### Realty Transfer Tax by Property Type Quarterly Comparison

| Description & BRT Code                  | Total Jan    | - March 2022   | Total Jan -  | March 2021    | Diffe        | rence         | % Difference |           |  |
|---|--------------|----------------|--------------|---------------|--------------|---------------|--------------|-----------|--|
| Description & BRT Code                  | # of records | local tax      | # of records | local tax     | # of records | local tax     | # of records | local tax |  |
| Non-residential                         |              |                |              |               |              |               |              |           |  |
| General Commercial (88-2)               | 190          | \$ 31,139,764  | 90           | \$ 1,817,132  | 100          | 29,322,632    | 111.1%       | 1613.7%   |  |
| Office Bldgs, hotels and garages (88-3) | 19           | \$ 1,290,133   | 10           | \$ 1,464,225  | 9            | (174,092)     | 90.0%        | -11.9%    |  |
| Industrial (88-4)                       | 160          | \$ 15,686,773  | 63           | \$ 4,722,662  | 97           | 10,964,111    | 154.0%       | 232.2%    |  |
| Other Non-residential (88-5,88-6,77,78) | 553          | \$ 12,628,098  | 251          | \$ 4,632,393  | 302          | 7,995,705     | 120.3%       | 172.6%    |  |
| Total Non-residential                   | 922          | \$ 60,744,767  | 414          | \$ 12,636,412 | \$ 508       | \$ 48,108,355 | 122.7%       | 380.7%    |  |
| Residential                             |              |                |              |               |              |               |              |           |  |
| Condominiums (88-8)                     | 1,174        | \$ 14,674,168  | 414          | \$ 4,168,526  | 760          | 10,505,642    | 183.6%       | 252.0%    |  |
| Apartments (88-1)                       | 138          | \$ 19,154,017  | 55           | \$ 6,418,603  | 83           | 12,735,414    | 150.9%       | 198.4%    |  |
| Single/Multi-family Homes (01 thur 76)  | 14,578       | \$ 101,240,529 | 6,408        | \$ 38,846,973 | 8,170        | 62,393,556    | 127.5%       | 160.6%    |  |
| Total Residential                       | 15,890       | \$ 135,068,715 | 6,877        | \$ 49,434,102 | 9,013        | 85,634,612    | 131.1%       | 173.2%    |  |
| Jnclassified                            |              |                |              |               |              |               |              |           |  |
| Unclassified                            | 297          | \$-            | 151          | \$ 1,702      | 146          | (1,702)       | 96.7%        | n/a       |  |
| Total RTT records                       | 17,109       | \$ 195,813,482 | 7,442        | \$ 62,072,216 | 9,667        | 133,741,266   | 129.9%       | 215.5%    |  |
| Voided transactions                     | -            | \$-            | -            | \$-           | -            | -             | n/a          | n/a       |  |

## Realty Transfer Tax by Location

Quarterly Comparison

| Description & ZipCode                               | Total Jan    | - March 2022   | Total Jan    | - March 2021  | Diffe        | rence       | % Difference |           |  |  |
|---|--------------|----------------|--------------|---------------|--------------|-------------|--------------|-----------|--|--|
| Description & Zipcode                               | # of records | local tax      | # of records | local tax     | # of records | local tax   | # of records | local tax |  |  |
| Center City (19102, 03, 06, 07, 08, 09, 10, 23, 30, | 46, 47, 92)  |                |              |               |              |             |              |           |  |  |
| Center City Condominiums                            | 821          | \$ 11,859,306  | 252          | \$ 3,110,156  | 569          | 8,749,150   | 225.8%       | 281.3%    |  |  |
| Center City Apartments                              | 32           | \$ 2,774,578   | 15           | \$ 1,200,696  | 17           | 1,573,882   | 113.3%       | 131.1%    |  |  |
| Center City Single/Multi-family Homes               | 1,468        | \$ 22,523,231  | 710          | \$ 9,720,732  | 758          | 12,802,499  | 106.8%       | 131.7%    |  |  |
| Center City Non-residential                         | 142          | \$ 8,378,536   | 55           | \$ 3,010,170  | 87           | 5,368,366   | 158.2%       | 178.3%    |  |  |
| Total Center City                                   | 2,463        | \$ 45,535,651  | 1,032        | \$ 17,041,755 | 1,431        | 28,493,897  | 138.7%       | 167.2%    |  |  |
| Other Neighborhoods                                 |              |                |              |               |              |             |              |           |  |  |
| Other Neighborhoods Condominiums                    | 353          | \$ 2,814,862   | 162          | \$ 1,058,370  | 191          | 1,756,492   | 117.9%       | 166.0%    |  |  |
| Other Neighborhoods Apartments                      | 106          | \$ 16,379,440  | 40           | \$ 5,217,908  | 66           | 11,161,532  | 165.0%       | 213.9%    |  |  |
| Other Neighborhoods Single/Multi-family Homes       | 13,110       | \$ 78,717,298  | 5,688        | \$ 29,026,458 | 7,422        | 49,690,839  | 130.5%       | 171.2%    |  |  |
| Other Neighborhoods Non-residential                 | 779          | \$ 52,358,363  | 359          | \$ 9,626,241  | 420          | 42,732,122  | 117.0%       | 443.9%    |  |  |
| Total Other Neighborhoods                           | 14,348       | \$ 150,269,963 | 6,249        | \$ 44,928,977 | 8,099        | 105,340,986 | 129.6%       | 234.5%    |  |  |
| Unclassified  |              |                |              |               |              |             |              |           |  |  |
| Unclassified  | 297          | \$-            | 151          | \$ 1,702      | 146          | (1,702)     | 96.7%        | n/a       |  |  |
| Total RTT records                                   | 17,109       | \$ 195,813,482 | 7,442        | \$ 62,072,216 | 9,667        | 133,741,266 | 129.9%       | 215.5%    |  |  |
| Voided transactions                                 | -            | \$-            | -            | \$-           | -            | -           | n/a          | n/a       |  |  |

Note: the count of transactions (# of records ) includes transactions where total consideration is one dollar as well as other transactions where there is no local tax due. Also, in those cases where there are

multiple properties transferred in one transaction, the count of transactions is equal to one. Also, data does not include delinquent collections from Revenue Department audits and discovery.

# Realty Transfer Tax by Property Type FYTD Comparison

| Description & BRT Code                  | Total July 20 | 21 - March 2022 | Total July 20 | 20 - March 2021 | Diffe        | rence         | % Difference |           |
|---|---------------|-----------------|---------------|-----------------|--------------|---------------|--------------|-----------|
| Description & BRT Code                  | # of records  | local tax       | # of records  | local tax       | # of records | local tax     | # of records | local tax |
| Non-residential                         |               |                 |               |                 |              |               |              |           |
| General Commercial (88-2)               | 390           | \$ 37,390,364   | 280           | \$ 8,295,456    | 110          | 29,094,908    | 39.3%        | 350.7%    |
| Office Bldgs, hotels and garages (88-3) | 59            | \$ 13,551,595   | 26            | \$ 4,348,624    | 33           | 9,202,972     | 126.9%       | 211.6%    |
| Industrial (88-4)                       | 302           | \$ 25,947,420   | 208           | \$ 13,762,903   | 94           | 12,184,517    | 45.2%        | 88.5%     |
| Other Non-residential (88-5,88-6,77,78) | 1,086         | \$ 25,373,665   | 800           | \$ 15,622,578   | 286          | 9,751,087     | 35.8%        | 62.4%     |
| Total Non-residential                   | 1,837         | \$ 102,263,045  | 1,314         | \$ 42,029,561   | \$ 523       | \$ 60,233,484 | 39.8%        | 143.3%    |
| Residential                             |               |                 |               |                 |              |               |              |           |
| Condominiums (88-8)                     | 2,529         | \$ 32,739,259   | 1,626         | \$ 17,225,872   | 903          | 15,513,387    | 55.5%        | 90.1%     |
| Apartments (88-1)                       | 292           | \$ 53,212,866   | 188           | \$ 20,236,942   | 104          | 32,975,924    | 55.3%        | 162.9%    |
| Single/Multi-family Homes (01 thur 76)  | 29,950        | \$ 206,052,654  | 23,267        | \$ 141,973,756  | 6,683        | 64,078,899    | 28.7%        | 45.1%     |
| Total Residential                       | 32,771        | \$ 292,004,780  | 25,081        | \$ 179,436,570  | 7,690        | 112,568,209   | 30.7%        | 62.7%     |
| Unclassified                            |               |                 |               |                 |              |               |              |           |
| Unclassified                            | 611           | \$ 19,982       | 470           | \$ 7,712        | 141          | 12,271        | 30.0%        | n/a       |
| Total RTT records                       | 35,219        | \$ 394,287,807  | 26,865        | \$ 221,473,843  | 8,354        | 172,813,964   | 31.1%        | 78.0%     |
| Voided transactions                     | -             | \$-             | -             | \$ -            | -            | -             | n/a          | n/a       |

| FAMIS Total Transfer Tax FY2022 | \$<br>367,985,242  |
|---------------------------------|--------------------|
| RTT Data file Total Local Tax   | \$<br>394,287,807  |
| FAMIS less RTT Datafile         | \$<br>(26,302,565) |

Note: The discrepancy between the FAMIS total and the RTT data file total is due to the timing of postings into FAMIS.

### Realty Transfer Tax by Location

FYTD Comparison

| Description & ZipCode                               | Total July 20 | )21 - March 2022 | Total July 20 | 20 - March 2021 | Diffe        | rence       | % Difference |           |  |  |
|---|---------------|------------------|---------------|-----------------|--------------|-------------|--------------|-----------|--|--|
| Description & Zipcode                               | # of records  | local tax        | # of records  | local tax       | # of records | local tax   | # of records | local tax |  |  |
| Center City (19102, 03, 06, 07, 08, 09, 10, 23, 30, | 46, 47, 92)   |                  |               |                 |              |             |              |           |  |  |
| Center City Condominiums                            | 1,764         | \$ 26,476,786    | 1,069         | \$ 13,478,917   | 695          | 12,997,868  | 65.0%        | 96.4%     |  |  |
| Center City Apartments                              | 96            | \$ 25,449,122    | 48            | \$ 3,043,337    | 48           | 22,405,785  | 100.0%       | 736.2%    |  |  |
| Center City Single/Multi-family Homes               | 3,105         | \$ 48,664,523    | 2,507         | \$ 34,085,780   | 598          | 14,578,743  | 23.9%        | 42.8%     |  |  |
| Center City Non-residential                         | 299           | \$ 22,265,828    | 192           | \$ 9,764,564    | 107          | 12,501,264  | 55.7%        | 128.0%    |  |  |
| Total Center City                                   | 5,264         | \$ 122,856,259   | 3,816         | \$ 60,372,598   | 1,448        | 62,483,660  | 37.9%        | 103.5%    |  |  |
| Other Neighborhoods                                 |               |                  |               |                 |              |             |              |           |  |  |
| Other Neighborhoods Condominiums                    | 765           | \$ 6,262,473     | 557           | \$ 3,746,955    | 208          | 2,515,519   | 37.3%        | 67.1%     |  |  |
| Other Neighborhoods Apartments                      | 196           | \$ 27,763,745    | 140           | \$ 17,193,605   | 56           | 10,570,139  | 40.0%        | 61.5%     |  |  |
| Other Neighborhoods Single/Multi-family Homes       | 26,845        | \$ 157,388,131   | 20,745        | \$ 107,721,561  | 6,100        | 49,666,570  | 29.4%        | 46.1%     |  |  |
| Other Neighborhoods Non-residential                 | 1,537         | \$ 79,989,349    | 1,122         | \$ 32,264,997   | 415          | 47,724,352  | 37.0%        | 147.9%    |  |  |
| Total Other Neighborhoods                           | 29,343        | \$ 271,403,698   | 22,564        | \$ 160,927,118  | 6,779        | 110,476,580 | 30.0%        | 68.7%     |  |  |
| Unclassified  |               |                  |               |                 |              |             |              |           |  |  |
| Unclassified  | 612           | 27,850           | 485           | 174,126         | 127          | (146,276)   | 26.2%        | n/a       |  |  |
| Total RTT records                                   | 35,219        | \$ 394,287,807   | 26,865        | \$ 221,473,843  | 8,354        | 172,813,964 | 31.1%        | 78.0%     |  |  |
| Voided transactions                                 | -             | \$ -             | -             | \$ -            | -            | -           | n/a          | n/a       |  |  |

Note: the count of transactions (# of records ) includes transactions where total consideration is one dollar as well as other transactions where there is no local tax due. Also, in those cases where there are multiple properties transferred in one transaction, the count of transactions is equal to one. Also, data does not include delinquent collections from Revenue Department audits and discovery.

# City of Philadelphia July 2021 - March 2022 Top 20 Transactions, Realty Transfer Tax

| Address                    | Condo# | ZIP   | Туре           | Description                 | BRT Number | Con | sideration **1 | City Transfer Tax | Number of Parcels | Recording Date |
|----------------------------|--------|-------|----------------|-----------------------------|------------|-----|----------------|-------------------|-------------------|----------------|
| 900 PACKER AVE             |        | 19148 | n/a            | n/a                         | 882963183  | \$  | 550,641,567    | \$ 18,050,031     | 1                 | 20220330       |
| 1500 LOCUST ST             |        | 19102 | apartmentLarge | APTS 100 + UNITS MA         | 881030000  | \$  | 233,000,000    | \$ 7,637,740      | 1                 | 20211220       |
| 322 N BROAD ST             |        | 19102 | apartmentLarge | APTS 100 + UNITS MA         | 881041406  | \$  | 143,500,000    | \$ 4,703,930      | 4                 | 20211220       |
| 801 LOCUST ST              |        | 19107 | apartmentLarge | APTS 100 + UNITS MA         | 881008225  | \$  | 120,000,000    | \$ 3,933,600      | 1                 | 20211130       |
| 5450 WISSAHICKON AVE       |        | 19144 | apartmentLarge | APTS 100 + UNITS MA         | 881137500  | \$  | 96,250,000     | \$ 3,155,075      | 2                 | 20211117       |
| 4233 CHESTNUT ST           |        | 00001 | n/a            | n/a                         | 881612425  | \$  | 88,000,000     | \$ 2,884,640      | 2                 | 20220317       |
| 200 S BROAD ST             |        | 19102 | hotel          | HOTEL 15/19 STY MASO        | 883701000  | \$  | -              | \$ 2,630,595      | 1                 | 20211119       |
| 3701 MARKET ST             |        | 19104 | officeBuilding | OFF/BLD N/PKG N/COM         | 883073300  | \$  | 79,500,000     | \$ 2,606,010      | 1                 | 20210819       |
| 1930 S BROAD ST            |        | 19145 | nonProfit      | HEALTH FAC.HOSP MASO        | 773010000  | \$  | 75,000,000     | \$ 2,458,500      | 1                 | 20211222       |
| 4670 E ROOSEVELT BLVD      |        | 19124 | Restaurant_Bar | <b>REST'RNT FASTFOOD MA</b> | 882181550  | \$  | 78,200,000     | \$ 2,443,019      | 5                 | 20220106       |
| <b>125 W EVERGREEN AVE</b> |        | 19118 | apartmentLarge | APTS 100 + UNITS MA         | 881050500  | \$  | 69,000,000     | \$ 2,261,820      | 1                 | 20211202       |
| 3600 LANCASTER AVE         |        | 19104 | apartmentLarge | APTS 100 + UNITS MA         | 881111200  | \$  | 65,500,000     | \$ 2,147,090      | 3                 | 20220121       |
| 1830 LOMBARD ST            | 3      | 19146 | apartmentLarge | APTS 100 + UNITS MA         | 881020430  | \$  | 63,150,000     | \$ 2,070,057      | 1                 | 20211227       |
| 9898 E ROOSEVELT BLVD      | Α      | 19115 | retail         | SHOP.CENT. N'HOOD MA        | 882000041  | \$  | 56,450,000     | \$ 1,850,431      | 4                 | 20220228       |
| 8100 MARIO LANZA BLV       |        | 19153 | vacantLand     | VAC LAND COMM. ACRE+        | 885713140  | \$  | 52,000,000     | \$ 1,704,560      | 3                 | 20220106       |
| 1410 N 31ST ST             |        | 19121 | apartmentLarge | APTS 51-100UNTS MASO        | 881822814  | \$  | 51,000,000     | \$ 1,671,780      | 9                 | 20220127       |
| 220 S BROAD ST             |        | 19102 | parking_garage | GAR.W/COMM.AREA MASO        | 883427500  | \$  | 45,900,000     | \$ 1,504,602      | 2                 | 20211119       |
| 4700 ISLAND AVE            |        | 19153 | parking_garage | GAR.NO COMM.AREA MET        | 883400700  | \$  | 45,000,000     | \$ 1,475,100      | 1                 | 20211021       |
| 780 S 52ND ST              |        | 19143 | apartmentLarge | APTS 5-50 UNTS MASO         | 881713810  | \$  | 43,100,000     | \$ 1,412,818      | 1                 | 20220203       |
| 14400 MC NULTY RD          |        | 19154 | industrial     | IND. LGHT MFG MASONR        | 884292522  | \$  | 40,050,000     | \$ 1,312,839      | 2                 | 20211118       |
|                            |        |       |                |                             |            |     |                | \$ 67,914,237     |                   |                |

\*\*1 For below-market sales, the assessed value of the property is used to calculate tax owed.

\*\*2 Tax based on fair market value of 80,250,000