



CITY OF PHILADELPHIA
Department of Commerce

Harold T. Epps
Director of Commerce

1515 Arch Street, 12th Floor
Philadelphia, PA 19102

MEMORANDUM

Date: January 31, 2019

To: Council President Darrell Clarke; Chief Clerk of Council Michael A. Decker

Cc: James Leonard, Department of Records

From: Harold T. Epps, Director of Commerce

RE: First Source Jobs Policy, Quarter IV 2018 Report

Per the First Source Jobs Policy, Chapter 17-1900 of the Philadelphia Code, the Department of Commerce (designated by the Mayor as the "Designated Department" responsible for overall implementation and enforcement of the "First Source Jobs Policy") is submitting the 4th Quarter Report for the 2018 calendar year.

Since the implementation of the First Source Jobs Policy, the Department of Commerce has been made aware of four beneficiaries that are covered by and will comply with the First Source legislation. The original beneficiaries are:

1. Pennsylvania Real Estate Investment Trust (Gallery Project)
2. Orinoka Mills, L.P.
3. New Kensington Community Development Corporation

The Gallery Project remains a TIF, and the Orinoka Mills and New Kensington projects are below market rate land transactions.

To date, there have been no additional beneficiaries to the report since Quarter III. All of the projects above are still in the development phase and will continue to be tracked until ready to prepare for hiring employees and transaction of business or services.

The project with the Pennsylvania Real Estate Investment Trust (PREIT) that is re-developing the former Gallery Mall into the Fashion Outlets of Philadelphia, continues to move forward.

The following is an update from the PA CareerLink Center that is providing services for First Source projects:

Members from the PA CareerLink Business Services Representatives (“BSR”) team of Philadelphia Works, (the “First Source Registry”), met with PREIT the week of January 7th, 2019 for a quick meeting and discussed the following points:

- *A member of the BSR team will receive jobseeker inquiries directly from the PREIT website to collect their information and establish a call back when vendors begin to post jobs*
- *PREIT expressed that tenants do not want to discuss workforce needs until fit-outs are complete*
- *Grand opening currently slated for September 2019 with some larger venues opening in November 2019*
- *Forecasting the most likely time for vendor outreach will be in March 2019*
- *Potential opportunity to hold a large -scale job fair in mid-summer 2019 for open positions*

The Department of Commerce continues to monitor the three projects closely in their phases of construction and will report on these projects once construction is complete and entry-level jobs are created.