

Table 1: Wage Tax by Industry- March

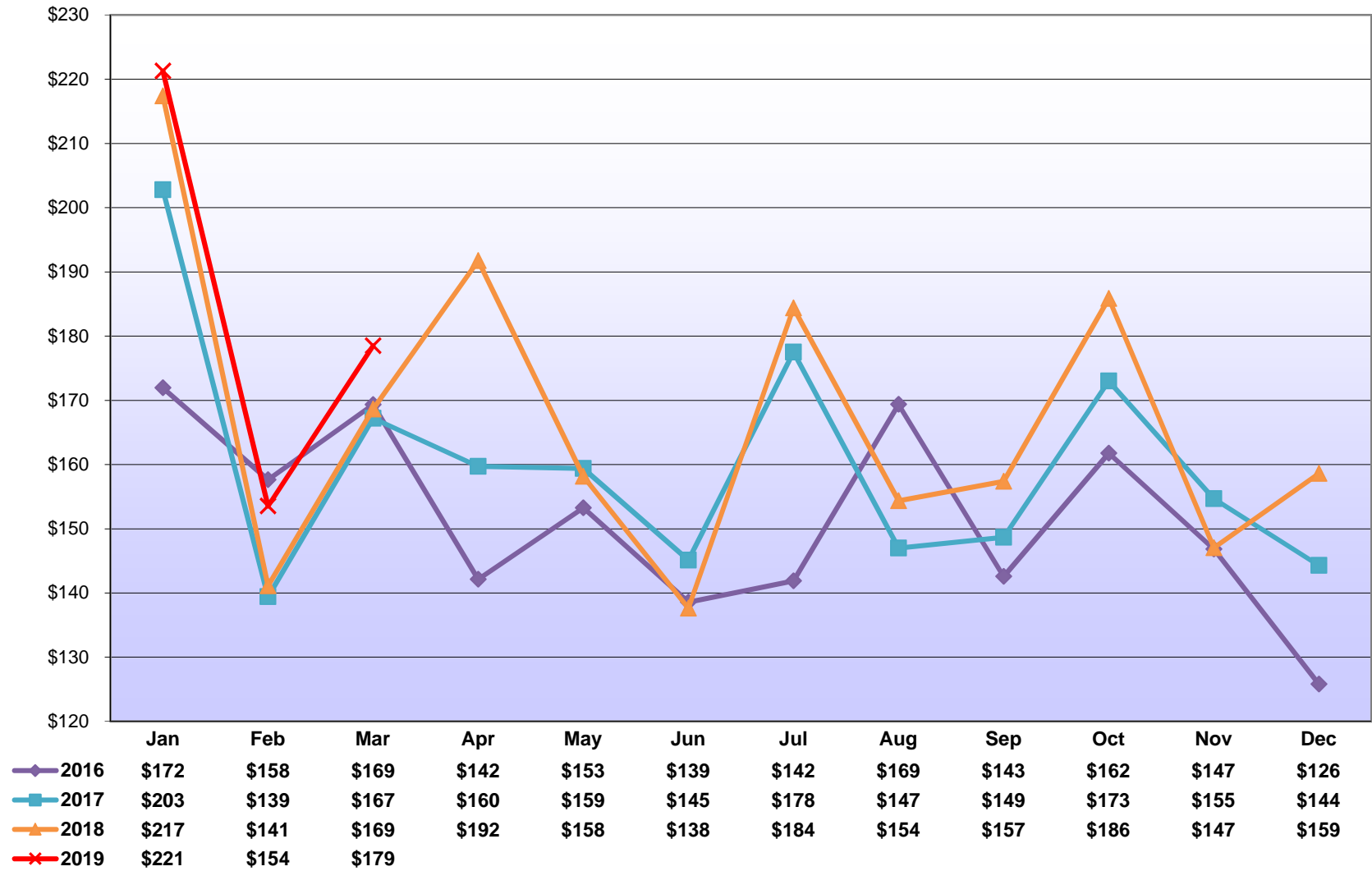
City of Philadelphia Revenue Department

| NAICS Sector / Industry Group | Mar 2019 | Mar 2018 | Mar 2017 | Mar 2016 | 12-Month Growth Rate (Mar - Mar) | | | 3-Yr Annualized (March 19-16) | Difference (March 19-18) |
|---|----------------------|----------------------|----------------------|----------------------|----------------------------------|--------|---------------|----------------------------------|-----------------------------|
| | | | | | 2019 | 2018 | 2017 | | |
| Construction | 5,267,539 | 4,567,925 | 5,001,834 | 4,822,704 | 15.3% | -8.7% | 3.7% | 3.0% | 699,615 |
| Manufacturing (includes headquarter offices & factories) | 12,867,303 | 12,749,000 | 13,214,598 | 13,739,950 | 0.9% | -3.5% | -3.8% | -2.2% | 118,303 |
| <i>Chemicals, Petroleum Refining</i> | 3,441,635 | 3,699,679 | 3,381,932 | 3,726,331 | -7.0% | 9.4% | -9.2% | -2.6% | (258,044) |
| <i>Pharmaceuticals</i> | 4,185,462 | 3,818,592 | 4,040,764 | 4,208,581 | 9.6% | -5.5% | -4.0% | -0.2% | 366,871 |
| <i>Transportation Equipment</i> | 761,252 | 800,858 | 934,256 | 935,392 | -4.9% | -14.3% | -0.1% | -6.6% | (39,606) |
| <i>Food & Beverage Products</i> | 1,203,159 | 1,143,926 | 1,338,116 | 1,308,689 | 5.2% | -14.5% | 2.2% | -2.8% | 59,234 |
| <i>Machinery, Electronic, and Other Electric Equipment</i> | 627,068 | 627,561 | 713,272 | 687,114 | -0.1% | -12.0% | 3.8% | -3.0% | (492) |
| <i>Metal Manufacturing</i> | 659,641 | 933,981 | 1,033,266 | 1,003,952 | -29.4% | -9.6% | 2.9% | -13.1% | (274,340) |
| <i>Miscellaneous Manufacturing</i> | 1,989,085 | 1,724,404 | 1,772,992 | 1,869,892 | 15.3% | -2.7% | -5.2% | 2.1% | 264,681 |
| Public Utilities | 2,059,629 | 2,032,458 | 1,987,356 | 2,072,757 | 1.3% | 2.3% | -4.1% | -0.2% | 27,171 |
| Transportation and Warehousing | 5,522,496 | 5,876,322 | 5,511,675 | 5,668,868 | -6.0% | 6.6% | -2.8% | -0.9% | (353,826) |
| Telecommunication | 9,583,434 | 7,836,981 | 8,303,590 | 7,415,815 | 22.3% | -5.6% | 12.0% | 8.9% | 1,746,453 |
| Publishing, Broadcasting, and Other Information | 2,256,294 | 2,026,879 | 1,949,069 | 1,926,122 | 11.3% | 4.0% | 1.2% | 5.4% | 229,415 |
| Wholesale Trade | 3,107,529 | 3,063,141 | 3,156,737 | 3,130,986 | 1.4% | -3.0% | 0.8% | -0.3% | 44,388 |
| Retail Trade | 7,254,883 | 6,786,291 | 6,881,701 | 6,820,362 | 6.9% | -1.4% | 0.9% | 2.1% | 468,592 |
| Banking & Credit Unions | 5,127,847 | 5,244,415 | 4,881,145 | 4,373,699 | -2.2% | 7.4% | 11.6% | 5.4% | (116,568) |
| Securities / Financial Investments | 5,916,742 | 5,936,571 | 6,500,509 | 5,904,077 | -0.3% | -8.7% | 10.1% | 0.1% | (19,829) |
| Insurance | 12,506,232 | 11,958,512 | 11,420,327 | 11,205,705 | 4.6% | 4.7% | 1.9% | 3.7% | 547,720 |
| Real Estate, Rental and Leasing | 2,780,761 | 2,509,685 | 2,439,869 | 2,342,178 | 10.8% | 2.9% | 4.2% | 5.9% | 271,077 |
| Health and Social Services | 29,914,181 | 28,461,307 | 30,246,368 | 29,539,127 | 5.1% | -5.9% | 2.4% | 0.4% | 1,452,873 |
| <i>Hospitals</i> | 15,545,718 | 14,730,952 | 15,719,164 | 15,931,625 | 5.5% | -6.3% | -1.3% | -0.8% | 814,766 |
| <i>Doctors, Dentists, and Other Health Practitioners</i> | 3,121,857 | 3,074,768 | 3,416,604 | 2,933,187 | 1.5% | -10.0% | 16.5% | 2.1% | 47,089 |
| <i>Outpatient Care Centers and Other Health Services</i> | 4,996,717 | 4,669,128 | 4,865,853 | 4,761,422 | 7.0% | -4.0% | 2.2% | 1.6% | 327,589 |
| <i>Nursing & Personal Care Facilities</i> | 2,794,107 | 2,708,783 | 3,053,081 | 3,034,206 | 3.1% | -11.3% | 0.6% | -2.7% | 85,324 |
| <i>Social Services</i> | 3,455,781 | 3,277,676 | 3,191,666 | 2,878,686 | 5.4% | 2.7% | 10.9% | 6.3% | 178,105 |
| Education | 15,249,970 | 14,553,375 | 14,730,377 | 14,393,964 | 4.8% | -1.2% | 2.3% | 1.9% | 696,594 |
| <i>College and Universities</i> | 12,087,191 | 11,671,611 | 11,623,320 | 11,254,777 | 3.6% | 0.4% | 3.3% | 2.4% | 415,579 |
| <i>Elementary, Secondary Schools (except public schools)</i> | 2,180,031 | 1,984,250 | 2,137,855 | 2,121,281 | 9.9% | -7.2% | 0.8% | 0.9% | 195,781 |
| <i>Other Educational Services</i> | 982,748 | 897,514 | 969,202 | 1,017,907 | 9.5% | -7.4% | -4.8% | -1.2% | 85,234 |
| Professional Services | 17,749,106 | 16,633,257 | 17,816,670 | 16,567,676 | 6.7% | -6.6% | 7.5% | 2.3% | 1,115,849 |
| <i>Legal Services</i> | 5,185,325 | 5,383,127 | 6,091,046 | 5,560,361 | -3.7% | -11.6% | 9.5% | -2.3% | (197,802) |
| <i>Management Consulting</i> | 4,256,152 | 3,602,899 | 3,685,224 | 3,235,550 | 18.1% | -2.2% | 13.9% | 9.6% | 653,254 |
| <i>Engineering & Architectural Services</i> | 1,799,089 | 1,758,432 | 1,783,973 | 1,766,666 | 2.3% | -1.4% | 1.0% | 0.6% | 40,657 |
| <i>Computer</i> | 1,767,086 | 1,621,346 | 1,726,366 | 1,569,071 | 9.0% | -6.1% | 10.0% | 4.0% | 145,741 |
| <i>Accounting, Auditing, Bookkeeping</i> | 1,923,025 | 1,743,281 | 1,707,251 | 1,793,450 | 10.3% | 2.1% | -4.8% | 2.4% | 179,744 |
| <i>Advertising and Other Professional Services</i> | 2,818,429 | 2,524,174 | 2,822,809 | 2,642,578 | 11.7% | -10.6% | 6.8% | 2.2% | 294,255 |
| Hotels | 972,261 | 872,127 | 984,612 | 1,031,055 | 11.5% | -11.4% | -4.5% | -1.9% | 100,134 |
| Restaurants | 3,756,650 | 4,325,284 | 3,825,314 | 3,850,128 | -13.1% | 13.1% | -0.6% | -0.8% | (568,634) |
| Sport Teams | 1,879,421 | 1,313,588 | 1,664,621 | 1,815,615 | 43.1% | -21.1% | -8.3% | 1.2% | 565,833 |
| Arts, Entertainment, and Other Recreation | 1,310,922 | 1,094,610 | 1,227,566 | 1,115,091 | 19.8% | -10.8% | 10.1% | 5.5% | 216,311 |
| Other Sectors | 10,371,553 | 9,155,200 | 9,664,666 | 9,450,865 | 13.3% | -5.3% | 2.3% | 3.1% | 1,216,352 |
| <i>Membership Organizations</i> | 2,752,905 | 2,494,238 | 2,709,032 | 2,524,375 | 10.4% | -7.9% | 7.3% | 2.9% | 258,667 |
| <i>Employment/Outsourcing Agencies</i> | 2,604,427 | 2,211,462 | 2,415,683 | 2,350,056 | 17.8% | -8.5% | 2.8% | 3.5% | 392,965 |
| <i>Security and Investigation Services</i> | 767,675 | 691,964 | 713,618 | 653,546 | 10.9% | -3.0% | 9.2% | 5.5% | 75,711 |
| <i>Services to Buildings</i> | 705,402 | 665,909 | 751,937 | 960,847 | 5.9% | -11.4% | -21.7% | -9.8% | 39,493 |
| <i>Miscellaneous Sectors</i> | 3,541,144 | 3,091,627 | 3,074,395 | 2,962,041 | 14.5% | 0.6% | 3.8% | 6.1% | 449,517 |
| Government | 22,781,900 | 21,495,538 | 15,826,482 | 22,076,873 | 6.0% | 35.8% | -28.3% | 1.1% | 1,286,361 |
| <i>State Government (PA)</i> | 1,103,730 | 1,051,656 | 1,049,706 | 993,587 | 5.0% | 0.2% | 5.6% | 3.6% | 52,074 |
| <i>City, School District, Local Quasi Govt.</i> | 9,828,201 | 9,333,675 | 11,005,874 | 10,744,758 | 5.3% | -15.2% | 2.4% | -2.9% | 494,527 |
| <i>Federal Government (includes US Post Office)</i> | 11,674,777 | 10,975,698 | 3,611,122 | 10,142,980 | 6.4% | 203.9% | -64.4% | 4.8% | 699,079 |
| <i>Other Governments</i> | 175,192 | 134,510 | 159,781 | 195,549 | 30.2% | -15.8% | -18.3% | -3.6% | 40,682 |
| Unclassified Accounts | 270,834 | 124,790 | 65,465 | 54,006 | 117.0% | 90.6% | 21.2% | 71.2% | 146,044 |
| Total from Taxpayer Database (TIPS) | \$178,507,485 | \$168,617,256 | \$167,300,548 | \$169,317,624 | 5.9% | 0.8% | -1.2% | 1.8% | \$9,890,228 |
| Total from City's Accounting System (FAMIS) | \$178,502,004 | \$168,162,227 | \$167,234,178 | \$168,872,830 | 6.1% | 0.6% | -1.0% | 1.9% | \$10,339,777 |

Total PICA & City Wage Tax - Monthly

City of Philadelphia Revenue Department

(In Millions of Dollars)



Source: TIPS

Table 2: Wage Tax by Industry- Fiscal Year to Date (July thru March)

| NAICS Sector / Industry Group | FYTD 2019 | FYTD 2018 | FYTD 2017 | FYTD 2016 | FYTD Growth Rate (Jul - Mar) | | | 3-Yr Annualized (FYTD 19-16) | Difference (FYTD 19-18) |
|---|------------------------|------------------------|------------------------|------------------------|------------------------------|-------|-------|------------------------------|-------------------------|
| | | | | | 2019 | 2018 | 2017 | | |
| Construction | 54,428,022 | 50,999,442 | 49,427,294 | 48,374,174 | 6.7% | 3.2% | 2.2% | 4.0% | 3,428,579 |
| Manufacturing (includes headquarter offices & factories) | 88,636,280 | 84,945,421 | 83,945,213 | 85,301,273 | 4.3% | 1.2% | -1.6% | 1.3% | 3,690,859 |
| <i>Chemicals, Petroleum Refining</i> | 17,828,885 | 16,097,810 | 15,703,855 | 16,271,481 | 10.8% | 2.5% | -3.5% | 3.1% | 1,731,076 |
| <i>Pharmaceuticals</i> | 18,320,746 | 17,596,737 | 17,307,879 | 17,867,334 | 4.1% | 1.7% | -3.1% | 0.8% | 724,009 |
| <i>Transportation Equipment</i> | 7,334,496 | 7,632,105 | 8,057,196 | 8,094,827 | -3.9% | -5.3% | -0.5% | -3.2% | (297,609) |
| <i>Food & Beverage Products</i> | 11,970,850 | 12,536,162 | 12,444,523 | 11,777,840 | -4.5% | 0.7% | 5.7% | 0.5% | (565,312) |
| <i>Machinery, Electronic, and Other Electric Equipment</i> | 7,207,685 | 6,712,682 | 6,630,382 | 6,850,412 | 7.4% | 1.2% | -3.2% | 1.7% | 495,003 |
| <i>Metal Manufacturing</i> | 7,029,176 | 6,871,105 | 6,820,151 | 6,496,247 | 2.3% | 0.7% | 5.0% | 2.7% | 158,071 |
| <i>Miscellaneous Manufacturing</i> | 18,944,442 | 17,498,821 | 16,981,226 | 17,943,131 | 8.3% | 3.0% | -5.4% | 1.8% | 1,445,621 |
| Public Utilities | 11,351,519 | 11,214,425 | 10,714,285 | 10,238,493 | 1.2% | 4.7% | 4.6% | 3.5% | 137,094 |
| Transportation and Warehousing | 52,172,962 | 49,511,990 | 45,925,080 | 45,389,819 | 5.4% | 7.8% | 1.2% | 4.8% | 2,660,972 |
| Telecommunication | 40,015,504 | 35,924,378 | 35,049,194 | 31,328,756 | 11.4% | 2.5% | 11.9% | 8.5% | 4,091,126 |
| Publishing, Broadcasting, and Other Information | 19,947,948 | 17,956,924 | 16,598,806 | 17,745,453 | 11.1% | 8.2% | -6.5% | 4.0% | 1,991,023 |
| Wholesale Trade | 32,988,295 | 33,201,192 | 32,473,062 | 31,876,444 | -0.6% | 2.2% | 1.9% | 1.1% | (212,897) |
| Retail Trade | 71,271,533 | 68,514,963 | 65,708,215 | 64,676,489 | 4.0% | 4.3% | 1.6% | 3.3% | 2,756,569 |
| Banking & Credit Unions | 29,321,625 | 29,407,268 | 29,243,137 | 27,450,844 | -0.3% | 0.6% | 6.5% | 2.2% | (85,643) |
| Securities / Financial Investments | 38,852,278 | 39,798,926 | 38,114,322 | 36,399,900 | -2.4% | 4.4% | 4.7% | 2.2% | (946,648) |
| Insurance | 52,167,116 | 51,160,960 | 47,553,275 | 49,932,519 | 2.0% | 7.6% | -4.8% | 1.5% | 1,006,156 |
| Real Estate, Rental and Leasing | 22,540,308 | 22,041,769 | 20,458,237 | 19,758,834 | 2.3% | 7.7% | 3.5% | 4.5% | 498,538 |
| Health and Social Services | 322,342,965 | 298,799,009 | 283,407,644 | 271,860,197 | 7.9% | 5.4% | 4.2% | 5.8% | 23,543,956 |
| <i>Hospitals</i> | 163,334,179 | 153,401,485 | 147,639,011 | 143,036,430 | 6.5% | 3.9% | 3.2% | 4.5% | 9,932,694 |
| <i>Doctors, Dentists, and Other Health Practitioners</i> | 36,293,484 | 35,835,301 | 35,164,145 | 34,225,294 | 1.3% | 1.9% | 2.7% | 2.0% | 458,183 |
| <i>Outpatient Care Centers and Other Health Services</i> | 52,260,243 | 47,450,548 | 44,376,589 | 41,774,430 | 10.1% | 6.9% | 6.2% | 7.8% | 4,809,694 |
| <i>Nursing & Personal Care Facilities</i> | 31,760,163 | 29,714,045 | 28,312,384 | 27,514,293 | 6.9% | 5.0% | 2.9% | 4.9% | 2,046,118 |
| <i>Social Services</i> | 38,694,896 | 32,397,629 | 27,915,515 | 25,309,749 | 19.4% | 16.1% | 10.3% | 15.2% | 6,297,268 |
| Education | 141,814,821 | 139,125,038 | 132,593,532 | 126,401,878 | 1.9% | 4.9% | 4.9% | 3.9% | 2,689,783 |
| <i>College and Universities</i> | 110,566,283 | 109,627,279 | 103,697,799 | 97,932,134 | 0.9% | 5.7% | 5.9% | 4.1% | 939,004 |
| <i>Elementary, Secondary Schools (except public schools)</i> | 21,583,672 | 20,283,942 | 19,705,634 | 19,292,113 | 6.4% | 2.9% | 2.1% | 3.8% | 1,299,730 |
| <i>Other Educational Services</i> | 9,664,866 | 9,213,817 | 9,190,099 | 9,177,632 | 4.9% | 0.3% | 0.1% | 1.7% | 451,049 |
| Professional Services | 182,317,779 | 173,579,145 | 163,926,742 | 155,477,327 | 5.0% | 5.9% | 5.4% | 5.5% | 8,738,634 |
| <i>Legal Services</i> | 63,012,976 | 63,958,188 | 57,341,505 | 55,473,869 | -1.5% | 11.5% | 3.4% | 4.3% | (945,212) |
| <i>Management Consulting</i> | 34,925,089 | 31,758,477 | 30,898,050 | 30,513,602 | 10.0% | 2.8% | 1.3% | 4.6% | 3,166,612 |
| <i>Engineering & Architectural Services</i> | 18,977,067 | 17,753,686 | 17,252,053 | 16,374,952 | 6.9% | 2.9% | 5.4% | 5.0% | 1,223,381 |
| <i>Computer</i> | 15,861,156 | 14,516,172 | 14,109,080 | 12,978,229 | 9.3% | 2.9% | 8.7% | 6.9% | 1,344,984 |
| <i>Accounting, Auditing, Bookkeeping</i> | 19,012,296 | 18,425,459 | 17,782,485 | 16,321,851 | 3.2% | 3.6% | 8.9% | 5.2% | 586,837 |
| <i>Advertising and Other Professional Services</i> | 30,529,195 | 27,167,164 | 26,543,568 | 23,814,824 | 12.4% | 2.3% | 11.5% | 8.6% | 3,362,032 |
| Hotels | 8,966,865 | 8,381,846 | 8,246,398 | 8,247,238 | 7.0% | 1.6% | 0.0% | 2.8% | 585,019 |
| Restaurants | 42,917,476 | 40,455,483 | 38,996,464 | 38,131,182 | 6.1% | 3.7% | 2.3% | 4.0% | 2,461,993 |
| Sport Teams | 17,445,186 | 18,075,688 | 16,356,138 | 15,800,456 | -3.5% | 10.5% | 3.5% | 3.4% | (630,502) |
| Arts, Entertainment, and Other Recreation | 12,488,732 | 11,411,297 | 11,138,473 | 10,243,350 | 9.4% | 2.4% | 8.7% | 6.8% | 1,077,435 |
| Other Sectors | 112,621,288 | 106,782,116 | 101,990,137 | 95,725,232 | 5.5% | 4.7% | 6.5% | 5.6% | 5,839,172 |
| <i>Membership Organizations</i> | 30,512,598 | 28,960,204 | 28,927,498 | 26,781,275 | 5.4% | 0.1% | 8.0% | 4.4% | 1,552,394 |
| <i>Employment/Outsourcing Agencies</i> | 25,999,185 | 24,764,245 | 23,062,395 | 22,242,663 | 5.0% | 7.4% | 3.7% | 5.3% | 1,234,941 |
| <i>Security and Investigation Services</i> | 7,193,889 | 6,980,510 | 6,794,076 | 6,460,536 | 3.1% | 2.7% | 5.2% | 3.6% | 213,380 |
| <i>Services to Buildings</i> | 8,428,701 | 8,938,638 | 8,861,790 | 9,029,716 | -5.7% | 0.9% | -1.9% | -2.3% | (509,938) |
| <i>Miscellaneous Sectors</i> | 40,486,914 | 37,138,519 | 34,344,377 | 31,211,043 | 9.0% | 8.1% | 10.0% | 9.1% | 3,348,395 |
| Government | 184,126,972 | 179,814,240 | 164,688,990 | 160,472,538 | 2.4% | 9.2% | 2.6% | 4.7% | 4,312,732 |
| <i>State Government (PA)</i> | 9,950,264 | 9,570,067 | 9,402,325 | 9,075,814 | 4.0% | 1.8% | 3.6% | 3.1% | 380,197 |
| <i>City, School District, Local Quasi Govt.</i> | 98,703,783 | 95,916,950 | 89,762,411 | 87,381,129 | 2.9% | 6.9% | 2.7% | 4.1% | 2,786,832 |
| <i>Federal Government (includes US Post Office)</i> | 73,568,212 | 72,618,373 | 63,817,397 | 62,289,957 | 1.3% | 13.8% | 2.5% | 5.7% | 949,839 |
| <i>Other Governments</i> | 1,904,713 | 1,708,850 | 1,706,857 | 1,725,638 | 11.5% | 0.1% | -1.1% | 3.3% | 195,863 |
| Unclassified Accounts | 2,400,170 | 1,718,085 | 1,167,083 | 1,135,590 | 39.7% | 47.2% | 2.8% | 28.3% | 682,085 |
| Total from Taxpayer Database (TIPS) | \$1,541,135,642 | \$1,472,819,606 | \$1,397,721,722 | \$1,351,967,984 | 4.6% | 5.4% | 3.4% | 4.5% | \$68,316,036 |
| Total from City's Accounting System (FAMIS) | \$1,541,104,077 | \$1,473,051,007 | \$1,397,426,163 | \$1,349,797,638 | 4.6% | 5.4% | 3.5% | 4.5% | \$68,053,070 |

Table 3: Wage Tax by Industry- Calendar Year to Date (January thru March)

| NAICS Sector / Industry Group | CYTD 2019 | CYTD 2018 | CYTD 2017 | CYTD 2016 | CYTD Growth Rate (Jan - Mar) | | | 3-Yr Annualized (CYTD 19-16) | Difference (CYTD 19-18) |
|---|----------------------|----------------------|----------------------|----------------------|------------------------------|-------------|-------------|------------------------------|-------------------------|
| | | | | | 2019 | 2018 | 2017 | | |
| Construction | 18,153,525 | 17,141,613 | 16,984,760 | 16,826,014 | 5.9% | 0.9% | 0.9% | 2.6% | 1,011,911 |
| Manufacturing (includes headquarter offices & factories) | 34,234,880 | 32,758,681 | 33,583,500 | 33,972,806 | 4.5% | -2.5% | -1.1% | 0.3% | 1,476,200 |
| <i>Chemicals, Petroleum Refining</i> | 8,272,623 | 7,135,392 | 7,204,774 | 7,180,315 | 15.9% | -1.0% | 0.3% | 4.8% | 1,137,232 |
| <i>Pharmaceuticals</i> | 8,322,492 | 7,978,457 | 8,126,885 | 8,468,797 | 4.3% | -1.8% | -4.0% | -0.6% | 344,035 |
| <i>Transportation Equipment</i> | 2,544,081 | 2,590,297 | 2,796,008 | 2,834,938 | -1.8% | -7.4% | -1.4% | -3.5% | (46,216) |
| <i>Food & Beverage Products</i> | 4,027,412 | 4,075,897 | 4,455,349 | 4,166,928 | -1.2% | -8.5% | 6.9% | -1.1% | (48,485) |
| <i>Machinery, Electronic, and Other Electric Equipment</i> | 2,421,425 | 2,283,968 | 2,400,225 | 2,311,462 | 6.0% | -4.8% | 3.8% | 1.6% | 137,457 |
| <i>Metal Manufacturing</i> | 2,211,387 | 2,529,816 | 2,697,010 | 2,528,557 | -12.6% | -6.2% | 6.7% | -4.4% | (318,429) |
| <i>Miscellaneous Manufacturing</i> | 6,435,459 | 6,164,854 | 5,903,250 | 6,481,809 | 4.4% | 4.4% | -8.9% | -0.2% | 270,605 |
| Public Utilities | 5,116,097 | 4,767,846 | 4,703,328 | 4,410,200 | 7.3% | 1.4% | 6.6% | 5.1% | 348,251 |
| Transportation and Warehousing | 17,412,879 | 17,462,948 | 16,071,805 | 15,801,898 | -0.3% | 8.7% | 1.7% | 3.3% | (50,068) |
| Telecommunication | 17,734,108 | 15,425,552 | 17,122,017 | 14,331,854 | 15.0% | -9.9% | 19.5% | 7.4% | 2,308,556 |
| Publishing, Broadcasting, and Other Information | 7,188,009 | 6,306,469 | 6,071,367 | 6,186,873 | 14.0% | 3.9% | -1.9% | 5.1% | 881,540 |
| Wholesale Trade | 11,269,425 | 11,646,434 | 11,967,227 | 11,644,057 | -3.2% | -2.7% | 2.8% | -1.1% | (377,009) |
| Retail Trade | 24,390,869 | 24,059,888 | 23,034,496 | 23,530,398 | 1.4% | 4.5% | -2.1% | 1.2% | 330,981 |
| Banking & Credit Unions | 11,699,790 | 12,330,644 | 12,981,066 | 11,354,926 | -5.1% | -5.0% | 14.3% | 1.0% | (630,854) |
| Securities / Financial Investments | 16,580,106 | 17,018,293 | 18,451,189 | 16,763,246 | -2.6% | -7.8% | 10.1% | -0.4% | (438,187) |
| Insurance | 22,919,722 | 22,843,053 | 20,816,427 | 21,833,939 | 0.3% | 9.7% | -4.7% | 1.6% | 76,669 |
| Real Estate, Rental and Leasing | 8,410,564 | 8,367,600 | 7,669,866 | 7,634,748 | 0.5% | 9.1% | 0.5% | 3.3% | 42,964 |
| Health and Social Services | 108,481,939 | 100,556,706 | 96,625,988 | 93,990,663 | 7.9% | 4.1% | 2.8% | 4.9% | 7,925,234 |
| <i>Hospitals</i> | 54,662,143 | 50,406,935 | 49,252,005 | 47,588,575 | 8.4% | 2.3% | 3.5% | 4.7% | 4,255,208 |
| <i>Doctors, Dentists, and Other Health Practitioners</i> | 12,547,690 | 12,574,254 | 12,556,129 | 12,420,902 | -0.2% | 0.1% | 1.1% | 0.3% | (26,564) |
| <i>Outpatient Care Centers and Other Health Services</i> | 17,430,598 | 16,079,731 | 15,483,828 | 15,074,027 | 8.4% | 3.8% | 2.7% | 5.0% | 1,350,866 |
| <i>Nursing & Personal Care Facilities</i> | 10,748,781 | 9,932,035 | 9,564,797 | 9,727,227 | 8.2% | 3.8% | -1.7% | 3.4% | 816,746 |
| <i>Social Services</i> | 13,092,727 | 11,563,750 | 9,769,229 | 9,179,933 | 13.2% | 18.4% | 6.4% | 12.6% | 1,528,977 |
| Education | 45,271,135 | 43,529,012 | 42,871,217 | 39,221,575 | 4.0% | 1.5% | 9.3% | 4.9% | 1,742,123 |
| <i>College and Universities</i> | 34,731,267 | 33,406,741 | 32,836,354 | 29,387,261 | 4.0% | 1.7% | 11.7% | 5.7% | 1,324,526 |
| <i>Elementary, Secondary Schools (except public schools)</i> | 7,237,484 | 6,929,549 | 6,874,523 | 6,561,744 | 4.4% | 0.8% | 4.8% | 3.3% | 307,935 |
| <i>Other Educational Services</i> | 3,302,384 | 3,192,721 | 3,160,340 | 3,272,570 | 3.4% | 1.0% | -3.4% | 0.3% | 109,663 |
| Professional Services | 69,915,618 | 66,676,078 | 65,231,030 | 61,954,650 | 4.9% | 2.2% | 5.3% | 4.1% | 3,239,540 |
| <i>Legal Services</i> | 27,800,231 | 27,511,800 | 26,041,679 | 25,246,312 | 1.0% | 5.6% | 3.2% | 3.3% | 288,431 |
| <i>Management Consulting</i> | 12,851,084 | 12,119,197 | 12,232,252 | 11,422,347 | 6.0% | -0.9% | 7.1% | 4.0% | 731,887 |
| <i>Engineering & Architectural Services</i> | 6,477,715 | 6,229,880 | 6,067,263 | 5,817,371 | 4.0% | 2.7% | 4.3% | 3.6% | 247,835 |
| <i>Computer</i> | 5,472,759 | 5,069,781 | 5,309,845 | 4,626,742 | 7.9% | -4.5% | 14.8% | 5.8% | 402,977 |
| <i>Accounting, Auditing, Bookkeeping</i> | 6,371,752 | 6,139,789 | 5,768,716 | 5,626,737 | 3.8% | 6.4% | 2.5% | 4.2% | 231,963 |
| <i>Advertising and Other Professional Services</i> | 10,942,077 | 9,605,630 | 9,811,275 | 9,215,142 | 13.9% | -2.1% | 6.5% | 5.9% | 1,336,447 |
| Hotels | 2,881,043 | 2,793,544 | 2,715,067 | 2,929,498 | 3.1% | 2.9% | -7.3% | -0.6% | 87,499 |
| Restaurants | 14,448,218 | 13,632,547 | 13,953,120 | 13,498,563 | 6.0% | -2.3% | 3.4% | 2.3% | 815,671 |
| Sport Teams | 5,499,456 | 6,376,935 | 5,080,963 | 5,108,441 | -13.8% | 25.5% | -0.5% | 2.5% | (877,479) |
| Arts, Entertainment, and Other Recreation | 4,470,021 | 3,833,135 | 3,776,660 | 3,723,690 | 16.6% | 1.5% | 1.4% | 6.3% | 636,886 |
| Other Sectors | 38,433,855 | 35,976,371 | 35,315,116 | 33,964,678 | 6.8% | 1.9% | 4.0% | 4.2% | 2,457,484 |
| <i>Membership Organizations</i> | 10,302,202 | 9,673,870 | 9,820,193 | 9,241,637 | 6.5% | -1.5% | 6.3% | 3.7% | 628,332 |
| <i>Employment/Outsourcing Agencies</i> | 8,776,299 | 8,015,605 | 8,325,957 | 7,853,133 | 9.5% | -3.7% | 6.0% | 3.8% | 760,694 |
| <i>Security and Investigation Services</i> | 2,430,853 | 2,290,537 | 2,122,544 | 2,302,405 | 6.1% | 7.9% | -7.8% | 1.8% | 140,317 |
| <i>Services to Buildings</i> | 2,701,793 | 2,770,901 | 2,791,305 | 3,078,281 | -2.5% | -0.7% | -9.3% | -4.3% | (69,108) |
| <i>Miscellaneous Sectors</i> | 14,222,708 | 13,225,458 | 12,255,116 | 11,489,222 | 7.5% | 7.9% | 6.7% | 7.4% | 997,250 |
| Government | 67,774,122 | 63,183,241 | 54,113,338 | 59,807,272 | 7.3% | 16.8% | -9.5% | 4.3% | 4,590,881 |
| <i>State Government (PA)</i> | 3,210,962 | 3,234,188 | 3,222,701 | 3,062,549 | -0.7% | 0.4% | 5.2% | 1.6% | (23,226) |
| <i>City, School District, Local Quasi Govt.</i> | 34,462,674 | 30,546,382 | 29,360,264 | 28,528,692 | 12.8% | 4.0% | 2.9% | 6.5% | 3,916,291 |
| <i>Federal Government (includes US Post Office)</i> | 29,434,159 | 28,828,291 | 20,939,350 | 27,625,700 | 2.1% | 37.7% | -24.2% | 2.1% | 605,868 |
| <i>Other Governments</i> | 666,326 | 574,379 | 591,024 | 590,331 | 16.0% | -2.8% | 0.1% | 4.1% | 91,947 |
| Unclassified Accounts | 1,010,415 | 461,620 | 366,925 | 373,535 | 118.9% | 25.8% | -1.8% | 39.3% | 548,796 |
| Total from Taxpayer Database (TIPS) | \$553,295,795 | \$527,148,207 | \$509,506,470 | \$498,863,522 | 5.0% | 3.5% | 2.1% | 3.5% | \$26,147,588 |
| Total from City's Accounting System (FAMIS) | \$553,339,577 | \$527,003,131 | \$509,407,679 | \$497,385,748 | 5.0% | 3.5% | 2.4% | 3.6% | \$26,336,446 |