

**City of Philadelphia  
Economic Opportunity Plan  
Bids # 2321**

**I. Introduction, Definitions and Goals**

A. Chapter 17-1600 of The Philadelphia Code requires the development and implementation of "Economic Opportunity Plan(s)" for certain classes of contracts and covered projects as defined in Section 17-1601. The Economic Opportunity Plan ("Plan") memorializes the successful Bidder's best and good faith efforts to provide meaningful and representative opportunities for Minority Business Enterprises ("MBEs"), Woman Business Enterprises ("WBEs") and Disabled Business Enterprises ("DSBEs"), Disadvantaged Business Enterprises<sup>1</sup> ("DBEs") (collectively, "M/W/DSBEs") and an appropriately diverse building trades workforce in connection with the contract or covered project.

This Invitation and Bid and any resulting contract are subject to the Plan requirements as described in Section 17-1603 (2). Accordingly, by submission of its Bid, a responsive and responsible Bidder makes a legally binding commitment to abide by the provisions of this Plan which include Bidder's commitment to exercise its best and good faith efforts throughout the contract term to provide meaningful and representative contracting opportunities for M/W/DSBEs and to employ an appropriately diverse workforce of tradespeople including minority and female persons in all phases of any contract awarded under this Bid.

**Bidder hereby verifies that all information submitted to the City including without limitation, the Plan and all forms and attachments thereto, are true and correct and is notified that the submission of false information by Bidder is subject to the penalties of 18 Pa.C.S. Section 4904 relating to unsworn falsification to authorities. Bidder also acknowledges that if it is awarded a contract resulting from this Invitation and Bid, it is a felony in the third degree under 18 Pa.C.S. Section 4107.2 (a)(4) if, in the course of this contract, it fraudulently obtains public moneys reserved for or allocated or available to minority business enterprises or women's business enterprises.**

B. For the purposes of this Plan, MBE, WBE, DBE and DSBE shall refer to certified businesses so recognized by the City of Philadelphia through its Office of Economic Opportunity ("OEO"). Only the work or supply effort of firms that are certified as M/W/DSBEs by an OEO approved certifying agency<sup>2</sup> at the time of bid opening will be eligible to receive credit as a Best and Good Faith Effort. In order to be counted, certified firms must successfully complete and submit to the OEO an application to be included in the OEO Registry which is a list of registered M/W/DSBEs maintained by the OEO and available online at [www.phila.gov/oEO/directory](http://www.phila.gov/oEO/directory). If bidder or bidder's

---

<sup>1</sup>Disadvantaged Business Enterprises ("DBEs") are those socially or economically disadvantaged minority and woman owned businesses certified under 49 C.F.R. Part 26. If Bidder makes solicitation(s) and commitment(s) with a DBE, Bidder shall indicate which category, MBE or WBE, is submitted for credit.

<sup>2</sup>A list of "OEO approved certifying agencies" can be found at [www.phila.gov/oEO](http://www.phila.gov/oEO)

subcontractor(s) is certified by an approved certifying agency, a copy of that certification should be furnished with the bid.

C. For this Plan, the term "Best and Good Faith Efforts," the sufficiency of which shall be in the sole determination of the City, means: a Bidder's efforts, the scope, intensity and appropriateness of which are designed and performed to foster meaningful and representative opportunities for participation by M/W/DSBEs and an appropriately diverse workforce and to achieve the objectives of Chapter 17-1600. Best and Good Faith Efforts are rebuttably presumed met, when a Bidder makes commitments within the M/W/DSBE Participation Ranges established for this Bid and commits to employ a diverse workforce as enumerated herein.

D. Goals

1. M/W/DSBE Participation Ranges

As a benchmark for the Bidder's expression of its Best and Good Faith Efforts to provide meaningful and representative opportunities for M/W/DSBEs in the contract, the following participation ranges have been developed. These participation ranges represent, in the absence of discrimination in the solicitation and selection of M/W/DSBEs, the percentage of MBE, WBE and DSBE participation that is reasonably attainable on this contract through the exercise of Bidder's Best and Good Faith Efforts. In order to maximize opportunities for as many businesses as possible, a firm that is certified in two or more categories (e.g. MBE and WBE and DSBE or WBE and DSBE) will only be credited toward one participation range as either an MBE or WBE or DSBE. The firm will not be credited toward more than one category. These ranges are based upon an analysis of factors such as the size and scope of the contract and the availability of MBEs, WBEs and DSBEs to perform various elements of the contract:

BID	MBE	WBE	DSBE
2321	10% - 15%	5% - 10%	0%

2. Employment Goals

Bidder agrees to exhaust its Best and Good Faith Efforts to employ minority persons and females in its workforce of apprentices and journeymen at the following levels<sup>3</sup>:

- Minority Apprentices – 50% of all hours worked by all apprentices
- Minority Journeymen – 32% of all journey hours worked across all trades
- Female Apprentices – 7% of all hours worked by all apprentices
- Female Journeypersons - 7% of all hours worked across all trades

<sup>3</sup> These goals, which have been adopted by the Economic Opportunity Cabinet, are the recommendations of the Mayor's Commission on Construction Industry Diversity.

## II. Bidder Responsiveness and Responsibility

A. Bidder shall identify all its M/W/DSBE commitments and evidence its agreement to employ minority persons and females at the levels stated herein on the form entitled, "M/W/DSBE Participation and Workforce Commitments." The Bidder's identified commitment to use an M/W/DSBE on this form constitutes a representation by Bidder, that the M/W/DSBE is capable of completing the subcontract with its own workforce, and that the Bidder has made a legally binding commitment with the firm. The listing of the M/W/DSBE firm by Bidder further represents that if Bidder is awarded the contract, Bidder will subcontract with the listed firm(s) for the work or supply effort described and the dollar/percentage amount(s) set forth on the form. In calculating the percentage of M/W/DSBE participation, Bidder shall apply the standard mathematical rules in rounding off numbers. In the event of inconsistency between the dollar and percentage amounts listed on the form, the percentage will govern. Bidder is to maintain the M/W/DSBE percentage commitments throughout the term of the contract which shall apply to the total amount of the contract and any additional increases. In the event the Successful Bidder's contract is increased by change order and/or modification, or amendment, it shall be the responsibility of the Successful Bidder to apply its Best and Good Faith Efforts to the amended amount in order to maintain any participation ranges committed to on the total dollar amount of the contract at the time of contract completion.

### 1. Commercially Acceptable Function

A Bidder that enters into a subcontract with an M/W/DSBE shall be considered to have made a Best and Good Faith Effort in that regard only if its M/W/DSBE subcontractor performs a commercially acceptable function ("CAF"). An M/W/DSBE is considered to perform a CAF when it engages in meaningful work or supply effort that provides for a distinct element of the subcontract (as required by the work to be performed in accordance with Bid specifications), where the distinct element is worthy of the dollar amount of the subcontract and where the M/W/DSBE carries out its responsibilities by actually performing, managing and supervising the work involved; M/W/DSBE subcontractors must perform at least twenty percent (20%) of the cost of the subcontract (not including the cost of materials, equipment or supplies incident to the performance of the subcontract) with their own employees.

The City may evaluate the amount of work subcontracted, industry practices and any other relevant factors in determining whether the M/W/DSBE is performing a CAF and in determining the amount of credit the Bidder receives towards the participation ranges. For example, a Bidder using an M/W/DSBE non-stocking supplier (i.e., a firm that does not manufacture or warehouse the materials or equipment of the general character described by the Bid specifications and required under the contract) to furnish equipment or materials will only receive credit towards the participation ranges for the fees or commissions charged, not the entire value of the equipment or materials furnished.

B. Upon award, letters of intent, quotations, and any other accompanying documents regarding commitments with M/W/DSBEs, including the M/W/DSBE Participation and Workforce Commitments Form, become part of the contract. M/W/DSBE commitments are to be memorialized in a written subcontract agreement and are to be maintained throughout the term of the contract and shall apply to the total contract value (including approved change orders and amendments). Any change in

commitment, including but not limited to termination of the subcontract, reduction in the scope of committed work, substitutions for the listed firms, changes or reductions in the listed dollar/percentage amounts, must be pre-approved in writing by OEO. Throughout the term of the contract, Bidder is required to continue its Best and Good Faith Efforts.

C. In the event Bidder does not identify on the M/W/DSBE Participation and Workforce Commitments Form that it has made M/W/DSBE commitments within the participation ranges established for this Bid and/or does not agree to the employment goals described herein, Bidder must complete and submit a *Documentation of Best and Good Faith Efforts Form* ("BGFE Form"), documenting its solicitations and any commitments with M/W/DSBEs, and detailing any efforts made to include M/W/DSBEs in the contract and to employ a diverse workforce. The submission of the BGFE Form is an element of bid responsiveness and failure to include this form may result in the rejection of the Bid. The BGFE Form must include at a minimum, certification and documentary evidence that the following actions were taken:

1. Solicitation directed to both qualified M/W/DSBEs registered with OEO and qualified M/W/DSBEs certified by agencies approved by OEO. Bidder must provide a list of all certification directories used for soliciting participation for this Bid. Bidder must determine with reasonable certainty if the M/W/DSBEs are interested by taking appropriate steps to follow up on initial solicitations; one time contact, without follow up, is not acceptable; and

2. Bidder provided interested M/W/DSBEs with adequate information about the plans, specifications, and requirements of the contract in a timely manner to assist them in responding to a solicitation; and

3. Bidder negotiated in good faith with interested M/W/DSBEs. A Bidder using good business judgment would consider a number of factors in negotiating with subcontractors, including M/W/DSBE subcontractors, and would take a firm's price and capabilities as well as the objectives of the Plan into consideration; and

4. Documentation of the following:

i. Any commitments to use M/W/DSBEs in its bid for subcontracted services and materials supply even when Bidder would otherwise prefer to self-perform/supply these items; and

ii. Correspondence between the Bidder and any M/W/DSBE(s) related to this Bid; and

iii. Attendance logs and/or records of any scheduled pre-bid meeting; and

5. Certification and evidence that the following actions were taken or documentation of the following, or an explanation why these actions were not taken or why documentation does not exist:

- i. Any arms length business assistance provided to interested M/W/DSBEs which may include access/introduction to major manufacturer/suppliers, lines of credit and union halls; and
- ii. Solicitation through job fairs, newspapers, periodicals, advertisements and other organizations or media that are owned by M/W/DSBEs and/or focus on M/W/DSBEs; and
- iii. Telephone logs of communications related to this Bid; and
- iv. Notification of and access to bid documents at the Bidder's office or other office locations for open and timely review; and
- v. Bidder sought assistance from the Urban Affairs Coalition, Careerlink Philadelphia, Opportunity Industrial Center and the Philadelphia Workforce Development Corporation to perform employment outreach; and
- vi. Bidder published its policy of nondiscrimination in the hiring, retention and promotion of employees; and
- vii. Any agreement with an apprenticeship or training program that targets the employment of minority persons, disabled persons and women.

### III. Evaluation of Responsiveness and Responsibility

#### A. Evaluation and Determination

1. The City, acting through its OEO, will evaluate the responsiveness of the Bidder's Plan to these requirements. OEO reserves the right to request further documentation and/or clarifying information at any time prior to the award of the contract which may result in Bidder's amendment of its M/W/DSBE Participation and Workforce Commitments Form or BGFE Form.

#### B. Administrative Reconsideration

1. If the OEO determines that the apparent low Bidder has not made sufficient Best and Good Faith Efforts, the Bidder will be notified and may file a written appeal with OEO within forty-eight (48) hours of the date of notification. The decision of OEO may be appealed in writing within forty-eight (48) hours of the date of OEO's decision to Chief Operating Officer of the Commerce Department or his designee whose decision shall be final. If it is determined that the apparent low Bidder did not make sufficient Best and Good Faith Efforts, its Bid will be rejected.

2. Notwithstanding compliance with the requirements set forth herein, the City reserves the right to reject any or all bids as deemed in the best interest of the City.

#### IV. Compliance and Monitoring of Best and Good Faith Efforts

A. The Successful Bidder agrees to cooperate with OEO in its compliance monitoring efforts, and to submit, within the time limits prescribed by OEO, all documentation which may be requested by OEO relative to the awarded contract, including the items described below. The Successful Bidder must provide as required and maintain the following contract documentation for a period of three (3) years following acceptance of final payment under the contract:

- Copies of signed contracts and purchase orders with M/W/DSBE subcontractors;
- Evidence of payments (cancelled checks, invoices, etc.) to subcontractors and suppliers to verify participation;
- Telephone logs and correspondence relating to M/W/DSBE commitments.

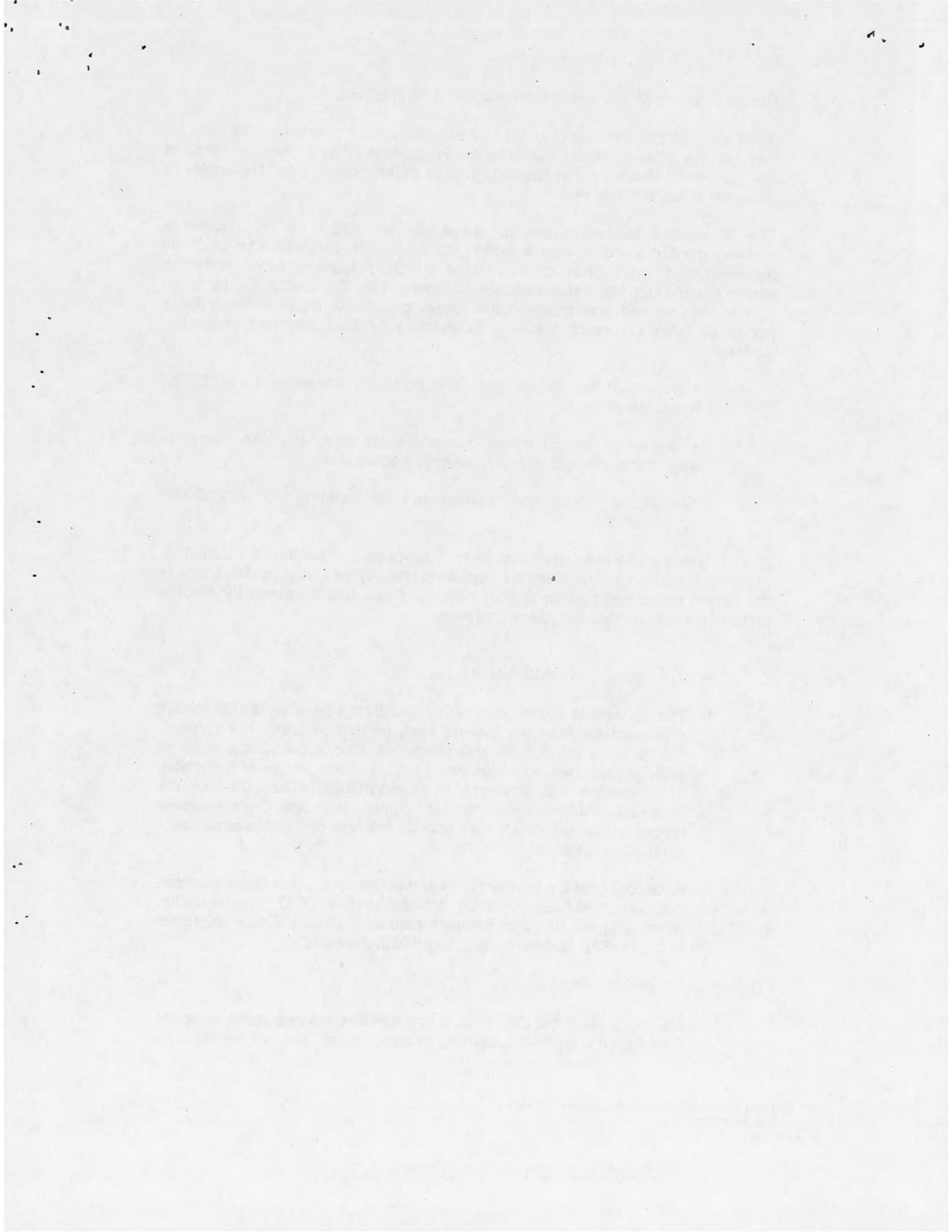
B. The Successful Bidder shall ensure that all its on-site contractors submit, to the extent required by law, certified payrolls to the City's Labor Standards Unit in the format prescribed by that agency which includes hours worked by minority and female apprentices and journeypersons.

#### C. Prompt Payment of M/W/DSBEs

1. The Successful Bidder shall within five (5) business days after receipt of a payment from the City for work performed under the contract, deliver to its M/W/DSBE subcontractors their proportionate share of such payment for work performed (including the supply of materials). In connection with payment of its M/W/DSBE subcontractors, the Successful Bidder agrees to fully comply with the City's payment reporting process which may include the use of electronic payment verification systems.
2. Each month of the contract term and at the conclusion of the contract, the Successful Bidder shall provide to the OEO documentation reconciling actual dollar amounts paid to M/W/DSBE subcontractors to M/W/DSBE commitments presented in the Plan.

#### D. Oversight Committee

1. For this project, the City, in its sole discretion, may establish a Project Oversight Committee consisting of representatives from the Bidder's company, representatives of the building trades, the construction manager, and the City which may include the Project site's District Councilperson, OEO, and appropriate community organizations



#### **IV. Compliance and Monitoring of Best and Good Faith Efforts**

**A. A copy of the Successful Bidder's Plan, as certified below by OEO, will be filed with the Chief Clerk of Council by the Procurement Department on behalf of the Successful Bidder, within fifteen (15) days of the Procurement Department's issuance of the notice of award.**

**The Successful Bidder agrees to cooperate with OEO in its compliance monitoring efforts, and to submit, within the time limits prescribed by OEO, all documentation which may be requested by OEO relative to the awarded contract, including the items described below. The Successful Bidder must provide as required and maintain the following contract documentation for a period of three (3) years following acceptance of final payment under the contract:**

- Copies of signed contracts and purchase orders with M/W/DSBE subcontractors;**
- Evidence of payments (cancelled checks, invoices, etc.) to subcontractors and suppliers to verify participation;**
- Telephone logs and correspondence relating to M/W/DSBE commitments.**

**B. The Successful Bidder shall ensure that all its on-site contractors submit, to the extent required by law, certified payrolls to the City's Labor Standards Unit in the format prescribed by that agency which includes hours worked by minority and female apprentices and journeypersons.**

#### **C. Prompt Payment of M/W/DSBEs**

- 1. The Successful Bidder shall within five (5) business days after receipt of a payment from the City for work performed under the contract, deliver to its M/W/DSBE subcontractors their proportionate share of such payment for work performed (including the supply of materials). In connection with payment of its M/W/DSBE subcontractors, the Successful Bidder agrees to fully comply with the City's payment reporting process which may include the use of electronic payment verification systems.**
- 2. Each month of the contract term and at the conclusion of the contract, the Successful Bidder shall provide to the OEO documentation reconciling actual dollar amounts paid to M/W/DSBE subcontractors to M/W/DSBE commitments presented in the Plan.**

#### **D. Oversight Committee**

- 1. For this project, the City, in its sole discretion, may establish a Project Oversight Committee consisting of representatives from the Bidder's**

company, representatives of the building trades, the construction manager, and the City which may include the Project site's District Councilperson, OEO, and appropriate community organizations ("Committee"). The Committee will meet regularly to provide advice for the purpose of facilitating compliance with the Plan.

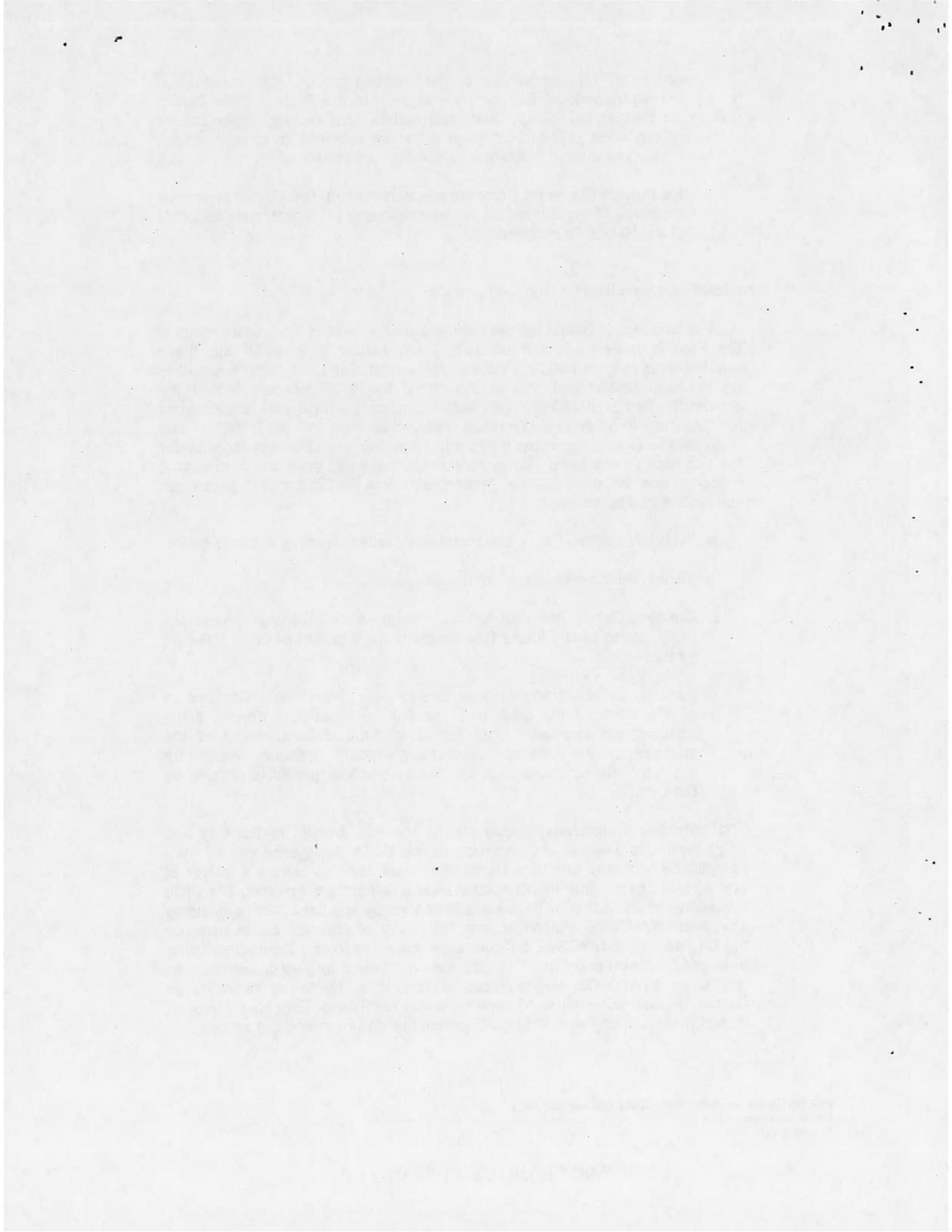
2. If a Project Oversight Committee is established, the City will convene meetings of the Committee no later than one (1) month after issuance of the Notice To Proceed.

#### V. Remedies and Penalties for Non-Compliance

A. The Successful Bidder agrees that its compliance with the requirements of the Plan is material to the contract. Any failure to comply with these requirements may constitute a substantial breach of the contract. It is further agreed and understood that in the event the City determines that the Successful Bidder hereunder has failed to comply with these requirements the City may, in addition to remedies reserved under Section 17-1605 of The Philadelphia Code, any other rights and remedies the City may have under the contract, or any bond filed in connection therewith or at law or in equity, exercise one or more of the remedies below, which shall be deemed cumulative and concurrent:

- a. Withhold payment(s) or any part thereof until corrective action is taken.
- b. Terminate the contract, in whole or in part.
- c. Suspend/Debar the successful bidder from bidding on and/or participating in any future City contracts for a period of up to three (3) years.
- d. Recover as liquidated damages, one percent of the total dollar amount of the contract for each one percent (or fraction thereof) of the commitment shortfall. **(NOTE:** The "total dollar amount of the contract" shall include approved change orders, amendments and for requirements contracts shall be based on actual quantities ordered by the City.)

The remedies enumerated above are for the sole benefit of the City and City's failure to enforce any provision or the City's indulgence of any non-compliance with any provision hereunder, shall not operate as a waiver of any of the City's rights in connection with any contract resulting from this Invitation and Bid nor shall it give rise to actions by any third parties including identified M/W/DSBE subcontractors. No privity of contract exists between the City and the M/W/DSBE subcontractor identified in any contract resulting from this Invitation and Bid. The City does not intend to give or confer upon any such M/W/DSBE subcontractor(s) any legal rights or remedies in connection with subcontracted services under any law or Executive Order or by any reason of any contract resulting from the Invitation and Bid except



("Committee"). The Committee will meet regularly to provide advice for the purpose of facilitating compliance with the Plan.

2. If a Project Oversight Committee is established, the City will convene meetings of the Committee no later than one (1) month after issuance of the Notice To Proceed.

#### V. Remedies and Penalties for Non-Compliance

A. The Successful Bidder agrees that its compliance with the requirements of the Plan is material to the contract. Any failure to comply with these requirements may constitute a substantial breach of the contract. It is further agreed and understood that in the event the City determines that the Successful Bidder hereunder has failed to comply with these requirements the City may, in addition to remedies reserved under Section 17-1605 of The Philadelphia Code, any other rights and remedies the City may have under the contract, or any bond filed in connection therewith or at law or in equity, exercise one or more of the remedies below, which shall be deemed cumulative and concurrent:

- a. Withhold payment(s) or any part thereof until corrective action is taken.
- b. Terminate the contract, in whole or in part.
- c. Suspend/Debar the successful bidder from bidding on and/or participating in any future City contracts for a period of up to three (3) years.
- d. Recover as liquidated damages, one percent of the total dollar amount of the contract for each one percent (or fraction thereof) of the commitment shortfall. (NOTE: The "total dollar amount of the contract" shall include approved change orders, amendments and for requirements contracts shall be based on actual quantities ordered by the City.)

The remedies enumerated above are for the sole benefit of the City and City's failure to enforce any provision or the City's indulgence of any non-compliance with any provision hereunder, shall not operate as a waiver of any of the City's rights in connection with any contract resulting from this Invitation and Bid nor shall it give rise to actions by any third parties including identified M/W/DSBE subcontractors. No privity of contract exists between the City and the M/W/DSBE subcontractor identified in any contract resulting from this Invitation and Bid. The City does not intend to give or confer upon any such M/W/DSBE subcontractor(s) any legal rights or remedies in connection with subcontracted services under any law or Executive Order or by any reason of any contract resulting from the Invitation and Bid except such rights or remedies that the M/W/DSBE subcontractor may seek as a

private cause of action under any legally binding contract to which it may be a party.

*[See Forms on following pages; these Forms, as completed by Bidder, must be submitted with the Bid as a matter of Responsiveness and Responsibility ]*

THE UNIVERSITY OF CHICAGO

PHYSICS DEPARTMENT

PHYSICS 311



PHYSICS 311

PHYSICS 311

such rights or remedies that the M/W/DSBE subcontractor may seek as a private cause of action under any legally binding contract to which it may be a party.

Nells Nat III PRES  
SIGNATURE OF BIDDER AND TITLE<sup>4</sup> DATE

Angela Dowd-Burton 2/1/2012  
ANGELA DOWD-BURTON, Executive Director, Office of Economic Opportunity<sup>5</sup> DATE

**[See Forms on following pages; these Forms, as completed by Bidder, must be submitted with the Bid as a matter of Responsiveness and Responsibility]**



<sup>4</sup>Bidder is required to sign and date, but the City reserves the right to obtain the Successful Bidder's signature thereon at any time prior to Plan certification. The Successful Bidder will receive from the City a certified copy of its Plan which will be filed by the Procurement Department with the Chief Clerk of City Council within fifteen (15) days of the Procurement Department's issuance of a notice of award and published by OEO, in a downloadable format, on the OEO website.

<sup>5</sup>Pursuant to Section 17-1603 (2) of The Philadelphia Code, the representative of the City of Philadelphia's Office of Economic Opportunity, the "certifying agency", certifies that the contents of this Plan are in compliance with Chapter 17-1600.





DOCUMENTATION OF BEST AND GOOD FAITH EFFORTS FORM

DEPARTMENT OF COMMERCE  
OFFICE OF ECONOMIC OPPORTUNITY (OEO)

BID NUMBER & TITLE - 2321

NAME OF BIDDER - DELTA CRAFT CO INC BID SUBMISSION DATE - 12-30-11

Photocopy this form as necessary; you must respond for each solicited MW/DSBE for which there is no commitment. Failure to do so may result in rejection of your bid.

Name of MW/DSBE solicited for which no commitment was made:

NONE

No commitment resulted from your solicitation of the above identified MW/DSBE. please explain why:

N/A

Did you attempt, in good faith, to negotiate price and scope (please be specific, attaching any dated price quotations and correspondence):

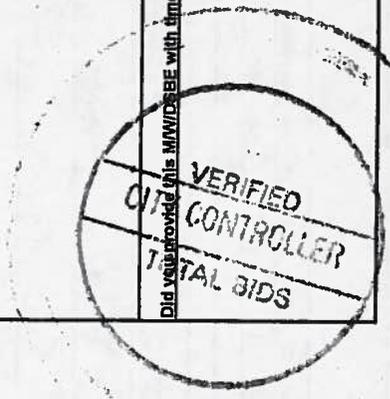
DID NOT NEED TO

Did you offer this MW/DSBE any arms length business assistance (e.g., introduction to manufacturer, helped provide access to line of credit, access to union hall, etc.):

DID NOT NEED TO

Did you provide this MW/DSBE with timely information about the scope of work required; be specific and attach dated documentary evidence of the foregoing:

YES



DOCUMENTATION OF BEST AND GOOD FAITH EFFORTS FORM

DEPARTMENT OF COMMERCE  
OFFICE OF ECONOMIC OPPORTUNITY (OEO)

Minority (MBE), Woman (WBE), Disabled (DSBE) and Disadvantaged (DBE) Business Enterprises BID TITLE - <b>BROAD ST</b> BID # <b>2321</b>		NAME OF BIDDER - <b>NETS CONCRETE</b> BID SUBMISSION DATE - <b>12-20-11</b>	
List below ALL MBE/WBE/DSBE/DBEs that were solicited regardless of whether a commitment resulted therefrom. - Photocopy this form as necessary.			
MBE <input type="checkbox"/> WBE <input type="checkbox"/> DSBE <input type="checkbox"/> M-DBE <input type="checkbox"/> W-DBE <input type="checkbox"/>	Date Solicited By Mail <input type="checkbox"/> By Advertisement <input type="checkbox"/>	YES <input checked="" type="checkbox"/> (If Yes, give date solicited) <b>12-16-11</b>	Commitment Made NO <input type="checkbox"/> (If No, provide reasons on Page 2)
Company Name <b>AVI MAN MANAG. LLC</b>	Type of Supply Effort <b>CONCRETE FOOTWAY CURB</b>		
Address <b>173 SUGAR BERRY LN NEWARK, NJ 07102</b>	Date Solicited By Mail <input type="checkbox"/> By Advertisement <input type="checkbox"/>		
Contact Person <b>LEVI COLEMAN</b>	YES <input checked="" type="checkbox"/>		
Telephone Number <b>1-302-834-0724</b>	Dollar Amount \$ <b>52,000.00</b>		
Subcontractor <input type="checkbox"/> Supplier <input type="checkbox"/>	Percent of Total Proposal % <b>490</b>		
OEO CERTIFICATION # <b>765411256</b>	Date Solicited By Mail <input type="checkbox"/> By Advertisement <input type="checkbox"/>		
MBE <input type="checkbox"/> WBE <input type="checkbox"/> DSBE <input type="checkbox"/> M-DBE <input type="checkbox"/> W-DBE <input type="checkbox"/>	YES <input type="checkbox"/> (If Yes, give date solicited)		
Company Name	Commitment Made NO <input type="checkbox"/> (If No, provide reasons on Page 2)		
Address	Date Solicited By Mail <input type="checkbox"/> By Advertisement <input type="checkbox"/>		
Contact Person	YES <input type="checkbox"/>		
Telephone Number	Dollar Amount \$		
Subcontractor <input type="checkbox"/> Supplier <input type="checkbox"/>	Percent of Total Proposal %		
OEO CERTIFICATION #	Date Solicited By Mail <input type="checkbox"/> By Advertisement <input type="checkbox"/>		
MBE <input type="checkbox"/> WBE <input type="checkbox"/> DSBE <input type="checkbox"/> M-DBE <input type="checkbox"/> W-DBE <input type="checkbox"/>	YES <input type="checkbox"/> (If Yes, give date solicited)		
Company Name	Commitment Made NO <input type="checkbox"/> (If No, provide reasons on Page 2)		
Address	Date Solicited By Mail <input type="checkbox"/> By Advertisement <input type="checkbox"/>		
Contact Person	YES <input type="checkbox"/>		
Telephone Number	Dollar Amount \$		
Subcontractor <input type="checkbox"/> Supplier <input type="checkbox"/>	Percent of Total Proposal %		
OEO CERTIFICATION #	Date Solicited By Mail <input type="checkbox"/> By Advertisement <input type="checkbox"/>		
MBE <input type="checkbox"/> WBE <input type="checkbox"/> DSBE <input type="checkbox"/> M-DBE <input type="checkbox"/> W-DBE <input type="checkbox"/>	YES <input type="checkbox"/> (If Yes, give date solicited)		
Company Name	Commitment Made NO <input type="checkbox"/> (If No, provide reasons on Page 2)		
Address	Date Solicited By Mail <input type="checkbox"/> By Advertisement <input type="checkbox"/>		
Contact Person	YES <input type="checkbox"/>		
Telephone Number	Dollar Amount \$		
Subcontractor <input type="checkbox"/> Supplier <input type="checkbox"/>	Percent of Total Proposal %		
OEO CERTIFICATION #	Date Solicited By Mail <input type="checkbox"/> By Advertisement <input type="checkbox"/>		
MBE <input type="checkbox"/> WBE <input type="checkbox"/> DSBE <input type="checkbox"/> M-DBE <input type="checkbox"/> W-DBE <input type="checkbox"/>	YES <input type="checkbox"/> (If Yes, give date solicited)		
Company Name	Commitment Made NO <input type="checkbox"/> (If No, provide reasons on Page 2)		
Address	Date Solicited By Mail <input type="checkbox"/> By Advertisement <input type="checkbox"/>		
Contact Person	YES <input type="checkbox"/>		
Telephone Number	Dollar Amount \$		
Subcontractor <input type="checkbox"/> Supplier <input type="checkbox"/>	Percent of Total Proposal %		
OEO CERTIFICATION #	Date Solicited By Mail <input type="checkbox"/> By Advertisement <input type="checkbox"/>		
MBE <input type="checkbox"/> WBE <input type="checkbox"/> DSBE <input type="checkbox"/> M-DBE <input type="checkbox"/> W-DBE <input type="checkbox"/>	YES <input type="checkbox"/> (If Yes, give date solicited)		
Company Name	Commitment Made NO <input type="checkbox"/> (If No, provide reasons on Page 2)		
Address	Date Solicited By Mail <input type="checkbox"/> By Advertisement <input type="checkbox"/>		
Contact Person	YES <input type="checkbox"/>		
Telephone Number	Dollar Amount \$		
Subcontractor <input type="checkbox"/> Supplier <input type="checkbox"/>	Percent of Total Proposal %		
OEO CERTIFICATION #	Date Solicited By Mail <input type="checkbox"/> By Advertisement <input type="checkbox"/>		

<sup>1</sup>MBE/WBE/DSBE/DBEs Listed above must be certified prior to bid submission date. Bidder should attach quotation with this form, but the City reserves the right to request this information which shall be submitted by bidder within 48 hours of the City's request.

<sup>2</sup>Bidder makes solicitation(s) and commitments with a DBE. Bidder shall indicate which class type, M-DBE or W-DBE, is submitted for credit.

DEPARTMENT OF COMMERCE  
OFFICE OF ECONOMIC OPPORTUNITY (OEO)

BID NUMBER - 2321

Minority (MBE), Woman (WBE), Disabled (DSBE) and Disadvantaged (M-DBE and W-DBE) Business Enterprises

NAME OF BIDDER - NELLA CONTRACT CO INC

BID OPENING DATE - 12-20-11

List below all MBE/WBE/DSBE/DBEs that you have a commitment to use for a Commercially Acceptable Function On this Bid - Photocopy this form as necessary.

Company Name	Address	Telephone Number	E-mail Address	OEO Registry #	MBE	WBE	DSBE	M-DBE	W-DBE	Subcontractor	Supplier	Quote Received	Dollar Amount	Percent of Total Proposal
GE FINISCO CO INC	25.C GRAN HIGHWAY	1-301-249 5620			<input type="checkbox"/>	<input type="checkbox"/>	YES	78,000.00	6%					
P. ASAWM					<input type="checkbox"/>	<input type="checkbox"/>	YES	690	0%					
Accesslen Const CO INC	15063	610-565-6750			<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	YES	40,000.00	3%				
FRANCIS ACCESSLEN					<input type="checkbox"/>	<input type="checkbox"/>	YES	390	0%					
K & BOY Plumbing Supply	3003 UMBAINSR PLYVA PA 15128	215-472-3047			<input type="checkbox"/>	<input checked="" type="checkbox"/>	YES	26,000	2%					
REBENKE ENOES					<input type="checkbox"/>	<input type="checkbox"/>	YES	270	0%					



MBE/WBE/DSBE Listed above must be certified prior to bid submission date.  
Bidder should attach quotation with this form, but the City reserves the right to request this information which shall be submitted by bidder within 48 hours of the City's Request.  
Please make additional copies when necessary.

M/W/DSBE Participation and Workforce Commitments  
 EOPs FOR BIDS ESTIMATED AT MORE THAN \$250,000

DEPARTMENT OF COMMERCE  
 OFFICE OF ECONOMIC OPPORTUNITY (OEO)

Bidder, by submission of this M/W/DSBE Participation and Workforce Commitments Form, certifies that it will use, for the duration of the project, its Best and Good Faith Efforts, as that term is defined in Chapter 17-1600 of The Philadelphia Code, to employ a diverse workforce for this project and achieve the following goals:

- Minority Apprentices – 50% of all hours worked by all apprentices
- Minority Journeymen – 32% of all journey hours worked across all trades
- Female Apprentices – 7% of all hours worked by all apprentices
- Female Journeypersons - 7% of all journey hours worked across all trades

List any and all collective bargaining agreements that Bidder is a signatory to:

KARBONS	Locm 57
OPENRINGS	ENWIMERS Locm 542
TERRISTERS	Locm 107



DEPARTMENT OF COMMERCE  
OFFICE OF ECONOMIC OPPORTUNITY (OEO)

BID TITLE - 2331

NAME OF BIDDER - Metro Bank Co  
TWC

BID SUBMISSION DATE - 12-20-11

Photocopy this form as necessary

Do you guarantee or provide funding to any on-the-job training or apprenticeship programs? If so please describe and provide the number of trainees and breakout of minority, female and/or disabled participants:

UNIONS DO THIS FOR US

Did you seek assistance from the Urban Affairs Coalition, Careerlink Philadelphia, Opportunity Industrial Center and the Philadelphia Workforce Development Corporation to perform employee outreach? Provide your list of minority, female, and/or disabled recruitment agencies or other community based organizations that your firm uses for employment placement.

DID NOT NEED TO

Describe any specific outreach activities through job fairs, newspapers, periodicals, advertisements and other organizations or media that are owned by MW/DBEs and/or focus on MW/DBEs:

~~TERNSHANS, LABOUR~~, DID NOT NEED TO

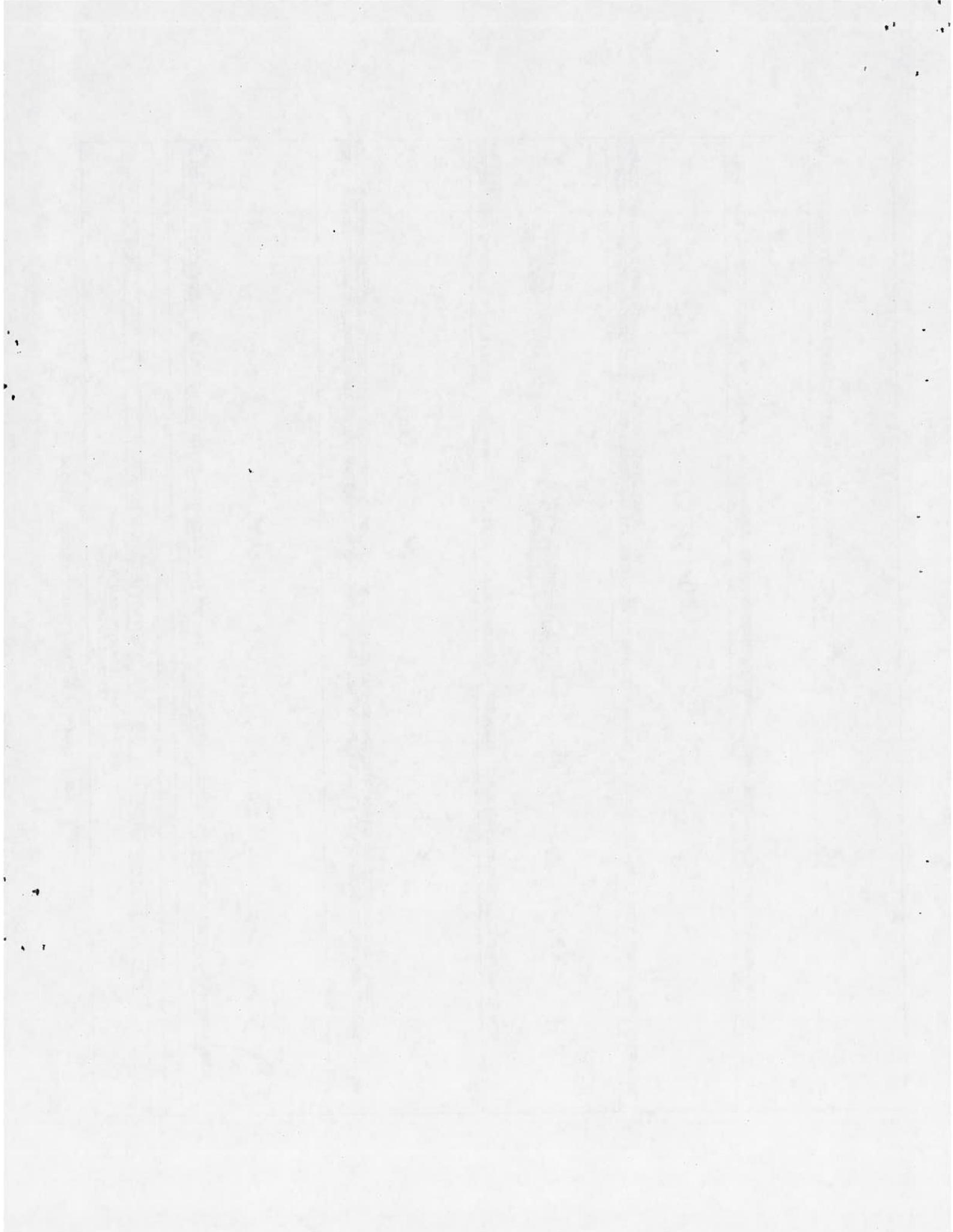
Identify the unions with which you have a collective bargaining agreement. Describe any hiring practices, or involvement in Commonwealth approved apprenticeship programs that specifically encourage the training and employment of minority, women and/or disabled persons:

TERNSHANS, LABOUR,

List all directories of certified MW/DBEs (e.g. OEO Registry, Pennsylvania Unified Certification Program, Department of General Services) that you consulted in preparing your bid:

Attach your company's Equal Employment Opportunity Statement and any published nondiscrimination policies.





July 28, 2010

**RE: EQUAL EMPLOYMENT OPPORTUNITY POLICY**

To Whom It May Concern:

It is Nello Construction's policy to ensure that *all applicants* that apply for a position are given fair consideration for employment, and that employees are treated fairly during their term of employment without regard to their particular race, religion, nation of origin, sex, or age. This policy of non-discrimination shall be strictly upheld in all aspects of business conducted by Nello Construction and its employees and a failure to comply will not be tolerated.

Peter Naticchione (Vice President) is the Company EEO officer and will work to enforce the above-stated policy in an effective and non-biased manner.

The respective unions that represent our work force have policies in place to accept qualified personnel for apprenticeship training without regard to their particular race, religion, nation of origin, sex, or age. Nello Construction's standards for training, placement and promotion are judged solely on one's skill, aptitude and application without regard to race, religion, nation of origin, sex, or age. We will continue to obtain minority group representation in all trades represented and in all areas of our work.

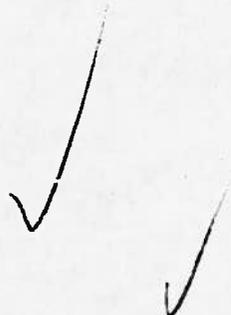
We pride ourselves in being able to say that we actively pursue the recruitment, training and placement of minority workers without bias.

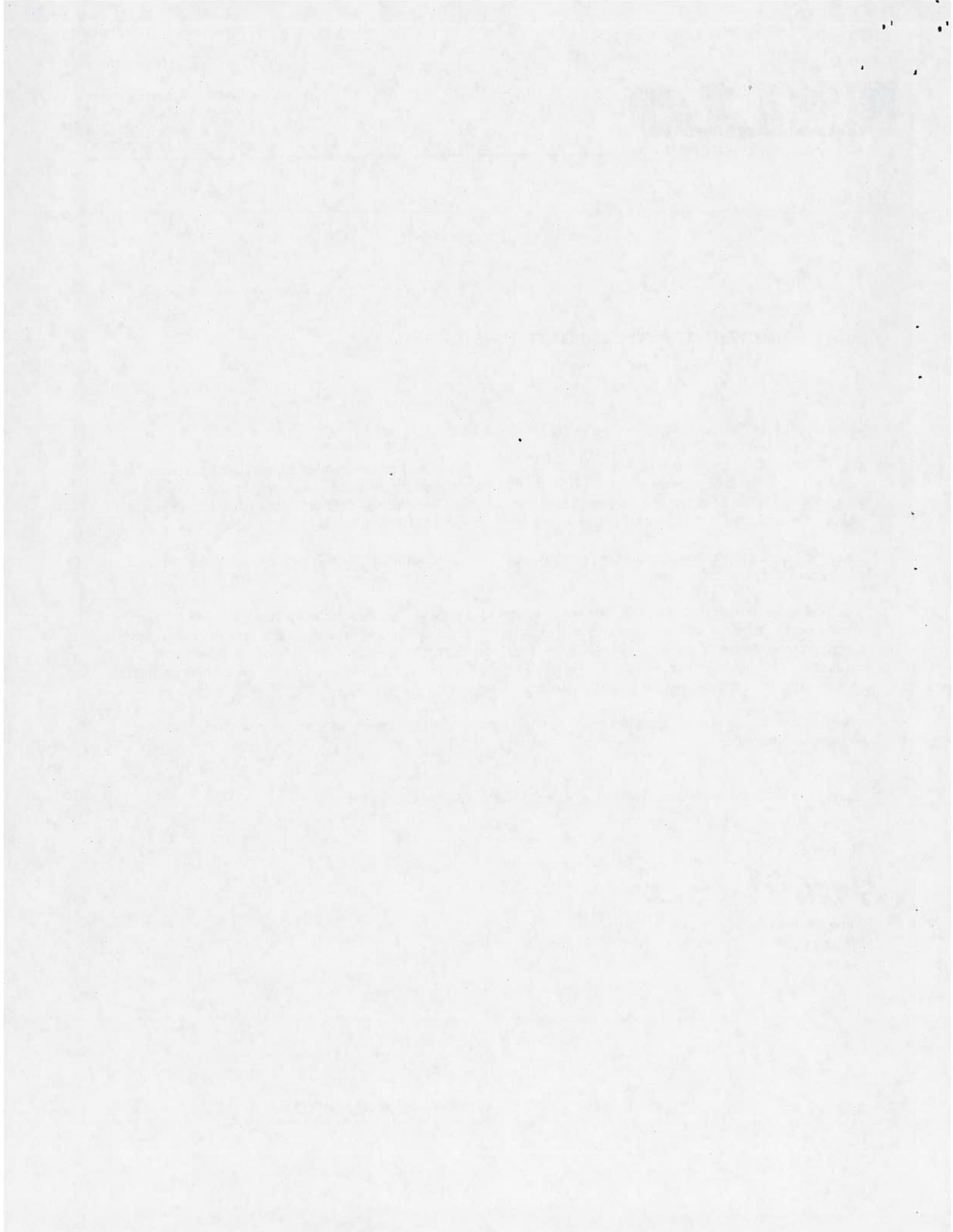
Should you have any questions or comments, please do not hesitate to contact me.

Sincerely,



Nello Naticchione III  
President





AVENUES OF APPEAL

ANYONE WHO FEELS THAT HE OR SHE HAS BEEN DISCRIMINATED AGAINST SHOULD CONTACT ONE OF THE FOLLOWING:

Peter Naticchion  
V.P. / Superintendent

267-784-2720  
Telephone Number

IF YOU ARE NOT SATISFIED AFTER A VERBAL APPEAL IN TWO (2) DAYS, PLEASE FILE A WRITTEN REQUEST TO THE PROJECT SUPERINTENDENT.

Peter Naticchione  
V.P. / Superintendent

267-784-2720  
Telephone Number

IF AFTER FIVE (5) DAYS YOU HAVE NOT RECEIVED SATISFACTORY RESULT-PLEASE NOTIFY, IN WRITING, (TO ABOVE ADDRESS)

Nello Naticchione, III  
President

215-426-9494  
Telephone Number

IF AFTER EXHAUSTING THE STEPS OUTLINED ABOVE, YOU ARE NOT SATISFIED AND FEEL FURTHER ACTION IS WARRANTED, REFER TO THE FEDERAL AND STATE POSTERS, I.E. EEOC, OFCCP, PHRC, PDT.

SIGNATURE:

*Nello Naticchione III*

TITLE:

President

DATE:

July 28, 2010

*✓*

