Table 1: Monthly Collection Data

## Realty Transfer Tax by Property Type Monthly 2016 (APR - JUN)

| Description & BRT Code                       | APR          | 2016          | MAY          | 2016          | JUN          | 2016          | Total APR - JUN 2016 |               |  |
|--|--------------|---------------|--------------|---------------|--------------|---------------|----------------------|---------------|--|
| Description & BK1 Code                       | # of records | local tax     | # of records | local tax     | # of records | local tax     | # of records         | local tax     |  |
| Non-residential                              |              |               |              | •             |              |               |                      |               |  |
| General Commercial (88-2)                    | 43           | 551,915       | 44           | 482,481       | 65           | 1,326,912     | 152                  | \$ 2,361,308  |  |
| Office Bldgs, hotels and garages (88-3)      | 3            | 1,882,500     | 4            | 238,191       | 6            | 408,990       | 13                   | \$ 2,529,681  |  |
| Industrial (88-4)                            | 26           | 738,701       | 41           | 670,913       | 47           | 1,397,706     | 114                  | \$ 2,807,320  |  |
| Other Non-residential (88-5,88-6, 87, 77,78) | 99           | 848,389       | 118          | 849,181       | 123          | 818,674       | 340                  | \$ 2,516,244  |  |
| Total Non-residential                        | 171          | 4,021,505     | 207          | 2,240,767     | 241          | 3,952,282     | 619                  | \$ 10,214,553 |  |
| Residential                                  |              |               |              |               |              |               |                      |               |  |
| Condominiums (88-8)                          | 193          | 2,129,542     | 233          | 2,828,911     | 291          | 3,530,370     | 717                  | \$ 8,488,823  |  |
| Apartments (88-1)                            | 23           | 473,016       | 19           | 712,150       | 23           | 283,060       | 65                   | \$ 1,468,225  |  |
| Residential Wards (01 thur 76)               | 3,170        | 9,941,060     | 3,246        | 10,523,622    | 4,158        | 14,549,154    | 10,574               | \$ 35,013,836 |  |
| Total Residential                            | 3,386        | 12,543,617    | 3,498        | 14,064,682    | 4,472        | 18,362,584    | 11,356               | \$ 44,970,884 |  |
| Unclassified                                 |              |               |              |               |              |               |                      |               |  |
| Unclassified                                 | 68           | 10,166        | 80           | 26,850        | 87           | 4,530         | 235                  | \$ 41,546     |  |
| Total RTT records                            | 3,625        | \$ 16,575,288 | 3,785        | \$ 16,332,299 | 4,800        | \$ 22,319,396 | 12,210               | \$ 55,226,983 |  |
| Void accounts                                | -            | 1             | •            | -             | -            | -             | -                    | \$ -          |  |

### Realty Transfer Tax by Location Monthly 2016 (APR - JUN)

| Description & ZipCode                                   | APR 2016     |               | MAY 2016     |            | JUN          | 2016                   | Total APR - JUN 2016 |               |  |
|---|--------------|---------------|--------------|------------|--------------|------------------------|----------------------|---------------|--|
| Description & Zipcode                                   | # of records | local tax     | # of records | local tax  | # of records | # of records local tax |                      | local tax     |  |
| Center City (19102, 03, 06, 07, 08, 09, 10, 23, 30, 46, | 47, 92)      |               |              |            |              |                        |                      |               |  |
| Center City Residential                                 | 524          | 5,102,769     | 549          | 5,788,908  | 798          | 7,789,967              | 1,871                | \$ 18,681,644 |  |
| Center City Non-residential                             | 37           | 1,146,851     | 39           | 731,460    | 49           | 1,327,117              | 125                  | \$ 3,205,428  |  |
| Total Center City                                       | 561          | 6,249,621     | 588          | 6,520,368  | 847          | 9,117,084              | 1,996                | \$ 21,887,072 |  |
| Other Neighborhoods                                     |              |               |              |            |              |                        |                      |               |  |
| Other Neighborhoods Residential                         | 2,861        | 7,431,548     | 2,949        | 8,275,775  | 3,674        | 10,572,617             | 9,484                | \$ 26,279,939 |  |
| Other Neighborhoods Non-residential                     | 134          | 2,874,654     | 168          | 1,509,306  | 192          | 2,625,165              | 494                  | \$ 7,009,125  |  |
| Total Other Neighborhoods                               | 2,995        | 10,306,201    | 3,117        | 9,785,081  | 3,866        | 13,197,782             | 9,978                | \$ 33,289,064 |  |
| Unclassified  |              |               |              |            |              |                        |                      |               |  |
| Unclassified  | 69           | \$ 19,466     | 80           | 26,850     | 87           | \$ 4,530               | 236                  | \$ 50,846     |  |
| Total RTT records                                       | 3,625        | \$ 16,575,288 | 3,785        | 16,332,299 | 4,800        | \$ 22,319,396          | 12,210               | \$ 55,226,983 |  |
| Void accounts   | -            | \$ -          | -            | \$ -       | -            | \$ -                   | -                    | \$ -          |  |

#### Comparison with FAMIS for Quarter

| FAMIS APR 2016                | \$<br>16,157,325 |
|-------------------------------|------------------|
| FAMIS MAY 2016                | \$<br>17,487,534 |
| FAMIS JUN 2016                | \$<br>22,423,891 |
| FAMIS Total Transfer Tax      | \$<br>56,068,750 |
| RTT Data file Total Local Tax | \$<br>55,226,983 |
| FAMIS less RTT Datafile       | \$<br>841,767    |

Table 2: Quarter to Quarter Comparisons

# Realty Transfer Tax by Property Type Quarterly Comparison

| Description & BRT Code                  | Total APR    | Total APR   | Total APR - JUN 2015 |    |            | erence                 | % Difference   |              |           |
|---|--------------|-------------|----------------------|----|------------|------------------------|----------------|--------------|-----------|
| Description & BRT Code                  | # of records | local tax   | # of records         |    | local tax  | # of records local tax |                | # of records | local tax |
| Non-residential                         |              |             |                      |    |            |                        |                |              |           |
| General Commercial (88-2)               | 152          | \$ 2,361,3  | 08 114               | \$ | 2,642,612  | 38                     | \$ (281,304    | 33.3%        | -10.6%    |
| Office Bldgs, hotels and garages (88-3) | 13           | \$ 2,529,6  | 81 35                | \$ | 15,516,636 | (22)                   | \$ (12,986,955 | -62.9%       | -83.7%    |
| Industrial (88-4)                       | 114          | \$ 2,807,3  | 20 105               | \$ | 1,640,523  | 9                      | \$ 1,166,797   | 8.6%         | 71.1%     |
| Other Non-residential (88-5,88-6,77,78) | 340          | \$ 2,516,2  | 44 283               | \$ | 1,754,454  | 57                     | \$ 761,790     | 20.1%        | 43.4%     |
| Total Non-residential                   | 619          | \$ 10,214,  | 537                  | \$ | 21,554,224 | 82                     | \$ (11,339,671 | 15.3%        | -52.6%    |
| Residential                             |              |             |                      |    |            |                        |                |              |           |
| Condominiums (88-8)                     | 717          | \$ 8,488,8  | 23 689               | \$ | 8,106,604  | 28                     | \$ 382,219     | 4.1%         | 4.7%      |
| Apartments (88-1)                       | 65           | \$ 1,468,2  | 25 43                | \$ | 5,396,709  | 22                     | \$ (3,928,484  | 51.2%        | -72.8%    |
| Residential Wards (01 thur 76)          | 10,574       | \$ 35,013,8 | 36 8,702             | \$ | 28,814,815 | 1,872                  | \$ 6,199,021   | 21.5%        | 21.5%     |
| Total Residential                       | 11,356       | \$ 44,970,  | 9,434                | \$ | 42,318,128 | 1,922                  | \$ 2,652,756   | 20.4%        | 6.3%      |
| Unclassified                            |              |             |                      |    |            |                        |                |              |           |
| Unclassified                            | 235          | \$ 41,5     | 46 185               | \$ | -          | 50                     | \$ 41,546      | 27.0%        | -         |
| Total RTT records                       | 12,210       | \$ 55,226,9 | 83 10,156            | \$ | 63,872,352 | 2,054                  | \$ (8,645,369) | 20.2%        | -13.5%    |
| Voided transactions                     | =            | \$          | -                    | \$ | -          | -                      | \$ -           |              |           |

## **Realty Transfer Tax by Location**

**Quarterly Comparison** 

| Description & ZipCode                         | Total APR - JUN 2016 |           | Total APR - JUN 2015 |              |    | Difference |              |           | % Difference |              |           |
|---|----------------------|-----------|----------------------|--------------|----|------------|--------------|-----------|--------------|--------------|-----------|
| Description & Zipcode                         | # of records         | local tax |                      | # of records |    | local tax  | # of records | local tax |              | # of records | local tax |
| Center City (19102, 03, 06, 07, 08, 09, 10, 2 | 3, 30, 46, 47, 92)   |           |                      |              |    |            |              |           |              |              |           |
| Center City Residential                       | 1,871                | \$ 18     | 8,681,644            | 1,644        | \$ | 20,352,197 | 227          | \$        | (1,670,553)  | 13.8%        | -8.2%     |
| Center City Non-residential                   | 125                  | \$ 3      | 3,205,428            | 121          | \$ | 17,348,988 | 4            | \$        | (14,143,560) | 3.3%         | -81.5%    |
| Total Center City                             | 1,996                | \$ 21     | 1,887,072            | 1,765        | \$ | 37,701,185 | 231          | \$        | (15,814,113) | 13.1%        | -41.9%    |
| Other Neighborhoods                           |                      |           |                      |              |    |            |              |           |              |              |           |
| Other Neighborhoods Residential               | 9,484                | 26        | 6,279,939            | 7,790        | \$ | 21,965,931 | 1,694        | \$        | 4,314,008    | 21.7%        | 19.6%     |
| Other Neighborhoods Non-residential           | 494                  | 7         | 7,009,125            | 416          | \$ | 4,205,236  | 78           | \$        | 2,803,889    | 18.8%        | 66.7%     |
| Total Other Neighborhoods                     | 9,978                | \$ 33     | 3,289,064            | 8,206        | \$ | 26,171,167 | 1,772        | \$        | 7,117,897    | 21.6%        | 27.2%     |
| Unclassified                                  |                      |           |                      |              |    |            |              |           |              |              |           |
| Unclassified                                  | 236                  |           | 50,846               | 185          | \$ | -          | 51           | \$        | 50,846       | 27.6%        | -         |
| Total RTT records                             | 12,210               | \$ 55     | 5,226,983            | 10,156       | \$ | 63,872,352 | 2,054        | \$        | (8,645,369)  | 20.2%        | -13.5%    |
| Voided transactions                           |                      | \$        | -                    | ı            | \$ | -          | ı            | \$        | -            | -            | -         |

Note: the count of transactions (# of records ) includes transactions where total consideration is one dollar as well as other transactions where there is no local tax due. Also, in those cases where there are multiple properties transferred in one transaction, the count of transactions is equal to one

Table 3: Fiscal Year Comparison

# Realty Transfer Tax by Property Type - Fiscal Year Comparison

| Description & BRT Code                  | Total FY     | 2016 (July - June) | Total FY | 2015 (July - June) | 1            | Difference     | % Difference |           |
|---|--------------|--------------------|----------|--------------------|--------------|----------------|--------------|-----------|
| Description & BK1 Code                  | # of records | records local tax  |          | local tax          | # of records | local tax      | # of records | local tax |
| Non-residential                         |              |                    |          |                    |              |                |              |           |
| General Commercial (88-2)               | 622          | \$ 14,992,323      | 521      | \$ 13,690,385      | 101          | \$ 1,301,938   | 19.4%        | 9.5%      |
| Office Bldgs, hotels and garages (88-3) | 76           | \$ 28,110,437      | 88       | \$ 30,898,512      | (12)         | \$ (2,788,075) | -13.6%       | -9.0%     |
| Industrial (88-4)                       | 480          | \$ 10,513,852      | 377      | \$ 6,093,362       | 103          | \$ 4,420,490   | 27.3%        | 72.5%     |
| Other Non-residential (88-5,88-6,77,78) | 1,244        | \$ 10,911,449      | 1,044    | \$ 8,964,616       | 200          | \$ 1,946,833   | 19.2%        | 21.7%     |
| Total Non-residential                   | 2,422        | \$ 64,528,061      | 2,030    | \$ 59,646,875      | 392          | \$ 4,881,186   | 19.3%        | 8.2%      |
| Residential                             |              |                    |          |                    |              |                |              |           |
| Condominiums (88-8)                     | 2,309        | \$ 25,675,156      | 2,292    | \$ 24,842,988      | 17           | \$ 832,168     | 0.7%         | 3.3%      |
| Apartments (88-1)                       | 304          | \$ 22,783,760      | 242      | \$ 16,872,164      | 62           | \$ 5,911,596   | 25.6%        | 35.0%     |
| Residential Wards (01 thru 76)          | 37,156       | \$ 122,755,238     | 29,484   | \$ 97,481,062      | 7,672        | \$ 25,274,176  | 26.0%        | 25.9%     |
| Total Residential                       | 39,769       | \$ 171,214,155     | 32,018   | \$ 139,196,213     | 7,751        | \$ 32,017,942  | 24.2%        | 23.0%     |
| Unclassified                            |              |                    |          |                    |              |                |              |           |
| Unclassified                            | 807          | \$ 61,382          | 635      | \$ 56,530          | 172          | \$ 4,852       | 27.1%        | 8.6%      |
| Total RTT records                       | 42,998       | 235,803,598        | 34,683   | 198,899,618        | 8,315        | \$ 36,903,980  | 24.0%        | 18.6%     |
| Voided transactions                     | -            | \$ -               | 33       | \$ 211,833         | (33)         | \$ (211,833)   | -100.0%      | -100.0%   |

#### Realty Transfer Tax by Location - Fiscal Year Comparison

| Description & ZipCode   | Total FY     | 2016 (July - June) | Total FY     | 2015 (July - June) | ı                      | Difference     | % Difference |           |
|---|--------------|--------------------|--------------|--------------------|------------------------|----------------|--------------|-----------|
| Description & ZipCode   | # of records | local tax          | # of records | local tax          | # of records local tax |                | # of records | local tax |
| Center City (19102, 03, 06, 07, 08, 09, 10, 23, 30, 46, 47, 92) |              |                    |              |                    |                        |                |              |           |
| Center City Residential   | 6,325        | \$ 64,595,969      | 5,436        | \$ 60,011,131      | 889                    | \$ 4,584,838   | 16.4%        | 7.6%      |
| Center City Non-residential                                     | 587          | \$ 30,742,258      | 482          | \$ 38,093,385      | 105                    | \$ (7,351,127) | 21.8%        | -19.3%    |
| Total Center City   | 6,912        | \$ 95,338,227      | 5,918        | \$ 98,104,516      | 994                    | \$ (2,766,289) | 16.8%        | -2.8%     |
| Other Neighborhoods   |              |                    |              |                    |                        |                |              |           |
| Other Neighborhoods Residential                                 | 33,443       | \$ 106,608,886     | 26,582       | \$ 79,185,082      | 6,861                  | \$ 27,423,804  | 25.8%        | 34.6%     |
| Other Neighborhoods Non-residential                             | 1,835        | \$ 33,785,803      | 1,548        | \$ 21,553,490      | 287                    | \$ 12,232,313  | 18.5%        | 56.8%     |
| Total Other Neighborhoods                                       | 35,278       | \$ 140,394,689     | 28,130       | \$ 100,738,572     | 7,148                  | \$ 39,656,117  | 25.4%        | 39.4%     |
| Unclassified  | Unclassified |                    |              |                    |                        |                |              |           |
| Unclassified  | 808          | \$ 70,682          | 635          | \$ 56,530          | 173                    | \$ 14,152      | 27.2%        | 25.0%     |
| Total RTT records   | 42,998       | \$ 235,803,598     | 34,683       | \$ 198,899,618     | 8,315                  | \$ 36,903,980  | 24.0%        | 18.6%     |
| Voided transactions   | -            | \$ -               | 33           | \$ 211,833         | (33)                   | \$ (211,833)   | -100.0%      | -100.0%   |

Note: the count of transactions (# of records ) includes transactions where total consideration is one dollar as well as other transactions where there is no local tax due. Also, in those cases where there are multiple properties being transferred in one transaction, the count of transaction is one.

#### Comparison with FAMIS for Fiscal 2016 (in 000)

| FAMIS Total Transfer Tax      | \$<br>236,282 |
|-------------------------------|---------------|
| RTT Data file Total Local Tax | \$<br>235,804 |
| FAMIS less RTT Datafile       | \$<br>479     |