



CITY OF PHILADELPHIA
Department of Commerce

Harold T. Epps
Director of Commerce

1515 Arch Street, 12th Floor
Philadelphia, PA 19102

MEMORANDUM

Date: January 25, 2018

To: Council President Darrell Clarke; Chief Clerk of Council Michael A. Decker

Cc: James Leonard, Department of Records

From: Harold T. Epps, Director of Commerce

RE: First Source Jobs Policy, Quarter IV 2017 Report

Per the First Source Jobs Policy, Chapter 17-1900 of the Philadelphia Code, the Department of Commerce (designated by the Mayor as the "Designated Department" responsible for overall implementation and enforcement of the "First Source Jobs Policy") is submitting the 4th Quarter Report for the 2017 calendar year.

Since the implementation of the First Source Jobs Policy, the Department of Commerce has been made aware of four beneficiaries that are covered by and will comply with the First Source legislation. The beneficiaries are:

1. W/Element Hotel
2. Pennsylvania Real Estate Investment Trust (Gallery Project)
3. Orinoka Mills, L.P.
4. New Kensington Community Development Corporation

The W/Element Hotel and the Gallery Project are TIFs, and the Orinoka Mills and New Kensington projects are below market rate land transactions.

To date, there have been no additional beneficiaries to the report since Quarter III. All of the projects above are still in the development phase and will continue to be tracked until ready to prepare for hiring employees and transaction of business or services.

As of this report, the New Kensington CDC housing project, managed by Multifamily Management, continue to retain their First Source hire who began in October 2017. New Kensington CDC and Multifamily Management are interested in continuing to utilize the PA CareerLink® services for hiring if they need to add more staff to the project in the future.

The project with the Pennsylvania Real Estate Investment Trust (PREIT) that is re-developing the former Gallery Mall into the Fashion Outlets of Philadelphia, continues to progress. The Commerce Department remains in communication with the attorney and leasing staff of PREIT to provide support and information on First Source as needed with new tenants. To date, all known future tenants have been informed about the First Source requirements. It is anticipated that there will be increased communication and action towards recruitment and hiring through First Source process the closer the opening date approaches. The opening is scheduled for summer 2018.

The Department of Commerce continues to monitor all four projects closely in their phases of construction and will report on these projects once construction is complete and entry-level jobs are created.