| NAICS Sector / Industry Group | Mar 2016 | Mar 2015 | Mar 2014 | Mar 2013 | 12-Month Growth Rate (Mar - Mar) |  |  | 3-Yr Annualized (March 16-13) | Difference (March 16-15) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 2015 | 2014 | 2013 |  |  |
| Construction | 4,790,371 | 3,541,758 | 3,477,419 | 3,238,865 | 35.3\% | 1.9\% | 7.4\% | 13.9\% | 1,248,613 |
| Manufacturing (includes headquarter offices \& factories) | 13,856,095 | 12,037,007 | 11,750,947 | 10,445,870 | 15.1\% | 2.4\% | 12.5\% | 9.9\% | 1,819,088 |
| Chemicals, Petroleum Refining | 3,725,802 | 2,141,238 | 2,190,279 | 2,721,305 | 74.0\% | -2.2\% | -19.5\% | 11.0\% | 1,584,564 |
| Pharmaceuticals | 4,197,576 | 4,839,358 | 4,660,200 | 3,043,297 | -13.3\% | 3.8\% | 53.1\% | 11.3\% | $(641,783)$ |
| Transportation Equipment | 935,381 | 881,478 | 787,134 | 785,314 | 6.1\% | 12.0\% | 0.2\% | 6.0\% | 53,903 |
| Food \& Beverage Products | 1,306,447 | 1,115,216 | 1,133,332 | 1,039,503 | 17.1\% | -1.6\% | 9.0\% | 7.9\% | 191,231 |
| Machinery, Electronic, and Other Electric Equipment | 829,640 | 668,593 | 642,818 | 631,056 | 24.1\% | 4.0\% | 1.9\% | 9.5\% | 161,047 |
| Metal Manufacturing | 1,003,489 | 749,738 | 739,177 | 657,130 | 33.8\% | 1.4\% | 12.5\% | 15.2\% | 253,751 |
| Miscellaneous Manufacturing | 1,857,762 | 1,641,386 | 1,598,008 | 1,568,264 | 13.2\% | 2.7\% | 1.9\% | 5.8\% | 216,376 |
| Public Utilities | 2,557,171 | 1,658,002 | 1,771,590 | 1,394,501 | 54.2\% | -6.4\% | 27.0\% | 22.4\% | 899,169 |
| Transportation and Warehousing | 5,647,004 | 4,718,618 | 4,519,560 | 4,285,498 | 19.7\% | 4.4\% | 5.5\% | 9.6\% | 928,385 |
| Telecommunication | 7,405,502 | 5,693,243 | 6,027,573 | 5,315,134 | 30.1\% | -5.5\% | 13.4\% | 11.7\% | 1,712,259 |
| Publishing, Broadcasting, and Other Information | 2,157,784 | 2,020,494 | 1,975,297 | 1,911,507 | 6.8\% | 2.3\% | 3.3\% | 4.1\% | 137,290 |
| Wholesale Trade | 3,123,363 | 2,505,592 | 2,407,192 | 2,406,323 | 24.7\% | 4.1\% | 0.0\% | 9.1\% | 617,770 |
| Retail Trade | 6,761,324 | 5,929,686 | 5,290,400 | 5,123,198 | 14.0\% | 12.1\% | 3.3\% | 9.7\% | 831,638 |
| Banking \& Credit Unions | 4,368,934 | 4,116,009 | 3,803,319 | 3,735,972 | 6.1\% | 8.2\% | 1.8\% | 5.4\% | 252,925 |
| Securities / Financial Investments | 5,901,033 | 6,666,944 | 6,288,351 | 4,071,895 | -11.5\% | 6.0\% | 54.4\% | 13.2\% | $(765,911)$ |
| Insurance | 11,189,794 | 9,979,340 | 10,250,661 | 9,694,657 | 12.1\% | -2.6\% | 5.7\% | 4.9\% | 1,210,453 |
| Real Estate, Rental and Leasing | 2,344,368 | 2,500,619 | 2,148,713 | 1,844,802 | -6.2\% | 16.4\% | 16.5\% | 8.3\% | $(156,251)$ |
| Health and Social Services | 29,418,479 | 24,286,309 | 22,943,933 | 23,485,315 | 21.1\% | 5.9\% | -2.3\% | 7.8\% | 5,132,171 |
| Hospitals | 15,875,356 | 13,323,800 | 12,709,094 | 13,615,512 | 19.2\% | 4.8\% | -6.7\% | 5.3\% | 2,551,556 |
| Doctors, Dentists, and Other Health Practitioners | 2,910,771 | 2,689,430 | 2,614,476 | 2,625,283 | 8.2\% | 2.9\% | -0.4\% | 3.5\% | 221,341 |
| Outpatient Care Centers and Other Health Services | 4,748,662 | 3,587,375 | 3,237,967 | 3,075,736 | 32.4\% | 10.8\% | 5.3\% | 15.6\% | 1,161,286 |
| Nursing \& Personal Care Facilities | 3,026,563 | 2,406,983 | 2,418,357 | 2,359,883 | 25.7\% | -0.5\% | 2.5\% | 8.6\% | 619,580 |
| Social Services | 2,857,128 | 2,278,720 | 1,964,039 | 1,808,902 | 25.4\% | 16.0\% | 8.6\% | 16.5\% | 578,407 |
| Education | 14,378,519 | 13,304,610 | 12,764,595 | 11,714,605 | 8.1\% | 4.2\% | 9.0\% | 7.1\% | 1,073,909 |
| College and Universities | 11,250,841 | 10,507,349 | 10,007,775 | 9,220,756 | 7.1\% | 5.0\% | 8.5\% | 6.9\% | 743,492 |
| Elementary, Secondary Schools (except public schools) | 2,115,644 | 1,929,572 | 1,931,464 | 1,685,933 | 9.6\% | -0.1\% | 14.6\% | 7.9\% | 186,072 |
| Other Educational Services | 1,012,034 | 867,688 | 825,357 | 807,916 | 16.6\% | 5.1\% | 2.2\% | 7.8\% | 144,346 |
| Professional Services | 16,234,790 | 13,685,624 | 12,544,556 | 11,714,644 | 18.6\% | 9.1\% | 7.1\% | 11.5\% | 2,549,167 |
| Legal Services | 5,554,674 | 4,408,111 | 4,289,746 | 4,146,403 | 26.0\% | 2.8\% | 3.5\% | 10.2\% | 1,146,563 |
| Management Consulting | 3,426,307 | 3,082,866 | 2,706,148 | 2,511,507 | 11.1\% | 13.9\% | 7.7\% | 10.9\% | 343,441 |
| Engineering \& Architectural Services | 1,757,547 | 1,632,599 | 1,330,977 | 1,289,637 | 7.7\% | 22.7\% | 3.2\% | 10.9\% | 124,949 |
| Computer | 1,573,128 | 1,349,110 | 1,347,504 | 1,083,250 | 16.6\% | 0.1\% | 24.4\% | 13.2\% | 224,018 |
| Accounting, Auditing, Bookkeeping | 1,794,668 | 1,448,455 | 1,279,541 | 1,223,100 | 23.9\% | 13.2\% | 4.6\% | 13.6\% | 346,213 |
| Advertising and Other Professional Services | 2,128,467 | 1,764,484 | 1,590,639 | 1,460,746 | 20.6\% | 10.9\% | 8.9\% | 13.4\% | 363,983 |
| Hotels | 1,030,786 | 900,474 | 853,235 | 833,989 | 14.5\% | 5.5\% | 2.3\% | 7.3\% | 130,312 |
| Restaurants | 3,838,055 | 2,942,589 | 2,839,747 | 2,793,047 | 30.4\% | 3.6\% | 1.7\% | 11.2\% | 895,465 |
| Sport Teams | 1,815,615 | 1,912,341 | 1,230,472 | 1,003,734 | -5.1\% | 55.4\% | 22.6\% | 21.8\% | $(96,726)$ |
| Arts, Entertainment, and Other Recreation | 1,118,133 | 916,962 | 1,073,138 | 783,685 | 21.9\% | -14.6\% | 36.9\% | 12.6\% | 201,170 |
| Other Sectors | 9,424,284 | 8,154,588 | 7,842,603 | 7,554,967 | 15.6\% | 4.0\% | 3.8\% | 7.6\% | 1,269,696 |
| Membership Organizations | 2,520,085 | 2,339,149 | 2,273,861 | 2,180,079 | 7.7\% | 2.9\% | 4.3\% | 4.9\% | 180,936 |
| Employment/Outsourcing Agencies | 2,293,470 | 2,022,533 | 1,720,666 | 1,665,057 | 13.4\% | 17.5\% | 3.3\% | 11.3\% | 270,937 |
| Security and Investigation Services | 643,226 | 594,188 | 545,765 | 620,304 | 8.3\% | 8.9\% | -12.0\% | 1.2\% | 49,038 |
| Services to Buildings | 898,655 | 765,679 | 782,400 | 796,748 | 17.4\% | -2.1\% | -1.8\% | 4.1\% | 132,975 |
| Miscellaneous Sectors | 3,068,849 | 2,433,039 | 2,519,912 | 2,292,780 | 26.1\% | -3.4\% | 9.9\% | 10.2\% | 635,809 |
| Government | 22,081,479 | 22,254,538 | 13,590,428 | 13,468,237 | -0.8\% | 63.8\% | 0.9\% | 17.9\% | $(173,059)$ |
| State Government (PA) | 993,587 | 986,020 | 921,030 | 896,748 | 0.8\% | 7.1\% | 2.7\% | 3.5\% | 7,568 |
| City, School District, Local Quasi Govt. | 10,745,617 | 8,715,902 | 8,501,645 | 8,733,276 | 23.3\% | 2.5\% | -2.7\% | 7.2\% | 2,029,715 |
| Federal Government (includes US Post Office) | 10,146,990 | 12,413,505 | 4,026,547 | 3,675,644 | -18.3\% | 208.3\% | 9.5\% | 40.3\% | $(2,266,515)$ |
| Other Governments | 195,285 | 139,112 | 141,205 | 162,569 | 40.4\% | -1.5\% | -13.1\% | 6.3\% | 56,173 |
| Unclassified Accounts | 379,424 | 89,564 | 110,389 | 78,326 | 323.6\% | -18.9\% | 40.9\% | 69.2\% | 289,861 |
| Total from Taxpayer Database (TIPS) | \$169,822,307 | \$149,814,911 | \$135,504,117 | \$126,898,771 | 13.4\% | 10.6\% | 6.8\% | 10.2\% | \$20,007,395 |
| Total from City's Accounting System (FAMIS) | \$168,872,830 | \$149,620,053 | \$135,626,384 | \$126,760,475 | 12.9\% | 10.3\% | 7.0\% | 10.0\% | \$19,252,777 | (In Millions of Dollars)



| NAICS Sector / Industry Group | FYTD 2016 | FYTD 2015 | FYTD 2014 | FYTD 2013 | FYTD Growth Rate (Jul - Mar) |  |  | 3-Yr Annualized (FYTD 13-16) | Difference (FYTD 16-15) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 2015 | 2014 | 2013 |  |  |
| Construction | 48,345,557 | 41,420,449 | 36,698,558 | 34,561,826 | 16.7\% | 12.9\% | 6.2\% | 11.8\% | 6,925,108 |
| Manufacturing (includes headquarter offices \& factories) | 84,958,928 | 82,936,161 | 80,059,926 | 79,448,173 | 2.4\% | 3.6\% | 0.8\% | 2.3\% | 2,022,768 |
| Chemicals, Petroleum Refining | 16,267,020 | 15,011,235 | 14,551,307 | 15,997,020 | 8.4\% | 3.2\% | -9.0\% | 0.6\% | 1,255,785 |
| Pharmaceuticals | 17,518,838 | 18,380,980 | 17,127,369 | 16,383,052 | -4.7\% | 7.3\% | 4.5\% | 2.3\% | $(862,142)$ |
| Transportation Equipment | 8,093,138 | 7,860,019 | 7,530,800 | 7,237,590 | 3.0\% | 4.4\% | 4.1\% | 3.8\% | 233,119 |
| Food \& Beverage Products | 11,764,967 | 11,112,857 | 10,817,730 | 10,524,990 | 5.9\% | 2.7\% | 2.8\% | 3.8\% | 652,109 |
| Machinery, Electronic, and Other Electric Equipment | 7,054,546 | 6,964,467 | 6,923,306 | 6,583,124 | 1.3\% | 0.6\% | 5.2\% | 2.3\% | 90,079 |
| Metal Manufacturing | 6,440,679 | 6,062,819 | 5,969,253 | 6,106,942 | 6.2\% | 1.6\% | -2.3\% | 1.8\% | 377,860 |
| Miscellaneous Manufacturing | 17,819,742 | 17,543,783 | 17,140,160 | 16,615,455 | 1.6\% | 2.4\% | 3.2\% | 2.4\% | 275,958 |
| Public Utilities | 10,628,043 | 9,822,130 | 9,611,898 | 9,450,086 | 8.2\% | 2.2\% | 1.7\% | 4.0\% | 805,913 |
| Transportation and Warehousing | 45,077,441 | 42,834,760 | 40,426,483 | 38,409,442 | 5.2\% | 6.0\% | 5.3\% | 5.5\% | 2,242,682 |
| Telecommunication | 31,271,764 | 26,998,123 | 25,723,728 | 24,546,128 | 15.8\% | 5.0\% | 4.8\% | 8.4\% | 4,273,641 |
| Publishing, Broadcasting, and Other Information | 18,197,780 | 17,485,211 | 17,508,334 | 16,147,797 | 4.1\% | -0.1\% | 8.4\% | 4.1\% | 712,569 |
| Wholesale Trade | 31,998,118 | 29,884,814 | 28,383,937 | 27,901,202 | 7.1\% | 5.3\% | 1.7\% | 4.7\% | 2,113,303 |
| Retail Trade | 64,280,601 | 61,446,704 | 57,788,350 | 56,421,493 | 4.6\% | 6.3\% | 2.4\% | 4.4\% | 2,833,897 |
| Banking \& Credit Unions | 27,345,073 | 26,361,854 | 26,681,387 | 26,319,710 | 3.7\% | -1.2\% | 1.4\% | 1.3\% | 983,219 |
| Securities / Financial Investments | 36,398,867 | 35,137,501 | 34,409,001 | 32,423,449 | 3.6\% | 2.1\% | 6.1\% | 3.9\% | 1,261,366 |
| Insurance | 49,791,236 | 45,423,209 | 44,456,730 | 41,998,595 | 9.6\% | 2.2\% | 5.9\% | 5.8\% | 4,368,027 |
| Real Estate, Rental and Leasing | 19,867,863 | 18,923,815 | 17,682,620 | 17,752,781 | 5.0\% | 7.0\% | -0.4\% | 3.8\% | 944,048 |
| Health and Social Services | 271,267,002 | 253,874,315 | 246,792,589 | 237,630,315 | 6.9\% | 2.9\% | 3.9\% | 4.5\% | 17,392,687 |
| Hospitals | 142,959,020 | 134,308,198 | 133,478,860 | 129,307,198 | 6.4\% | 0.6\% | 3.2\% | 3.4\% | 8,650,822 |
| Doctors, Dentists, and Other Health Practitioners | 34,008,496 | 32,468,777 | 31,796,842 | 31,381,058 | 4.7\% | 2.1\% | 1.3\% | 2.7\% | 1,539,719 |
| Outpatient Care Centers and Other Health Services | 41,873,141 | 38,778,199 | 36,467,510 | 32,101,624 | 8.0\% | 6.3\% | 13.6\% | 9.3\% | 3,094,942 |
| Nursing \& Personal Care Facilities | 27,326,314 | 25,537,565 | 25,000,989 | 24,407,956 | 7.0\% | 2.1\% | 2.4\% | 3.8\% | 1,788,749 |
| Social Services | 25,100,030 | 22,781,575 | 20,048,387 | 20,432,479 | 10.2\% | 13.6\% | -1.9\% | 7.1\% | 2,318,455 |
| Education | 126,570,802 | 123,201,539 | 115,504,285 | 109,235,839 | 2.7\% | 6.7\% | 5.7\% | 5.0\% | 3,369,264 |
| College and Universities | 98,204,235 | 95,824,413 | 89,150,302 | 84,671,440 | 2.5\% | 7.5\% | 5.3\% | 5.1\% | 2,379,822 |
| Elementary, Secondary Schools (except public schools) | 19,264,784 | 18,704,333 | 17,890,782 | 16,426,261 | 3.0\% | 4.5\% | 8.9\% | 5.5\% | 560,451 |
| Other Educational Services | 9,101,784 | 8,672,793 | 8,463,201 | 8,138,138 | 4.9\% | 2.5\% | 4.0\% | 3.8\% | 428,991 |
| Professional Services | 154,442,532 | 142,951,832 | 135,958,771 | 132,972,167 | 8.0\% | 5.1\% | 2.2\% | 5.1\% | 11,490,700 |
| Legal Services | 55,432,183 | 53,783,298 | 52,745,447 | 52,930,273 | 3.1\% | 2.0\% | -0.3\% | 1.6\% | 1,648,884 |
| Management Consulting | 31,844,573 | 28,749,766 | 26,885,397 | 26,423,534 | 10.8\% | 6.9\% | 1.7\% | 6.4\% | 3,094,807 |
| Engineering \& Architectural Services | 16,319,235 | 15,242,457 | 14,121,139 | 13,982,447 | 7.1\% | 7.9\% | 1.0\% | 5.3\% | 1,076,778 |
| Computer | 12,896,426 | 11,788,111 | 11,599,067 | 10,946,941 | 9.4\% | 1.6\% | 6.0\% | 5.6\% | 1,108,315 |
| Accounting, Auditing, Bookkeeping | 16,361,770 | 14,440,341 | 12,809,316 | 12,306,078 | 13.3\% | 12.7\% | 4.1\% | 10.0\% | 1,921,429 |
| Advertising and Other Professional Services | 21,588,346 | 18,947,858 | 17,798,405 | 16,382,894 | 13.9\% | 6.5\% | 8.6\% | 9.6\% | 2,640,487 |
| Hotels | 8,245,134 | 8,406,155 | 8,016,388 | 8,249,116 | -1.9\% | 4.9\% | -2.8\% | 0.0\% | $(161,021)$ |
| Restaurants | 37,971,202 | 33,719,852 | 31,982,453 | 30,161,210 | 12.6\% | 5.4\% | 6.0\% | 8.0\% | 4,251,349 |
| Sport Teams | 15,605,453 | 13,907,742 | 12,991,951 | 11,186,731 | 12.2\% | 7.0\% | 16.1\% | 11.7\% | 1,697,711 |
| Arts, Entertainment, and Other Recreation | 10,193,959 | 9,405,616 | 8,987,724 | 8,411,907 | 8.4\% | 4.6\% | 6.8\% | 6.6\% | 788,343 |
| Other Sectors | 96,306,345 | 89,300,733 | 83,416,931 | 79,635,964 | 7.8\% | 7.1\% | 4.7\% | 6.5\% | 7,005,611 |
| Membership Organizations | 26,716,716 | 25,361,157 | 24,131,794 | 23,110,834 | 5.3\% | 5.1\% | 4.4\% | 5.0\% | 1,355,559 |
| Employment/Outsourcing Agencies | 22,105,272 | 20,198,690 | 18,270,795 | 17,465,260 | 9.4\% | 10.6\% | 4.6\% | 8.2\% | 1,906,582 |
| Security and Investigation Services | 6,405,639 | 6,085,010 | 5,923,905 | 5,903,657 | 5.3\% | 2.7\% | 0.3\% | 2.8\% | 320,629 |
| Services to Buildings | 8,697,298 | 8,762,770 | 8,477,036 | 8,408,311 | -0.7\% | 3.4\% | 0.8\% | 1.1\% | $(65,473)$ |
| Miscellaneous Sectors | 32,381,420 | 28,893,106 | 26,613,400 | 24,747,901 | 12.1\% | 8.6\% | 7.5\% | 9.4\% | 3,488,313 |
| Government | 160,512,401 | 157,936,253 | 147,186,718 | 148,031,489 | 1.6\% | 7.3\% | -0.6\% | 2.7\% | 2,576,148 |
| State Government (PA) | 9,075,814 | 9,005,564 | 8,752,762 | 8,692,208 | 0.8\% | 2.9\% | 0.7\% | 1.4\% | 70,250 |
| City, School District, Local Quasi Govt. | 87,387,651 | 85,917,827 | 84,618,331 | 85,550,437 | 1.7\% | 1.5\% | -1.1\% | 0.7\% | 1,469,824 |
| Federal Government (includes US Post Office) | 62,332,940 | 61,521,905 | 52,281,967 | 52,171,767 | 1.3\% | 17.7\% | 0.2\% | 6.1\% | 811,035 |
| Other Governments | 1,715,995 | 1,490,957 | 1,533,658 | 1,617,076 | 15.1\% | -2.8\% | -5.2\% | 2.0\% | 225,038 |
| Unclassified Accounts | 3,202,775 | 1,898,726 | 1,784,709 | 1,694,660 | 68.7\% | 6.4\% | 5.3\% | 23.6\% | 1,304,048 |
| Total from Taxpayer Database (TIPS) | \$1,352,478,875 | \$1,273,277,493 | \$1,212,053,472 | \$1,172,590,081 | 6.2\% | 5.1\% | 3.4\% | 4.9\% | \$79,201,382 |
| Total from City's Accounting System (FAMIS) | \$1,349,797,638 | \$1,273,143,257 | \$1,211,949,278 | \$1,172,074,875 | 6.0\% | 5.0\% | 3.4\% | 4.8\% | \$76,654,381 |


| NAICS Sector / Industry Group | CYTD 2016 | CYTD 2015 | CYTD 2014 | CYTD 2013 | CYTD Growth Rate (Jan - Mar) |  |  | 3-Yr Annualized <br> (January 16-13) | Difference <br> (January 16-15) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 2015 | 2014 | 2013 |  |  |
| Construction | 16,807,859 | 13,521,174 | 11,999,964 | 11,871,492 | 24.3\% | 12.7\% | 1.1\% | 12.3\% | 3,286,686 |
| Manufacturing (includes headquarter offices \& factories) | 33,750,697 | 32,090,917 | 30,926,512 | 28,534,310 | 5.2\% | 3.8\% | 8.4\% | 5.8\% | 1,659,780 |
| Chemicals, Petroleum Refining | 7,179,786 | 6,223,594 | 6,113,095 | 6,472,101 | 15.4\% | 1.8\% | -5.5\% | 3.5\% | 956,192 |
| Pharmaceuticals | 8,167,582 | 8,490,719 | 8,183,807 | 5,971,157 | -3.8\% | 3.8\% | 37.1\% | 11.0\% | $(323,137)$ |
| Transportation Equipment | 2,834,202 | 2,643,111 | 2,527,896 | 2,485,573 | 7.2\% | 4.6\% | 1.7\% | 4.5\% | 191,090 |
| Food \& Beverage Products | 4,162,572 | 3,746,086 | 3,728,966 | 3,525,128 | 11.1\% | 0.5\% | 5.8\% | 5.7\% | 416,486 |
| Machinery, Electronic, and Other Electric Equipment | 2,462,386 | 2,350,997 | 2,352,525 | 2,255,443 | 4.7\% | -0.1\% | 4.3\% | 3.0\% | 111,389 |
| Metal Manufacturing | 2,501,193 | 2,271,530 | 2,074,241 | 2,025,246 | 10.1\% | 9.5\% | 2.4\% | 7.3\% | 229,663 |
| Miscellaneous Manufacturing | 6,442,976 | 6,364,880 | 5,945,982 | 5,799,662 | 1.2\% | 7.0\% | 2.5\% | 3.6\% | 78,096 |
| Public Utilities | 4,862,410 | 4,022,585 | 4,018,331 | 4,057,631 | 20.9\% | 0.1\% | -1.0\% | 6.2\% | 839,825 |
| Transportation and Warehousing | 15,696,953 | 14,857,885 | 14,655,220 | 14,235,496 | 5.6\% | 1.4\% | 2.9\% | 3.3\% | 839,069 |
| Telecommunication | 14,304,947 | 12,155,868 | 12,190,142 | 10,704,688 | 17.7\% | -0.3\% | 13.9\% | 10.1\% | 2,149,079 |
| Publishing, Broadcasting, and Other Information | 6,660,016 | 6,394,134 | 6,214,083 | 5,924,497 | 4.2\% | 2.9\% | 4.9\% | 4.0\% | 265,882 |
| Wholesale Trade | 11,689,345 | 10,567,286 | 10,096,695 | 9,672,157 | 10.6\% | 4.7\% | 4.4\% | 6.5\% | 1,122,059 |
| Retail Trade | 23,349,918 | 21,295,232 | 19,724,205 | 19,551,595 | 9.6\% | 8.0\% | 0.9\% | 6.1\% | 2,054,686 |
| Banking \& Credit Unions | 11,324,928 | 11,093,945 | 10,892,356 | 10,501,657 | 2.1\% | 1.9\% | 3.7\% | 2.5\% | 230,984 |
| Securities / Financial Investments | 16,740,838 | 17,370,083 | 16,567,679 | 15,888,404 | -3.6\% | 4.8\% | 4.3\% | 1.8\% | $(629,245)$ |
| Insurance | 21,777,674 | 18,971,216 | 19,656,204 | 19,040,492 | 14.8\% | -3.5\% | 3.2\% | 4.6\% | 2,806,459 |
| Real Estate, Rental and Leasing | 7,650,282 | 7,236,354 | 6,779,425 | 6,515,046 | 5.7\% | 6.7\% | 4.1\% | 5.5\% | 413,928 |
| Health and Social Services | 93,719,182 | 86,041,550 | 83,856,362 | 78,392,199 | 8.9\% | 2.6\% | 7.0\% | 6.1\% | 7,677,632 |
| Hospitals | 47,529,786 | 44,330,660 | 44,555,494 | 42,707,984 | 7.2\% | -0.5\% | 4.3\% | 3.6\% | 3,199,127 |
| Doctors, Dentists, and Other Health Practitioners | 12,330,852 | 11,553,239 | 11,196,994 | 10,713,120 | 6.7\% | 3.2\% | 4.5\% | 4.8\% | 777,612 |
| Outpatient Care Centers and Other Health Services | 15,180,880 | 13,771,838 | 12,693,809 | 10,625,603 | 10.2\% | 8.5\% | 19.5\% | 12.6\% | 1,409,041 |
| Nursing \& Personal Care Facilities | 9,577,997 | 8,473,139 | 8,365,177 | 8,123,033 | 13.0\% | 1.3\% | 3.0\% | 5.6\% | 1,104,858 |
| Social Services | 9,099,667 | 7,912,674 | 7,044,888 | 6,222,459 | 15.0\% | 12.3\% | 13.2\% | 13.5\% | 1,186,993 |
| Education | 39,129,152 | 39,047,647 | 34,242,362 | 30,419,337 | 0.2\% | 14.0\% | 12.6\% | 8.8\% | 81,505 |
| College and Universities | 29,379,669 | 29,820,344 | 25,203,274 | 22,346,647 | -1.5\% | 18.3\% | 12.8\% | 9.5\% | $(440,675)$ |
| Elementary, Secondary Schools (except public schools) | 6,536,454 | 6,303,172 | 6,185,562 | 5,344,741 | 3.7\% | 1.9\% | 15.7\% | 6.9\% | 233,281 |
| Other Educational Services | 3,213,030 | 2,924,131 | 2,853,526 | 2,727,950 | 9.9\% | 2.5\% | 4.6\% | 5.6\% | 288,898 |
| Professional Services | 61,383,427 | 57,029,567 | 52,582,642 | 51,239,253 | 7.6\% | 8.5\% | 2.6\% | 6.2\% | 4,353,859 |
| Legal Services | 25,235,171 | 24,297,052 | 22,868,588 | 22,527,122 | 3.9\% | 6.2\% | 1.5\% | 3.9\% | 938,119 |
| Management Consulting | 11,811,077 | 11,146,083 | 9,903,013 | 9,836,298 | 6.0\% | 12.6\% | 0.7\% | 6.3\% | 664,994 |
| Engineering \& Architectural Services | 5,795,276 | 5,633,168 | 4,864,719 | 4,757,523 | 2.9\% | 15.8\% | 2.3\% | 6.8\% | 162,108 |
| Computer Al | 4,613,837 | 4,237,005 | 4,173,488 | 4,038,900 | 8.9\% | 1.5\% | 3.3\% | 4.5\% | 376,833 |
| Accounting, Auditing, Bookkeeping | 5,682,222 | 4,827,077 | 4,303,767 | 4,194,138 | 17.7\% | 12.2\% | 2.6\% | 10.7\% | 855,146 |
| Advertising and Other Professional Services | 8,245,843 | 6,889,184 | 6,469,065 | 5,885,273 | 19.7\% | 6.5\% | 9.9\% | 11.9\% | 1,356,660 |
| Hotels | 2,928,328 | 2,682,049 | 2,646,257 | 2,623,662 | 9.2\% | 1.4\% | 0.9\% | 3.7\% | 246,279 |
| Restaurants | 13,453,473 | 11,000,246 | 10,762,680 | 10,018,554 | 22.3\% | 2.2\% | 7.4\% | 10.3\% | 2,453,227 |
| Sport Teams | 5,109,013 | 4,270,757 | 3,701,393 | 2,832,511 | 19.6\% | 15.4\% | 30.7\% | 21.7\% | 838,256 |
| Arts, Entertainment, and Other Recreation | 3,668,388 | 3,225,844 | 3,182,361 | 2,744,774 | 13.7\% | 1.4\% | 15.9\% | 10.2\% | 442,543 |
| Other Sectors | 34,057,054 | 30,900,146 | 28,084,841 | 27,000,478 | 10.2\% | 10.0\% | 4.0\% | 8.0\% | 3,156,908 |
| Membership Organizations | 9,226,402 | 8,551,521 | 7,995,136 | 7,561,565 | 7.9\% | 7.0\% | 5.7\% | 6.9\% | 674,881 |
| Employment/Outsourcing Agencies | 7,739,758 | 7,091,747 | 6,026,134 | 5,863,603 | 9.1\% | 17.7\% | 2.8\% | 9.7\% | 648,011 |
| Security and Investigation Services | 2,277,458 | 2,072,684 | 1,979,440 | 2,020,827 | 9.9\% | 4.7\% | -2.0\% | 4.1\% | 204,774 |
| Services to Buildings | 2,956,421 | 2,920,138 | 2,862,160 | 2,781,330 | 1.2\% | 2.0\% | 2.9\% | 2.1\% | 36,283 |
| Miscellaneous Sectors | 11,857,015 | 10,264,056 | 9,221,971 | 8,773,153 | 15.5\% | 11.3\% | 5.1\% | 10.6\% | 1,592,959 |
| Government | 59,825,910 | 50,319,391 | 51,574,372 | 46,771,188 | 18.9\% | -2.4\% | 10.3\% | 8.6\% | 9,506,519 |
| State Government (PA) | 3,062,549 | 3,034,685 | 2,917,765 | 2,699,114 | 0.9\% | 4.0\% | 8.1\% | 4.3\% | 27,864 |
| City, School District, Local Quasi Govt. | 28,535,214 | 26,284,632 | 28,063,088 | 28,449,591 | 8.6\% | -6.3\% | -1.4\% | 0.1\% | 2,250,582 |
| Federal Government (includes US Post Office) | 27,643,137 | 20,493,866 | 20,112,323 | 15,116,917 | 34.9\% | 1.9\% | 33.0\% | 22.3\% | 7,149,272 |
| Other Governments | 585,009 | 506,207 | 481,196 | 505,565 | 15.6\% | 5.2\% | -4.8\% | 5.0\% | 78,801 |
| Unclassified Accounts | 1,402,624 | 639,103 | 635,105 | 504,063 | 119.5\% | 0.6\% | 26.0\% | 40.7\% | 763,521 |
| Total from Taxpayer Database (TIPS) | \$499,292,418 | \$454,732,977 | \$434,989,191 | \$409,043,482 | 9.8\% | 4.5\% | 6.3\% | 6.9\% | \$44,559,440 |
| Total from City's Accounting System (FAMIS) | \$497,385,748 | \$454,738,480 | \$435,376,593 | \$408,948,348 | 9.4\% | 4.4\% | 6.5\% | 6.7\% | \$42,647,268 |

