

SECURITY RFP Q & A - 2

- 1) Who was last year's security service provider for the marathon?  
THIS RFP IS FOR THE 2012 PHILADELPHIA MARATHON, THUS PROVIDER INFORMATION FROM 2011 IS NOT PERTINENT.
- 2) What was their bill rate last year?  
AGAIN, THIS BID FOCUSES ON 2012. PLEASE SUBMIT THE RATE(S) FOR YOUR COMPANY.
- 3) How many hours did the security service provider bill for; what was the total invoice due submitted by the security service provider?  
WE ANTICIPATE 800-1200 BILLABLE HOURS IN 2012
- 4) Were additional officers requested than what was requested in last year's marathon RFP, if so, how many officers and additional hours?  
THERE MAY BE ADDITIONAL OFFICERS REQUESTED THAN WHAT WAS IN THE RFP.

Were these hours billed at a different rate than the contracted/normal hours by the security service provider?

THE PROPOSAL SHOULD OUTLINE WHETHER OR NOT THE VENDOR WOULD BILL AT A DIFFERENT RATE SHOULD THERE BE A NEED TO DEVIATE FROM THE CONTRACTED HOURS. IF THERE WOULD BE A CHANGE IN RATE, PLEASE PROVIDE SUCH.

- 5) Why was this bid reopened / RFP released again?  
THE PHILADELPHIA MARATHON RETAINS THE RIGHT TO DO SO, UNDER SECTION IV OF THE RFP.
- 6) Are there reschedule dates for inclement weather during the marathon, if so, when?  
NO, THE EVENT IS RAIN OR SHINE.
- 7) Is it permissible or preferred to have Act 235 certified Armed Agents?  
AT A MAXIMUM, ONE ARMED AGENT MAY BE REQUESTED, OTHERWISE, NO ARMED GUARDS ARE PERMISSIBLE.
- 8) May we assume that all guards will be required at each location from the starting time to the finish time stated in the RFP? THERE MAY BE ADDITIONAL OFFICERS REQUESTED THAN WHAT WAS IN THE RFP, AS WELL AS HOURLY CHANGES.

- 9) Are the guards required to have any equipment such as walkie-talkies or other communicators or any kind of weapons, batons, handcuffs, pepper spray, first aid kits, etc.  
THE MARATHON WILL GIVE SECURITY SUPERVISORS MARATHON RADIOS ON RACE DAYS. SECURITY SUPERVISORS ARE RESPONSIBLE FOR COMMUNICATING WITH THEIR STAFF IN THE MANNER THAT THEY SEE FIT FOR EFFECTIVE EFFICIENT COMMUNICATION. IT IS NOT ACCEPTABLE THAT A SECURITY SUPERVISOR NOT BE ABLE TO EFFICIENTLY CONTACT A GUARD AT REMOTE POST.
- 10) Will you require any security vehicles? If so, describe them and their function.  
NO
- 11) Of the number of guards required on page 2, do you expect an appropriate number to serve as supervisors or do you desire or require additional supervisory personnel? If so should we build their cost into that of the guard hourly rate or charge for them separately?  
WE EXEPECT THAT AN APPROPRIATE NUMBER WILL SERVE AS SUPERVISORS.  
PLEASE
- 12) Will the Philadelphia Police Department participate in this event in a security role, or do you plan to utilize only private security? This question relates to our protocols and cooperative meetings and planning with the Police.  
THE PPD WILL PARTICIPATE IN A SECURITY ROLE. THE SELECTED COMPANY SHOULD NOT MEET WITH THE PPD ABOUT THE PHILADELPHIA MARATHON WITHOUT PHILADELPHIA MARATHON STAFF PRESENT.
- 13) For the cost proposal, there appears to be no form or desired format stated. Do you require an hourly rate and a grand total for all hours listed?  
PLEASE PROVIDE AN HOURLY RATE FOR GUARDS, AN HOURLY RATE FOR SUPERVISORS, AND A GRAND TOTAL.
- 14) We would prefer not to reveal all of our current clients. Will it be a negative evaluation factor if we list 10 representative clients?  
IT WILL NOT BE A NEGATIVE EVALUATION IF YOU PROVIDE A LIST OF 10.
- 15) Is there any weighting for the evaluation factors? Is cost the most important factor?  
SEVERAL FACTORS ARE CONSIDERED WITH NO WEIGHTING, COST IS AMONG THE FACTORS.
- 16) On page 2, Item A (5), you ask responders to include how we will meet the stated objectives. Can you be more specific about how you will utilize the security officers at the events so we can respond to this question? In responding, you might discuss: crowd management and/or runner management functions, dignitary security, registration functions, first aid and medical assistance, courtesy functions, incident management, guarding of receipts, traffic control, other uses.  
SECURITY OFFICERS WILL BE USED TO RESTRICT ACCESS TO AREAS VIA CHECKING CREDENTIALS, MONITOR AREAS TO ELIMINATE THEFT.

- 17) On page 2, Item A(6), you ask us to describe a proposed schedule and milestones.  
Other than meeting shortly after award to review your specific requirements for our recruitment and training purposes and presenting our insurance certificates and then again a few days before the race to determine any last-minute changes to the requirements, do you have something else in mind here? If so, can you be more specific? Perhaps you will schedule pre-race meetings. If so, please include their number, dates and duration and purpose.  
THERE WILL BE 1-3 PRE-RACE MEETINGS AS NEEDED TO GO OVER THE SITE. THE DATES ARE TBD AND THE MEETINGS WILL LAST NO MORE THAN 2 HOURS.
- 18) What was the cost of the security last year?  
THIS RFP IS FOR THE 2012 PHILADELPHIA MARATHON, THUS PROVIDER INFORMATION FROM 2011 IS NOT PERTINENT.
- 19) Where can we view all bid questions related to this bid?  
THE QUESTIONS AND ANSWERS WILL BE POSTED AT [www.phila.gov/rfp](http://www.phila.gov/rfp) UNDER QUESTIONS AND ANSWERS WITH THE RFP.
- 20) Can you provide with a copy of the schedule of events including the time each event will begin?  
PLEASE REFER TO OUR WEBSITE AT WWW.PHILADELPHIAMARATHON.COM
- 21) Can you confirm of the number of personnel needed for each day.  
WE ARE REQUESTING A BID BASED ON THE NUMBERS STATED IN THE RFP.  
AFTER AWARD, THERE MAY BE ADDITIONAL OFFICERS REQUESTED THAN WHAT WAS IN THE RFP, AS WELL AS HOURLY CHANGES.
- 22) Can the proposal be bided on in part or must it be bided on in its entirety?  
IT NEEDS TO BE BID IN ITS ENTIRETY.
- 23) Is a master security bid required?  
THE MASTER BID SECURITY PROGRAM DOES NOT APPLY TO THIS REQUEST FOR PROPOSAL.
- 24) Can you provide a list of vendors who have already submitted a bid?  
NO
- 25) Can you provide bid information of the successful bidder in the past including the value of the contract ?  
NO
- 26) Was there a pre-bid meeting? If so, can you provide a list of those who were present?  
THERE WAS NOT A PRE-BID MEETING
- 27) Are there any addendum's that should be attached as a part of this bid for responsiveness?  
NO

28) What is the estimated number of participants for each events?

8K – 3000

KIDS RUN – 500

HALF MARATHON – 12,500

MARATHON – 14,500

29) Will radio equipment be supplied or required?

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