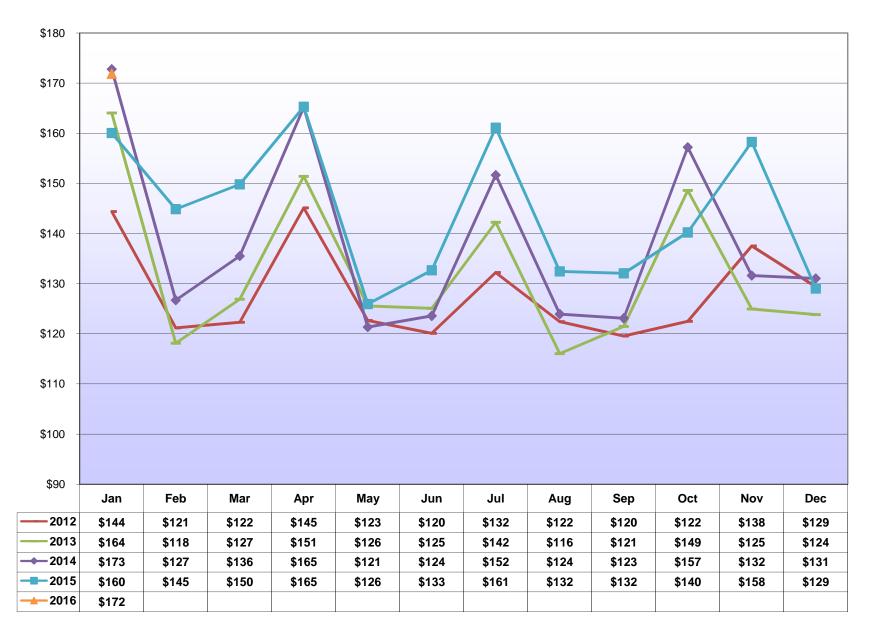
|   |                      |                      | City of Philadelphia Revenue D |                      |   |                             |                            |                 |                 |  |
|---|----------------------|----------------------|--------------------------------|----------------------|---|-----------------------------|----------------------------|-----------------|-----------------|--|
| NAICS Sector / Industry Group   | Jan 2016             | Jan 2015             | Jan 2014                       | Jan 2013             | <u>12-Month Growth Rate (Jan - Jan)</u> |                             |                            | 3-Yr Annualized | Difference      |  |
|   |                      |                      |                                |                      | 2015                                    | 2014                        | 2013                       | (January 16-13) | (January 16-15) |  |
| Construction  | 5,801,509            | 4,927,704            | 4,731,029                      | 4,865,796            | 17.7%                                   | 4.2%                        | -2.8%                      | 6.0%            | 873,806         |  |
| Anufacturing (includes headquarter offices & factories)                         | 10,375,432           | 10,792,112           | 10,742,856                     | 10,596,162           | -3.9%                                   | 0.5%                        | 1.4%                       | -0.7%           | (416,680)       |  |
| Chemicals, Petroleum Refining   | 1,932,797            | 1,792,228            | 2,105,466                      | 2,176,387            | 7.8%                                    | -14.9%                      | -3.3%                      | -3.9%           | 140,568         |  |
| Pharmaceuticals   | 1,893,136            | 2,208,214            | 2,019,460                      | 1,689,274            | -14.3%                                  | 9.3%                        | 19.5%                      | 3.9%            | (315,079)       |  |
| Transportation Equipment  | 1,003,419            | 1,001,481            | 981,637                        | 940,423              | 0.2%                                    | 2.0%                        | 4.4%                       | 2.2%<br>-0.8%   | 1,938<br>17,439 |  |
| Food & Beverage Products<br>Machinery, Electronic, and Other Electric Equipment | 1,494,121<br>803,354 | 1,476,682<br>894,680 | 1,493,813<br>939,305           | 1,530,803<br>935,505 | 1.2%<br>-10.2%                          | <mark>-1.1%</mark><br>-4.8% | <mark>-2.4%</mark><br>0.4% | -0.8%           | (91,325)        |  |
| Machinery, Electronic, and other Electric Equipment<br>Metal Manufacturing      | 800,233              | 838,937              | 689,570                        | 786,842              | -4.6%                                   | 21.7%                       | -12.4%                     | -4.9%           | (38,704)        |  |
| Miscellaneous Manufacturing   | 2,448,371            | 2,579,890            | 2,513,605                      | 2,536,929            | -5.1%                                   | 2.6%                        | -0.9%                      | -1.2%           | (131,518)       |  |
| Public Utilities  | 980,517              | 1,070,279            | 948,078                        | 943,041              | -8.4%                                   | 12.9%                       | 0.5%                       | 1.3%            | (89,763)        |  |
| Transportation and Warehousing  | 5,057,050            | 4,852,483            | 5,714,929                      | 6,258,457            | 4.2%                                    | -15.1%                      | -8.7%                      | -6.9%           | 204,567         |  |
| Felecommunication   | 4,199,586            | 3,705,018            | 3,593,987                      | 2,983,386            | 13.3%                                   | 3.1%                        | 20.5%                      | 12.1%           | 494,568         |  |
| Publishing, Broadcasting, and Other Information                                 | 2,248,414            | 2,415,299            | 2,443,286                      | 2,372,007            | -6.9%                                   | -1.1%                       | 3.0%                       | -1.8%           | (166,884)       |  |
| Nholesale Trade   | 4,632,414            | 4,695,463            | 4,788,840                      | 4,777,284            | -1.3%                                   | -1.9%                       | 0.2%                       | -1.0%           | (63,049)        |  |
| Retail Trade  | 8,383,868            | 8,300,476            | 8,149,274                      | 8,672,524            | 1.0%                                    | 1.9%                        | -6.0%                      | -1.1%           | 83,392          |  |
| Banking & Credit Unions   | 3,768,180            | 3,583,167            | 3,946,817                      | 3,879,429            | 5.2%                                    | -9.2%                       | 1.7%                       | -1.0%           | 185,013         |  |
| Securities / Financial Investments  | 5,452,256            | 5,645,935            | 5,515,763                      | 7,499,798            | -3.4%                                   | 2.4%                        | -26.5%                     | -10.1%          | (193,679)       |  |
| nsurance  | 5,421,497            | 4,679,941            | 5,092,662                      | 5,069,303            | 15.8%                                   | -8.1%                       | 0.5%                       | 2.3%            | 741,556         |  |
| Real Estate, Rental and Leasing   | 2,629,726            | 2,634,994            | 2,772,491                      | 3,032,690            | -0.2%                                   | -5.0%                       | -8.6%                      | -4.6%           | (5,269)         |  |
| Health and Social Services  | 32,964,605           | 32,897,433           | 34,990,734                     | 30,311,447           | 0.2%                                    | -6.0%                       | 15.4%                      | 2.8%            | 67,172          |  |
| Hospitals   | 17,102,374           | 17,312,253           | 17,752,722                     | 15,209,083           | -1.2%                                   | -2.5%                       | 16.7%                      | 4.0%            | (209,879)       |  |
| Doctors, Dentists, and Other Health Practitioners                               | 4,905,149            | 4,985,067            | 5,537,160                      | 5,314,575            | -1.6%                                   | -10.0%                      | 4.2%                       | -2.6%           | (79,918)        |  |
| Outpatient Care Centers and Other Health Services                               | 4,862,345            | 4,590,050            | 5,796,400                      | 4,217,446            | 5.9%                                    | -20.8%                      | 37.4%                      | 4.9%            | 272,295         |  |
| Nursing & Personal Care Facilities  | 3,151,878            | 3,069,774            | 3,119,041                      | 3,069,127            | 2.7%                                    | -20.0%                      | 1.6%                       | 4.9 <i>%</i>    | 82,104          |  |
| Social Services   | 2,942,858            | 2,940,288            | 2,785,410                      | 2,501,215            | 0.1%                                    | 5.6%                        | 11.4%                      | 5.6%            | 2,570           |  |
| Education   | 10,579,018           | 11,895,643           | 8,479,421                      | 6,815,618            | -11.1%                                  | 40.3%                       | 24.4%                      | 15.8%           | (1,316,624)     |  |
| College and Universities  | 7,247,425            | 8,814,234            | 5,157,487                      | 3,842,676            | -17.8%                                  | 70.9%                       | 34.2%                      | 23.6%           | (1,566,809)     |  |
| Elementary, Secondary Schools (except public schools)                           | 2,252,329            | 2,081,508            | 2,221,226                      | 1,893,682            | 8.2%                                    | -6.3%                       | 17.3%                      | 6.0%            | 170,821         |  |
| Other Educational Services  | 1,079,264            | 999,901              | 1,100,708                      | 1,079,260            | 7.9%                                    | -9.2%                       | 2.0%                       | 0.0%            | 79,363          |  |
| Professional Services   | 26,492,704           | 26,790,253           | 26,733,726                     | 27,244,189           | -1.1%                                   | 0.2%                        | -1.9%                      | -0.9%           | (297,550)       |  |
| Legal Services  | 13,440,052           | 13,979,489           | 13,713,119                     | 13,619,743           | -3.9%                                   | 1.9%                        | 0.7%                       | -0.4%           | (539,436)       |  |
| Management Consulting   | 4,556,798            | 4,454,979            | 4,589,317                      | 5,004,384            | 2.3%                                    | -2.9%                       | -8.3%                      | -3.1%           | 101,818         |  |
| Engineering & Architectural Services  | 2,066,138            | 2,341,086            | 2,112,824                      | 2,202,451            | -11.7%                                  | 10.8%                       | -4.1%                      | -2.1%           | (274,948)       |  |
| Computer  | 1,430,860            | 1,549,001            | 1,626,367                      | 1,905,003            | -7.6%                                   | -4.8%                       | -14.6%                     | -9.1%           | (118,142)       |  |
| Accounting, Auditing, Bookkeeping   | 1,933,884            | 1,687,871            | 1,554,091                      | 1,641,306            | 14.6%                                   | 8.6%                        | -5.3%                      | 5.6%            | 246,013         |  |
| Advertising and Other Professional Services                                     | 3,064,973            | 2,777,827            | 3,138,007                      | 2,871,301            | 10.3%                                   | -11.5%                      | 9.3%                       | 2.2%            | 287,145         |  |
| lotels  | 793,690              | 926,371              | 957,271                        | 983,889              | -14.3%                                  | -3.2%                       | -2.7%                      | -6.9%           | (132,681)       |  |
| Restaurants   | 4,782,423            | 4,021,885            | 4,350,008                      | 4,011,995            | 18.9%                                   | -7.5%                       | 8.4%                       | 6.0%            | 760,539         |  |
| Sport Teams   | 1,106,201            | 1,475,622            | 1,575,420                      | 1,091,341            | -25.0%                                  | -6.3%                       | 44.4%                      | 0.5%            | (369,421)       |  |
| Arts, Entertainment, and Other Recreation                                       | 1,210,666            | 1,119,402            | 1,143,709                      | 1,145,275            | 8.2%                                    | -2.1%                       | -0.1%                      | 1.9%            | 91,264          |  |
| Other Sectors   | 11,715,630           | 11,309,870           | 11,068,010                     | 11,070,892           | 3.6%                                    | 2.2%                        | 0.0%                       | 1.9%            | 405,760         |  |
| Membership Organizations  | 3,168,370            | 3,207,277            | 3,180,989                      | 3,000,484            | -1.2%                                   | 0.8%                        | 6.0%                       | 1.8%            | (38,907)        |  |
| Employment/Outsourcing Agencies   | 2,640,365            | 2,488,370            | 2,342,848                      | 2,380,345            | 6.1%                                    | 6.2%                        | -1.6%                      | 3.5%            | 151,995         |  |
| Security and Investigation Services   | 967,827              | 667,523              | 610,915                        | 705,597              | 45.0%                                   | 9.3%                        | -13.4%                     | 11.1%           | 300,304         |  |
| Services to Buildings   | 974,223              | 1,061,539            | 1,068,033                      | 1,156,287            | -8.2%                                   | -0.6%                       | -7.6%                      | -5.6%           | (87,316)        |  |
| Miscellaneous Sectors   | 3,964,845            | 3,885,161            | 3,865,224                      | 3,828,179            | 2.1%                                    | 0.5%                        | 1.0%                       | 1.2%            | 79,683          |  |
| Government  | 22,970,185           | 12,124,378           | 24,738,069                     | 20,150,792           | 89.5%                                   | -51.0%                      | 22.8%                      | 4.5%            | 10,845,807      |  |
| State Government (PA)   | 1,104,406            | 930,442              | 928,258                        | 840,362              | 18.7%                                   | 0.2%                        | 10.5%                      | 9.5%            | 173,964         |  |
| City, School District, Local Quasi Govt.  | 8,708,215            | 8,631,637            | 10,732,689                     | 10,920,856           | 0.9%                                    | -19.6%                      | -1.7%                      | -7.3%           | 76,578          |  |
| Federal Government (includes US Post Office)                                    | 12,991,885           | 2,357,175            | 12,907,831                     | 8,201,121            | 451.2%                                  | -81.7%                      | 57.4%                      | 16.6%           | 10,634,710      |  |
| Other Governments   | 165,679              | 2,337,173            | 169,291                        | 188,453              | -19.2%                                  | 21.2%                       | -10.2%                     | -4.2%           | (39,446)        |  |
| Inclassified Accounts   | 289,601              | 289,601              | 306,596                        | 265,006              | 0.0%                                    | -5.5%                       | 15.7%                      | -4.2 %          | (39,440)        |  |
| Total from Taxpayer Database (TIPS)   | \$171,855,171        | \$160,153,329        | \$172,782,977                  | \$164,040,321        | 7.3%                                    | -7.3%                       | 5.3%                       | 1.6%            | \$11,701,842    |  |
| Total from City's Accounting System (FAMIS)                                     | \$171,165,272        | \$160,069,424        | \$173,069,260                  | \$164,038,782        | 6.9%                                    | -7.5%                       | 5.5%                       | 1.4%            | \$11,095,848    |  |

## (In Millions of Dollars)



| Table 2: Wage Tax by Industry- Fiscal Year to Date (     | City of Philadelphia Revenue Department |                         |                         |                         |                   |                                 |                     |                                 |                            |
|--|---|-------------------------|-------------------------|-------------------------|-------------------|---------------------------------|---------------------|---------------------------------|----------------------------|
| NAICS Sector / Industry Group                            | FYTD 2016                               | FYTD 2015               | FYTD 2014               | FYTD 2013               | FYTD Grow<br>2015 | <u>th Rate (Jul - )</u><br>2014 | <u>Jan)</u><br>2013 | 3-Yr Annualized<br>(FYTD 13-16) | Difference<br>(FYTD 16-15) |
| Construction   | 37,331,688                              | 32,826,979              | 29,429,623              | 27,556,131              | 13.7%             | 11.5%                           | 6.8%                | 10.7%                           | 4,504,709                  |
| Manufacturing (includes headquarter offices & factories) | 61,567,993                              | 61,637,356              | 59,876,270              | 61,510,025              | -0.1%             | 2.9%                            | -2.7%               | 0.0%                            | (69,363)                   |
| Chemicals, Petroleum Refining                            | 11,020,030                              | 10,579,869              | 10,543,678              | 11,701,306              | 4.2%              | 0.3%                            | -9.9%               | -2.0%                           | 440,161                    |
| Pharmaceuticals  | 11,244,016                              | 12,098,475              | 10,963,023              | 12,101,169              | -7.1%             | 10.4%                           | -9.4%               | -2.4%                           | (854,460)                  |
| Transportation Equipment                                 | 6,262,355                               | 6,218,389               | 5,984,541               | 5,692,440               | 0.7%              | 3.9%                            | 5.1%                | 3.2%                            | 43,966                     |
| Food & Beverage Products                                 | 9,096,516                               | 8,843,454               | 8,582,577               | 8,530,665               | 2.9%              | 3.0%                            | 0.6%                | 2.2%                            | 253,062                    |
| Machinery, Electronic, and Other Electric Equipment      | 5,409,128                               | 5,508,150               | 5,510,085               | 5,263,186               | -1.8%             | 0.0%                            | 4.7%                | 0.9%                            | (99,022)                   |
| Metal Manufacturing                                      | 4,739,719                               | 4,630,225               | 4,584,582               | 4,868,537               | 2.4%              | 1.0%                            | -5.8%               | -0.9%                           | 109,493                    |
| Miscellaneous Manufacturing                              | 13,796,229                              | 13,758,793              | 13,707,784              | 13,352,722              | 0.3%              | 0.4%                            | 2.7%                | 1.1%                            | 37,436                     |
| Public Utilities   | 6,769,017                               | 6,869,824               | 6,541,645               | 6,335,497               | -1.5%             | 5.0%                            | 3.3%                | 2.2%                            | (100,807)                  |
| Transportation and Warehousing                           | 34,435,757                              | 32,829,358              | 31,486,192              | 30,432,403              | 4.9%              | 4.3%                            | 3.5%                | 4.2%                            | 1,606,399                  |
| Telecommunication  | 21,166,403                              | 18,547,274              | 17,127,574              | 16,824,826              | 14.1%             | 4.3%                            | 1.8%                | 8.0%                            | 2,619,130                  |
|  |   |                         |                         |                         |                   |                                 |                     |                                 |                            |
| Publishing, Broadcasting, and Other Information          | 13,783,929                              | 13,506,376              | 13,737,537              | 12,595,306              | 2.1%              | -1.7%                           | 9.1%                | 3.1%                            | 277,554                    |
| Wholesale Trade  | 24,925,096                              | 24,012,992              | 23,076,082              | 23,006,329              | 3.8%              | 4.1%                            | 0.3%                | 2.7%                            | 912,104                    |
| Retail Trade   | 49,302,277                              | 48,451,948              | 46,213,419              | 45,542,422              | 1.8%              | 4.8%                            | 1.5%                | 2.7%                            | 850,329                    |
| Banking & Credit Unions                                  | 19,787,182                              | 18,851,076              | 19,735,848              | 19,697,482              | 5.0%              | -4.5%                           | 0.2%                | 0.2%                            | 936,106                    |
| Securities / Financial Investments                       | 25,110,186                              | 23,413,353              | 23,357,085              | 24,034,843              | 7.2%              | 0.2%                            | -2.8%               | 1.5%                            | 1,696,832                  |
| Insurance  | 33,435,037                              | 31,131,935              | 29,893,189              | 28,027,406              | 7.4%              | 4.1%                            | 6.7%                | 6.1%                            | 2,303,102                  |
| Real Estate, Rental and Leasing                          | 14,834,720                              | 14,322,455              | 13,675,686              | 14,270,426              | 3.6%              | 4.7%                            | -4.2%               | 1.3%                            | 512,265                    |
| Health and Social Services                               | 210,497,785                             | 200,730,198             | 197,926,961             | 189,549,563             | 4.9%              | 1.4%                            | 4.4%                | 3.6%                            | 9,767,587                  |
| Hospitals  | 112,531,648                             | 107,289,792             | 106,676,088             | 101,808,297             | 4.9%              | 0.6%                            | 4.8%                | 3.4%                            | 5,241,857                  |
| Doctors, Dentists, and Other Health Practitioners        | 26,588,400                              | 25,900,605              | 26,137,008              | 25,982,514              | 2.7%              | -0.9%                           | 0.6%                | 0.8%                            | 687,795                    |
| Outpatient Care Centers and Other Health Services        | 31,552,001                              | 29,596,411              | 29,570,101              | 25,693,466              | 6.6%              | 0.1%                            | 15.1%               | 7.1%                            | 1,955,591                  |
| Nursing & Personal Care Facilities                       | 20,885,659                              | 20,134,200              | 19,754,854              | 19,354,050              | 3.7%              | 1.9%                            | 2.1%                | 2.6%                            | 751,459                    |
| Social Services  | 18,940,076                              | 17,809,190              | 15,788,910              | 16,711,235              | 6.4%              | 12.8%                           | -5.5%               | 4.3%                            | 1,130,886                  |
| Education  | 98,020,295                              | 96,049,534              | 89,741,344              | 85,632,119              | 2.1%              | 7.0%                            | 4.8%                | 4.6%                            | 1,970,762                  |
| College and Universities                                 | 76,071,980                              | 74,818,303              | 69,104,515              | 66,167,469              | 1.7%              | 8.3%                            | 4.4%                | 4.8%                            | 1,253,678                  |
| Elementary, Secondary Schools (except public schools)    | 14,979,872                              | 14,482,669              | 13,926,446              | 12,975,202              | 3.4%              | 4.0%                            | 7.3%                | 4.9%                            | 497,204                    |
| Other Educational Services                               | 6,968,442                               | 6,748,562               | 6,710,382               | 6,489,449               | 3.3%              | 0.6%                            | 3.4%                | 2.4%                            | 219,880                    |
| Professional Services                                    | 119,530,548                             | 112,712,518             | 110,109,856             | 108,977,103             | 6.0%              | 2.4%                            | 1.0%                | 3.1%                            | 6,818,030                  |
| Legal Services   | 43,636,684                              | 43,465,735              | 43,589,978              | 44,022,894              | 0.4%              | -0.3%                           | -1.0%               | -0.3%                           | 170,949                    |
| Management Consulting                                    | 24,582,664                              | 22,058,663              | 21,571,701              | 21,591,620              | 11.4%             | 2.3%                            | -0.1%               | 4.4%                            | 2,524,001                  |
| Engineering & Architectural Services                     | 12,596,158                              | 11,950,375              | 11,369,244              | 11,427,376              | 5.4%              | 5.1%                            | -0.5%               | 3.3%                            | 645,783                    |
| Computer   | 9,703,205                               | 9,100,108               | 9,051,946               | 8,813,045               | 6.6%              | 0.5%                            | 2.7%                | 3.3%                            | 603,097                    |
| Accounting, Auditing, Bookkeeping                        | 12,613,427                              | 11,301,135              | 10,059,640              | 9,753,246               | 11.6%             | 12.3%                           | 3.1%                | 9.0%                            | 1,312,292                  |
| Advertising and Other Professional Services              | 16,398,409                              | 14,836,502              | 14,467,347              | 13,368,923              | 10.5%             | 2.6%                            | 8.2%                | 7.0%                            | 1,561,907                  |
| Hotels   |   |                         |                         |                         |                   |                                 |                     |                                 |                            |
| Restaurants  | 6,110,364<br>29,280,318                 | 6,650,477<br>26,741,491 | 6,327,402<br>25,569,782 | 6,609,344<br>24,154,650 | -8.1%<br>9.5%     | 5.1%<br>4.6%                    | -4.3%<br>5.9%       | -2.6%<br>6.6%                   | (540,113)<br>2,538,827     |
|  |   |                         |                         |                         |                   | 2.3%                            |                     | 7.1%                            |                            |
| Sport Teams  | 11,603,500<br>7,736,170                 | 11,112,607<br>7,299,173 | 10,865,979              | 9,445,561               | 4.4%<br>6.0%      | 2.3%<br>5.0%                    | 15.0%               |                                 | 490,892                    |
| Arts, Entertainment, and Other Recreation                |   |                         | 6,949,072               | 6,812,408               | 6.0%              |                                 | 2.0%                | 4.3%                            | 436,997                    |
| Other Sectors  | 73,976,713                              | 69,710,457              | 66,400,099              | 63,706,378              | 6.1%              | 5.0%                            | 4.2%                | 5.1%                            | 4,266,256                  |
| Membership Organizations                                 | 20,651,557                              | 20,016,913              | 19,317,647              | 18,549,754              | 3.2%              | 3.6%                            | 4.1%                | 3.6%                            | 634,644                    |
| Employment/Outsourcing Agencies                          | 16,997,847                              | 15,595,312              | 14,587,509              | 13,982,002              | 9.0%              | 6.9%                            | 4.3%                | 6.7%                            | 1,402,534                  |
| Security and Investigation Services                      | 5,096,009                               | 4,679,850               | 4,555,381               | 4,588,428               | 8.9%              | 2.7%                            | -0.7%               | 3.6%                            | 416,159                    |
| Services to Buildings                                    | 6,713,003                               | 6,904,171               | 6,682,909               | 6,783,268               | -2.8%             | 3.3%                            | -1.5%               | -0.3%                           | (191,168)                  |
| Miscellaneous Sectors                                    | 24,518,298                              | 22,514,211              | 21,256,652              | 19,802,927              | 8.9%              | 5.9%                            | 7.3%                | 7.4%                            | 2,004,087                  |
| Government   | 123,656,491                             | 119,741,241             | 120,350,414             | 121,411,093             | 3.3%              | -0.5%                           | -0.9%               | 0.6%                            | 3,915,250                  |
| State Government (PA)                                    | 7,117,486                               | 6,901,320               | 6,763,254               | 6,833,457               | 3.1%              | 2.0%                            | -1.0%               | 1.4%                            | 216,166                    |
| City, School District, Local Quasi Govt.                 | 67,560,652                              | 68,264,832              | 67,287,932              | 68,021,702              | -1.0%             | 1.5%                            | -1.1%               | -0.2%                           | (704,180)                  |
| Federal Government (includes US Post Office)             | 47,681,687                              | 43,385,215              | 45,077,475              | 45,255,971              | 9.9%              | -3.8%                           | -0.4%               | 1.8%                            | 4,296,473                  |
| Other Governments  | 1,296,665                               | 1,189,874               | 1,221,753               | 1,299,965               | 9.0%              | -2.6%                           | -6.0%               | -0.1%                           | 106,791                    |
| Unclassified Accounts                                    | 2,153,159                               | 1,446,415               | 1,456,200               | 1,455,603               | 48.9%             | -0.7%                           | 0.0%                | 13.9%                           | 706,745                    |
| Total from Taxpayer Database (TIPS)                      | \$1,025,014,627                         | \$978,595,036           | \$949,847,259           | \$927,586,920           | 4.7%              | 3.0%                            | 2.4%                | 3.4%                            | \$46,419,592               |
| Total from City's Accounting System (FAMIS)              | \$1,023,577,162                         | \$978,474,201           | \$949,641,945           | \$927,165,309           | 4.6%              | 3.0%                            | 2.4%                | 3.4%                            | \$45,102,961               |