

1029AA Quarterly Production Report



Fiscal Year 2019 - Fourth Quarter

2019



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Section 1:



Housing Production Summary

Housing Production Summary

Program	Product Measure	Year 44 Quarter				Total
		1st	2nd	3rd	4th	
Housing Production						
Rental	Units under construction	437	263	315	237	
	Units completed	132	136	38	156	462
Special Needs	Units under construction	97	97	139	133	
	Units completed	0	0	0	30	30
Housing Preservation						
Homes Saved	Units saved	309	334	287	171	1,101
Settlement Grants	Grants provided	47	54	62	107	270
Heater Hotline	Clients served	1,025	1,195	749	885	3854
Basic Systems Repair	Units completed	456	424	594	568	2042
Adaptive Modifications	Units completed	75	55	66	46	242
Weatherization Assistance	Units completed	41	34	268	293	636
Vacant Land Management						
PA Horticultural Society	Lots stabilized/cleaned	12,481	12,481	12,960	12,883	
Employment and Training						
YouthBuild	Youth served	135	174	164	150	

Section 2:



Housing Activities Summary

Housing Activities Summary

Housing Production

Neighborhood-Based Rental Housing

The City will fund affordable rental developments that will also use Low-Income Housing Tax Credits (LIHTC).

	Year 44 Quarter				Total
	1st	2nd	3rd	4th	
Total units planned					420
Units under construction	437	263	315	237	
Units completed	132	136	38	156	462
Geographic Distribution - by Council District					
1st	0	61	0	0	61
2nd	0	75	0	0	75
3rd	0	0	0	0	0
4th	52	0	45	45	142
5th	80	0	139	0	219
6th	0	0	0	0	0
7th	0	0	131	81	212
8th	0	0	0	0	0
9th	0	0	0	0	0
10th	0	0	0	0	0

Housing Production

Neighborhood-Based Special-Needs Rental Housing

The City will fund affordable rental developments for special-needs populations that will also use Low-Income Housing Tax Credits (LIHTC).

	Year 44 Quarter				Total
	1st	2nd	3rd	4th	
Total units planned					110
Units under construction	97	97	139	133	
Units completed	0	0	0	30	30
Geographic Distribution - by Council District					
1st	0	0	0	0	0
2nd	0	0	0	0	0
3rd	0	0	0	0	0
4th	0	0	0	0	0
5th	0	0	0	0	0
6th	0	0	0	0	0
7th	0	0	0	30	30
8th	0	0	0	0	0
9th	0	0	0	0	0
10th	0	0	0	0	0

Housing Preservation

Homes Saved

Through housing counseling agencies, Neighborhood Advisory Committees and legal assistance, DHCD continues to save homes from mortgage foreclosure. Since June 2008 when the Residential Mortgage Foreclosure Program began, citywide more than 12,000 homes have been saved.

	Year 44 Quarter				Total
	1st	2nd	3rd	4th	
Total units saved	309	334	287	171	1,101

Housing Preservation

Settlement and Philly First Home Program Grants

Settlement and Philly First Home Program grants are provided to income eligible, first-time home buyers who are provided pre-purchase counseling.

	Year 44 Quarter				Total
	1st	2nd	3rd	4th	
Total units planned					200
Units completed	47	54	62	107	270
Geographic Distribution - by Council District					
1st	1	2	0	3	6
2nd	1	3	4	7	15
3rd	2	2	9	6	19
4th	4	5	5	8	22
5th	9	1	10	3	23
6th	12	4	8	14	38
7th	10	20	6	38	74
8th	4	7	7	9	27
9th	4	9	13	18	44
10th	0	1	0	1	2
Demographic Distribution - Income					
Very low (<=25% AMI)	3	5	5	5	18
Low (>25% and <=50% AMI)	25	30	26	39	120
Moderate (>50% and <=80% AMI)	19	19	26	51	115
Over (>80% AMI)	0	0	5	12	17
Demographic Distribution - Race					
White	20	17	25	41	103
Black	4	30	37	38	109
Other	23	4	0	25	52
Asian	0	1	0	3	4
American Indian	0	1	0	0	1
Demographic Distribution - Ethnicity					
Hispanic or Latino	27	19	21	55	122
Not Hispanic or Latino	20	35	41	52	148
Demographic Distribution - Other Characteristics					
Female	35	42	20	54	151
Handicap	1	1	0	3	5
Elderly	0	0	0	1	1

Housing Preservation

Heater Hotline

The Heater Hotline, administered by the Energy Coordinating Agency under contract to PHDC, receives and screens calls from persons without heat. Repair crews are dispatched to eligible households to make minor repairs. When major repairs are needed clients are referred to PHDC to apply for the Basic Systems Repair Program.

	Year 44 Quarter				Total
	1st	2nd	3rd	4th	
Total units planned					4,250
Service calls completed	1,037	1,251	780	895	3,963
Units completed	1,025	1,195	749	885	3,854
Geographic Distribution - by Council District					
1st	52	51	22	54	179
2nd	130	176	111	116	533
3rd	147	187	133	137	604
4th	116	148	72	106	442
5th	138	95	77	117	427
6th	31	38	29	23	121
7th	140	174	120	116	550
8th	163	197	109	154	623
9th	99	116	65	54	334
10th	9	13	11	8	41
Demographic Distribution - Income					
Very low (<=25% AMI)	824	933	551	834	3,142
Low (>25% and <=50% AMI)	122	156	179	46	503
Moderate (>50% and <=80% AMI)	68	86	19	5	178
Over (>80% AMI)	11	20	0	0	31
Demographic Distribution - Race					
White	95	129	52	75	351
Black	803	911	585	707	3,006
Other	127	155	112	103	497
Asian	0	0	0	0	0
American Indian	0	0	0	0	0
Demographic Distribution - Ethnicity					
Hispanic or Latino	114	130	91	88	423
Not Hispanic or Latino	911	1,065	658	797	3,431
Demographic Distribution - Other Characteristics					
Female	898	1,003	624	763	3,288
Handicap	609	679	406	259	1,953
Elderly	305	407	241	586	1,539

Housing Preservation

Basic Systems Repair Program (BSRP)

BSRP provides grant assistance to a homeowner for repairs to electrical, plumbing (drainage and water service), heating and structural repairs. Grants for repairs will not exceed \$18,000.

	Year 44 Quarter				Total
	1st	2nd	3rd	4th	
Total units planned					2,400
Units completed	456	424	594	568	2,042
Geographic Distribution - by Council District					
1st	33	18	35	28	114
2nd	38	39	70	66	213
3rd	65	75	96	82	318
4th	46	29	69	58	202
5th	57	60	59	83	259
6th	14	19	16	20	69
7th	76	74	91	88	329
8th	67	65	83	82	297
9th	55	42	71	61	229
10th	5	3	4	0	12
Demographic Distribution - Income					
Very low (<=25% AMI)	357	339	437	431	1,564
Low (>25% and <=50% AMI)	99	84	156	136	475
Moderate (>50% and <=80% AMI)	0	1	1	1	3
Over (>80% AMI)	0	0	0	0	0
Demographic Distribution - Race					
White	27	21	29	39	116
Black	345	329	462	449	1,585
Other	76	71	7	80	234
Asian	8	2	4	0	14
American Indian	0	1	2	0	3
Demographic Distribution - Ethnicity					
Hispanic or Latino	71	66	90	75	302
Not Hispanic or Latino	385	358	504	493	1,740
Demographic Distribution - Other Characteristics					
Female	378	360	482	455	1,675
Handicap	61	54	126	153	394
Elderly	250	230	252	290	1,022

Housing Preservation

Adaptive Modifications Program (AMP)

AMP is administered by PHDC. The program provides major and minor home modifications, mechanical equipment and devices to make homes more accessible to people with disabilities. Eligible items include wheelchair lifts, stair glides, modified kitchens and bathrooms, ramps, and grab bars.

	Year 44 Quarter				Total
	1st	2nd	3rd	4th	
Total units planned					400
Units completed	75	55	66	46	242
Geographic Distribution - by Council District					
1st	8	1	2	2	13
2nd	4	8	6	3	21
3rd	16	9	12	8	45
4th	6	9	12	4	31
5th	10	7	3	6	26
6th	3	2	2	4	11
7th	6	8	5	5	24
8th	10	7	12	8	37
9th	11	4	12	5	32
10th	1	0	0	1	2
Demographic Distribution - Income					
Very low (<=25% AMI)	39	31	44	26	140
Low (>25% and <=50% AMI)	36	24	22	20	102
Moderate (>50% and <=80% AMI)	0	0	0	0	0
Over (>80% AMI)	0	0	0	0	0
Demographic Distribution - Race					
White	8	5	3	4	20
Black	55	43	52	36	186
Other	12	7	11	6	36
Asian	0	0	0	0	0
American Indian	0	0	0	0	0
Demographic Distribution - Ethnicity					
Hispanic or Latino	10	5	6	5	26
Not Hispanic or Latino	65	50	60	41	216
Demographic Distribution - Other Characteristics					
Female	67	48	55	35	205
Handicap	75	55	66	46	242
Elderly	56	44	52	33	185

Housing Preservation

Weatherization Assistance Program

The Weatherization Assistance Program provides energy efficiency improvements to the building envelope and heating system.

	Year 44 Quarter				Total
	1st	2nd	3rd	4th	
Total units planned					750
Units completed	41	34	268	293	636
Geographic Distribution - by Council District					
1st	3	2	18	17	40
2nd	4	0	21	32	57
3rd	6	4	25	34	69
4th	6	5	35	19	65
5th	1	6	38	37	82
6th	2	0	11	19	32
7th	5	8	56	53	122
8th	7	7	38	48	100
9th	7	1	22	34	64
10th	0	1	4	0	5
Demographic Distribution - Income					
Very low (<=200% PL) - approx <60% AMI	41	34	268	293	636
Over (>200% PL)	0	0	0	0	0
Demographic Distribution - Race					
White	0	2	0	12	14
Black	41	32	191	281	545
Other	0	0	77	0	77
Asian	0	0	0	0	0
American Indian	0	0	0	0	0
Demographic Distribution - Ethnicity					
Hispanic or Latino	0	0	0	0	0
Not Hispanic or Latino	41	34	268	0	343
Demographic Distribution - Other Characteristics					
Female	33	34	175	280	522
Handicap	0	6	9	10	25
Elderly	0	20	150	163	333

Vacant Land Management

Pennsylvania Horticultural Society

The City funds the Pennsylvania Horticultural Society (PHS) through the Philadelphia LandCare Program to improve and stabilize vacant and blighted land. This results in the creation of new community green space for public benefit for low- and moderate-income area residents; 300-500 trees will be planted in low- to moderate-income census tracts in selected areas such as in neighborhood parks, around schools and recreation centers; and two neighborhood parks will be improved with key landscape improvement projects.

	Year 44 Quarter			
	1st	2nd	3rd	4th
Lots planned to be stabilized/cleaned				12,000
Target Area Stabilization	297	297	209	209
Clean-up of Existing and Newly Stabilized Land	5,984	5,984	7,071	6,351
Community LandCare Parcels	2,981	2,981	2,338	2,981
PHDC/Land Bank Parcels	884	884	884	884
PHA	804	804	804	804
ReEntry Parcels	1,531	1,531	1,654	1,654
Total	12,481	12,481	12,960	12,883
Geographic Distribution - by Council District				
1st	283	283	217	282
2nd	939	939	778	933
3rd	2,121	2,121	2,171	2,208
4th	447	447	463	478
5th	6,190	6,190	6,938	6,394
6th	31	31	31	31
7th	1,343	1,343	1,186	1,390
8th	1,106	1,106	1,139	1,144
9th	21	21	37	23
10th	0	0	0	0

Employment and Training

YouthBuild Philadelphia Charter School

Provides education, on-the-job training in construction, computer technology, or nursing and counseling to young inner-city adults aged 18 to 21 who reside in very low, low- and moderate-income households and have dropped out of high school. Students can earn high school diplomas, learn career skills, and receive counseling and leadership development skills to support their transition into adulthood.

	Year 44 Quarter			
	1st	2nd	3rd	4th
Total youth to be served				75
Youth served	180	174	164	150
Geographic Distribution - by Council District				
1st	3	3	3	3
2nd	14	14	13	12
3rd	34	32	30	28
4th	22	20	19	19
5th	36	34	32	27
6th	6	6	6	5
7th	15	15	14	13
8th	30	30	27	24
9th	17	17	17	16
10th	3	3	3	3
Demographic Distribution - Income				
Very low (<=25% AMI)	159	153	143	129
Low (>25% and <=50% AMI)	12	12	12	12
Moderate (>50% and <=80% AMI)	8	8	8	8
Over (>80% AMI)	1	1	1	1
Demographic Distribution - Race				
White	2	2	2	2
Black	159	154	145	132
Other	19	18	17	16
Asian	0	0	0	0
American Indian	0	0	0	0
Demographic Distribution - Ethnicity				
Hispanic or Latino	6	6	6	6
Not Hispanic or Latino	174	168	158	144
Demographic Distribution - Other Characteristics				
Female	93	90	85	76
Handicap	0	0	0	0

Section 3:



Economic Development Activities

Economic Development Activities

The Economic Development Program provides funding and assistance to a broad range of neighborhood and citywide projects. The principal agency funded by the city is the Philadelphia Industrial Development Corporation (PIDC). This agency provides an integrated set of services to commercial and industrial firms and small businesses and neighborhood commercial areas for employment expansion and retention. PIDC offers financial assistance under the North Philadelphia Business Development Loan Program, Mortgage Loan Program, Citywide Land Development Program, Urban Development Action Grant (UDAG), Acquisition and Site Development Program, Section 108 Loan Program, and Enterprise Zone Loans. Neighborhood-based projects and technical assistance to businesses are undertaken through subrecipients (See listing below). The following project descriptions included in this report cover the period of April 1, 2019 to June 30, 2019.

Philadelphia Industrial Development Corporation, pages 14-22

Neighborhood and Special Commercial Projects, pages 23-80

- Nueva Esperanza Housing and Economic Development, Inc.
- Impact CDC
- New Kensington CDC
- HACE
- Allegheny West Foundation
- Frankford CDC
- People's Emergency Center
- Korean Community Development Services Center
- The Enterprise Center
- The Business Center
- Urban Affairs Coalition/Philadelphia Development Partnership/Entrepreneur Works
- Women's Opportunities Resource Center
- Welcoming Center for New Pennsylvanians (Technical Assistance)
- FINANTA
- Tacony CDC
- ACANA
- Score Philadelphia
- Germantown United
- Urban League of Philadelphia
- J T Goldstein

Philadelphia Industrial Development Corporation (PIDC)

2600 Centre Square West, 1500 Market St., Philadelphia, PA 19102

PIDC, a local development corporation within the definition set forth under 24 CFA 570.204(c)(3), shall engage in selected economic development programs as set forth under this agreement in order to attain at least one of the following public benefits:

- creation and retention of permanent jobs for residents of Philadelphia
- creation and retention of permanent jobs for very low, low- and moderate-income residents of the City
- stimulation of investment in economic activity in the City
- generation of tax ratables throughout the City

Funds will be used for:

- 1) provision of limited financing through direct loans, grants, or other investment vehicles that will attract conventional private financing for the bulk of a project
- 2) a market that will stimulate investment by savings and loans and other lending institutions
- 3) attraction of expanded conventional financing through the use of other federal or state financing programs

Financial Assistance to For Profit Businesses

Under this paragraph of the agreement, PIDC may undertake CDBG funded activities to provide financial assistance to for profit businesses located in Philadelphia. PIDC shall use CDBG funds for these economic development activities only after PIDC has determined and the City has approved that the financial assistance provided to the for profit business is necessary or appropriate to carry out the economic development project in accordance with 24 CFA 570.203(b). The programs that are eligible to be implemented under this agreement are set forth below.

The Enterprise Zone Development Loan Program is a special economic development program that provides low interest funds to businesses located in any of the City's officially designated Enterprise zones: The Port of Philadelphia, American Street, Hunting Park, and West Parkside.

The Mortgage Loan Program provides low interest second mortgage financing for business expansion in the City. Combined with private financing, this revolving loan pool contributes to the necessary capital to complete private business expansion that could not occur through private financial markets.

The Citywide Land Development Program provides funds primarily to "writedown" the sale price of publicly owned industrial and commercial land in certain areas of Philadelphia.

Job Creation and Retention Programs

PIDC shall provide loans to at least 10 businesses which anticipate creating at least 250 jobs over a two-year period after each project is completed on a citywide basis. Under this paragraph, PIDC shall provide such assistance to for profit businesses that will create full time equivalent employment opportunities, at least 51 percent of these opportunities shall be available to low- and moderate-income persons.

24 CFR 570.203(b)/24 CFR 570.208(a)(4)

PIDC shall provide loans and/or grants to at least two businesses which anticipate creating at least 50 jobs over a two-year period after each project is completed in an Enterprise Zone. Under this paragraph, PIDC shall provide such assistance to for profit businesses which will create full time equivalent employment opportunities. At least 51 percent of these opportunities shall be available to low- and moderate-income persons.

24 CFR 570.203(b)/24 CFR 570.208(a)(4)

Accomplishments: Loans (Year to Date) Assistance to For Profits for Job Creation

Quarter 1:

- John Pomp Studios, Inc. 2135 E. Westmoreland Street Settled Date: 09/21/2018
Loan Amount \$750,000
John Pomp expects to create 22 new jobs, 12 of which are for low- and moderate- income persons.

Quarter 2:

- MM Partners, LLC, 1600 W. Girard Avenue Settled Date: 12/28/2018 Loan Amount \$1 million
MM Partners expects to create 29 new jobs, 25 of which are for low- and moderate-income persons.

Quarter 3:

- NewCourtland Elder Services, 4404 Megargee St. Settled Date: 03/06/2019
Loan Amount \$3 million, expects to create 88 new jobs.

Commercial Assistance in Low- and Moderate-Income Neighborhood Programs

PIDC shall provide loans to at least one business. Under this paragraph, PIDC shall provide such assistance to for-profit businesses which will provide retail goods and/or services in low- and moderate- income neighborhoods

24 CFR 70.203(b) / 24 CFR 70.208(a)(1)

Accomplishments:

- Allegheny West Foundation 2850-52 N. 22nd Street Settled Date: 08/29/2018
Loan Amount: \$180,000
Grant Amount: \$412,000 Public Benefit Ratio: \$21.90 Per Low-Mod Assisted Person

Prevention or Elimination of Slums or Blight Programs

PIDC shall provide loans to at least seven businesses. Under the paragraph, PIDC shall provide assistance to for-profit businesses which will assist in the prevention or elimination of slums or blight.

24 CFR 570.203(b) / 24 CFR 570.208(b){1} or (3)

Financial Assistance to Nonprofit Entities

Under this paragraph of the agreement, PIDC-LDC may undertake CDBG funded activities to provide financial assistance to nonprofit entities located in Philadelphia.

- The Enterprise Zone Development Loan Program is a special economic development program that provides low interest funds to businesses located in any of the City's officially designated Enterprise zones: The Port of Philadelphia, American Street, Hunting Park and West Parkside.
- The Mortgage Loan Program provides low interest second mortgage financing for business expansion in the City. Combined with private financing, this revolving loan pool contributes to the necessary capital to complete private business expansion that could not occur through private financial markets.
- Neighborhood Development Fund provides financial assistance to nonprofit entities. PIDC may undertake CDBG-funded activities to provide financial assistance to economic development projects that help stabilize and foster economic growth in distressed areas of the City.
- The Citywide Land Development Program provides funds primarily to "writedown" the sale price of publicly-owned industrial and commercial land in certain areas of Philadelphia.

Job Creation and Retention Programs

PIDC shall provide loans to at least six businesses which anticipate creating at least 120 jobs over a two-year period after each project is completed on a citywide basis. Under this paragraph, PIDC shall provide such assistance to nonprofit entities which will create full time equivalent employment opportunities, at least 51 percent of these opportunities shall be available to low- and moderate-income persons.

24 CFR 570.204(c)(3) / 24 CFR 570.208(a)(4)

PIDC shall provide loans and/or grants to at least two businesses which anticipate creating at least 35 jobs over a two-year period after each project is completed in an Enterprise Zone. Under this paragraph, PIDC shall provide such assistance to nonprofit entities which will create full time equivalent employment opportunities. At least 51 percent of these opportunities shall be available to low- and moderate-income persons.

24 CFR 570.204(c)(3) / 24 CFR 570.208(a)(4)

Accomplishments:

- No loans settled this quarter in this category
-

Commercial Assistance In Low- and Moderate-Income Neighborhood Programs

PIDC shall provide loans and/or grants to at least one entity on a citywide basis. Under this paragraph, PIDC shall provide such assistance to nonprofit entities which will provide retail goods and/or services in low- and moderate-income neighborhoods.

24 CFR 570.204(c)(3) 124 CFR 570.208(a)(1)

PIDC shall provide loans and/or grants to at least one entity in an Enterprise Zone. Under this paragraph, PIDC shall provide such assistance to nonprofit entities which will provide retail goods and/or services in low- and moderate-income neighborhoods.

24 CFR 570.204(c)(3) / 24 CFR 70.208(a)(1)

Accomplishments:

- No loans settled this quarter in this category
-

Prevention or Elimination of Slums or Blight Programs

PIDC shall provide loans to at least one entity on a citywide basis. Under this paragraph, PIDC shall provide assistance to nonprofit entities which will assist on the prevention or elimination of slums or blight.

24 CFR 570.204(a)(2) / 24 CFR 70.208(b)(1)

PIDC shall provide loans to at least one entity in an Enterprise Zone. Under this paragraph, PIDC-LDC shall provide assistance to nonprofit entities which will assist on the prevention or elimination of slum or blight.

24 CFR 570.204(c)(3) / 24 CFR 570.208(b){1}

Accomplishments:

- No loans settled this quarter in this category

InStore Program

The InStore Program offers forgivable loans ranging from \$15,000 to \$50,000 to eligible retail, food and creative businesses to purchase equipment associated with establishing a new location or expanding at an existing one. InStore is offered in partnership with the Office of Arts, Culture and the Creative Economy. This program provides support to projects that help create the vital mix of businesses found within a successful commercial corridor. Retail, food and creative businesses have been growing in Philadelphia, both in quantity and quality. Through InStore, the City aims to strengthen the role of these businesses as economic and social anchors which provide goods and services in low- to moderate-income neighborhoods and to grow Philadelphia-based businesses that create new jobs, increase public revenue and expand economic development opportunities.

Accomplishments:

Business	Address	Loan Amount
InStore Loans Settled in the 1st Quarter		
DK Dollar Plus and Grocery	6525 Woodland Ave.	\$35,000
El Encanto Cafe	2600 N. 5th St.	\$50,000
InStore Loans Settled in the 2nd Quarter		
Tops Beauty Supply, Inc.	3638-40 Germantown Ave	\$50,000
500 S. 52nd Street, LLC	500 S. 52nd Street	\$50,000
Coco's Chicken and Waffles, LLC	500 S. 52nd Street	\$50,000
K Fish Comestible, LLC	2400-14 Kensington Avenue	\$49,980
InStore Loans Settled in the 3rd Quarter		
Bart's Bagels. LLC	3945-49 Lancaster Avenue	\$50,000
Black Hart, LLC	1705 Snyder Avenue	\$49,956
Noire LLC	2136 S. Broad Street	\$50,000
InStore Loans Settled in the 4th Quarter		
Pho House	175-77 Girard Ave	\$50,000
Le Puppet Regime LLC	3525 I Street	\$50,000
Pound Cake Heaven	3415-17 Kensington Ave	\$50,000

Inner City Industrial Park Program (ICIPP)

The ICIPP will be targeted to North Philadelphia and the City's Enterprise Zones: Hunting Park, West Parkside and Port of Philadelphia. The ICIPP will be implemented to develop new locations for industrial and commercial development. Under this paragraph PIDC may undertake activities to aid in the elimination of slums and blight, especially the blighting influence of vacant property, and to meet community development needs having a particular urgency, especially those designed to alleviate existing conditions which pose

a serious and immediate threat to the health and welfare of the community. Under the ICIPP funds may be used for acquisition, disposition, public improvements and clearance activities or other real property infrastructure improvements, as appropriate.

24 CFR 570.201(a), (b), (c), (d) and (i) 24 CFR 570.208(b)(1)

PIDC shall complete the improvements to the West Parkside Industrial Park.

Small Business Commercial Improvement Program, Storefront Improvement Program and Targeted Block Façades

The Targeted Neighborhood Commercial Area (TNCA) Program enables businesses to remain and to expand while providing needed goods, services, and employment opportunities for Philadelphia’s low- and moderate- income residents. In order to improve the quality of life, employment opportunities, and entrepreneurial opportunities for very low, low-, and moderate-income individuals and very low, low-, and moderate-income neighborhoods, and recognizing the importance of Philadelphia’s small business sector in achieving the foregoing, PIDC will undertake the economic development activities delineated on the following pages.

The Storefront Improvement Program (SIP) provides rebates on a matching basis up to \$10,000 for a single commercial property and \$15,000 for a multiple address or corner business property. Eligible properties will be located on or within a block of a designated commercial corridor. The funds may be used for design and physical improvement of the exterior element of the building or external security improvements, as well as internal security improvements which are part of an external security improvement.

Accomplishments:

For the fourth quarter there were 16 non-CDBG-funded rebates totaling \$175,832. Year to date there were 69 non-CDBG-funded rebates totaling \$805,076.

Business	Address	Rebate Amount
1st Quarter		
Passyunk Ave Revitalization Corporation	1538-40 E. Passyunk Ave.	\$7,751
Robert Ulliman	2323 Fairmount Ave.	\$10,000
Esperanza	4703-17 N. 5th St.	\$15,200
434 S. 52nd Street, LLC	434 S. 52nd St.	\$15,000
Monica Parilla	4518 N. 5th St.	\$15,000
Anthony L. Farrow DMD MS	1508-10 E. Wadsworth Ave.	\$9,825
Ahmed Ahmed	6602 ½ Torresdale Ave.	\$718
Christine Tan	314 E. Girard Ave.	\$1,940
Norio Ariumi	8131 Germantown Ave.	\$10,000
Ileana Garcia & Peter Ng	4655-61 Paul St.	\$15,000
Frankford Cookies, LLC	1429 Frankford Ave.	\$4,820

Business	Address	Rebate Amount
Mason Wartman	16 S. 40th St.	\$10,000
New Kensington CDC	2532 Kensington Ave.	\$15,800
ACANA CDC	5629 Chester Ave.	\$30,600
ACANA CDC	5528 Chester Ave.	\$18,400
ACANA CDC	5535 Chester Ave.	\$30,600
ACANA CDC	5530 Chester Ave.	\$18,400
ACANA CDC	5519 Chester Ave.	\$31,200
2nd Quarter		
Maria's Restaurant	4058 N. 5th St.	\$12,725
Jacob Gray	7208 Ogontz Ave.	\$1,533
Disguiser Entertainment, LLC	3617 Lancaster Ave.	\$10,000
Han Kim and Hyang Kim	4055-57 Lancaster Ave.	\$13,203
Paul Lim	3638-3640 Germantown Ave.	\$30,000
Jefferson Four, LP	1452 N. 4th St.	\$12,103.14
Germantown Auto Supply, LLC	5901-03 Wayne Ave.	\$15,000
Bar Hygge	1720 Fairmount Ave.	\$7,150
Brian Wargon	1710-18 W. Passyunk Ave.	\$15,000
Nuevo Estilo	4201 N. 6th St.	\$3,300
Thu Tran and Ban Tran	177 W. Girard Ave.	\$3,200
Linda Watson	3860 Lancaster Ave.	\$1,013
Mahari Yared Development Company	506 S. 52nd St.	\$10,000
Called to Serve CDC	3636-52 Germantown Ave.	\$11,962
Called to Serve CDC	3654-60 Germantown Ave.	\$11,961
Denise Spetrino	305-309 E. Girard Ave.	\$13,368.42
Phally Seng	2348 S. 7th St.	\$2,530
Jungsun Lee	3032 N. 22nd St.	\$6,147.45
Joseph Bilyk and Riaz Rahman	4511 N. 5th St.	\$15,000
Wynnefield Overbrook Revitalization Corp	1821 N. 54th St.	\$10,000
3rd Quarter		
Scribe Video Center	3908 Lancaster Ave.	\$2,850
Sara Villari	1825 E Passyunk Ave.	\$588
Haralampus Saritsoglou	1705 Snyder Ave.	\$7,469.98
Frankford CDC	4721 Frankford Ave.	\$25,000
New Kensington CDC (Pilot)	2337-39 N. Front St.	\$25,000
New Kensington CDC (Pilot)	2764-72 Kensington Ave.	\$15,000
New Kensington CDC (Pilot)	2400-14 Kensington Ave.	\$14,500
African Cultural Art Forum	221-223 South 52nd St.	\$5,000
737 S. 4th, LLC	737 S. 4th St.	\$10,000
Ryan Spak	4732 Spruce St.	\$9,725

Business	Address	Rebate Amount
Called to Serve CDC	3636-52 Germantown Ave	\$7,013
Called to Serve CDC	3654-60 Germantown Ave	\$7,012
Impact Services Corporation	3268 Kensington Ave	\$27,492
Asian Bank	6509 Castor Ave.	\$4,955
Philly Comfort Homes, LLC	4309 Main St.	\$2,189
4th Quarter		
Rebeka Envia, Inc.	4700 N. 5th St.	\$8,368
Wow Jr. Partnership, LLC.	6121 Ridge Ave.	\$3,874
Gail Middleton	1515 Wadsworth Ave.	\$1,975
Mural Arts Philadelphia	2900 Ridge Ave.	\$21,750
Alida Guarin	6406 Castor Ave.	\$5,551
Green Line Workspace, LLC.	4218 Lancaster Ave.	\$15,000
4818 Baltimore, LLC.	4818 Baltimore Ave.	\$10,000
Matt McLaughlin	2030 Frankford Ave.	\$9,960
Zhenbin Tian / Super Star Laudromat II	4815-17 Frankford Ave.	\$15,000
A Novel Idea on Passyunk	1726 E. Passyunk Ave.	\$2,354
Green Ridge Ventures, LLC.	6109-11 Ridge Ave.	\$25,000
Leslie Chen	618 S. 2nd St.	\$10,000
Tiny's Bar, LLC.	3124 Richmond St.	\$14,900
Stan Silverman	901 N. 3rd St.	\$2,100
The Thirsty Soul	1549-51 West Passyunk Ave.	\$15,000
John R. Webb	241 N 12th St.	\$15,000

Neighborhood and Special Commercial Projects

Nueva Esperanza Housing and Economic Development Inc. (NEHED)

Neighborhood Revitalization

4621 North 5th St., Philadelphia, PA 19140

Contract #1720122-02

Council District 7, Census Tract 197

NEHED shall improve the quality of life, employment opportunities and retail opportunities for low- and moderate-income individuals in the area generally bound by Hunting Park Commercial Corridor. The primary target will incorporate the Hunting Park Commercial Corridor, 4200 to 4700 blocks of North 5th Street, located between 5th and Hunting Park to 5th and Roosevelt Boulevard and the Wyoming Street Corridor-Wyoming Avenue and the Roosevelt Boulevard.

NEHED shall reach out to businesses in the target area and conduct a corridor walk through on a regular basis monthly. NEHED's Corridor Manager shall visit and connect with all businesses in the target area and ensure that they are aware of the CDC and the Corridor Manager's role. If linguistic or cultural challenges arise, NEHED shall request assistance from the Commerce Department to develop a plan to address them. NEHED shall contact at least 100 businesses. NEHED shall approach every business methodically when disseminating information and collecting business information. NEHED shall keep a record of all businesses contacted.

Accomplishments:

Quarter I:

- Providing assistance to a few businesses on the 5th street corridor with possible SIPs, business planning and training information.
- Reaching out to OBS to assist a business owner who is interested in the Storefront Improvement Program away from its zoning area.
- Currently working with seven businesses on the 5th Street and Hunting Park Corridor to complete façade improvements that began during the last few fiscal years.
- Following advocacy with the City of Philadelphia, the Streets Department secured a \$2 million grant from the US DOT for part of the scope of work in July 2016, and an additional \$500,000 grant from the State in April 2017.
- In August 2016, NEHED submitted an application to PA-DCED's Multimodal Transportation Fund, which was approved in the amount of \$100,000. In December 2017, NEHED submitted another application to PennDOT for further funding, which was not approved. NEHED will submit another application in 2019.
- As part of its support for neighborhood commercial corridors, the City's Commerce Department has committed up to \$1.5 million to the project, depending on the amount of matching funding secured.

Quarter 2:

- There are now two corridor managers: one is targeting Hunting Park area and one specific to the Wyoming Avenue commercial corridor. They are working to create a communication around reengaging businesses and developing relationships that cross between the corridors and allow for support for all businesses.
- Latin Fashions at N. 5th Street was referred to Justine Bolkus concerning a tax issue.
- Get Well Pharmacy and Marz Auto received their SIP reimbursements.
- RCO and planning commission meetings were held during October and November.
- Six new businesses are targeted, and one business reopened on the Wyoming Corridor.
- The corridor manager attended a four-day training at the City Services Access Training.

Quarter 3:

- To report next quarter.

Quarter 4:

- We have completed modifications to the document and have started to distribute and receive completed surveys.
- The vision for Hunting Park was presented by Rev. Cortes on behalf of Esperanza.
- Following the April 29th, meeting. Esperanza provided the most recent streetscape plan to all parties. We also listed our reference for streetscape improvements, with sidewalk repair as the highest priority.
- Our Hunting Park Business Association (HPBA) meeting of 6/13/2019 was attended by the Sergeant Tevelson who spoke about the latest corridor's crime major issues. The officer strongly advised us to call 911 to report any issues in the corridor. He responded to all question about safety, cars parked on the sidewalk and business with noise. Our HPBA meeting session of 6/13/2019 also included a special information on Property Assessment and Taxes by Monica Parilla HPBA's President.
- The 25th Police District continued to send a representative to the HPBA meetings in the 4th quarter of Fiscal Year 2019 and provide advice on issues for safety on the corridor.
- Our February Hunting Park Business Association featured the Mayor's Office of Immigrant Affairs giving a seminar on "Know Your Rights" for how businesses should prepare themselves for a visit from Immigration and Customs Enforcement (ICE).
- No referrals were made, no business requested it, but NEHED staff will reinforce the availability of referrals.
- No referrals to the OBS
- EHED assisted Rebeka Envia in the reimbursement of its SIP project. Kim's Market (Milk Farm), has hired another Contractor (Dan Labrador), to finish the SIP. We decided to cancel the contract to BDFS Group Mr. Calvin Contractor.
- NEHED held a zoning committee meeting on Monday, June 3, 2019 for lot consolidation at 3950 N. 6th, St. The applicant was not able to arrive at the meeting on time and will be presenting their project at the next scheduled zoning meeting on Monday, July 1st, 2019.

- Participated in a meeting of the city’s traffic department for the “Roosevelt Boulevard traffic open house.” Discussed the possible changes that will be made in the next few years throughout the Boulevard and the transformation that will be part of the N 5th street.
- The 25th Police District continued to send a representative to the HPBA meetings and provided advice on issues for safety on the corridor.
- NEHED will publish the Hot List in a combination of the HPBA Facebook page and the HuntingPark.com (Website).
- NEHED continues to visit the N. 5th and Hunting Park business corridor to inform and distribute flyers on up and coming meeting and events, including HPBA meeting.
- Esperanza and the City - May 08, 2019 NEHED and the Corridor Managers participate in the Marketing Workshop sponsored by Commerce Department. This workshop complements our knowledge to publicize our actions in social media. Another meeting by Commerce was the Cleaning meeting, also with great learning benefits. The information shared for all the processes described helps improve our actions.

Impact Community Services Development Corporation (ICDC)

Neighborhood Revitalization

1952 East Allegheny Ave., Philadelphia, PA 19134

Contracts 1720109 and 1720112-02

Council District 1, Census Tracts 177, 178, 188, 192

Impact CDC (ICDC) provides direct assistance to the K&A Business Association (KABA), in order to organize, expand and strengthen an effective Business Association for the entire K&A business community. ICDC is a member of the KABA and assists with and participates in business association meetings. ICDC reviews the needs of the KABA and provides assistance as necessary. This collaboration between ICDC and the business association assists ICDC in determining the needs of the entire commercial district and provides important information on public services and capital improvements needed to maintain and improve the overall area.

Accomplishments:

Quarter 1:

- To report next quarter

Quarter 2:

- To report next quarter

Quarters 3 and 4:

- Submitted the surveys (one for businesses and one for shoppers) and the results. The surveys found that businesses are severely affected by the level of drug activity, perceptions of unsafe environment and general poor quality of the area relating to trash and building upkeep. Many business owners are unable to identify meaningful changes to their business that could overcome the conditions outside their door.
- Continuing with the KABA management plan from years past (on file). Monthly meetings with police attendance.
- Submitted the most recent “Heart of Kensington” plan and updates on the Safety component, which has been the focus of this year with the 100% reimbursement for security cameras throughout the neighborhood.
- Continues to lead the business association, assuring that relevant topics are covered. BA Meetings always see at least 40 people in attendance with robust discussions of crime activity and the movement of drug sale hotspots throughout the neighborhood.
- Staff continue to be highly involved with the Resilience Project and related efforts to ensure basic levels of safety, health and cleanliness in the neighborhood. Impact has been a great resource and liaison from the City to the business community and those affected by this crisis. It is our hope that Impact can continue the good work they have done to support those businesses that have remained in Kensington all these years.

- Convened a number of meetings with business owners that discussed topics of importance to their business in the context of the neighborhood's issues. These included numerous outreach meetings related to the Commerce Department's Business Security Camera program, for which there was a 100% reimbursement for properties in this area this year.
- Continues to work with the winners of the reimagine Kensington challenge, which involves a great deal of in-house technical assistance and handholding, encompassing the gamut of business issues. Corridor manager Jon Arrieta has helped businesses understand what permits are needed, hands-on assistance picking equipment and planning floor layouts, and directed them through loan and credit applications with the Impact Loan Fund and Finanta. Generally the businesses in this area are in survival mode, not expansion, are are fighting to have the City enforce no loitering and no drug sales laws more than they are thinking about credit and expansion planning.
- OBS manager was closely involved with efforts around K&A, including business outreach and planning the economic development components of the Resilience Strategy. This position was empty for the 4th quarter. As such there were no formal referrals reported but business owners continued to have their needs addressed. Unfortunately, City services are not provided in a consistent and equitable manner in this neighborhood, compared to wealthier areas, and business/property owners continue to have to fight for basic services to be provided.
- Due to the 100% reimbursement for security cameras, and aggressive outreach on the part of CDCs, police force and private contractors, 240 applications for camera projects were approved in the Resilience Project area centering around Kensington and Allegheny.
- All issues are reported to 311 and we make owners responsible. New businesses on the corridor are encouraged by the RCO to stay in compliance with all city regulations.
- Acted as a primary convener for topics related to the Resilience Project and emergency declaration by the City. Individual instances of Impact mediating between residents, businesses (especially those perceived to facilitate the drug trade) and city officials would be too numerous to count. Impact attempts to maintain an evenhanded approach that recognizes the difficulty for City and nonprofit leaders to create positive change while also advocating for the rights and perspectives of those who are in this neighborhood every day.
- Held a public community meeting with the police and business association in all 12 months of the year. In addition, police and business owners were present at many other events throughout the year as part of the Resilience Project declaration.
- Spending more effort trying to stop businesses from leaving.
- Working with Invasion Café, in addition to the winners of the reimagine challenge.
- Corridor manager is well known on the corridor and has relationships with many of the business owners. He is often out in the neighborhood and it is clear that the business know who he is and what he is up to.
- Staff attend training as time permits, while the neighborhood remains in something of a crisis mode.

New Kensington CDC (NKCDC)

Neighborhood Revitalization

2515 Frankford Ave., Philadelphia, PA 19125

Contract #1720116-02

Council Districts 1, 5, 7, Census Tracts 156, 163, 176-181

Greater Service Area: Zip Codes 19125 and 19134, Census Tracts: 143, 158-161, 178-182, and 185-192

Primary Commercial Area: 1200 through 2700 blocks of Frankford Avenue

Supportive Services to: East Girard Avenue (Front to I-95), Allegheny/Richmond (Tulip to Richmond; 3100 block of Richmond) and Front and Kensington Corridor (Front/Norris to York)

NKCDC creates economic opportunity by assisting businesses, revitalizing neighborhood commercial areas and eliminating blight in targeted neighborhoods. This program compliments the Elm Street Program. Stabilizing and expanding the City's employment base especially low- and moderate-income neighborhoods, NKCDC, a community-based development organization, (CBDO) assists the City of Philadelphia by undertaking Targeted Corridor Revitalization Management activities. In addition to Front and Kensington, the NKCDC area has expanded to include Allegheny and Richmond, Frankford, and East Girard Ave. Each area has specific goals for NKCDC to meet.

NKCDC reaches out to businesses in the target area and conducts a corridor walk through on a regular basis monthly. NKCDC's Corridor Manager visits and connects with all businesses in the target area and ensures that they are aware of the CDC and the Corridor Manager's role. If linguistic or cultural challenges arise, NKCDC can request assistance from the Commerce Department to develop plans to address them. NKCDC shall contact at least 100 businesses. NKCDC shall approach every business methodically when disseminating information and collecting business information. NKCDC shall keep a record of all businesses contacted.

Accomplishments:

Quarter I:

- Front/Kensington has begun to see businesses that desire to organize and potentially create a BA because of the 100% SIP Pilot Program. NKCDC will build on this momentum with a survey to see what businesses are ready to move forward.
- Completed installation of 20 sidewalk planters on East Girard Avenue.
- Fishtown Co is still working on the mural implementation at Front & Girard and awaiting file design plans for improvements to I-95 and Frankford Avenue.
- Port Richmond's trash can project is in process and will likely consist of installing four wire mesh trash cans on East Allegheny Avenue with heads to prevent household trash.
- Referred two businesses to OBS and other Commerce staff for ASEZ grant assistance.
- Provided zoning assistance to one new business and promoted PhillyVIP's small business legal clinic through newsletters and at business association meetings.

- Logged 116 business contacts with 78 different businesses or organizations in addition to the 30 project potentials logged.
- Staff assisted one business with a zoning matter.
- Assisted in one conflict mediation about dumpsters between a group of four corridor businesses and a resident of the corridor.
- Referred three new businesses to get involved in their community through first Friday.
- Hosted community events in their Garden Center space on the corridor to encourage interaction between residents and local businesses. These events ranged from private community member rentals to public music festivals and craft fairs.
- Logged three submitted and approved SIPs, with seven more in progress.
- Logged two submitted InStores, with one more in progress, and one Safecam in progress.
- Completed three financing referrals including a kiva loan that is currently in the fundraising stage.
- Philadelphia Scenic Works received a grant award from the Awesome Foundation after hearing about it in our Arts newsletter.
- Working with FINANTA and Impact Services in partnership to develop a better pipeline for new businesses to receive technical assistance and funding services to open in the neighborhood.
- Assisted Tired Hands Beer Company in opening a fall beer garden on Frankford Avenue.

Quarter 2:

- Fishtown Co. Operations Committee and FNA worked together to have the Streets Department introduce a new stop sign on Frankford Avenue at Belgrade with pedestrian crosswalk.
- Fishtown Co. and NKCDC were recently awarded additional funding for BID planning process through the NED Planning Grant.
- Three referrals made.
- Logged 78 contacts with 46 different businesses or organizations plus 35 project potentials modified.
- Hosted a small business resource fair on November 13, 2018 at the Orinoka Civic House; 25 businesses were in attendance.
- NKCDC provided promotional assistance to two businesses and hosted four Garden Center events.
- Logged seven submitted SIPs and two more in progress.
- Referred four businesses to InStore, with one approved, two denied, and one pending as well as two safecam referrals.
- NKCDC relied heavily on kiva to support financing for corridor businesses.
- Provided zoning assistance to two businesses and assisted another with outdoor seating and getting loading zone sign.
- NKCDC is currently speaking with a record label that is looking for a location.

Quarter 3:

- To report next quarter.

Quarter 4:

- Designed a business association survey for the Front & Kensington corridors. Our corridor managers will be administering the survey in the first quarter of next fiscal year.
- Fishtown Co: The Fishtown Area BID ordinance was introduced by Councilman Mark Squilla just before the summer council recess. There were some last-minute changes to the BID plan at the request of the legal department, in terms of property minimums for vacant parcels and owner-occupied parcels. All of our meeting minutes, proposed services & assessment boundaries can be viewed at <https://www.fishtownbid.org/>. Fishtown Co also successfully hosted the Fishtown FestivAle event, drawing approximately 20,000 people to the neighborhood. The North Front Street Farmers Market has also launched and operates every Sunday 10am-2pm at Front & Cecil B Moore. This is a collaboration between Farm to City, Fishtown Co, KCFC, NKCDC, FNA, and SKCP.
- PRBA: NKCDC received a NW Learning Communities Grant in the amount of \$10,000 to partner with PRBA and Portside Arts Center on a placemaking project in Port Richmond. Jake and a representative of Portside attended a 4 day training on the program in Phoenix and will begin program design in the fall. This will most likely result in a youth community artrack project.
- Front/Kensington: The survey has been designed and will be implemented next quarter.
- KABA: Our new corridor manager Jessi attended.
- The new directory has been completed.
- In the process of installing new trash cans on Kensington Ave. As it stands there are only five big belly trash cans from 2400-2900 Kensington Ave, two big belly recycling bins, and eight regular trash cans with no lids and unclear owners. Through the corridor enhancement grant we received, we have purchased four additional trash cans and four additional recycling cans to be installed on this portion of Kensington Avenue and serviced by our corridor stewards. In addition to this project, FNA, NKCDC, and Fishtown Co have continued to collaborate on improvements to the Fishtown Rose Garden. FNA has raised over \$80,000 towards these improvements to restore the space to a pedestrian plaza. <https://starnewsphilly.com/2019/07/02/will-the-rose-garden-make-a-comeback-the-fna-is-trying-to-make-it-happen/>
- Nine OBS referrals.
- Approximately 270 interactions in supporting business.
- 11 meetings held with business owners. The majority of the meetings were spent on establishing the Fishtown BID. They had resource fair slated but did not move forward because of NKCDC's move.
- Attended monthly PACDC meetings along with the area business owners. Due to the summer break and staff transitions NKCDC did not attend.
- Helped six times facilitate issues with business owners and residents.
- Logged approximately 72 safe cam applications; 14 Store front improvement applications; and four in-store applications.
- Completed the BID process for Fishtown.

- Logged 37 contacts.
- Five financing referrals.
- Five businesses receiving support concerning zoning.
- Property list is available at Gokensington.org
- Submitted the link to the list.
- List averages 1,643 recipients reviewing properties quarterly.
- Working with a nail salon that was interested in opening a second location.

HACE

Neighborhood Revitalization

167 W. Lehigh Ave., Suite 200, Philadelphia, PA 19140

Contract #1720120-02

Council District 7, Census Tracts 163, 164, 174, 175, 176.01, 176.02, 195

To create economic opportunity by assisting businesses; revitalizing neighborhood commercial areas and eliminating blight in targeted neighborhoods and stabilizing and expanding the City's employment base especially low- and moderate-income neighborhoods, HACE, a community-based development organization (CBDO), will assist the City of Philadelphia by undertaking Targeted Corridor Revitalization Management activities.

HACE shall reach out to businesses in the target area and conduct a corridor walk through on a quarterly basis. HACE's Corridor Manager shall visit and connect with all businesses in the target area and ensure that they are aware of the CDC and the Corridor Manager's role. If linguistic or cultural challenges arise, HACE shall request assistance from the Commerce Department to develop plans to address them. HACE shall contact at least 100 businesses throughout the year. HACE shall approach every business methodically when disseminating information and collecting business information.

Accomplishments:

Quarter I:

- Three blocks of Centro de Oro corridor were repaved in asphalt. After PWD work in 2016, the street was bumpy and had dips and holes. HACE worked with the Streets Department to prioritize the fix.
- HACE and Denis Murphy had a night meeting to evaluate the new LED lights installed on both corridors earlier this year.
- Staff held the official opening celebration of the Gurney Street trail on September 8, 2018. The celebration included a community block party featuring artist Marta Sanchez art sculpture, poetry by David Acosta, moon bounces, food, and music for the community.
- Revitalizing the trail along the Conrail line as it is the start of the Front and Allegheny corridor.
- Participated or coordinated a number of events throughout the summer where businesses could connect with residents. Partnering with the Food Trust, they held farmers' markets in Fairhill Square for the 4th summer in a row. This year was the 11th Fiesta Caribena, and the 34th Feria del Barrio in partnership with Taller Puertorriqueño. Both of these events give businesses opportunities to open to a wide audience of locals and those from other areas of the city and region. HACE also held movie nights in Fairhill Square for families.
- On August 15th, 2018, the business owner Virgen Villanueva of Virgen Beauty Salon at 2918 N. 5th St. came to our Visitor Center looking for help regarding the Commercial Solid Waste

and Recycling Plan Form she needed. HACE staff contacted the Zero Waste Director which provided the web link and instructions how to get the Certification. After two weeks she was Certified.

- El Centro de Oro and Front & Allegheny Avenue Corridors had serious issues with a numerous graffiti's and illegal dumping. HACE staff continuously reported the incidents to Philly 311 Department helping the business owners to reduce trash and blight in front of their business. Business Owners J Thrift at 101 E Allegheny Avenue, Wow Supermarket at 3260 N Front Street, Lamboy Parking lot at 2801 N 5th Street, El Bohio Restaurant at 2746 N 5th Street, vacant business at 2800 N 5th Street and others benefited from quick actions taken by Philly 311 Department and HACE.
- On September 7th, 2018 El Vacilón Restaurant & Night Club at 3215 N Front Street opened for business after being closed over 2 years. HACE staff with support from Maria Quiñones office and Philadelphia Police Department 25th District worked together to investigate the licenses status of the business. Unfortunately, El Villon Restaurant was operating illegally which resulted in various City violations. Several merchants complained about the trash and nuisance created by the Restaurant/ Night Club. On September 14th, 2018 Department of Licenses & Inspections closed the business.
- Seven new businesses opened on 5th Street and two new businesses opened on Front Street. Two businesses closed on 5th Street and three closed on Front Street.

Quarter 2:

- Taking advantage of the Community Cans Program through ZWL/MDO to do some upgrades to the physical quality of Front Street and Allegheny with new trash cans and more cleaning. HACE intends to make a bulk purchase of cans and sell them to businesses at a discount to encourage a uniform look.
- Hosted a Commerce Director Tour in November which toured the Centro de Oro, Front Street and Allegheny Street, and the Taller Puertorriqueno.
- Partner with Food Trust to deliver the night market in May.
- Hosted a L+I workshop on licensing and regulations for commercial corridors; and hosted a social media workshop with Ricardo Hurtado from El Sol Media as part of their fall business social which was well attended.
- Ms. Tanayris Torres met with HACE about her business idea and received help from HACE to start the business. They also referred her into the Business Coach program at Commerce. They also provided a referral to Mr. Leonardo Guerrero of a new business on 5th Street into the PowerUp your Business CCP program.
- On November 15th, 2018, HACE held its annual fall business social event under the concept of Social Media & Marketing. The special speaker, Mr. Ricardo Hurtado, is the owner of El Sol Newspaper with 25 years of dedication to the publishing and Hispanic Media industry. Mr. Hurtado took time with each of the business owners that attended to identify the needs and priorities of their businesses.
- In process with 26 businesses that are going after a Commerce program. Some are now completed.

- On November 13th, 2018, Tanayris Torres visited the Business Visitor Center requesting information on how to start a new business for women abuse home. Main Street staff provided her the steps required to plan, prepare and manage her business. She also attended our Business Social event where she acquired the knowledge to manage the social media and marketing strategies for her new business. On December 18, 2018, Miss Torres received the EIN number and Tax Id by mail.
- On November 20th, 2018, Main Street Staff collaborated with HACE NAC Program in the RCO meeting regarding the zoning for address 227 E. Lippincott Street.
- On December 19th, 2018, HACE Main Street and the Philadelphia Police Department of 25th District held a Safety Workshop. The objective was to help the business owners improve the work health and safety systems through crime prevention strategies.
- Two new businesses opened, and one business closed down.
- Approximately 110 business visits were conducted.
- Corridor managers attended CSAT at Commerce.

Quarter 3:

- Worked on the Spanish and English versions of the survey, which they will bring to the businesses for completion during the 4th quarter.
- Continue to lay the groundwork for a Community Cans partnership by identifying businesses interested and working with SWEEP and ZWL to identify priority locations for trash cans and more frequent intervention of City sanitation tickets and cleanups.
- Continue to host the monthly meetings for El Centro De Oro, discussing their Credit Academy, funding opportunities, and the business survey. On Front Street, a business hosted the meeting for the first time. Although only three business attended, it was a good step. HACE discussed the proposal for street cleaning, the business survey, and community cans as well as what topics concern the business owners, including trash and safety.
- HACE and Campaign for Working Families facilitated free tax preparation for businesses and residents at the HACE Visitor Center this quarter, helping over 350 people with their tax returns for an estimated savings to the community of over 50,000.
- Prepared to host an immigration rights and responsibilities workshop with a prominent immigration attorney, who will review immigrant business owner rights, benefits of naturalizing, responsibilities when employing immigrants, I-9 compliance, and what to do if ICE agents come to the workplace. The workshop will be held at HACE's Business and Visitors Center on Thursday, May 23rd.
- Connected Madelin Sanchez, a business owner on Front Street, to FINANTA and Bryn Mawr Trust for a review of her financials in preparation for applying for a loan to expand her business and renovation of the interior of her store. She was given some recommendations to improve her financial health before seeking the loan.

- HACE and OBS Ting Wang met with a Chinese owner of an ice cream store as HACE needed a translator. Although business owner ultimately uninterested in the commerce program and night market, he knows that OBS can provide him with help.
- Helped three businesses retrieve their BIRT number for an application for the security camera reimbursement.
- Worked on safety issues regarding a bar that was cooking with propane because their gas was shut off, and a day care with a very littered side yard lot.
- 22 of 23 businesses working on security cameras have their project complete and are waiting on reimbursements or have been paid.
- Of the 15 businesses working on SIP, four are in process or complete. The rest are still having trouble getting quotes for the work.
- HACE NAC facilitated (as RCO) three zoning variance permits, all of which were approved by the community although one, for a tattoo studio, was still refused by L&I (reason not given).
- Corridor manager continues to attend PDAC meetings and assist as a liaison between the PPD and business community.
- Submitted a list of 27 properties in Centro de Oro and 13 on Front Street that are actively for sale/lease.
- Seven new businesses opened on both corridors, creating 33 jobs. Four businesses closed, losing 11 jobs.
- 130 businesses visited.
- Corridor managers received a 311 training from Daniel Ramos.

Quarter 4:

- 48 surveys were collected from El Centro de Oro and 23 surveys were collected from the Front & Allegheny commercial corridor. Through the process of conducting the surveys, Main Street staff were able to gauge immediate business owner needs and quickly address them. Most of the needs addressed as a result of conducting the surveys was assistance with the Business Security Camera Program and the Storefront Improvement Program.
- Main Street staff have developed a new Merchants' Association Management Plan that is more informative and accurately reflects the needs in the commercial corridors and the objectives. Plan was submitted.
- Main Street staff worked towards physical improvements in numerous ways, including a tour with Jane Golden of Mural Arts to identify potential mural sites; a walk-through with a cement and sidewalk contractor to identify areas of need for sidewalk repair and cost; and continued to work with Streets/SWEEP officers to address persistent short dumping, household waste and litter along the corridor. Part of this outreach included the community cans initiative.

- Main Street staff hosted Business Association meetings for El Centro de Oro corridor on April 18 and June 26, 2019. The Front & Allegheny Business Association meeting was held on May 29, 2019 at Jerry's Ladies Fashions. There is still not enough business owner participation in the Business Association meetings to create committees and assign officers. Main Street staff have been promoting meetings via the distribution of flyers, emails, and Facebook posts to invite as many people as possible.
- A total of 399 people were assisted through tax prep this year. In partnership with The Food Trust, HACE brought the first Night Market to North Philadelphia on May 9th, 2019, from 6 to 10 pm at El Centro de Oro commercial corridor. The Night Market was a big, open-air street party held during a beautiful night. Several blocks were closed to traffic, allowing crowds to gather and making El Centro de Oro shine again. 44 food trucks participated along with local businesses and residents as well as newcomers. According to data gathered by The Food Trust, the corridor was visited by 7,500 people and about 45 per cent of them visited the neighborhood for the first time.
- As planned, the Main Street Program held an immigrant business owners workshop on May 23, 2019. Although some business owners expressed interest in this workshop, none attended. However, Main Street staff learned valuable information about immigration issues affecting our business owners and their employees
- Mr. Jose Dominguez was referred to FINANTA to consult with them about financing for supplies for his business. Ms. Iris Lajara of Perfezione Event Decor, located at 2753 N. 5th St. also let the Business District Manager know that she needs financing to purchase supplies for her store and was referred to WORC.
- Referred one business to Welcoming Center for assistance with opening a cleaning services business
- HACE reported many issues to the city, dealing with wrongful ticketing of businesses for trash set outs, due to a nuisance party hall business dumping their trash at their neighbors' buildings, as well as a convenience store selling drugs.
- 32 BSCP applications were submitted this quarter with many projects completing.
- In progress with eight property owners on SIP projects.
- On June 5, 2019, HACE held a public community meeting to discuss, among other topics, a proposal for a retail grocery store that would include accessory preparation and serving of food for take-out on the first floor of 238 E Westmoreland Street, with the second floor remaining a single family dwelling.
- Main Street staff continue to host Business Association meetings in partnership with officers from the 25th Police District to discuss crime statistics and issues on the corridors.
- Four new businesses and 139 visits
- PACDC Training
- BRIC training, grant writing

Allegheny West Foundation (AWF)

Neighborhood Revitalization

2801 Hunting Park Ave., Philadelphia, PA 19129

Contract #1720114-02

Council District 8, Census Tracts 167, 168, 169, 170, 171, 172, 173, 201, 202, 205

Target Area: bounded by 17th Street to the east, Ridge Avenue to the west, Lehigh Avenue to the south, and railroad lines north of Westmoreland Street to the north.

24 CFR 570.208(a)(1)(i) 24 CFR 570.205(a)(3)

To improve the quality of life, employment opportunities and entrepreneurial opportunities for very low, low- and moderate-income individuals and very low, low- and moderate-income neighborhoods, and recognizing the importance of Philadelphia's small business sector in achieving the foregoing, the Allegheny West Foundation (AWF) will assist the City of Philadelphia in the implementation of its ReStore Philadelphia Corridors Strategy which is intended to help revitalize commercial corridors throughout the City.

AWF will undertake the following economic development activities designed to enhance economic opportunities and create a sustainable neighborhood as a clean, safe, attractive and welcoming place that will benefit, low- and moderate-income residents of the targeted neighborhood. These activities include neighborhood revitalization, programs designed to assist businesses, and community economic development.

AWF shall reach out to businesses in the target area and conduct a corridor walk-through on a regular basis monthly. AWF's Corridor Manager shall visit and connect with all businesses in the target area and ensure that they are aware of the AWF and the Corridor Manager's role. If linguistic or cultural challenges arise, AWF shall request assistance from the Commerce Department to develop plans to address them. AWF shall contact at least 80 businesses. AWF shall approach every business methodically when disseminating information and collecting business information. AWF shall keep a record of all businesses contacted.

Accomplishments:

Quarter I

- Submitted the survey and a summary of the responses. 35 business owners and 135 shoppers responded to the two surveys.
- In 2016 the City of Philadelphia made a \$1.8 million commitment to provide new curbs and sidewalks, street furniture, bus shelters and other streetscape amenities to the North 22nd Street corridor. The focus now is on lighting, façade treatment and elimination of long-term vacant properties.
- Two new businesses have moved onto the commercial corridor. Ummi Dee's Burger Bistro at 2805 North 22nd and a Wireless Communication Cell phone store at 2907 North 22nd.

- Community Meeting was held on Monday September 24th at Panati Playground. Dan Ramos of the City 311 Information System made a lengthy presentation concerning complaint processing. A 311 Training Liaison program is being set up to train at least 10 people to process neighborhood complaints through 311. Yuan Huang, Assistant Director of Policy for the Office of the Mayor, also presented concerning a City anti-dumping program that will impact our service area.

Quarter 2:

- Commerce and DCED awarded funds for the purchase of the street sweeping machine which will help AWF cope with the high volume of trash in the area. In addition, AWF and Panati Rec Center have been awarded as a site through the ReBuild initiative to improve the playground and rec center.
- AWF has not yet located a presenter for the social media workshop.
- Community Meeting was held on Wednesday November 28th at Panati. This meeting was an almost two-hour financial health presentation/ Q & A by two representatives of PRIMERICA.
- Referred Ribs'r'Us to PIDC for a working capital and equipment loan for the expansion into the space on 22nd Street.
- No referrals, but AWF is providing assistance to Hollywood Cleaners to access a Commerce program.
- Assisting one business to access the InStore Forgiveable Loan program.
- Continues to serve as the NAC (Neighborhood Advisory Committee) for their area and address concerns as they arise.
- Dedicated Senior Medical Center moved into the Plaza at 22nd & Lehigh.
- Jackson Hewitt has moved into 2924 N 22nd Street.
- Corridor manager walked the corridor regularly.
- Corridor Manager attended Commerce City Services Access Training in October 2018.

Quarter 3:

- Submitted survey, done in partnership with their Elm Street program. The survey focused on residents' perception of the neighborhood as well as the business corridor, what types of businesses they would like to see, and reasons why they do or do not shop on North 22nd Street.
- Through partnership with CP Cindy Bass, Panati Rec Center (the current location of AWF business corridor work) has been designated as a REBUILD site, with AWF as design lead. AWF plans to advocate for a more formal office and community meeting space that will provide workshops and resources to the business community.
- Continued to assist the North 22nd Street Business Association with facilitating meetings and offering space.
- Made some steps toward getting the social media workshop in partnership with Community College.

- Working on the social media workshop or any other common topic of interest in partnership with PowerUP.
- Met with OBS Wendolyne David for a corridor tour and discussion of plans for the business corridor going forward.
- Continues to work with Hollywood Cleaners for their InStore Loan application.
- Held a community meeting in partnership with DHCD and other neighborhood stakeholders to determine services area boundaries.
- PO Lakaitis continues to attend all North 22nd Street Business Association meetings as well as maintaining a foot beat. No issues have created the need for a special meeting outside this schedule so far this year.
- One new business through AWF.
- Two businesses who have worked with AWF over the past years are currently renovating spaces on the corridor for expansions/additional locations.

Quarter 4:

- To report next quarter.

Frankford CDC

Neighborhood Revitalization

4900 Griscom Ave., Philadelphia, PA. 19124

Contract #1720118-02

Council Districts 6, 7, Census Tracts 183-185, 189-190, 292-302, 317-319

To improve the quality of life, employment opportunities and entrepreneurial opportunities for very low, low- and moderate-income individuals and very low, low- and moderate-income neighborhoods and selected Urban Renewal Area neighborhoods, and recognizing the importance of Philadelphia's small business sector in achieving the foregoing, Frankford CDC (FCDC), a neighborhood-based organization, will undertake economic development activities designed to enhance employment opportunities, the majority of which will be available to low- and moderate income residents of the targeted neighborhood.

Accomplishments:

Quarter I:

- The corridor manager is working with the Frankford Business and Professional Association to increase its online presence and update its branding.
- Daral Building: Cafe operator confirmed; InStore application approved; architect working on interior plans. Interior work should begin in November, with late December completion.
- Frankford Pause Park: Design team has completed post-occupancy studies and engagement, working with PYN youth. These results are informing the second design phase. Design team also coordinating with PWD on GSI component for second phase.
- Streetscaping: Secured funding for "trashlet" pilot. Working on design.
- Façade improvements: Paul Street façade improvements have sparked interest from other business owners along the corridor.
- TOD/Supermarket: Still in the works. Have retained RHLS for legal representation. Currently meeting with potential developer and supermarket operator partners.
- 4665 Paul Street: Closed on property in July. Launched capital campaign to raise renovation funds. Schematic drawings by Cicada Architecture have been done to show concept. Interior demolition began in early October.
- Corridor manager referred two businesses to OBS. Philly Pro Am Live, a new business moving into 4301 Paul St., wanted information about licensing and permitting for their new location. Best Behavioral Healthcare, an existing business located at 5043 Frankford Ave., wanted to confirm if they qualified for the StoreFront Improvement Program.
- Facilitated a meeting between business owners on the 5200 block of Frankford Avenue, the 15th Police District, and OBS. Business owners had complained about the creation of a no parking zone

on their block, which PPD had instituted to combat drug crime. PPD, OBS, and FCDC agreed to work to make an existing parking lot accessible to more customers to alleviate loss of business.

- The corridor manager is working with four businesses on SIP applications: Fly Guys Barber Shop (4721 Frankford Ave.), Health Fair (4640 Frankford Ave.), Frankford Avenue Pharmacy (4531 Frankford Ave.), and S&A Cleaners (4913 Frankford Ave.). All four projects are in the process of developing designs and obtaining contractor estimates.
- The Frankford Business and Professional Association agreed to pilot a “Business Block Captain” program in 2019 to address litter concerns.

Quarter 2:

- The corridor manager helped the FBPA finalize the design for a new logo.
- Daral Building: Fire cleanup took a while and set back the timeline for the InStore café installation. Currently, it is looking like work will begin in the spring.
- Frankford Pause Park: Another stage of assessment has completed. Preliminary design concept was presented on November 19. Work with PWD continues.
- Streetscaping: Remaining funding for “Trashlet” pilot secured and design is now in process.
- TOD/Supermarket: Regional Housing Legal Services is now on retainer as legal counsel for that project; they remain in infrequent talks with RiteAid; trying to find potential developers and operators for a supermarket.
- 4665 Paul: Closing was in July. Capital Campaign to raise renovation funds is in progress; concept drawings by Cicada are done. Interior demo was in progress when the fire happened and is on hold; awaiting insurance payment from the fire.
- 4663 Paul: This is the building that burned and they are talking with the mortgagor to acquire the building.
- One business was referred to OBS.
- On November 7, the corridor manager conducted a corridor walkthrough with an officer from the 15th Police District to discuss safety and crime concerns with businesses as well as distribute No Loitering signs.
- On November 20, the corridor manager submitted a Storefront Improvement Program application on behalf of Fly Guys Barber Shop (4721 Frankford Ave), and FCDC is currently working with Commerce to finalize the details in order to receive approval. Two other applications, Frankford Avenue Pharmacy (4531 Frankford Ave) and Northeast Discount Pharmacy + Check Cashing (4675 Frankford Ave) are currently in the process of obtaining contractor estimates.
- On December 14, the corridor manager received a business complaint about flooding at the corner of Frankford and Foulkrod due to a clogged storm drain. FCDC reached out to the Water Department, which cleared the inlet and flushed the sewer. The flooding issue has been resolved.
- FCDC and NAC opposed an application for a variance for a 16-room recovery home which was opposed by residents. They are facilitating the conversation around the potential expansion of a dental office.

- Corridor Manager distributed No Loitering signs to businesses while canvassing corridor with footbeat officer.
- Currently, working with SIP applicant businesses to add lighting to their exteriors.
- As 15th District is undergoing leadership changes, FCDC staff is in regular communication with PPD and scheduling meeting to discuss corridor safety.
- The Commercial Corridor Manager walked and visited approx. 150 businesses between 4200 and 5200 blocks of Frankford Avenue. The Corridor Manager distributed flyers for the FBPA General Body Meeting on 11/15, FBPA membership information, and flyers for FBPA events. Additionally, the Corridor Manager met with business owners to discuss their concerns about parking and other corridor issues, deliver FBPA membership applications, and work on StoreFront Improvement applications.
- Corridor managers attended the PACDC Commercial Corridor Working Group meetings on 10/22/18 and 1/8/19.

Quarter 3:

- An advisory board meeting was held on 1/22/19.
- FCDC and business association are well into a process to create a business mutual assistance fund, seeding it with their own money and soliciting contributions from local business. A draft of program guidelines was developed and it includes review criteria, selection committee criteria, and a statement of need and proposed impact.
- Daral Building: remediation work finished and work is underway.
- Pause Park: Finalizing the construction bid requirements with PWD; anticipate the bid opening sometime in May or June.
- Trashlet: Getting towards a resolution with Streets regarding the trashlet pilot and still expect it to launch this summer.
- TOD: Waiting on SEPTA to finalize RFP.
- 4665 Paul: Stabilization and demo work scheduled for late spring.
- 4663 Paul: A sales agreement is in place with the CDC still working on the financing.
- FBPA General Body meetings held on 1/24 and 3/21. On 1/24, FINANTA was scheduled to present but cancelled last-minute; stakeholders shared upcoming events and discussed cleanliness issues on the corridor. On 3/21, librarians from BRIC presented on library resources for small businesses.
- Safian Millwood, an entrepreneur looking to open a restaurant on Frankford Avenue, referred to FINANTA and WORC for financing assistance on 4/1/19.
- Safian Millwood referred to Temple SBDC for technical assistance with opening a new business.
- Working with one business, David's Furniture & Bedding (4423 Frankford Ave.) on ongoing revenue issues; currently, the owner is deciding whether to apply to the Business Coach program.
- Frankford Produce Stand at 5301 Duffield St, was initially referred to OBS to resolve a food license issue, but FCDC was able to directly assist them by reaching out to the L&I inspector.

- The corridor manager worked directly with Fly Guys Barbershop and Revenue to place the business on a payment agreement for unpaid back taxes in order to secure their eligibility for 100% SIP funding.
- Fly Guys Barber Shop (4721 Frankford Ave) was approved for 100% SIP funding. Work is currently nearing completion on their façade. Due to the success of this project, the corridor manager has started SIP applications with three additional businesses: Leandro’s Pizza House (4511 Frankford Ave.), Art’s Money Loan (4723 Frankford Ave.), and Donny Montano Insurance (4282 Frankford Ave.).
- The dental office came before the zoning board again, and this time was approved with a two-year proviso.
- On 3/21/19, the new captain of the 15th District attended the FBPA meeting to introduce himself to business owners and provide updates on safety initiatives targeting the commercial corridor.
- FCDC is working with the 15th District to address loitering and short dumping issues on the 4700 block of Frankford Avenue.
- In addition to sharing the hotlist online, five entrepreneurs seeking business space received the list.
- Three businesses located to the corridor.
- The state store in the 4300 block closed.
- Corridor managers walked the corridor frequently and contacted over 150 businesses.
- Corridor managers attended the following trainings:
 - Storefront Improvement Program (SIP) 101 on 2/12/19
 - Co-op Conversion Training on 2/25
 - PACDC Commercial Corridor Working Group meetings on 2/6/19 and 3/22/19

Quarter 4:

- Surveys conducted and responses submitted. All respondents expressed concern about crime and safety, and the deteriorating quality of storefronts was a common concern.
- Advisory board meeting held on 4/10/19 and 6/22/19.
- The corridor managers and the FBPA board worked together on ways to improve membership outreach and engagement as well as an improved online presence.
- Daral Building: Interior work is underway.
- Pause Park: Finishing bid documents with PWD.
- Streetscaping: Still working with Streets, who is redoing their parklet regs so it is not expected to resolve soon.
- TOD/Supermarket: Still waiting on SEPTA.
- 4665 Paul Street: Demo and stabilization work scheduled to begin this summer.
- 4663 Paul Street: Sales agreement in place.
- A meeting was scheduled to talk about resources for daycare owners, but no businesses attended

- Corridor managers referred three businesses for assistance: a resident interested in opening a business to Temple SBDC; Mariam Produce to CCP and Food Trust; and Bamba and Souly Produce to Food Trust.
- The corridor manager worked directly with Bamba and Saouly Produce to resolve Health Department violations and assist the owner with navigating the plan review process.
- Mariam Produce received direct assistance with obtaining a food license in order to add smoothie preparation to their business.
- Fly Guys finished their project and are working on closing out the grant. Frankford CDC engaged the Community Design Collaborative to do a conceptual design for six business on the corridor as the ground work for SIP applications.
- Worked with three corridor businesses to place summer youth through PYN summer jobs program. They also organized a community cleanup day in Overington Park.
- Steering committee meeting was held on June 28th.
- On 6/28 hosted a summer movie night with local food and craft vendors at the park.
- Continued to work with 15th district and local businesses to install security cameras, improve lighting, and address safety issues on the corridor.
- Two new business to the corridor
- Olympia Sports closed.
- Five trainings and workshops

People's Emergency Center (PECCDC)

Neighborhood Revitalization

325 N. 39th St., Philadelphia, PA 19104

Contract Number: 1720115-02

Council District 3, Census Tracts 91, 106, 107, 108

To create economic opportunity by assisting businesses; revitalizing neighborhood commercial areas and eliminating blight in targeted neighborhoods and stabilizing and expanding the City's employment base, especially low- and moderate-income neighborhoods, PECCDC, a community-based development organization (CBDO), will assist the City of Philadelphia by undertaking Targeted Corridor Revitalization Management activities.

PECCDC shall reach out to businesses in the target area and conduct a corridor walk through on a regular basis monthly. PECCDC's Commercial Corridor Manager shall visit and connect with all businesses in the target area and ensure that they are aware of the CDC and the Commercial Corridor Manager's role. If linguistic or cultural challenges arise, PEC shall employ interpretation (in-person or telephonic) and document translation services. PECCDC may use the City's procured vendors who have agreed to extend the City's rates to eligible organizations. PECCDC shall contact at least 127 businesses. PECCDC shall approach every business methodically when disseminating information and collecting business information. PEC shall keep a record of all businesses contacted.

Accomplishments:

Quarter 1:

- To report next quarter

Quarter 2:

- Survey is in development and will be conducted next quarter.
- Continues to work with LA-21 as the BA manager.
- Working with Community Design Collaborative Sacred Spaces project on the Sister Clara Muhammad School.
- Supported Spiral Q Puppet Theater to get a LISC grant to create some corridor posters which will assist the branding of the corridor and add visual quality.
- Holiday window contest for shops to decorate.
- LA-21 continues to manage the business association. PEC has an agreement through this contract to support their costs for rent.
- Corridor manager participated or supported numerous events. Second Friday of every month is a neighborhood night to draw people to the corridor and encourage shops to stay open late and entice

new shoppers. They also participated in Fall Love Your Park day to improve the Clara Muhammad Square at 48th and Lancaster.

- Goldman Sachs 10KSB; two safety meetings; and an SIP workshop took place.
- One business referred to score for TA.
- One business referred to OBS about a L+I issue.
- SIP workshop was held.
- Submitted evidence of a busy schedule involving residents, business owners and community groups to foster good relations in the community.
- Hosted two safety meetings with attendance of PPD 16th District and business owners introducing the new 16th District Captain.
- Submitted a comprehensive vacancy list but not including which properties are actively marketed or move-in ready.
- Working with the Philadelphia Contemporary Museum as they move into the United Bank Building at 38th and Lancaster.
- Corridor manager was frequently in contact with corridor businesses.
- Corridor manager attended a number of trainings and workshops including CSAT, Promise Zone Grant Writing Workshop, SCORE Philadelphia workshop, Citizens Planning Institute (Nov 2018 graduate), and Commerce Department briefings.

Quarter 3:

- Prepared a draft business survey that is now being reviewed by our Success Measures evaluation consultant as part of our Wells Fargo Regional Foundation implementation grant. We will conduct the survey next quarter.
- We are a part of the Community Design Collaborative and Sacred Places partnership around the redevelopment of the Philadelphia Masjid/Sister Clara Muhammad School located at 4700 Wyalusing Avenue. The meetings have been ongoing.
- Continue to provide support to LA21 by attending their meetings, hosting seminars and workshops and distributing their flyers: 2019 Immigrant Business Week; Membership Flyer; save-the-date for Lancaster Avenue Day in October 5th; to the businesses along the avenue from 3400 – 4800. Continuing to host and provide support for businesses and Time Exchange participating in our Second Friday events. Invited the Philadelphia Parking Authority to come to March or April 2019 meeting to discuss many different topics but they said that they will not be available until late summer or early fall.
- 12th annual Philly Spring Cleanup; Second Fridays each month; Fundraiser for Theater X at the Bank; and numerous zoning and advisory group meetings regarding commercial spaces on the Avenue
- Hosted Patent and Trademark & Business Resource Seminar presented by the Philadelphia Free Library on 3/12/19. Numerous other workshops are in the planning stages and will be offered if speakers are available to host them

- Met with Miss Furman owner of New Angle bar at 39th and Lancaster Avenue, to help find financing for her renovation of bar to make commercial property more appealing on the street and renovate apartments above.
- Continue to work with Score on business plan and PEC is also offering assistance on other issues.
- One additional business was referred to Score for help with paperwork relating to a catering business.
- Submitted evidence of a busy schedule involving residents, business owners and community groups to foster good relations in the community. 11 monthly or quarterly meetings with various groups.
- 16th Police District: Police Officer Jesse Woodhouse has used the bank building to host an Art in Conversation with Youth event, a Hip-Hoponomics event for the community youth.
- Submitted a comprehensive vacancy list but not including which properties are actively marketed or move-in ready
- Continued working with the Barnes Contemporary Museum
- The 6th Annual Festival Planning Workshop presented by the Planning Commission 2/21/19; The Business Conversions Guide training presented by Philadelphia Area Coop Alliance and the Commerce Department 2/25/19; PACDC training class at the BRIC center at the Free Library (4/19); PEC Cultural Awareness Workshop 4/19.

Quarter 4:

- The work with Sister Clara Muhammad School is ongoing. In addition, donated two brightly painted picnic tables and a lounging chair to the New Freedom District Park located at 4218 Lancaster Ave. Participated in Love Your Park day on May 18, 2019 where we cleaned up the Clara Muhammad Square located at 4700-4800 Lancaster Avenue. Worked with the Christian Stronghold Baptist Church and the Philadelphia Masjid.
- LA Day Flyer – Oct 5, 2019, Congressman Evans Grand Opening of LA - ERIC Center July 8, 2019, Basic Entrepreneurship Training with Score June 4, 2019, Score & LA21 Free Workshops, LA21 2019 Events Calendar, LA21 Monthly Meeting flyer. All of these are also posted and re-posted throughout our PEC and Lancaster Ave Philly Social Media sites.
- PEC & LA21 hosted A Small Business Roundtable with featured speaker Congressman Dwight Evans, with a panel from WPFISI, WORC, SCORE, and PEC financial consultant on May 6, 2019.
- Second Fridays each month, community association events, zoning meetings (10), Love Your Park service day; Economic Opportunity Plan committee for the University City High School Site.
- Set a date for a Business Workshop in the fall with State Sen. Vincent Hughes and Rojer Kern. L+I will present a workshop in the fall. Two other workshops are in the planning stages for fall.
- Helped The Silk Tent with an L+I issue.
- Corridor manager continued to distribute information about these programs.
- Two businesses received assistance applying for the Health Departments “pre qualified good food caterers” designation.

- Worked with Temple University students on a pedestrian safety study that provided some recommendations for the corridor. Also submitted evidence of a busy schedule involving residents, business owners and community groups to foster good relations in the community. 11 monthly or quarterly meetings with various groups.
- 16th Police District Captain's Monthly meeting.
- Submitted a comprehensive vacancy list but not including which properties are actively marketed or move-in ready.
- Continued working with the Barnes Contemporary Museum.
- LISC Commercial Corridor Lunch and Brainstorming session; Attended Putting Opportunity Zones to work in the West Philadelphia Promise Zone meeting, May 15, 2019; Promise Zone Executive Committee meetings to discuss Logic Models Meeting to discuss the Corridor and its surrounding communities, May 14 & 29 & June 11, 2019; Attended CEA Learning series: Timelines and Benchmarking on June 18, 2019; Attended and presented at the PACDC 2019 Forward Equitable Development Conference, June 27, 2019.

Korean Community Development Services Center (KCDSC)

Neighborhood Revitalization

6055 N. 5111 St., Philadelphia, PA 19120

Contract# 1720119-02

Council District 9, Census Tracts 274, 275

To create economic opportunity by assisting businesses; revitalizing neighborhood commercial areas and eliminating blight in targeted neighborhoods and stabilizing and expanding the City's employment base especially low- and moderate-income neighborhoods, KCDSC, a community-based development organization (CBDO), will assist the City of Philadelphia by undertaking Targeted Corridor Revitalization Management activities.

KCDSC shall reach out to businesses in the target area and conduct a corridor walk-through on a regular basis monthly. KCDSC's Corridor Manager shall visit and connect with all businesses in the target area and ensure that they are aware of the CDC and the Corridor Manager's role. If linguistic or cultural challenges arise, KCDSC shall employ interpretation (in-person or telephonic) and document translation services. KCDSC may use the City's procured vendors who have agreed to extend the City's rates to eligible organizations. KCDSC shall approach every business methodically when disseminating information and collecting business information. KCDSC shall keep a record of all businesses contacted.

Accomplishments:

Quarter I:

- Continue to implement the streetscape recommendations of its 2012 and 2008 corridor plans.
- To increase North 5th Street business capacity and to create stronger inter-relational dynamics between business owners, the Olney Business Association increased their quarterly meeting to hosting monthly sessions.
- On Thursday, September 27, 2018, N5SRP shared the results of their new Market Analysis. During that meeting, N5SRP discussed what the findings mean for business owners and their industry, and how to use this information to maximize their use social media to increase neighborhood-based customers.
- Submitted extensive additional assistance including monthly merchant announcement newsletter, walk-in biz assistance hours, open mic nights, Olney Culture Lab food tours, work with State Reps and Senators, and a summer reading initiative.
- Partnered with Esperanza to offer a Google workshop for businesses to create and manage their platform on Google. It was well attended.
- Five referrals, two new businesses opened, and five workshops held.

Quarter 2:

- Gabriella Nolan is working together with some of the more engaged business owners on developing a new management plan and the formal creation of the Olney Business Association.
- Continues to communicate with Commerce and SWEEP regarding the increase in short dumping surrounding the big bellies at 5th and Chew, 5th and Tabor and 5th and Olney. October 16, N5SRP met with Denis Murphy and Yvonne Boye of the Commerce Department along with Sydney Higginbotham of SWEEP to outline an action plan to address the issue of short dumping. N5SRP has started to implement a few of those action steps including a corridor walk through with SWEEP officers on November 26th and an Olney Business Association Meeting with Officer Higginbotham on November 29th. Next steps include a follow-up walk through with SWEEP and installing cameras at the businesses at 5th and Chew and 5th and Olney.
- The Olney Business Association convened two meetings. OBA meetings are regularly held at the North 5th Street business, D'Clasico's Barbershop, located 4947 N. 5th St.
- In October, the OBA hosted Robin Kohles from the Community Design Collaborative on Thursday, October 25, 2018. Robin presented the importance of proper storefront best practices to attract customers. Robin shared small design tips business owners can implement to improve their façade.
- On Thursday, November 29, 2018, Sydney Higginbotham, from the Philadelphia Streets Department, discussed how to keep North 5th Street clean and proper ways for businesses to dispose of trash. Sydney also informed business owners on how to use the Philly 311 app to report blight or other issues that arise around their place of business.
- Held four classes at the library focusing on different topics related to entrepreneurship.
- Eight businesses are in the process or have completed Commerce reimbursement for SIP or BSCP.
- Seven new businesses opened.
- Documented outreach to over 100 businesses.
- Ten training sessions

Quarter 3:

- Canvassed the corridor and provided merchant surveys to 50 business owners on the North 5th Street Commercial Corridor - 30 were completed.
- In the process of analyzing the data, drafting a report, and using the survey results to inform N5SRP's priorities. N5SRP updated the survey to include a combination of quantitative and qualitative responses. This included open-ended questions along with multiple choice questions as well. This change was to provide business owners with an opportunity to further describe their reflection of the corridor and better explain their responses.
- Finalizing plan to implement capital improvement beautification project. The beautification project includes painting security grates along various storefronts on the corridor, as well as installing banners and planters along the corridor.

- Working with SWEEP to schedule a follow-up walk through to target the businesses that are known for short dumping.
- Working with businesses to install cameras at 5th and Chew and 5th and Olney, which N5SRP will have access to so as to know who is short dumping.
- On behalf of the OBA, partnered with the Greater Olney Regional Library to host a jewelry and entrepreneurship class on Wednesday, April 10 at 6pm. The class combined jewelry making with a presentation that detailed how to create a successful jewelry making business. The presentation went over jewelry business essentials such as the proper way to market products, where to sell online, how to create a brand, how to know your target customers and more.
- In March and the first two weeks of April, N5SRP canvassed the corridor with our March Announcements, our Market Analysis, and our event review flyer for 2018.
- One referral to Entrepreneur Works.
- Nine businesses were referred to/assisted by business property improvements, they are in process since July 1: two are complete, one is approved, and six are in progress.
- Held a meeting with 35th PPD town watch.
- Eight new businesses opened.
- Formally contacted over 200 businesses and interacted with many others.
- Corridor managers attended a couple of Commerce trainings as well as the Main Street Now conference in Seattle WA. Director Stephanie Michel presented with the Olney Youth Advisory Council president and VP on “activating youth voice” to include young adults in the community development process.

Quarter 4:

- To report next quarter.

The Enterprise Center CDC

Micro-Enterprise Assistance

4538 Market St., Philadelphia, PA 19139

Contract #1920266

Council District 4, Census Tract 89

The Enterprise Center CDC proposes to assist the City of Philadelphia to launch a series of business support services in the newly launched Business Support Services (BSS) program on targeted neighborhood commercial corridors. These services will be marketed through workshops and partnering CDCs to assess and respond quickly and directly to the needs of merchants currently operating on those targeted commercial corridors.

Accomplishments:

Quarter 1:

- Submitted a grant application to the State to fund a streetscape improvement plan.
- Continued to work with local artisans to improve and beautify trash cans along the corridor. The first two of seven trash cans have been completed and have garnered a positive reaction from business owners.
- Saw a community paint day for the Lucien Blackwell Library along with the completed mural designed by Wale Ojeyide from design house Ikere Jones.
- Work was done to create a more empowered and engaged business and civic community by teaching real estate development skills and developing strategies to deal with trash and 311 requests.
- Referred one business, NV My Eyewear, to the Enterprise Center Capital Fund, where they were awarded money for the purchase of equipment, which allowed them to add one staff.
- Worked with 12 businesses on technical assistance resources.
- Worked with four businesses on applications to the SIP
- Coordinating a cleanup for November 3rd and worked with 311 to help with short dumping and graffiti removal.

Quarter 2:

- Stakeholder Meeting attracted 20 people and had a special guest, Councilwoman Jannie Blackwell, which created a buzz and empowered business owners to interface more with local politicians.
- Successful in obtaining a tax credit partner on the state level to support these initiatives and are currently awaiting notification from DCED about whether it has been awarded a planning grant for streetscape improvement.
- Continue to facilitate and coordinate meetings every 4th Wednesday to build a foundation for a more robust business association.
- Worked with a total of 12 businesses on technical assistance resources.
- Two businesses were approved for SIP. Two others are still in progress.

- Held a cleanup on November 10, 2018 which had 23 volunteers while also continuing work with 311 to deal with short dumping, trash pickup, and graffiti removal.
- Blu Diamond Juicery opened after continued support from TEC and they are in the process of helping another business find a co-tenant for their space.
- October 31, 2018, held one training on utilizing 311 and partnering with political leaders on short dumping issues.

Quarter 3:

- The survey administered during 2018 has been completed, and its findings analyzed. The sample size was smaller than the 2017 survey with 86 participants. Of those surveyed, 32 percent stated the lack of quality shopping options as a reason why they did not shop more often on the corridor, while 35 percent said that early closing hours kept them away. The corridor was perceived as “Clean” by 75 percent of respondents, an improvement from 2017. Of those surveyed, 71 percent find the corridor to be “Safe”, which was also favorable.
- Attendance at stakeholder meetings saw a dip during the winter months with participation ranging from eight to 15 people. The planning meeting about the upcoming Juneteenth Festival was the most popular. The themes regarding “Storytelling/story preservation” led to a great collaboration with historians from the University of Pennsylvania to build out an archival project. In the 4th quarter TEC-CDC will focus efforts on more business TA and support for events.
- Working on implementing the beautification grant through Corridor Enhancement and the State and have put out all the trash cans. The 10 planters have been fabricated and will be delivered next quarter.
- Continues to facilitate and coordinate meetings every 4th Wednesday to build a foundation for a more robust business association.
- The 52nd Street Stakeholders have expressed interest in creating a formal body to address the needs and issues of the business and resident communities along 52nd Street. During the 4th quarter, TEC will partner with the Stakeholder’s group on creating a formal body, with officers, and potentially by-laws.
- Held three meetings - themes were entitled:
 - Back In The Days: 52nd Street
 - Storytelling; Juneteenth Planning; and
 - Clean/Green/Lit how can 52nd improve
- Worked with 11 businesses on technical assistance resources, mainly in-house with a few referrals to partner agencies.
- ACAF started construction on their façade. Star Fusion submitted for their signage variance.
- Worked with the Commerce Department, the 52nd Street Vendors Association, and The Welcoming Center to support and understand the current Vendor Kiosks ecosystem. There were multiple meetings between the groups in the wake of a car accident that severely damaged a vending kiosk.
- There was little interaction with police - hopes to partner with the new 18th District Captain.

- Internal hotlist for developers. We are working toward possibly publicizing available properties on our website in the future.
- Worked with Rhonda Graves, Anthony Respes, Rebel Ventures, and Ben Zueg on business attraction efforts. In all cases either the internal hotlist was shared or in the case of Anthony Respes, budgets and business creation meetings. Anthony Respes of AKA Studios will open on 52nd Street in the late summer or early fall.
- Held one training.
- One loan facilitated and began working with three interested.
- Two procurement workshops that served a total of 113 microenterprises. Rebuild Philadelphia, Target Construction Builders, The How Group, the Philadelphia Redevelopment Authority's Restore, Repair, Renew program, Clemens Construction Company, Spak Group, and Habitat for Humanity.

Quarter 4:

- Deployed a new survey both online and in person to stakeholders. Over 180 surveys were completed and TEC-CDC will analyze the findings and present them during the 1st quarter of the 2019/2020 contract year.
- There was an increase in attendance at Stakeholder meetings. To appeal more to the business community, the Commercial Corridor Manager brought in outside experts in the field of New Media Marketing, Business Planning, and Finance. As a result, the attendance numbers increased and ranged from 15 to 26.
- Made great strides in beautification, deploying 10 new flower planters on the 52nd St. Corridor.
- Released an RFP for 52nd traffic safety and streetscape planning, and received seven proposal responses. TEC-CDC will choose a consultant team to work with and begin the planning project in the next quarter.
- Continue to hold 4th Wednesday Stakeholder meetings to connect and support the both the business and residential communities.
- Held three meetings - topics included: New Media Marketing Strategies, Business Plan Essentials with The Urban League, and How to Finance Your Business seminar.
- Sought to deepen the business acumen of the retail community along 52nd St.
- Worked with 18 businesses on technical assistance resources.
- ACAF has continued with its façade renovations and now has new windows. The ACAF SIP should be closed out and completed in the next quarter.
- Star Fusion Express has completed its lighting and Signage and is in the process of being closed out.
- Henry Barbershop should be ready to start construction in the next quarter.
- Peace & Love Staffing is currently working on an application for SIP.
- Worked with Commerce, the Streets Department, and the 18th District to combat short dumping, and security issues prior to the Juneteenth Parade. As a result of the meeting, two alleys were

completely cleaned, short dumping issues were temporarily dealt with, and there was more positive police presence on the corridor.

- On a humorous note, the 18th Police District has gone viral nationally for performing karaoke on the corner of 52nd & Market Streets in an attempt to improve community relations. The Corridor Manager participated.
- Coordinated with police officers for Juneteenth safety and the Singing Cops project. More work will be done to build relationships with the new Captain.
- Continue to coordinate individually with property owners seeking tenants and prospective businesses seeking retail space.
- Conversations with several prospective businesses about locating on 52nd Street, including:
 - Marguex Coffee
 - An as yet to be named tea shop
 - Four Seasons Dinner,
 - Black Dolls Matter (a toy store concept).
 - The diner is working on a proposal for the former Big George's space at the corner of 52nd and Spruce streets.
- Three trainings.
- Provided technical assistance regarding certified payroll to 40 MBE/DBE/WBE microenterprises. These services included how to understand and accurately complete payroll forms as well as helping firms to ensure their forms are compliant with regulations.
- Provided tax reform assistance and back office support for 31 microenterprises.
- The benefits of MBE certification - 22 participants.
- How to better support minority enterprises in securing City contracts.
- "Do's and Don'ts" of 8a certification for minority and socially and economically disadvantaged small businesses.
- Formalized intake process to new clients. The Center works with each client to develop an action plan to further business growth and job creation. Following the intake meeting businesses will receive frequent updates each month on opportunities for contracts, technical training, capital, and certification.
- How to respond to requests for proposals.
- A workshop on estimating, which explained the fundamentals and processes of estimating small to medium construction jobs.
- Using a comprehensive insurance and risk management program to mitigate risk and protect assets;
- Cost of capital for debt or equity investors.
- Construction Consortium Center facilitated contract procurement for a client totaling \$73,000. procurement presentations from the following partners: The School District of Philadelphia, The

Port of Philadelphia, Ernest Bock and Sons, Philadelphia Gas Works, the City of Philadelphia’s Procurement Department, HSC Builders, Raff Electric, Hagen Carpenter, Goldner Mechanical, and American Floors. A total of 69 procurement opportunities were provided.

- In October, staff discussed and answered questions about the benefits of MBE certification with 31 WBE/DBE’S.
- Hosted a workshop on 8a Certification for nine businesses on December 3.
- Facilitated one Emerging Vendor Program certification during the month of March.
- The staff of the Consortium Center have noted barriers impeding clients successfully obtaining MWDBSE certification, which include businesses challenged by the comprehensiveness of the certification process, difficulty providing required supporting documentation, and the timely completion of the entire application process.
- Referred three businesses to other providers for help with issues such as contract legal advice and surety bonding.

a. Micro-Enterprise Assistance Job Creation												
TEC shall provide technical assistance, advice, and business support services to owners of micro-enterprises and persons developing micro-enterprises. This assistance will result in the creation and/or retention of seventy-five (75) jobs, fifty-one percent (51%) of which will be available to low and moderate-income persons.												
RACE	Q1	Q2	Q3	Q4	TOTAL		INCOME	Q1	Q2	Q3	Q4	TOTAL
Black					0		Extremely Low					0
White					0		Low					0
Asian					0		Moderate					0
Other/Multi					0		Non-Low/Moderate					0
TOTAL	0	0	0	0	0		TOTAL	0	0	0	0	0
							New businesses assisted					0
							Existing businesses assisted	78	70	187	100	435
							TOTAL:	78	70	187	100	435

The Business Center (TBC)

Micro-Enterprise Assistance

7500 Germantown Ave., Philadelphia, PA 19119

Contract #1920198

Citywide

The purpose of the Business Technical Assistance Program (BTAP) is to foster successful establishment, stabilization, and expansion of micro-enterprises by providing useful and timely assistance and training.

TBC provides and completes technical assistance, advice and business support services to at least 25 owners of micro-enterprises and/or persons developing micro-enterprises, which provide goods or services to low- and moderate-income residential neighborhoods. TBC shall maintain and provide a record of all persons and businesses assisted, the type of assistance provided, the location of the business and jobs created as a result of the assistance.

Accomplishments:

Quarter 1:

- To report next quarter

Quarter 2:

- To report next quarter

Quarter 3:

- To report next quarter

Quarter 4:

- The Business Center offered one on one coaching to five female business owners. Nilza Mesquie, Ann Turner, Cindy Muchoka, Martha Harrison, and Natasha Carr-Jones received coaching from William Dorsey, a consultant, to refine their existing business plans and enhance their financial projections. These small business owners received assistance with the acquisition of capital, as well as with legal matters, accounting, and human resources. Additionally, Ann Turner received assistance on applying for the Merchants Fund grant. She also participated in the Pitch Competition.
- Referrals: 22 businesses were referred by the Commerce Dept, the Office of State Rep Stephen Kinsey and The Mt. Airy CDC.
- Business Plan Development- The business plan course concluded with six participants completing drafts of business plans and pitch decks.
- Loan Packaging: In May and June TBC provided loan packaging to three businesses. May - Dibbs Barbeque restaurant, packaging for a \$100,000 loan for renovations and equipment. June - Minkee Blue- a travel bag manufacturer, packaging for a \$50,000 loan for working capital, and 50 Dewalt Brewing- a beer brewing company; packaging for a \$95,000 loan for equipment and working capital.

- Host 2 Pitch Competitions to connect investors with opportunities to finance Northwest entrepreneurs: Supplier Development Corporation (EMSCDC) and Urban League of Philadelphia to offer a pitch competition at St. Joseph’s University. There were 18 businesses. Participants were recognized for a value provided by their product or service and shared value proposition statements. Judges were from TD Bank, St. Joseph’s University and West Philadelphia Financial Services Institute. Prizes were awarded by Capital were selected and given \$2,500 each. Hope to partner with the Commerce Dept in the future to award larger funds.
- Seminars & Other Workshops (In house and at Business Association Meetings: April- The Innovation Stakeholders Meeting took place on April 30th. On June 21st TBC participated on a conference call to assist in organizing the MED Week. On June 28th TBC hosted a Stakeholders Meeting.

a. Micro-Enterprise Assistance Limited Clientele												
TBC shall provide technical assistance, advice, and business support services to at least thirty-five (35) owners of micro-enterprises and persons developing micro-enterprises who are low and low – moderate income persons.												
RACE	Q1	Q2	Q3	Q4	TOTAL		INCOME	Q1	Q2	Q3	Q4	TOTAL
Black				85	85		Extremely Low				40	40
White				6	6		Low				36	36
Asian				0	0		Moderate				5	5
Other/Multi				0	0		Non-Low/Moderate				0	0
TOTAL	0	0	0	91	91		TOTAL	0	0	0	81	81
							New businesses assisted					0
							Existing businesses assisted					0
							TOTAL:	0	0	0	0	0

Urban Affairs Coalition/Philadelphia Development Partnership/Entrepreneur Works

Micro-Enterprise Assistance

1207 Chestnut St., Philadelphia, PA 19107

Contract #1920289

Citywide for limited clientele

Census Tracts 9, 73,86, 109, 113, 201, 252, 339

The Urban Affairs Coalition/Philadelphia Development Partnership/Entrepreneur Works (UAC/PDP/EW) is a nonprofit organization committed to helping all people achieve economic self-sufficiency through entrepreneurship. UAC/PDP/EW will deliver its client-driven training and counseling services using core entrepreneurial and financial programs.

Accomplishments:

Quarter 1:

- To report next quarter

Quarter 2:

- To report next quarter

Quarter 3:

- To report next quarter

Quarter 4:

- Provided TA, advice and business support services to 231 owners of micro-enterprises and persons developing micro-enterprises who are LMI, of which 87 received intensive support with 18 business skills course graduates, 61 TA recipients and some additional level of support.
- Provided six loans ranging from \$500 to \$50000, of which three to LMI persons. This assistance resulted in the creation of two jobs to LMI persons in the fiscal year.
- Hosted its largest annual fundraiser and networking relationship event specially highlighting food industry including 12 participating local chefs, bakers, caterers and 165 guests.
- See statistics on the next page.

a. Micro-Enterprise Assistance Limited Clientele												
EW shall provide technical assistance, advice, and business support services to at up to thirty-five (35) owners of micro-enterprises and persons developing micro-enterprises who are low and/or moderate-income persons.												
RACE	Q1	Q2	Q3	Q4	TOTAL		INCOME	Q1	Q2	Q3	Q4	TOTAL
Black	6	8	4	4	22		Extremely Low	2	3		3	8
White	1	1	1		3		Low	3	2	3	1	9
Asian					0		Moderate	1	2	2		5
Other/Multi					0		Non-Low/Moderate	1	2			3
TOTAL	7	9	5	4	25		TOTAL	7	9	5	4	25
							New businesses assisted					0
							Existing businesses assisted	38	48	35	110	231
							TOTAL:	38	48	35	110	231

b. Micro-Enterprise Assistance Job Creation												
EW shall provide technical assistance, advice, and business support services to owners of micro-enterprises and persons developing micro-enterprises. This assistance shall result in the creation and/or retention of up to two (2) jobs in the fiscal year, fifty-one percent (51%) of which shall be available to low and/or moderate-income persons.												
RACE	Q1	Q2	Q3	Q4	TOTAL		INCOME	Q1	Q2	Q3	Q4	TOTAL
Black					0		Extremely Low					0
White	2				2		Low	2				2
Asian					0		Moderate					0
Other/Multi					0		Non-Low/Moderate					0
TOTAL	2	0	0	0	2		TOTAL	2	0	0	0	2
							New businesses assisted					0
							Existing businesses assisted					0
							TOTAL:	0	0	0	0	0

c. Micro-Enterprise Assistance Loans												
EW shall provide and complete loans ranging from Five Hundred dollars (\$500.00) to Fifty Thousand dollars (\$50,000.00) to up to five (5) owners of micro-enterprises and/or persons developing micro-enterprises who are low and moderate-income persons.												
RACE	Q1	Q2	Q3	Q4	TOTAL		INCOME	Q1	Q2	Q3	Q4	TOTAL
Black		2	1		3		Extremely Low					0
White		3			3		Low		1	1		2
Asian					0		Moderate		1			1
Other/Multi					0		Non-Low/Moderate		3			3
TOTAL	0	5	1	0	6		TOTAL	0	5	1	0	6
							Jobs created				2	2
							Jobs retained					0
							TOTAL:	0	0	0	2	2

Women's Opportunities Resource Center

Micro-Enterprise Assistance

2011 Chestnut St., Philadelphia, PA 19103

Contract #1920223

Citywide

The Women's Opportunities Resource Center (WORC) is a nonprofit organization committed to helping all achieve economic self-sufficiency through entrepreneurship. WORC delivers its client-driven training and counseling services using core entrepreneurial and financial programs that include financial, management and marketing assistance and meets the needs of nascent start-up and established micro-enterprises. These services will be available citywide and will be specifically targeted at low- to low- moderate-income persons.

Accomplishments:

Quarter 1:

- 8 clients were provided microenterprise technical assistance.
- 18 loans were given to microenterprise owners or persons developing micro enterprises.
- 2 jobs were created with the microenterprise loan assistance.
- 24 microentrepreneurs received loan packaging services.
- 20 microentrepreneurs received credit analysis and credit counseling.
- 11 micro entrepreneurs received hands-on technical assistance.
- 4 microentrepreneurs received assistance with licensing and certification for new and existing businesses.
- 2 microentrepreneurs were provided capital or legal services to transition to an outside or incubator space.
- 2 microentrepreneurs received market access services.
- 2 new jobs were created by WORC microbusiness clients.

Quarter 2:

- To report next quarter

Quarter 3:

- To report next quarter

Quarter 4:

- Received 44 total online applications, of these applications 29 individuals live in Philadelphia. Of the 29 Philadelphia loan applications 18 loans were packaged and presented to our Loan Advisory Council. 16 of the loans presented were for low- to middle -ncome individuals and 11 of the loans

presented were for refugees/asylees. The loans that were packaged were for businesses such as Uber/Lyft driving, an African Restaurant, and a Human Resource Firm.

- Received 29 loan applications from residents of Philadelphia. All 29 received an initial credit review to determine whether they qualify for the complete underwriting process. In addition to those who received an initial credit review, two individuals received extensive one-on-one credit counseling. Through the counseling they receive an in-depth analysis of their credit report, and together with the counselor they learn about how to improve their credit, develop an action plan and examine their budget to determine feasibility of the action plan.
- Three individuals received assistance with market access services. This included meetings about access to contracts with the City of Philadelphia, technical assistance with building a contract for a new proposal, and Rachelle Lyron was referred to our market access consultant to learn about the home health agency in Philadelphia. She also met with several existing home-health clients of WORC to understand how to obtain and retain clients.
- Provided eight loans to LMI individuals with businesses in Philadelphia. Six of these loans have been confirmed and have helped create new jobs in Philadelphia. The total number of projected jobs to be created within 12 months (of loan closing) is 16.5 FTE jobs. The total number of confirmed job creation via follow-up is 7.5 FTE jobs.
- See more statistics on the next page.

a. Micro-Enterprise Assistance Limited Clientele

WORC shall provide and complete technical assistance, advice and business support services to at least fifty (50) owners of micro-enterprises and/or persons developing micro-enterprises who are low to low-moderate income individuals.

RACE	Q1	Q2	Q3	Q4	TOTAL	INCOME	Q1	Q2	Q3	Q4	TOTAL
Black	6	14	13		33	Extremely Low					0
White					0	Low	9	20	19		48
Asian					0	Moderate					0
Other/Multi	3	6	6		15	Non-Low/Moderate					0
TOTAL	9	20	19	0	48	TOTAL	9	20	19	0	48
						New businesses assisted					0
						Existing businesses assisted					0
						TOTAL:	0	0	0	0	0

b. Micro-Enterprise Assistance Loans

FINANTA shall provide and complete loans ranging from five hundred dollars (\$500.00) to twenty-five thousand dollars (\$25,000.00) to at least forty (40) owners of micro-enterprises and persons developing micro-enterprises which are low to low-moderate income individuals.

RACE	Q1	Q2	Q3	Q4	TOTAL	INCOME	Q1	Q2	Q3	Q4	TOTAL
Black	16	5	5		26	Extremely Low					0
White					0	Low	18	8	8		34
Asian					0	Moderate					0
Other/Multi	2	3	3		8	Non-Low/Moderate					0
TOTAL	18	8	8	0	34	TOTAL	18	8	8	0	34
						Jobs created					0
						Jobs retained					0
						TOTAL:	0	0	0	0	0

c. Micro-Enterprise Assistance Job Creation

FINANTA shall create five (5) new jobs for persons of low to low – moderate income.

RACE	Q1	Q2	Q3	Q4	TOTAL	INCOME	Q1	Q2	Q3	Q4	TOTAL
Black	4	2	5		11	Extremely Low					0
White					0	Low	7	2	7.5		16.5
Asian					0	Moderate					0
Other/Multi	3		2.5		5.5	Non-Low/Moderate					0
TOTAL	7	2	7.5	0	16.5	TOTAL	7	2	7.5	0	16.5
						New businesses assisted					0
						Existing businesses assisted					0
						TOTAL:	0	0	0	0	0

Welcoming Center for New Pennsylvanians (WCNP) (Technical Assistance)

Micro-Enterprise Assistance

1617 JFK Blvd., One Penn Center, Philadelphia, PA 19103

Contract #1920288

Citywide

The goal of the Welcoming Center’s Business Technical Assistance project is to help immigrant entrepreneurs and business owners to establish, stabilize, and expand their micro-enterprises successfully. The WCNP’s approach will enable immigrant entrepreneurs to overcome barriers, to link immigrant entrepreneurs to the resources they need and to provide business technical assistance services developed specifically for immigrant entrepreneurs when such services are not already being provided.

Accomplishments:

Quarter 1:

- 22 clients were provided microenterprise assistance.
- One “Plan It! Business Class” session was held, there were 16 people registered but only 12 attended.
- Three businesses were launched (from previous cohorts).
- 15 clients were provided coaching services to neighborhood businesses and one-on-one business technical assistance.
- Contract spending: \$29,131.52
- A total of 34 services were rendered.

Quarter 2:

- 17 clients were provided microenterprise assistance.
- One “Plan It! Business Class” session was held, there were 16 attendees and 8 of them graduated.
- Three businesses are in process of launching.
- Contract spending: \$32,174.33
- A total of 17 services were rendered.

Quarter 3:

- To report next quarter

Quarter 4:

- Provided TA, advice, and business support services to 126 entrepreneurs and persons developing micro-enterprises who are LMI: 38 entrepreneurs attended classes; 25 entrepreneurs graduated.
- Two E4E classes 15 entrepreneurs graduated.
- 55 entrepreneurs or persons developing micro-enterprises received coaching services and one-on-one TA.

a. Micro-Enterprise Assistance Limited Clientele

WCNP shall provide technical assistance, advice, and business support services to at least eighty (80) owners of micro-enterprises and persons developing micro-enterprises who are low and low – moderate income persons.

RACE	Q1	Q2	Q3	Q4	TOTAL		INCOME	Q1	Q2	Q3	Q4	TOTAL
Black	15	14	30	36	95		Extremely Low	10	8	26	30	74
White	3	2	24	2	31		Low	2	6	20	1	29
Asian					0		Moderate	6	2	8	7	23
Other/Multi					0		Non-Low/Moderate					0
TOTAL	18	16	54	38	126		TOTAL	18	16	54	38	126
							New businesses assisted					0
							Existing businesses assisted	18	16	54	38	126
							TOTAL:	18	16	54	38	126

FINANTA

Micro-Enterprise Assistance

1301 N. 2nd St., Philadelphia, PA 19122

Contract #1920287

Citywide

FINANTA will foster the successful consolidation and expansion of existing micro-enterprises as a viable option for economic growth, by providing micro entrepreneurs with the knowledge and tools for developing their management skills and building credit through workshops and practical applications, establishing peer groups as a way to build assets and credit, and develop leadership, teamwork and networking.

Accomplishments:

Quarter 1:

- Microenterprise 1st Time Borrower Workshop: 80 clients, 11 workshops, and 16.25 hours
- Microenterprise Skill Building Workshops: 159 clients, 22 workshops, and 52 hours
- Affinity Groups Receiving Technical Assistance: 5 new groups
- Microenterprise New Loans: 37 loans, \$597,350
- Microenterprise New Loans (Affinity Group Loan + Individual Loan): 28 AGL, 9 IL, 0 Credit Builder Loans, 100% of clients Tax Compliant
- Microenterprise Job Created/Job Retained: 1 Created and 93.50 Retained
- Financial Action Plans with Higher Scores: 49 clients with higher scores
- Financial Action Plans with Dispute Resolution & Lower Credit Card Debt: 28 disputes resolved and 29 lowered credit card debt
- Workshop Hours: 1,035 hours
- Microenterprise Post – Closing One-On-One Technical Assistance: 34 Financial Action Plans and credit counseling provided, 10 clients supported on project management, 1,257 one-on-one technical assistance hours
- Contract Draws: \$26,015.78

Quarter 2:

- Microenterprise 1st Time Borrower Workshop: 57 clients, 7 workshops, and 17 hours
- Microenterprise Skill Building Workshops: 97 clients, 17 workshops, and 24 hours
- Affinity Groups Receiving Technical Assistance: 7 new groups
- Microenterprise New Loans: 46 loans, \$609,300
- Microenterprise New Loans (Affinity Group Loan + Individual Loan): 29 AGL, 17 IL, 0 Credit Builder Loans, 100% of clients Tax Compliant

- Microenterprise Job Created/Job Retained: 9 Created and 154.50 Retained
- Financial Action Plans with Higher Scores: 29 clients with higher scores
- Financial Action Plans with Dispute Resolution & Lower Credit Card Debt: 28 disputes resolved and 29 lowered credit card debt
- Workshop Hours: 414 hours
- Microenterprise Post – Closing One-On-One Technical Assistance: 33 Financial Action Plans and credit counseling provided, 10 clients supported on project management, 931.25 one-on-one technical assistance hours
- Contract Draws: \$30,587.39

Quarter 3:

- To report next quarter

Quarter 4:

- Closed 14 IIs, 65 AGLs, no CBs, and 100 percent of clients are tax compliant. Except for CBs, FINANTA exceeded its new IIs and AGLs annual goals. FINANTA's credit builder loans remained on pause throughout the entire year as we finalize an agreement with a bank to be our new fiscal agent. Our annual performance in this area resulted in:
 - (1) Exceeding our IL goal by 45%,
 - (2) exceeding our AGL goal by 23%
 - (3) pausing our CB production during the year, and
 - (4) remaining 100% tax compliant with our clients.
- Seventy clients created FAP's and 11 received project management support. FINANTA provided 2,400 hours of one-on-one TA. FINANTA's annual performance this year resulted in:
 - (1) Exceeding its total "number of clients who completed a FAP" by 49%,
 - (2) exceeding its total "number of clients who received project management support" by 40%, and
 - (3) exceeding its "one-on-one TA hours" by 212%.
- FINANTA exceeded this goal by providing technical assistance to a total of 18 new groups, far exceeding the quarterly goal. Our annual performance in this area resulted in providing TA to 80 percent more new groups than our goal.
- See more statistics on the next page

a. Micro-Enterprise Assistance Limited Clientele												
FINANTA shall provide and complete technical assistance, advice and business support services to at least sixty (60) owners of micro-enterprises and/or persons developing micro-enterprises who are low to low-moderate income individuals.												
RACE	Q1	Q2	Q3	Q4	TOTAL		INCOME	Q1	Q2	Q3	Q4	TOTAL
Black	13	5	7	9	34		Extremely Low	12	24	23	33	92
White	3	2	3	0	8		Low	19	13	13	28	73
Asian	0	0	0	0	0		Moderate	2	3	4	17	26
Other/Multi	21	39			60		Non-Low/Moderate	4	6	21	1	32
TOTAL	37	46	10	9	102		TOTAL	37	46	61	79	223
							New businesses assisted					0
							Existing businesses assisted					0
							TOTAL:	0	0	0	0	0

b. Micro-Enterprise Assistance Loans												
FINANTA shall provide and complete loans ranging from five hundred dollars (\$500.00) to twenty-five thousand dollars (\$25,000.00) to at least forty (40) owners of micro-enterprises and persons developing micro-enterprises which are low to low-moderate income individuals.												
RACE	Q1	Q2	Q3	Q4	TOTAL		INCOME	Q1	Q2	Q3	Q4	TOTAL
Black	13	5	7	9	34		Extremely Low	12	24	23	33	92
White	3	2	3	0	8		Low	19	13	13	28	73
Asian	0	0	0	0	0		Moderate	2	3	4	17	26
Other/Multi	21	39	51	70	181		Non-Low/Moderate	4	6	21	1	32
TOTAL	37	46	61	79	223		TOTAL	37	46	61	79	223
							Jobs created					0
							Jobs retained					0
							TOTAL:	0	0	0	0	0

c. Micro-Enterprise Assistance Job Creation												
FINANTA shall create five (5) new jobs for persons of low to low – moderate income.												
RACE	Q1	Q2	Q3	Q4	TOTAL		INCOME	Q1	Q2	Q3	Q4	TOTAL
Black	1	9	0	0	10		Extremely Low	0	0	1	3	4
White	0	0	0	0	0		Low	0	0	0	0	0
Asian	0	0	0	0	0		Moderate	0	0	0	1	1
Other/Multi	0	0	1	4	5		Non-Low/Moderate	1	1	0	0	2
TOTAL	1	9	1	4	15		TOTAL	1	1	1	4	7
							New businesses assisted	3	4	5	9	21
							Existing businesses assisted	34	42	56	70	202
							TOTAL:	37	46	61	79	223

Tacony Community Development Corporation (TCDC)

Neighborhood Revitalization

4819 Longshore Ave., Philadelphia, PA 19135

Contract 1720111-02

Census Tracts: 319,320-321,323, 325-326, 330 and 381

Target Area: bounded by Torresdale Avenue from Cottman to Robbins Avenue.

To improve the quality of life, employment opportunities and entrepreneurial opportunities for low- and moderate-income individuals and low- and moderate-income neighborhoods, and recognizing the importance of Philadelphia's small business sector in achieving the foregoing, Tacony Community Development Corporation (TCDC) will assist the City of Philadelphia in the implementation of its Targeted Corridor Revitalization Management Program which is intended to help revitalize commercial corridors throughout the City. TCDC will undertake the following economic development activities designed to enhance economic opportunities and create a sustainable neighborhood as a clean, safe, attractive and welcoming place that will benefit, low- and moderate-income residents of the targeted neighborhood. These activities include community economic development programs designed to assist businesses.

Accomplishments:

Quarter 1:

- Partnered with TreePhilly to plan a tree giveaway on Torresdale Avenue this fall.
- Worked with three businesses on SIP projects and three businesses on security camera projects. One SIP and one BSCP are complete already; the others are in progress.
- Facilitated resolution of two resident concerns relating to businesses.
- Following a homicide at the Magic Wok take out restaurant, there has been increased energy devoted to crime prevention and safety among the businesses. Worked closely with the 15th Police District and scheduled an in-person visit from the District Attorney and his team for October 15th.
- Ruby Beauty opened at 6602 1/2 Torresdale Ave.

Quarter 2:

- Planted two trees on Torresdale Ave.
- Reached out to State Rep. Driscoll's Office and Councilman Henon's Office about ongoing safety and traffic issues at Torresdale and Disston.
- Developing a resource fair for Home-Based Businesses at the Tacony Library for March 2019.
- Chantell Unique & Creative Beauty Salon opened and was referred to Power Up Your Business Program for marketing assistance through the Store Owner Series.
- One new SIP and one new BSCP in progress. One of the previous-in-progress BSCP is complete.
- Alex Balloon went to International Downtown Association and NeighborWorks conference.

Quarter 3:

- Trimmed trees along Torresdale Avenue and are planning for new banners along the corridor to replace our existing banners.
- Cancelled the business fair due to a conflict, but did a coffee with revenue on May 7.
- Referred Keystone Soundworks to Entrepreneurworks located at 4900 Longshore Ave.
- Referred GraphixOne to Entrepreneurworks located at 6423 Torresdale Ave.
- In addition to previous entries, one new camera application.
- One of the previously-in-progress BSCP is now complete.
- Regular corridor walks and visits to businesses as needed.
- Alex Balloon attended the Main Street Conference in Seattle, WA.

Quarter 4:

- Ordered replacement banners and fabrication is in process.
- Referred SawTown Tavern to The Merchant's Fund.
- Keystone Soundworks met with Justine Bolkus from OBS on issues related to future plans.
- Regular corridor walks and visits to businesses as needed.
- Alex Balloon attended the PACDC Equitable Development Conference in Philadelphia, PA.

African Cultural Alliance of North America (ACANA)

Neighborhood Revitalization

5530 Chester Ave., Philadelphia, PA 19143

Contract #1720121-02

Council District 3, Census Tracts 65,66, 70, 71.1, 71.2, 73, and 74

Target Area: 5400-5700 blocks of Chester Avenue

The Commerce Department supports the activities of Business Improvement Districts (BIDs) and other organizations that provide community services such as street and sidewalk litter removal, public safety services and other public space maintenance activities so as to improve the quality of life, employment opportunities and entrepreneurial opportunities for very low-, low- and moderate-income individuals and neighborhoods in Philadelphia. The principal goal of this program is to increase the delivery of additional public services to multiple low and moderate-income neighborhoods in order to enable businesses to provide needed goods, services and employment opportunities to residents.

At the foundation of any vital commercial corridor are clean streets, sidewalks and storefronts. Litter deters investment and creates the perception that an area is neglected and unsafe. When quality-of-life issues are not addressed, other economic development initiatives do little to attract businesses and consumers to a given commercial corridor.

Accomplishments:

Quarter 1:

- There is now momentum and discussion about bringing back the Woodland Avenue Business Association. Business owners are coming together on a more regular basis to find out about assistance and opportunities to organize.
- Currently has five business awarded for the 100% SIP program. They continue to gain momentum in this opportunity and believe more applications will be coming in.
- Conducted regular walk throughs of each corridor and provided information on programs and services that would be helpful to business owners.

Quarter 2:

- Created two MOUs; one with Streets department around the placement of trash cans on the corridor and one with “Southwest Philadelphia District Services & Empowered CDC” to create a collaborative way of doing the work and supporting each group and making each opportunity beneficial to the residents and businesses of the Southwest Philadelphia community.
- A meeting was organized by ACANA and the Design Collaborative bringing business owners together to discuss potential design changes for storefronts. There was a good turn out from businesses and the concept was well received.

- A second kiva loan meeting was held where 61 business owners were in attendance to learn about an opportunity of receiving a \$5,000 interest free loan.
- Hosted a business corridor tour where businesses were highlighted.
- Provided assistance to 14 businesses.
- Four businesses are currently participating in the SIP Pilot program.
- The design collaborative meeting was used to discuss ways of businesses working together to create a collaborative design for their corridor.
- Continues regular walk throughs and using community residents as consultants to participate and provide information on the work of ACANA.
- Documents attending various City meetings

Quarter 3:

- Organized and attended corridor related meetings and events and insured business improvement on the corridors.
- Working with connecting residents to local jobs. Two residents of the area have recently applied for employment due to ACANA's referral. One has gotten hired and the other waits for an interview.
- Currently working on five SIPs as a part of a special project.
- Held a community meeting with business owners and residents to discuss how to positively identify the area. The Community Design Collaborative provided schematics for what could be used.

Quarter 4:

- Continue to work with community organizations to ensure opportunities to collaborate
- Continue to participate in meetings and send representatives to provide input, and working with business owners on creating a business association.
- Produced a template of a flyer/brochure and will revise it to fit their needs.
- Recommended 10 people to WORC for Micro-Loan Opportunity
- Continue to work with FINANTA on supporting businesses.
- Through a Wells Fargo grant and working with the WORC, have been able to help small women-owned businesses. Grant amount is \$350k and more than 30 women-owned businesses may be able to take advantage of this opportunity for assistance and resources.
- Met with OBS manager and staff from Commerce to discuss current business issues that would like support.
- Expanded the strategy from Africa Town to begin to look into development of various parts of Woodland, Chester and Elmwood Avenues.
- With other Community Based Organizations are exploring various ways to gather needed data.
- Will provide a revised planning statement to be more consistent with the needs of the Chester, Elmwood and Woodland Avenue communities.
- Became members of PACDC which allows more access to resources.

Score Philadelphia

Micro-Enterprise Technical Assistance

105 N. 22nd St., Philadelphia, PA 19103

Contract #1920222

City Wide

SCORE Philadelphia shall provide and complete technical assistance, advice, and business support services to at least 25 owners of micro-enterprises and persons developing micro-enterprises who are low- and moderate-income persons and that provide goods or services to low- and moderate-income residential neighborhoods. SCORE Philadelphia shall determine and document in each client's file that such persons have income eligibility as provided by the Income Certification Survey Form. Persons determined to be low and moderate-income may be presumed to qualify as such for up to a three-year period. SCORE Philadelphia shall maintain in each client's file and provide a record of all persons and businesses assisted, the type of assistance provided, and the location of the business.

Accomplishments:

Quarters 1-3:

- To report next quarter

Quarter 4:

- Developed Start Up Basics I & II to address the core necessities business owners need to know in order to operate efficiently. This includes finances, insurance, and marketing.
- Sponsored 60 workshops this year that totaled 97 hours. Score had 672 people attend their workshops this year.

a. Micro-Enterprise Assistance Limited Clientele												
SCORE shall provide technical assistance, advice, and business support services to at least one hundred (100) owners of micro-enterprises and persons developing micro-enterprises who are low and moderate-income persons.												
RACE	Q1	Q2	Q3	Q4	TOTAL		INCOME	Q1	Q2	Q3	Q4	TOTAL
Black					0		Extremely Low	44	59	34	31	168
White					0		Low	6	14	18	30	68
Asian					0		Moderate	14	15	12	9	50
Other/Multi					0		Non-Low/Moderate					0
TOTAL	0	0	0	0	0		TOTAL	64	88	64	70	286
							New businesses assisted	73	44	87	131	335
							Existing businesses assisted					0
							TOTAL:	73	44	87	131	335

Germantown United Community Development Corp. (GUCDC)

Neighborhood Revitalization

5219 Germantown Ave., Philadelphia, PA. 19144

Contract # 1720113-02

Council District 8, Census Tracts 238-239,241-242,244-245,246 and 252

In order to improve the quality of life, employment opportunities and entrepreneurial opportunities for very low, low- and moderate-income individuals and very low, low- and moderate-income neighborhoods, and recognizing the importance of Philadelphia's small business sector in achieving the foregoing, GUCDC will assist the City in the implementation of its Targeted Corridor Management Program which is intended to help revitalize commercial corridors through the City. GUCDC will undertake the following economic development activities designed to enhance economic opportunities and create a sustainable neighborhood as a clean, safe, attractive and welcoming place that will benefit, low- and moderate-income residents of the targeted neighborhood. These activities include neighborhood revitalization programs designed to assist businesses, and community economic development. GUCDC areas shall incorporate the Germantown and Cheltenham commercial target area of Cheltenham Avenue between Morris and Baynton Streets, Germantown Avenue between Washington Lane and Berkley Streets, and the Maplewood Mall.

Accomplishments:

Quarter 1

- To report next quarter

Quarter 2:

- A new survey for 2019 has been drafted; many businesses are reluctant to provide detailed information about them and are suspicious of how the data will be utilized.
- Met with North 5th Street Revitalization to learn more about putting a Business Association together. It is unknown if an actual BA will be formed, but the process appears to be moving along with the efforts of Citizens Bank. (All efforts have been managed by Bill Hughes, there seems to be hesitance in allowing GUCDC to have a role supporting its creation.)
- Executive Director of GUCDC asked for a meeting with Planning and Commerce to discuss efforts around various opportunities in Germantown for streetscapes and/or physical improvements.
- Friends of Germantown Northwest and Germantown United CDC are partnering on a new project called "Clean It Up Make It Safe" Germantown Pop-up Cleanup, a public health and safety campaign aimed at litter abatement within Lower Germantown.
- Three referrals have been made concerning financing for: Philadelphia Midwife Collective, Attic Brewing Co., and Perfectly Flawless Boutique.
- Two referrals for: Flakes and Ting and Hankins Medical Center & ACE Museum.

- Developed and received foundation grant to create zero-interest loan revolving fund for historic façade improvements on Germantown Ave historic districts. Process and pilot project being worked on in Lower Germantown.
- Corridor manager is an invited member of Councilwoman Cindy Bass' 8th District Sanitation Task Force and participates in monthly small-group meetings with council staff.
- Corridor manager also attends applicable civic association meetings, registered Community Organization meetings, participates in conversations about development proposals within the business district, and facilitates communication between developers and residents.
- Building-sized banner hung in front of a building advertising a pawn shop was reported to 311 for violation of signage code.
- Significantly updated the business/development section of GU website and overall website.

Quarter 3:

- To report next quarter

Quarter 4:

- Begun to allow the businesses to take the lead in developing a form of BA. They will continue to assist and attend all meetings that are centered around the discussion but will not be the influencer of this effort as it could give an inappropriate perception.
- Working on Real Estate Economic Development Strategy for 2019-2020.
- All efforts for a BA are currently being managed by Bill Hughes of Citizens Bank.
- Approximately 25 interactions with businesses concerning property and other issues.
- Three businesses were referred to GUCDC for this contract term.
- Developed and received foundation grant to create zero-interest loan revolving fund for historic façade improvements on Germantown Avenue' historic district. Process and pilot project being worked on in Lower Germantown.
- Four facilitation opportunities during the contract term.
- Hired a new corridor manager who has begun to the canvas the area.
- <http://germantownunitedcdc.org>
- Participated in several workshops during the contract term.

Urban League of Philadelphia (ULP)

Micro-Enterprise Technical Assistance

121 S. Broad St., Philadelphia, PA 19103

Contract #1920234

City Wide

ULP shall provide technical assistance, advice, and business support services to at least 20 owners of micro-enterprises and persons developing micro-enterprises who are low- and low-moderate income persons.

Accomplishments:

Quarter 1:

- 14 clients were provided microenterprise assistance.
- 6 clients were provided sales development assistance.
- 1 client was provided start-up entity formation, licensing & certification assistance.
- 8 clients were helped with business plan development.

Quarter 2:

- 5 clients were provided microenterprise assistance.
- 3 clients were provided sales development assistance.
- 2 clients were provided start-up entity formation, licensing & certification assistance.
- 1 client was helped with business plan development.

Quarter 3:

- To report next quarter

Quarter 4:

a. Micro-Enterprise Assistance Limited Clientele												
UL shall provide technical assistance, advice, and business support services to at least twenty (20) owners of micro-enterprises and persons developing micro-enterprises who are low and moderate-income persons												
RACE	Q1	Q2	Q3	Q4	TOTAL		INCOME	Q1	Q2	Q3	Q4	TOTAL
Black					0		Extremely Low					0
White					0		Low					0
Asian					0		Moderate					0
Other/Multi					0		Non-Low/Moderate					0
TOTAL	0	0	0	0	0		TOTAL	0	0	0	0	0
							New businesses assisted	29	11	21		61
							Existing businesses assisted					0
							TOTAL:	29	11	21	0	61

J T Goldstein

Neighborhood Revitalization

1800 JFK Blvd, Suite 300

Philadelphia, PA 19103

Contract #1920296

City Wide

J T Goldstein will lead a group of consultants to deliver dedicated financial resources to a diversified group of 24 small businesses within a targeted corridor. The financial resources must result in three primary objectives:

- Improving the operating results of each small business.
- Contribute to the tax and employment base of the City.
- Being in a position to complete and be awarded applications under various Commerce Programs.

Accordingly, J T Goldstein will assist with the evaluation, project management, strategic thought, and implementation of the various strategies to achieve the aforementioned objectives.

Accomplishments:

Quarters 1-3:

- To report next quarter

Quarter 4:

- Assisted completing application with WPFSI business loan, which included developing financial statements, responding to inquiries, and updating the business plan.
- Assisted with oversight of construction and fit out of commercial space.
- Engaged a realtor to assist with locating space. Found and visit space and assisting client with assessing offer.
- Conducting in house cash projections training for key members of management.
- Performed several site visits and assisted with obtaining quotes, identifying a check, posting job requirements, and search for a house bank.
- Assisting with developing monthly programming.
- Assisted with discussion with City of Philadelphia with tax liens, real estate property tax assessment. Identified chef for restaurant and developed menu.
- Assisted management with obtaining quotes, developing a website for the organization along with content and programming.
- Working with management on pricing out food, becoming profitable and recruiting talent.
- Developed profiles to back field musician, waiters, cooks and chefs and obtained a working list for management to use.

Commercial Corridor Cleaning

The following groups were awarded contracts for Corridor Cleaning Activities in the areas listed.

1. New Kensington CDC

- East Girard Avenue (between Front Street & I-95)
- Frankford Avenue (between Delaware Avenue & Somerset Street)

2. Philadelphia Chinatown Development Corp.

- 9th Street – 12th Street from Arch to Callowhill

3. ACHIEVEability

- 60th Street (100 N. 60th to 300 S. 60th)
- Market Street from 59th – 61st

4. Diversified Community Services

- 1200-1700 Point Breeze Avenue

5. Fairmount CDC

- West Girard Avenue (between College Avenue and 31st Street)

6. Village of Arts and Humanities

- Germantown and Lehigh Corridor
- 8th to 12th Streets, York Street to Glenwood Avenue

7. Called To Serve

- 3500-3700 Germantown Avenue
- 3600-3700 North Broad Street
- 1300-1400 West Erie Avenue

8. Southwest CDC

- Woodland Avenue Corridor (58th Street to 67th Street)

9. Korean CD

- North 5th Street.; Roosevelt Blvd-4800 blk to West Spencer Street
- 6100 blk and intersecting side street East and West of this segment of North 5th Street

10. People's Emergency Center CDC

- Lancaster Avenue Corridor- between 38th and 44th Streets

11. HACE

- North 5th Street from Huntingdon Street to Allegheny Avenue and along Lehigh Avenue from 2nd Street to 6th Street

12. Nueva Esperanza

- North 5th Street between Luzerne Street, Roosevelt Blvd and the Hunting Park Ave Commercial Corridor between Front and 9th Streets

13. The Enterprise Center CDC

- 52nd St- from Arch to Spruce Streets, including 5100 and 5200 blocks of major side streets (Arch, Market, Chestnut, Walnut, Locust and Spruce)

14. Impact

- Kensington and Allegheny Corridor

15. Frankford CDC

- Frankford Avenue 4200-5200 blocks

16. Allegheny West Foundation

- 2700-3100 blocks of 22nd Street; 2550-2700 blocks of West Lehigh Avenue

17. ACANA

- 5400-5800 blocks of Chester Avenue

18. Cambodian Association: South 7th Street Commercial Corridor.

- South 7th Street between Snyder Avenue and West Shunk Street

19. Belfield, Logan Olney Collaborative

- Bounded by Roosevelt Boulevard, the former Reading Railroad Right of Way, Champlost Avenue, Ogontz Avenue, Church Lane, Belfield Avenue, and 16th Street.

20. Ready Willing and Able: Wayne Avenue Commercial Corridor

- Wayne Avenue between 4500-5200 blocks

21. PRIDE (Port Richmond Industrial Development Enterprise)

- North Side of Allegheny Avenue, west side of Memphis Street between Allegheny and Westmoreland, south side of east Westmoreland, east side of Tulip Street, north side of Venango Street and west side of Amber Street.

Bags of Trash Collected FY 2019

Group	Q1	Q2	Q3	Q4	Total
ACANA	507	754	563	0	1,824
ACHIEVEability	0	0	0	0	0
Allegheny West Foundation	325	325	325	325	1,300
Called to Serve	432	432	432	0	1,296
Cambodian Association of Greater Philadelphia	98	70	25	0	193
Philadelphia Chinatown Dev. Corp.	952	1121	995	1091	4,159
Diversified Community Services	416	335	251	269	1,271
Nueva Esperanza	752	756	500	492	2,500
Fairmount CDC	0	0	0	0	0
Frankford CDC	589	586	502	701	2,378
HACE	456	446	391	420	1,713
Korean Community Development Services Center	221	571	486	0	1,278
Newbold	0	0	0	0	0
New Kensington CDC	2,150	1,967	2,621	2,822	9,560
People's Emergency Center	124	198	238	392	952
Ready Willing & Able	121	115	102	0	338
Southwest CDC	277	263	488	289	1,317
The Enterprise Center CDC	1,132	833	800	700	3,456
Village of Arts & Humanities	0	0	0	0	0
Total	10,212	11,034	10,306	8,862	40,414

Section 4:



Affirmative Action and Equal Employment Opportunities

Affirmative Action and Equal Employment Opportunities

Production Programs: Fourth Quarter Summary Report for Sub-Contractors

	Philadelphia	Non-Philadelphia	Total
MBE Sub-Contractors	12	7	19
MBE Contracts	16	12	28
Total MBE Dollars	\$1,466,029	\$883,138	\$2,349,167
% of Total MBE Dollars	62.41%	37.59%	100%
WBE Sub-Contractors	8	18	26
WBE Contracts	10	20	30
Total WBE Dollars	\$197,544	\$1,509,119	\$1,706,663
% of Total WBE Dollars	11.57%	88.43%	100%
NP Non M/WBE Sub-Contractors	60	84	144
NP Non M/WBE Contracts	74	94	168
Total NP Non M/WBE Dollars	\$1,784,565	\$9,301,638	\$11,086,203
% of Total NP Non M/WBE Dollars	16.10%	83.90%	100%
Total Sub-Contractors	80	109	189
Total Contracts	100	126	226
Total Dollars	\$3,448,138	\$11,693,895	\$15,142,033
% of Total Dollars	22.77%	77.23%	100.00%
Total Dollars M/WBE	\$1,663,573	\$2,392,257	\$4,055,830
% of Total Dollars = M/WBE	10.99%	15.80%	26.79%

1st Council District Production Programs

Project: Eastern Tower, 1001-1011 Vine St., Philadelphia, PA 19107

General Contractor

Hunter Roberts Construction Group, 1717 Arch St., 34th Floor, Philadelphia, PA 19103

Sub-Contractors	Contract Amount	Certification	Project/Program Description
370988 Construction, Inc., 135 E Horter St., Philadelphia, PA 19119	\$20,000	MBE	PRA
Angkor Contracting Services, 6666 Lincoln Drive, Philadelphia, PA 19119	\$25,568	MBE	PRA
Central Metals, 1054 South 2nd St., Camden, NJ 08103	\$20,001	NP-WBE	PRA
City Cleaning, 2318 Aramingo Ave., Philadelphia, PA 19125	\$5,795	WBE	PRA
Liberty Flooring, 411 Powhattan St., Essington, PA 19029	\$32,518	NP-MBE	PRA
Pioneer Contracting, Inc., 412 Davisville Rd., Willow Grove, PA 19090	\$6,203	NP-WBE	PRA
Reflection Window Wall, 2525 North Elston Ave., D-240, Chicago, IL 60647	\$48,877	NP-MBE	PRA
Richard Fox Contractors, 495 Meadow Lane, King of Prussia, PA 19406	\$114,546	NP-WBE	PRA
Shannon Corporation, Carriage House, 2328 Riverton Rd., Cinnaminson, NJ 08077	\$87,660	NP-WBE	PRA
Swipes Heavy Hauling, LLC, 457 Mullica Hill Rd. Mullica Hill, Mullica Hill, NJ 08062	\$9,000	NP-WBE	PRA
Tracorp, 601 Lakeside Drive, Southampton, PA 18966	\$820	NP-WBE	PRA

Summary for 1st District (10 detail records) \$370,988

3rd Council District Production Programs

Project: 3300 Mantua Ave., 3300-08, 3310, 3312, 3314, 3316 Mantua Ave., 701, 703, 705, 707, 709-11 N. 34th St., Philadelphia, PA 19104

General Contractor

Turnkey Realty, 1145 Forrest St., Ste. 300, Conshohocken, PA, 19428

Sub-Contractors	Contract Amount	Certification	Project/Program Description
AB & Son Construction LLC, 212 Knox St., Norristown, PA 19401	\$4,510	NP-NonMBE/WBE	PRA
Able Plumbing Supply, 6815 Germantown Ave., Philadelphia, PA 19119	\$1,928	LBE	PRA
AirTight Heating & Cooling, 440 Cinnaminson St., Philadelphia, PA 19129	\$14,000	LBE	PRA
EGS Construction, 4805 "D" St., Philadelphia, PA 19120	\$50,000	LBE	PRA
Frankie D Plumbing & Heating, 4554 Torresdale Ave., Philadelphia, PA 19124	\$108,500	LBE	PRA
N.E. Contractors Inc., 74 Tracey Rd. A, Huntingdon Valley, PA 19006	\$34,132	NP-NonMBE/WBE	PRA
ProBuild, 81 Kresson Rd., Cherry Hill, NJ 08034	\$126,391	NP-NonMBE/WBE	PRA
R&V Builders, LLC, 250 N. Columbus Blvd., Philadelphia, PA 19106	\$95,518	LBE	PRA

Project: 3509 Haverford Ave., Philadelphia, PA 19104

General Contractor

Turnkey Realty, 1145 Forrest St., Ste. 300, Conshohocken, PA, 19428

Sub-Contractors	Contract Amount	Certification	Project/Program Description
American Floor Systems, 707 Moore Station Industry Park, Prospect Park, PA 19076	\$10,970	NP-NonMBE/WBE	PRA
Brelsford Insulation LTD, 200 E. Montgomery Ave., North Wales, PA 19454	\$17,685	NP-NonMBE/WBE	PRA
Campos Enterprises, 4936 North 6th St., Philadelphia, PA 19120	\$25,850	LBE	PRA
EGS Construction, 4805 "D" St., Philadelphia, PA 19120	\$6,500	LBE	PRA

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Ideal Tile of Philadelphia, 1516 N. 5th St., Suite 102 & 103, Philadelphia, PA 19122	\$16,053	LBE	PRA
Joe O'Brien Roofing, 5110 Umbria St, Philadelphia, PA 19128	\$1,050	LBE	PRA
JR Contractors, 530 Norris St., Norristown, PA 19401	\$40,000	NP-NonMBE/WBE	PRA
Labov Plumbing & Heating Supply, Inc., 5000 Umbria St., Philadelphia, PA 19128	\$4,568	WBE	PRA
McAlorum Plumbing, LLC, 3632 E. Allen St., Philadelphia, PA 19134	\$2,013	LBE	PRA
ProBuild, 81 Kresson Rd., Cherry Hill, NJ 08034	\$395	NP-NonMBE/WBE	PRA
R&V Builders, LLC, 250 N. Columbus Blvd., Philadelphia, PA 19106	\$8,250	LBE	PRA

Project: Osage Pine, 6216-6254 Pine St., Philadelphia PA 19143

General Contractor

AJR Endeavors, LLC, 2441 S. Garnet St., Philadelphia, PA, 19145

Sub-Contractors	Contract Amount	Certification	Project/Program Description
360 Builders, 1233 Alta Vista Rd., Santa Barbara, CA 93103	\$18,175	NP-NonMBE/WBE	PRA
AEZI Electrical Services, LLC, 131 Asbury Loop, Middletown, DE 19709	\$24,700	NP-NonMBE/WBE	PRA
Alex Spencer Finish	\$3,200	NP-NonMBE/WBE	PRA
Anyumba Contracting, 55 East Baltimore Ave., Clifton Heights, 19018p	\$105,845	NP-MBE	PRA
Clean Hands, 2517 S. 67th St., Philadelphia, PA 19142	\$21,520	WBE	PRA
Dooley Brothers Roofing Company, 2091 65th Ave., Philadelphia, PA 19138	\$12,000	MBE	PRA
Executive Tree Service, 698 Burmont Rd. #1023, Drexel Hill, PA 19026	\$2,158	NP-NonMBE/WBE	PRA
GM Mechanical, 116 S. Clifton Ave., Aldan, PA 19018	\$4,500	NP-NonMBE/WBE	PRA
Golden Floors, 608 Sligo Ave., Silver Spring, MD 20910	\$2,000	NP-NonMBE/WBE	PRA
IPFS Corporation, PO Box 412086, Kansas City, MO 64141	\$1,860	NP-NonMBE/WBE	PRA
JDB Plumbing, PO Box, West Chester, PA 19380	\$53,900	NP-NonMBE/WBE	PRA
John DiBoneventura Plumbing and Heating, 30 West Knowlton Rd., Media, PA 19063	\$67,150	NP-NonMBE/WBE	PRA

Sub-Contractors	Contract Amount	Certification	Project/Program Description
MCN Electrical Services, 5149 Walnut St., Philadelphia, PA 19139	\$73,000	MBE	PRA
Nemar Landscaping	\$4,795	NP-NonMBE/WBE	PRA
Northeast Building Products, 4280 Aramingo Ave., Philadelphia, PA 19124	\$61,879	LBE	PRA
Rami Construction Inc., 2745 Terwood Rd., Willow Grove, PA 19090	\$180,282	NP-NonMBE/WBE	PRA
Salini Brothers, 2403 N. 2nd St., Philadelphia, PA 19133	\$11,600	LBE	PRA
The Woodward Group LTD, 8 S. Plum St., Media, PA 19063	\$2,276	NP-NonMBE/WBE	PRA
Til-Mar Design, 1708-14 S. 25th St., Philadelphia, PA 19145	\$25,974	LBE	PRA
Tri Mirrors & Glass, 3233 Cottman Ave., Philadelphia, PA 19149	\$16,850	LBE	PRA
United Site Services, PO Box 5502, Binghamton, NY 13902	\$920	NP-NonMBE/WBE	PRA
YD Hardwood Floors, 1900 Washington Ave., Philadelphia, PA 19146	\$26,373	LBE	PRA

Summary for 3rd District (41 detail records) \$1,289,270

4th Council District Production Programs

Project: Maguire Residences, 1920 E. Orleans St., Philadelphia, PA 19134

General Contractor

McDonald, 4060 Butler Pike, Suite 220, Plymouth Meeting, PA 19462

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Cippco, 9323 Keystone St., Philadelphia, PA 19114	\$320,290	LBE	PRA
Dan Lepore & Sons, Inc., 501 Washington St., Conshohocken, PA 19428	\$61,791	NP-NonMBE/WBE	PRA
E & K Construction Services, 3070 Bristol Pike, Building 1, Suite 102C, Bistol, PA 19020	\$16,200	NP-WBE	PRA
KCCI, 1420 Easton Rd., Warrington, PA 18976	\$188,125	NP-NonMBE/WBE	PRA
Limbach, 4623 Broad St., Philadelphia, PA 19112	\$60,200	NP-NonMBE/WBE	PRA
MK Fire Protection and Supply, LLC, 134 Maple Leaf Court, PO Box 448, Glassboro, NJ 08028	\$10,000	NP-NonMBE/WBE	PRA
Rue Electric, 317 Dickinson St., Philadelphia, PA 19147	\$75,625	LBE	PRA
Tamburri Associates, 1401 Industrial Highway, Cinnaminson, NJ 08088	\$7,000	NP-WBE	PRA

Project: New Market West, 5901-31 Market St., 20-30 North 59th St., 5910-12 Filbert St., Philadelphia, PA 19139

General Contractor

McDonald, 4060 Butler Pike, Suite 220, Plymouth Meeting, PA 19462

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Blasz Construction, 830 Pennsylvania Blvd., Feasterville, PA 19053	\$343,742	NP-WBE	PRA
C&H Restoration, PO Box 273, Jamison, PA 18929	\$72,923	NP-NonMBE/WBE	PRA
Cameron & Associates 8/Hagen, 2207 State Rd., Bensalem, PA 19020	\$67,986	MBE	PRA
Chesco Coring & Cutting Inc., 2047 Charlestown Rd., Malvern, PA 19355	\$20,000	NP-NonMBE/WBE	PRA

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Crawford Caulking, 1927 Stout Drive, Suite 1, Warminster, PA 18974	\$142,632	NP-NonMBE/WBE	PRA
D' Angelo Brothers, Inc., 3700 South 26th St., Philadelphia, PA 19145	\$166,658	LBE	PRA
Dale Construction, 70 Limekiln Pike, Glenside, PA 19038	\$76,597	NP-NonMBE/WBE	PRA
DeVault Group, 98 Jacksonville Rd., Ivyland, PA 18974	\$3,441	NP-WBE	PRA
DM Sabia, 204 Wood St., Conshohocken, PA 19428	\$737,062	NP-NonMBE/WBE	PRA
Eastern Scaffolding & Shoring, 402 N. Front St., Philadelphia, PA 19123	\$10,643	LBE	PRA
Environmental Construction Services, Inc, 4623 S. Broad St., Philadelphia, PA 19116	\$452,809	MBE	PRA
Graybar Electric, 1550 Warfield St., Philadelphia, PA 19146	\$17,388	LBE	PRA
Haban Protection Services, Inc., 1225 Pratt St., Philadelphia, PA 19124	\$27,120	LBE	PRA
Herc Rentals, 6591 Norwitch Drive, Philadelphia, PA 19153	\$2,717	LBE	PRA
Hilti, INC, PO Box 382002, Pittsburgh, PA 15250	\$1,573	LBE	PRA
Independence Steel, PO Box 286, Prospect Park, PA 19076	\$118,678	NP-NonMBE/WBE	PRA
MEG Glass, 196 W. Ashland St., Doylestown, PA 18901	\$904,696	NP-NonMBE/WBE	PRA
Metal Structures Inc., 720 Haven Ave., Ocean City, NJ 08226	\$24,600	NP-NonMBE/WBE	PRA
Nesmith & Company, 2440 Tasker Ave., Philadelphia, PA 19145	\$46,586	MBE	PRA
Oliver Sprinkler, 501 Feheley Drive, King of Prussia, PA 19406	\$328,176	NP-NonMBE/WBE	PRA
Peter Bradley Construction, 8356 Hegerman St., Philadelphia, PA 19136	\$85,000	NP-NonMBE/WBE	PRA
Pietrini Contractors, Inc., 111 E. Church Rd., King of Prussia, PA 19406	\$5,610	NP-NonMBE/WBE	PRA
Rodriguez Construction Services LLC, 17 Ravine Rd., Malvern, PA 19355	\$66,190	NP-MBE	PRA
SJA Construction, INC., 925 Route 73 North, Suite A, Marlton, NJ 08053	\$144,674	NP-WBE	PRA
Steven Kempf Building Material, 1103 Ridge Pike, Suite 200, Conshohocken, PA 19428	\$15,000	NP-NonMBE/WBE	PRA
Sunbelt Rentals, 7700 Holstein Ave., Philadelphia, PA 19153	\$377	LBE	PRA

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Sunlight Electrical Contracting, 499 Old York Rd., Warminster, PA 18974	\$346,332	LBE	PRA
Tedco Insulation, 610 E. Cypress St., Kennett Square, PA 19348	\$292,539	NP-NonMBE/WBE	PRA
Thackery Crane Rental, 2701 Byberry Rd., Philadelphia, PA 19116	\$1,307	LBE	PRA
United States Roofing Company, 910 E. Main St., Ste. 300, Norristown, PA 19401	\$664,762	NP-NonMBE/WBE	PRA

Project: NewCourtland Apartments at Henry Ave., 3232 Henry Ave., Condo Unit 3, Philadelphia, PA 19129

General Contractor

TN Ward, 129 Coulter Ave., P.O. Box 191, Ardmore, PA 19003

Sub-Contractors	Contract Amount	Certification	Project/Program Description
A.I. Cirieno Company, Inc., 5 Froce Ave., Glenolden, PA 19036	\$45,128	NP-NonMBE/WBE	PRA
Accord Mechanical, 218 E. Washington St., Suite 325, Norristown, PA 19401	\$77,786	NP-MBE	PRA
Allglass Systems, LLC, 34 B Noeland Ave., Penn-del, PA 19047	\$57,714	NP-NonMBE/WBE	PRA
American Floors, 3520 Grays Ferry Ave., Philadelphia, PA 19146	\$86,680	WBE	PRA
Arena Maintenance, 425 Delaware Drive, Suite B, Fort Washington, PA 19034	\$275,847	NP-NonMBE/WBE	PRA
Athena Contracting, Inc., 2825 S. Warnock St., Philadelphia, PA 19148	\$58,143	WBE	PRA
BFC LTD, 207 West Parkway Drive, Egg Harbor Township, NJ 08234	\$145,885	NP-WBE	PRA
City Cleaning, 2318 Aramingo Ave., Philadelphia, PA 19125	\$14,800	WBE	PRA
Component Assembly Systems, 580 Virginia Drive, Fort Washington, PA 19034	\$1,325,557	NP-NonMBE/WBE	PRA
Crescent Iron Works, 4901 Grays Ferry Ave., Philadelphia, PA 19143	\$80,940	LBE	PRA
Culbertson Restoration, 3110 Concord Rd., Aston, PA 19014	\$42,599	NP-NonMBE/WBE	PRA
Dan Lepore & Sons, Inc., 501 Washington St., Conshohocken, PA 19428	\$77,292	NP-NonMBE/WBE	PRA
Fields Fire Protection, 1308 Chester Pike, Sharon Hill, PA 19079	\$64,007	NP-NonMBE/WBE	PRA

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Intus Windows , LLC, 2720 Prosperity Ave., Suite 400-1, Fairfax, VA 22031	\$2,698	NP-NonMBE/WBE	PRA
Larry C. McCrae, Inc., 3333 W. Hunting Park Ave., Philadelphia, PA 19132	\$662,952	MBE	PRA
Master Locators, 2426 E. Helms Manor, Boothwyn, PA 19061	\$1,500	NP-NonMBE/WBE	PRA
Neshaminy Valley Construction, 773 American Drive, Bensalem, PA 19020	\$119,400	NP-NonMBE/WBE	PRA
Northeast Fireproofing, 295 Business Center, Building R, Suite #2, Westville, NJ 08093	\$15,800	NP-NonMBE/WBE	PRA
Paradigm Mechanical, LLC, 805 W. Fifth St., Suite 11, Lansdale, PA 19446	\$228,163	NP-WBE	PRA
Rothkopf & Zampino, Inc., 20 Commerce Drive, Aston, PA 19014	\$128,529	NP-NonMBE/WBE	PRA
Schindler Elevator Corporation, 840 Lenola Rd., Suit 4, Moorstown, NJ 08057	\$188,131	NP-NonMBE/WBE	PRA
Shore Supply Company, 745 West Delilah Rd., Pleasantville, NJ 08232	\$249,040	NP-WBE	PRA
Tedco Insulation, 610 E. Cypress St., Kennett Square, PA 19348	\$17,010	NP-NonMBE/WBE	PRA
The Kitchen People, 263 Twining Rd., Lansdale, PA 19446	\$82,261	NP-NonMBE/WBE	PRA
Town & Country Roofing & Siding, 4775 Lerch Rd., Bensalem, PA 19020	\$117,099	NP-NonMBE/WBE	PRA
Tracey Mechanical, Inc., 8 Campus Boulevard, Newtown Square, PA 19073	\$109,815	NP-NonMBE/WBE	PRA
Tracorp, 601 Lakeside Drive, Southampton, PA 18966	\$57,298	NP-WBE	PRA
Woodland Building Supply, 4701 W. Sedgely Ave., Philadelphia, PA 19140	\$644	LBE	PRA

Summary for 4th District (66 detail records) \$10,259,767

5th Council District Production Programs

Project: 1315 N. 8th St., Philadelphia, PA 19122

General Contractor

Domus, Inc., 346 W. Walnut Lane, Philadelphia, PA 19144

Sub-Contractors	Contract Amount	Certification	Project/Program Description
City Cleaning, 2318 Aramingo Ave., Philadelphia, PA 19125	\$4,152	WBE	PRA
Revolution Recovery, 7333 Milnor St., Philadelphia, PA 19136	\$395	LBE	PRA
Smith Flooring, 903 Townsend St., Chester, P A 19013	\$911	NP-WBE	PRA
Tague Lumber, 325 Media Station Rd., Yeadon, PA 19063	\$29	LBE	PRA

Project: 1620-26 Cecil B. Moore Ave., Philadelphia PA 19121

General Contractor

Konkrete Investments Inc., 1109 W. Lehigh Ave., Philadelphia, PA 19133

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Mauel Pillajo Construction, 1620 Cecil B. Moore Ave., Philadelphia, PA 19121	\$20,000	LBE	PRA
RC General Construction, Inc., 2384 Philmont Ave., Huntingdon Valley, PA 19006	\$10,000	NP-NonMBE/WBE	PRA

Project: North Central CNI Phase II, 7th, 8th, 9th, Berks, Darien, Franklin, and Norris Streets, Philadelphia PA 19122

General Contractor

Shoemaker Construction Company, One Tower Bridge, 100 Front St., Ste. 365, West Conshohocken, PA 19428

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Accu-Fire Fabrication, 8 Progress Drive, Morrisville, PA 19067	\$11,539	NP-NonMBE/WBE	PRA
Air Systems Inc., 1 Pommel Court, Mt. Laurel, NJ 08054	\$7,600	NP-NonMBE/WBE	PRA
All State Design, 1812 North Hills Ave., Willow Grove, PA 19090	\$26,900	NP-NonMBE/WBE	PRA
Black Cat Fasteners, 7928 State Rd., Philadelphia, PA 19136	\$1,596	LBE	PRA
City Electric Supply, PO Box 1006, Wilbraham, MA 01095	\$16,732	NP-NonMBE/WBE	PRA
Commercial Specialty Supply, 5200 Grays Ave., Philadelphia, PA 19143	\$878	LBE	PRA
Diamond Tools, 2800 Grays Ferry Ave., Philadelphia, PA 19146	\$352	LBE	PRA
Environmental Construction Services, Inc, 4623 S. Broad St., Philadelphia, PA 19116	\$126,760	MBE	PRA
Ferguson Fire & Fabrication, 121 Titus Ave., Warrington, PA 18976	\$52,498	NP-NonMBE/WBE	PRA
Franklin-Griffith, LLC, 5 Second St., Trenton, NJ 08611	\$12,143	NP-NonMBE/WBE	PRA
General Controls Inc., 1205 Cinnaminson Ave., Cinnaminson, NJ 08077	\$1,475	NP-NonMBE/WBE	PRA
Marjam Supply, 6951 State Rd., Philadelphia, PA 19135	\$206	LBE	PRA
Peirce Phelps, 3600 Progress Drive, Bensalem, PA 19020	\$23,320	NP-NonMBE/WBE	PRA
Rumsey Electric, 462 N. 4th St., Philadelphia, PA 19123	\$42	LBE	PRA
Sherwin Williams, 7327 Castor Ave., Philadelphia, PA 19152	\$13,110	LBE	PRA
Tedco Insulation, 610 E. Cypress St., Kennett Square, PA 19348	\$14,346	NP-NonMBE/WBE	PRA
Viking Supply Net, 2761 Monument Place, Chicago, IL 60689	\$30,017	NP-NonMBE/WBE	PRA
Weinstein Supply, 4612 Lancaster Ave., Philadelphia, PA 19131-5207	\$13,733	LBE	PRA

Project: North Central CNI Phase III, 2000 N. 11th St., Philadelphia PA 19122

General Contractor

Shoemaker Construction Company, One Tower Bridge, 100 Front St., Ste. 365, West Conshohocken, PA 19428

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Associated Specialty Contracting, 98 La Crue Ave., Glen Mills, PA 19342	\$377,046	NP-NonMBE/WBE	PRA
Aviman Management, 170 Sugarberry Drive, New Castle, DE 19720	\$35,699	NP-MBE	PRA
Blackney Hayes Architects, Public Ledger Building, Suite 1200, 150 South Independence Mall West, Philadelphia, PA 19106	\$15,643	LBE	PRA
Cameron & Associates 8/Hagen, 2207 State Rd., Bensalem, PA 19020	\$376,317	NP-MBE	PRA
Clearwater Concrete & Masonry, 3305-07 Frankford Ave., Philadelphia, PA 19134	\$159,129	LBE	PRA
DeVault Group, 98 Jacksonville Rd., Ivyland, PA 18974	\$10,748	WBE	PRA
Hagen Construction, 2207 State Rd., Bensalem, PA 19020	\$472,438	NP-NonMBE/WBE	PRA
Hillis-Carnes Engineering Associates, Inc., 300 South Pennell Rd., Ste. 410, Media, PA 19063	\$13,423	NP-NonMBE/WBE	PRA
HK Panel Systems, PO Box 494, Dubin, PA 18917	\$15,570	NP-WBE	PRA
Mayfield Site, 596 Swedeland Rd., King of Prussia, PA 19406	\$456,816	NP-NonMBE/WBE	PRA
Norris Sales Company, 668 Berlin Cross Keys Rd., Sickerville, NJ 08081	\$14,274	NP-WBE	PRA
Perryman Building & Construction Services, Inc., 100 N. 20th St., Ste. 305, Philadelphia, PA 19103	\$13,393	MBE	PRA
React Environmental, 6901 Kingsessing Ave., Philadelphia, PA 19142	\$2,000	LBE	PRA
Rodriguez Construction Services LLC, 17 Ravine Rd., Malvern, PA 19355	\$51,959	NP-MBE	PRA

Summary for 5th District (38 detail records) \$2,403,189

6th Council District Production Programs

Project: Mission First, 7900-7902 Castor Ave., Philadelphia PA 19152

General Contractor

Columbus Property Management, 2042 Arch St., Philadelphia, PA 19103

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Bella Electric, 1807 N. Reese St., Philadelphia, PA 19122	\$5,400	MBE	PRA
Kris Timins, 507 Harding St., Birdsboro, PA 19508	\$7,545	NP-NonMBE/WBE	PRA
Mobility 123, 645 South Mill Rd., Suite 1, Absecon, NJ 08201	\$8,325	NP-NonMBE/WBE	PRA

Summary for 6th District (3 detail records) \$21,270

7th Council District Production Programs

Project: Roberto Clemente Homes, 3921-61 N. 5th St., Philadelphia, PA 19140

General Contractor
 Domus, Inc., 346 W. Walnut Lane, Philadelphia, PA 19144

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Cameron & Associates 8/Hagen, 2207 State Rd., Bensalem, PA 19020	\$1,881	NP-MBE	PRA
Choice Coating, 201 Welsford Rd., Fairless Hills, PA 19030	\$1,215	NP-NonMBE/WBE	PRA
Recreation Resource USA LLC, 425 McFarlan Rd., Kennett Square, PA 19345	\$33,943	NP-WBE	PRA
Richard Burns, 4300 Rising Sun Ave., Philadelphia, PA 19140	\$335	LBE	PRA
Woodland Building Supply, 4701 W. Sedgely Ave., Philadelphia, PA 19140	\$100	LBE	PRA

Summary for 7th District (5 detail records) \$37,474

8th Council District Production Programs

Project: Casa Indiana, 2935-65 N. 2nd St., Philadelphia, PA 19133

General Contractor

Domus, Inc., 346 W. Walnut Lane, Philadelphia, PA 19144

Sub-Contractors	Contract Amount	Certification	Project/Program Description
A & R Ironworks, 21 Nealy Blvd., Suite 2101, Trainer, PA 19061	\$1,800	NP-NonMBE/WBE	PRA
Black Cat Fasteners, 7928 State Rd., Philadelphia, PA 19136	\$124	LBE	PRA
Diamond Tools, 2800 Grays Ferry Ave., Philadelphia, PA 19146	\$58	LBE	PRA
DWD Mech. Contractors, 1005 Kedron Ave., Morton, PA 19070	\$15,975	NP-NonMBE/WBE	PRA
John J. Dougherty & Son, 18 Nearly Blvd., Trainer, PA 19061	\$112,770	NP-NonMBE/WBE	PRA
Michael J. Kiska Construction, 424 W. Laurel Ave., Cheltenham, PA 19012	\$34,200	NP-NonMBE/WBE	PRA
Richard Burns, 4300 Rising Sun Ave., Philadelphia, PA 19140	\$480	LBE	PRA
RP Concrete, 9712 Dedaker St., Philadelphia, PA 19115	\$55,440	NP-NonMBE/WBE	PRA

Project: Liberty52, Stephen F Gold Community Residences, 5208-28 Poplar St., 616-36 N. 52nd St., Philadelphia, PA 19131

General Contractor

Domus, Inc., 346 W. Walnut Lane, Philadelphia, PA 19144

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Brightline Construction Company, 550 State Rd., Bensalem, PA 19020	\$36,256	NP-NonMBE/WBE	PRA
Diamond Tools, 2800 Grays Ferry Ave., Philadelphia, PA 19146	\$476	LBE	PRA

Project: Golden Age Living Accommodations (GALA), 2022-34 Haines St., Philadelphia, PA 19138

General Contractor
 Domus, Inc., 346 W. Walnut Lane, Philadelphia, PA 19144

Sub-Contractors	Contract Amount	Certification	Project/Program Description
A & R Ironworks, 21 Nealy Blvd., Suite 2101, Trainer, PA 19061	\$2,700	NP-NonMBE/WBE	PRA
American Sitework LLC, 1702 Industrial Highway, Suite 2, Cinnaminson, NJ 08077	\$122,400	NP-NonMBE/WBE	PRA
Diamond Tools, 2800 Grays Ferry Ave., Philadelphia, PA 19146	\$529	LBE	PRA
DWD Mech. Contractors, 1005 Kedron Ave., Morton, PA 19070	\$18,135	NP-NonMBE/WBE	PRA
MK Fire Protection and Supply, LLC, 134 Maple Leaf Court, PO Box 448, Glassboro, NJ 08028	\$6,300	NP-NonMBE/WBE	PRA
Tague Lumber, 325 Media Station Rd., Yeadon, PA 19063	\$29	LBE	PRA

Summary for 8th District (16 detail records) \$407,672

Citywide Production Programs

Project: Adaptive Modifications Program various addresses

General Contractor

Accessibility Modifications Solutions, 2818 E Allegheny Ave, Second Floor, Philadelphia, PA 19134

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Home Depot, Oregon Ave., Philadelphia, PA	\$63,900	LBE	AMP
Marx Medical, 2814 E. Allegheny Ave., Philadelphia, PA 19134	\$31,100	LBE	AMP

General Contractor

ADE Electric, 1983 72nd Ave., Philadelphia, PA 19138

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Donovan/Holder, 5619 N. Lawrence St., Philadelphia, PA 19120	\$4,802	MBE	AMP

General Contractor

Adkins Management, 4113 Colonial Ct., Valley Forge, PA 19403

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Barnett Plumbing Supply, 33 Runway Rd., Bristol, PA 19057	\$7,879	NP-NonMBE/WBE	AMP
Electrical Hazards, 1324 S. Harmony St., Philadelphia, PA 19146	\$11,003	LBE	AMP
Ferguson Enterprises, 5704 Musgrove St., Philadelphia, PA 19144	\$3,859	LBE	AMP
H&H General Excavating, 660 Old Hanover Rd., Spring Grove, PA 17362	\$6,000	NP-NonMBE/WBE	AMP
Home Depot, 600 E. Trooper Rd., Norristown, PA 19403	\$32,664	NP-NonMBE/WBE	AMP
IBN Master Plumbing LLC, 1018 Whitby Ave., Yeadon, PA 19050	\$4,663	NP-NonMBE/WBE	AMP
Lowe's, Aramingo Ave., Philadelphia, PA 19124	\$4,363	LBE	AMP
Philadelphia Building Material, 820 S. 53rd St., Philadelphia, PA 19143	\$1,613	MBE	AMP
Plum Street Pottery, 600 Plum St., Trenton, NJ 08638	\$359	NP-NonMBE/WBE	AMP
Quality Supply, 3939 Whitaker Ave., Philadelphia, PA 19124	\$4,499	LBE	AMP

Sub-Contractors	Contract Amount	Certification	Project/Program Description
R.E. Michael Company, 333 East Hunting Park Ave., Philadelphia, PA 19124	\$2,631	LBE	AMP
Strathman Coal Incorporated, 1801 E. Lehigh Ave., Philadelphia, PA 191025	\$386	LBE	AMP
Supply Me, Inc., 4251 N. 15th St., Philadelphia, PA 19140	\$1,639	NP-NonMBE/WBE	AMP
T & G Construction, 1610 W. Susquehanna Ave., Philadelphia, PA 19121	\$2,050	LBE	AMP
Tommy D's Home Improvement, 2600 E. Tioga St., Philadelphia, PA 19134	\$7,347	LBE	AMP
Torres Lumber, 4365 Rising Sun Ave., Philadelphia, PA 19140	\$5,698	LBE	AMP
Tri-State Waste & Recycling, 4009 Palmetto St., Philadelphia, PA 19124	\$8,808	LBE	AMP

General Contractor

All Star Lift, 539 Fisher Lane, Warminster, PA 18974

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Acorn Stairlifts Inc., 6450 Kingpointe Parkway, Orlando, FL 32819	\$1,265	NP-NonMBE/WBE	AMP
Bruno Independent Living Aids, 1780 Executive Drive, Oconomowoc, WI 53066	\$28,720	NP-NonMBE/WBE	AMP
Colonial Iron Works, 5031 Lancaster Ave., Philadelphia, PA 19131	\$5,465	LBE	AMP
Dibbs & Sons, 45 E. City Ave, #462, Bala Cynwyd, PA 19004	\$3,490	NP-MBE	AMP
Home Depot, Oregon Ave., Philadelphia, PA	\$4,180	LBE	AMP

General Contractor

EZ Living Concepts, 601 Upland Ave., #202, Upland, PA 19015

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Dibbs & Sons, 45 E. City Ave, #462, Bala Cynwyd, PA 19004	\$14,590	NP-MBE	AMP
Savaria, 107 Alfred Kueheme Blvd., Brampton, ON L6T, Canada	\$25,145	NP-NonMBE/WBE	AMP

General Contractor

Finsel Construction, 34 Goodrock Rd., Levittown, PA 19057

Sub-Contractors	Contract Amount	Certification	Project/Program Description
ADE Electric, 1983 72nd Ave., Philadelphia, PA 19138	\$600	LBE	AMP
Burns Company, 4300 Rising Sun Ave, Philadelphia, PA 19140	\$86	LBE	AMP
D & L Supply, 2233-39 Germantown Ave., Philadelphia, PA 19133	\$1,375	MBE	AMP
Floor & Décor, 1501 E. Lincoln Highway, Levittown, PA 19506	\$140	NP-NonMBE/WBE	AMP
Home Depot, 1336 Bristol Pike, Woodhaven Mall, Bensalem, PA 19020	\$757	NP-NonMBE/WBE	AMP
IBN Master Plumbing LLC, 1018 Whitby Ave., Yeadon, PA 19050	\$1,400	NP-NonMBE/WBE	AMP
Philadelphia Building Material, 820 S. 53rd St., Philadelphia, PA 19143	\$756	WBE	AMP

General Contractor

G&H General Contracting, LLC, 4814 Kingsessing Ave., Philadelphia, PA 19143

Sub-Contractors	Contract Amount	Certification	Project/Program Description
D & L Supply, 2233-39 Germantown Ave., Philadelphia, PA 19133	\$7,131	MBE	AMP
Supply Me, Inc., 4251 N. 15th St., Philadelphia, PA 19140	\$1,000	WBE	AMP

General Contractor

IVN Sound & Communication, LLC., 3341 W. Hunting Park Ave, Philadelphia, PA 19132

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Home Depot, 4640 Roosevelt Blvd., Philadelphia, PA	\$913	LBE	AMP
Jeff The Plumber, 510 Sharon Lane, Philadelphia, PA 19115	\$800	NP-NonMBE/WBE	AMP

General Contractor

Jack Edmondson, 2319 Gaul St., Philadelphia, PA 19125

Sub-Contractors	Contract Amount	Certification	Project/Program Description
D & L Supply, 2233-39 Germantown Ave., Philadelphia, PA 19133	\$11,000	MBE	AMP
Wm. Betz Jr., Inc., 2826 Frankford Ave., Philadelphia, PA 19134	\$9,000	LBE	AMP

General Contractor

McGillian & Donnelly, 3818 Sharp St., Philadelphia, PA 19127

Sub-Contractors	Contract Amount	Certification	Project/Program Description
D & L Supply, 2233-39 Germantown Ave., Philadelphia, PA 19133	\$1,640	MBE	AMP
Phila. Bldg. Material, 810 S. 53rd St., Philadelphia, PA 19143	\$130	WBE	AMP

General Contractor

Mobility 123, 645 S. Mill Rd., Absecon, NJ 08201

Sub-Contractors	Contract Amount	Certification	Project/Program Description
Brown's Iron Works, 1147 E. Chelton Ave., Philadelphia, PA 19124	\$2,370	LBE	AMP
Bruno Independent Living Aids, 1780 Executive Drive, Oconomowoc, WI 53066	\$1,600	NP-NonMBE/WBE	AMP
HandiCare USA, Inc, 2201 Hangar Place, Suite 200, Allentown, PA 18109	\$4,862	NP-NonMBE/WBE	AMP

General Contractor

Stair Tec, 501 Cambria Drive, Suite 207, Bensalem, PA 19020

Sub-Contractors	Contract Amount	Certification	Project/Program Description
HandiCare USA, Inc, 2201 Hangar Place, Suite 200, Allentown, PA 18109	\$18,725	NP-NonMBE/WBE	AMP

Summary for Citywide (46 detail records) \$352,403

Total Production Programs (226 detail records) \$15,142,033

Affirmative Action and Equal Employment Opportunities

Preservation Programs: Fourth Quarter Summary Report for Sub-Contractors

	Philadelphia	Non-Philadelphia	Total
MBE Sub-Contractors	8	2	10
MBE Contracts	22	2	24
Total MBE Dollars	\$253,445	\$9,327	\$262,772
% of Total MBE Dollars	96.45%	3.55%	100%
WBE Sub-Contractors	4	2	6
WBE Contracts	28	2	30
Total WBE Dollars	\$311,970	\$5,812	\$317,782
% of Total WBE Dollars	98.17%	1.83%	100%
NP Non M/WBE Sub-Contractors	31	3	34
NP Non M/WBE Contracts	72	21	93
Total NP Non M/WBE Dollars	\$513,114	\$168,142	\$681,256
% of Total NP Non M/WBE Dollars	75.32%	24.68%	100%
Total Sub-Contractors	43	7	50
Total Contracts	122	25	147
Total Dollars	\$1,078,529	\$183,281	\$1,261,810
% of Total Dollars	85.47%	14.53%	100.00%
Total Dollars M/WBE	\$565,415	\$15,139	\$580,554
% of Total Dollars = M/WBE	44.81%	1.20%	46.01%

Citywide Preservation Programs

Minority Business Enterprise (MBE)			
Sub-Contractors	Contract Amount	Program	General Contractor
Black Star Supply, 503 N. 33rd St., Philadelphia, PA 19104	\$34,036	BSRP	ECA-Heater Hotline, 1924 Arch St., Philadelphia, PA 19103
Bull Electric Services, Inc., 2105 74th Ave., Philadelphia, PA 19138	\$3,100	BSRP	Hamp Young, 920 Jackson St., Sharon Hill, PA 19079
Construction Mall, 1501 Washington Ave., Philadelphia, PA	\$1,861	BSRP	A.M.E. Mechanical, LLC, 1501 Washington Ave, Philadelphia, PA 19146
	\$14,275	BSRP	DA. Virelli, 2207 S. Colorado St., Philadelphia, PA 19145
	\$2,808	BSRP	DMS General Contractors, Inc., 2429 E. Huntingdon St., Philadelphia, PA 19125
	\$245	BSRP	Giampietro & Sons, 612 Rowland Ave., Cheltenham, PA 19012
	\$585	BSRP	IBN Master Plumbing LLC, 1018 Whitby Ave., Yeadon, PA 19050
	\$16,450	BSRP	Morris Roofing, 519 Brookfield Rd., Drexel Hill, PA 19026
	\$53	BSRP	Quality Air, 6129 W Oxford St., Philadelphia, PA 19151
D & L Supply, 2233-39 Germantown Ave., Philadelphia, PA 19133	\$15,000	BSRP	Alek Air MGMT, 125 W. West St., Feasterville, PA 19053
	\$7,131	BSRP	G&H General Contracting, LLC, 4814 Kingsessing Ave., Philadelphia, PA 19143
	\$2,285	BSRP	Grade A Plmbing, Inc., 1716 Costner Drive, Warrington, PA 18976
	\$823	BSRP	Paragon, 8310 High School Rd., Elkins Park, PA 19028
	\$823	WAP	Paragon, 8310 High School Rd., Elkins Park, PA 19028
Donovan/Holder, 5619 N. Lawrence St., Philadelphia, PA 19120	\$2,124	BSRP	Lec-Tron Electric, 7332 Meadowlark Place, Philadelphia, PA 19153
Electrical Systems and Construction Supply (ESCS), 5131-37 N. 2nd St., Bldg #12, Philadelphia, PA 19120	\$60,050	BSRP	Bull Electric Services, Inc., 2105 74th Ave., Philadelphia, PA 19138
	\$229	BSRP	Marios's Electrical, 5369 Charles St., Philadelphia, PA 19124-1403
FMJ Electrical, 1108 Chester Ave., Philadelphia, PA 19050	\$1,595	BSRP	Electric Geeks, 5529 Beaumont St., Philadelphia, PA 19143
Philadelphia Building Material, 820 S. 53rd St., Philadelphia, PA 19143	\$1,103	BSRP	Adkins Management, 4113 Colonial Ct., Valley Forge, PA 19403
Robinson Construction, 1415 South 2nd St., Philadelphia, PA 19143	\$41,055	BSRP	Clements Bros., Inc., 2030 Hartel St., Levittown, PA 19057
	\$25,275	WAP	
	\$22,539	WAP	DMC, 2030 Hartel St., Levittown, PA 19057

Summary for MBE (22 detail records) \$253,445

Nonprofit Minority Business Enterprise (NP-MBE)

Sub-Contractors	Contract Amount	Program	General Contractor
Manna Supply, 3015 BlackSwift Rd., East Norrington, PA 19403	\$7,627	BSRP	S. Murawski & Sons, 4412 N. American Ave., Philadelphia, PA 19140
Williams Electric, 17 Karen Drive, Williamstown, NJ 08094	\$1,700	BSRP	RNV, 6060 Webster St., Philadelphia, PA 19143

Summary for NP-MBE (2 detail records) \$9,327**Women Business Enterprise (WBE)**

Sub-Contractors	Contract Amount	Program	General Contractor
Labov Plumbing & Heating Supply, Inc., 5000 Umbria St., Philadelphia, PA 19128-4351	\$10,000	BSRP	Alek Air MGMT, 125 W. West St., Feasterville, PA 19053
	\$3,379	BSRP	Excel Plumbing, 7136 James St., Philadelphia, PA 19135
	\$1,861	BSRP	Guaranteed Plumbing, 900 Cottman Ave., Philadelphia, PA 19111
	\$11,548	BSRP	ECA-Heater Hotline, 1924 Arch St., Philadelphia, PA 19103
	\$2,105	BSRP	Tri-State, 4719 N. Front St., Philadelphia, PA 19150
	\$2,765	BSRP	S. Murawski & Sons, 4412 N. American Ave., Philadelphia, PA 19140
	\$1,591	BSRP	Grade A Plmbing, Inc., 1716 Costner Drive, Warrington, PA 18976
	\$4,105	BSRP	Paragon, 8310 High School Rd., Elkins Park, PA 19028
	\$8,285	WAP	
Philadelphia Building Material, 820 S. 53rd St., Philadelphia, PA 19143	\$18,237	BSRP	Dunrite Contractors, 931-33 N. Watts St., Philadelphia, PA 19123
	\$900	BSRP	RNV, 6060 Webster St., Philadelphia, PA 19143
	\$8,685	BSRP	W&W Contractors, 17130 South 56th St., Philadelphia, PA 19143
	\$218	BSRP	Giampietro & Sons, 612 Rowland Ave., Cheltenham, PA 19012
	\$175	BSRP	Guaranteed Plumbing, 900 Cottman Ave., Philadelphia, PA 19111
	\$375	BSRP	Parker Construction
	\$15	WAP	DMC, 2030 Hartel St., Levittown, PA 19057

Women Business Enterprise (WBE)			
Sub-Contractors	Contract Amount	Program	General Contractor
Stelwagon Roofing Supply, 10096 Sandmeyer Lane, Philadelphia, PA 19116	\$2,174	BSRP	North American Roofers, 3644 Old York Rd., Philadelphia, PA 19140
	\$57,615	BSRP	DMS General Contractors, Inc., 2429 E. Huntingdon St., Philadelphia, PA 19125
	\$9,569	BSRP	Dooley Brothers Roofing Company, 2091 65th Ave., Philadelphia, PA 19138
	\$60,813	BSRP	Fonseca, 5131 N. 2nd St., Philadelphia, PA 19120
	\$17,296	BSRP	Richard's Roofing, 1311-13 N. 27th St., Philadelphia, PA 19121
	\$940	BSRP	Clark Roofing, 1537 Roofing Co., Inc., Philadelphia, PA 19121
	\$11,959	BSRP	Union Roofing, 12260 Townsend Rd., Philadelphia, PA 19154
	\$1,551	BSRP	Black Sheep Contracting, 2671 Almond St., Philadelphia, PA 19125, PA 19125
	\$11,800	BSRP	DA. Virelli, 2207 S. Colorado St., Philadelphia, PA 19145
	\$30,509	BSRP	Seal, 51 E. Church Rd., Elkins Park, PA 19027
	\$32,500	BSRP	Morris Roofing, 519 Brookfield Rd., Drexel Hill, PA 19026
Supply Me, Inc., 4251 N. 15th St., Philadelphia, PA 19140	\$1,000	BSRP	G&H General Contracting, LLC, 4814 Kingsessing Ave., Philadelphia, PA 19143

Summary for WBE (28 detail records) \$311,970

Nonprofit Women Business Enterprise (NP-WBE)			
Sub-Contractors	Contract Amount	Program	General Contractor
SDM & Associates, 20 High St., East Glassboro, NJ 08028-2520	\$5,777	BSRP	Donovan/Holder, 5619 N. Lawrence St., Philadelphia, PA 19120
Tri-County Electric Supply, 175 Jacksonville Rd., Warminster, PA	\$35	BSRP	Marios's Electrical, 5369 Charles St., Philadelphia, PA 19124-1403

Summary for NP-WBE (2 detail records) \$5,812

Local Business Enterprise (LBE)			
Sub-Contractors	Contract Amount	Program	General Contractor
A & C Environmental, 2045 N. Lawrence St., Philadelphia, PA 19122	\$5,400	BSRP	Tri-State, 4719 N. Front St., Philadelphia, PA 19150
ABC Supply Co., Inc., 1850 E. Sedgely Rd., Philadelphia, PA 19124	\$27,123	BSRP	North American Roofers, 3644 Old York Rd., Philadelphia, PA 19140
Able Plumbing Supply, 6815 Germantown Ave., Philadelphia, PA 19119	\$2,760	BSRP	Best Choice, 2521 Orthodox St., Philadelphia, PA 19137
	\$5,980	BSRP	CPR Plumbing, 1338 Allison St., Philadelphia, PA 19131
Allied Building Products, 2430 Tioga St., Philadelphia, PA 19134	\$27,424	BSRP	Black Sheep Contracting, 2671 Almond St., Philadelphia, PA 19125, PA 19125
	\$31,282	BSRP	DA. Virelli, 2207 S. Colorado St., Philadelphia, PA 19145
Allied Supply, 2100 Washington Ave., Philadelphia, PA 19146	\$60,000	BSRP	S&L Roofing, 5701 Lebanon Ave., Philadelphia, PA 19131
Anderson Drains, 7360 Garman St., Philadelphia, PA 19153-2009	\$2,175	BSRP	Clements Bros., Inc., 2030 Hartel St., Levittown, PA 19057
	\$875	BSRP	DMC, 2030 Hartel St., Levittown, PA 19057
Associate Refrigeration Inc. (ARI), 2903 Southampton Ave, Philadelphia, PA 19154	\$2,836	BSRP	Quality Air, 6129 W Oxford St., Philadelphia, PA 19151
Barrco Plumbing, 528 N 63rd St., Philadelphia, PA 19151	\$101	BSRP	CPR Plumbing, 1338 Allison St., Philadelphia, PA 19131
Betz Plumbing & Heating Supplies, 2826 Frankford Ave., Philadelphia, PA 19134	\$1,488	BSRP	ECA-Heater Hotline, 1924 Arch St., Philadelphia, PA 19103
Billows Electric Supply Co., 2283 Huntingdon Pike, Huntingdon Valley, PA 19006	\$14,600	BSRP	Bull Electric Services, Inc., 2105 74th Ave., Philadelphia, PA 19138
	\$7,100	BSRP	CGW Electric, 2213 W. Tioga St., Philadelphia, PA 19140
Burns Company, 4300 Rising Sun Ave, Philadelphia, PA 19140	\$3,049	BSRP	Black Sheep Contracting, 2671 Almond St., Philadelphia, PA 19125, PA 19125
Colonial Supply, 417 Callowhill St., Philadelphia, PA 19123	\$1,718	BSRP	IVN Sound & Communication, LLC., 3341 W. Hunting Park Ave, Philadelphia, PA 19132
Ferguson Enterprises, 5704 Musgrove St., Philadelphia, PA 19144	\$1,030	BSRP	Best Choice, 2521 Orthodox St., Philadelphia, PA 19137
Goodman, 2191 Hornig Rd., Philadelphia, PA 19116	\$10,100	BSRP	Martin Bean Renovation, 6066 Vine St., Philadelphia, PA 19139

Local Business Enterprise (LBE)			
Sub-Contractors	Contract Amount	Program	General Contractor
Grove Supply Inc, 7900 Rockwell Ave., Philadelphia, PA 19111	\$355	BSRP	Best Choice, 2521 Orthodox St., Philadelphia, PA 19137
	\$26	BSRP	DMC, 2030 Hartel St., Levittown, PA 19057
	\$7,362	BSRP	Guaranteed Plumbing, 900 Cottman Ave., Philadelphia, PA 19111
Home Depot, 4640 Roosevelt Blvd., Philadelphia, PA	\$1,620	BSRP	Best Choice, 2521 Orthodox St., Philadelphia, PA 19137
	\$221	BSRP	CPR Plumbing, 1338 Allison St., Philadelphia, PA 19131
	\$255	BSRP	Daniels Contracting of Philadelphia, 5909 Torresdale Ave., Philadelphia, PA 19135
	\$12,555	BSRP	FMJ Electrical Services, 2415 W. Jefferson St., Philadelphia, PA 19121
	\$143	BSRP	Giampietro & Sons, 612 Rowland Ave., Cheltenham, PA 19012
	\$14,387	BSRP	Grade A Plmbing, Inc., 1 716 Costner Drive, Warrington, PA 18976
	\$4,758	BSRP	IBN Master Plumbing LLC, 1018 Whitby Ave., Yeadon, PA 19050
	\$2,895	BSRP	IVN Sound & Communication, LLC., 3341 W. Hunting Park Ave, Philadelphia, PA 19132
	\$476	BSRP	Tangent Construction Management Corp, 810 N 6th St., Philadelphia, PA 19123
Keystone Supply, 4700 Wissahickon Ave., Philadelphia, PA 19129	\$9,228	BSRP	ECA-Heater Hotline, 1924 Arch St., Philadelphia, PA 19103
Lowe's, 1500 N. 50th St., Philadelphia, PA 19131	\$4,528	BSRP	Adkins Management, 4113 Colonial Ct., Valley Forge, PA 19403
	\$2,462	BSRP	CPR Plumbing, 1338 Allison St., Philadelphia, PA 19131
	\$95	BSRP	Daniels Contracting of Philadelphia, 5909 Torresdale Ave., Philadelphia, PA 19135
	\$1,054	BSRP	IVN Sound & Communication, LLC., 3341 W. Hunting Park Ave, Philadelphia, PA 19132

Local Business Enterprise (LBE)			
Sub-Contractors	Contract Amount	Program	General Contractor
N&N Supply Co, 5911 Ditman St., Philadelphia, PA 19135-4019	\$2,835	WAP	Clements Bros., Inc., 2030 Hartel St., Levittown, PA 19057
	\$1,917	BSRP	DMC, 2030 Hartel St., Levittown, PA 19057
	\$1,238	WAP	
	\$408	BSRP	Paragon, 8310 High School Rd., Elkins Park, PA 19028
	\$404	WAP	
Peirce Phelps, 3600 Progress Drive, Bensalem, PA 19020	\$7,665	WAP	Luxury Heating & Cooling Inc., 560 People Plaza, #284, Newark, DE 19702
Pierce Phelps, 360 S. Water St., Philadelphia, PA 19106	\$9,922	BSRP	Luxury Heating & Cooling Inc., 560 People Plaza, #284, Newark, DE 19702
Quality Supply, 3939 Whitaker Ave., Philadelphia, PA 19124	\$7,729	BSRP	Adkins Management, 4113 Colonial Ct., Valley Forge, PA 19403
	\$6,927	BSRP	DMS General Contractors, Inc., 2429 E. Huntingdon St., Philadelphia, PA 19125
R.E. Michael Company, 333 East Hunting Park Ave., Philadelphia, PA 19124	\$2,631	BSRP	Adkins Management, 4113 Colonial Ct., Valley Forge, PA 19403
	\$4,903	WAP	DMC, 2030 Hartel St., Levittown, PA 19057
	\$1,623	BSRP	Luxury Heating & Cooling Inc., 560 People Plaza, #284, Newark, DE 19702
	\$3,351	WAP	Vernon, 1151 East Hortter St., Philadelphia, PA 19150
	\$2,072	BSRP	Clements Bros., Inc., 2030 Hartel St., Levittown, PA 19057
	\$7,122	BSRP	ECA-Heater Hotline, 1924 Arch St., Philadelphia, PA 19103
Rising Sun Supply, 4450 Rising Sun Ave, Philadelphia, PA 19140	\$8,000	BSRP	Clements Bros., Inc., 2030 Hartel St., Levittown, PA 19057
	\$12,044	WAP	
	\$1,230	BSRP	DMC, 2030 Hartel St., Levittown, PA 19057
	\$15,646	WAP	
	\$3,876	BSRP	Paragon, 8310 High School Rd., Elkins Park, PA 19028
	\$7,972	WAP	
	\$4,968	BSRP	Vernon, 1151 East Hortter St., Philadelphia, PA 19150
Shin Da Enterprises Inc., 1100 Spring Garden St., Philadelphia, PA 19123	\$852	BSRP	CPR Plumbing, 1338 Allison St., Philadelphia, PA 19131
Sid Harvey's, 4244 Macalester St., Philadelphia, PA	\$2,163	BSRP	ECA-Heater Hotline, 1924 Arch St., Philadelphia, PA 19103
STC Auto Care Center, 2201 N. 6th St., Philadelphia, PA 19133	\$8,239	BSRP	ECA-Heater Hotline, 1924 Arch St., Philadelphia, PA 19103

Local Business Enterprise (LBE)			
Sub-Contractors	Contract Amount	Program	General Contractor
Sunoco, 500 W. Erie Ave., Philadelphia, PA 19140	\$136	BSRP	IVN Sound & Communication, LLC., 3341 W. Hunting Park Ave, Philadelphia, PA 19132
T. Kada & Sons, 3565 Kensington Ave, Philadelphia, PA 19134	\$18,285	WAP	Clements Bros., Inc., 2030 Hartel St., Levittown, PA 19057
	\$8,800	WAP	DMC, 2030 Hartel St., Levittown, PA 19057
	\$10,500	BSRP	ECA-Heater Hotline, 1924 Arch St., Philadelphia, PA 19103
	\$24,250	BSRP	Paragon, 8310 High School Rd., Elkins Park, PA 19028
	\$16,950	WAP	
	\$2,700	BSRP	Vernon, 1151 East Hortter St., Philadelphia, PA 19150
	\$1,800	WAP	
Tommy D's Home Improvement, 2600 E. Tioga St., Philadelphia, PA 19134	\$7,396	BSRP	Adkins Management, 4113 Colonial Ct., Valley Forge, PA 19403
Torres Lumber, 4365 Rising Sun Ave., Philadelphia, PA 19140	\$9,348	BSRP	Adkins Management, 4113 Colonial Ct., Valley Forge, PA 19403
Tri-State Waste & Recycling, 4009 Palmetto St., Philadelphia, PA 19124	\$8,808	BSRP	Adkins Management, 4113 Colonial Ct., Valley Forge, PA 19403
Weinstein Supply, 4612 Lancaster Ave., Philadelphia, PA 19131	\$9,294	BSRP	CPR Plumbing, 1338 Allison St., Philadelphia, PA 19131
	\$819	BSRP	Guaranteed Plumbing, 900 Cottman Ave., Philadelphia, PA 19111
	\$7,973	BSRP	North American Roofers, 3644 Old York Rd., Philadelphia, PA 19140

Summary for LBE (74 detail records) \$520,257

Nonprofit-Non Minority or Women Business Enterprise (NP-Non MBE/WBE)			
Sub-Contractors	Contract Amount	Program	General Contractor
Associate Refrigeration, 1625 Hylton Rd, Pennsauken, NJ 08110	\$3,666	BSRP	ECA-Heater Hotline, 1924 Arch St., Philadelphia, PA 19103
Barnett Plumbing Supply, 33 Runway Rd., Bristol, PA 19057	\$8,579	BSRP	Adkins Management, 4113 Colonial Ct., Valley Forge, PA 19403
Colonial Electric Supply Co., Inc., 201 W. Church Rd., Kin of Prussia, PA 1744.35	\$13,500	BSRP	Reid's Electrical Contracting & Controls, 823 Karlyn Lane, Collegeville, PA 19426
Goodman Distribution, Inc, P.O. Box 201652, Houston, TX 77217	\$6,753	BSRP	A.M.E. Mechanical, LLC, 1501 Washington Ave, Philadelphia, PA 19146
H&H General Contracting, 3 Industrial Highway, Essington, PA 19029	\$2,000	BSRP	Adkins Management, 4113 Colonial Ct., Valley Forge, PA 19403
Home Depot, 600 E. Trooper Rd., Norristown, PA 19403	\$32,567	BSRP	Adkins Management, 4113 Colonial Ct., Valley Forge, PA 19403
	\$11,500	BSRP	Reid's Electrical Contracting & Controls, 823 Karlyn Lane, Collegeville, PA 19426
Hugh Boothe Carpentry, 804 Fern St., Yeadon, PA 19050	\$3,500	BSRP	Hamp Young, 920 Jackson St., Sharon Hill, PA 19079
Jeff The Plumber, 510 Sharon Lane, Philadelphia, PA 19115	\$4,672	BSRP	Hamp Young, 920 Jackson St., Sharon Hill, PA 19079
IBN Master Plumbing LLC, 1018 Whitby Ave., Yeadon, PA 19050	\$2,343	BSRP	Hamp Young, 920 Jackson St., Sharon Hill, PA 19079
	\$4,663	BSRP	Adkins Management, 4113 Colonial Ct., Valley Forge, PA 19403
Jeff The Plumber, 510 Sharon Lane, Philadelphia, PA 19115	\$4,672	BSRP	Hamp Young, 920 Jackson St., Sharon Hill, PA 19079
Olympia Chimney, 600 Sanders St., Scranton, PA 18505	\$3,093	BSRP	A.M.E. Mechanical, LLC, 1501 Washington Ave, Philadelphia, PA 19146
Plum St. Pottery, 600 Plum St., Trenton, NJ 08638	\$1,318	BSRP	Adkins Management, 4113 Colonial Ct., Valley Forge, PA 19403
R.E. Michels, 1000 Sussex Blvd., Broomall, PA 19008	\$14,912	BSRP	A.M.E. Mechanical, LLC, 1501 Washington Ave, Philadelphia, PA 19146
Shade Environmental, LLC, 47 S. Lippincott Ave., Maple Shade, NJ 08052	\$4,660	BSRP	West Chester Environmental, 307 N. Walnut St., West Chester, PA 19380
Steinberg Supply Co, Inc., 430 Crest Ave., Melrose Park, PA 19207	\$5,000	BSRP	Clements Bros., Inc., 2030 Hartel St., Levittown, PA 19057
	\$15,330	WAP	
Strathmann's Supply, 2801 Baglyos Circle, Bethelham, PA 18020	\$2,586	BSRP	Adkins Management, 4113 Colonial Ct., Valley Forge, PA 19403

Nonprofit-Non Minority or Women Business Enterprise (NP-Non MBE/WBE)

Sub-Contractors	Contract Amount	Program	General Contractor
Weinstein Supply, Wycombe Ave., Lansdowne, PA 19050	\$2,807	BSRP	A.M.E. Mechanical, LLC, 1501 Washington Ave, Philadelphia, PA 19146

Summary for NP-Non MBE/WBE (19 detail records) \$143,449

Community Ventures - 1626-36 Federal St., 1218-28 S. 17th St.

Sub-Contractor	Contract Amount	Program	General Contractor
Robinson Construction, 1415 South 2nd St., Philadelphia PA, 19143	\$17,550	BSRP	DMC, 2030 Hartel St., Levittown, PA 19507

Total Preservation Programs (147 detail records) \$1,261,810

Section 5:



Quarterly Expenditures and Unliquidated Obligations

Quarterly Expenditures and Unliquidated Opportunities

CDBG, HOME, HOPWA, State, Section 108, HTF, HTF NRF NSP, FAF, Choice Neighborhoods Funding, Philadelphia Land Care Program, Other Funding (in thousands)				
	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Affordable Housing Production				
A. Affordable Homeownership Housing	\$2,369	\$4,749	\$2,925	\$13,174
B. Affordable Rental Housing	\$1,638	\$4,565	\$44,544	\$2,882
B. Affordable Rental Preservation	\$0	\$1,205	\$5,769	\$0
Total Affordable Housing Production	\$4,007	\$10,519	\$53,238	\$16,056
Housing Preservation				
A. Housing Counseling	\$1,758	\$5,967	\$1,434	\$571
Foreclosure & Vacancy Prevention Activities	\$0	\$0	\$0	\$1,000
B. Emergency Repair, Preservation & Weatherization				
1. Emergency Repair Hotline - Tier 1	\$396	\$1,894	\$1,174	\$36
3. Weatherization & BSRP-Tier 2	\$2,985	\$9,740	\$12,721	\$7,763
8. Energy Coordinating Agency	\$104	\$471	\$121	\$0
<i>Subtotal Emergency Repair, Preservation & Weatherization</i>	<i>\$3,485</i>	<i>\$12,105</i>	<i>\$14,016</i>	<i>\$7,799</i>
C. Home Equity Financing & Rehabilitation Assistance				
1. Homeownership Rehabilitation Program	\$0	\$0	\$0	\$189
4. Accelerator Fund	\$0	\$0	\$0	\$2,000
5. Downpayment/Closing Costs/Seller Assistance (PHCD)	\$0	\$0	\$3,000	\$0
6. Neighborhood Stabilization Program	\$0	\$0	\$0	\$962
<i>Subtotal Home Equity Financing & Rehabilitation Assistance</i>	<i>\$0</i>	<i>\$0</i>	<i>\$3,000</i>	<i>\$3,151</i>
Total Housing Preservation	\$5,243	\$18,072	\$18,450	\$12,521
Homeless and Special-Needs Housing				
1. Homeless and Special Needs Housing	\$3,266	\$13,926	\$11,805	\$6,020
2. Shallow Rent Pilot program	\$0	\$0	\$0	\$2,000
Total Homeless and Special-Needs Housing	\$3,266	\$13,926	\$11,805	\$8,020
Employment and Training	\$77	\$310	\$71	\$2
Acquisition, Site Preparation and Community Improvements				
A. Acquisition/Condemnation	\$0	\$0	\$88	\$1,000
B. Management of Vacant Land	\$744	\$4,125	\$1,444	\$21
C. Site and Community Improvements	\$75	\$532	\$1,586	\$0
Total Acquisition, Site Preparation & Community Improvements	\$819	\$4,657	\$3,118	\$1,021

CDBG, HOME, HOPWA, State, Section 108, HTF, HTF NRF NSP, FAF, Choice Neighborhoods Funding, Philadelphia Land Care Program, Other Funding (in thousands)				
	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Community Economic Development	\$1,107	\$2,840	\$1,982	\$3,225
Community Planning and Capacity Building	\$355	\$1,407	\$1,035	\$437
Choice Neighborhoods Grant Support				
Support Services	\$100	\$467	\$620	\$2,295
Critical Community Improvements	\$0	\$0	\$0	\$4,440
Dwelling Structures	\$5,816	\$6,107	\$8,067	\$0
Technical Assistance	\$0	\$1	\$0	\$0
Philadelphia Housing Authority	\$11	\$109	\$6	\$0
Economic Development Planning Services	\$0	\$7	\$30	\$0
DHCD Administration	\$0	\$0	\$0	\$0
Total Choice Neighborhoods Grant Support	\$5,927	\$6,691	\$8,723	\$6,735
Section 108 Loan Principal & Interest Repayment	\$0	\$0	\$0	\$1,313
Annual Operating Costs				
A. Program Delivery				
1. DHCD	\$278	\$278	\$0	\$0
2. PHDC	\$1,143	\$4,865	\$3,887	\$3,163
3. PRA	\$2,826	\$3,891	\$87	\$1,234
7. City Planning	\$101	\$292	\$0	\$0
8. Historical Commission	\$47	\$133	\$0	\$0
9. L&I	\$161	\$882	\$0	\$0
<i>Subtotal Program Delivery</i>	<i>\$4,556</i>	<i>\$10,341</i>	<i>\$3,974</i>	<i>\$4,397</i>
B. General Administration				
1. DHCD	\$1,105	\$4,993	\$226	\$680
2. PHDC	\$367	\$1,642	\$937	\$761
3. PRA	\$1,454	\$1,703	\$121	\$22
4. Commerce	\$1,167	\$2,225	\$0	\$0
5. Law	\$107	\$331	\$0	\$0
6. City Planning	\$96	\$333	\$0	\$0
7. Philadelphia Commission on Human Relations	\$0	\$0	\$0	\$0
<i>Subtotal General Administration</i>	<i>\$4,296</i>	<i>\$11,227</i>	<i>\$1,284</i>	<i>\$1,463</i>
Total Annual Operating Costs	\$8,852	\$21,568	\$5,258	\$5,860
Reserve Appropriations	\$0	\$0	\$0	\$1,644
Prior Year - Reprogrammed	\$0	\$0	\$0	\$681
Grand Total Program Activities	\$29,653	\$79,990	\$103,680	\$57,515

CDBG Funding

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Affordable Housing Production				
A. Affordable Homeownership Housing	\$0	\$0	\$0	\$0
B. Affordable Rental Housing	\$1,124,998	\$1,485,007	\$6,869,400	\$19,539
C. Affordable Rental Preservation	\$0	\$1,205,336	\$3,578,586	\$0
Total Affordable Housing Production	\$1,124,998	\$2,690,343	\$10,447,986	\$19,539
Housing Preservation				
A. Housing Counseling	\$1,668,612	\$5,709,242	\$1,306,049	\$570,686
B. Emergency Repair, Preservation & Weatherization				
3. Weatherization & BSRP-Tier 2	\$2,524,839	\$8,948,803	\$11,832,025	\$7,515,821
8. Energy Coordinating Agency	\$104,144	\$470,731	\$121,019	\$1
<i>Subtotal Emergency Repair, Preservation & Weatherization</i>	<i>\$2,628,983</i>	<i>\$9,419,534</i>	<i>\$11,953,044</i>	<i>\$7,515,822</i>
C. Home Equity Financing & Rehabilitation Assistance				
1. Homeownership Rehabilitation Program	\$0	\$0	\$0	\$161,462
<i>Subtotal Home Equity Financing & Rehabilitation Assistance</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$169,462</i>
Total Housing Preservation	\$4,297,595	\$15,128,776	\$13,259,093	\$8,247,970
Homeless and Special-Needs Housing	\$14,682	\$103,808	\$24,170	\$13,272
Employment and Training	\$77,095	\$310,414	\$71,163	\$1,730
Acquisition, Site Preparation and Community Improvements				
A. Acquisition/Condemnation	\$0	\$0	\$87,554	\$0
B. Management of Vacant Land	\$149,393	\$1,041,494	\$186,828	\$20,858
C. Site and Community Improvements	\$74,637	\$111,296	\$1,519,411	\$0
Total Acquisition, Site Preparation & Community Improvements	\$224,030	\$1,152,790	\$1,793,793	\$20,858
Community Economic Development	\$1,107,324	\$2,839,958	\$1,981,620	\$3,225,290
Community Planning and Capacity Building	\$354,955	\$1,406,990	\$947,989	\$437,453
Section 108 Loan Principal & Interest Repayment	\$42	\$112	\$0	\$1,312,866

CDBG Funding (contd.)

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Annual Operating Costs				
A. Program Delivery				
1. DHCD	\$0	\$0	\$0	\$0
2. PHDC	\$1,138,546	\$4,606,198	\$3,886,788	\$3,161,140
3. PRA	\$1,733,368	\$2,640,295	\$59,632	\$1,233,519
4. Commerce	\$0	\$0	\$0	\$0
7. City Planning	\$100,870	\$291,819	\$0	\$0
8. Historical Commission	\$46,361	\$132,798	\$0	\$0
9. L&I	\$160,657	\$881,623	\$0	\$0
<i>Subtotal Program Delivery</i>	<i>\$3,179,802</i>	<i>\$8,552,733</i>	<i>\$3,946,420</i>	<i>\$4,394,659</i>
B. General Administration				
1. DHCD	\$4,207	\$3,884,009	\$225,854	\$375,187
2. PHDC	\$367,328	\$1,642,141	\$921,566	\$276,440
3. PRA	\$908,687	\$968,449	\$33,313	\$21,600
4. Commerce	\$1,166,567	\$2,224,600	\$818	\$0
5. Law	\$106,657	\$330,645	\$0	\$0
6. City Planning	\$95,156	\$332,577	\$0	\$0
<i>Subtotal General Administration</i>	<i>\$2,648,602</i>	<i>\$9,382,421</i>	<i>\$1,181,551</i>	<i>\$673,227</i>
Total Annual Operating Costs	\$5,828,404	\$17,935,154	\$5,127,971	\$5,067,886
Reserve Appropriations	\$0	\$0	\$0	\$1,643,860
Prior Year - Reprogrammed	\$0	\$0	\$0	\$671,917
Grand Total Program Activities	\$13,029,083	\$41,568,345	\$33,653,785	\$20,662,641

HOME Funding

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Affordable Housing Production				
A. Affordable Homeownership Housing	\$0	\$0	\$840,000	\$1,295,249
B. Affordable Rental Housing	\$83,103	\$1,900,682	\$14,503,235	\$8,070
C. Affordable Rental Preservation	\$0	\$0	\$2,190,000	\$0
Total Affordable Housing Production	\$83,103	\$1,900,682	\$17,533,235	\$1,303,319
Housing Preservation				
C. Home Equity Financing & Rehabilitation Assistance				
1. Homeownership Rehabilitation Program	\$0	\$0	\$0	\$13,149
<i>Subtotal Home Equity Financing & Rehabilitation Assistance</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$13,149</i>
Total Housing Preservation	\$0	\$0	\$0	\$13,149
Homeless and Special Needs Housing	\$937,291	\$2,656,544	\$6,321,382	\$5,502,671
Annual Operating Costs				
B. General Administration				
1. DHCD	\$244,000	\$244,000	\$0	\$108
2. PHDC	\$0	\$0	\$0	\$0
3. PRA	\$545,428	\$694,834	\$14,572	\$1
Total Annual Operating Costs	\$789,428	\$938,834	\$14,572	\$109
Prior Year Reprogrammed	\$0	\$0	\$0	\$9,189
Grand Total Program Activities	\$1,809,822	\$5,496,060	\$23,869,189	\$6,828,437

HOPWA Funding

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Homeless and Special Needs Housing	\$1,993,264	\$7,369,332	\$2,655,567	\$265,783
Annual Operating Costs				
B. General Administration				
1. DHCD	\$217,429	\$225,353	\$0	\$22,193
Total Annual Operating Costs	\$217,429	\$225,353	\$0	\$22,193
Grand Total Program Activities	\$2,210,693	\$7,594,685	\$2,655,567	\$287,976

State Funding

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Housing Preservation				
B. Emergency Repair, Preservation & Weatherization				
1. Emergency Repair Hotline -Tier 1	\$0	\$0	\$0	\$0
3. Weatherization & Basic Systems Repair	\$0	\$0	\$0	\$0
Total Housing Preservation	\$0	\$0	\$0	\$0
Homeless and Special Needs Housing	\$0	\$0	\$0	\$0
Community Planning and Capacity Building				
	\$0	\$0	\$0	\$0
Annual Operating Costs				
B. General Administration				
1. DHCD	\$0	\$0	\$0	\$0
2. PHDC	\$0	\$0	\$0	\$0
Total Annual Operating Costs	\$0	\$0	\$0	\$0
Grand Total Program Activities	\$0	\$0	\$0	\$0

Section 108 Loan Funding

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Affordable Housing Production				
A. Affordable Homeownership Housing	\$0	\$0	\$0	\$1,570,597
B. Affordable Rental Housing	\$0	\$0	\$0	\$1,002,710
Total Affordable Housing Production	\$0	\$0	\$0	\$2,573,307
Housing Preservation				
C. Home Equity Financing & Rehabilitation Assistance				
1. Homeownership Rehabilitation Program	\$0	\$0	\$0	\$14,220
Total Housing Preservation	\$0	\$0	\$0	\$14,220
Homeless and Special Needs Housing	\$0	\$0	\$0	\$151,751
Acquisition, Site Preparation and Community Improvements				
A. Acquisition/Condemnation	\$0	\$0	\$0	\$1,000,000
Total Acquisition, Site Preparation & Community Improvements	\$0	\$0	\$0	\$1,000,000
Annual Operating Costs				
B. General Administration				
1. DHCD	\$0	\$0	\$0	\$51,486
Total Annual Operating Costs	\$0	\$0	\$0	\$51,486
Grand Total Program Activities	\$0	\$0	\$0	\$3,790,764

HTF Funding

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Affordable Housing Production				
A. Affordable Homeownership Housing	\$182,707	\$757,942	\$2,085,250	\$0
B. Affordable Rental Housing	\$430,132	\$1,179,544	\$23,069,862	\$23,787
Total Affordable Housing Production	\$612,839	\$1,937,486	\$25,155,112	\$23,787
Housing Preservation				
B. Emergency Repair, Preservation & Weatherization				
1. Emergency Repair Hotline - Tier II	\$395,656	\$1,893,999	\$1,174,491	\$36,312
3. Weatherization & Basic Systems Repair Program	\$460,639	\$791,674	\$889,191	\$246,750
<i>Subtotal Emergency Repair, Preservation & Weatherization</i>	<i>\$856,295</i>	<i>\$2,685,673</i>	<i>\$2,063,682</i>	<i>\$283,062</i>
Total Housing Preservation	\$856,295	\$2,685,673	\$2,063,682	\$283,062
Homeless and Special Needs Housing	\$364,668	\$3,846,663	\$2,803,777	\$86,736
Annual Operating Costs				
A. Program Delivery				
1. DHCD	\$277,417	\$278,173	\$0	\$0
2. PHDC	\$3,855	\$258,583	\$488	\$1,457
3. PRA	\$1,092,630	\$1,250,958	\$27,370	\$0
Total Annual Operating Costs	\$1,373,902	\$1,787,714	\$27,858	\$1,457
Grand Total Program Activities	\$3,207,704	\$10,257,536	\$30,050,429	\$395,042

HTF Non-Recording Fee Sub Fund Funding

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Affordable Housing Production and Preservation	\$0	\$0	\$0	\$10,131,000
Downpayment/Closing Costs/Seller Assistance	\$0	\$0	\$3,000,000	\$0
Housing Counseling, Financial Literacy/Tangled Title	\$0	\$0	\$0	\$1,000,000
Shallow Rent Pilot Program	\$0	\$0	\$0	\$2,000,000
Accelerator Fund	\$0	\$0	\$0	\$2,000,000
Administration				
1. DHCD	\$500,000	\$500,000	\$0	\$0
2. PHDC	\$0	\$0	\$15,000	\$0
3. Unallocated	\$0	\$0	\$0	\$485,000
Total Administration	\$500,000	\$500,000	\$15,000	\$485,000
Grand Total Program Activities	\$500,000	\$500,000	\$3,015,000	\$15,616,000

NSP Funding

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Housing Preservation				
C. Home Equity Financing & Rehabilitation Assistance				
6. Neighborhood Stabilization Program	\$0	\$0	\$0	\$962,228
Total Housing Preservation	\$0	\$0	\$0	\$962,228
Grand Total Program Activities	\$0	\$0	\$0	\$962,228

Federal Adjustment Factor

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Housing Preservation				
B. Emergency Repair, Preservation & Weatherization				
3. Weatherization & Basic Systems Repair Program Tier 2 BSRP District 8 (11B Bond Funds)	\$0	\$0	\$0	\$100
Total Housing Preservation	\$0	\$0	\$0	\$100
Grand Total Program Activities	\$0	\$0	\$0	\$100

Choice Neighborhoods

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Support Services (People)				
Education	\$0	\$200,185	\$153,435	\$0
Case Management	\$100,012	\$266,528	\$466,383	\$81,039
Unallocated	\$0	\$0	\$0	\$2,214,456
Total Support Services (People)	\$100,012	\$466,713	\$619,818	\$2,295,495
Critical Community Improvements (Neighborhoods)	\$0	\$0	\$0	\$4,440,000
Dwelling Structures (Housing)				
	\$5,816,155	\$6,106,981	\$8,067,195	\$0
Technical Assistance				
Local Initiatives Support Corp.	\$0	\$0	\$0	\$0
Total Technical Assistance	\$0	\$0	\$0	\$0
Administration				
General Administration				
DHCD	\$140,000	\$140,000	\$0	\$140,000
Total Administration	\$140,000	\$140,000	\$0	\$140,000
Grand Total Program Activities	\$6,056,167	\$6,713,694	\$8,687,013	\$6,875,495

Philadelphia Land Care Program

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Acquisition. Site Preparation & Community Improvements				
Management of Vacant Land	\$70,936	\$119,264	\$59,093	\$0
Total Acquisition. Site Preparation & Community Improvements	\$70,936	\$119,264	\$59,093	\$0
Grand Total Program Activities	\$70,936	\$119,264	\$59,093	\$0

Other Funding

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Affordable Housing Production				
A. Affordable Homeownership Housing	\$2,185,752	\$3,990,780	\$0	\$177,220
B. Affordable Rental Housing	\$0	\$0	\$101,709	\$1,828,222
Total Affordable Housing Production	\$2,185,752	\$3,990,780	\$101,709	\$2,005,442
Housing Preservation				
A. Housing Counseling	\$95,633	\$258,089	\$128,117	\$0
B. Emergency Repair, Preservation & Weatherization				
8. Energy Coordinating Agency	\$0	\$0	\$0	\$1
<i>Subtotal Emergency Repair, Preservation & Weatherization</i>	<i>\$0</i>	<i>\$0</i>	<i>\$0</i>	<i>\$1</i>
Total Housing Preservation	\$95,633	\$258,089	\$128,117	\$1
Acquisition, Site Preparation and Community Improvements				
A. Acquisition/Condemnation	\$0	\$0	\$0	\$0
B. Management of Vacant Land	\$523,967	\$2,964,526	\$1,197,855	\$0
C. Site and Community Improvements	\$0	\$420,337	\$66,882	\$0
Total Acquisition, Site Preparation & Community Improvements	\$523,967	\$3,384,863	\$1,264,737	\$0
Community Planning and Capacity Building	\$0	\$0	\$87,500	\$0
Choice Neighborhoods Grant Support				
A. Philadelphia Housing Authority	\$11,218	\$109,218	\$5,979	\$0
B. Technical Assistance	\$0	\$1,200	\$0	\$0
C. Economic Development Planning Services	\$0	\$6,990	\$30,268	\$0
Total Choice Neighborhoods Grant Support	\$11,218	\$117,408	\$36,247	\$0
Annual Operating Costs				
B. General Administration				
1. DHCD	\$0	\$0	\$0	\$91,003
3. PRA	\$0	\$40,000	\$73,000	\$0
Total Annual Operating Costs	\$0	\$40,000	\$73,000	\$91,003
Grand Total Program Activities	\$2,816,570	\$7,791,140	\$1,691,310	\$2,096,446

