| NAICS Sector / Industry Group | Oct 2016 | Oct 2015 | Oct 2014 | Oct 2013 | 12-Month Growth Rate (Oct - Oct) |  |  | 3-Yr Annualized (October 16-13) | Difference (October 16-15) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 2016 | 2015 | 2014 |  |  |
| Construction | 6,170,041 | 5,172,668 | 5,533,330 | 4,726,778 | 19.3\% | -6.5\% | 17.1\% | 9.3\% | 997,374 |
| Manufacturing (includes headquarter offices \& factories) | 10,289,481 | 7,690,578 | 9,657,085 | 9,356,744 | 33.8\% | -20.4\% | 3.2\% | 3.2\% | 2,598,904 |
| Chemicals, Petroleum Refining | 1,557,512 | 1,387,063 | 1,498,120 | 1,514,466 | 12.3\% | -7.4\% | -1.1\% | 0.9\% | 170,448 |
| Pharmaceuticals | 2,037,821 | 1,252,767 | 2,163,020 | 1,986,736 | 62.7\% | -42.1\% | 8.9\% | 0.8\% | 785,054 |
| Transportation Equipment | 950,147 | 821,555 | 941,868 | 967,189 | 15.7\% | -12.8\% | -2.6\% | -0.6\% | 128,592 |
| Food \& Beverage Products | 1,842,903 | 1,179,089 | 1,429,639 | 1,437,777 | 56.3\% | -17.5\% | -0.6\% | 8.6\% | 663,815 |
| Machinery, Electronic, and Other Electric Equipment | 911,249 | 824,647 | 822,304 | 830,798 | 10.5\% | 0.3\% | -1.0\% | 3.1\% | 86,602 |
| Metal Manufacturing | 729,431 | 627,349 | 664,932 | 663,086 | 16.3\% | -5.7\% | 0.3\% | 3.2\% | 102,082 |
| Miscellaneous Manufacturing | 2,260,418 | 1,598,108 | 2,137,203 | 1,956,692 | 41.4\% | -25.2\% | 9.2\% | 4.9\% | 662,310 |
| Public Utilities | 1,064,845 | 877,455 | 1,142,899 | 1,122,021 | 21.4\% | -23.2\% | 1.9\% | -1.7\% | 187,390 |
| Transportation and Warehousing | 5,256,522 | 4,215,719 | 5,272,441 | 5,122,274 | 24.7\% | -20.0\% | 2.9\% | 0.9\% | 1,040,803 |
| Telecommunication | 2,815,199 | 2,397,992 | 2,414,244 | 2,269,445 | 17.4\% | -0.7\% | 6.4\% | 7.4\% | 417,206 |
| Publishing, Broadcasting, and Other Information | 2,258,535 | 1,771,824 | 2,237,230 | 2,315,530 | 27.5\% | -20.8\% | -3.4\% | -0.8\% | 486,711 |
| Wholesale Trade | 4,293,353 | 2,830,698 | 3,793,681 | 3,498,433 | 51.7\% | -25.4\% | 8.4\% | 7.1\% | 1,462,655 |
| Retail Trade | 8,326,954 | 6,298,288 | 7,553,702 | 7,010,447 | 32.2\% | -16.6\% | 7.7\% | 5.9\% | 2,028,667 |
| Banking \& Credit Unions | 3,040,235 | 2,364,039 | 2,678,920 | 2,765,458 | 28.6\% | -11.8\% | -3.1\% | 3.2\% | 676,196 |
| Securities / Financial Investments | 3,245,046 | 2,807,304 | 3,033,294 | 2,753,384 | 15.6\% | -7.5\% | 10.2\% | 5.6\% | 437,741 |
| Insurance | 4,646,187 | 4,646,540 | 4,780,193 | 4,722,876 | 0.0\% | -2.8\% | 1.2\% | -0.5\% | (353) |
| Real Estate, Rental and Leasing | 2,697,277 | 1,925,429 | 2,322,693 | 1,981,736 | 40.1\% | -17.1\% | 17.2\% | 10.8\% | 771,848 |
| Health and Social Services | 33,304,574 | 28,780,268 | 30,083,709 | 29,165,568 | 15.7\% | -4.3\% | 3.1\% | 4.5\% | 4,524,306 |
| Hospitals | 16,185,939 | 16,182,490 | 15,801,539 | 15,436,522 | 0.0\% | 2.4\% | 2.4\% | 1.6\% | 3,448 |
| Doctors, Dentists, and Other Health Practitioners | 4,475,406 | 3,222,514 | 4,092,137 | 4,307,449 | 38.9\% | -21.3\% | -5.0\% | 1.3\% | 1,252,892 |
| Outpatient Care Centers and Other Health Services | 5,557,591 | 4,138,456 | 4,383,807 | 3,936,413 | 34.3\% | -5.6\% | 11.4\% | 12.2\% | 1,419,135 |
| Nursing \& Personal Care Facilities | 3,587,765 | 2,854,198 | 3,018,240 | 2,992,459 | 25.7\% | -5.4\% | 0.9\% | 6.2\% | 733,568 |
| Social Services | 3,497,873 | 2,382,611 | 2,787,986 | 2,492,724 | 46.8\% | -14.5\% | 11.8\% | 12.0\% | 1,115,262 |
| Education | 15,830,319 | 14,241,369 | 14,412,398 | 13,453,488 | 11.2\% | -1.2\% | 7.1\% | 5.6\% | 1,588,950 |
| College and Universities | 12,250,228 | 11,453,872 | 11,141,470 | 10,234,579 | 7.0\% | 2.8\% | 8.9\% | 6.2\% | 796,356 |
| Elementary, Secondary Schools (except public schools) | 2,399,769 | 1,838,521 | 2,236,658 | 2,148,941 | 30.5\% | -17.8\% | 4.1\% | 3.7\% | 561,247 |
| Other Educational Services | 1,180,323 | 948,976 | 1,034,270 | 1,069,967 | 24.4\% | -8.2\% | -3.3\% | 3.3\% | 231,347 |
| Professional Services | 19,963,007 | 14,037,556 | 17,110,163 | 16,058,235 | 42.2\% | -18.0\% | 6.6\% | 7.5\% | 5,925,451 |
| Legal Services | 5,669,349 | 4,520,611 | 5,656,366 | 5,567,248 | 25.4\% | -20.1\% | 1.6\% | 0.6\% | 1,148,738 |
| Management Consulting | 4,069,584 | 2,712,130 | 3,538,560 | 3,049,110 | 50.1\% | -23.4\% | 16.1\% | 10.1\% | 1,357,454 |
| Engineering \& Architectural Services | 2,251,283 | 1,546,620 | 1,742,009 | 1,710,005 | 45.6\% | -11.2\% | 1.9\% | 9.6\% | 704,663 |
| Computer | 1,876,113 | 1,234,060 | 1,567,219 | 1,473,733 | 52.0\% | -21.3\% | 6.3\% | 8.4\% | 642,053 |
| Accounting, Auditing, Bookkeeping | 2,699,401 | 2,075,696 | 1,954,111 | 1,765,775 | 30.0\% | 6.2\% | 10.7\% | 15.2\% | 623,705 |
| Advertising and Other Professional Services | 3,397,277 | 1,948,438 | 2,651,897 | 2,492,363 | 74.4\% | -26.5\% | 6.4\% | 10.9\% | 1,448,839 |
| Hotels | 935,604 | 842,872 | 1,040,619 | 1,006,364 | 11.0\% | -19.0\% | 3.4\% | -2.4\% | 92,732 |
| Restaurants | 4,950,715 | 3,714,832 | 4,649,363 | 4,258,067 | 33.3\% | -20.1\% | 9.2\% | 5.2\% | 1,235,883 |
| Sport Teams | 2,065,201 | 1,808,286 | 1,987,074 | 1,962,337 | 14.2\% | -9.0\% | 1.3\% | 1.7\% | 256,914 |
| Arts, Entertainment, and Other Recreation | 1,565,144 | 968,793 | 1,266,823 | 1,216,660 | 61.6\% | -23.5\% | 4.1\% | 8.8\% | 596,352 |
| Other Sectors | 13,891,272 | 9,526,446 | 11,564,511 | 10,679,785 | 45.8\% | -17.6\% | 8.3\% | 9.2\% | 4,364,826 |
| Membership Organizations | 4,004,611 | 2,753,090 | 3,189,769 | 2,991,215 | 45.5\% | -13.7\% | 6.6\% | 10.2\% | 1,251,521 |
| Employment/Outsourcing Agencies | 2,729,851 | 2,251,801 | 2,479,511 | 2,217,770 | 21.2\% | -9.2\% | 11.8\% | 7.2\% | 478,050 |
| Security and Investigation Services | 882,421 | 672,162 | 729,382 | 911,797 | 31.3\% | -7.8\% | -20.0\% | -1.1\% | 210,259 |
| Services to Buildings | 1,215,447 | 875,030 | 1,142,856 | 1,045,580 | 38.9\% | -23.4\% | 9.3\% | 5.1\% | 340,418 |
| Miscellaneous Sectors | 5,058,942 | 2,974,363 | 4,022,993 | 3,513,422 | 70.1\% | -26.1\% | 14.5\% | 12.9\% | 2,084,579 |
| Government | 13,720,989 | 23,157,254 | 24,368,264 | 22,842,429 | -40.7\% | -5.0\% | 6.7\% | -15.6\% | $(9,436,265)$ |
| State Government (PA) | 1,170,922 | 924,070 | 928,367 | 933,441 | 26.7\% | -0.5\% | -0.5\% | 7.8\% | 246,851 |
| City, School District, Local Quasi Govt. | 9,092,154 | 9,280,231 | 10,679,623 | 10,551,324 | -2.0\% | -13.1\% | 1.2\% | -4.8\% | $(188,077)$ |
| Federal Government (includes US Post Office) | 3,211,082 | 12,777,645 | 12,518,518 | 11,158,593 | -74.9\% | 2.1\% | 12.2\% | -34.0\% | $(9,566,563)$ |
| Other Governments | 246,832 | 175,308 | 241,755 | 199,071 | 40.8\% | -27.5\% | 21.4\% | 7.4\% | 71,524 |
| Unclassified Accounts | 467,019 | 144,892 | 317,098 | 307,566 | 222.3\% | -54.3\% | 3.1\% | 14.9\% | 322,127 |
| Total from Taxpayer Database (TIPS) | \$160,797,520 | \$140,221,103 | \$157,219,732 | \$148,595,621 | 14.7\% | -10.8\% | 5.8\% | 2.7\% | \$20,576,418 |
| Total from City's Accounting System (FAMIS) | \$161,600,342 | \$140,201,724 | \$157,117,682 | \$148,503,807 | 15.3\% | -10.8\% | 5.8\% | 2.9\% | \$21,398,618 | (In Millions of Dollars)



| NAICS Sector / Industry Group | FYTD 2017 | FYTD 2016 | FYTD 2015 | FYTD 2014 | FYTD Growth Rate (Jul - Oct) |  |  | 3-Yr Annualized (FYTD 14-17) | Difference <br> (FYTD 17-16) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 2017 | 2016 | 2015 |  |  |
| Construction | 22,503,921 | 21,121,162 | 18,963,799 | 16,907,141 | 6.5\% | 11.4\% | 12.2\% | 10.0\% | 1,382,759 |
| Manufacturing (includes headquarter offices \& factories) | 35,272,375 | 33,963,392 | 35,041,405 | 33,442,105 | 3.9\% | -3.1\% | 4.8\% | 1.8\% | 1,308,983 |
| Chemicals, Petroleum Refining | 5,745,335 | 5,901,027 | 5,999,427 | 5,754,611 | -2.6\% | -1.6\% | 4.3\% | -0.1\% | $(155,692)$ |
| Pharmaceuticals | 6,738,690 | 6,215,327 | 7,228,914 | 6,202,665 | 8.4\% | -14.0\% | 16.5\% | 2.8\% | 523,363 |
| Transportation Equipment | 3,667,742 | 3,574,769 | 3,649,194 | 3,421,287 | 2.6\% | -2.0\% | 6.7\% | 2.3\% | 92,973 |
| Food \& Beverage Products | 5,630,675 | 5,036,380 | 4,852,602 | 4,767,829 | 11.8\% | 3.8\% | 1.8\% | 5.7\% | 594,295 |
| Machinery, Electronic, and Other Electric Equipment | 3,023,723 | 3,052,182 | 3,114,505 | 3,180,920 | -0.9\% | -2.0\% | -2.1\% | -1.7\% | $(28,459)$ |
| Metal Manufacturing | 2,754,856 | 2,663,647 | 2,518,772 | 2,547,234 | 3.4\% | 5.8\% | -1.1\% | 2.6\% | 91,209 |
| Miscellaneous Manufacturing | 7,711,354 | 7,520,060 | 7,677,992 | 7,567,559 | 2.5\% | -2.1\% | 1.5\% | 0.6\% | 191,295 |
| Public Utilities | 4,212,726 | 3,860,066 | 3,886,421 | 3,804,560 | 9.1\% | -0.7\% | 2.2\% | 3.5\% | 352,661 |
| Transportation and Warehousing | 19,767,355 | 19,364,261 | 18,680,554 | 17,819,993 | 2.1\% | 3.7\% | 4.8\% | 3.5\% | 403,094 |
| Telecommunication | 12,045,638 | 11,388,540 | 10,208,816 | 9,272,028 | 5.8\% | 11.6\% | 10.1\% | 9.1\% | 657,097 |
| Publishing, Broadcasting, and Other Information | 7,797,501 | 7,430,722 | 7,602,348 | 7,775,406 | 4.9\% | -2.3\% | -2.2\% | 0.1\% | 366,778 |
| Wholesale Trade | 14,462,280 | 12,776,378 | 13,107,478 | 12,588,180 | 13.2\% | -2.5\% | 4.1\% | 4.7\% | 1,685,902 |
| Retail Trade | 29,421,031 | 26,964,033 | 27,701,978 | 26,181,836 | 9.1\% | -2.7\% | 5.8\% | 4.0\% | 2,456,997 |
| Banking \& Credit Unions | 11,247,575 | 10,753,762 | 10,379,611 | 10,839,941 | 4.6\% | 3.6\% | -4.2\% | 1.2\% | 493,814 |
| Securities / Financial Investments | 13,291,259 | 13,069,653 | 11,791,661 | 11,914,326 | 1.7\% | 10.8\% | -1.0\% | 3.7\% | 221,607 |
| Insurance | 18,547,045 | 19,985,731 | 19,358,489 | 17,160,420 | -7.2\% | 3.2\% | 12.8\% | 2.6\% | $(1,438,686)$ |
| Real Estate, Rental and Leasing | 9,312,661 | 8,060,132 | 8,259,911 | 7,533,202 | 15.5\% | -2.4\% | 9.6\% | 7.3\% | 1,252,529 |
| Health and Social Services | 127,376,965 | 118,195,684 | 113,848,385 | 110,986,821 | 7.8\% | 3.8\% | 2.6\% | 4.7\% | 9,181,281 |
| Hospitals | 66,254,588 | 64,463,297 | 60,846,410 | 60,358,544 | 2.8\% | 5.9\% | 0.8\% | 3.2\% | 1,791,292 |
| Doctors, Dentists, and Other Health Practitioners | 15,645,041 | 14,066,628 | 14,414,716 | 14,389,139 | 11.2\% | -2.4\% | 0.2\% | 2.8\% | 1,578,413 |
| Outpatient Care Centers and Other Health Services | 20,157,031 | 17,255,119 | 16,798,271 | 16,001,516 | 16.8\% | 2.7\% | 5.0\% | 8.0\% | 2,901,912 |
| Nursing \& Personal Care Facilities | 12,843,405 | 11,843,282 | 11,673,942 | 11,309,420 | 8.4\% | 1.5\% | 3.2\% | 4.3\% | 1,000,123 |
| Social Services | 12,476,899 | 10,567,357 | 10,115,047 | 8,928,201 | 18.1\% | 4.5\% | 13.3\% | 11.8\% | 1,909,542 |
| Education | 60,289,772 | 57,720,954 | 55,929,565 | 51,352,280 | 4.5\% | 3.2\% | 8.9\% | 5.5\% | 2,568,818 |
| College and Universities | 47,595,864 | 45,506,419 | 43,919,995 | 39,994,319 | 4.6\% | 3.6\% | 9.8\% | 6.0\% | 2,089,445 |
| Elementary, Secondary Schools (except public schools) | 8,607,900 | 8,357,946 | 8,237,466 | 7,633,075 | 3.0\% | 1.5\% | 7.9\% | 4.1\% | 249,954 |
| Other Educational Services | 4,086,008 | 3,856,589 | 3,772,104 | 3,724,886 | 5.9\% | 2.2\% | 1.3\% | 3.1\% | 229,419 |
| Professional Services | 67,428,449 | 60,178,206 | 59,354,795 | 57,070,828 | 12.0\% | 1.4\% | 4.0\% | 5.7\% | 7,250,243 |
| Legal Services | 20,817,914 | 19,646,104 | 20,042,303 | 20,486,980 | 6.0\% | -2.0\% | -2.2\% | 0.5\% | 1,171,810 |
| Management Consulting | 13,690,058 | 12,518,871 | 12,397,289 | 11,557,450 | 9.4\% | 1.0\% | 7.3\% | 5.8\% | 1,171,187 |
| Engineering \& Architectural Services | 7,638,689 | 6,662,005 | 6,379,643 | 6,141,547 | 14.7\% | 4.4\% | 3.9\% | 7.5\% | 976,685 |
| Computer | 6,141,406 | 5,348,279 | 5,331,183 | 5,056,209 | 14.8\% | 0.3\% | 5.4\% | 6.7\% | 793,127 |
| Accounting, Auditing, Bookkeeping | 8,511,363 | 7,323,421 | 6,727,811 | 5,863,981 | 16.2\% | 8.9\% | 14.7\% | 13.2\% | 1,187,941 |
| Advertising and Other Professional Services | 10,629,019 | 8,679,527 | 8,476,566 | 7,964,661 | 22.5\% | 2.4\% | 6.4\% | 10.1\% | 1,949,492 |
| Hotels | 3,798,797 | 3,409,187 | 3,831,796 | 3,600,589 | 11.4\% | -11.0\% | 6.4\% | 1.8\% | 389,610 |
| Restaurants | 17,526,308 | 15,755,366 | 15,241,636 | 14,291,983 | 11.2\% | 3.4\% | 6.6\% | 7.0\% | 1,770,942 |
| Sport Teams | 7,936,373 | 6,669,268 | 6,624,427 | 6,367,290 | 19.0\% | 0.7\% | 4.0\% | 7.6\% | 1,267,105 |
| Arts, Entertainment, and Other Recreation | 5,223,368 | 4,268,605 | 4,238,873 | 3,994,412 | 22.4\% | 0.7\% | 6.1\% | 9.4\% | 954,762 |
| Other Sectors | 46,783,028 | 40,458,936 | 40,338,126 | 38,042,303 | 15.6\% | 0.3\% | 6.0\% | 7.1\% | 6,324,092 |
| Membership Organizations | 13,406,691 | 11,625,443 | 11,523,890 | 11,003,480 | 15.3\% | 0.9\% | 4.7\% | 6.8\% | 1,781,249 |
| Employment/Outsourcing Agencies | 9,637,991 | 9,279,701 | 8,754,689 | 8,231,088 | 3.9\% | 6.0\% | 6.4\% | 5.4\% | 358,290 |
| Security and Investigation Services | 3,142,555 | 2,794,770 | 2,754,256 | 2,725,256 | 12.4\% | 1.5\% | 1.1\% | 4.9\% | 347,785 |
| Services to Buildings | 4,259,948 | 3,970,889 | 4,064,063 | 3,891,706 | 7.3\% | -2.3\% | 4.4\% | 3.1\% | 289,058 |
| Miscellaneous Sectors | 16,335,842 | 12,788,133 | 13,241,229 | 12,190,775 | 27.7\% | -3.4\% | 8.6\% | 10.2\% | 3,547,709 |
| Government | 79,157,607 | 69,527,731 | 70,513,259 | 66,499,877 | 13.9\% | -1.4\% | 6.0\% | 6.0\% | 9,629,875 |
| State Government (PA) | 4,205,511 | 3,929,368 | 3,866,615 | 3,807,037 | 7.0\% | 1.6\% | 1.6\% | 3.4\% | 276,143 |
| City, School District, Local Quasi Govt. | 39,912,356 | 39,186,143 | 40,174,457 | 37,623,741 | 1.9\% | -2.5\% | 6.8\% | 2.0\% | 726,214 |
| Federal Government (includes US Post Office) | 34,224,407 | 25,669,824 | 25,766,117 | 24,355,360 | 33.3\% | -0.4\% | 5.8\% | 12.0\% | 8,554,583 |
| Other Governments | 815,333 | 742,397 | 706,069 | 713,739 | 9.8\% | 5.1\% | -1.1\% | 4.5\% | 72,936 |
| Unclassified Accounts | 1,281,022 | 673,395 | 971,353 | 875,616 | 90.2\% | -30.7\% | 10.9\% | 13.5\% | 607,627 |
| Total from Taxpayer Database (TIPS) | \$614,683,054 | \$565,595,164 | \$555,874,686 | \$528,321,137 | 8.7\% | 1.7\% | 5.2\% | 5.2\% | \$49,087,890 |
| Total from City's Accounting System (FAMIS) | \$615,496,911 | \$565,045,798 | \$555,719,931 | \$528,147,185 | 8.9\% | 1.7\% | 5.2\% | 5.2\% | \$50,451,113 |


| NAICS Sector / Industry Group | CYTD 2016 | CYTD 2015 | CYTD 2014 | CYTD 2013 | CYTD Growth Rate (Jan - Oct) |  |  | 3-Yr Annualized (January 16-13) | Difference <br> (January 16-15) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 2016 | 2015 | 2014 |  |  |
| Construction | 54,943,014 | 48,324,173 | 43,276,812 | 40,566,567 | 13.7\% | 11.7\% | 6.7\% | 10.6\% | 6,618,841 |
| Manufacturing (includes headquarter offices \& factories) | 96,597,933 | 93,825,693 | 92,621,979 | 86,822,267 | 3.0\% | 1.3\% | 6.7\% | 3.6\% | 2,772,240 |
| Chemicals, Petroleum Refining | 17,725,353 | 17,602,016 | 17,097,158 | 16,416,199 | 0.7\% | 3.0\% | 4.1\% | 2.6\% | 123,337 |
| Pharmaceuticals | 20,616,625 | 20,370,192 | 21,062,309 | 17,038,731 | 1.2\% | -3.3\% | 23.6\% | 6.6\% | 246,433 |
| Transportation Equipment | 9,436,755 | 8,835,708 | 8,750,615 | 8,565,913 | 6.8\% | 1.0\% | 2.2\% | 3.3\% | 601,047 |
| Food \& Beverage Products | 13,502,854 | 12,616,425 | 12,102,357 | 11,600,082 | 7.0\% | 4.2\% | 4.3\% | 5.2\% | 886,430 |
| Machinery, Electronic, and Other Electric Equipment | 7,718,229 | 7,692,789 | 7,819,244 | 7,605,354 | 0.3\% | -1.6\% | 2.8\% | 0.5\% | 25,440 |
| Metal Manufacturing | 7,733,966 | 7,124,006 | 6,687,289 | 6,581,556 | 8.6\% | 6.5\% | 1.6\% | 5.5\% | 609,960 |
| Miscellaneous Manufacturing | 19,864,151 | 19,584,558 | 19,103,008 | 19,014,431 | 1.4\% | 2.5\% | 0.5\% | 1.5\% | 279,593 |
| Public Utilities | 12,273,120 | 10,751,298 | 11,174,533 | 11,028,826 | 14.2\% | -3.8\% | 1.3\% | 3.6\% | 1,521,823 |
| Transportation and Warehousing | 50,336,626 | 48,143,520 | 46,528,107 | 44,749,186 | 4.6\% | 3.5\% | 4.0\% | 4.0\% | 2,193,106 |
| Telecommunication | 38,675,769 | 34,888,886 | 33,709,337 | 30,231,144 | 10.9\% | 3.5\% | 11.5\% | 8.6\% | 3,786,883 |
| Publishing, Broadcasting, and Other Information | 20,547,370 | 19,687,722 | 19,385,704 | 19,454,201 | 4.4\% | 1.6\% | -0.4\% | 1.8\% | 859,648 |
| Wholesale Trade | 36,319,964 | 33,250,946 | 33,364,601 | 31,763,643 | 9.2\% | -0.3\% | 5.0\% | 4.6\% | 3,069,018 |
| Retail Trade | 74,880,330 | 69,616,027 | 67,195,581 | 65,661,090 | 7.6\% | 3.6\% | 2.3\% | 4.5\% | 5,264,303 |
| Banking \& Credit Unions | 32,049,188 | 30,988,683 | 30,345,683 | 30,365,542 | 3.4\% | 2.1\% | -0.1\% | 1.8\% | 1,060,505 |
| Securities / Financial Investments | 44,523,796 | 45,510,392 | 37,410,930 | 40,151,652 | -2.2\% | 21.6\% | -6.8\% | 3.5\% | $(986,597)$ |
| Insurance | 55,730,038 | 53,643,674 | 53,167,581 | 49,225,294 | 3.9\% | 0.9\% | 8.0\% | 4.2\% | 2,086,364 |
| Real Estate, Rental and Leasing | 23,263,993 | 21,536,047 | 21,151,933 | 20,030,358 | 8.0\% | 1.8\% | 5.6\% | 5.1\% | 1,727,946 |
| Health and Social Services | 310,376,695 | 288,034,741 | 278,052,094 | 267,837,687 | 7.8\% | 3.6\% | 3.8\% | 5.0\% | 22,341,954 |
| Hospitals | 160,710,239 | 153,321,932 | 148,280,731 | 144,723,191 | 4.8\% | 3.4\% | 2.5\% | 3.6\% | 7,388,307 |
| Doctors, Dentists, and Other Health Practitioners | 38,555,460 | 35,792,602 | 35,503,556 | 35,225,671 | 7.7\% | 0.8\% | 0.8\% | 3.1\% | 2,762,858 |
| Outpatient Care Centers and Other Health Services | 49,511,003 | 43,959,893 | 41,514,034 | 38,596,399 | 12.6\% | 5.9\% | 7.6\% | 8.7\% | 5,551,110 |
| Nursing \& Personal Care Facilities | 31,479,188 | 28,786,679 | 28,425,865 | 27,676,896 | 9.4\% | 1.3\% | 2.7\% | 4.4\% | 2,692,510 |
| Social Services | 30,120,803 | 26,173,635 | 24,327,908 | 21,615,530 | 15.1\% | 7.6\% | 12.5\% | 11.7\% | 3,947,168 |
| Education | 143,675,319 | 136,840,835 | 129,463,067 | 118,618,827 | 5.0\% | 5.7\% | 9.1\% | 6.6\% | 6,834,484 |
| College and Universities | 111,485,069 | 106,207,814 | 99,134,882 | 90,050,224 | 5.0\% | 7.1\% | 10.1\% | 7.4\% | 5,277,254 |
| Elementary, Secondary Schools (except public schools) | 21,782,874 | 20,917,213 | 20,794,621 | 19,135,227 | 4.1\% | 0.6\% | 8.7\% | 4.4\% | 865,661 |
| Other Educational Services | 10,407,376 | 9,715,808 | 9,533,564 | 9,433,376 | 7.1\% | 1.9\% | 1.1\% | 3.3\% | 691,569 |
| Professional Services | 175,500,573 | 160,745,224 | 153,023,378 | 147,945,684 | 9.2\% | 5.0\% | 3.4\% | 5.9\% | 14,755,349 |
| Legal Services | 60,699,304 | 58,278,105 | 56,907,552 | 57,254,484 | 4.2\% | 2.4\% | -0.6\% | 2.0\% | 2,421,199 |
| Management Consulting | 34,683,172 | 32,242,423 | 30,367,789 | 28,930,621 | 7.6\% | 6.2\% | 5.0\% | 6.2\% | 2,440,750 |
| Engineering \& Architectural Services | 18,909,996 | 17,128,004 | 15,729,144 | 15,357,455 | 10.4\% | 8.9\% | 2.4\% | 7.2\% | 1,781,992 |
| Computer | 15,284,489 | 13,897,718 | 13,367,573 | 12,852,430 | 10.0\% | 4.0\% | 4.0\% | 5.9\% | 1,386,771 |
| Accounting, Auditing, Bookkeeping | 19,670,415 | 17,016,073 | 15,483,211 | 14,031,867 | 15.6\% | 9.9\% | 10.3\% | 11.9\% | 2,654,342 |
| Advertising and Other Professional Services | 26,253,197 | 22,182,900 | 21,168,110 | 19,518,827 | 18.3\% | 4.8\% | 8.4\% | 10.4\% | 4,070,296 |
| Hotels | 9,379,789 | 8,936,238 | 9,243,154 | 9,065,023 | 5.0\% | -3.3\% | 2.0\% | 1.1\% | 443,551 |
| Restaurants | 43,218,114 | 38,019,350 | 36,505,276 | 34,944,206 | 13.7\% | 4.1\% | 4.5\% | 7.3\% | 5,198,763 |
| Sport Teams | 16,723,768 | 14,733,057 | 14,696,627 | 13,722,766 | 13.5\% | 0.2\% | 7.1\% | 6.8\% | 1,990,710 |
| Arts, Entertainment, and Other Recreation | 12,570,504 | 10,740,374 | 10,458,259 | 9,569,987 | 17.0\% | 2.7\% | 9.3\% | 9.5\% | 1,830,131 |
| Other Sectors | 112,319,517 | 102,117,281 | 96,156,601 | 92,758,330 | 10.0\% | 6.2\% | 3.7\% | 6.6\% | 10,202,236 |
| Membership Organizations | 31,678,125 | 28,633,644 | 27,690,003 | 26,587,021 | 10.6\% | 3.4\% | 4.1\% | 6.0\% | 3,044,482 |
| Employment/Outsourcing Agencies | 24,388,756 | 23,217,306 | 20,822,360 | 19,997,422 | 5.0\% | 11.5\% | 4.1\% | 6.8\% | 1,171,450 |
| Security and Investigation Services | 7,410,371 | 6,793,786 | 6,520,897 | 6,641,387 | 9.1\% | 4.2\% | -1.8\% | 3.7\% | 616,586 |
| Services to Buildings | 10,147,111 | 9,816,597 | 9,730,846 | 9,436,652 | 3.4\% | 0.9\% | 3.1\% | 2.4\% | 330,514 |
| Miscellaneous Sectors | 38,695,153 | 33,655,949 | 31,392,495 | 30,095,847 | 15.0\% | 7.2\% | 4.3\% | 8.7\% | 5,039,205 |
| Government | 181,666,397 | 172,623,113 | 181,815,101 | 172,975,728 | 5.2\% | -5.1\% | 5.1\% | 1.6\% | 9,043,284 |
| State Government (PA) | 10,379,813 | 10,129,750 | 9,788,804 | 9,642,526 | 2.5\% | 3.5\% | 1.5\% | 2.5\% | 250,063 |
| City, School District, Local Quasi Govt. | 96,955,304 | 96,625,984 | 97,976,152 | 95,094,541 | 0.3\% | -1.4\% | 3.0\% | 0.6\% | 329,320 |
| Federal Government (includes US Post Office) | 72,385,799 | 63,922,279 | 72,376,686 | 66,471,836 | 13.2\% | -11.7\% | 8.9\% | 2.9\% | 8,463,519 |
| Other Governments | 1,945,481 | 1,945,100 | 1,673,459 | 1,766,825 | 0.0\% | 16.2\% | -5.3\% | 3.3\% | 381 |
| Unclassified Accounts | 2,390,266 | 1,656,936 | 2,232,806 | 1,891,699 | 44.3\% | -25.8\% | 18.0\% | 8.1\% | 733,330 |
| Total from Taxpayer Database (TIPS) | \$1,547,962,081 | \$1,444,614,209 | \$1,400,979,146 | \$1,339,379,706 | 7.2\% | 3.1\% | 4.6\% | 4.9\% | \$103,347,872 |
| Total from City's Accounting System (FAMIS) | \$1,546,282,374 | \$1,443,530,737 | \$1,401,359,934 | \$1,337,798,230 | 7.1\% | 3.0\% | 4.8\% | 4.9\% | \$102,751,637 |

