revitalization***

6055 N. 5111 St., Philadelphia, PA 19120

Contract# 1720119-02

Council District 9, Census Tracts 274, 275

To create economic opportunity by assisting businesses; revitalizing neighborhood commercial areas and eliminating blight in targeted neighborhoods and stabilizing and expanding the City's employment base especially low- and moderate-income neighborhoods, KCDSC, a community-based development organization (CBDO), will assist the City of Philadelphia by undertaking Targeted Corridor Revitalization Management activities.

KCDSC shall reach out to businesses in the target area and conduct a corridor walk-through on a regular basis monthly. KCDSC's Corridor Manager shall visit and connect with all businesses in the target area and ensure that they are aware of the CDC and the Corridor Manager's role. If linguistic or cultural challenges arise, KCDSC shall employ interpretation (in-person or telephonic) and document translation services. KCDSC may use the City's procured vendors who have agreed to extend the City's rates to eligible organizations. KCDSC shall approach every business methodically when disseminating information and collecting business information. KCDSC shall keep a record of all businesses contacted.

### **Accomplishments:**

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#### **Quarter 1:**

- A number of SIP projects are in process of seeking quotes, applying, or have been approved and are doing the work. More details will be provided.

#### **Quarters 2, 3 and 4:**

- There are 351 businesses, 310 microbusinesses
  - Asian 151
  - Black 88
  - Latin 61
  - White 17
  - Unknown/Other: 34
- Occasional business convenings were held at D'Clasico Barbershop under the Olney Business Association name; attendance varies but it is difficult to find a time and place that is convenient given the size of the corridor. Staff are more likely to assist businesses one on one. There were not consistent meeting with the police district this year although there was a partnership in response to specific safety challenges.

- The staff walk the corridor daily and especially given that they do not have a permanent office, they are a frequent presence on the corridor. Business owners know the staff by name and understand their role and don't hesitate to say hi.
- There were three active projects at the start of the contract year. Two of them withdrew their applications and completed the work on their own after growing frustrated with the process and how long it was taking to obtain multiple quotes and required approvals. Another is still in the Pending stage.
- Most businesses already have security cameras. Lighting upgrades have been a challenge to promote among the business owners
- North 5th Street Project submitted a list of assistance provided throughout the year to 35 businesses, some of which comprised long projects and many follow ups, such as licensing issues and help with applications to Comcast RISE, LISC, and Merchants Fund grants offered this year.
- There is rarely more than one or two properties available for sale or lease at any given time and nothing stays on the market longer than a few weeks. North 5th Street has been seeking their own property for lease or purchase and has been outbid or not moved fast enough a few times now.
- North 5th Project continues to be challenged with their lack of a permanent property. While it has encouraged their frequent presence around the corridor it has limited their ability to offer programming at fixed times and on their own terms. The organization has plans to offer an incubator-type space for home-based retail businesses to gain experience with leasing, merchandising and customer service, receiving TA from the organization, before moving to a longer term lease on the corridor.
- Generally the overall health of the corridor is good with very low vacancy, high foot traffic throughout the day, and customers and business owners reporting that the corridor is well maintained and clean. Safety has become more of an issue after dark as well as more 24/7 convenience stores. Businesses continue to struggle with the low spending power of the neighbors. There are many out of town investors and landlords that have driven prices up without a comparable increase in property quality or investment.

## The Enterprise Center CDC

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### ***Micro-Enterprise Assistance***

4538 Market St., Philadelphia, PA 19139

Contract #: 2020131

Council District 4, Census Tract 89

The Enterprise Center CDC proposes to assist the City of Philadelphia to launch a series of business support services in the newly launched Business Support Services (BSS) program on targeted neighborhood commercial corridors. These services will be marketed through workshops and partnering CDCs to assess and respond quickly and directly to the needs of merchants currently operating on those targeted commercial corridors.

### **Accomplishments:**

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#### **Quarter I:**

- Have details about 20 businesses assisted and the type of assistance provided
- Worked with 4 businesses on security cameras
- There are currently NO actively listed properties available for rent or sale in our service area. The market is very tight right now. There are, however, some “off market” commercial spaces available for rent where we are able to leverage relationships with key property owners on a case-by-case basis for possible business attraction and tenant placement. During this quarter, we were able to work with one prominent property owner to preliminary place two business on the 5100 block of Walnut Street.
- At the end of Q4, we increased the hours of operation of our TEC-CDC Resource Center. We are now open five days a week and continue to operate as a source of support for business owners and community members. We also continue to use social media to post updates about business openings, promotions, community events and to highlight some of the work we do to serve the community.
- As part of our larger, comprehensive Main Street revitalization plan, The Enterprise Center has begun to invest in 52nd Street real estate in an effort to achieve multiple goals, including:
  - Eliminate blight and vacancy
  - Establish a stronger physical presence for our team to better support corridor small businesses and nearby community members
  - Role model community-oriented, mixed-use redevelopment to inspire like-minded investing
- One of our first projects on 52nd Street will be 277 S. 52nd St. The new building that replaces the existing long-vacant, dilapidated building will serve as a pilot for a new model of redevelopment. Since the existing structure is unsalvageable, this project will involve demolition of the old building and construction of a new, three-story building designed to fit in with the existing buildings on 52nd Street.

**Quarter 2:**

- Held a virtual community meeting on Thursday, December 16th. The meeting included updates on 52nd Street initiatives as well as updates on housing resources for residents. There were 22 meeting participants (including three staff members).
- Had a unique opportunity to access funding for storefront improvements, partnering with Wells Fargo via their “Hope, USA” campaign. Focusing on the 200 block of South 52nd Street, we invested more than \$700k in storefront and public space improvements. We directly assisted 16 different corridor small businesses, while providing paid work to nine different local contractors and vendors.
- In addition to the 16 businesses assisted through the Hope, USA grant listed above, worked with 15 businesses on assistance including permits and finding reputable contractors, tax and legal issues, and lease negotiation
- In December we chose to hold an all-encompassing virtual community meeting that included updates and content focused on both 52nd Street as well as resident services and broader neighborhood issues. We liked this format and may look to continue it as appropriate, although there may still be need to hold separate, more focused meetings in certain circumstances.
- Supported information collection for and dissemination of a Third Council District Holiday Shopping Guide, organized by Councilmember Gauthier’s office. This guide was very well-received, and it featured several 52nd Street businesses.
- Gave updates about a change in the corridor manager position and the start of the new manager.
- Completion of two in process creative placemaking projects, to coincidentally coincide with the Hope campaign work: one was our street pole banner project on 52nd Street.

**Quarter 3:**

- Gave updates and details about 11 businesses currently receiving ongoing assistance, in addition to about a dozen businesses listed previously whose projects are not yet completed.
- Reapplied and has been approved for the BSCP for TEC-CDC properties at 5241-43 Market St., which includes TEC-CDC’s interim community office and a tenant, Deluxe Donuts, in the two commercial spaces. These buildings are slated
- Reapplied and has been approved for the BSCP for TEC-CDC properties at 5241-43 Market Street, which includes TEC-CDC’s interim community office and a tenant, Deluxe Donuts, in the two commercial spaces. These buildings are slated
- Introduced a new initiative, “Biz on Wheels,” which provides mobile delivery of technical business assistance to microenterprises throughout the major business corridors in Philadelphia.
- Working with brokers and the business community to locate a new tenant for the flagship property at 24 S. 52nd St., which TEC has purchased, and is currently leased to America’s Kids through September 2022.

- To continue what occurred last quarter, TEC-CDC held another all-encompassing virtual community meeting to present TEC's 52nd St revitalization plans to the larger community as well as 52nd St. stakeholders. The Enterprise Center is fully committed to a transparent and inclusive process that fully engages the community and recognizes the need to hold conversations with the community regarding their initiatives, specifically concerning our work on 52nd Street.
- The new corridor manager, Shuja, had to continue the momentum from the end of last quarter with the continued implementation of TEC-CDC's comprehensive Main Street revitalization plan (See Quarter 1 for reference). As part of TEC's effort for fundraising and public/private partnership building, an Economic Summit was held on January 26, 2022. With well over 70 government sector and private sector attendees, the summit has created a momentum of interest in investing in the 52nd St. Corridor.
- Finally, TEC-CDC was able to secure a second round of funding through our partnership with Wells Fargo bank to provide more streetscape and storefront improvements to the corridor.

**Quarter 4:**

- Gone through many changes with the onboarding of new staff and transition of other staff members. For the next quarter we will be fully staffed and hope to re-implement meetings with the business owners.
- Gave updates on previously mentioned projects, as well as information about an additional grant from Wells Fargo Foundation for storefront renovations on three businesses: Cotton's Place, Urban Art Gallery and Dynamite Pest Control; in addition five businesses not previously engaged. In total, and TEC engaged 35 microenterprises this year, primarily helping with storefront renovations as well as some permitting, licensing and financing issues.
- Commerce continues to work with TEC at a broader level regarding the anchor property currently housing America's Kids, this property is awarded under Neighborhood Economic Development grant program for acquisition and renovation.
- Received a grant from Wells Fargo that went toward street beautification and storefront improvements along 52nd St. TEC CDC worked with local business owners and informed residents of the beautification efforts. Those efforts included power washing of the sidewalks on 52nd street from Market St. to Larchwood Ave., the installation of 70 planters, the redesign and installation of banners, and the refreshing of the mural at Malcolm X. Park.
- Undergone more staff changes. The corridor manager, Shuja Moore transitioned out of TEC leaving the position vacant for a short while. TEC-CDC has identified another team member that will do well in the role and intend to onboard them in the next quarter. Despite these staff changes, was able to continue to push work forward for its community. From the beautification efforts along the stretch of Market to Pine, to the storefront improvements for three local businesses, TEC-CDC has and will continue to support the community at large.

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## The Business Center

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### ***Micro-Enterprise Assistance***

7500 Germantown Ave., Philadelphia, PA 19119

Contract #1920198

Citywide

The purpose of the Business Technical Assistance Program (BTAP) is to foster successful establishment, stabilization, and expansion of micro-enterprises by providing useful and timely assistance and training.

TBC provides and completes technical assistance, advice and business support services to at least 25 owners of micro-enterprises and/or persons developing micro-enterprises, which provide goods or services to low-and moderate-income residential neighborhoods. TBC shall maintain and provide a record of all persons and businesses assisted, the type of assistance provided, the location of the business and jobs created as a result of the assistance.

TBC shall provide technical assistance, advice, and business support services to at least thirty-five (35) owners of micro-enterprises and persons developing micro-enterprises who are low and low – moderate income persons.

### **Accomplishments:**

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	Q1	Q2	Q3	Q4
<b>TOTALS</b>				
Businesses assisted	131	94	217	51
Loans made	22	0	0	0
Jobs created	9.5	0	0	0

	Q1	Q2	Q3	Q4
<b>RACE</b>				
Black	8	58	112	49
White	0	0	0	0
Asian	0	0	0	0
Other/Multi	1			4
TOTAL	9	58	115	51

	Q1	Q2	Q3	Q4
<b>INCOME</b>				
Extremely Low	0	0	15	8
Low	8	46	75	37
Moderate	1	9	28	4
Non-Low/Moderate	0	11	1	2
TOTAL	9	66	119	51

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## Urban Affairs Coalition/Philadelphia Development Partnership/Entrepreneur Works

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### **Micro-Enterprise Assistance**

1207 Chestnut St., Philadelphia, PA 19107

Contract #1920289-01

Citywide for limited clientele

Census Tracts 9, 73,86, 109, 113, 201, 252, 339

The Urban Affairs Coalition/Philadelphia Development Partnership/Entrepreneur Works (UAC/PDP/EW) is a nonprofit organization committed to helping all people achieve economic self-sufficiency through entrepreneurship. UAC/PDP/EW will deliver its client-driven training and counseling services using core entrepreneurial and financial programs.

### **Accomplishments:**

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	Q1	Q2	Q3	Q4	TOTAL
<b>RACE</b>					
Black	7	3	10	3	23
White	2	1	0	1	4
Asian	0	0	1	0	1
Other/Multi	1	0	0	0	1
TOTAL	10	4	11	4	29

	Q1	Q2	Q3	Q4	TOTAL
<b>INCOME</b>					
Extremely Low	4	3	10	3	20
Low	4	1	0	1	6
Moderate	2	0	1	0	3
Non-Low/Moderate	0	0	0	0	0
TOTAL	10	4	11	4	29

EW shall provide and complete loans ranging from Five Hundred dollars (\$500.00) to Fifty Thousand dollars (\$50,000.00) to up to five (5) owners of micro-enterprises and/or persons developing micro-enterprises who are low and moderate-income persons.

	Q1	Q2	Q3	Q4	TOTAL
<b>RACE</b>					
Black	2	1	0	1	4
White					0
Asian					0
Other/Multi					0
TOTAL	2	1	0	1	4

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## Women's Opportunities Resource Center

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### ***Micro-Enterprise Assistance***

2011 Chestnut St., Philadelphia, PA 19103

Contract #1920223-01

Citywide

The Women's Opportunities Resource Center (WORC) is a nonprofit organization committed to helping all achieve economic self-sufficiency through entrepreneurship. WORC delivers its client-driven training and counseling services using core entrepreneurial and financial programs that include financial, management and marketing assistance and meets the needs of nascent start-up and established micro-enterprises. These services will be available citywide and will be specifically targeted at low- to low- moderate-income persons.

### **Accomplishments:**

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- 80 microenterprise assistance loans were completed.

Micro Enterprises	Q1	Q2	Q3	Q4	Total
<b>RACE</b>					
Black	18	13	22	22	75
White	0	0	2	0	2
Asian	0	0	1	2	3
Other/Multi	0	0	0	0	0
Total	18	13	25	24	80
<b>INCOME</b>					
Extremely Low					
Low	18	13	25	24	80
Moderate					
Non-Low/Moderate					
<b>JOBS</b>					
Jobs created	9.5				
Jobs retained					
<b>ASSISTANCE</b>					
Technical Assistance	72	44	25		

WORC shall create or retain four (4) jobs for persons of low to low – moderate income.

RACE	Q1	Q2	Q3	Q4	TOTALS
Black	7.5	4	6.5	9.5	27.5
White	0	0	0	0	0
Asian	2	0	0	0	2
Other/Multi	0	0	0	0	0
Total	9.5	4	6.5	9.5	29.5
<b>INCOME</b>					
Extremely Low	0	0	0	0	0
Low	9.5	4	6.5	9.5	29.5
Moderate	0	0	0	0	0
Non-Low/Moderate	0	0	0	0	0
Total	9.5	4	6.5	9.5	29.5
<b>JOBS</b>					
Jobs created	1	0	1	1	3
Jobs retained	8.5	4	5.5	8.5	26.5
Total	9.5	4	6.5	9.5	29.5

WORC shall provide and complete loans ranging from five hundred dollars (\$500.00) to twenty-five thousand dollars (\$25,000.00) to at least twenty five (25) owners of micro-enterprises and persons developing micro-enterprises which are low to low-moderate individuals.

RACE	Q1	Q2	Q3	Q4	TOTALS
Black	9	5	6	9	29
White	0	0	0	0	0
Asian	1	0	0	0	1
Other/Multi	0	0	0	0	0
Total	10	5	6	9	30
<b>INCOME</b>					
Extremely Low	0	0	0	0	0
Low	10	5	6	9	30
Moderate	0	0	0	0	0
Non-Low/Moderate	0	0	0	0	0
Total	22	5	6	9	30

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## Welcoming Center for New Pennsylvanians (WCNP) (Technical Assistance)

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### ***Micro-Enterprise Assistance***

1617 JFK Blvd., One Penn Center, Philadelphia, PA 19103

Contract #1920288-01

Citywide

The goal of the Welcoming Center's Business Technical Assistance project is to help immigrant entrepreneurs and business owners to establish, stabilize, and expand their micro-enterprises successfully. The WCNP's approach will enable immigrant entrepreneurs to overcome barriers, to link immigrant entrepreneurs to the resources they need and to provide business technical assistance services developed specifically for immigrant entrepreneurs when such services are not already being provided.

WCNP shall provide technical assistance, advice, and business support services to at least forty (40) owners of micro-enterprises and persons developing micro-enterprises who are low and low – moderate income persons.

### **Accomplishments:**

	Q1	Q2	Q3	Q4	Total
<b>Technical Assistance to Existing Business</b>					
	24	31	31	42	128

	Q1	Q2	Q3	Q4
<b>RACE</b>				
Black	0	0	0	1
White	0	0	0	0
Asian	0	0	0	0
Other/Multi	24	31	31	41
TOTAL	24	31	42	42

	Q1	Q2	Q3	Q4
<b>INCOME</b>				
Extremely Low	0	0	0	0
Low	19	31	31	32
Moderate	5	0	0	9
Non-Low/Moderate	0	0	0	1
TOTAL	24	31	31	42

## FINANTA

### ***Micro-Enterprise Assistance***

1301 N. 2nd St., Philadelphia, PA 19122

Contract #1920287-01

Citywide

FINANTA will foster the successful consolidation and expansion of existing micro-enterprises as a viable option for economic growth, by providing micro entrepreneurs with the knowledge and tools for developing their management skills and building credit through workshops and practical applications, establishing peer groups as a way to build assets and credit, and develop leadership, teamwork and networking.

### **Accomplishments:**

Micro Enterprises	Q1	Q2	Q3	Q4	Total
<b>RACE</b>					
Black	6		1		7
White				4	4
Asian					
Other/Multi	20	19	13	14	67
Total	26	19	14	18	78
<b>INCOME</b>					
Extremely Low		1			1
Low	20	18	0	14	52
Moderate	0	0	0		0
Non-Low/Moderate	6	2	15	4	25
Total	26	20	15	18	78
<b>JOBS</b>					
Jobs created					
Jobs retained					
<b>BUSINESSES</b>					
New					
Existing	26	20	15	19	80

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## Tacony Community Development Corporation (TCDC)

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### ***Neighborhood Revitalization***

4819 Longshore Ave., Philadelphia, PA 19135

Contract #: 2020118

Census Tracts: 319,320-321,323, 325-326, 330 and 381

Target Area: bounded by Torresdale Avenue from Cottman to Robbins Avenue.

To improve the quality of life, employment opportunities and entrepreneurial opportunities for low- and moderate-income individuals and low- and moderate-income neighborhoods, and recognizing the importance of Philadelphia's small business sector in achieving the foregoing, Tacony Community Development Corporation (TCDC) will assist the City of Philadelphia in the implementation of its Targeted Corridor Revitalization Management Program which is intended to help revitalize commercial corridors throughout the City. TCDC will undertake the following economic development activities designed to enhance economic opportunities and create a sustainable neighborhood as a clean, safe, attractive and welcoming place that will benefit, low- and moderate-income residents of the targeted neighborhood. These activities include community economic development programs designed to assist businesses.

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### **Accomplishments:**

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#### **Quarter I:**

- Hosted a corridor tour with the Commerce Department Director.
- Hosted a corridor walk with Councilman Henon and Councilwoman Gilmore-Richardson on problem businesses.
- Hosted a virtual meeting for Goldman Sachs 10,000 businesses in partnership with the Mayfair BID.
- Printed a 10-year celebration booklet.
- Submit a copy of the newsletter each time it is printed. 12/31 We are currently working on a print year-end newsletter.
- Hosted a summer kids program in partnership with the Library called Tacony Explorers. Total of about 90 regular attendees. They built literacy, STEM, and enrichment skills.
- Back to school block party scheduled on Torresdale Avenue on August 21st.
- Completed a multi-property lighting project
- Worked with some additional businesses interested in SIP
- Work was completed at five properties who were in progress for Security Grants.
- Two micro enterprise businesses assisted.
- Continue to provide tree maintenance on Torresdale Avenue. We have some trees that need to be removed and some that need to be planted.
- Seeing an increase in prostitution and narcotics sales.

- Struggled with city trash pick up. Installed all of our our new corridor trash cans funded by DCED.
- Held a meeting with Bobby Henon's office on out-of-state cigarette sales.

**Quarters 2 and 3:**

- NOTE: Tacony CDC's long-time director and corridor manager Alex Balloon accepted a position at another organization in March; he was the only staff. The CDC hired a new director, Jamie McCrone, who began in mid-May. No report was submitted this quarter, but the CDC has been in touch with Commerce throughout the process and we have met the new director. Ongoing projects include two Act 135 conservatorships and wrapping up a lighting project which was mostly complete at Alex's departure. We expect that the CDC board will hold the new director to a high standard and look forward to continued partnership with him and the community going forward.

**Quarter 4:**

- There are 110 businesses, 95 microenterprises.
  - Asian: 25
  - Black: 10
  - Latino: 15
  - White: 50
- The new executive director Jamie McCrone has been busy making rounds of the corridor to introduce himself to all the businesses and make sure they are familiar with him.
- Numerous projects were completed earlier in the year, some were wrapping up during this quarter but mostly already complete.
- The CDC and board faced a big transition with the departure of their long time executive director Alex Balloon. The CDC worked with Donna Harris of Heritage Consulting to conduct an executive search and was able to hire Jamie McCrone, who brings Main Street experience from the Italian Market and a good understanding of the work in a neighborhood like Tacony.
- The organization plans to move back to the Music Hall building where their office was located for many years, after a fruitful partnership with the Library but due to library cuts, the limited hours and space constraints were not working out.

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## African Cultural Alliance of North America (ACANA)

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### ***Neighborhood Revitalization***

5530 Chester Ave., Philadelphia, PA 19143

Contract #: 2020116

Council District 3, Census Tracts 65,66, 70, 71.1, 71.2, 73, and 74

Target Area: 5400-5700 blocks of Chester Avenue

The Commerce Department supports the activities of Business Improvement Districts (BIDs) and other organizations that provide community services such as street and sidewalk litter removal, public safety services and other public space maintenance activities so as to improve the quality of life, employment opportunities and entrepreneurial opportunities for very low-, low- and moderate-income individuals and neighborhoods in Philadelphia. The principal goal of this program is to increase the delivery of additional public services to multiple low and moderate-income neighborhoods in order to enable businesses to provide needed goods, services and employment opportunities to residents.

At the foundation of any vital commercial corridor are clean streets, sidewalks and storefronts. Litter deters investment and creates the perception that an area is neglected and unsafe. When quality-of-life issues are not addressed, other economic development initiatives do little to attract businesses and consumers to a given commercial corridor.

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### **Accomplishments:**

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#### **Quarter I:**

- Working with consultants on a plan that will look at various West Philadelphia buildings for potential development. This plan will incorporate business and community surveys. The surveys are slated to begin in January 2022. Acana is also supporting the TCB program through its survey process.
- Has over 456 storefronts on its combined commercial corridors
- Has worked closely with the Southwest Cultural Equity Planning Team to convene business owners and other stakeholders around the planning process for looking at sites for buildings for potential development, potential branding for the community and to figure out the transportation services that could support international business opportunities.
- Due to COVID-19, virtual meetings continued with stakeholders and business owners.
- There are several important projects that belong to ACANA:
  - 5418 Chester will be developed into a commercial training kitchen to support immigrant businesses working on health certifications.
  - 5432-5436 Chester is a recent purchase of ACANA to develop the Africatown Project.

- Working closely with the group that will bring Amazon to its community. Several coordination meetings have been orchestrated and facilitated by ACANA. They continue to be the community lead on this initiative
- Working with Diversified Community Services/BFW Group, LLC Team on the James Finnegan Playground Project that has been awarded the Philadelphia Rebuild Project Contract to develop James Finnegan Playground in Southwest Philadelphia. James Finnegan Playground Project is located within the ACANA Census Track Area. In this partnership ACANA CDC is contracted by Diversified Community Services/BFW Group LLC, which is the construction project management team.

**Quarter 2:**

- Supports over 605 storefronts on its combined commercial corridors.
- Working with the SW Cultural Equity Planning Team. ACANA will take a role in supporting the surveys for the business sector.
- Virtual meetings continue with stakeholders and business owners.
- Six (6) new businesses showed interest in setting up shop on the commercial corridor.
- Provided technical assistance to 26 business .
- Two (2) real estate development projects underway and they are working with the Southwest Cultural Equity Planning Team to help to identify other potential sites for development.
- The US-Liberia Chamber of Commerce was launched on December 26, with ACANA's help. The purpose of the Chamber is to promote responsible business development and trade investments between Liberia and the State of Pennsylvania, Philadelphia in particular. The objectives and goals of the chamber is to further support and enhance small business development growth and provide technical assistance to small businesses in the service area. The chamber will assist businesses with information technology.

**Quarter 3:**

- Working with the consultants of SouthWest Cultural Economic Equity Planning Consultants on surveys. The work with the SW Cultural Equity Planning Team. ACANA will take a role in supporting the surveys for the business sector. The survey has ties to the upcoming development project for ACANA.
- Africatown will anchor a major hub of the Southwest Philadelphia commerical area.
- Reports its supports over 605 storefronts on its combined commercial corridors
- Has a major development project in the works. There are several coordination efforts occuring that allow ACANA to partner in the surveys for both the community and businesses that will be impacted by this development. The outcome of the surveys will be made available in the next several months.
- The 12th District Police continued to provide ongoing security patrols within the community in the Southwest, particularly on the commercial corridors.
- Assisted 13 small businesses.

- Due to COVID-19, virtual meetings continued with stakeholders and business owners. ACANA will work individually or in partnership with other organizations by way of referral to support business needs.
- Working on a database to capture business needs and create the appropriate internal support or referral.
- Working with JNA on prospects to purchase the sites that will take on Phase 2 and 3 for the Africatown Project. Continues to work on the development of the Africatown Project.
- Purchased 5432-5436 Chester Ave. These properties are slated to be developed to house Phase 1 of the Africatown Project.
- Was interviewed concerning its commercial corridor ability to maintain a low vacancy rate in light of the mass business closing as a result of the pandemic.

**Quarter 4:**

- The survey has been completed and business findings include; access to business resources; parking and transportation issues; opportunity for cultural identification for the area etc..
- Reports its supports over 605 storefronts on its combined commercial corridors. its mix consists of African, Asian and White Business owners.
- Will develop the 5400 block of Chester Avenue to house its operations, community space, housing, health care and an international Market. Work closely with council persons, businesses and residents to ensure that they are addressing their concerns.
- Took on the role of facilitating the survey to area businesses on behalf of the South West Cultural Economic Equity Plan. The consultants were slated to administer their survey to large group of businesses but were not successful in handling this via phone calls. Able to survey in person up to 70 businesses to provide insight on what was needed in this business sector.
- Able to get insights on business and resident needs concerning its business sector. With the major development project being created by ACANA it is hoped that many of the suggestions made in the survey will be answered by way of this development.
- The 12th District Police continued to provide ongoing security patrols within the community in Southwest, particularly on the commercial corridors.
- Assisted 35 businesses. A total of 48 businesses received TA support for resources.
- Managed several different events to hear concerns of stakeholders, that included City Representatives, business owners and residents. ACANA has joined forces with City Organization, partnered with CDCs and met with international representatives to promote the work of their commercial corridors.
- Did an inventory of its Chester, Woodland, and Elmwood businesses total - 447 active businesses in need of various physical improvements.
- Over 400 businesses showed interest in the SIP Program. There were no businesses that showed an interest in the safety camera program.

- Provided a hard copy of their referral to support business needs. The hard copy provides a listing of 447 businesses on its Chester, Woodland and Elmwood commercial corridors.
- Acquired 5432-5436 Chester Avenue. This development project has several phases. Continues to look at the opportunity to purchase and secure land for this 42 million-dollar project.
- The Southwest Cultural Economic Equity Plan is now complete and is being reviewed by Council Person Kenyatta Johnson and Council Person Jamie Gauthier's Offices.
- Continues to work on acquisition and the capital stack needed to secure the funding for this development project.
- Continues to make strides in partnering with area organization. ACANA is member of the United Southwest Coalition for Healthy Communities in Philadelphia. The group consists of 21 member organizations working together to ensure community buy in on developmental projects coming into the community. This group works together on the Hilco project.

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## ACHIEVability (ACHA)

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### ***Neighborhood Revitalization***

35 N. 60th Street, Philadelphia, PA 19139

Contract #: 2020117-02

Council District 3, Census Tracts 83.01, 83.02, 84, 95, 96

The primary commercial area is 60th & Market Streets, on 60th from Arch St. to Spruce St. and on Market Street from 59th St. to 61st St

The Commerce Department supports the activities of Business Improvement Districts (BIDs) and other organizations that provide community services such as street and sidewalk litter removal, public safety services and other public space maintenance activities so as to improve the quality of life, employment opportunities and entrepreneurial opportunities for very low-, low- and moderate-income individuals and neighborhoods in Philadelphia. The principal goal of this program is to increase the delivery of additional public services to multiple low and moderate-income neighborhoods in order to enable businesses to provide needed goods, services and employment opportunities to residents.

At the foundation of any vital commercial corridor are clean streets, sidewalks and storefronts. Litter deters investment and creates the perception that an area is neglected and unsafe. When quality-of-life issues are not addressed, other economic development initiatives do little to attract businesses and consumers to a given commercial corridor.

ACHIEVability will provide technical assistance and business support services to business owners, connect them to service providers with specific expertise, and support microenterprises who could benefit from City and other grant and financial assistance programs, ACHIEVability will undertake the following activities:

- A quarterly convening or “town hall” of businesses in the target area, Individual meetings between the commercial corridor manager and microenterprise owners;
- Identify 15 storefronts that would benefit from physical improvements; Identify locations in need of security improvements and upgrade at least 15 storefronts’ exterior lights and install at least 5 security cameras;
- Provide technical assistance and business advice to the owners of at least 15 microenterprise.

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### **Accomplishments:**

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#### **Quarter I:**

- Provided business and vacancy counts, and categorized businesses by industry and whether they are microenterprises. A more formal survey about business needs, owner and employee demographics, is still in development.
- Number of Businesses 138. Microenterprises 125.
- There are 67 vacant properties

- Convened two business stakeholder meetings in July and September, covering City grant programs, information about planned Street work, and presentations by organizations offering small business resources, including the Enterprise Center's Small Business Concierge.
- Participated in other business corridor-focused meetings with City officials and business owners participating.
- Hosted three community RCO meetings related to commercial properties on the corridor, and a community meeting targeted towards businesses focusing on persistent safety issues on the corridor.
- Staff walk the corridor frequently and through the surveys and information sharing, have interacted with all the operating businesses on the corridor
- Submitted a list of potential SIP projects and the property/business owner's level of interest, with current updates for 14 of the properties, many of whom have now submitted an application, or are working through the process
- Began working with business owners and community leaders on a security assessment and has identified numerous locations throughout the corridor that are of high concern, some are commercial properties and others are public assets or unbuilt areas. Working with the stakeholders on a community agreement to address these areas, of which lighting and cameras are a part of the response.
- Worked one-on-one with 12 businesses on Storefront Improvement Projects as well as a community camera and lighting efforts.
- Gave updates on other business-supporting activities taking place during the quarter, including their social media marketing of local businesses, coordination of film shooting on the business corridor, their cleaning, beautification and safety initiatives, and a nascent project to create a community play space on Market Street.
- Provided an update on their business operations during COVID-19 and the types of assistance they continue to provide both to business owners and the community at large
- Will keep an up to date list of vacant properties but have not yet built a platform to share actively marketed, business-ready properties with the public.
- Received funding from DCED for a blight assessment which will include a market gaps component in its recommendations
- Submitted one approval and one denial and one abstention on three RCO hearings.

**Quarter 2:**

- In the process of developing a new annual business census survey that will update businesses and vacant commercial property records for our service area. Once conducted, finalized census responses will inform our 2022 State of the Corridor Report. In addition, this census outreach will support the creation of a business database."
- Convened three business stakeholder meetings under the "60th Street Strong Business Coalition" brand. Topics: Discuss a grant application for the Pennsylvania Commission on Crime and Delinquency's

Violence Intervention and Prevention Funding Opportunity. Focus on ecommerce and utilize a peer small business to explain platforms and leveraging graphic design

- Creating a new business association, a violence prevention program utilizing businesses, and upcoming Corridor events
- Submitted updates on the 14 projects mentioned previously, 1 of which was approved and 6 submitted for review, with the others still in the design and quotes process. 3 additional businesses expressed interest.
- Provided updates on the community project on safety issues.
- Worked directly with 17 microenterprises, many on SIP and camera projects. They were able to coordinate an interior renovation at Total Eclipse in partnership with Rebuilding Together Philadelphia, and help resolve an insurance issue for a business.
- Seven (7) businesses were connected to EIDL loans.
- Continues to assist businesses transitioning to digital platforms as foot traffic has dropped.

**Quarters 3 and 4:**

- Commercial corridor manager and economic development director positions are unfilled since Tempest Carter's departure in March.
- None of the listed properties have submitted an SIP application according to Commerce database.
- The economic development director has accepted a position with the City; the program may be on hiatus for the time being.

## **Lancaster Avenue 21st Century Business Association (LA21)**

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### ***Micro-Enterprise Technical Assistance***

3500 Lancaster Avenue, Philadelphia, PA 19139

Contract #: 2120234

Council District 3, Census Tracts 83.01, 83.02, 84, 95, 96

The primary commercial area is 60th and Market Streets, on 60th from Arch Street to Spruce Street and on Market Street from 59th Street to 61st Street.

The Commerce Department supports the activities of Business Improvement Districts (BIDs) and other organizations that provide community services such as street and sidewalk litter removal, public safety services and other public space maintenance activities so as to improve the quality of life, employment opportunities and entrepreneurial opportunities for very low-, low- and moderate-income individuals and neighborhoods in Philadelphia. The principal goal of this program is to increase the delivery of additional public services to multiple low- and moderate-income neighborhoods in order to enable businesses to provide needed goods, services and employment opportunities to residents.

LA21 CDC shall provide technical assistance, advice, and business support services to at least 45 owners of micro-enterprises and persons developing micro-enterprises who are low- and moderate-income persons. LA21 CDC shall determine and document in each client's file that such persons have income eligibility as provided by the Income Certification Survey Form. Persons determined to be low- and moderate-income may be presumed to qualify as such for up to a three year period.

LA21 CDC shall provide expanded one-on-one assistance to microenterprises affected by the economic conditions resulting from the COVID-19 Pandemic. LA21 CDC will determine and document in each client's file that such a business has been affected by the COVID-19 pandemic.

LA21 shall provide technical assistance, advice, and business support services to at least forty five (45) owners of micro-enterprises and persons developing micro-enterprises who are low- and moderate-income persons.

### **Accomplishments:**

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ASSISTED	Q1	Q2	Q3	Q4
New Businesses	19	17	20	
Existing Businesses	3	2	5	
<b>Total</b>	<b>23</b>	<b>19</b>	<b>25</b>	

	Q1	Q2	Q3	Q4	Total
<b>RACE</b>					
Black	20	17	22		59
White	1	1	0		2
Asian	1	0	0		1
Other/Multi	0	1	3		4
TOTAL	22	19	25		66

	Q1	Q2	Q3	Q4	Total
<b>INCOME</b>					
Extremely Low	13	10	14		37
Low	9	7	6		22
Moderate	0	2	5		7
Non-Low/Moderate	0	0	0		0
TOTAL	22	19	25		66

## Score Philadelphia

### ***Micro-Enterprise Technical Assistance***

105 N. 22nd St., Philadelphia, PA 19103

Contract #1920222-01

City Wide

SCORE Philadelphia shall provide and complete technical assistance, advice, and business support services to at least 25 owners of micro-enterprises and persons developing micro-enterprises who are low- and moderate-income persons and that provide goods or services to low- and moderate-income residential neighborhoods. SCORE Philadelphia shall determine and document in each client's file that such persons have income eligibility as provided by the Income Certification Survey Form. Persons determined to be low and moderate-income may be presumed to qualify as such for up to a three-year period. SCORE Philadelphia shall maintain in each client's file and provide a record of all persons and businesses assisted, the type of assistance provided, and the location of the business.

### **Accomplishments:**

ASSISTED	Q1	Q2	Q3	Q4
New Businesses	15	14	1	
Existing Businesses	30	30		
<b>Total</b>	<b>45</b>	<b>44</b>	<b>1</b>	

	Q1	Q2	Q3	Q4	Total
<b>RACE</b>					
Black	29	36			65
White	10	7	1		18
Asian	0	0			0
Other/Multi	6	1			7
<b>TOTAL</b>	<b>45</b>	<b>44</b>	<b>1</b>		<b>90</b>

	Q1	Q2	Q3	Q4	Total
<b>INCOME</b>					
Extremely Low	6	6			12
Low	14	12	1		27
Moderate	11	11			22
Non-Low/Moderate	14	15			29
<b>TOTAL</b>	<b>45</b>	<b>44</b>	<b>1</b>		<b>90</b>

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## Germantown United Community Development Corp. (GUCDC)

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### ***Neighborhood Revitalization***

5219 Germantown Ave., Philadelphia, PA. 19144

Contract #: 2020120

Council District 8, Census Tracts 238-239,241-242,244-245,246 and 252

In order to improve the quality of life, employment opportunities and entrepreneurial opportunities for very low, low- and moderate-income individuals and very low, low- and moderate-income neighborhoods, and recognizing the importance of Philadelphia's small business sector in achieving the foregoing, GUCDC will assist the City in the implementation of its Targeted Corridor Management Program which is intended to help revitalize commercial corridors through the City. GUCDC will undertake the following economic development activities designed to enhance economic opportunities and create a sustainable neighborhood as a clean, safe, attractive and welcoming place that will benefit, low- and moderate-income residents of the targeted neighborhood. These activities include neighborhood revitalization programs designed to assist businesses, and community economic development. GUCDC areas shall incorporate the Germantown and Chelten commercial target area of Chelten Avenue between Morris and Baynton Streets, Germantown Avenue between Washington Lane and Berkley Streets, and the Maplewood Mall.

### **Accomplishments:**

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#### **Quarter I:**

- There are 232 businesses, 200 microenterprises. There are currently 50 vacant properties.
- Uses these to guide their work:
  - Upper Northwest District Plan: <https://www.phila2035.org/upper-northwest>
  - Commercial Corridor Market Study and Revitalization Strategy for Chelten Avenue in Germantown - Prepared by Real Estate Investment Strategies for GU
  - <https://drive.google.com/file/d/1ASCYW2C-uAy8Z0x3P6btFF4i0uMA4IAW/view>
  - Friends of Maplewood Mall Meeting July 7
  - Power Up Your Business Corridor Walk July 13
  - People's Poetry and Jazz Festival August 21 ,
  - Germantown's Fashion Night Out on Maplewood Mall September 10
- Lists eleven (11) stakeholder/planning sessions for this quarter
- Participated in meetings with the 14th district concerning drug activity at Market Square Park. Business stakeholders like Uncle Bobbies, Citizens Bank and Wells Fargo are some of many that attended to hear what could be done
- Corridor management team engaged with 50 local business owners and entrepreneurs providing technical assistance and business support services,
- Lists 19 businesses worked with on physical improvements

- Lists 13 businesses worked with on Business Security Camera Program ( BSCP)
- Commercial properties are listed on: <https://germantownunitedcdc.org/real-estate-development/properties/>
- Building acquisition - GU is in the process of purchasing 5320 Germantown Ave. (19144), the building where our organization's office is currently located. This is a mixed-use building with three occupied apartments and one commercial tenant—we are the commercial tenant.
- Working on the following initiatives:
  - new public trash cans
  - a tree maintenance plan
  - Northwest Way finding Signage
  - Vernon Park
- Continued to provide services during the COVID-19 onset on-line until August 2021 when re-opened offices to the public. Use the appropriate protocols and provide PPE when necessary. GUCDC has hired a second corridor manager who began with GUCDC in August.

**Quarter 2:**

- Uses these to guide their work for developing vacant properties.
  - Upper Northwest District Plan: <https://www.phila2035.org/upper-northwest>
  - Commercial Corridor Market Study and Revitalization Strategy for Chelten Avenue in Germantown - Prepared by Real Estate Investment Strategies for GU:  
<https://drive.google.com/file/d/1ASCYW2C-uAy8Z0x3P6btFF4i0uMA4IAW/view>
- Meetings of Business owners included:
  - For Profit & Resource Seminar Oct.18
  - Shareable Potluck Oct. 19
  - TD Bank Oct.7
  - Mastery Charter School Oct. 6
  - Maplewood Mall Meeting Oct. 22nd
  - We Love Philly/Philly Counts Oct. 9
- Lists five (5) stakeholder/planning sessions.
- Lists several meetings with the police. There is a focus on the opioid uprise in various areas in the Chelten and Germantown corridors.
- Corridor management team engages with 30+ local business owners and entrepreneurs per quarter, providing technical assistance and business support services, connecting them to service providers with specific expertise, and other grant and financial assistance programs. Uses several outreach tools to ensure businesses are aware of resources ; monthly newsletter, newsflash, GUCDC commercial and real estate newsletter To get emails directly, signup here: [bitly.com/GtownNews](http://bitly.com/GtownNews)
- Lists four (4) businesses seeking information on SIP

- 5843 Germantown Ave. connected with Mecca Properties to discuss interest owners have to sell or lease properties. Realtor is hoping to work with GU in 2022 to market available properties (est. 5 properties)
- Various Addresses: Went on a tour of developer David Damaghi's properties in Germantown and the Northwest, the majority of which are mixed-use and cater to small businesses, artists, and creative types.
- 5710 Greene St. and 103 Chelten Ave. Reached out to Corporate Realty Nov. '21 to receive information on the available properties and to request they be submitted to the GU "Hot List". The realtor was nonresponsive.
- 5709 Germantown Ave. Reached out to National Realty Nov. '21 to receive information on the available properties and to request they be submitted to the GU "Hot List". The realtor was nonresponsive.
- Participated and initiated several meetings; Crosswalks for pedestrians in Mount Airy and in Germantown, additional bike racks for Germantown shoppers, needed wire trash cans (the talks continue with the Streets Department) Tree Tenders a program that will support TCB.

**Quarter 3:**

- 232 Businesses assisted: Asian: 35%, Black: 35%, Latino: 5%, White: 20%, Other: 5%
- Commercial Corridor Market Study and Revitalization Strategy for Chelten Avenue in Germantown - Prepared by Real Estate Investment Strategies for GU
- Scheduled to participate in an event with Mission Incorporated's Northwest Business Mixer January 28 with Historic Germantown and The Business Center. The free event presented an opportunity to network with local businesses and organizations while learning about resources available to excel in business. This event was rescheduled due to a spike in COVID-19 cases and inclement weather.
- In March, GU submitted a grant proposal to help fund exterior lighting and security cameras for businesses in Germantown that would like them. As part of the "GERMANTOWN" safety initiative, GU would fund the matching component required of businesses to the City's Storefront Improvement Program and Business Security Camera Program, further reducing the cost of eligible improvements.
- GU is consulting with the 14th Police District to discuss vulnerabilities.
- The uptick in drug activity continues to be a community and business concern. It seems that the connection with the drug activity is in relation to a methadone clinic and a drug rehab facility. GUCDC has tried to meet with the management of Markey (Denis Lee and Kelly Crowly) however the opportunity to have a discussion has been met with resistance. Netta Johnson from Councilperson's Bass office convenes the business meeting. Normally in attendance is Uncle Bobbi's, Germantown Day School, Wells Fargo Bank and others
- Most recent support has been to the current the development project for 328 Chelten Ave. Weavers Way will be doing fit out for a new location that GUCDC will help in providing incubator

opportunities for Germantown Vendors to place their goods. GUCDC will be working with Weavers Way developers on various opportunities to support this development.

- Recently received an enhancement grant that has a focus on public safety. One of the objectives in the proposal includes: Increase the number of exterior security cameras along the business corridor. Study after study shows that having a surveillance camera system results in crime reduction rates of 50 percent or more, along with the benefit of having clear evidence in the event of criminal activity. Strategically placed surveillance cameras connected to the City's SafeCam program will help to make the location safer for shoppers and the community, discourage nuisance activity that may lead to increased crime, and prevent crime from occurring in public spaces.
- Braid Mill , 441 High Street, 6241 Germantown Ave ( Former Comer Paper), 5820 Germantown Avenue (YWCA) , We track vacant commercial properties throughout Central Germantown, report issues to Philly311 and L&I when needed, investigate ownership and management, and attempt to make introductions.
- Participated in West Central Germantown Neighbors RCO meeting about 200-202 Walnut Ln. A non-profit midwifery practice -- the Philadelphia Midwife Collective -- that is affiliated with the Jefferson Einstein network and has been practicing in the Northwest for five years. They are interested in purchasing the site and setting up a birthing Center. The meeting was met with a great deal of contention. The community is supportive of the center but not the location. Another meeting will take place
- Bicycle Racks installations are slated to begin soon. We are working in phases and will report back when the first round of installations are complete! We have completed applications from:
  - 5223-5245 Germantown Ave
  - 5445 Germantown Ave
  - 5539 Germantown Ave
  - 322-324 W Chelten Ave
  - 5901 Wayne Ave
  - 5148-5422 Wayne Ave
- Continued to distribute and promote our Year in Review and received a noticeable uptick in interest in our work. GU published the Year in Review at the end of December 2021 to close out the year. Even with the pandemic's enduring challenges and unpredictable environment, we adapted our core programs to continue to fulfill our mission in new ways, and even launched important initiatives for the first time, including our much-needed commercial corridor cleaning operation.

**Quarter 4:**

- Accomplishments will be reported in the next quarter.

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## Urban League of Philadelphia

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### ***Micro-Enterprise Technical Assistance***

121 S. Broad St., Philadelphia, PA 19103

Contract #1920234-01

City Wide

ULP shall provide technical assistance, advice, and business support services to at least 20 owners of micro-enterprises and persons developing micro-enterprises who are low- and low-moderate income persons.

### **Accomplishments:**

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	Q1	Q2	Q3	Q4	Total
<b>NEW BUSINESSES ASSISTED</b>					
<b>EXISTING BUSINESSES ASSISTED</b>					
	27	28	23	21	99

	Q1	Q2	Q3	Q4	Total
<b>RACE</b>					
Black	27	28	23	21	78
White			0		0
Asian					0
Other/Multi					0
<b>TOTAL</b>	<b>27</b>	<b>28</b>	<b>23</b>	<b>21</b>	<b>99</b>

	Q1	Q2	Q3	Q4	Total
<b>INCOME</b>					
Extremely Low	0	0	0		0
Low	0	0	0		0
Moderate	27	28	23	21	99
Non-Low/Moderate	0	0	0		0
<b>TOTAL</b>	<b>27</b>	<b>28</b>	<b>23</b>	<b>21</b>	<b>99</b>

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## **J T Goldstein**

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### ***Neighborhood Revitalization***

1800 JFK Blvd, Suite 300

Philadelphia, PA 19103

Contract #1920296

City Wide

J T Goldstein will lead a group of consultants to deliver dedicated financial resources to a diversified group of 24 small businesses within a targeted corridor. The financial resources must result in three primary objectives:

- Improving the operating results of each small business.
- Contribute to the tax and employment base of the City.
- Being in a position to complete and be awarded applications under various Commerce Programs.

Accordingly, J T Goldstein will assist with the evaluation, project management, strategic thought, and implementation of the various strategies to achieve the aforementioned objectives.

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### **Accomplishments:**

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#### **Quarters 1-4:**

- Accomplishments will be reported in the next quarter.

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## KMM Tax and Accounting

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### ***Technical Assistance***

700 E Township Line Rd, Havertown, PA 19083

Contract #2120738

City Wide

Kafi Hakim DBA KMM Accounting shall provide and complete technical assistance, advice and business support services to at least 60 owners of micro-enterprises and/or persons developing micro-enterprises who are low to low-moderate income individuals.

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### **Accomplishments:**

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#### **Quarters 3-4:**

	Q3	Q4	Total
<b>EXISTING BUSINESSES ASSISTED</b>			
	13	17	30

	Q3	Q4	Total
<b>RACE</b>			
Black	13	15	28
White	0	1	1
Asian	0	0	0
Other/Multi	0	1	1
<b>TOTAL</b>	<b>13</b>	<b>17</b>	<b>30</b>

	Q3	Q4	Total
<b>INCOME</b>			
Extremely Low	1	1	2
Low	3	14	17
Moderate	6	2	8
Non-Low/Moderate	2	0	3
<b>TOTAL</b>	<b>13</b>	<b>17</b>	<b>30</b>



## **Section 3:**

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### **Affirmative Action and Equal Employment Opportunities**





# Affirmative Action and Equal Employment Opportunities

## Production Programs: Fourth Quarter Summary Report for Sub-Contractors

	Philadelphia	Non-Philadelphia	Total
MBE Sub-Contractors	16	9	25
MBE Contracts	20	11	31
<b>Total MBE Dollars</b>	<b>\$2,144,969</b>	<b>\$1,480,859</b>	<b>\$3,625,828</b>
<b>% of Total MBE Dollars</b>	<b>59.16%</b>	<b>40.84%</b>	<b>100%</b>
WBE Sub-Contractors	4	18	22
WBE Contracts	5	24	29
<b>Total WBE Dollars</b>	<b>\$293,814</b>	<b>\$1,748,971</b>	<b>\$2,042,785</b>
<b>% of Total WBE Dollars</b>	<b>14.38%</b>	<b>85.62%</b>	<b>100%</b>
NP Non M/WBE Sub-Contractors	19	55	74
NP Non M/WBE Contracts	24	68	92
<b>Total NP Non M/WBE Dollars</b>	<b>\$1,837,227</b>	<b>\$6,740,571</b>	<b>\$8,577,798</b>
<b>% of Total NP Non M/WBE Dollars</b>	<b>21.42%</b>	<b>78.58%</b>	<b>100%</b>
Total Sub-Contractors	39	82	121
Total Contracts	49	103	152
<b>Total Dollars</b>	<b>\$4,276,010</b>	<b>\$9,970,401</b>	<b>\$14,246,411</b>
<b>% of Total Dollars</b>	<b>30.01%</b>	<b>69.99%</b>	<b>100.00%</b>
Total Dollars M/WBE	\$2,438,783	\$3,229,830	\$5,668,613
% of Total Dollars = M/WBE	17.12%	22.67%	39.79%

## 2nd Council District Production Programs

### Project: Mamie Nichols Townhomes, 1324-32 S. Capitol St., Philadelphia, PA 19146

General Contractor  
Simiano Construction, 2001 Clearfield St., Philadelphia, PA 19132

Sub-Contractors	Contract Amount	Certification	Project/Program Description
A & R Ironworks, 21 Nealy Blvd., Suite 2101, Trainer, PA 19061	\$43,300	NP-NonMBE/WBE	PRA
American Sitework LLC, 1702 Industrial Highway, Cinnaminson, NJ 08077	\$108,863	NP-NonMBE/WBE	PRA
Athena Contracting, Inc., 2825 South Warnock St., Philadelphia, PA 19148	\$5,439	WBE	PRA
Cameron & Associates 8 Hagen Construction, Inc., 2929 Arch St., Suite 1700, Philadelphia, PA 19104	\$25,306	MBE	PRA
Choice Coating, 201 Welsford Rd., Fairless Hills, PA 19030	\$18,000	NP-NonMBE/WBE	PRA
Clearwater Concrete & Masonry, 3305-07 Frankford Ave., Philadelphia, PA 19134	\$137,160	LBE	PRA
Delta B.J.D.S. Inc., 1345 Industrial Blvd., Southampton, PA 18966	\$36,914	NP-WBE	PRA
Diamond Tools, 2800 Grays Ferry Ave., Philadelphia, PA 19146	\$20,532	LBE	PRA
DWD Mech. Contractors, 1005 Kedron Ave., Morton, PA 19070	\$170,734	NP-NonMBE/WBE	PRA
Garaventa Lift Company, 403 Elmwood Ave., Sharon Hill, PA 19079	\$39,600	NP-NonMBE/WBE	PRA
GTC Ceramic Tile, LLC, 1817 Shallcross Ave., Folcroft, PA 19032	\$6,390	NP-NonMBE/WBE	PRA
Guthrie Glass & Mirror, Inc., 1402 Doughy Rd., Egg Harbor Township, NJ 08234	\$5,959	NP-WBE	PRA
Hilti, Inc., 3001 Grays Ferry Ave., Philadelphia, PA 19146	\$883	LBE	PRA
IJB Electrical Contractor LLC, 227 Market St., Suite C, Camden, NJ 08102	\$126,119	NP-WBE	PRA
Markell Construction, 6246 N. Woodstock St., Philadelphia, PA 19138	\$261,001	MBE	PRA
MK Fire Protection & Supply, LLC, 1001 Lower Landing Rd., Blackwood, NJ 08012	\$4,950	NP-NonMBE/WBE	PRA
National Construction Rentals, 6401 Passyunk Ave., Philadelphia, PA 19153	\$345	LBE	PRA

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Northeast Propane Corporation, 558 Remsen Rd., Philadelphia, PA 19115	\$172	LBE	PRA
Palomino Roofing, 3700 Haverford Ave., Philadelphia, PA 19104	\$228,208	LBE	PRA
R&D Creations, 305 Broad St., Holidaysburg, PA 16648	\$60,031	NP-WBE	PRA
RP Concrete Inc., 2163 Winthrop Rd., Huntingdon Valley, PA 19006	\$36,000	NP-NonMBE/WBE	PRA
Tague Lumber, Inc., 560 East High St., Philadelphia, PA 19144	\$153,648	LBE	PRA
Tandem Associates, 1440 Hainsport, Mt. Laurel, NJ 08054	\$121,617	NP-NonMBE/WBE	PRA
V-63 Corporation, 1126 Griffith Place, Philadelphia, PA 19111	\$121,718	MBE	PRA

**Summary for 2nd District (24 detail records) \$1,732,889**

## 3rd Council District Production Programs

### Project: Gaudenzia West Mill Place, 920, 924-936 N. 51 St., Philadelphia, PA 19131

General Contractor

TN Ward, 129 Coulter Ave., P.O. Box 191, Ardmore, PA 19003

Sub-Contractors	Contract Amount	Certification	Project/Program Description
A.L. Cirineo, 5 Groce Ave., Glenolden, PA 19036	\$87,552	NP-NonMBE/WBE	PRA
Armor Masonry Restoration, 96 Monroe St., Bristol, PA 19007	\$6,075	NP-WBE	PRA
CAM Site Services, 970 Washington Ave., Croydon, PA 19021	\$136,150	NP-WBE	PRA
G&C Buchanan, Inc., 121 Knapp Rd., Lansdale, PA 19446	\$68,400	NP-NonMBE/WBE	PRA
Hutchinson Cabinets, 244 Bark Bridge Rd., Sewell, NJ 08080	\$2,340	NP-WBE	PRA
KJMK Construction, Inc., 3100 Mount Rd., Aston, PA 19014	\$19,831	NP-NonMBE/WBE	PRA
Oneida Fire Protection Inc., 421 N. 7th St., Philadelphia, PA 19123	\$31,500	MBE	PRA
Otis Elevator Company, P.O. Box 13716, Newark, NJ 08057	\$28,350	NP-NonMBE/WBE	PRA
PBA Construction, 4999 Grays Ave., Philadelphia, PA 19143	\$26,977	WBE	PRA
Robert Ganter Contractors, 595 East Pumping Station Rd., Quakertown, PA 18951	\$146,205	NP-WBE	PRA
Tandem Associates, 1440 Hainsport, Mt. Laurel, NJ 08054	\$112,500	NP-NonMBE/WBE	PRA
Thermolite, Inc., 950 North South Rd., Scranton, PA 18504	\$34,815	NP-NonMBE/WBE	PRA
Thomas Building Group, Inc., 35 Albe Drive, Newark, DE 19702	\$63,045	NP-WBE	PRA

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**Project: Parkside Neighborhood Preservation, 1237, 1239, 1241, 1243 Belmont Ave.;  
4104 Parkside Ave., 1237-43 Belmont Ave., 4201 Girard Ave., Philadelphia, PA**

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General Contractor

Columbus Property Management, 2042 Arch St., Philadelphia, PA 19103

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Air Union Mechanical, 5239 Pennway St., Philadelphia, PA 19124	\$3,037	LBE	PRA
Art Abraham, 214 W. Ashdale St., Philadelphia, PA 19120	\$65,827	LBE	PRA
Buttonwood Company, Inc., PO Box 500, Eaglesville, PA 19408	\$32,000	NP-WBE	PRA
Father & Son Construction II, Inc., 1213 Alcott St., Philadelphia, PA 19149	\$184,249	MBE	PRA
Gerhard's Appliances, 204 E. Lancaster Ave., Ardmore, PA 19003	\$21,930	NP-NonMBE/WBE	PRA
Goodwin Brothers, 100 Naamans Rd., Suite 5F, Claymont, DE 19703	\$8,500	NP-NonMBE/WBE	PRA
J&S Cleaning Services, 1700 Market St., Philadelphia, PA 19103	\$15,990	LBE	PRA
Kitchen & Bath Wholesalers, 1801 N. American St., Philadelphia, PA 19122	\$73,927	LBE	PRA
Oakley Commercial Flooring, PO Box 448, Paoli, PA 19301	\$73,821	NP-MBE	PRA
Pierce Phelps, 516 E. Township Line Rd, Blue Bell, PA 19422	\$42,985	NP-NonMBE/WBE	PRA
Rainbow Electric, 2227 N. 8th St., Philadelphia, PA 19133	\$91,222	MBE	PRA
Trama Roofing, 6604 Haverford Ave., Philadelphia, PA 19151	\$131,520	WBE	PRA

**Summary for 3rd District (25 detail records) \$1,508,748**

## 4th Council District Production Programs

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### Project: Monument Village, 4101 Edgley Ave., f/k/a 4300 Monument Rd., Philadelphia, PA 19131

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General Contractor

Columbus Property Management, 2042 Arch St., Philadelphia, PA 19103

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Bella Electric, 1807 N. Reese St., Philadelphia, PA 19122	\$143,200	MBE	PRA
Liberty Flooring, 411 Powhattan St., Essington, PA 19029	\$7,898	NP-MBE	PRA
Manna Supply, 1516 N. 5th St., Philadelphia, PA 19122	\$147,865	MBE	PRA
Ms Signs, Inc, 280 North Midland Ave., Saddle Brook, NJ 07663	\$9,476	NP-MBE	PRA
Old Philadelphia Associates, 315 South Bolmar St., West Chester, PA 19380	\$72,250	NP-MBE	PRA
Paradigm Mechanical, LLC, 805 W. Fifth St., Suite 11, Lansdale, PA 19446	\$69,910	NP-WBE	PRA
Simiano Construction Co., Inc., 2004 W. Clearfield St., Philadelphia, PA 19132	\$974,463	LBE	PRA

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**Summary for 4th District (7 detail records) \$1,425,062**

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## 5th Council District Production Programs

### Project: 8th & Berks Senior Living, 1827-61 N. 8th St., 1818-42 N. Franklin St., Philadelphia, PA 19122

General Contractor

**TN Ward, 129 Coulter Ave., P.O. Box 191, Ardmore, PA 19003**

Sub-Contractors	Contract Amount	Certification	Project/Program Description
All Trades, 1730 Byberry Rd., Unit 4, Bensalem, PA 19020	\$363,913	NP-MBE	
Alpen High Performance, 355-A Centennial Parkway, Louisville, CO 80027	\$74,202	NP-NonMBE/WBE	
American Sitework LLC, 1702 Industrial Highway, Cinnaminson, NJ 08077	\$283,125	NP-NonMBE/WBE	
B. Pietrini & Sons, 111 East Church Rd., King of Prussia, PA 19406	\$210,021	NP-NonMBE/WBE	
DeVault Group, 98 Jacksonville Rd., Ivyland, PA 18974	\$805	NP-WBE	
Door Specialties, Inc., 1150 Las Brisas Place, Placentia, CA 92870	\$6,597	NP-NonMBE/WBE	
EDA Contractors, Inc., 633 Dunksferry Rd., Bensalem, PA 19020	\$65,160	NP-NonMBE/WBE	
KJMK Construction, Inc., 3100 Mount Rd., Aston, PA 19014	\$23,400	NP-NonMBE/WBE	
L.S. Blair Corporation, 3 Warner Rd., New Hope, PA 18938	\$24,760	NP-WBE	
Otis Elevator, 50 W. Powhattan St., Wassington, PA 19029	\$26,550	NP-NonMBE/WBE	
Preferred Fire Protection, 4321 Miller Rd., Wilmington, DE 19802	\$15,187	NP-NonMBE/WBE	
Rodriguez Construction Services LLC, 17 Ravine Rd., Malvern, PA 19355	\$32,301	NP-MBE	
Unified Door and Hardware, 1650 Suckle Highway, Pennsauken Township, NJ 08110	\$6,750	NP-NonMBE/WBE	

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**Project: Susquehanna Townhome Apartments, 2610 W. Fletcher St., Philadelphia, PA 19132**

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General Contractor

**Daniel J. Keating Company, 134 N. Narberth Ave., Narberth, PA 19072**

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Accord Mechanical, 218 E. Washington St., Norristown, PA 19401	\$5,596	NP-MBE	
RR Pucci & Associates, 1765 Stout Drive, Warminster, PA 18974	\$59,725	NP-NonMBE/WBE	
Sealing Concepts, 221 Route 168, Blackwood, NJ 08012	\$5,760	NP-NonMBE/WBE	

**Summary for 5th District (16 detail records) \$1,203,852**

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## 7th Council District Production Programs

### Project: Carl Mackley Apartments Preservation, 1401 E. Bristol St., Philadelphia, PA 19124

General Contractor  
Domus, Inc., 346 W. Walnut Lane, Philadelphia, PA 19144

Sub-Contractors	Contract Amount	Certification	Project/Program Description
ABC Supply Co., Inc., 1850 E. Sedgeley Rd., Philadelphia, PA 19124	\$1,569	LBE	PRA
American Interior Construction & Blinds, 360 Winding Way, Newtown Square, PA 19073	\$158,674	NP-NonMBE/WBE	PRA
BBJ Mechanical, 217 Whitestone Drive, Kennett Square, PA 19348	\$132,618	NP-NonMBE/WBE	PRA
Black Cat Fasteners, 7928 State Rd., Philadelphia, PA 19136	\$761	LBE	PRA
Burns Container Company, 4425 Rising Sun Ave., Philadelphia, PA 19140	\$26,411	LBE	PRA
CAD Electric, Inc., 1021 Saville Ave., Eddystone, PA 19022	\$7,714	NP-NonMBE/WBE	PRA
Cameron & Associates 8 Hagen Construction, Inc., 2929 Arch St., Suite 1700, Philadelphia, PA 19104	\$115,078	WBE	PRA
Culbertson Restoration, 3110 Concord Rd., Aston, PA 19014	\$297,545	NP-NonMBE/WBE	PRA
Diamond Tools, 2800 Grays Ferry Ave., Philadelphia, PA 19146	\$17,813	LBE	PRA
Economy, 5708 Musgrave St, Philadelphia, PA 19144	\$1,959	LBE	PRA
Elite Painting, 363 Swanage Drive, Broomall, PA 19008	\$67,725	NP-NonMBE/WBE	PRA
Jack Pears & Associates, 603 Heron Drive, Swedesboro, NJ 08085	\$75,317	NP-MBE	PRA
Markell Construction (Sub of Gunton), 6248 N. Woodstock St., Philadelphia, PA 19138	\$362,391	MBE	PRA
Markell Construction, 6246 N. Woodstock St., Philadelphia, PA 19138	\$1,057	MBE	PRA
MK Fire Protection & Supply, LLC, 1001 Lower Landing Rd., Blackwood, NJ 08012	\$7,194	NP-NonMBE/WBE	PRA
National Construction Rentals, 6401 Passyunk Ave., Philadelphia, PA 19153	\$745	LBE	PRA
Our Community Staffing, Inc., 234 S. 60th St., Ste. 130, Philadelphia, PA 19139	\$26,938	MBE	PRA

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Premier Door Frame Hardware, 250 Byberry Rd., Philadelphia, PA 19116	\$611	LBE	PRA
Smith Flooring, 903 Townsend St., Chester, PA 19013	\$112,575	NP-WBE	PRA
Tague Lumber, Inc., 560 East High St., Philadelphia, PA 19144	\$20,925	LBE	PRA
Total Comfort Solutions Inc., 7 Britain Drive, New Britain, PA 18901	\$265,106	NP-NonMBE/WBE	PRA
Townes Mechanical, 2800 Limekiln Pike, Glenside, PA 19038	\$69,867	NP-NonMBE/WBE	PRA

**Project: Karen Donnally Iris Nydia Brown Preservation, 312-318, 315-325 Diamond St., 2742-70 Mascher St., Philadelphia, PA 19122**

General Contractor

JBL Construction Services, 1647 The Fairway, Suite 141, Jenkintown, PA 19046

Sub-Contractors	Contract Amount	Certification	Project/Program Description
A & C Environmental, 2045 N. Lawrence St., Philadelphia, PA 19122	\$33,300	MBE	PRA
A.M.E. Mechanical, LLC, 6123 Washington Ave., Philadelphia, PA 19143	\$101,163	MBE	PRA
Advance Furnance, 409 Cumberland Ave., Bayville, NJ 08721	\$14,850	NP-NonMBE/WBE	PRA
B & J's Electrical LLC, 3738 N. Franklin St., Philadelphia, PA 19140	\$21,319	MBE	PRA
B&M Disposal, 1170 Ridge Rd., Langhorne, PA 19053	\$2,555	NP-WBE	PRA
Buttonwood Company, Inc., PO Box 500, Eaglesville, PA 19408	\$18,580	NP-WBE	PRA
Emerald Windows, 2301 N. 9th St., Philadelphia, PA 19133	\$68,730	LBE	PRA
Father & Son Construction II, Inc., 1213 Alcott St., Philadelphia, PA 19149	\$56,304	MBE	PRA
Gerhard's Appliances, 204 E. Lancaster Ave., Ardmore, PA 19003	\$18,654	NP-NonMBE/WBE	PRA
Goodwin Brothers, 100 Naamans Rd., Suite 5F, Claymont, DE 19703	\$3,274	NP-NonMBE/WBE	PRA
Kitchen & Bath Wholesalers, 1801 N. American St., Philadelphia, PA 19122	\$957	LBE	PRA
Oakley Commercial Flooring, PO Box 448, Paoli, PA 19301	\$106,417	NP-MBE	PRA

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Tague Lumber, Inc., 560 East High St., Philadelphia, PA 19144	\$19,339	LBE	PRA
Trademark Plumbing & Heating, 7500 E. Marshall Rd., Lansdowne, PA 19050	\$58,024	NP-MBE	PRA
Trama Roofing, 6604 Haverford Ave., Philadelphia, PA 19151	\$14,800	WBE	PRA

### Project: Mill Redevelopment A & Indiana, 118-60 E. Indiana Ave., Philadelphia, PA 19134

General Contractor

**Clemens Construction Company, Inc. 1435 Walnut St. Philadelphia PA 19102**

Sub-Contractors	Contract Amount	Certification	Project/Program Description
CDP, 221 Jersey Ave., Gloucester City, NJ 08030	\$1,000	NP-NonMBE/WBE	PRA
Geppert Bros., Inc., 3101 S. 61st St., Philadelphia, PA 19153	\$46,761	NP-WBE	PRA
James Floor Covering, 2604 Durham Rd., Bristol, PA 19007	\$278,400	NP-WBE	PRA
John J. Dougherty, Inc., 18 Nealy Blvd., Trainer, PA 19061	\$9,460	NP-NonMBE/WBE	PRA
Nagel Lavin Inc., 6198 Butler Pike, Suite#700, Blue Bell, PA 19422	\$204,500	NP-NonMBE/WBE	PRA
Oneida Fire Protection Inc., 421 N. 7th St., Philadelphia, PA 19123	\$30,000	MBE	PRA
Rodriguez Consulting, LLC, 1301 North 2nd St., Philadelphia, PA 19122	\$55,870	MBE	PRA
Schindler Elevator Corporation, 840 Lenola Rd., Suit 4, Moorestown, NJ 08057	\$13,000	NP-NonMBE/WBE	PRA
Townes Mechanical, 2800 Limekiln Pike, Glenside, PA 19038	\$241,000	NP-NonMBE/WBE	PRA
Turner Law, P.C., 100 North 18th St., Philadelphia, PA 19103	\$79,329	MBE	PRA
Unified Door and Hardware, 1650 Suckle Highway, Pennsauken Township, NJ 08110	\$99,500	NP-NonMBE/WBE	PRA
Watts, 1704 Bustleton Pike, Feasterville, PA 19053	\$282,975	NP-NonMBE/WBE	PRA

## Project: School of Nursing, 115 East Huntingdon St., Philadelphia, PA 19125

General Contractor

**TN Ward, 129 Coulter Ave., P.O. Box 191, Ardmore, PA 19003**

Sub-Contractors	Contract Amount	Certification	Project/Program Description
1 Stop Electronics Center, 1870 Bath Ave., Brooklyn, NY 11214	\$33,019	NP-NonMBE/WBE	PRA
A.L. Cirineo, 5 Groce Ave., Glenolden, PA 19036	\$77,987	NP-NonMBE/WBE	PRA
All Trades, 1730 Byberry Rd., Unit 4, Bensalem, PA 19020	\$675,846	NP-MBE	PRA
Armor Masonry Restoration, 96 Monroe St., Bristol, PA 19007	\$163,489	NP-WBE	PRA
Belcher Roofing Corporation, 11 Commerce Drive, Montgomeryville, PA 18936	\$185,885	NP-NonMBE/WBE	PRA
DVR Contractors, 240 Conestoga Rd., Wayne, PA 19087	\$193,500	NP-NonMBE/WBE	PRA
Geppert Bros., Inc., 3101 S. 61st St., Philadelphia, PA 19153	\$4,634	NP-WBE	PRA
Ground Penetrating Radar Systems Inc., P.O. Box 932, Toledo, OH 43697	\$2,200	NP-NonMBE/WBE	PRA
Guthrie Glass & Mirror, Inc., 1402 Doughy Rd., Egg Harbor Township, NJ 08234	\$3,274	NP-WBE	PRA
Hutchinson Cabinets, 244 Bark Bridge Rd., Sewell, NJ 08080	\$942	NP-WBE	PRA
Joule Electric Inc., 3531 High Gate Ave., Chalfont, PA 18914	\$295,766	NP-WBE	PRA
Lenick Construction Company, 1994 York Rd., Jamison, PA 18929	\$309,140	NP-NonMBE/WBE	PRA
Otis Elevator Company, P.O. Box 13716, Newark, NJ 08057	\$166,050	NP-NonMBE/WBE	PRA
Pella Window & Door Showroom of Pottstown, 108 Brooke Rd., Pottstown, PA 19464	\$160,499	NP-NonMBE/WBE	PRA
Southern New Jersey Steel, 2591 North East Blvd., Vineland, NJ 08344	\$70,456	NP-NonMBE/WBE	PRA
Superior Scaffolding Service, 600 Center Ave., Bensalem, PA 19020	\$9,292	NP-NonMBE/WBE	PRA
Surface Specialist, LLC, 256 Eagleview Blvd., Exton, PA 19341	\$193,610	NP-NonMBE/WBE	PRA
Unified Door and Hardware, 1650 Suckle Highway, Pennsauken Township, NJ 08110	\$10,582	NP-NonMBE/WBE	PRA

**Summary for 7th District (67 detail records) \$6,206,825**

## 8th Council District Production Programs

### Project: Allegheny West Plaza, 2221-2231 West Venango St., Philadelphia, PA 19140

General Contractor

**Daniel J. Keating Company, 134 N. Narberth Ave., Narberth, PA 19072**

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Adams Glass, Inc., 2408 State Rd., Croyden, PA 19021	\$56,367	NP-NonMBE/WBE	PRA
Crescent Iron Works, 4901 Grays Ferry Ave., Philadelphia, PA 19143	\$3,215	LBE	PRA
Fire Tech Automatic Sprinkler, Inc., 121 Blackwood Barnboro Rd., Sewell, NJ 08080	\$4,350	NP-NonMBE/WBE	PRA
GSky Plant Systems, Inc., 25 Seabreeze Ave., Delray Beach, FL 33483	\$8,550	NP-NonMBE/WBE	PRA
HWE Mechanical, LLC, 3751 Island Ave., Philadelphia, PA 19153	\$181,900	MBE	PRA
Jeffrey M. Long Electric, LLC, 1013 East Asshland Ave., Folcroft, PA 190032	\$210,250	NP-NonMBE/WBE	PRA
KJMK Construction, 462 B. Old Forge Rd., Media, PA 19063	\$1,087,656	NP-NonMBE/WBE	PRA
Meco Constructors, Inc., 160 Titus Ave., Warrington, PA 18976	\$92,378	NP-NonMBE/WBE	PRA
Michael J. Kiska Construction, 424 West Laurel Ave., Cheltenham, PA 19012	\$129,000	NP-NonMBE/WBE	PRA
Molly Construction Co., Inc, 160 Titus Ave., Warrington, PA 18976	\$70,000	NP-NonMBE/WBE	PRA
P-III, LLC, DBA P3 Plumbing and Mechanical, 5219 Germantown Ave., Philadelphia, PA 19144	\$189,337	MBE	PRA
R&D Creations, 305 Broad St., Holidaysburg, PA 16648	\$111,682	NP-WBE	PRA
Towne & Country Roofing, 2136 Virginia Ave., Bensalem, PA 19020	\$24,350	NP-NonMBE/WBE	PRA

**Summary for 8th District (13 detail records) \$2,169,035**

**Total Production Programs (152 detail records) \$14,246,411**



# Affirmative Action and Equal Employment Opportunities

## Preservation Programs: Fourth Quarter Summary Report for Sub-Contractors

	Philadelphia	Non-Philadelphia	Total
MBE Sub-Contractors	4	1	5
MBE Contracts	12	1	13
<b>Total MBE Dollars</b>	<b>\$49,037</b>	<b>\$23,071</b>	<b>\$72,108</b>
<b>% of Total MBE Dollars</b>	<b>68.00%</b>	<b>32.00%</b>	<b>100%</b>
WBE Sub-Contractors	4	1	5
WBE Contracts	28	1	29
<b>Total WBE Dollars</b>	<b>\$347,502</b>	<b>\$1,626</b>	<b>\$349,128</b>
<b>% of Total WBE Dollars</b>	<b>99.53%</b>	<b>0.47%</b>	<b>100%</b>
NP Non M/WBE Sub-Contractors	30	17	47
NP Non M/WBE Contracts	71	18	89
<b>Total NP Non M/WBE Dollars</b>	<b>\$593,035</b>	<b>\$247,863</b>	<b>\$840,898</b>
<b>% of Total NP Non M/WBE Dollars</b>	<b>70.52%</b>	<b>29.48%</b>	<b>100%</b>
Total Sub-Contractors	38	19	57
Total Contracts	111	20	131
<b>Total Dollars</b>	<b>\$989,574</b>	<b>\$272,560</b>	<b>\$1,262,134</b>
<b>% of Total Dollars</b>	<b>78.40%</b>	<b>21.60%</b>	<b>100.00%</b>
Total Dollars M/WBE	\$396,539	\$24,697	\$421,236
% of Total Dollars = M/WBE	31.42%	1.96%	33.37%

## Citywide Preservation Programs by Certification

### Minority Business Enterprise (MBE)

Sub-Contractors	Contract Amount	Program	General Contractor
Bull Electric Services, Inc., 2105 74th Ave., Philadelphia, PA 19138	\$5,900	BSRP	Oval Heating, 7138 Valley Ave., Philadelphia, PA 19128
Construction Mall, 1501 Washington Ave., Philadelphia, PA 19146	\$1,607	BSRP	A.M.E. Mechanical, LLC, 1501 Washington Ave, Philadelphia, PA 19146
	\$4,391	BSRP	DA. Virelli, 2207 S. Colorado St., Philadelphia, PA 19145
	\$738	BSRP	Pendino, 2037-43 Washington Ave., Philadelphia, PA 19146
D & L Supply, 2233-39 Germantown Ave., Philadelphia, PA 19133	\$4,500	BSRP	Jack Edmondson, 2319 Gaul St., Philadelphia, PA 19125
	\$2,500	AMP	Jack Edmondson, 2319 Gaul Street, Philadelphia, PA 19125
	\$673	AMP	Lopez & Lopez Construction, 3223 N. 7th Street, Philadelphia, PA 19140
Donovan/Holder, 5619 N. Lawrence St., Philadelphia, PA 19120	\$12,000	BSRP	ADE Electric, 1983 72nd Ave., Philadelphia, PA 19138
	\$4,620	AMP	
	\$2,500	BSRP	Jack Edmondson, 2319 Gaul Street, Philadelphia, PA 19125
	\$2,000	AMP	
	\$7,608	BSRP	Lec-Tron Electric, 7332 Meadowlark Place, Philadelphia, PA 19153

**Summary for MBE (12 detail records) \$49,037**

### Nonprofit Minority Business Enterprise (NP-MBE)

Sub-Contractors	Contract Amount	Program	General Contractor
Manna Supply, 3015 BlackSwift Rd., East Norrington, PA 19403	\$23,071	BSRP	S. Murawski & Sons, 4412 N. American Ave., Philadelphia, PA 19140

**Summary for NP-MBE (1 detail records) \$23,071**

## Women Business Enterprises (WBE)

Sub-Contractors	Contract Amount	Program	General Contractor
Labov Plumbing & Heating Supply, Inc., 5000 Umbria St., Philadelphia, PA 19128	\$5,205	BSRP	Burke Plumbing, 5598 Newtown Ave., Philadelphia, PA 19120
	\$9,370	BSRP	Ed Hughes, 2240 Cedar St., Philadelphia, PA 19125
	\$17,701	BSRP	Energy Coordinating Agency, 1924 Arch St., Philadelphia, PA 19123
	\$48,843	BSRP	Excel Plumbing, 7136 James St., Philadelphia, PA 19135
	\$4,012	BSRP	Grade A Plumbing, Inc., 1716 Costner Drive, Warrington, PA 18976
	\$475	BSRP	Guaranteed Plumbing, 900 Cottman Ave., Philadelphia, PA 19111
	\$3,970	BSRP	McGillian & Donnelly, 3818 Sharp St., Philadelphia, PA 19127
	\$33,365	BSRP	Mr. D's Plumbing, 6005 Rising Sun Ave., Philadelphia, PA 19111
	\$655	BSRP	S. Murawski & Sons, 4412 N. American Ave., Philadelphia, PA 19140
	\$6,233	BSRP	Tri-State, 4719 N. Front St., Philadelphia, PA 19150
Phila. Bldg. Material, 810 S. 53rd St., Philadelphia, PA 19143	\$3,868	AMP	McGillian & Donnelly, 3818 Sharp Street, Philadelphia, PA 19127
	\$8,863	BSRP	Barrington Renovation & Repair, 5215 Sylvester St., Philadelphia, PA 19124
	\$96	BSRP	DMC, 2030 Hartel St., Levittown, PA 19057
	\$2,500	BSRP	Dunrite Contractors, 931-33 N. Watts St., Philadelphia, PA 19123
	\$6	BSRP	Guaranteed Plumbing, 900 Cottman Ave., Philadelphia, PA 19111
	\$16,667	BSRP	Hamp Young, 920 Jackson St., Sharon Hill, PA 19079
	\$14,543	BSRP	W&W Contractors, 17130 South 56th St., Philadelphia, PA 19143
	\$419	AMP	Lopez & Lopez Construction, 3223 N. 7th Street, Philadelphia, PA 19140

## Women Business Enterprises (WBE)

Sub-Contractors	Contract Amount	Program	General Contractor
Robinson Construction, 1415 South 2nd St., Philadelphia, PA 19143	\$13,075	BSRP	Clements Bros., Inc., 2030 Hartel St., Levittown, PA 19057
	\$18,675	BSRP	DMC, 2030 Hartel St., Levittown, PA 19057
Stelwagon Roofing Supply, 10096 Sandmeyer Lane, Philadelphia, PA 19116	\$3,982	BSRP	Barrington Renovation & Repair, 5215 Sylvester St., Philadelphia, PA 19124
	\$5,250	BSRP	DA. Virelli, 2207 S. Colorado St., Philadelphia, PA 19145
	\$41,034	BSRP	DMS General Contractors, Inc., 2429 E. Huntingdon St., Philadelphia, PA 19125
	\$42,020	BSRP	Dooley Brothers Roofing Company, 2091 65th Ave., Philadelphia, PA 19138
	\$16,090	BSRP	North American Roofers, 3644 Old York Rd., Philadelphia, PA 19140
	\$386	BSRP	Pendino, 2037-43 Washington Ave., Philadelphia, PA 19146
	\$24,000	BSRP	S&L Roofing, 5701 Lebanon Ave., Philadelphia, PA 19131
	\$6,199	BSRP	Union Roofing, 12260 Townsend Rd., Philadelphia, PA 19154

**Summary for WBE (28 detail records) \$347,502**

## Nonprofit Women Business Enterprise (NP-WBE)

Sub-Contractors	Contract Amount	Program	General Contractor
Shade Environmental, LLC, 47 S. Lippincott Ave., Maple Shade, NJ 08052	\$1,626	BSRP	West Chester Environmental, 307 N. Walnut St., West Chester, PA 19380

**Summary for NP-WBE (1 detail records) \$1,628**

## Local Business Enterprises (LBE)

Sub-Contractors	Contract Amount	Program	General Contractor
ABC Supply Co., Inc., 1850 E. Sedgely Rd., Philadelphia, PA 19124	\$17,153	BSRP	DMS General Contractors, Inc., 2429 E. Huntingdon St., Philadelphia, PA 19125
	\$27,320	BSRP	North American Roofers, 3644 Old York Rd., Philadelphia, PA 19140
Able Plumbing Supply, 6815 Germantown Ave., Philadelphia, PA 19119	\$80	BSRP	A Positive Response, 1804 Ashurst Rd., Philadelphia, PA 19151
	\$1,856	BSRP	Best Choice, 2521 Orthodox St., Philadelphia, PA 19137
	\$924	BSRP	CPR Plumbing, 1338 Allison St., Philadelphia, PA 19131
	\$85	BSRP	Paragon, 8310 High School Rd., Elkins Park, PA 19028
Allied Building Supply, 4643 Lancaster Ave., Philadelphia, PA 19146	\$14,825	BSRP	DA. Virelli, 2207 S. Colorado St., Philadelphia, PA 19145
	\$45,000	BSRP	S&L Roofing, 5701 Lebanon Ave., Philadelphia, PA 19131
Anderson Drains, 7360 Garman St., Philadelphia, PA 19153-2009	\$2,050	BSRP	Clements Bros., Inc., 2030 Hartel St., Levittown, PA 19057
ARI, Inc, 4700 B Wissahickon Ave., Philadelphia, PA 19144	\$1,000	BSRP	Jack Edmondson, 2319 Gaul St., Philadelphia, PA 19125
	\$3,648	BSRP	Oval Heating, 7138 Valley Ave., Philadelphia, PA 19128
Barrco Plumbing, 528 N 63rd St., Philadelphia, PA 19151	\$404	BSRP	Best Choice, 2521 Orthodox St., Philadelphia, PA 19137
Beacon Building Products, 3939 Whitaker St., Philadelphia, PA 19124	\$45,000	BSRP	Morris Roofing, 519 Brookfield Rd., Drexel Hill, PA 19026
Betz Plumbing & Heating Supplies, 2826 Frankford Ave., Philadelphia, PA 19134	\$10,000	BSRP	Jack Edmondson, 2319 Gaul St., Philadelphia, PA 19125
	\$7,000	AMP	
Billows Electrical Supply, 1630 Washington Ave., Philadelphia, PA 19146	\$1,457	BSRP	FMJ Electrical Services, 2415 W. Jefferson St., Philadelphia, PA 19121
	\$47,500	BSRP	Bull Electric Services, Inc., 2105 74th Ave., Philadelphia, PA 19138
	\$9,400	BSRP	CGW Electric, 2213 W. Tioga St., Philadelphia, PA 19140
	\$2,147	BSRP	Donovan/Holder, 5619 N. Lawrence St., Philadelphia, PA 19120
	\$8,264	BSRP	Tyree Strickland Electric, LLC, 205 W. Colonial St., Philadelphia, PA 19126

Local Business Enterprises (LBE)			
Sub-Contractors	Contract Amount	Program	General Contractor
C&R Building Supply, 1600 Washington Ave., Philadelphia, PA 19146	\$4,822	BSRP	Pendino, 2037-43 Washington Ave., Philadelphia, PA 19146
Darryl Fitts Plumbing, 369 Clivenden St., Philadelphia, PA 19119	\$8,746	BSRP	A Positive Response, 1804 Ashurst Rd., Philadelphia, PA 19151
Delaware Valley Recycling, 3107 S. 61st St., Philadelphia, PA 19153	\$75	BSRP	Pendino, 2037-43 Washington Ave., Philadelphia, PA 19146
Ferguson Enterprise, Inc., 1821 Washington Ave., Philadelphia, PA 19146	\$2,231	BSRP	Best Choice, 2521 Orthodox St., Philadelphia, PA 19137
Ferguson, PO Box 417592, Boston, MA 02241	\$2,588	BSRP	A.M.E. Mechanical, LLC, 1501 Washington Ave, Philadelphia, PA 19146
Grove Supply, 2626 S. 18th St., Philadelphia, PA 19145	\$7,635	BSRP	Guaranteed Plumbing, 900 Cottman Ave., Philadelphia, PA 19111
Home Depot, 1651 S. Columbus Blvd., Philadelphia, PA 19148	\$12,621	BSRP	Grade A Plumbing, Inc., 1716 Costner Drive, Warrington, PA 18976
	\$2,263	BSRP	Pendino, 2037-43 Washington Ave., Philadelphia, PA 19146
Home Depot, 2539 Castor Ave., Philadelphia, PA	\$5,764	BSRP	Barrington Renovation & Repair, 5215 Sylvester St., Philadelphia, PA 19124
	\$3,505	BSRP	Best Choice, 2521 Orthodox St., Philadelphia, PA 19137
	\$18,800	BSRP	Reid's Electrical Contracting & Controls, 823 Karlyn Lane, Collegeville, PA 19426
	\$16,878	AMP	Lopez & Lopez Construction, 3223 N. 7th Street, Philadelphia, PA 19140
Home Depot, 4640 Roosevelt Blvd., Philadelphia, PA	\$21,000	BSRP	Daniel's Contracting of Philadelphia, LLC, 307 Brae Bourne Rd., Huntingdon Valley, PA 19006
Home Depot, Oregon Ave., Philadelphia, PA	\$1,440	BSRP	FMJ Electrical Services, 2415 W. Jefferson St., Philadelphia, PA 19121
John Anderson, PO BOX 16977, Philadelphia, PA 19153	\$300	BSRP	DMC, 2030 Hartel St., Levittown, PA 19057
Keystone Supply, 185 W. Wyoming Ave., Philadelphia, PA 19140	\$603	BSRP	Energy Coordinating Agency, 1924 Arch St., Philadelphia, PA 19123
LOEWS	\$40,000	BSRP	Daniel's Contracting of Philadelphia, LLC, 307 Brae Bourne Rd., Huntingdon Valley, PA 19006

## Local Business Enterprises (LBE)

Sub-Contractors	Contract Amount	Program	General Contractor
Lowes, 1500 N. 50th St., Philadelphia, PA 19131	\$10,190	BSRP	CPR Plumbing, 1338 Allison St., Philadelphia, PA 19131
Lowes, Aramingo Ave., Philadelphia, PA 19124	\$8,203	BSRP	Barrington Renovation & Repair, 5215 Sylvester St., Philadelphia, PA 19124
Lowes, Aramingo Avenue, Philadelphia, PA 19124	\$19,823	AMP	Lopez & Lopez Construction, 3223 N. 7th Street, Philadelphia, PA 19140
N&N Supply Co, 5911 Ditman St., Philadelphia, PA 19135-4019	\$3,414	BSRP	Best Choice, 2521 Orthodox St., Philadelphia, PA 19137
	\$343	BSRP	DMC, 2030 Hartel St., Levittown, PA 19057
	\$2,753	BSRP	Paragon, 8310 High School Rd., Elkins Park, PA 19028
Northeast Building Products, 4280 Aramingo Ave., Philadelphia, PA 19124	\$1,012	BSRP	W&W Contractors, 17130 South 56th St., Philadelphia, PA 19143
Quality Supply, 3939 Whitaker Ave., Philadelphia, PA 19124	\$8,088	BSRP	DMS General Contractors, Inc., 2429 E. Huntingdon St., Philadelphia, PA 19125
R.E. Michel Company, 333 East Hunting Park Ave., Philadelphia, PA 19124	\$3,402	BSRP	Clements Bros., Inc., 2030 Hartel St., Levittown, PA 19057
	\$4,624	BSRP	DMC, 2030 Hartel St., Levittown, PA 19057
	\$912	BSRP	Energy Coordinating Agency, 1924 Arch St., Philadelphia, PA 19123
	\$3,500	BSRP	Jack Edmondson, 2319 Gaul St., Philadelphia, PA 19125
	\$21,441	BSRP	Luxury Heating & Cooling Inc., 560 People Plaza, #284, Newark, DE 19702
	\$2,000	AMP	Jack Edmondson, 2319 Gaul Street, Philadelphia, PA 19125
Rapid Excavating, 11045 Bustleton Ave., Philadelphia, PA 19116	\$4,200	BSRP	A Positive Response, 1804 Ashurst Rd., Philadelphia, PA 19151

## Local Business Enterprises (LBE)

Sub-Contractors	Contract Amount	Program	General Contractor
Rising Sun Supply, 4450 Rising Sun Ave, Philadelphia, PA 19140	\$188	BSRP	A Positive Response, 1804 Ashurst Rd., Philadelphia, PA 19151
	\$997	BSRP	Best Choice, 2521 Orthodox St., Philadelphia, PA 19137
	\$3,877	BSRP	Clements Bros., Inc., 2030 Hartel St., Levittown, PA 19057
	\$1,228	BSRP	DMC, 2030 Hartel St., Levittown, PA 19057
	\$660	BSRP	Guaranteed Plumbing, 900 Cottman Ave., Philadelphia, PA 19111
	\$3,000	BSRP	Jack Edmondson, 2319 Gaul St., Philadelphia, PA 19125
	\$2,000	AMP	
	\$24,103	BSRP	Paragon, 8310 High School Rd., Elkins Park, PA 19028
Robs Metal Removal, 5530 Willows Ave., Philadelphia, PA 19143	\$1,700	BSRP	Paragon, 8310 High School Rd., Elkins Park, PA 19028
Sid Harvey's, 4244 Macalester St., Philadelphia, PA	\$1,754	BSRP	Energy Coordinating Agency, 1924 Arch St., Philadelphia, PA 19123
T. Kada & Sons, 3565 Kensington Ave, Philadelphia, PA 19134	\$4,250	BSRP	Clements Bros., Inc., 2030 Hartel St., Levittown, PA 19057
	\$2,000	BSRP	DMC, 2030 Hartel St., Levittown, PA 19057
	\$12,600	BSRP	Energy Coordinating Agency, 1924 Arch St., Philadelphia, PA 19123
	\$28,600	BSRP	Paragon, 8310 High School Rd., Elkins Park, PA 19028
Tommy D's Home Improvement, 2600 E. Tioga St., Philadelphia, PA 19134	\$5,313	BSRP	Barrington Renovation & Repair, 5215 Sylvester St., Philadelphia, PA 19124
	\$1,633	BSRP	Best Choice, 2521 Orthodox St., Philadelphia, PA 19137
Weinstein Supply, 4612 Lancaster Ave., Philadelphia, PA 19131-5207	\$9,459	BSRP	CPR Plumbing, 1338 Allison St., Philadelphia, PA 19131
	\$1,223	BSRP	Guaranteed Plumbing, 900 Cottman Ave., Philadelphia, PA 19111
Woodland Building Supply, 4701 W. Sedgely Ave., Philadelphia, PA 19140	\$161	BSRP	A Positive Response, 1804 Ashurst Rd., Philadelphia, PA 19151

**Summary for LBE (71 detail records) \$593,035**

## Nonprofit-Non Minority or Women Business Enterprise (NP-Non MBE/WBE)

Sub-Contractors	Contract Amount	Program	General Contractor
ARI, 1625 Hylton Rd., Pennsauken, NJ	\$2,200	BSRP	Energy Coordinating Agency, 1924 Arch St., Philadelphia, PA 19123
Colonial Electric Supply Co., Inc., 201 W. Church Rd., Kinf of Prussia, PA	\$24,300	BSRP	Reid's Electrical Contracting & Controls, 823 Karlyn Lane, Collegeville, PA 19426
Copperfield Chimney, 600 Sanders St., Scranton, PA 18505	\$1,266	BSRP	A.M.E. Mechanical, LLC, 1501 Washington Ave, Philadelphia, PA 19146
Denney Electric Supply, 61 Butler Ave, Ambler, PA 19002	\$10,576	BSRP	Donovan/Holder, 5619 N. Lawrence St., Philadelphia, PA 19120
Hajoca Corporation, 2001 Joshua Rd., Lafayette Hill, PA 19444	\$4,795	BSRP	A Positive Response, 1804 Ashurst Rd., Philadelphia, PA 19151
HandiCare USA, 625 Clark Road, King of Prussia, PA 19406	\$2,050	AMP	EZ Living Concepts, 601 Upland Ave., Upland, PA 19015
HandiCare USA, 625 Clark Road, King of Prussia, PA 19406	\$24,875	AMP	Stair Tec, 501 Cambria Drive, Bensalem, PA 19020
Home Depot, 138 Sunset Blvd, New Castle, DE 19720	\$1,500	BSRP	CGW Electric, 2213 W. Tioga St., Philadelphia, PA 19140
Home Depot, 2455 Paces Ferry Rd., Atlanta, GA 30339	\$572	BSRP	A Positive Response, 1804 Ashurst Rd., Philadelphia, PA 19151
Hugh Boothe Carpentry, 804 Fern St., Yeadon, PA 19050	\$23,563	BSRP	Hamp Young, 920 Jackson St., Sharon Hill, PA 19079
J&G HVAC, LLC, 6217 Madison Court, Bensalem, PA 19020	\$74,781	BSRP	Paragon, 8310 High School Rd., Elkins Park, PA 19028
Lowes, 116 W. Township Line Rd., Havertown, PA 19083, PA 19083	\$1,010	BSRP	A Positive Response, 1804 Ashurst Rd., Philadelphia, PA 19151
Penn State Electrical Mechanical Supply, 350 East main St., Mountville, PA 17554	\$11,377	BSRP	Mr. D's Plumbing, 6005 Rising Sun Ave., Philadelphia, PA 19111
Pierce Mechanical, 1711 Coxendale Rd., Chester, VA 23836	\$11,426	BSRP	Luxury Heating & Cooling Inc., 560 People Plaza, #284, Newark, DE 19702
Pierce Phelps, 516 E. Township Line Rd, Blue Bell, PA 19422	\$10,046	BSRP	Oval Heating, 7138 Valley Ave., Philadelphia, PA 19128
Southwest Vinyl, 6250 Baltimore Pike, Yeadon, PA 19050	\$993	BSRP	W&W Contractors, 17130 South 56th St., Philadelphia, PA 19143
U.S. SUPPLY, 51-59 Greenfield Ave., Ardmore, PA 19003	\$370	BSRP	A Positive Response, 1804 Ashurst Rd., Philadelphia, PA 19151
Universal Supply Co, 6250 Baltimore Ave. Yeadon, PA 19050	\$42,163	BSRP	DA. Virelli, 2207 S. Colorado St., Philadelphia, PA 19145

**Summary for NP-Non MBE/WBE (18 detail records) \$247,863**

**Total Preservation Programs 131 detail records) \$1,262,134**



## **Section 4:**

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### **Quarterly Expenditures and Unliquidated Obligations**





## Quarterly Expenditures and Unliquidated Opportunities

**Combined: CDBG, HOME, HOPWA, Section 108, HTF, HTF-NRF, FAF, Choice Neighborhoods Funding, Philadelphia Land Care Program, Other Funding (in thousands)**

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
<b>Affordable Housing Production</b>				
A. Affordable Homeownership Housing	\$0	\$0	\$3,331	\$1,571
B. Affordable Rental Housing	\$4,548	\$4,660	\$42,986	\$7,274
B. Affordable Rental Preservation	\$7,986	\$8,269	\$26,884	\$7,615
<b>Total Affordable Housing Production</b>	<b>\$12,534</b>	<b>\$12,929</b>	<b>\$72,650</b>	<b>\$16,460</b>
<b>Housing Preservation</b>				
A. Housing Counseling	\$428	\$3,974	\$4,707	\$1,000
6. Foreclosure & Vacancy Prevention Activities	\$0	\$0	\$689	\$14
B. Emergency Repair, Preservation & Weatherization				
1. Emergency Repair Hotline - Tier 1	\$793	\$793	\$2,992	\$37
3. Weatherization & BSRP-Tier 2	\$1,023	\$20,780	\$10,657	\$8,419
4. Targeted Housing Preservation Program	\$0	\$0	\$0	\$0
6. Energy Coordinating Agency	\$0	\$290	\$474	\$522
<i>Subtotal Emergency Repair, Preservation &amp; Weatherization</i>	<i>\$1,816</i>	<i>\$21,863</i>	<i>\$14,123</i>	<i>\$8,978</i>
C. Home Equity Financing & Rehabilitation Assistance				
1. Homeownership Rehabilitation Program	\$0	\$0	\$0	\$14
<b>Total Housing Preservation</b>	<b>\$2,244</b>	<b>\$25,837</b>	<b>\$19,519</b>	<b>\$10,006</b>
D. Tenant and Homeowner Assistance				
1. Housing Counseling, Financial Literacy/Tangled Title	\$1,268	\$1,268	\$1,444	\$2,192
2. Shallow Rent Pilot Program	\$1,912	\$1,912	\$10,890	\$0
<b>Total Tenant and Homeowner Assistance</b>	<b>\$3,180</b>	<b>\$3,180</b>	<b>\$12,334</b>	<b>\$2,192</b>
E. Accelerator Fund				
1. Accelerator Fund	\$0	\$0	\$0	\$0
<b>Total Accelerator Fund</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Homeless and Special needs Housing</b>	<b>\$9,892</b>	<b>\$9,971</b>	<b>\$19,187</b>	<b>\$10,374</b>
<b>Employment and Training</b>	<b>\$25</b>	<b>\$79</b>	<b>\$300</b>	<b>\$0</b>
<b>Acquisition, Site Preparation and Community Improvements</b>				
A. Acquisition/Condemnation	\$0	\$0	\$0	\$1,000
B. Management of Vacant Land	\$7,012	\$7,534	\$3,999	\$0
C. Site and Community Improvements	\$0	\$78	\$529	\$6
<b>Total Acquisition, Site Preparation &amp; Community Improvements</b>	<b>\$7,012</b>	<b>\$7,612</b>	<b>\$4,528</b>	<b>\$1,006</b>
<b>Coronavirus (COVID_19)</b>	<b>\$463</b>	<b>\$10,316</b>	<b>\$10,951</b>	<b>\$1,127</b>
<b>Community Economic Development</b>	<b>\$0</b>	<b>\$1,890</b>	<b>\$12,113</b>	<b>\$2,116</b>
<b>Community Planning and Capacity Building</b>	<b>\$43</b>	<b>\$1,005</b>	<b>\$1,962</b>	<b>\$297</b>
<b>Emergency Rental Assistance Program (ERA 2)</b>	<b>\$107,248</b>	<b>\$107,248</b>	<b>\$12,306</b>	<b>\$676</b>

**Combined: CDBG, HOME, HOPWA, Section 108, HTF, HTF-NRF, FAF, Choice Neighborhoods Funding, Philadelphia Land Care Program, Other Funding (in thousands)**

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
<b>Choice Neighborhoods Grant Support</b>				
Support Services	\$128	\$128	\$0	\$0
Critical Community Improvements	\$541	\$541	\$0	\$0
Philadelphia Housing Authority	\$49	\$49	\$0	\$0
Economic Development Planning Services	\$0	\$0	\$0	\$3
<b>Total Choice Neighborhoods Grant Support</b>	<b>\$718</b>	<b>\$718</b>	<b>\$0</b>	<b>\$3</b>
<b>Section 108 Loan Principal &amp; Interest Repayment</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,181</b>
<b>Annual Operating Costs</b>				
A. Program Delivery				
1. DHCD	\$200	\$200	\$0	\$254
2. PHDC	\$118	\$2,534	\$8,042	\$8,208
3. PRA	\$0	\$0	\$0	\$1,133
4. Commerce	\$0	\$1,734	\$0	\$996
7. City Planning	\$0	\$431	\$0	(\$25)
9. L&I	\$0	\$881	\$0	(\$22)
<i>Subtotal Program Delivery</i>	<i>\$318</i>	<i>\$5,780</i>	<i>\$8,042</i>	<i>\$10,544</i>
B. General Administration				
1. DHCD	\$56	\$3,897	\$205	\$4,228
2. DPD	\$391	\$391	\$0	\$296
3. PHDC	\$128	\$902	\$5,631	\$580
4. PRA	\$0	\$4	\$21	\$0
5. Commerce	\$0	\$0	\$0	\$0
6. Law	\$0	\$221	\$0	\$121
7. City Planning	\$0	\$0	\$0	\$251
<i>Subtotal General Administration</i>	<i>\$575</i>	<i>\$5,415</i>	<i>\$5,857</i>	<i>\$5,476</i>
<b>Total Annual Operating Costs</b>	<b>\$893</b>	<b>\$11,195</b>	<b>\$13,899</b>	<b>\$16,020</b>
Reserve Appropriations	\$0	\$0	\$0	\$303
Prior Year - Reprogrammed	\$0	\$0	\$0	\$75
<b>Grand Total Program Activities</b>	<b>\$36,979</b>	<b>\$192,077</b>	<b>\$179,652</b>	<b>\$61,836</b>

## CDBG Funding

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
<b>Affordable Housing Production</b>				
B. Affordable Rental Housing	\$57,340	\$111,702	\$9,357,611	\$415
C. Affordable Rental Preservation	\$56,875	\$283,362	\$5,191,176	\$0
<b>Total Affordable Housing Production</b>	<b>\$114,215</b>	<b>\$395,064</b>	<b>\$14,548,787</b>	<b>\$415</b>
<b>Housing Preservation</b>				
A. Housing Counseling	\$1,093,946	\$3,546,220	\$4,272,556	\$1,000,376
B. Emergency Repair, Preservation & Weatherization				
3. Weatherization & BSRP-Tier 2	\$8,601,308	\$19,756,556	\$8,471,497	\$8,419,427
8. Energy Coordinating Agency	\$85,307	\$290,453	\$473,990	\$522,000
<i>Subtotal Emergency Repair, Preservation &amp; Weatherization</i>	<i>\$8,686,615</i>	<i>\$20,047,009</i>	<i>\$8,945,487</i>	<i>\$8,941,427</i>
<b>Total Housing Preservation</b>	<b>\$9,780,561</b>	<b>\$23,593,229</b>	<b>\$13,218,043</b>	<b>\$9,941,803</b>
<b>Homeless and Special-Needs Housing</b>				
	\$47,914	\$79,377	\$67,515	\$0
<b>Employment and Training</b>				
	\$97,137	\$175,972	\$202,863	\$0
<b>Acquisition, Site Preparation and Community Improvements</b>				
A. Acquisition/Condemnation	\$0	\$0	\$0	\$0
B. Management of Vacant Land	\$94,800	\$521,946	\$824,186	\$248
C. Site and Community Improvements	\$0	\$78,079	\$528,562	\$43
<b>Total Acquisition, Site Preparation &amp; Community Improvements</b>	<b>\$94,800</b>	<b>\$600,025</b>	<b>\$1,352,748</b>	<b>\$291</b>
<b>Coronavirus (COVID_19)</b>				
	(\$3,346,762)	\$9,853,173	\$10,544,213	\$1,063,085
<b>Community Economic Development</b>				
	\$968,000	\$1,890,055	\$11,902,878	\$2,115,575
<b>Community Planning and Capacity Building</b>				
	\$211,072	\$961,781	\$1,745,736	\$230,755
<b>Section 108 Loan Principal &amp; Interest Repayment</b>				
	\$42	\$112	\$0	\$1,181,282

**CDBG Funding (contd.)**

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
<b>Annual Operating Costs</b>				
<b>A. Program Delivery</b>				
1. DHCD	\$0	\$0	\$0	\$254,000
2. PHDC	\$51,300	\$2,415,907	\$6,399,351	\$7,958,708
3. PRA	\$0	\$0	\$0	\$1,133,067
4. Commerce	\$448,037	\$1,734,044	\$579	\$996,377
7. City Planning	\$110,098	\$430,917	\$0	(\$24,917)
8. L&I	\$150,824	\$880,790	\$0	(\$21,790)
<i>Subtotal Program Delivery</i>	<i>\$760,259</i>	<i>\$5,461,658</i>	<i>\$6,399,930</i>	<i>\$10,295,445</i>
<b>B. General Administration</b>				
1. DHCD	\$723,167	\$3,840,644	\$140,993	\$1,153,558
2. PHDC	\$0	\$773,522	\$2,357,687	\$521,438
3. PRA	\$1,386	\$4,158	\$20,514	\$0
4. Commerce	\$0	\$0	\$2	\$0
5. Law	\$50,150	\$220,579	\$0	\$121,421
6. City Planning	\$0	\$0	\$0	\$251,000
<i>Subtotal General Administration</i>	<i>\$774,703</i>	<i>\$4,838,903</i>	<i>\$2,519,196</i>	<i>\$2,047,417</i>
<b>Total Annual Operating Costs</b>	<b>\$1,534,962</b>	<b>\$10,300,561</b>	<b>\$8,919,126</b>	<b>\$12,342,862</b>
Reserve Appropriations	\$0	\$0	\$0	\$303,199
Prior Year - Reprogrammed	\$0	\$0	\$0	\$74,909
<b>Grand Total Program Activities</b>	<b>\$9,501,941</b>	<b>\$47,849,349</b>	<b>\$62,501,909</b>	<b>\$27,254,176</b>

## HOME Funding

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
<b>Affordable Housing Production</b>				
A. Affordable Homeownership Housing	\$0	\$0	\$840,000	\$0
B. Affordable Rental Housing	\$88,907	\$2,420,482	\$12,599,872	\$4,041,070
C. Affordable Rental Preservation	\$0	\$0	\$7,432,000	\$0
<b>Total Affordable Housing Production</b>	<b>\$88,907</b>	<b>\$2,420,482</b>	<b>\$20,871,872</b>	<b>\$4,041,070</b>
<b>Homeless and Special Needs Housing</b>	<b>\$598,742</b>	<b>\$1,843,307</b>	<b>\$9,223,874</b>	<b>\$7,450,854</b>
<b>Annual Operating Costs</b>				
B. General Administration				
1. DHCD	\$0	\$0	\$0	\$732,108
2. PHDC	\$0	\$106,990	\$1,457,569	\$1
3. PRA	\$0	\$0	\$0	\$0
<b>Total Annual Operating Costs</b>	<b>\$0</b>	<b>\$106,990</b>	<b>\$1,457,569</b>	<b>\$732,109</b>
Prior Year Reprogrammed	\$0	\$0	\$0	\$0
<b>Grand Total Program Activities</b>	<b>\$687,649</b>	<b>\$4,370,779</b>	<b>\$31,553,315</b>	<b>\$12,224,033</b>

## HOPWA Funding

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
<b>Homeless and Special Needs Housing</b>	<b>\$1,314,774</b>	<b>\$4,968,899</b>	<b>\$7,390,009</b>	<b>\$2,722,488</b>
<b>Coronavirus (COVID_19)</b>	<b>\$173,448</b>	<b>\$463,104</b>	<b>\$406,439</b>	<b>\$63,547</b>
<b>Annual Operating Costs</b>				
B. General Administration				
1. DHCD	\$0	\$0	\$0	\$285,952
<b>Total Annual Operating Costs</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$285,952</b>
<b>Grand Total Program Activities</b>	<b>\$1,488,222</b>	<b>\$5,432,003</b>	<b>\$7,796,448</b>	<b>\$3,071,987</b>

## Section 108 Loan Funding

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
<b>Affordable Housing Production</b>				
A. Affordable Homeownership Housing	\$0	\$0	\$0	\$1,570,597
B. Affordable Rental Housing	\$0	\$0	\$0	\$1,054,196
<b>Total Affordable Housing Production</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$2,624,793</b>
<b>Housing Preservation</b>				
C. Home Equity Financing & Rehabilitation Assistance				
1. Homeownership Rehabilitation Program	\$0	\$0	\$0	\$14,220
<b>Total Housing Preservation</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$14,220</b>
<b>Homeless and Special Needs Housing</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$151,751</b>
<b>Acquisition, Site Preparation and Community Improvements</b>				
A. Acquisition/Condemnation	\$0	\$0	\$0	\$1,000,000
<b>Total Acquisition, Site Preparation &amp; Community Improvements</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,000,000</b>
<b>Annual Operating Costs</b>				
B. General Administration				
1. DHCD	\$0	\$0	\$0	\$0
<b>Total Annual Operating Costs</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Grand Total Program Activities</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$3,790,764</b>

## HTF Funding

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
<b>Affordable Housing Production</b>				
A. Affordable Homeownership Housing	\$0	\$0	\$1,939,698	\$0
B. Affordable Rental Housing	\$0	\$328,102	\$10,444,291	\$349,851
C. Affordable Rental Preservation	\$0	\$4,525,907	\$3,871,920	\$45,168
<b>Total Affordable Housing Production</b>	<b>\$0</b>	<b>\$4,854,009</b>	<b>\$16,255,909</b>	<b>\$395,019</b>
<b>Housing Preservation</b>				
A. Housing Counseling	\$0	\$43,318	\$747,479	\$14,184
B. Emergency Repair, Preservation & Weatherization				
1. Emergency Repair Hotline - Tier II	\$0	\$793,392	\$2,991,918	\$36,764
3. Weatherization & Basic Systems Repair Program	\$0	\$1,023,304	\$2,185,438	\$0
<i>Subtotal Emergency Repair, Preservation &amp; Weatherization</i>	<i>\$0</i>	<i>\$1,816,696</i>	<i>\$5,177,356</i>	<i>\$36,764</i>
<b>Total Housing Preservation</b>	<b>\$0</b>	<b>\$1,860,014</b>	<b>\$5,924,835</b>	<b>\$50,948</b>
Homeless and Special Needs Housing	\$0	\$2,103,068	\$2,481,620	\$49,191
Tenant and Homeowner Assistance	\$0	\$1,912,213	\$3,890,000	\$0
Capacity Building	\$0	\$23,451	\$26,549	\$61,303
<b>Annual Operating Costs</b>				
A. Program Delivery				
1. DHCD	\$0	\$200,060	\$0	\$0
2. PHDC	\$0	\$117,951	\$1,642,538	\$248,811
3. PRA	\$0	\$0	\$0	\$0
<b>Total Annual Operating Costs</b>	<b>\$0</b>	<b>\$318,011</b>	<b>\$1,642,538</b>	<b>\$248,811</b>
<b>Grand Total Program Activities</b>	<b>\$0</b>	<b>\$11,070,766</b>	<b>\$30,221,451</b>	<b>\$805,272</b>

## HTF Funding-New

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
<b>Affordable Housing Production and Preservation</b>				
Affordable Homeownership Housing	\$0	\$0	\$0	\$0
Affordable Rental Housing	\$0	\$1,800,000	\$10,382,171	\$0
Affordable Rental Preservation Housing	\$0	\$3,459,304	\$10,388,622	\$7,570,045
<b>Total Affordable Housing Production and Preservation</b>	<b>\$0</b>	<b>\$5,259,304</b>	<b>\$20,770,793</b>	<b>\$7,570,045</b>
<b>Tenant and Homeowner Assistance</b>				
A. Housing Counseling, Financial Literacy/Tangled Title	\$0	\$1,267,903	\$1,444,052	\$2,192,281
B. Shallow Rent Pilot Program	\$0	\$0	\$7,000,000	\$0
<b>Total Tenant and Homeowner Assistance</b>	<b>\$0</b>	<b>\$1,267,903</b>	<b>\$8,444,052</b>	<b>\$2,192,281</b>
Homeless and Special Needs Housing	\$0	\$976,380	\$23,620	\$0
Accelerator Fund	\$0	\$0	\$0	\$0
<b>Administration</b>				
1. DHCD	\$0	\$56,106	\$63,819	\$1,965,019
2. DPD	\$0	\$391,023	\$0	\$295,700
3. PHDC	\$0	\$21,900	\$1,815,319	\$58,798
4. PRA	\$0	\$0	\$0	\$0
<b>Total Administration</b>	<b>\$0</b>	<b>\$469,029</b>	<b>\$1,879,138</b>	<b>\$2,319,517</b>
<b>Grand Total Program Activities</b>	<b>\$0</b>	<b>\$7,972,616</b>	<b>\$31,117,603</b>	<b>\$12,081,843</b>

## Federal Adjustment Factor

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
<b>Housing Preservation</b>				
B. Emergency Repair, Preservation & Weatherization				
3. Weatherization & Basic Systems Repair Program Tier 2 BSRP District 8 (11B Bond Funds)	\$0	\$0	\$0	\$100
<b>Total Housing Preservation</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$100</b>
<b>Grand Total Program Activities</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$100</b>

## Choice Neighborhoods

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
<b>Support Services (People)</b>				
Education	\$0	\$0	\$0	\$0
Case Management	\$0	\$128,105	\$0	\$0
Unallocated	\$0	\$0	\$0	\$0
<b>Total Support Services (People)</b>	<b>\$0</b>	<b>\$128,105</b>	<b>\$0</b>	<b>\$0</b>
<b>Critical Community Improvements (Neighborhoods)</b>	<b>\$0</b>	<b>\$540,572</b>	<b>\$0</b>	<b>\$0</b>
<b>Dwelling Structures (Housing)</b>				
	\$0	\$0	\$0	\$0
<b>Technical Assistance</b>				
Local Initiatives Support Corp.	\$0	\$0	\$0	\$0
<b>Total Technical Assistance</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Administration</b>				
<b>General Administration</b>				
DHCD	\$0	\$0	\$0	\$0
<b>Total Administration</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Grand Total Program Activities</b>	<b>\$0</b>	<b>\$668,677</b>	<b>\$0</b>	<b>\$0</b>

## Philadelphia LandCare Program

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
<b>Acquisition. Site Preparation &amp; Community Improvements</b>				
Management of Vacant Land	\$0	\$65,966	\$107,705	\$32
<b>Total Acquisition. Site Preparation &amp; Community Improvements</b>	<b>\$0</b>	<b>\$65,966</b>	<b>\$107,705</b>	<b>\$32</b>
<b>Grand Total Program Activities</b>	<b>\$0</b>	<b>\$65,966</b>	<b>\$107,705</b>	<b>\$32</b>

## Emergency Rental Assistance Program (ERA2)

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
<b>Emergency Rental Assistance Program (ERA2)</b>				
Emergency Rental Assistance Program (ERA2)	\$0	\$107,248,431	\$12,305,938	\$675,750
<b>Total Emergency Rental Assistance Program (ERA2)</b>	<b>\$0</b>	<b>\$107,248,431</b>	<b>\$12,305,938</b>	<b>\$675,750</b>
<b>Grand Total Emergency Rental Assistance Program (ERA2)</b>	<b>\$0</b>	<b>\$107,248,431</b>	<b>\$12,305,938</b>	<b>\$675,750</b>

## Other Funding

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
<b>Affordable Housing Production</b>				
A. Affordable Homeownership Housing	\$0	\$0	\$0	\$0
B. Affordable Rental Housing	\$0	\$0	\$201,709	\$1,828,222
<b>Total Affordable Housing Production</b>	<b>\$0</b>	<b>\$0</b>	<b>\$201,709</b>	<b>\$1,828,222</b>
<b>Housing Preservation</b>				
A. Housing Counseling	\$0	\$384,779	\$434,854	\$4
B. Emergency Repair, Preservation & Weatherization				
8. Energy Coordinating Agency	\$0	\$0	\$0	\$0
Subtotal Emergency Repair, Preservation & Weatherization	\$0	\$0	\$0	\$0
<b>Total Housing Preservation</b>	<b>\$0</b>	<b>\$384,779</b>	<b>\$434,854</b>	<b>\$4</b>
<b>Acquisition, Site Preparation and Community Improvements</b>				
A. Acquisition/Condemnation	\$0	\$0	\$0	\$0
B. Management of Vacant Land	\$0	\$6,946,523	\$3,066,947	\$0
C. Site and Community Improvements	\$0	\$0	\$0	\$6,162
<b>Total Acquisition, Site Preparation &amp; Community Improvements</b>	<b>\$0</b>	<b>\$6,946,523</b>	<b>\$3,066,947</b>	<b>\$6,162</b>
<b>Community Planning and Capacity Building</b>	<b>\$0</b>	<b>\$19,993</b>	<b>\$189,364</b>	<b>\$5,417</b>
<b>Choice Neighborhoods Grant Support</b>				
A. Philadelphia Housing Authority	\$0	\$49,148	\$3	\$0
B. Technical Assistance	\$0	\$0	\$0	\$0
C. Economic Development Planning Services	\$0	\$0	\$0	\$3,010
<b>Total Choice Neighborhoods Grant Support</b>	<b>\$0</b>	<b>\$49,148</b>	<b>\$3</b>	<b>\$3,010</b>
<b>Annual Operating Costs</b>				
A. Program Delivery				
1.PHDC	\$0	\$0	\$0	\$0
B. General Administration				
1.DHCD	\$0	\$0	\$0	\$91,003
<b>Total Annual Operating Costs</b>	<b>\$0</b>	<b>\$0</b>	<b>\$100,000</b>	<b>\$91,003</b>
<b>Grand Total Program Activities</b>	<b>\$1,768,201</b>	<b>\$7,400,443</b>	<b>\$4,102,877</b>	<b>\$1,933,818</b>

