Moody's Investors Service

New Issue: Moody's assigns A2 to Philadelphia, PA's $174.3M Ser. 2015A GO refunding bonds; outlook stable

Global Credit Research - 17 Apr 2015

Maintains A2 on $4.2 billion of outstanding GO and service fee debt

PHILADELPHIA (CITY OF) PA
Cities (including Towns, Villages and Townships)
PA

Moody's Rating

<table>
<thead>
<tr>
<th>ISSUE</th>
<th>RATING</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Obligation Refunding Bonds, Series 2015A</td>
<td>A2</td>
</tr>
<tr>
<td>Sale Amount</td>
<td>$174,325,000</td>
</tr>
<tr>
<td>Expected Sale Date</td>
<td>05/16/15</td>
</tr>
<tr>
<td>Rating Description</td>
<td>General Obligation</td>
</tr>
</tbody>
</table>

Moody's Outlook STA

NEW YORK, April 17, 2015 --Moody's Investors Service has assigned an A2 rating to the City of Philadelphia, PA's $174.3 million Series 2015A General Obligation Refunding Bonds. The outlook is stable. Moody's maintains the A2 rating on the city's outstanding general obligation and service fee debt. Post-sale, the city will have $4.2 billion of tax-backed debt.

SUMMARY RATING RATIONALE

The A2 rating reflects the city's large tax base, and its position as a regional economic center anchored by a significant nonprofit institutional presence and a number of major corporations and other large employers. The rating also incorporates the city's heavy debt burden, high fixed costs, and below-average financial position, which has historically been pressured because of reliance on economically sensitive revenues.

OUTLOOK

The stable outlook reflects the stabilized trends in most of the city's important tax revenues, driven by a growing economy and tax base. Many of the weak socioeconomic characteristics of the city - such as a high poverty rate and low income levels - have shown more positive trends in recent years. Although the city faces numerous pressures in the long term, including large unfunded pension liabilities and other benefit costs, comprehensive financial planning and a generally strengthening tax base will keep the city's credit profile stable.

WHAT COULD MAKE THE RATING GO UP

Continued growth in the tax base and strengthening of the socioeconomic profile
Expansion of reserves to levels consistent with higher rating categories
Substantial decrease of unfunded pension liabilities

WHAT COULD MAKE THE RATING GO DOWN

Resumption of tax base declines
Return to lower or negative fund balance levels
Failure to fund pension plan on a sound basis going forward
STRENGTHS

Regional economic center with major institutional presence
Comprehensive long-term financial planning
Recent trend of improving revenues
Reversal of historical contraction in the tax base and loss of population

CHALLENGES

Below-average socioeconomic characteristics
Weaker than average reserve levels
Exposure to economically sensitive revenues
Heavy unfunded pension liabilities
Large debt burden

RECENT DEVELOPMENTS

There are no material updates to the city's credit profile since our last report on March 19.

DETAILED RATING RATIONALE

ECONOMY AND TAX BASE: LARGE ECONOMIC CENTER CONTINUES TO GROW

Philadelphia is the economic center of a large, multi-state region, and the tax base has begun to grow after decades of decline.

With a population of roughly 1.6 million, Philadelphia is the fifth-largest city in the US by population, and is at the center of the sixth-largest metropolitan area. The city underwent a protracted decline in the post-industrial era, with population falling 26% since 1950. The city's socioeconomic profile is weak: poverty is among the highest of any large US city at 26.3%, the median family income is equal to 72% of the US median, and unemployment, at 6.2% as of December, was higher than the US rate of 5.6%.

The past half-century has shown more positive trends for the roughly $97 billion tax base, however. The population is growing, getting better-educated, and personal income has increased 21% since 2009. We attribute the city's growth to national demographic trends, as well as the appeal of the city's substantial mix of universities, hospitals, and other employers. Of the 10 biggest employers in the city, nine are either higher education or healthcare entities, most prominently the University of Pennsylvania (Aa2 positive) and the University of Pennsylvania Health System (Aa3 stable). The city is home to about 30 hospitals, including Thomas Jefferson University Hospital and the Children's Hospital of Philadelphia (Aa2 stable).

The city's strong nonprofit sector provides some underlying strength to the economy that is not reflected in tax base valuation or socioeconomic statistics. Approximately 27% of the city's base is exempt from property taxes. An estimated 155,000 college students live in Philadelphia, and about 300,000 people commute into the city daily. The traditional measures of tax base strength underestimate the city's economic resilience, although persistent poverty and weak income indices remain a challenge. Despite the economic improvement, the tax base will remain challenged to continue growing at the current pace in the long term.

FINANCIAL OPERATIONS AND RESERVES: VOLATILE REVENUE COMPOSITION, HISTORICALLY NARROW RESERVES

The city's mix of economically sensitive and volatile revenues will remain a challenge, particularly as it holds general fund reserves below the level of most peers.

The city's $3.9 billion general fund budget is funded primarily by a wage tax (46% of revenues, including taxes pledged to Pennsylvania Intergovernmental Cooperation Authority bonds), a property tax (14% of revenues), business income and receipts taxes (11%), a real estate transfer tax (6%), and a sales tax (4%).
Other than property taxes, the city’s tax revenues are highly susceptible to economic downturns, and have pressured the city’s finances in previous recessions.

The economic recovery of the past few years has increased tax receipts and helped the city’s finances recover: the general fund balance rose from as low as negative 3.5% in 2010 to a six-year high of 7.7% in 2013.

The city ran a deficit of roughly $70 million in 2014, largely due to an appropriation of its fund balance that was not fully replenished. The fund balance, now at 5.6%, is below levels of most other cities, and remains a key risk for the city in light of the sensitivity of its revenues to economic downturns. Further, the city’s long-term plan is to continue cutting its wage tax, although management expects the rate cuts will be offset by growth in taxable wages.

Favorably, the city has shown a willingness to increase property taxes to balance its budget, raising the levy by 10% in 2011. It also reduced staff by more than 1,500, and negotiated higher pension contributions from all collective bargaining groups.

Ultimately, the city’s conservative budgeting, comprehensive long-term financial planning, and efforts to contain costs will contribute to the maintenance of adequate reserves and ongoing stability. The city is under oversight from the state-appointed Pennsylvania Intergovernmental Cooperation Authority (PICA), which continues to monitor and help stabilize the city’s financial operations.

Liquidity

The city’s liquidity at the end of fiscal 2014 (year ended 6/30/2014) was solid at roughly 12% of revenues. The intra-year low point in cash (net of cash flow notes) is usually March, before property taxes are collected. In 2014, the net cash low was roughly $100 million, which is about 2.5% of revenues. This marks a substantial improvement from five years ago, when net cash balances were frequently negative.

The city issues Tax and Revenue Anticipation Notes roughly midway through its fiscal year. The city’s reliance on TRANs has declined significantly as its cash balances have improved; the 2015 TRAN issuance of $130 million (3.5% of revenues) was well below the 2009 issuance of $350 million (9.7% of revenues).

DEBT AND PENSIONS: HEAVY DEBT AND PENSION LIABILITIES

The city’s debt and pension liabilities are heavy and will remain a drag on its credit profile for the long term. The city’s tax-supported debt totals roughly $4.2 billion, equal to 4.2% of full value and 1.1 times revenues. Debt is heavy in large part because of the city’s $1.4 billion of Pension Obligation Bonds outstanding. Debt will remain heavy as it amortizes slowly (51% of principal is scheduled to be repaid in 10 years), and the city has material capital reinvestment needs that will be largely funded by debt.

Debt Structure

Philadelphia’s tax-supported debt includes general obligation bonds ($1.4 billion), PICA wage tax bonds ($363 million), and authority-issued service fee or lease bonds ($2.4 billion). See the “legal security” section below for a discussion of the city’s authority-issued bonds. The city has about $217 million of variable rate demand debt, backed by liquidity facilities and hedged with swaps.

Debt-Related Derivatives

The city has hedged its variable rate demand debt with swaps. The city is also party to one basis swap. The total value of the swaps is approximately negative $80 million.

Pensions and OPEB

The city operates one defined-benefit plan: the City of Philadelphia Public Employees Retirement System (not including the pension plan for the Philadelphia Gas Works). The plan has roughly 65,000 members. On an actuarial basis, the plan had $4.8 billion of assets and $10.5 billion of liabilities as of the 2014 actuarial valuation, for a funded ratio of 45.8%.

Moody’s makes certain adjustments to pension data to improve comparability of reported pension liabilities. After making these adjustments, the adjusted net pension liability for the city’s pension plan has averaged $9.4 billion over the past three years, which is equal to almost 11% of full value and 2.7 times revenues, well above average for Moody’s-rated local governments. The heavy liability is reflected in a heavy fixed-cost burden: the required
pension contribution is a very high 22% of revenues, which doesn’t include debt service on the city’s Pension Obligation Bonds. The city has reduced its assumed rate of return on its pension plan, to 7.8% from 8.75%.

The city’s other post-employment benefit liabilities are more modest: OPEB contributions are about 2% of revenues.

MANAGEMENT AND GOVERNANCE

Pennsylvania cities have an institutional framework score of Aa, or strong. Cities enjoy the authority to adjust the property tax millage without limitation. While many cities rely on economically sensitive revenues such as income taxes, they have the authority to increase property taxes to offset any declines in these revenues. Organized labor does have a strong presence in the state, and state labor law gives bargaining groups significant leeway to seek arbitration. Most cities have been challenged to control and predict labor costs.

The city is under oversight of a state board, PICA, which requires an approved five-year plan. The city has demonstrated a willingness to increase property taxes and cut costs, as well as decrease its assumed rate of return on its pension fund at a budgetary cost and negotiate pension and healthcare contributions from labor groups.

KEY STATISTICS

- Tax base size (estimated): $97 billion
- Full value per capita (estimated): $61,000
- Median family income as % of US: 72%
- General fund balance as a % of revenues: 5.6%
- 5-year dollar change in fund balance as a % of revenues: 7.6%
- Cash balance as a % of revenue: 11.7%
- 5-year dollar change in cash as a % of revenues: 10.3%
- Institutional Framework: Aa
- Operating History: 5-year average of operating revenues/operating expenditures: 1.00x
- Net direct debt/full value: 4.46%
- Net direct debt/operating revenues: 1.11x
- Moody’s ANPL/Full Value: 10.9%
- Moody’s ANPL/operating revenues: 2.7x

OBLIGOR PROFILE

Philadelphia is the fifth-largest city in the US by population. It has a general fund budget of $3.9 billion, and $4.2 billion of tax-supported debt.

LEGAL SECURITY

The 2015A bonds are secured by the city’s general obligation unlimited tax pledge.

USE OF PROCEEDS

Proceeds of the Series 2015A bonds will be used to advance refund the city’s 2008B bonds and portions of its 2006 and 2011 bonds (subject to change) for estimated net present value savings of 11%.

RATING METHODOLOGY

The principal methodology used in this rating was US Local Government General Obligation Debt published in January 2014. Please see the Credit Policy page on www.moodys.com for a copy of this methodology.
REGULATORY DISCLOSURES

For ratings issued on a program, series or category/class of debt, this announcement provides certain regulatory disclosures in relation to each rating of a subsequently issued bond or note of the same series or category/class of debt or pursuant to a program for which the ratings are derived exclusively from existing ratings in accordance with Moody's rating practices. For ratings issued on a support provider, this announcement provides certain regulatory disclosures in relation to the rating action on the support provider and in relation to each particular rating action for securities that derive their credit ratings from the support provider's credit rating. For provisional ratings, this announcement provides certain regulatory disclosures in relation to the provisional rating assigned, and in relation to a definitive rating that may be assigned subsequent to the final issuance of the debt, in each case where the transaction structure and terms have not changed prior to the assignment of the definitive rating in a manner that would have affected the rating. For further information please see the ratings tab on the issuer/entity page for the respective issuer on www.moodys.com.

Regulatory disclosures contained in this press release apply to the credit rating and, if applicable, the related rating outlook or rating review.

Please see www.moodys.com for any updates on changes to the lead rating analyst and to the Moody's legal entity that has issued the rating.

Please see the ratings tab on the issuer/entity page on www.moodys.com for additional regulatory disclosures for each credit rating.

Analysts

Dan Seymour
Lead Analyst
Public Finance Group
Moody's Investors Service

Gregory W. Lipitz
Additional Contact
Public Finance Group
Moody's Investors Service

Contacts

Journalists: (212) 553-0376
Research Clients: (212) 553-1653

Moody's Investors Service, Inc.
250 Greenwich Street
New York, NY 10007
USA

© 2015 Moody's Corporation, Moody’s Investors Service, Inc., Moody’s Analytics, Inc. and/or their licensors and affiliates (collectively, “MOODY’S”). All rights reserved.

CREDIT RATINGS ISSUED BY MOODY'S INVESTORS SERVICE, INC. AND ITS RATINGS AFFILIATES (“MIS”) ARE MOODY’S CURRENT OPINIONS OF THE RELATIVE FUTURE CREDIT RISK OF ENTITIES, CREDIT COMMITMENTS, OR DEBT OR DEBT-LIKE SECURITIES, AND CREDIT RATINGS AND RESEARCH PUBLICATIONS PUBLISHED BY MOODY’S (“MOODY’S PUBLICATIONS”) MAY INCLUDE MOODY’S CURRENT OPINIONS OF THE RELATIVE FUTURE CREDIT RISK OF ENTITIES, CREDIT COMMITMENTS, OR DEBT OR DEBT-LIKE SECURITIES. MOODY’S DEFINES CREDIT RISK AS THE RISK THAT AN ENTITY MAY NOT MEET ITS CONTRACTUAL, FINANCIAL OBLIGATIONS AS THEY COME DUE AND ANY ESTIMATED FINANCIAL LOSS IN THE EVENT OF DEFAULT. CREDIT RATINGS DO NOT ADDRESS ANY OTHER RISK, INCLUDING BUT NOT LIMITED TO: LIQUIDITY RISK, MARKET VALUE RISK, OR PRICE
VOLATILITY, CREDIT RATINGS AND MOODY’S OPINIONS INCLUDED IN MOODY’S PUBLICATIONS ARE NOT STATEMENTS OF CURRENT OR HISTORICAL FACT. MOODY’S PUBLICATIONS MAY ALSO INCLUDE QUANTITATIVE MODEL-BASED ESTIMATES OF CREDIT RISK AND RELATED OPINIONS OR COMMENTARY PUBLISHED BY MOODY’S ANALYTICS, INC. CREDIT RATINGS AND MOODY’S PUBLICATIONS DO NOT CONSTITUTE OR PROVIDE INVESTMENT OR FINANCIAL ADVICE, AND CREDIT RATINGS AND MOODY’S PUBLICATIONS ARE NOT AND DO NOT PROVIDE RECOMMENDATIONS TO PURCHASE, SELL, OR HOLD PARTICULAR SECURITIES. NEITHER CREDIT RATINGS NOR MOODY’S PUBLICATIONS COMMENT ON THE SUITABILITY OF AN INVESTMENT FOR ANY PARTICULAR INVESTOR. MOODY’S ISSUES ITS CREDIT RATINGS AND PUBLISHES MOODY’S PUBLICATIONS WITH THE EXPECTATION AND UNDERSTANDING THAT EACH INVESTOR WILL, WITH DUE CARE, MAKE ITS OWN STUDY AND EVALUATION OF EACH SECURITY THAT IS UNDER CONSIDERATION FOR PURCHASE, HOLDING, OR SALE.

MOODY’S CREDIT RATINGS AND MOODY’S PUBLICATIONS ARE NOT INTENDED FOR USE BY RETAIL INVESTORS AND IT WOULD BE RECKLESS FOR RETAIL INVESTORS TO CONSIDER MOODY’S CREDIT RATINGS OR MOODY’S PUBLICATIONS IN MAKING ANY INVESTMENT DECISION. IF IN DOUBT YOU SHOULD CONTACT YOUR FINANCIAL OR OTHER PROFESSIONAL ADVISER.

ALL INFORMATION CONTAINED HEREIN IS PROTECTED BY LAW, INCLUDING BUT NOT LIMITED TO, COPYRIGHT LAW, AND NONE OF SUCH INFORMATION MAY BE COPIED OR OTHERWISE REPRODUCED, REPACKAGED, FURTHER TRANSMITTED, TRANSFERRED, DISSEMINATED, REDISTRIBUTED OR RESOLD, OR STORED FOR SUBSEQUENT USE FOR ANY SUCH PURPOSE, IN WHOLE OR IN PART, IN ANY FORM OR MANNER OR BY ANY MEANS WHATSOEVER, BY ANY PERSON WITHOUT MOODY’S PRIOR WRITTEN CONSENT.

All information contained herein is obtained by MOODY’S from sources believed by it to be accurate and reliable. Because of the possibility of human or mechanical error as well as other factors, however, all information contained herein is provided “AS IS” without warranty of any kind. MOODY’S adopts all necessary measures so that the information it uses in assigning a credit rating is of sufficient quality and from sources MOODY’S considers to be reliable including, when appropriate, independent third-party sources. However, MOODY’S is not an auditor and cannot in every instance independently verify or validate information received in the rating process or in preparing the Moody’s Publications.

To the extent permitted by law, MOODY’S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability to any person or entity for any indirect, special, consequential, or incidental losses or damages whatsoever arising from or in connection with the information contained herein or the use of or inability to use any such information, even if MOODY’S or any of its directors, officers, employees, agents, representatives, licensors or suppliers is advised in advance of the possibility of such losses or damages, including but not limited to: (a) any loss of present or prospective profits or (b) any loss or damage arising where the relevant financial instrument is not the subject of a particular credit rating assigned by MOODY’S.

To the extent permitted by law, MOODY’S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability for any direct or compensatory losses or damages caused to any person or entity, including but not limited to by any negligence (but excluding fraud, willful misconduct or any other type of liability that, for the avoidance of doubt, by law cannot be excluded) on the part of, or any contingency within or beyond the control of, MOODY’S or any of its directors, officers, employees, agents, representatives, licensors or suppliers, arising from or in connection with the information contained herein or the use of or inability to use any such information.

NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE ACCURACY, TIMELINESS, COMPLETENESS, MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE OF ANY SUCH RATING OR OTHER OPINION OR INFORMATION IS GIVEN OR MADE BY MOODY’S IN ANY FORM OR MANNER WHATSOEVER.

Moody’s Investors Service, Inc., a wholly-owned credit rating agency subsidiary of Moody’s Corporation (“MCO”), hereby discloses that most issuers of debt securities (including corporate and municipal bonds, debentures, notes and commercial paper) and preferred stock rated by Moody’s Investors Service, Inc. have, prior to assignment of any rating, agreed to pay to Moody’s Investors Service, Inc. for appraisal and rating services rendered by it fees ranging from $1,500 to approximately $2,500,000. MCO and MIS also maintain policies and procedures to address the independence of MIS’s ratings and rating processes. Information regarding certain affiliations that may exist between directors of MCO and rated entities, and between entities who hold ratings from MIS and have also
between directors of MCO and rated entities, and between entities who hold ratings from MIS and have also
publicly reported to the SEC an ownership interest in MCO of more than 5%, is posted annually at
www.moodys.com under the heading “Investor Relations — Corporate Governance — Director and Shareholder
Affiliation Policy.”

For Australia only: Any publication into Australia of this document is pursuant to the Australian Financial Services
License of MOODY’S affiliate, Moody’s Investors Service Pty Limited ABN 61 003 399 657AFSL 336969 and/or
Moody’s Analytics Australia Pty Ltd ABN 94 105 136 972 AFSL 383569 (as applicable). This document is intended
to be provided only to “wholesale clients” within the meaning of section 761G of the Corporations Act 2001. By
continuing to access this document from within Australia, you represent to MOODY’S that you are, or are
accessing the document as a representative of, a “wholesale client” and that neither you nor the entity you
represent will directly or indirectly disseminate this document or its contents to “retail clients” within the meaning
of section 761G of the Corporations Act 2001. MOODY’S credit rating is an opinion as to the creditworthiness of a
debt obligation of the issuer, not on the equity securities of the issuer or any form of security that is available to
retail clients. It would be dangerous for “retail clients” to make any investment decision based on MOODY’S credit
rating. If in doubt you should contact your financial or other professional adviser.

For Japan only: MOODY’S Japan K.K. (“MJKK”) is a wholly-owned credit rating agency subsidiary of MOODY’S
Group Japan G.K., which is wholly-owned by Moody’s Overseas Holdings Inc., a wholly-owned subsidiary of
MCO. Moody’s SF Japan K.K. (“MSFJ”) is a wholly-owned credit rating agency subsidiary of MJKK. MSFJ is not a
Nationally Recognized Statistical Rating Organization (“NRSRO”). Therefore, credit ratings assigned by MSFJ are
Non-NRSRO Credit Ratings. Non-NRSRO Credit Ratings are assigned by an entity that is not a NRSRO and,
consequently, the rated obligation will not qualify for certain types of treatment under U.S. laws. MJKK and MSFJ
are credit rating agencies registered with the Japan Financial Services Agency and their registration numbers are
FSA Commissioner (Ratings) No. 2 and 3 respectively.

MJKK or MSFJ (as applicable) hereby disclose that most issuers of debt securities (including corporate and
municipal bonds, debentures, notes and commercial paper) and preferred stock rated by MJKK or MSFJ (as
applicable) have, prior to assignment of any rating, agreed to pay to MJKK or MSFJ (as applicable) for appraisal
and rating services rendered by it fees ranging from JPY200,000 to approximately JPY350,000,000.
MJKK and MSFJ also maintain policies and procedures to address Japanese regulatory requirements.