| NAICS Scotor / Industry Group  | Apr 2017      | Apr 2016      | Apr 2015      | Apr 2014      | 12-Month G | rowth Rate (Ap   | or - Apr <u>)</u> | 3-Yr Annualized | Difference    |
|--|---------------|---------------|---------------|---------------|------------|------------------|-------------------|-----------------|---------------|
| NAICS Sector / Industry Group  | Apr 2017      | Apr 2016      | Apr 2015      | Apr 2014      | 2017       | 2016             | 2015              | (April 17-14)   | (April 17-16) |
| Construction   | 5,292,589     | 5,080,581     | 5,051,019     | 4,285,314     | 4.2%       | 0.6%             | 17.9%             | 7.3%            | 212,007       |
| Manufacturing (includes headquarter offices & factories)   | 9,369,217     | 9,007,040     | 11,812,455    | 10,973,024    | 4.0%       | -23.7%           | 7.6%              | -5.1%           | 362,178       |
| Chemicals, Petroleum Refining  | 1,806,536     | 1,865,076     | 2,438,800     | 2,280,323     | -3.1%      | -23.5%           | 6.9%              | -7.5%           | (58,540)      |
| Pharmaceuticals  | 2,029,559     | 2,020,585     | 2,828,117     | 2,367,927     | 0.4%       | -28.6%           | 19.4%             | -5.0%           | 8,974         |
| Transportation Equipment   | 826,610       | 911,424       | 955,437       | 1,011,606     | -9.3%      | -4.6%            | -5.6%             | -6.5%           | (84,813)      |
| Food & Beverage Products   | 1,180,014     | 1,089,999     | 1,409,063     | 1,374,654     | 8.3%       | -22.6%           | 2.5%              | -5.0%           | 90,015        |
| Machinery, Electronic, and Other Electric Equipment  | 749,148       | 685,803       | 932,213       | 936,771       | 9.2%       | -26.4%           | -0.5%             | -7.2%           | 63,345        |
| Metal Manufacturing  | 741,452       | 652,550       | 942,954       | 816,376       | 13.6%      | -30.8%           | 15.5%             | -3.2%           | 88,901        |
| Miscellaneous Manufacturing  | 2,035,899     | 1,781,603     | 2,305,870     | 2,185,367     | 14.3%      | -22.7%           | 5.5%              | -2.3%           | 254,296       |
| Public Utilities   | 1,302,529     | 1,230,119     | 1,433,382     | 1,442,222     | 5.9%       | -14.2%           | -0.6%             | -3.3%           | 72,411        |
| Transportation and Warehousing   | 4,981,855     | 4,635,450     | 5,285,824     | 5,068,347     | 7.5%       | -12.3%           | 4.3%              | -0.6%           | 346,405       |
| Telecommunication  | 6,089,237     | 5,430,383     | 6,108,443     | 6,632,500     | 12.1%      | -11.1%           | -7.9%             | -2.8%           | 658,853       |
| Publishing, Broadcasting, and Other Information  | 1,835,862     | 1,883,816     | 2,514,946     | 2,276,071     | -2.5%      | -25.1%           | 10.5%             | -6.9%           | (47,954)      |
| Wholesale Trade  | 3,389,144     | 2,894,589     | 4,314,613     | 4,637,656     | 17.1%      | -32.9%           | -7.0%             | -9.9%           | 494,555       |
| Retail Trade   | 7,812,455     | 7,160,114     | 8,857,634     | 7,688,023     | 9.1%       | -19.2%           | 15.2%             | 0.5%            | 652,341       |
| Banking & Credit Unions  | 3,719,273     | 3,837,623     | 4,451,813     | 4,231,274     | -3.1%      | -19.2%<br>-13.8% | 5.2%              | -4.2%           | (118,350)     |
| Securities / Financial Investments   |               |               |               |               |            |                  |                   |                 |               |
|  | 5,397,397     | 5,636,870     | 5,993,379     | 5,000,797     | -4.2%      | -5.9%            | 19.8%             | 2.6%            | (239,473)     |
| Insurance Destrict Production In the Insurance | 5,854,158     | 5,494,540     | 7,351,853     | 6,288,836     | 6.5%       | -25.3%           | 16.9%             | -2.4%           | 359,617       |
| Real Estate, Rental and Leasing  | 2,528,141     | 2,147,487     | 2,798,878     | 2,703,695     | 17.7%      | -23.3%           | 3.5%              | -2.2%           | 380,654       |
| Health and Social Services   | 31,186,793    | 28,219,443    | 32,278,164    | 29,221,025    | 10.5%      | -12.6%           | 10.5%             | 2.2%            | 2,967,350     |
| Hospitals  | 16,668,328    | 15,637,488    | 17,007,074    | 15,453,422    | 6.6%       | -8.1%            | 10.1%             | 2.6%            | 1,030,840     |
| Doctors, Dentists, and Other Health Practitioners  | 3,373,404     | 3,028,495     | 4,170,765     | 3,984,183     | 11.4%      | -27.4%           | 4.7%              | -5.4%           | 344,909       |
| Outpatient Care Centers and Other Health Services  | 4,736,256     | 3,962,046     | 5,109,191     | 4,241,450     | 19.5%      | -22.5%           | 20.5%             | 3.7%            | 774,210       |
| Nursing & Personal Care Facilities   | 3,322,193     | 3,041,420     | 3,029,368     | 2,931,570     | 9.2%       | 0.4%             | 3.3%              | 4.3%            | 280,774       |
| Social Services  | 3,086,611     | 2,549,994     | 2,961,767     | 2,610,400     | 21.0%      | -13.9%           | 13.5%             | 5.7%            | 536,618       |
| Education  | 14,203,016    | 15,687,217    | 13,923,206    | 13,404,864    | -9.5%      | 12.7%            | 3.9%              | 1.9%            | (1,484,200)   |
| College and Universities   | 11,046,637    | 12,711,113    | 10,420,788    | 10,125,015    | -13.1%     | 22.0%            | 2.9%              | 2.9%            | (1,664,476)   |
| Elementary, Secondary Schools (except public schools)  | 2,129,378     | 1,994,114     | 2,390,636     | 2,222,702     | 6.8%       | -16.6%           | 7.6%              | -1.4%           | 135,264       |
| Other Educational Services   | 1,027,002     | 981,989       | 1,111,782     | 1,057,147     | 4.6%       | -11.7%           | 5.2%              | -1.0%           | 45,012        |
| Professional Services  | 16,096,468    | 14,542,999    | 17,502,870    | 16,472,740    | 10.7%      | -16.9%           | 6.3%              | -0.8%           | 1,553,469     |
| Legal Services   | 4,941,416     | 4,423,909     | 5,630,898     | 5,417,772     | 11.7%      | -21.4%           | 3.9%              | -3.0%           | 517,508       |
| Management Consulting  | 2,970,743     | 2,888,322     | 3,623,750     | 3,476,555     | 2.9%       | -20.3%           | 4.2%              | -5.1%           | 82,421        |
| Engineering & Architectural Services   | 1,875,662     | 1,884,005     | 1,876,230     | 1,704,615     | -0.4%      | 0.4%             | 10.1%             | 3.2%            | (8,343)       |
| Computer   | 1,476,260     | 1,299,226     | 1,700,213     | 1,600,682     | 13.6%      | -23.6%           | 6.2%              | -2.7%           | 177,034       |
| Accounting, Auditing, Bookkeeping  | 1,973,333     | 1,808,023     | 1,707,214     | 1,563,863     | 9.1%       | 5.9%             | 9.2%              | 8.1%            | 165,310       |
| Advertising and Other Professional Services  | 2,859,055     | 2,239,514     | 2,964,566     | 2,709,252     | 27.7%      | -24.5%           | 9.4%              | 1.8%            | 619,540       |
| Hotels   | 797,454       | 777,714       | 952,021       | 971,733       | 2.5%       | -18.3%           | -2.0%             | -6.4%           | 19,740        |
| Restaurants  | 3,979,393     | 3,717,528     | 4,582,229     | 3,804,049     | 7.0%       | -18.9%           | 20.5%             | 1.5%            | 261,865       |
| Sport Teams  | 861,680       | 993,556       | 1,305,539     | 1,928,163     | -13.3%     | -23.9%           | -32.3%            | -23.5%          | (131,876)     |
| Arts, Entertainment, and Other Recreation  | 1,198,274     | 1,047,577     | 1,206,250     | 1,149,891     | 14.4%      | -13.2%           | 4.9%              | 1.4%            | 150,697       |
| Other Sectors  | 10,880,459    | 9,562,345     | 12,878,921    | 10,369,213    | 13.8%      | -25.8%           | 24.2%             | 1.6%            | 1,318,114     |
|  | 3,115,575     | 2,835,351     | 3,246,259     | 3,167,649     | 9.9%       | -25.6%<br>-12.7% | 24.2%             | -0.6%           | 280,223       |
| Membership Organizations  Employment/Outsourcing Agencies  |               |               |               |               |            |                  |                   |                 |               |
| Employment/Outsourcing Agencies  | 2,380,043     | 2,192,525     | 2,612,699     | 2,161,095     | 8.6%       | -16.1%           | 20.9%             | 3.3%            | 187,518       |
| Security and Investigation Services  | 797,433       | 651,373       | 709,775       | 627,091       | 22.4%      | -8.2%            | 13.2%             | 8.3%            | 146,060       |
| Services to Buildings  | 823,865       | 865,351       | 1,032,491     | 1,017,335     | -4.8%      | -16.2%           | 1.5%              | -6.8%           | (41,486)      |
| Miscellaneous Sectors  | 3,763,544     | 3,017,746     | 5,277,698     | 3,396,042     | 24.7%      | -42.8%           | 55.4%             | 3.5%            | 745,798       |
| Government   | 22,065,580    | 12,556,997    | 14,798,346    | 26,367,546    | 75.7%      | -15.1%           | -43.9%            | -5.8%           | 9,508,583     |
| State Government (PA)  | 1,232,870     | 959,534       | 974,107       | 917,626       | 28.5%      | -1.5%            | 6.2%              | 10.3%           | 273,336       |
| City, School District, Local Quasi Govt.   | 8,900,693     | 8,732,455     | 10,652,780    | 12,691,826    | 1.9%       | -18.0%           | -16.1%            | -11.2%          | 168,238       |
| Federal Government (includes US Post Office)   | 11,732,476    | 2,737,416     | 2,950,667     | 12,589,888    | 328.6%     | -7.2%            | -76.6%            | -2.3%           | 8,995,060     |
| Other Governments  | 199,541       | 127,592       | 220,793       | 168,206       | 56.4%      | -42.2%           | 31.3%             | 5.9%            | 71,949        |
| Unclassified Accounts  | 870,518       | 132,696       | 213,569       | 288,955       | 556.0%     | -37.9%           | -26.1%            | 44.4%           | 737,822       |
| Total from Taxpayer Database (TIPS)  | \$159,711,492 | \$141,676,684 | \$165,615,355 | \$165,205,937 | 12.7%      | -14.5%           | 0.2%              | -1.1%           | \$18,034,808  |
| Total from City's Accounting System (FAMIS)  | \$159,699,457 | \$141,613,011 | \$164,893,213 | \$165,854,345 | 12.8%      | -14.1%           | -0.6%             | -1.3%           | \$18,086,446  |

(In Millions of Dollars)



|  |                          |                          |                          |                          | FYTD Grov       | FYTD Growth Rate (Jul - Apr) 3-Y |       |                                 | Difference          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|-----------------|----------------------------------|-------|---------------------------------|---------------------|
| NAICS Sector / Industry Group                            | FYTD 2017                | FYTD 2016                | FYTD 2015                | FYTD 2014                | 2017            | 2016                             | 2015  | 3-Yr Annualized<br>(FYTD 14-17) | (FYTD 17-16)        |
| Construction   | 54,746,247               | 53,463,328               | 46,460,269               | 40,983,872               | 2.4%            | 15.1%                            | 13.4% | 10.1%                           | 1,282,918           |
| Manufacturing (includes headquarter offices & factories) | 93,197,879               | 94,353,371               | 94,991,298               | 91,066,546               | -1.2%           | -0.7%                            | 4.3%  | 0.8%                            | (1,155,492)         |
| Chemicals, Petroleum Refining                            | 17,529,052               | 18,126,810               | 17,446,526               | 16,831,631               | -3.3%           | 3.9%                             | 3.7%  | 1.4%                            | (597,758)           |
| Pharmaceuticals  | 19,315,284               | 19,874,686               | 21,392,858               | 19,528,893               | -2.8%           | -7.1%                            | 9.5%  | -0.4%                           | (559,402)           |
| Transportation Equipment                                 | 8,874,218                | 9,004,573                | 8,815,457                | 8,542,405                | -1.4%           | 2.1%                             | 3.2%  | 1.3%                            | (130,354)           |
| Food & Beverage Products                                 | 13,597,222               | 12,864,569               | 12,525,788               | 12,192,384               | 5.7%            | 2.7%                             | 2.7%  | 3.7%                            | 732,653             |
| Machinery, Electronic, and Other Electric Equipment      | 7,410,260                | 7,598,505                | 7,894,130                | 7,860,077                | -2.5%           | -3.7%                            | 0.4%  | -1.9%                           | (188,245)           |
| Metal Manufacturing                                      | 7,506,857                | 7,157,771                | 7,026,963                | 6,785,629                | 4.9%            | 1.9%                             | 3.6%  | 3.4%                            | 349,087             |
| Miscellaneous Manufacturing                              | 18,964,985               | 19,726,458               | 19,889,576               | 19,325,527               | -3.9%           | -0.8%                            | 2.9%  | -0.6%                           | (761,473)           |
| Public Utilities   | 12,002,622               | 11,403,210               | 11,255,185               | 11,054,120               | 5.3%            | 1.3%                             | 1.8%  | 2.8%                            | 599,412             |
| Transportation and Warehousing                           | 50,583,312               | 49,803,869               | 48,124,628               | 45,494,830               | 1.6%            | 3.5%                             | 5.8%  | 3.6%                            | 779,443             |
| Telecommunication  | 41,107,295               | 36,728,475               | 33,106,582               | 32,356,228               | 11.9%           | 10.9%                            | 2.3%  | 8.3%                            | 4,378,820           |
| Publishing, Broadcasting, and Other Information          | 19,063,173               | 20,069,935               | 19,999,441               | 19,784,405               | -5.0%           | 0.4%                             | 1.1%  | -1.2%                           | (1,006,762)         |
| Wholesale Trade  | 35,845,948               | 34,886,172               | 34,185,116               | 33,021,593               | 2.8%            | 2.1%                             | 3.5%  | 2.8%                            | 959,776             |
| Retail Trade   | 73,371,437               | 71,793,710               | 70,502,509               | 65,686,127               | 2.2%            | 1.8%                             | 7.3%  | 3.8%                            | 1,577,727           |
| Banking & Credit Unions                                  | 32,930,875               | 31,205,021               | 30,816,185               | 30,912,661               | 5.5%            | 1.3%                             | -0.3% | 2.1%                            | 1,725,853           |
| Securities / Financial Investments                       | 43,556,304               | 42,049,218               | 41,130,262               | 39,409,798               | 3.6%            | 2.2%                             | 4.4%  | 3.4%                            | 1,507,086           |
| Insurance  | 52,964,938               | 55,294,204               | 52,777,546               | 50,745,567               | -4.2%           | 4.8%                             | 4.0%  | 1.4%                            | (2,329,266)         |
| Real Estate, Rental and Leasing                          | 22,995,752               | 22,017,576               | 21,729,968               | 20,386,315               | 4.4%            | 1.3%                             | 6.6%  | 4.1%                            | 978,176             |
| Health and Social Services                               | 313,931,784              | 299,694,689              | 286,150,749              | 276,013,614              | 4.8%            | 4.7%                             | 3.7%  | 4.4%                            | 14,237,096          |
| Hospitals  | 163,314,474              | 158,620,819              | 151,316,614              | 148,932,282              | 3.0%            | 4.8%                             | 1.6%  | 3.1%                            | 4,693,655           |
| Doctors, Dentists, and Other Health Practitioners        | 39,260,396               | 37,143,674               | 36,643,280               | 35,781,025               | 5.7%            | 1.4%                             | 2.4%  | 3.1%                            | 2,116,722           |
| Outpatient Care Centers and Other Health Services        | 49,439,103               | 45,851,127               | 43,887,484               | 40,708,960               | 7.8%            | 4.5%                             | 7.8%  | 6.7%                            | 3,587,976           |
| Nursing & Personal Care Facilities                       | 31,153,340               | 30,389,421               | 28,557,252               | 27,932,559               | 2.5%            | 6.4%                             | 2.2%  | 3.7%                            | 763,920             |
| Social Services  | 30,764,471               | 27,689,648               | 25,746,119               | 22,658,788               | 11.1%           | 7.5%                             | 13.6% | 10.7%                           | 3,074,823           |
| Education  | 146,640,101              | 142,017,668              | 137,129,439              | 128,909,148              | 3.3%            | 3.6%                             | 6.4%  | 4.4%                            | 4,622,434           |
| College and Universities                                 | 114,732,930              | 110,635,655              | 106,245,201              | 99,275,317               | 3.7%            | 4.1%                             | 7.0%  | 4.9%                            | 4,097,275           |
| Elementary, Secondary Schools (except public schools)    | 21,774,808               | 21,270,421               | 21,095,365               | 20,113,483               | 2.4%            | 0.8%                             | 4.9%  | 2.7%                            | 504,387             |
| Other Educational Services                               | 10,132,363               | 10,111,592               | 9,788,874                | 9,520,348                | 0.2%            | 3.3%                             | 2.8%  | 2.1%                            | 20,771              |
| Professional Services                                    | 179,067,913              | 169,562,546              | 160,413,221              | 152,397,914              | 5.6%            | 5.7%                             | 5.3%  | 5.5%                            | 9,505,367           |
| Legal Services   |                          |                          |                          |                          | 4.0%            | 0.8%                             | 2.2%  | 2.3%                            |                     |
| Management Consulting                                    | 62,262,805<br>35,037,395 | 59,878,673               | 59,418,087               | 58,163,219               | 0.3%            | 7.9%                             | 6.7%  | 4.9%                            | 2,384,132<br>98,501 |
| Engineering & Architectural Services                     | 19,110,685               | 34,938,893<br>18,236,135 | 32,382,522<br>17,122,405 | 30,361,952<br>15,825,754 | 4.8%            | 6.5%                             | 8.2%  | 6.5%                            | 874,550             |
| Computer   | 15,589,712               | 14,281,790               | 13,501,956               | 13,199,749               | 9.2%            | 5.8%                             | 2.3%  | 5.7%                            | 1,307,922           |
| Accounting, Auditing, Bookkeeping                        | 19,762,970               | 18,126,413               | 16,150,261               | 14,373,179               | 9.2%            | 12.2%                            | 12.4% | 11.2%                           | 1,636,557           |
| Advertising and Other Professional Services              | 27,304,346               | 24,100,641               | 21,837,991               | 20,474,060               | 13.3%           | 10.4%                            | 6.7%  | 10.1%                           | 3,203,704           |
| Hotels   | 9,004,160                | 9,020,288                | 9,358,402                | 8,988,121                | -0.2%           | -3.6%                            | 4.1%  | 0.1%                            | (16,128)            |
| Restaurants  | 42,913,854               | 41,799,801               | 38,313,204               | 35,786,502               | 2.7%            | 9.1%                             | 7.1%  | 6.2%                            | 1,114,053           |
| Sport Teams  | 17,219,749               | 16,795,544               | 15,312,755               | 14,920,114               | 2.7%            | 9.1%                             | 2.6%  | 4.9%                            | 424,205             |
| Arts, Entertainment, and Other Recreation                | 12,390,298               | 11,364,284               | 10,617,001               | 10,137,616               | 9.0%            | 7.0%                             | 4.7%  | 6.9%                            | 1,026,014           |
| Other Sectors  | 112,943,675              | 105,274,381              | 101,851,201              | 93,576,390               | 7.3%            | 3.4%                             | 8.8%  | 6.5%                            | 7,669,293           |
| Membership Organizations                                 | 31,978,106               | 29,567,405               | 28,616,414               | 27,299,443               | 8.2%            | 3.3%                             | 4.8%  | 5.4%                            | 2,410,701           |
| Employment/Outsourcing Agencies                          | 25,394,403               | 24,462,090               | 22,825,750               | 20,431,891               | 3.8%            | 7.2%                             | 11.7% | 7.5%                            | 932,313             |
| Security and Investigation Services                      | 7,493,726                | 7,085,638                | 6,811,962                | 6,550,996                | 5.8%            | 4.0%                             | 4.0%  | 4.6%                            | 408,087             |
| Services to Buildings                                    | 9,614,762                | 9,873,429                | 9,893,893                | 9,494,371                | -2.6%           | -0.2%                            | 4.0%  | 0.4%                            | (258,668)           |
| Miscellaneous Sectors                                    | 38,462,679               | 34,285,818               | 33,703,183               | 29,799,690               | 12.2%           | 1.7%                             | 13.1% | 8.9%                            | 4,176,860           |
| Government   | 186,761,529              | 173,031,236              | 172,722,393              | 173,554,264              | 7.9%            | 0.2%                             | -0.5% | 2.5%                            | 13,730,293          |
| State Government (PA)                                    | 10,635,195               | 10,035,348               | 9,979,671                | 9,670,388                | 6.0%            | 0.2%                             | 3.2%  | 3.2%                            | 599,847             |
| City, School District, Local Quasi Govt.                 | 98,690,545               | 96,122,164               | 96,570,607               | 97,310,157               | 2.7%            | -0.5%                            | -0.8% | 0.5%                            | 2,568,381           |
| Federal Government (includes US Post Office)             | 75,549,873               | 65,027,372               | 64,460,366               | 64,871,854               | 16.2%           | 0.9%                             | -0.6% | 5.2%                            | 10,522,501          |
| Other Governments  | 1,885,916                | 1,846,351                | 1,711,750                | 1,701,865                | 2.1%            | 7.9%                             | 0.6%  | 3.5%                            | 39,565              |
| Unclassified Accounts                                    | 3,812,830                | 1,734,767                | 1,971,959                | 2,073,664                | 119.8%          | -12.0%                           | -4.9% | 22.5%                           | 2,078,063           |
| Total from Taxpayer Database (TIPS)                      | \$1,557,051,673          | \$1,493,363,292          | \$1,438,919,312          |                          | 4.3%            | 3.8%                             | 4.5%  | 4.2%                            | \$63,688,381        |
| Total from Taynaver Database (LIPS)                      |                          |                          |                          |                          | <b>→</b> . ) /0 | .) () /()                        |       |                                 |                     |

| NAICS Sector / Industry Group                            | CY ID 2017    | CYID 2016     | CYTD 2015     | CY1D 2014     | 2017   | 2016  | 2015   | (CYTD 14-17) | (CYTD 17-16) |
|--|---------------|---------------|---------------|---------------|--------|-------|--------|--------------|--------------|
| Construction   | 22,234,809    | 21,917,625    | 18,560,994    | 16,285,278    | 1.4%   | 18.1% | 14.0%  | 10.9%        | 317,183      |
| Manufacturing (includes headquarter offices & factories) | 42,906,980    | 42,991,766    | 44,113,536    | 41,911,309    | -0.2%  | -2.5% | 5.3%   | 0.8%         | (84,786)     |
| Chemicals, Petroleum Refining                            | 9,033,601     | 9,044,862     | 8,658,885     | 8,393,418     | -0.1%  | 4.5%  | 3.2%   | 2.5%         | (11,261)     |
| Pharmaceuticals  | 10,142,624    | 10,483,401    | 11,470,079    | 10,563,508    | -3.3%  | -8.6% | 8.6%   | -1.3%        | (340,777)    |
| Transportation Equipment                                 | 3,620,223     | 3,745,636     | 3,598,549     | 3,539,501     | -3.3%  | 4.1%  | 1.7%   | 0.8%         | (125,414)    |
| Food & Beverage Products                                 | 5,613,610     | 5,257,023     | 5,159,016     | 5,103,620     | 6.8%   | 1.9%  | 1.1%   | 3.2%         | 356,586      |
| Machinery, Electronic, and Other Electric Equipment      | 3,125,176     | 3,010,076     | 3,280,660     | 3,289,297     | 3.8%   | -8.2% | -0.3%  | -1.7%        | 115,099      |
| Metal Manufacturing                                      | 3,441,571     | 3,179,342     | 3,235,674     | 2,890,617     | 8.2%   | -1.7% | 11.9%  | 6.0%         | 262,230      |
| Miscellaneous Manufacturing                              | 7,930,176     | 8,271,426     | 8,710,673     | 8,131,349     | -4.1%  | -5.0% | 7.1%   | -0.8%        | (341,250)    |
| Public Utilities   | 6,000,175     | 5,629,755     | 5,455,640     | 5,460,553     | 6.6%   | 3.2%  | -0.1%  | 3.2%         | 370,420      |
| Transportation and Warehousing                           | 20,937,008    | 20,399,509    | 20,147,753    | 19,723,567    | 2.6%   | 1.2%  | 2.2%   | 2.0%         | 537,499      |
| Telecommunication  | 23,200,216    | 19,746,640    | 18,264,327    | 18,822,642    | 17.5%  | 8.1%  | -3.0%  | 7.2%         | 3,453,576    |
| Publishing, Broadcasting, and Other Information          | 8,011,562     | 8,566,696     | 8,908,364     | 8,490,153     | -6.5%  | -3.8% | 4.9%   | -1.9%        | (555,134)    |
| Wholesale Trade  | 15,357,340    | 14,590,460    | 14,867,587    | 14,734,351    | 5.3%   | -1.9% | 0.9%   | 1.4%         | 766,881      |
| Retail Trade   | 30,768,871    | 30,690,366    | 30,220,671    | 27,485,920    | 0.3%   | 1.6%  | 9.9%   | 3.8%         | 78,505       |
| Banking & Credit Unions                                  | 16,694,934    | 15,172,082    | 15,548,276    | 15,123,630    | 10.0%  | -2.4% | 2.8%   | 3.3%         | 1,522,852    |
| Securities / Financial Investments                       | 23,859,676    | 22,401,815    | 23,362,844    | 21,568,477    | 6.5%   | -4.1% | 8.3%   | 3.4%         | 1,457,862    |
| Insurance  | 26,334,082    | 27,276,564    | 26,325,553    | 25,945,040    | -3.5%  | 3.6%  | 1.5%   | 0.5%         | (942,482)    |
| Real Estate, Rental and Leasing                          | 10,191,436    | 9,799,942     | 10,042,507    | 9,483,119     | 4.0%   | -2.4% | 5.9%   | 2.4%         | 391,494      |
| Health and Social Services                               | 127,507,911   | 122,047,513   | 118,317,983   | 113,077,387   | 4.5%   | 3.2%  | 4.6%   | 4.1%         | 5,460,398    |
| Hospitals  | 65,679,633    | 63,174,371    | 61,339,076    | 60,008,916    | 4.0%   | 3.0%  | 2.2%   | 3.1%         | 2,505,262    |
| Doctors, Dentists, and Other Health Practitioners        | 16,036,687    | 15,410,853    | 15,727,742    | 15,181,176    | 4.1%   | -2.0% | 3.6%   | 1.8%         | 625,834      |
| Outpatient Care Centers and Other Health Services        | 20,331,397    | 19,156,153    | 18,881,123    | 16,935,259    | 6.1%   | 1.5%  | 11.5%  | 6.3%         | 1,175,244    |
| Nursing & Personal Care Facilities                       | 12,692,913    | 12,638,227    | 11,492,826    | 11,296,747    | 0.4%   | 10.0% | 1.7%   | 4.0%         | 54,686       |
| Social Services  | 12,767,281    | 11,667,909    | 10,877,217    | 9,655,288     | 9.4%   | 7.3%  | 12.7%  | 9.8%         | 1,099,372    |
| Education  | 57,020,318    | 54,837,539    | 52,975,548    | 47,647,226    | 4.0%   | 3.5%  | 11.2%  | 6.2%         | 2,182,779    |
|  |               |               |               |               |        |       |        |              |              |
| College and Universities                                 | 43,882,061    | 42,090,782    | 40,241,132    | 35,328,289    | 4.3%   | 4.6%  | 13.9%  | 7.5%         | 1,791,278    |
| Elementary, Secondary Schools (except public schools)    | 8,981,322     | 8,540,182     | 8,694,204     | 8,408,264     | 5.2%   | -1.8% | 3.4%   | 2.2%         | 441,140      |
| Other Educational Services                               | 4,156,935     | 4,206,575     | 4,040,212     | 3,910,674     | -1.2%  | 4.1%  | 3.3%   | 2.1%         | (49,640)     |
| Professional Services                                    | 81,180,757    | 75,983,677    | 74,523,475    | 69,043,608    | 6.8%   | 2.0%  | 7.9%   | 5.5%         | 5,197,080    |
| Legal Services   | 30,975,481    | 29,668,941    | 29,931,841    | 28,286,360    | 4.4%   | -0.9% | 5.8%   | 3.1%         | 1,306,540    |
| Management Consulting                                    | 15,339,240    | 14,819,809    | 14,778,838    | 13,379,569    | 3.5%   | 0.3%  | 10.5%  | 4.7%         | 519,431      |
| Engineering & Architectural Services                     | 7,928,567     | 7,693,075     | 7,513,116     | 6,569,334     | 3.1%   | 2.4%  | 14.4%  | 6.5%         | 235,493      |
| Computer   | 6,774,965     | 5,947,998     | 5,950,849     | 5,774,170     | 13.9%  | 0.0%  | 3.1%   | 5.5%         | 826,967      |
| Accounting, Auditing, Bookkeeping                        | 7,740,520     | 7,439,040     | 6,536,996     | 5,867,631     | 4.1%   | 13.8% | 11.4%  | 9.7%         | 301,480      |
| Advertising and Other Professional Services              | 12,421,984    | 10,414,814    | 9,811,834     | 9,166,543     | 19.3%  | 6.1%  | 7.0%   | 10.7%        | 2,007,170    |
| Hotels   | 3,504,879     | 3,703,029     | 3,634,296     | 3,617,990     | -5.4%  | 1.9%  | 0.5%   | -1.1%        | (198,150)    |
| Restaurants  | 17,868,083    | 17,217,784    | 15,593,598    | 14,566,729    | 3.8%   | 10.4% | 7.0%   | 7.0%         | 650,300      |
| Sport Teams  | 5,943,250     | 6,102,569     | 5,675,770     | 5,629,556     | -2.6%  | 7.5%  | 0.8%   | 1.8%         | (159,318)    |
| Arts, Entertainment, and Other Recreation                | 4,983,609     | 4,798,971     | 4,437,229     | 4,332,253     | 3.8%   | 8.2%  | 2.4%   | 4.8%         | 184,638      |
| Other Sectors  | 46,404,383    | 43,495,317    | 43,580,978    | 38,380,362    | 6.7%   | -0.2% | 13.6%  | 6.5%         | 2,909,065    |
| Membership Organizations                                 | 12,925,113    | 12,055,896    | 11,806,778    | 11,162,784    | 7.2%   | 2.1%  | 5.8%   | 5.0%         | 869,216      |
| Employment/Outsourcing Agencies                          | 10,739,915    | 9,994,614     | 9,718,807     | 8,187,230     | 7.5%   | 2.8%  | 18.7%  | 9.5%         | 745,300      |
| Security and Investigation Services                      | 2,889,262     | 2,929,443     | 2,799,636     | 2,606,531     | -1.4%  | 4.6%  | 7.4%   | 3.5%         | (40,181)     |
| Services to Buildings                                    | 3,594,266     | 3,930,389     | 4,051,260     | 3,879,495     | -8.6%  | -3.0% | 4.4%   | -2.5%        | (336,124)    |
| Miscellaneous Sectors                                    | 16,255,827    | 14,584,974    | 15,204,497    | 12,544,322    | 11.5%  | -4.1% | 21.2%  | 9.0%         | 1,670,853    |
| Government   | 76,182,950    | 72,368,191    | 65,105,530    | 77,941,918    | 5.3%   | 11.2% | -16.5% | -0.8%        | 3,814,759    |
| State Government (PA)                                    | 4,455,571     | 4,022,083     | 4,008,792     | 3,835,391     | 10.8%  | 0.3%  | 4.5%   | 5.1%         | 433,488      |
| City, School District, Local Quasi Govt.                 | 38,271,939    | 37,269,727    | 36,937,412    | 40,754,914    | 2.7%   | 0.9%  | -9.4%  | -2.1%        | 1,002,212    |
| Federal Government (includes US Post Office)             | 32,671,826    | 30,363,116    | 23,432,326    | 32,702,210    | 7.6%   | 29.6% | -28.3% | 0.0%         | 2,308,710    |
| Other Governments  | 783,614       | 713,265       | 727,000       | 649,402       | 9.9%   | -1.9% | 11.9%  | 6.5%         | 70,349       |
| Unclassified Accounts                                    | 1,911,051     | 674,183       | 712,336       | 924,060       | 183.5% | -5.4% | -22.9% | 27.4%        | 1,236,868    |
| Total from Taxpayer Database (TIPS)                      | \$669,004,281 | \$640,411,992 | \$620,374,796 | \$600,195,128 | 4.5%   | 3.2%  | 3.4%   | 3.7%         | \$28,592,289 |
| Total from City's Accounting System (FAMIS)              | \$669,107,136 | \$638,998,759 | \$619,631,693 | \$601,230,938 | 4.7%   | 3.1%  | 3.1%   | 3.6%         | \$30,108,377 |