

Comparative Statement of Net Revenue Collections  
General, Grants, Community Dev., Vehicle Rental, and Hotel Funds Report

|  | JULY, 2017<br>TO<br>JUNE, 2018<br>FINAL | FY2019<br>Budget<br>Estimate | FOR THE MONTH OF APRIL |                    | FISCAL YEAR TO DATE  |                      | INCREASE<br>(DECREASE) | NECESSARY<br>TO MEET<br>BUDGET<br>ESTIMATES | PCT<br>BUDGET<br>ESTIM<br>COLL |
|--|---|------------------------------|------------------------|--------------------|----------------------|----------------------|------------------------|---|--------------------------------|
|  |   |                              | 2019                   | 2018               | 2019                 | 2018                 |                        |   |                                |
| <b><u>GENERAL FUND</u></b>                     |   |                              |                        |                    |                      |                      |                        |   |                                |
| REAL ESTATE TAX--CURRENT                       | 611,130,081                             | 630,748,000                  | 26,728,095             | 29,573,242         | 643,607,836          | 594,385,980          | 49,221,856             | (12,859,836)                                | 102.04%                        |
| REAL ESTATE TAX--PRIOR                         | 38,828,797                              | 38,332,000                   | 5,074,439              | 4,572,019          | 35,369,071           | 35,376,338           | (7,267)                | 2,962,929                                   | 92.27%                         |
| <b><u>TOTAL REAL ESTATE TAX</u></b>            | <b>649,958,878</b>                      | <b>669,080,000</b>           | <b>31,802,534</b>      | <b>34,145,261</b>  | <b>678,976,907</b>   | <b>629,762,318</b>   | <b>49,214,589</b>      | <b>(9,896,907)</b>                          | <b>101.48%</b>                 |
| <b>WAGE, EARNINGS AND NET PROFITS TAX</b>      |   |                              |                        |                    |                      |                      |                        |   |                                |
| <b>CITY WAGE</b>                               |   |                              |                        |                    |                      |                      |                        |   |                                |
| CURRENT  | 1,496,466,264                           | 1,569,813,000                | 150,537,566            | 147,006,555        | 1,329,415,044        | 1,271,506,769        | 57,908,275             | 240,397,956                                 | 84.69%                         |
| PRIOR YEARS                                    | 605,976                                 | 2,250,000                    | 919,556                | (11,229)           | (3,173,845)          | 3,758,930            | (6,932,775)            | 5,423,845                                   | -141.06%                       |
| <b><u>TOTAL CITY WAGE TAX</u></b>              | <b>1,497,072,240</b>                    | <b>1,572,063,000</b>         | <b>151,457,122</b>     | <b>146,995,326</b> | <b>1,326,241,199</b> | <b>1,275,265,699</b> | <b>50,975,500</b>      | <b>245,821,801</b>                          | <b>84.36%</b>                  |
| <b>PICA WAGE TAX</b>                           |   |                              |                        |                    |                      |                      |                        |   |                                |
| CURRENT YEAR                                   | 457,029,622                             | 478,355,000                  | 46,939,900             | 44,927,947         | 414,534,043          | 388,555,141          | 25,978,902             | 63,820,957                                  | 86.66%                         |
| PRIOR YEARS                                    | 923,492                                 | 1,500,000                    | 286,731                | (3,068)            | (987,601)            | 1,149,121            | (2,136,722)            | 2,487,601                                   | -65.84%                        |
| <b><u>TOTAL PICA WAGE TAX</u></b>              | <b>457,953,114</b>                      | <b>479,855,000</b>           | <b>47,226,631</b>      | <b>44,924,879</b>  | <b>413,546,442</b>   | <b>389,704,262</b>   | <b>23,842,180</b>      | <b>66,308,558</b>                           | <b>86.18%</b>                  |
| <b><u>TOTAL PICA AND CITY WAGE TAX</u></b>     | <b>1,955,025,354</b>                    | <b>2,051,918,000</b>         | <b>198,683,753</b>     | <b>191,920,205</b> | <b>1,739,787,641</b> | <b>1,664,969,961</b> | <b>74,817,680</b>      | <b>312,130,359</b>                          | <b>84.79%</b>                  |
| <b>CITY EARNINGS TAX</b>                       |   |                              |                        |                    |                      |                      |                        |   |                                |
| CURRENT YEAR                                   | 9,860,378                               | 10,500,000                   | 7,410,202              | 2,760,467          | 10,919,147           | 6,487,230            | 4,431,917              | (419,147)                                   | 103.99%                        |
| PRIOR YEARS                                    | 4,783,386                               | 6,000,000                    | 787,624                | 549,343            | 4,285,219            | 4,379,690            | (94,471)               | 1,714,781                                   | 71.42%                         |
| <b><u>TOTAL CITY EARNINGS TAX</u></b>          | <b>14,643,764</b>                       | <b>16,500,000</b>            | <b>8,197,826</b>       | <b>3,309,810</b>   | <b>15,204,366</b>    | <b>10,866,920</b>    | <b>4,337,446</b>       | <b>1,295,634</b>                            | <b>92.15%</b>                  |
| <b>PICA EARNINGS TAX</b>                       |   |                              |                        |                    |                      |                      |                        |   |                                |
| CURRENT YEAR                                   | 5,324,514                               | 5,000,000                    | 3,944,450              | 1,457,839          | 5,812,260            | 3,425,279            | 2,386,981              | (812,260)                                   | 116.25%                        |
| PRIOR YEARS                                    | 2,620,819                               | 3,000,000                    | 419,252                | 290,011            | 2,281,022            | 2,312,135            | (31,113)               | 718,978                                     | 76.03%                         |
| <b><u>TOTAL PICA EARNINGS TAX</u></b>          | <b>7,945,333</b>                        | <b>8,000,000</b>             | <b>4,363,702</b>       | <b>1,747,850</b>   | <b>8,093,282</b>     | <b>5,737,414</b>     | <b>2,355,868</b>       | <b>(93,282)</b>                             | <b>101.17%</b>                 |
| <b><u>TOTAL PICA AND CITY EARNINGS TAX</u></b> | <b>22,589,097</b>                       | <b>24,500,000</b>            | <b>12,561,528</b>      | <b>5,057,660</b>   | <b>23,297,648</b>    | <b>16,604,334</b>    | <b>6,693,314</b>       | <b>1,202,352</b>                            | <b>95.09%</b>                  |
| <b>CITY NET PROFIT TAX</b>                     |   |                              |                        |                    |                      |                      |                        |   |                                |
| CURRENT YEAR                                   | 27,105,639                              | 28,670,000                   | 16,940,189             | 13,856,060         | 21,326,125           | 20,062,456           | 1,263,669              | 7,343,875                                   | 74.38%                         |
| PRIOR YEARS                                    | 4,689,353                               | 2,500,000                    | 1,234,531              | 1,629,982          | 6,418,036            | 4,599,997            | 1,818,039              | (3,918,036)                                 | 256.72%                        |
| <b><u>TOTAL CITY NET PROFITS TAX</u></b>       | <b>31,794,992</b>                       | <b>31,170,000</b>            | <b>18,174,720</b>      | <b>15,486,042</b>  | <b>27,744,161</b>    | <b>24,662,453</b>    | <b>3,081,708</b>       | <b>3,425,839</b>                            | <b>89.01%</b>                  |

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|---|---|------------------------------|------------------------|--------------------|----------------------|----------------------|------------------------|---|--------------------------------|
|   |   |                              | 2019                   | 2018               | 2019                 | 2018                 |                        |   |                                |
| <b><u>PICA NET PROFITS TAX</u></b>                                |   |                              |                        |                    |                      |                      |                        |   |                                |
| CURRENT YEAR  | 26,487,594                              | 24,666,000                   | 15,058,657             | 13,072,834         | 18,959,020           | 18,915,807           | 43,213                 | 5,706,980                                   | 76.86%                         |
| PRIOR YEAR  | 4,589,422                               | 3,500,000                    | 1,097,412              | 1,535,032          | 5,707,515            | 4,332,035            | 1,375,480              | (2,207,515)                                 | 163.07%                        |
| <b>TOTAL PICA NET PROFITS TAX</b>                                 | <b>31,077,016</b>                       | <b>28,166,000</b>            | <b>16,156,069</b>      | <b>14,607,866</b>  | <b>24,666,535</b>    | <b>23,247,842</b>    | <b>1,418,693</b>       | 3,499,465                                   | <b>87.58%</b>                  |
| <b><u>TOTAL PICA AND CITY NET PROFITS TAX</u></b>                 | <b>62,872,008</b>                       | <b>59,336,000</b>            | <b>34,330,789</b>      | <b>30,093,908</b>  | <b>52,410,696</b>    | <b>47,910,295</b>    | <b>4,500,401</b>       | 6,925,304                                   | <b>88.33%</b>                  |
| <b><u>TOTAL WAGE, EARNINGS, AND NET PROFIT TAXES, GROSS</u></b>   | <b>2,040,486,459</b>                    | <b>2,135,754,000</b>         | <b>245,576,070</b>     | <b>227,071,773</b> | <b>1,815,495,985</b> | <b>1,729,484,590</b> | <b>86,011,395</b>      | 320,258,015                                 | <b>85.00%</b>                  |
| <b><u>LESS: TOTAL PICA WAGE, EARNINGS AND NET PROFITS TAX</u></b> | <b>496,975,463</b>                      | <b>516,021,000</b>           | <b>67,746,402</b>      | <b>61,280,595</b>  | <b>446,306,259</b>   | <b>418,689,518</b>   | <b>27,616,741</b>      | 69,714,741                                  | <b>86.49%</b>                  |
| <b><u>TOTAL CITY WAGE, EARNINGS AND NET PROFITS TAX</u></b>       | <b>1,543,510,996</b>                    | <b>1,619,733,000</b>         | <b>177,829,668</b>     | <b>165,791,178</b> | <b>1,369,189,726</b> | <b>1,310,795,072</b> | <b>58,394,654</b>      | 250,543,274                                 | <b>84.53%</b>                  |
| <b><u>BUSINESS INCOME &amp; RECEIPTS TAX</u></b>                  |   |                              |                        |                    |                      |                      |                        |   |                                |
| CURRENT YEAR  | 432,739,644                             |                              | 340,529,224            | 268,267,219        | 448,780,882          | 366,759,507          | 82,021,375             | N/A   | N/A                            |
| PRIOR YEARS   | 17,209,659                              |                              | 15,112,708             | 6,505,743          | 41,304,086           | 27,800,513           | 13,503,573             | N/A   | N/A                            |
| <b>TOTAL BUSINESS INCOME &amp; RECEIPTS TAX</b>                   | <b>449,949,303</b>                      | <b>425,192,000</b>           | <b>355,641,932</b>     | <b>274,772,962</b> | <b>490,084,968</b>   | <b>394,560,020</b>   | <b>95,524,948</b>      | (64,892,968)                                | <b>115.26%</b>                 |
| <b><u>OTHER TAXES</u></b>   |   |                              |                        |                    |                      |                      |                        |   |                                |
| SALES TAX   | 202,175,070                             | 216,524,000                  | 12,305,143             | 11,415,479         | 162,499,249          | 160,793,482          | 1,705,767              | 54,024,751                                  | 75.05%                         |
| AMUSEMENT TAX   | 22,329,167                              | 22,213,000                   | 4,841,725              | 3,307,297          | 25,360,067           | 20,262,056           | 5,098,011              | (3,147,067)                                 | 114.17%                        |
| SMOKELESS TOBACCO   | 990,264                                 | 783,000                      | 3,174                  | 5,658              | 940,685              | 983,661              | (42,976)               | (157,685)                                   | 120.14%                        |
| PARKING LOT TAX   | 93,656,343                              | 99,073,000                   | 8,818,855              | 7,676,366          | 79,685,547           | 77,435,053           | 2,250,494              | 19,387,453                                  | 80.43%                         |
| VALET PARKING TAX   | 2,609,049                               | 1,600,000                    | 137,798                | 138,242            | 1,485,264            | 2,300,415            | (815,151)              | 114,736                                     | 92.83%                         |
| REAL ESTATE TRANSFER TAX  | 333,192,303                             | 310,498,000                  | 41,718,558             | 24,792,196         | 271,185,674          | 271,916,855          | (731,181)              | 39,312,326                                  | 87.34%                         |
| OUTDOOR ADVERTISING TAX   | 2,948,695                               | 2,861,000                    | 291,616                | 215,251            | 2,738,268            | 2,375,719            | 362,549                | 122,732                                     | 95.71%                         |
| PHILADELPHIA BEVERAGE TAX   |   |                              |                        |                    |                      |                      |                        |   |                                |
| CURRENT YEAR  | 76,585,575                              |                              | 6,208,535              | 6,248,942          | 63,037,078           | 63,695,943           | (658,865)              |   |                                |
| PRIOR YEAR  | 704,863                                 |                              | 46,180                 | 272,650            | 446,190              | 417,344              | 28,846                 |   |                                |
| <b>TOTAL PHILADELPHIA BEVERAGE TAX</b>                            | <b>77,290,438</b>                       | <b>78,038,000</b>            | <b>6,254,715</b>       | <b>6,521,592</b>   | <b>63,483,268</b>    | <b>64,113,287</b>    | <b>(630,019)</b>       | 14,554,732                                  | <b>81.35%</b>                  |
| ALL OTHER TAXES   | 92,529                                  | 83,000                       | -                      | 116                | 72,514               | 92,448               | (19,934)               | 10,486                                      | 87.37%                         |
| <b>TOTAL TAX REVENUE *</b>  | <b>3,378,703,035</b>                    | <b>3,445,678,000</b>         | <b>639,645,718</b>     | <b>528,781,598</b> | <b>3,145,702,137</b> | <b>2,935,390,386</b> | <b>210,311,751</b>     | 299,975,863                                 | <b>91.29%</b>                  |

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|---|---|------------------------------|------------------------|-------------------|---------------------|--------------------|------------------------|---|--------------------------------|
|   |   |                              | 2019                   | 2018              | 2019                | 2018               |                        |   |                                |
| * does not include pica taxes                 |   |                              |                        |                   |                     |                    |                        |   |                                |
| <b><u>LOCAL NON-TAX REVENUES</u></b>          |   |                              |                        |                   |                     |                    |                        |   |                                |
| LICENSES AND INSPECTION FEES                  | 64,713,201                              | 59,676,000                   | 7,330,153              | 5,335,792         | 59,822,840          | 64,713,201         | (4,890,361)            | (146,840)                                   | 100.25%                        |
| TRAFFIC FINES                                 | 4,969,128                               | 7,200,000                    | 395,623                | 424,600           | 3,922,669           | 4,120,792          | (198,123)              | 3,277,331                                   | 54.48%                         |
| NON-PROFIT CONTRIBUTION                       | 4,157,312                               | 2,600,000                    | 438,485                | 1,598,750         | 2,889,029           | 3,835,482          | (946,453)              | (289,029)                                   | 111.12%                        |
| CABLE TELEVISION                              | 23,068,351                              | 24,363,000                   | -                      | -                 | 16,551,450          | 17,521,406         | (969,956)              | 7,811,550                                   | 67.94%                         |
| EMERGENCY MEDICAL SERVICES                    | 41,423,347                              | 40,000,000                   | 2,806,001              | 6,086,732         | 31,766,242          | 34,210,941         | (2,444,699)            | 8,233,758                                   | 79.42%                         |
| COURT RELATED COSTS                           | 50,249,061                              | 43,000,000                   | 5,238,252              | 15,156,050        | 54,217,926          | 50,249,061         | 3,968,865              | (11,217,926)                                | 126.09%                        |
| INTEREST EARNINGS                             | 9,968,813                               | 2,769,000                    | 2,164,896              | (736,331)         | 12,894,973          | 3,092,022          | 9,802,951              | (10,125,973)                                | 465.69%                        |
| ASSET SALES                                   | 1,501,863                               | 1,250,000                    | -                      | 553,435           | 957,906             | 1,385,642          | (427,736)              | 292,094                                     | 76.63%                         |
| ALL OTHER LOCAL NON-TAXES                     | 117,804,609                             | 110,826,000                  | 12,113,974             | (1,813,852)       | 94,618,795          | 79,148,639         | 15,470,156             | 16,207,205                                  | 85.38%                         |
| <b>TOTAL LOCAL NON-TAX REVENUE</b>            | <b>317,855,685</b>                      | <b>291,684,000</b>           | <b>30,487,384</b>      | <b>26,605,176</b> | <b>277,641,830</b>  | <b>258,277,186</b> | <b>19,364,644</b>      | 14,042,170                                  | <b>95.19%</b>                  |
| REVENUE FROM OTHER FUNDS                      | <b>55,436,348</b>                       | <b>73,108,000</b>            | -                      | -                 | -                   | -                  | -                      | 73,108,000                                  | <b>0.00%</b>                   |
| <b><u>REVENUE FROM GOVERNMENTAL UNITS</u></b> |   |                              |                        |                   |                     |                    |                        |   |                                |
| U.S. GOVERNMENT                               | 36,341,689                              | 43,079,000                   | 1,605,613              | 2,930,469         | 20,753,899          | 25,776,483         | (5,022,584)            | 22,325,101                                  | 48.18%                         |
| COMMONWEALTH OF PA                            | 232,625,708                             | 231,056,000                  | 3,459,275              | 2,585,398         | 210,694,180         | 220,745,336        | (10,051,156)           | 20,361,820                                  | 91.19%                         |
| OTHER GOVERNMENTAL UNITS                      | 18,667,570                              | 18,582,000                   | 4,500,000              | 4,670,584         | 4,500,000           | 14,039,797         | (9,539,797)            | 14,082,000                                  | 24.22%                         |
| PICA TRANSFER                                 | 456,048,545                             | 468,969,000                  | 45,565,533             | 56,549,738        | 394,778,912         | 352,188,216        | 42,590,696             | 74,190,088                                  | 84.18%                         |
| PARKING RECEIPTS-PPA                          | 38,873,153                              | 42,753,000                   | 3,529,101              | -                 | 30,194,760          | 28,886,206         | 1,308,554              | 12,558,240                                  | 70.63%                         |
| OTHER AUTHORIZED ADJUSTMENT                   | -                                       | 2,000,000                    | -                      | -                 | -                   | -                  | -                      | 2,000,000                                   | 0.00%                          |
| <b>TOTAL REVENUE FROM GOVERNMENTAL UNITS</b>  | <b>782,556,665</b>                      | <b>806,439,000</b>           | <b>58,659,522</b>      | <b>66,736,189</b> | <b>660,921,751</b>  | <b>641,636,038</b> | <b>19,285,713</b>      | 145,517,249                                 | <b>81.96%</b>                  |

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|--|---|------------------------------|------------------------|--------------------|----------------------|----------------------|------------------------|---|--------------------------------|
|  |   |                              | 2019                   | 2018               | 2019                 | 2018                 |                        |   |                                |
| <b>TOTAL GENERAL FUND AND PICA</b>             | 5,031,527,196                           | 5,132,930,000                | 796,539,026            | 683,403,558        | 4,530,571,977        | 4,253,993,128        | 276,578,849            | 602,358,023                                 | 88.26%                         |
| LESS PICA WAGE, EARNINGS AND NET PROFITS TAXES | 496,975,463                             | 516,021,000                  | 67,746,402             | 61,280,595         | 446,306,259          | 418,689,518          | 27,616,741             | 69,714,741                                  | 86.49%                         |
| <b>TOTAL GENERAL FUND</b>                      | <b>4,534,551,733</b>                    | <b>4,616,909,000</b>         | <b>728,792,624</b>     | <b>622,122,963</b> | <b>4,084,265,718</b> | <b>3,835,303,610</b> | <b>248,962,108</b>     | 532,643,282                                 | <b>88.46%</b>                  |
| <b>GRANTS REVENUE</b>                          | <b>1,126,139,626</b>                    | -                            | <b>84,737,584</b>      | <b>120,155,701</b> | <b>866,374,212</b>   | <b>1,075,972,767</b> | <b>(209,598,555)</b>   | (866,374,212)                               | <b>N/A</b>                     |
| <b>COMMUNITY DEVELOPMENT FUND</b>              | <b>40,332,503</b>                       | -                            | <b>3,175,281</b>       | <b>10,862,485</b>  | <b>34,772,952</b>    | <b>40,757,793</b>    | <b>(5,984,841)</b>     | (34,772,952)                                | <b>N/A</b>                     |
| <b>VEHICLE RENTAL TAX</b>                      | <b>5,702,377</b>                        | <b>5,641,000</b>             | <b>462,574</b>         | <b>430,475</b>     | <b>5,171,210</b>     | <b>4,710,748.00</b>  | <b>460,462</b>         | 469,790                                     | <b>91.67%</b>                  |
| <b>ACUTE CARE HOSP ASSESSMENT FD</b>           | <b>144,803,091</b>                      | <b>160,000,000</b>           | -                      | -                  | <b>105,906,921</b>   | <b>108,001,775</b>   | <b>(2,094,854)</b>     | 54,093,079                                  | <b>66.19%</b>                  |
| <b>CAPITAL IMPROVEMENT FUND</b>                | <b>53,534,200</b>                       | N/A                          | <b>838,247</b>         | <b>3,480,670</b>   | <b>39,594,184</b>    | <b>18,704,343</b>    | <b>20,889,841</b>      | N/A   | <b>N/A</b>                     |
| <b>PICA CAPITAL PROJECTS FUND</b>              | -                                       | N/A                          | -                      | -                  | -                    | -                    | -                      | N/A   | <b>N/A</b>                     |
| <b>HOTEL TAX</b>                               | 48,624,662                              | 52,142,000                   | 4,573,120              | 4,336,941          | 40,337,065           | 38,725,461           | 1,611,604              | 11,804,935                                  | 77.36%                         |
| <b>HOSPITALITY TAX</b>                         | 12,156,021                              | 13,036,000                   | 1,156,831              | 1,084,367          | 10,072,647           | 9,680,892            | 391,755                | 2,963,353                                   | 77.27%                         |
| <b>TOURISM &amp; MARKETING TAX</b>             | 8,100,670                               | 8,690,000                    | 770,788                | 722,516            | 6,721,060            | 6,451,504            | 269,556                | 1,968,940                                   | 77.34%                         |
| <b>TOTAL TAX</b>                               | <b>68,881,353</b>                       | <b>73,868,000</b>            | <b>6,500,739</b>       | <b>6,143,824</b>   | <b>57,130,772</b>    | <b>54,857,857</b>    | <b>2,272,915</b>       | 16,737,228                                  | <b>77.34%</b>                  |