



OFFICE OF ECONOMIC OPPORTUNITY

Celebrating 32 Years of
Promoting Economic Opportunity for
Minority, Women, and Disabled Owned Businesses

Fiscal Year 2014 Annual Report

Purpose of this Report

Chapter 17-1500 of the Philadelphia Code requires the City to issue an Annual Report which analyzes the participation of disadvantaged business in City contracts and devises annual participation goals for such businesses. As required in Chapter 17-1503(1)(c) of the Philadelphia Code, the ranking of City departments by percentage levels of Minority, Women, and Disabled Business Enterprise (M/ W/ DSBE) utilization are included in this Annual Report. In compliance with Section 6-109 of the Home Rule Charter, the 2013 Annual Disparity Study has been released and is posted on the Office of Economic Opportunity website at www.phila.gov/oeo. As required in Chapter 17-1600, the Economic Opportunity Plan Review which tracks payments from prime contractors to M/ W/ DSBEs will accompany this report.

Mayor Michael A. Nutter's Executive Order No. 3-12 requires a comparative assessment of the utilization (participation) of M/ W/ DSBEs on City contracts for the purpose of setting annual participation goals for M/ W/ DSBEs in City contracts. The participation goal for Fiscal Year 2014 was 25%. The participation goal for Fiscal Year 2015 is 30%.

Picture on front cover.

Mayor Michael A. Nutter cuts the ribbon for the first Goldman Sachs alumni house in the nation. Four scholars of the Goldman Sachs 10,000 Small Businesses-Greater Philadelphia program relocated their offices to the Philadelphia Navy Yard. CEOs of Environmental Construction Services (ESCI360), United American Builders, and BFW Group will leverage their resources and business opportunities to collectively grow their businesses.

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Acknowledgements:

- **Mayor Michael A. Nutter and his Economic Opportunity Cabinet** for their leadership and enthusiastic support during: the implementation of the Inclusion Works Economic Opportunity Strategic Plan, installation of new systems, staff development, and enforcement.
 - **Alan Greenberger, Deputy Mayor for Economic Development, and the Commerce Department** for their generous contribution of time and talent to OEO's outreach efforts.
 - **OEO Staff and City Department OEO Officers** for their dedicated service to the business community, i.e. setting stretch goals for Minority, Women, and Disabled Owned Business (M/ W/ DSBEs) and increasing the transparency within City government.
 - **The Mayor's Advisory Commission for Construction Industry Diversity and the OEO Advisory Board** comprised of business leaders and civic advocates for their astute guidance and collaboration, (a list of Commission and Board Members are included in the Appendix).
 - **OEO's strategic partners** whose commitment to economic inclusion aligns well with the OEO mission. Our mission is simply to build businesses and put people to work by providing access to opportunity, technical skills development and networks that offer an effective structure of support for a diverse business community, (see a list of Alliance Partners on page 17).
 - **City Council members** who provide unwavering support to M/ W/ DSBEs and encourage their impact on this city's local economy. Your economic development outreach, participation on Economic Opportunity Oversight Committees, and development of the Economic Opportunity Review Committee are clear examples of your commitment.
 - **M/ W/ DSBEs** who demonstrate their passion for excellence and their willingness to be role models for Philadelphia's emerging business community. Through preparation, partnerships, and competition for the prime position on contracting opportunities, M/ W/ DSBEs will help this city meet and exceed its participation goals.
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Message from the Mayor

When I became Mayor of Philadelphia in 2008, I committed my Administration to dramatically increasing the number and economic clout of Minority, Women and Disabled Owned Businesses (M/ W/ DSBEs) in our increasingly diverse, world class city.

We mapped out an aggressive strategy to help minority and women-owned businesses become prime contractors, larger businesses and real players in the city and regional economy, not just confined to smaller value subcontracts. In the last seven years, we awarded \$1.59 billion to M/ W/ DSBEs thanks to the hard work of many dedicated public servants, who understood the correlation between the growth of disadvantaged businesses and the sustainability of our local economy, communities, and neighborhoods.

We established a new Office of Economic Opportunity, gave it a mission as a small business advocate and placed it under the Department of Commerce, whose mission is to create an economic environment throughout Philadelphia that is conducive to business success and job creation. We also created an Economic Opportunity Cabinet of senior officials, who were charged with monitoring and guiding the Office toward a set of demanding goals. For Fiscal Year 2012, 2013 and 2014, we have surpassed our M/ W/ DSBE participation goal of 25 percent with the average annual contract commitments exceeding 28 percent. Each year since we launched our strategic plan, Inclusion Works, we have increased the number of certified firms in our OEO Registry and worked hard to promote these businesses to the broader marketplace. We are building momentum with a 35 percent increase in the value of contracts awarded to small businesses during my second term when compared to my first term.

As a result of our successful track record, and my confidence in the Office of Economic Opportunity, we raised our goal to 30 percent for Fiscal Year 2015 and are pursuing an aggressive plan to achieve it.

Congratulations to the Office of Economic Opportunity for this tremendous contribution to the business community in Philadelphia.

Sincerely,
Mayor Michael A. Nutter



Message from the Executive Director

The City of Philadelphia Office of Economic Opportunity (OEO) is pleased to release the *Fiscal Year 2014 Annual Participation Report and Economic Opportunity Plan (EOP) Review*. Each year OEO renews its commitment to drive economic inclusion by expanding the OEO Registry of certified Minority, Women, and Disabled-Owned Business Enterprises (M/ W/ DSBEs), setting stretch goals for M/ W/ DSBE participation on City contracts, seeking feedback from the marketplace, and reporting on the City's progress.

This report represents the results of a robust, collaborative business strategy and an in-depth analysis of for-profit contracts awarded by the City of Philadelphia during Fiscal Year 2014 (FY14), July 1, 2013 through June 30, 2014. The Economic Opportunity Plan (EOP) Review, a new feature of this report, provides an overview and analysis of EOP goals and performance on public, private and nonprofit construction projects. In addition, this report documents operational and legislative changes that have been institutionalized over the past few years to strengthen Mayor Michael Nutter's 2010 Inclusion Works: Economic Opportunity Strategic Plan.¹

Annual Participation Report Highlights include:

- During FY14, M/ W/ DSBEs were awarded \$266.5 million, representing a 29.4% participation rate on City and Quasi-Public Agency contracts. During the first seven years of Mayor Nutter's Administration, contracts worth \$1.59 billion were awarded to M/ W/ DSBEs. The value of prime contracts for this group are up by 74% since 2010.
- As of November 2014, the OEO Registry of certified firms included 2,272 businesses, a 72% increase over 2010. We invite certified M/ W/ DSBEs to register with OEO at www.phila.gov/oeo. The Eastern Minority Supplier Development Council, Women's Business Enterprise National Council and the Pennsylvania Unified Certification Agency are major contributors to this achievement. (See Businesses Profiled)
- Over the past three years, M/ W/ DSBE participation has consistently exceeded the City's overall goal of 25% participation which precipitated the Mayor's decision to increase the goal to 30% on all eligible contracts for FY15. This goal was supported by the Fiscal Year 2013 Annual Disparity Study. (See Departments Profiled)
- Capacity building programs and outreach initiatives play a critical role in increasing M/ W/ DSBE participation. OEO staff and OEO Officers across the City have participated in more than 300 meetings and programs to attract companies ready, willing and able to pursue City contracting opportunities. The Philadelphia Industrial Development Corporation (PIDC) loaned \$11.4 million in working capital to small businesses including M/ W/ DSBEs this past fiscal year, representing an increase of 48% over the previous

¹ Mayor Michael A. Nutter's 2010 Inclusion Works: Economic Opportunity Strategic Plan. This Plan called for a 25% increase in the OEO Registry; 25% M/ W/ DSBE participation on City contracts; 32% minority and 7% female workforce diversity on public works projects; and relentless contract compliance.

fiscal year. Turner Construction provided their Construction Management Program in collaboration with OEO in 2014, following the Skanska/Temple University/Eastern Minority Supplier Development Council's program in 2013 and OEO's program in 2011/12. This three year trend demonstrates an on-going commitment to supporting businesses in the construction industry. The Commerce Department reports that over \$8 billion in construction projects have been completed, initiated, or are in the planning stage since 2012. OEO currently monitors 642 EOPs for projects that have been initiated in the public, private and non-profit sectors since 2009. Furthermore, OEO remains a staunch supporter of the Goldman Sachs 10,000 Small Businesses Program which accelerates the growth and transformation of businesses on the verge of expansion.

- Enforcement tools like the City's electronic Contract Compliance Reporting System for tracking payments to M/ W/ DSBs and the EOP monitoring process help to drive opportunity for inclusion within government and the marketplace.
- A majority of OEO's Specialists have received certification from the National Contract Compliance Association and have participated in process improvement strategy sessions to increase OEO's effectiveness and customer service.
- The Office of Economic Opportunity received two recognitions during 2014. The Insight Center for Community Economic Opportunity - a national research, consulting, and legal organization based in Oakland, California - cites Philadelphia as a Best Practices City in their report for January 2014 www.insightcced.org/uploads/./econ-dev-diverse-communities.pdf; the Public Technology Institute presented the *2013-14 Solutions Award for Significant Achievement in Mobilizing Data to Drive Supplier Diversity* to the City of Philadelphia for the Contract Compliance Reporting System launched by OEO in FY14.

OEO welcomes your thoughts, feedback, and suggestions for expanding the City's inclusion strategy. In addition to registering with OEO, all certified suppliers and public works contractors should join the Procurement Department's Bidders List at bids.phila.gov. If you meet the criteria, you can also register as a Local Business Entity which earns you a five percent preference when bidding. All Personal and Professional service firms should be registered on the secure.phila.gov/eContract/ website.

Our theme for fiscal year 2014 was "Be Ready". Our theme for fiscal year 2015 is "Step Up to Opportunity." We look forward to an insightful, inspiring and empowering year ahead.

Sincerely,

Angela Dowd-Burton
Executive Director

Executive Summary

Over the past seven years of Mayor Nutter’s Administration, the City has awarded \$1.59 billion to M/ W/ DSBEs. The annual growth in contracts awarded to these businesses is depicted in Figure I which shows a 35% increase in the value of contracts awarded during the second three year period when compared with the first three years of this Administration. This trend demonstrates the impact of the 2010 Inclusion Works Strategic Plan and the infrastructure that has been designed to enhance the culture of inclusion within Philadelphia City government.

In this annual report, OEO analyzes the portfolio of City contracts awarded to Minority, Women, and Disabled Owned Businesses during Fiscal Year 2014 (FY14), July 1, 2013 through June 30, 2014. The participation on City

contracts is defined as the total contracts awarded to M/ W/ DSBEs as a percentage of eligible contracts awarded. Participation results continue to demonstrate that the City of Philadelphia is providing increased contract opportunities to M/ W/ DSBEs. As a whole, in FY14, City departments and Quasi-Public agencies awarded \$266.5 million to disadvantaged small businesses, 29.4% of eligible contracts funded by the City and Quasi-Public Agencies.

Total contracts awarded, \$1.1 billion, for the purpose of this report, have been adjusted to reflect \$199 million in “no opportunity deductions” based on the lack of M/ W/ DSBEs ready, willing, and able to respond in certain markets. Adjustments to Department and Citywide contract spending have been made to clarify the net opportunity for M/ W/ DSBE participation.

FY12 and FY13 Disparity Studies included an analysis of the regional marketplace to confirm where there was a limited availability of M/W/DBES “ready, willing and able” to respond to contract opportunities. Based on this analysis, Econsult affirmed major categories of contracts that should not realistically be counted towards participation goals (also known as “no opportunity” contracts.) “No opportunity” contracts are broken into the following major categories:

- Personal and Professional Services contracts: \$146.1 million (i.e. electric utilities, court appointed, etc.)
- Citywide contracts: \$43.4 million (i.e. water treatment, petroleum products, etc.)
- Service, Supply, and Equipment: \$9.7 million (i.e. helicopter, fleet, barge services, software, etc.)

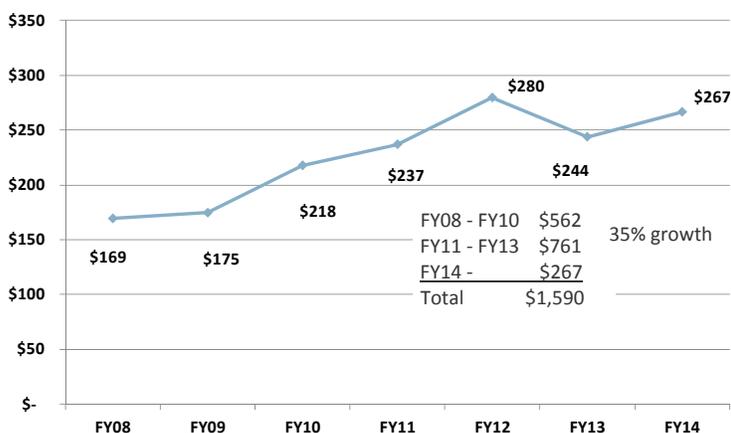
For more details, reference the section on Challenges to Participation: Limited Availability.

City Department Results

City Departments awarded \$181.8 million in non-federally-funded contracts to M/ W/ DSBEs representing 30.4% of the eligible for-profit contracts in FY14. Participation in Personal and Professional service contracts reached 36%, well above the City’s participation goal of 25%. Figure II shows a four year comparison of M/ W/ DSBE participation in major contract categories.

Since 2011, M/ W/ DSBE businesses have received \$149 million in Public Works contracts, representing an average 23% participation on total construction contracts awarded. While participation seems to have stabilized, challenges in the marketplace have not abated. OEO conducts a more stringent review of suppliers used by contractors in order to avoid the use of “pass-through suppliers” (when a sub-contractor is paid without adding value). This annual report revisits some of the current achievements and challenges in Public Works.

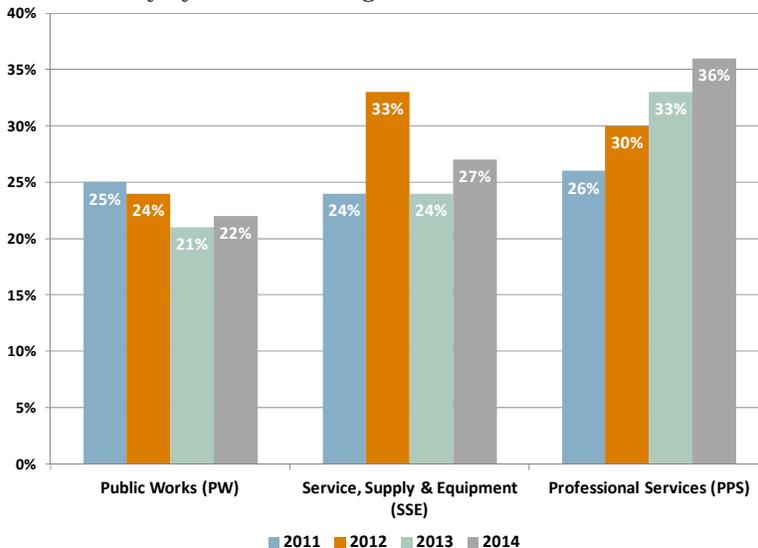
Figure I – Value of M/ W/ DSBE Contracts (\$MM)



The City of Philadelphia, Quasi-Public Agencies, and federally funded projects awarded \$266.5 million in contract opportunities to M/ W/ DSBEs during FY14. These contracts represented 29.4% of total contracts initiated by the City. City Departments alone awarded \$181.8 million in contracts to M/ W/ DSBEs representing 30.4% of the for-profit contracts in FY14 compared to \$157.5 million in FY13.

Since 2008 the City has awarded \$1.59 billion to M/ W/ DSBEs.

Figure II – City Departments M/ W/ DSBE Participation Activity by Contract Categories



Overall, Public Works represented 34% of eligible contract dollars awarded in FY14, Personal and Professional Services, 56% and Services, Supplies, and Equipment, 8%. Of note, the highest level of M/ W/ DSBE participation, 36%, is generated from the largest contract category -- Personal and Professional Services. Small Order Purchases and Miscellaneous Purchase Orders represented 2% of eligible spend.

Quasi-Public Agency Results

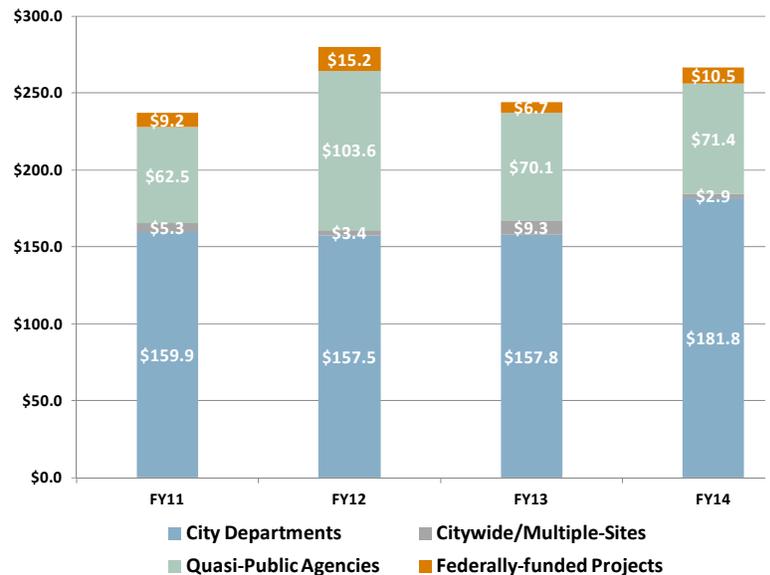
The Philadelphia Housing Development Corporation (PHDC), Philadelphia Industrial Development Corporation (PIDC), and The Philadelphia Redevelopment Authority (PRA), share the City’s “Inclusion Works” strategy and work closely with OEO to expand outreach efforts, create opportunity, and enforce contract compliance. These Quasi-Public Agencies continue to build a portfolio of projects with robust participation, awarding \$71.4 million or 30.1% of total contracts to M/ W/ DSBEs. This performance is slightly higher than the 29.4% awarded in FY13 and significantly higher than the City’s overall goal of 25%.

City Contracts Funded with Federal Dollars

City Departments also enter into contracts for projects funded with federal dollars. These contracts follow different inclusion guidelines because they are subject to federal participation regulations. Federally funded contracts achieved 12.4% participation during FY14 falling short of the 14.9% average goal set by federal agencies for this region. A total of \$10.5 million was awarded to disadvantaged businesses on these projects. M/ W/ DSBE participation by major funding sources for the most recent four year period is presented in Figure III.

During FY14 City Departments represented 69% of contracts awarded to M/ W/ DSBEs, Quasi-Public Agencies, 26% and federally-funded projects, 4%.

Figure III - M/ W/ DSBE Participation by Funding Source (\$MM)

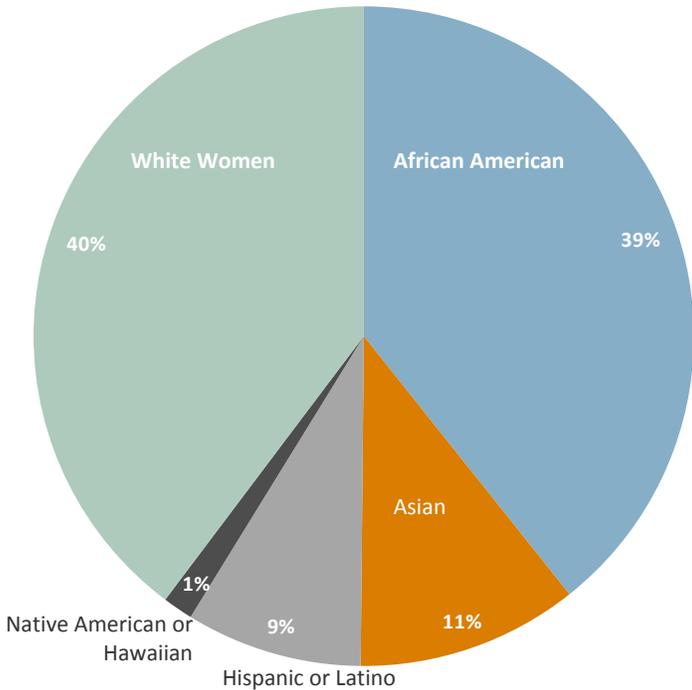


Distribution of M/ W/ DSBE Contracts Awarded by Race and Gender

The Office of Economic Opportunity Registry of Certified Businesses is a primary driver for establishing participation goals on City contracts. As of November 2014, over 2,272 companies have registered with OEO. This is a 72% increase in businesses since the inception of the Inclusion Works Strategic Plan in 2010. Since 2010, White Women-Owned Businesses

have increased their share within the OEO Registry from 37% to 40%. African American–Owned businesses as a percentage of all registered businesses have declined from 45% in 2010 to 39%. The ethnic and gender composition of the OEO Registry is shown in Figure IV on the following page.

Figure IV - OEO Registry of 2,272 Certified M/ W/ DSBEs



Note: This is the only section of the report where White Women are separated from Women of Color to illustrate the flow of revenues into the minority business community. MWBEs are 17% of the Regis-

For FY14 M/ W/ DSBEs received \$184.6 million from City Departments and Citywide (multi-site) contract activity. African American-owned businesses earned \$69.7 million or 38% of all M/ W/ DSBE contracting opportunities. Over the past five years African American business owners have averaged 48% of the awarded contracts, Hispanic/Latino-American enterprises received \$23.0 million (13%) in FY14, (this group has averaged 10% over the same five year period). Asian American businesses received \$18.7 million (10%) in FY14, slightly above their 9% average. Other disadvantaged groups including Native Americans, Native Hawaiian/Pacific Islanders and the Disabled-Owned Businesses received \$1.4 million, less than 1% of contracts awarded—consistent with previous years.

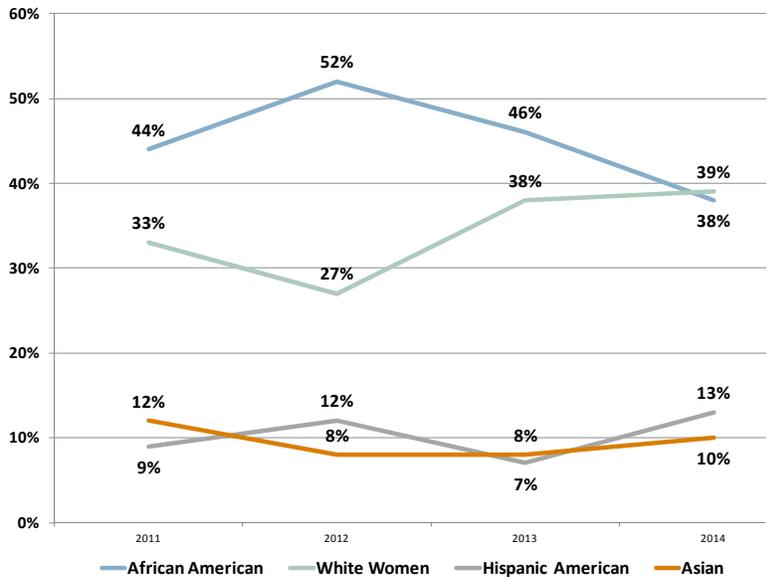
White Women Owned Business were awarded \$71.8 million or 39% of the M/ W/ DSBE contract portfolio, significantly above their 32% norm. This trend clearly reflects the increased number of WBEs registering with OEO, up 47% since 2010. More WBEs are winning contracts as primes. On average, the

size of WBE contracts are smaller but the number of successful WBE bidders is indeed growing.

Operating Department and Citywide general fund contracts awarded by ethnic group and gender for the past four years are shown in Figure V below. A detailed list of the companies (prime contractors and sub-contractors) awarded City contracts during FY14 are included in the Appendix Section of this report.

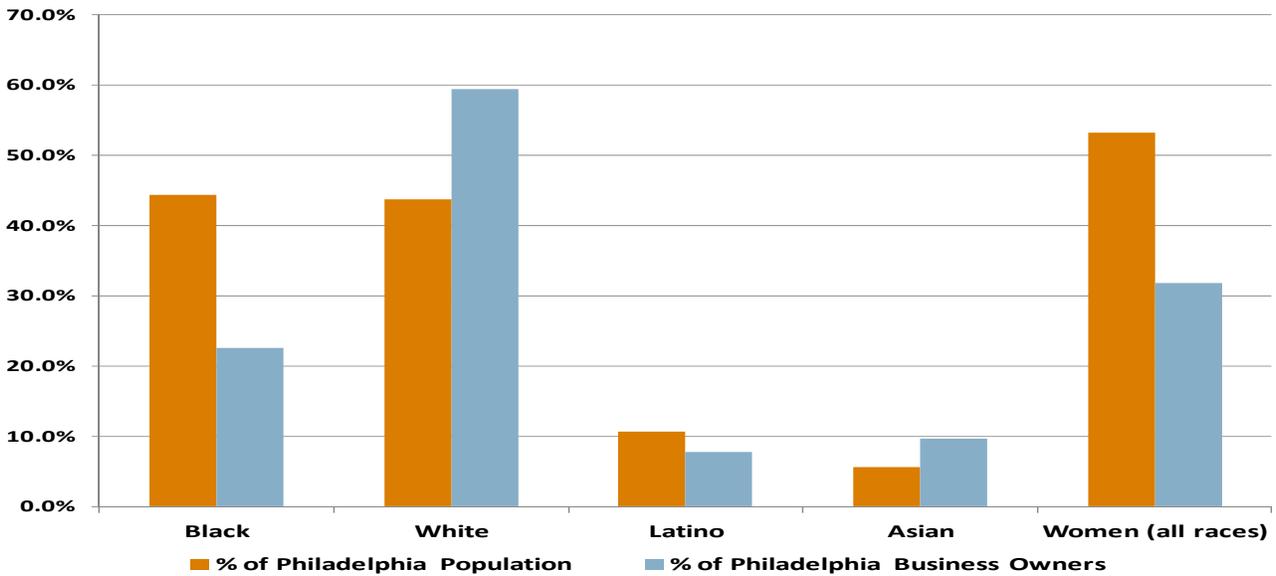
Hispanic/Latino businesses and White WBEs have made significant advances. The decline in contracts awarded to African American businesses is seen as a temporary condition. These businesses have averaged almost half of all contracts awarded over the past five years. As the market continues to improve it is anticipated that these businesses will slowly absorb more contracting opportunities in the public/private and non-profit sectors. While African Americans make up 44% of the population, based on the 2007 census survey, they own 22% of the businesses in the City, as illustrated in Figure VI.

Figure V - Percentage of City Contract Dollars Awarded to M/ W/ DSBEs by Race and Gender



Now that the Eastern Minority Supplier Development Council has been reorganized OEO anticipates an increase in the number of minorities seeking certification and registration with the City. We forecast a boost in M/ W/ DSBEs ready, willing, and able to pursue emerging opportunities.

Figure VI - Philadelphia County Population and Business Ownership by Race and Gender (2007 Census)



M/ W/ DSBE Participation Results by Major Contract Categories

Out of \$598 million in eligible department contracts awarded, Personal and Professional Services represented the largest proportion (56%). See Table I and Figure VII for details on contract awards by major category for FY14. Citywide contracts are not shown here for two primary reasons: first, individual operating departments have limited ability to impact the selection of a Citywide award and second, participation on Citywide contracts is constrained by the lack of M/ W/ DSBEs ready, willing, and able to service these typically larger, multiple site, service contracts. A more detailed discussion on these transactions is held in the Citywide Contract Section of this report.

Public Works (34% of Spending)

M/ W/ DSBE participation on Public Works contracts may include the performance of construction work, hauling, landscaping, and supply of building materials and equipment. Participation increased from \$24.6 million or 21% in 2013 to \$46.3 million or 22% in 2014 partially due to an increase in total construction projects from \$119 million in the last fiscal

Figure VII - Department Contracts Awards by Category (\$MM, Percent of Spending)

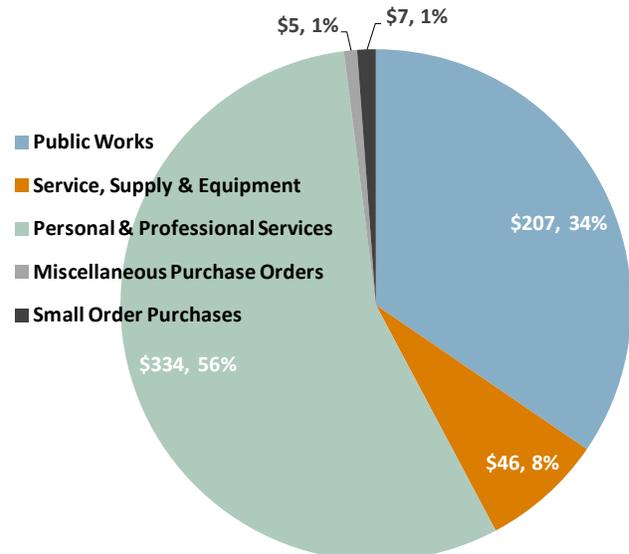


Table I - M/ W/ DSBE Participation for Departments

By Contract Category (\$MM)	Fiscal Year 2014		Fiscal Year 2013	
	\$MM	%	\$MM	%
Public Works (PW)	\$46	22%	\$25	21%
Services, Supplies, and Equipment (SSE)	\$13	27%	\$15	24%
Personal and Professional Services (PPS)	\$121	36%	\$116	33%
Miscellaneous Purchase Orders MPO)*	\$1	25%	\$1	26%
Small Order Purchases (SOP)*	\$1	10%	\$1	11%
Grand Total	\$182	30%	\$158	29%

*Contracts less than \$32,000 use a gender and race neutral competitive process.

year to \$207 million in the current fiscal year. It is also worthy to note that a highly recognized minority owned business with over \$2 million in City contracts was not included in the participation calculations due to their lack of certification at the time this report was published.

When establishing participation goals for a contract, the City evaluates the amount of work previously subcontracted on similar projects, industry practices, and other relevant factors. Close scrutiny is required to ensure M/ W/ DSBEs provide a commercially useful function (CUF) on projects to avoid M/ W/ DSBEs being paid solely for the purpose of meeting participation goals.² For suppliers, an M/ W/ DSBE performs a CUF when it is responsible for sourcing the material, negotiating price, determining quality and quantity of materials required, ordering the material and paying for it from its own funds. Evidence of a supplier’s warehouse and distribution equipment may be required.

Non-stocking suppliers, or suppliers who do not carry inventory, were removed from the OEO Registry in FY12 to avoid pass-through transactions. Contractors who use suppliers to provide non-stocked equipment and materials only received credit for participation equivalent to the sales commission earned by the M/ W/ DSBE. While these changes drive down participation numbers, it should drive up the authenticity of participation with the use of M/ W/ DSBE sub-contractors who put people to work.

Participation goals for Public Works contracts are defined in the Economic Opportunity Plans (EOPs) submitted by contractors during the competitive bidding process. In September 2013, OEO released The Economic Opportunity Plan Review, its first report comparing EOPs vs. actual payments made to M/ W/ DSBEs for the period 2009 through 2013. This year the EOP Report is an addendum to the Annual Participation Report.

Successful M/ W/ DSBEs have overcome challenges that confront many small businesses.

This year our focus is on the success of small businesses that have demonstrated their ability to grow despite the hurdles they faced. The M/ W/ DSBE Profiles section of this report features several of these businesses. Furthermore, numerous such businesses have provided testimony to the City Council Economic Opportunity Review Committee. Detailed testimony may be found on the OEO website under “Governance”.

² An M/ W/ DSBE performs a commercially useful function (CUF) when engaged in meaningful work or supply efforts that provide value.

Most Notable Challenges for M/ W/ DSBEs in Construction:

- A network of strong business relationships
- Pre-qualification criteria set by project owners
- Bond coverage (note: some contractors will provide coverage for sub-contractors)
- Sufficient working capital to support payroll and operating expenses
- Working relationships with labor unions on projects with Project Labor Agreements
- Relationships with financial and other related institutions essential for building business capacity to service contracts within the public, private and nonprofit sectors

Service, Supply, and Equipment (8% of Spending)

M/ W/ DSBEs were awarded contracts totaling \$12.5 million or 27.4% participation for the year. The Streets Department’s \$36 million trash hauling contract, which was the largest transaction in this category, generated \$12 million or 33% participation. For the purpose of identifying markets where M/ W/ DSBE participation is encouraged, Table II provides a list of departments that awarded more than \$1 million in FY14. \$9.8 million was awarded in markets where we have few or no available certified firms to provide the goods and services.

See the Challenges: Limited Availability, Impact of “Few or No” section of this report to identify the top contract categories with limited opportunity for participation and high potential for future business development. M/ W/ DSBE suppliers should register with OEO and complete an application to be added to the Procurement Department’s Bidders List for

Table II - City Departments with Service, Supplies, and Equipment Contracts Greater than \$1 MM

Department	FY14	FY13
Fire	-	\$1.5
Fleet Management	\$4.2	\$2.1
Office of Supportive Housing and Human Services	\$1.2	\$1.5
Police	\$4.1	\$1.0
Streets	\$36.4	\$34.1
Water	\$1.3	\$12.4
Other Departments	\$1.6	\$2.8
Grand Total	\$48.8	\$55.4

Note: Grand Total for FY13 was reduced by \$7.4 as a result of the reclassification of the Department of Licenses and Inspections as Public Works by the Procurement Department for FY14.

specific commodities and services. M/ W/ DSBEs can also register as a Local Business Entity (LBE), which earns a 5% preference when bidding. More information can be found at: business.phila.gov.

Successful M/ W/ DSBEs with Service, Supplies, and Equipment contracts have mastered:

- Cash flow demands.
- Inventory management systems and channels of distribution to complement the City department's process flow for products and services
- Business relationships throughout the supply chain to insure competitive pricing, reliable delivery, and service.
- Ability to consolidate their purchasing power with other small businesses to drive cost down
- Relationships with original equipment manufacturers (i.e. license, permits, etc.) to distribute and/or service proprietary products, systems or equipment
- Logistical equipment (trucks, communications systems, etc.) to service large departments or multiple sites,
- Collaborative relationships with other businesses to build capacity

Personal and Professional Services (56% of Spending)

Personal and Professional Services (PPS) contracts continue to exceed inclusion goals. The City awarded \$334 million in eligible consulting contracts during FY14, i.e. contracts with an ample supply of M/ W/ DSBEs to compete in the market. M/ W/ DSBEs received \$121.2 million or 36% of the total contract value, an increase from 33% in FY13 and 26% in FY11. MBEs received \$72.3 million in contracts up from \$67.3 in FY13. WBEs received \$48.9 million generating results consistent with FY13.

While the OEO Registry has an abundance of consulting experts that provide a variety of services for all departments, some contract categories have limited availability of M/ W/ DSBEs. See the Challenges to Participation: Limited Availability section of this report to identify the major contracts with limited opportunity for participation and high potential for future business development. To find the City's current contracting opportunities visit secure.phila.gov/econtract.

Recognition of Partners in Non-M/ W/ DSBE Professional Service Firms

Firms that drive diversity to the highest levels of management will be acknowledged by OEO as exercising their best and good faith efforts. For reporting purposes, OEO recognizes professional services firms as achieving 100% participation

when that firm has a Minority and/or Women partner responsible for the City of Philadelphia account. The City encourages the participation of these professional service firms (i.e. Legal, Accounting, Financial, Engineering, Architecture, etc.).

Citywide

Eligible Citywide contracts valued at \$36.6 million provided \$2.9 million in contracting opportunities (7.9% participation) for M/ W/ DSBEs. Participation levels were down from the 11% achieved in FY13. Citywide contracts require service support for multiple sites and/or departments. Thirteen (13) M/ W/ DSBEs won contracts as primes in this category in FY14, equal to FY13 and two more than in FY12. Typically, these contracts fall within markets where OEO has "Few or No" certified suppliers in the OEO Registry.

What it takes to be successful in this category:

- Strong business relationships with suppliers throughout the supply chain, example: original equipment manufacturers (OEMs)
- Inventory management systems and efficient channels of distribution. In some instances large capital investments (i.e. vehicles, equipment, staff, etc.) are required
- Authorization (i.e. license, permits, etc.) to distribute and/or service proprietary products, systems or equipment - example: water treatment chemicals. Many times the department is looking for solutions which include both products and services. Some of these products and services are highly regulated
- Mastery of the payment process and familiarity with the accounts payable personnel within each department, (i.e. verification of delivery, invoice format, steps for invoice approval, dispute resolution, etc.)
- A strong working capital position is required on these projects given potential delays in payment. See PIDC in the Alliances section of this report for services they provide small businesses in this area
- Extensive customer service protocol to support the needs of multiple departments and/or sites (e.g. effective communications, feedback systems, etc.)

Major contracts include: water treatment chemicals historically provided by manufacturers, petroleum products, capital equipment and maintenance, and fleet services. Ineligible contracts that provided no or limited opportunity for participation were deducted from the participation calculation to more clearly define achievable participation for M/ W/ DSBEs. See the Challenges to Participation: Limited Availability section of this report for additional details.

Miscellaneous Purchase Orders and Small Order Purchases (2% of Spending)

The Miscellaneous Purchase Orders (MPOs) are Personal and Professional Services contracts valued at \$32,000 or less. Small Order Purchases (SOPs) are Service, Supplies, and Equipment contracts valued at \$32,000 or less. The operating departments manage the bidding and RFP process for these transactions. The OEO Registry and the U.S. Small Business Administration database are used to identify gender and race neutral sourcing prospects. The City awarded \$1.8

million in MPO and SOP contracts to M/ W/ DSBEs in FY14 representing 25% and 10% participation, respectively.

While these small contracts only represent 2% of the City's annual expenditures, they provide an essential point of entry to government contracting for many small businesses. A directory of OEO Officers who can provide guidance to business owners interested in being added to departmental Bidders Lists is located in the Appendix Section of this report.

City Departments Inclusion Results and Ranking

Operating Department contracts, valued at \$598 million, achieved a 30.4% participation rate with M/ W/ DSBEs awarded \$181.8 million. A summary of Department contract activity for FY14 is presented in Table III. This contract activity has been adjusted for "No Opportunity Deductions" which reflect the lack of M/ W/ DSBEs in certain markets. The Departments are ranked according to the highest percentage of participation achieved for the fiscal year.

Eighteen (18) departments exceeded the City's FY14 participation goal of 25%. Fourteen (14) departments achieved

30% or more participation in FY14 versus ten (10) in FY13. Fluctuations in departmental performance is driven by variances in products and services acquired, availability of M/ W/ DSBEs to respond to bids and requests for proposals and competitive market pressures – price, size of contract, bonding requirements, etc. OEO periodically takes a look at those components of the bids and RFPs that may inhibit M/ W/ DSBE participation objectives and recommend adjustments.



*Marla S. Hamilton
Vice President & Relationship
Manager - Market
Development at Philadelphia
Industrial Development
Corporation (PIDC)*

A Special Alliance Relationship with PIDC

The PIDC Contract Line-of-Credit Provides Access to Capital

Contributing to the success of many OEO Registered firms in building their business is the Contract Line of Credit product (formerly the Emerging Business Loan Program) provided by the Philadelphia Industrial Development Corporation (PIDC). Using this line of credit, companies gain access to much-needed working capital as they await payment, which often takes more than 45 days, whether working as a prime, subcontractor or sub-consultant. With the contract proceeds as the collateral/security for the revolving credit line, small businesses inclusive of MBE, WBE and DSBE firms drew over \$11.4 million for the period July 1, 2013 through June 30, 2014 (FY14), an increase of over 48% from FY13. Having access to capital allowed companies to manage cash flow, meet financial obligations in a timely manner and work simultaneously on multiple contracts.

With an extremely competitive 2.75% annual interest rate, the Contract Line of Credit product has proven to be an outstanding financing tool that aids in business growth for companies that have historically had challenges obtaining traditional bank lines of credit or obtaining sufficient lines of credit. This working capital program is available to all small businesses, with a target market of disadvantaged businesses that have executed contracts with government agencies at the local, state and federal levels, major non-profit institutions and credit-worthy private corporations. For more information about PIDC's Contract Line of Credit product contact:

Chamor Hollinger, Market Development
215.496.8157 | chollinger@pidcphila.com

Table III - Ranking of City Departments by Actual Contract Activity for FY14

CITY OF PHILADELPHIA		RANKING OF CITY DEPARTMENTS BY ACTUAL PARTICIPATION ADJUSTED FOR NO OPPORTUNITY SPEND FISCAL YEAR 2014					
OFFICE OF ECONOMIC OPPORTUNITY							
RANKING	DEPARTMENT	Total Available Contract \$	No Opportunity Deductions (2) (4)	Net Contracts	M/W/DSBE TOTAL	FY14 GOAL %	Revised Actual %
<u>ACTUAL PERCENTAGE HIGHEST TO LOWEST</u>							
1	Mayor's Office of Community Empowerment and Opportunity	\$ 72,045		\$ 72,045	\$ 50,000	35%	69.40%
2	Office of the City Representative	14,462		14,462	9,996	0%	69.12%
3	Property Assessment, Office of	1,061,353		1,061,353	622,733	10%	58.67%
4	Revenue	30,710,421		30,710,421	17,202,201	25%	56.01%
5	Property, Department of Public (1)	76,703,579		76,703,579	34,181,253	40%	44.56%
6	Mayor's Office	1,160,029		1,160,029	495,000	15%	42.67%
7	Commerce	95,000		95,000	40,375	25%	42.50%
8	Office of Housing & Community Development (OHCD)	182,538		182,538	76,538	25%	41.93%
9	Prisons (2),(6)	88,790,258	38,716,630	50,073,627	19,644,782	25%	39.23%
10	Health, Department of Public (2),(4)	6,346,548	247,800	6,098,748	2,392,181	10%	39.22%
11	Parks & Recreation	2,098,752		2,098,752	737,776	25%	35.15%
12	Law Department	6,851,467		6,851,467	2,324,000	15%	33.92%
13	Streets	75,393,350		75,393,350	23,961,513	30%	31.78%
14	Human Services, Department of (2)	54,144,956	41,069,484	13,075,473	3,880,931	5%	29.68%
15	Finance, Director of	16,732,149		16,732,149	4,656,525	30%	27.83%
16	Office of Supportive Housing (OSH)	4,546,644		4,546,644	1,242,480	25%	27.33%
17	Aviation (4)	70,391,300	877,248	69,514,053	18,139,214	30%	26.09%
18	License and Inspections, Department of	9,561,084		9,561,084	2,459,805	25%	25.73%
19	Treasurer, City	1,749,481		1,749,481	419,348	25%	23.97%
20	Water Department (2),(4)	175,615,194	3,754,107	171,861,087	39,335,707	25%	22.89%
21	Records	2,279,609		2,279,609	500,574	20%	21.96%
22	Office of Innovation & Technology (2)	45,269,184	10,614,144	34,655,040	6,998,347	20%	20.19%
23	Library, Free (4)	2,544,715	1,240,810	1,303,904	256,356	15%	19.66%
24	Managing Director's Office (2)	52,267,435	51,700,000	567,435	103,566	15%	18.25%
25	Behavioral Health/Intellectual disAbility	12,285,162		12,285,162	1,603,437	5%	13.05%
26	City Planning Commission	172,840		172,840	20,640	35%	11.94%
27	Police (2),(4)	7,847,479	4,812,148	3,035,331	283,601	10%	9.34%
28	Office of the Inspector General (2)	178,000	150,000	28,000	1,500	10%	5.36%
29	Pensions and Retirement, Board of	574,600		574,600	22,800	15%	3.97%
30	Fire (4)	1,821,748	708,237	1,113,511	36,991	10%	3.32%
31	Fleet Management (3),(4)	6,419,107	2,033,730	4,385,377	65,606	8%	1.50%
32	Personnel	169,779		169,779	0	5%	0.00%
33	Board of Ethics	2,780		2,780	0	0%	0.00%
34	Procurement	2,602		2,602	0	0%	0.00%
35	Civil Service Commission	0		0	0	55%	0.00%
36	First Judicial District of PA	0		0	0	0%	0.00%
37	Human Relations Commission	0		0	0	0%	0.00%
38	Labor Relations	0		0	0	0%	0.00%
39	Mural Arts Program	0		0	0	0%	0.00%
40	Office of Arts & Culture	0		0	0	0%	0.00%
41	Sinking Fund Commission	0		0	0	0%	0.00%
42	Youth Commission	0		0	0	0%	0.00%
		\$ 754,055,651	\$ 155,924,338	\$ 598,131,313	\$ 181,765,776		30.39%
	City Wide (SSE) (5)	\$ 80,361,422	\$ 43,810,878	\$ 36,550,544	\$ 2,882,701		7.89%
	City Total	\$ 834,417,073	\$ 199,735,216	\$ 634,681,857	\$ 184,648,476		29.09%

Greater than 25%

(1) Public Property includes all City department capital projects with the exception of Aviation, Streets and Water.
 (2) PPS adjusted for few or no opportunity spend (Electric Supply & Service \$51.7mm, DHS Court Appointed \$32.4mm, DHS Services \$8.6mm, Water Specialty Services lab analysis, water detection evaluation and flow \$2.1mm, Office of Innovation & Technology Specialized Software Services \$10.5mm Prisons Inmate Housing \$14.2mm, Health Department medical specialty services \$2.2mm, Misc. \$.7mm).
 (3) Fleet Management includes vehicles for all City departments.
 (4) SSE Adjusted for sole source spend (Misc. \$1.5mm), and few or no spend (Misc. \$.6mm, Water sludge barges services \$1.5mm, Police helicopters \$4.0mm, Fleet custom van & utility vehicles \$2.0mm).
 (5) SSE City Wide adjustment for no opportunity spend (petroleum products - \$23.8mm & water treatment chemicals - \$19.6mm).
 (6) Prisons contract with Corizon Health, Inc. valued at \$44.8mm with M/W/DSBE participation of \$12.9 mm (28.75%). Prisons Contract Personnel Cost is \$24.5mm. \$20.3 mm, net of Personnel cost has M/W/DSBE participation at (63.44%).

Challenges to Participation: Limited Availability

Impact of “Few or No” M/ W/ DSBEs

Some of the most critical products and services purchased by the City are not offered by M/ W/ DSBEs in the OEO Registry or databases to which OEO has access (Women Business Enterprise National Council, Eastern Minority Supplier Development Council, PA-Unified Certification Program). The total value of contracts awarded by Departments is adjusted to reflect the real opportunities for M/ W/ DSBE participation. This practice was approved in the Fiscal Year 2012 Annual Disparity Study and sustained in the 2013 Study.

Tables IV and V represent a few of the specific products and services where disadvantaged businesses should consider developing the capacity to do business with the City and other institutions within the market. Certain products require technical expertise and many of the services require licensing and/or manufacturer’s authorization, in addition to being

highly regulated. City Departments are interested in attracting businesses that can develop these markets. Until companies are identified, these transactions will be classified as “No-Opportunity Deductions”. The contract detail in the Appendix Section of this report includes a complete list of all contracts awarded by the City in FY14.

The Appendix also includes a complete list of commodities and services for which OEO currently has “Few or No” suppliers to respond to contracting opportunities directly as primes or indirectly as subcontractors. We invite a review of these contracts and the identification of M/ W/ DSBE suppliers that may be ready, willing, and able to do business with the City. OEO has periodically engaged a consultant to conduct a national search for M/ W/ DSBEs suppliers.

Table IV - Citywide & Service, Supply, and Equipment Categories with “Few or No” M/ W/ DSBEs - No Opportunity Deductions (SMM)

	FY14	FY13	FY12	FY11
Water Treatment Chemicals	\$19.6	\$22.7	\$22.5	\$18.9
Oil/Petroleum	\$23.8	\$0.5	\$20.0	\$0.6
Helicopter	\$4.0	-	-	-
Fleet Vehicles and Equipment	\$2.0	\$1.7	-	-
Medical Equipment and Supplies	-	\$1.0	\$7.9	-
Sludge Barges and Transport Services	\$1.5	-	-	-
Technology Services	-	-	-	\$9.1
Rock Salt	-	-	\$1.8	-
Other (Lubricants, Lab Services, Aviation Interactive Modules, Taginator, etc.)	\$2.2	\$1.5	\$1.3	\$0.9
Grand Total	\$53.1	\$27.4	\$53.5	\$29.5

Table V - Personal and Professional Services Categories with “Few or No” M/ W/ DSBEs - No Opportunity Deductions (SMM)

	FY14	FY13	FY12	FY11
Electrical Supply Services	\$51.7	\$52.4	\$34.4	-
Human Services (Court Appointed)	\$32.5	\$38.3	\$49.5	\$49.1
Prison - Corizon Medical Personnel	\$24.5	-	-	-
Software Licensing and Maintenance	\$10.6	-	-	-
Inmate Housing (with City workforce)	\$14.2	\$14.1	\$11.2	\$1.9
Human Services (i.e. Foster Care, Reintegration, etc)	\$8.6	\$8.8	\$9.6	\$7.7
Water Dept. (Lab Services, HR Training, Leak Detection, etc.)	\$2.1	\$2.4	-	-
Other (Computer Services, Med Lab, Wide Area Network, etc.)	\$1.9	\$1.2	\$3.1	\$1.5
Grand Total	\$146.1	\$117.2	\$107.8	\$60.2

Quasi-Public Agencies – M/ W/ DSBE Participation

Contracts awarded by Quasi-Public Agencies in FY14 totaled \$236.9 million, a slight decrease from \$238.5 million in FY13 and significantly below the FY12 record of \$363 million, see Table VI. The Philadelphia Industrial Development Corporation (PIDC) experienced a precipitous drop in contracts awarded in FY14, \$3.3 million (22.8 % participation) vs. \$9.7 million in FY13 (33.3% participation). Smaller projects tend to have limited opportunities for participation. M/ W/ DSBEs should

pursue these projects as prime contractors. The Philadelphia Housing and Development Corporation (PHDC) awarded \$31.8 million in contracts with 36.8% participation, and the Philadelphia Redevelopment Authority (PRA) reported a 3% drop in the value of contracts awarded at \$201.7 million with 29.2% M/ W/ DSBE inclusion. These agencies awarded M/ W/ DSBEs a total of \$71.4 million representing 30.1% in overall participation which exceeded the City's 25%

Table VI - Quasi-Public Government Agencies M/ W/ DSBE Participation Summary (\$MM)

Funding Source	FY14			FY13			FY12		
	Total Awards	M/ W/ DSBE	%	Total Awards	M/ W/ DSBE	%	Total Awards	M/ W/ DSBE	%
Philadelphia Industrial Development Corp.	\$3.3	\$0.77	22.8%	\$9.7	\$3.2	33.3%	\$7.6	\$1.8	23.6%
Philadelphia Housing Development Corp.	\$31.8	\$11.7	36.8%	\$12.6	\$5.0	39.5%	\$42.1	\$12.2	28.9%
Philadelphia Redevelopment Authority	\$201.7	\$58.9	29.2%	\$216.3	\$61.9	28.6%	\$313.3	\$89.6	28.6%
Total Quasi-Government	\$237.0	\$71.4	30.1%	\$238.5	\$70.1	29.4%	\$363.0	\$103.6	28.5%

City Projects with Federal Funding - DBE Participation

Federally-funded Projects in FY14 totaled \$84.8 million (12.4% DBE participation), more than double the value of contracts awarded in FY13, \$38.7 million with 17.3% participation. Federally-funded projects are reported separately when lower participation goals are set by the federal agency. The U.S. Department of Transportation funded contracts (i.e. FAA, FHWA, and FTA funded contracts) are subject to 49 CFR Part 26 which establishes a single goal for the participation of Disadvantaged Business Enterprises (DBEs), as those firms are defined in Section 26.5. In the instance of FHWA contracts, the Pennsylvania Department of Transportation (PennDOT)

establishes the contract goal for DBEs since the City of Philadelphia is a subrecipient to PennDOT.

For FAA-assisted contracts, the City's DBE Program Office, and not OEO, establishes the DBE contract goal which is subject to federal guidelines. Likewise, contracts funded by the EPA do not contain a numeric goal but require the solicitation of DBEs. These federal programs do not permit the application of local requirements (i.e., Executive Order 03-12 or Chapter 17-1600 of the Philadelphia Code) to contracts receiving this express type of federal financial assistance.

Table VII - Disadvantaged Business Enterprise Participation on Federally Funded City Projects (\$MM)

Operating Departments	Spend	FY14		Spend	FY13		Spend	FY12	
		DBEs	%		DBEs	%		DBEs	%
Aviation	\$12.3	\$2.5	20.3%	\$12.4	\$2.1	16.9%	\$49.6	\$5.8	11.7%
Public Property	\$8.7	-	0.0%	-	-	-	-	-	-
Streets	\$63.8	\$8.0	12.6%	\$13.7	\$1.6	11.5%	\$34.5	\$7.8	22.7%
Water	-	-	-	\$12.7	\$3.0	24.0%	\$7.3	\$1.7	22.7%
Total Quasi-Government	\$84.8	\$10.5	12.5%	\$38.7	\$6.7	17.3%	\$91.4	\$15.3	16.7%

Work of the Office of Economic Opportunity

Economic Opportunity Plan (EOP) Review

In 2007, City Council passed a law requiring all entities with City contracts valued at \$1 million or more to have a plan in place for ensuring the participation of Minorities, Women and Disabled Owned Businesses and the inclusion of a diverse workforce. This plan, formally known as an Economic Opportunity Plan or EOP, is a commitment by the project owner or contractor to use best and good faith efforts to provide opportunities for M/ W/ DSBEs and City residents. In 2010, the law was amended to include public works projects that are expected to exceed \$250,000 in value.

The Economic Opportunity Plan Annual Review, a report released in September 2013, reviewed goal achievement related to 473 Economic Opportunity Plans (EOPs) initiated on projects between July 1, 2009 and June 30, 2013. This Review was the first ranking of EOPs since they were introduced into law in 2007. This report measured contract compliance based on the variance between the participation goal and the participation rate. The participation goal is the percentage of

Enabling legislation can be found in Chapter 17-1600 of the Philadelphia Code. This annual review is based on the manual compilation of reports and documents obtained from businesses and operating departments as well as third party project monitors. The Economic Opportunity Plan Annual Review excludes federally funded projects which are governed by the Disadvantaged Business Program under federal regulations 49 CFR Part 26.

be found on-line at www.phila.gov/commerce/doBusiness/Pages/OEOGovernance.

According to the data collected, over the last five years M/ W/ DSBE businesses have received \$164.0 million on active and closed projects representing 30% of the \$567.4 million in payments made by the City. Most contractors are considered to be compliant when most of their projects achieve goal.

the contract committed to M/ W/ DSBEs. The participation rate is the percentage of payments made to M/ W/ DSBEs out of total payments received by the contractor.

The FY14 EOP Summary has tracked 642 public, private and nonprofit sector projects valued at \$7.0 billion. Data reflected 87% of the active plans and 91% of the closed plans either came within 10% of their goal or exceeded their goal. The 2014 Report, "*A Review of Philadelphia's Economic Opportunity Plans 2009 – 2014*," may

Moving forward, OEO anticipates contracted entities will increase goal achievement in response to the enforcement of a Contract Compliance Reporting System that tracks payments from primes to M/W/DSBEs. In addition, the City looks for more participation to be generated by disadvantaged contractors with the elimination of non-stocking suppliers. Nine M/ W/ DSBEs were awarded 19 prime construction contracts by the City in FY14 compared to 4 M/W/DSBE primes with 6 contracts in FY13.

A notable dimension of the Review was the evaluation of EOPs on the Quasi-Public, Nonprofit and Private sector projects. While the City has direct responsibility for 58% of the projects, 373 of the 642 EOPs, major nonprofit institutions like Children's Hospital of Philadelphia, Drexel University, St. Joseph's University, Temple University and the University of Pennsylvania have engaged EOP Oversight Committees to assist in driving economic inclusion across the region. The private sector has also played an integral role in pursuing EOP goals i.e. Comcast Innovation Tower, Liberty Properties, Brandywine Realty, W/Element Hotels, The Peebles Corporation, and FMC to name a few. The Nonprofit and Private Sector showed 77% compliance on closed projects.

The Quasi-Public Agencies received a 70% compliance rating on closed projects. Alan Greenberger, Deputy Mayor of Commerce and Economic Development noted, "The City of Philadelphia is experiencing an economic boom in the construction industry with over \$8 billion in projects either completed, underway, or in the planning stages in 2013." Projects requiring support from the Quasi-Public agencies or the City of Philadelphia required EOPs on each project with supplier diversity and workforce inclusion goals.

The new OEO Contract Compliance Reporting System has had a major impact on goal achievement and compliance. Information historically provided by contractors in hardcopy form is now accessible on-line. Prime and subcontractors have a more proactive role in confirming receipt of their payments within the system. A contractor's past compliance patterns can be viewed by the City's Procurement and Law Departments, Inspector General's Office, Controller's Office, and other City Departments.

OEO will continue to work with operating departments, contractors, quasi-public agencies, and project owners to ensure contract commitments made to Minority, Women, and Disabled Owned Businesses are honored. The City has the ability to more efficiently hold both contractors and M/ W/ DSBEs accountable for meeting its inclusion strategy.

Profiles of Departments Making a Difference: Department of Behavioral Health and Intellectual disAbility Services

The Economic Opportunity Plan Review document and EOPs for each project are posted on the Department of Commerce website at www.phila.gov/oeo under Governance and Economic Opportunity Plans.

New Tracking System for Prevailing Wage
OEO's colleagues in the Labor Standards Unit launched a tracking system for City construction projects in January 2014. Companies on construction projects and other contracts requiring prevailing wages will be required to enter certified payroll and workforce diversity data online.

Preparing M/ W/ DSBEs to Be the Prime
The City of Philadelphia is committed to providing opportunities for M/ W/ DSBEs, specifically targeting industries where we have disadvantaged businesses that are ready, willing and able to compete as primes and subcontractors. Here is a short list of OEO initiatives driving results:

- Designed a monthly "Doing Business in the City Program" that provides M/ W/ DSBEs with increased access to opportunities within and outside of City government. Program speakers include the following partners: Procurement Department, Commerce Department Office of Business Services, Licenses and Inspection, Department of Revenue, Philadelphia Industrial Development Corporation, Philadelphia Gas Works, SEPTA, U.S. Small Business Administration and the Minority Business Development Agency. Private sector and non-profit partners like Comcast, Drexel University, Goldman Sachs 10,000 Small Business experts, Sugar House Casino, Temple University, the University of Pennsylvania, and Verizon have also participated. These programs are generally held on the 4th Wednesday of the month – call 215-683-2057 to reserve a seat. For other events visit the OEO website at www.phila.gov/oeo.
- M/W/DSBEs are encouraged to attend pre-bid and pre-proposal meetings held periodically by the Procurement Department and various City operating departments.
- OEO provides access to current contract opportunities with the City at www.phila.gov/oeo. Email blasts of opportunities from private, public, and nonprofit organizations are also sent to businesses in the OEO Registry.
- Provide access to resources that help companies to build capacity and profitability. Over the past three years OEO has built and sponsored capacity building programs with Cohen Seglias (2011/12), Skanska/TempleUniversity/



Arthur C. Evans, PhD
Commissioner, Department of
Behavioral Health and
Intellectual disAbility Services

The Department of Behavioral Health and Intellectual disAbility Services (DBHIDS) continues to promote and prioritize diversity among contracted service providers, in collaboration with the Office of Economic Opportunity and the Office of Health and Opportunity. Recent efforts by the Department to advance vendor participation involving Minority, Women, and Disabled Owned Enterprises (M/ W/ DSBEs) include the following:

Over 50% of DBHIDS' vendors currently have Supplier Diversity Plans. This percentage is expected to increase due to a new, FY 2015 requirement that all vendors must include these plans with their contract submissions. As of FY 2015,

vendors are also required to submit detailed M/ W/ DSBE updates with quarterly invoices. These updates will include content regarding the composition of governing boards, executive staff, and the entire workforce. The routine collection of M/ W/ DSBE information from vendors' subcontractors has also been introduced this year.

The Department's complement of for-profit vendors exceeded the M/ W/ DSBE participation goal by 43%. Fully 1/3rd of DBHIDS' for-profit vendors are now M/ W/ DSBE certified or sole practitioner self-certified.

Participation by women and/or minority individuals remains high among DBHIDS' non-profit vendors:

- Governing Boards 55.4%
- Executive Staff 65.0%
- Workforce 75.9%

The Department has fully embraced the concept that people and organizations providing behavioral health and intellectual disability services should reflect the diversity evidenced in the populations they serve. Pervasive M/ W/ DSBE participation across the DBHIDS' provider network encourages inclusivity and contributes to enhanced quality of care.

Eastern Minority Supplier Development Council (2013), Turner Construction (2014), and the Goldman Sachs' 10,000 Small Business Program (10KSB). The 10,000 Small Business Program received the OEO Minority Enterprise Development Week Awards for 2013 and 2014. View five of the companies featured during MED Week in the M/ W/ DSBE Profile Section of this Report.

Chapter 17-1600 of the Philadelphia Code requires the development and implementation of “Economic Opportunity Plan(s)” for certain classes of contracts and covered projects as defined in Section 17-1606. The mission of the Economic Opportunity Review Committee is to evaluate the effectiveness of the Economic Opportunity Plan legislation and recommend improvements in policy and implementation. The Committee is also responsible for recommending contractors for debarment based on consistent and persistent violation of EOP commitments. This Committee includes a representative from: the Office of Economic Opportunity, Committee Chair; the African American Chamber of Commerce of PA, NJ and DE; The Greater Philadelphia Hispanic Chamber; AFSCME District Council 33; and AFSCME District Council 47.

OEO Operations

- The OEO Registry of 2,272 certified businesses, as of November 2014, has increased by 72% since the launch of the 2010 Inclusion Works Economic Opportunity Strategic Plan. OEO’s alliance partners help to extend its reach for companies ready, willing, and able to do business. The office is making extensive efforts to attract new businesses that can provide products and services currently not available in the local M/ W/ DSB market. Currently OEO has 64 contracts valued at \$199 million that have few if any M/ W/ DSBs in the local market. The limited number of M/ W/ DSBs impedes the City’s ability to maximize economic inclusion. (See the

Appendix for a list of those products and services for which we have “few or no” M/ W/ DSBs to drive participation).

- OEO engages both prime and subcontractor participate in meetings, workshops, and networking sessions to facilitate the development of business relationships.
- OEO requires businesses with City contracts and participation commitments must use the online Contract Compliance Reporting System to report payments to subcontractors. The Economic Opportunity Plan Review document is a detailed analysis of the compliance practices and trends of contractors across public, private, and nonprofit sector projects.
- OEO reports periodically to the Mayor’s Economic Opportunity Cabinet, Mayor’s Advisory Commission on Construction Industry Diversity (MACCID), and the OEO Advisory Board. Members are listed in the Appendix of this report.

- OEO chairs the City Council Economic Opportunity Review Committee offering quarterly public hearings to monitor market conditions for economic inclusion and the identification of contractors violating the City of Philadelphia’s anti-discrimination policies. Transcripts of these proceedings and the best in class practices adopted by the most successful project owners and contractors are located on the Commerce website under OEO Governance: <http://www.phila.gov/commerce/doBusiness/Pages/OEOGovernance.aspx>
- OEO participates on more than 20 Economic Opportunity Oversight Committees governing major projects across the region.
- OEO publishes the Annual Disparity Study which drives participation goals.
- OEO maintains a proactive website comprised of contracting opportunities, reports highlighting the results of the City’s efforts to increase economic inclusion, historic contracting performance, and the City’s anti-discrimination policy.
- OEO sponsored and/or participated in over 300 outreach events (programs/workshops/ panels/meetings) in FY14. OEO was delighted to lead the 2014 City of Philadelphia Minority Enterprise Development (MED) Week 30th Anniversary celebration.
- OEO periodically makes guest appearances on Radio One, The Scoop Radio and WURD 900 AM.
- OEO has also been featured in the Philadelphia Tribune, Inquirer, Al Dia News, the Philadelphia Business Journal, Black Business Journal, The Public Ledger and Next City.

Talent Development and Process Expansion

OEO is pleased to report that five of six OEO Specialist on staff have received their national certification as contract compliance experts. A recent hire will begin her certification training in 2015. The OEO team continues to respond to City Council legislation governing inclusion. Most recently, OEO has been asked to track the percentage of women on Boards of companies awarded City contracts, the diversity of board and executive staff of project owners with EOPs, and Minority equity position on private projects requiring financial support. Economic Opportunity Plans on public, private, and nonprofit sector projects have expanded from 15 in FY10 to 642 in FY14.

Transparency: Online Reporting Tools

OEO in collaboration with the Office of Innovation and Technology (OIT), launched the Contract Compliance Reporting System in FY14. This web-based software system replaces the previous paper pushing process with an efficient, online tool that facilitates vendor registration and contract compliance reporting.

This secure system requires prime contractors to input the portion of their payment from the City that is distributed to M/ W/ DSBEs. In turn, the M/ W/ DSBEs are required to input a confirmation that they have received payment within five (5) business days of the prime receiving payment from the City or submit a payment compliance complaint.

Training on the system has been provided to operating departments, contractors and subcontractors. In addition to web-based training, an electronic training manual and a customer support center is available to provide assistance. The OEO Staff is also available to help businesses gain access



Contract Compliance Reporting System Project Team From left to right: Dave Mauro (OIT), Angela Dowd-Burton(OEO), Joyce Strother (OEO Leader), Scott Strickler (OIT Leader), Shonique McCall (OIT) and LaShawnda Tompkins (OEO). Not pictured is Alice Dungee James (OEO), and the B2GNow representatives Justin Talbot-Stern and Kathleen Arbuthnot.

Companies with M/ W/ DSBE participation on City of Philadelphia contracts are required to register their businesses on the OEO website at www.phila.gov/oeo.

To register your company, click on “Join the OEO Registry.” On the next page, click “First Time User/Help” in the top left hand corner of the site.

to the system. This is a mandatory reporting system. Companies not using the system may experience a delay in their payments. Flagrant noncompliance by prime contractors will be investigated by the Inspector General’s Office. Preliminary results of the new compliance reporting system include: more effective engagement of M/ W/ DSBEs on contracts, more timely payments, and a more efficient use of City resources for managing inclusion.

Awards and Recognition

In 2014, the Public Technology Institute 2013/14 Solutions Award for Significant Achievement in Mobilizing Data to Drive Supplier Diversity was presented to the City of Philadelphia.

The Insight Center for Community Economic Opportunity—a national research, consulting, and legal organization based in Oakland, California - cites Philadelphia as a Best Practices City in their report for January 2014 www.insightcced.org/uploads/./econ-dev-diverse-communities.pdf.

Congratulations to Joyce Strother. OEO is tremendously appreciative of the contribution Joyce has made to the release of this annual report and her leadership during the implementation of the Contract Compliance Reporting System. Joyce retired in November 2014 after 30 years of

Alliance Partners

- African American Chamber of Commerce
- Asian American Chamber of Commerce
- Children’s Hospital of Phila.
- Community College of Phila.
- Drexel University
- Eastern Minority Supplier Development Council
- Economy League of Greater Phila.
- General Building Contractors Association
- Goldman Sachs 10,000 Small Businesses Program
- Greater Philadelphia Chamber of Commerce
- Greater Philadelphia Hispanic Chamber of Commerce
- National Association of Minority Contractors
- Phila. Industrial Development Corp.
- Phila. Gas Works
- Phila. Housing Authority
- Phila. Redevelopment Authority
- SEPTA
- Saint Joseph’s University
- Temple University
- The Enterprise Center
- The Urban Affairs Coalition
- The Urban League of Phila.
- University of Pennsylvania
- Minority Business Development Agency: U.S. Dept. of Commerce
- U.S. Small Business Administration
- Women’s Business Enterprise National Council

FY15 M/ W/ DSBE Participation Goals

Participation Goal Setting Process

Departmental participation goal setting is a collaborative exercise among the department's management, OEO Officer, Specialist, and the Executive Director. Together, this group reviews the department's record of participation for the previous fiscal years, the current year activity, and anticipated contracts that will be awarded in the next fiscal year. The group pays particular attention to the largest future contracts as their participation rates have a direct impact on a department's ability to realize its overall goal.

Some departments have a routine portfolio of contracts that provide a more predictable level of participation from year to year. Other departments have major contracts that are awarded in one year and not in another as a result of variations in funding, inventory draw downs, or other unplanned circumstances. Some major contracts may provide an opportunity to involve additional participation.

At the macro-level, the annual participation goal enables the departments to seek opportunities for inclusion across their contract portfolio each fiscal year. At the micro-level, the OEO Specialist closely evaluates each bid or request for proposal (RFP) to maximize participation on a transaction by transaction basis. Each bid and RFP is broken down into components that may provide opportunity for participation. Contract participation goals are based on the estimated value of the contract, the availability of M/ W/ DSBEs in the OEO Registry and historic participation data.

Fiscal Year 2013 Annual Disparity Study – Fiscal Year 2015 Goals

Pursuant to Chapter 6-109 of the Philadelphia Home Rule Charter, the City of Philadelphia is required to consider the following factors in developing annual participation goals:

1. Availability of qualified Disadvantaged Business Enterprises (DBEs) or M/ W/ DSBEs;
2. Utilization (participation) of DBEs in past contracts awarded by the City;
3. Forecast of eligible contracts to be awarded within the fiscal year; and
4. The latest Annual Disparity Study.

The Nutter Administration has accepted the City's overall M/ W/ DSBE goals recommended in the Fiscal Year 2013 Annual Disparity Study released in June 2014 by Econsult Solutions, Inc. and Milligan & Company. Special care was given to an analysis of the availability of companies that can provide products and services that support the City's operations and the current level of disparity by contract types. As a result of the Fiscal Year 2013 Annual Disparity Study recommendations

and the FY14 participation results, the FY15 participation goal for the City will be 30%, (see Table VIII and Figure VIII). The study acknowledges an increase in the level of participation on City contracts that exceed availability and have based the City's goals on the past utilization of M/ W/ DSBEs.

Table VIII: FY15 Annual Participation Goals

Major Category	Goal
Minority-Owned Business Enterprises	19%
Women-Owned Business Enterprises	16%
Disabled-Owned Business Enterprises	1%
All M/ W/ DSBEs*	30%

*Total does not add due to overlap of MWBEs

The participation goals previously set by the 2012 Disparity Study included federally-funded projects which depressed the City's overall goal with the lower mandated federal goal of 14.9% in FY13

Prior Disparity Studies omitted the participation results generated by the Quasi-Public Agencies, averaging 29% over the past three years. This omission was due to the limited scope of the Econsult/Milligan analysis to "City contracts only". This was corrected in the FY13 Study.

“Section 6-109 of the Philadelphia Home Rule Charter, which provides guidance on how Annual Participation Goals are to be set, notes that goals must be informed by historical utilization and availability rates, but it does not appear to infer that they must be constrained by them, particularly as it relates to redressing specific patterns of past discrimination. Hence, setting “stretch goals” that are set in part by considering historical utilization and availability rates that are themselves higher than historical rates does not appear to be forbidden.” *City of Philadelphia Fiscal Year 2013 Disparity Study, pp. 23.*

The FY13 Study takes into consideration the following factors:

- Lower mandated Federal goal of 14.9% in FY13
- Personal and Professional Services Contracts, averaging 56% of the City's spend, have experienced continued growth from 26% participation in FY11 to 36% participation in FY14.
- Adjustments for contract categories that have few or no

Profiles of Departments Making a Difference: The Department of Human Services



Vanessa Garrett Harley
Human Services Commissioner

The Department of Human Services (DHS) supports the City Administration's commitment to increasing opportunities for minority, women and disabled businesses. The Department will continue to partner with the Office of Economic Opportunity (OEO) in securing participation ranges for service opportunities that become available throughout the year.

- Share the mission, values and direction of the Department with minority businesses;
- Provide a forum whereby businesses and service providers can dialogue about possible partnerships and;
- Elicit input from participants regarding future endeavors to increase minority contracting opportunities in child welfare.

Upwards of 60 certified minority businesses were invited to meet with representatives from the 10 DHS -unded Community Umbrella Agencies (CUAs) to discuss opportunities for partnering. It is the intention of the department to expand such outreach efforts to DHS' entire provider community.

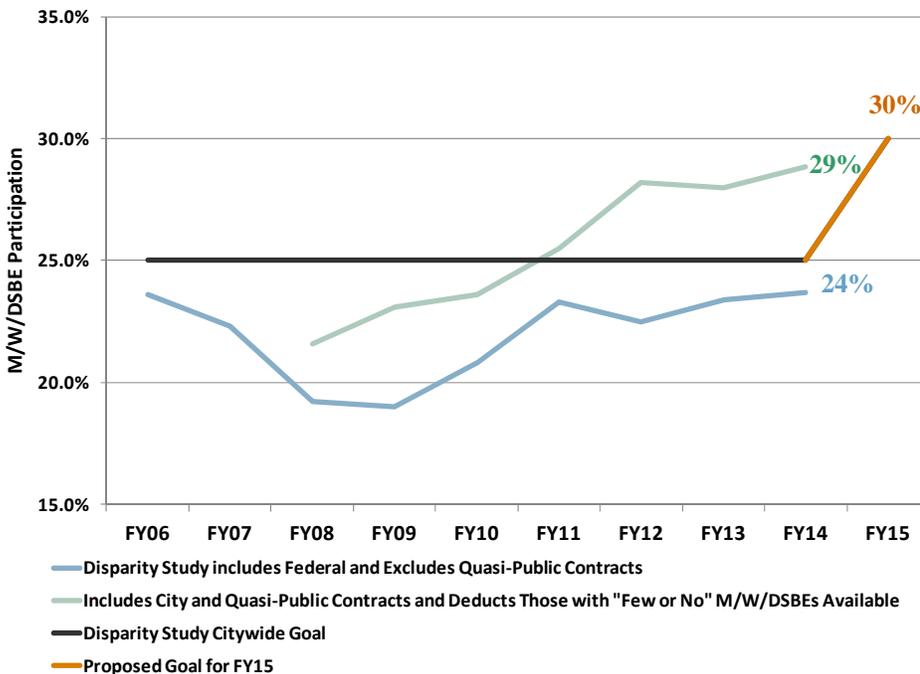
Ongoing efforts to increase minority contracting participation include, but are not limited to: DHS monitoring of provider compliance with submitted Supplier Diversity Plans, staff attending OEO meetings and events, and encouraging minority vendors that do business with DHS to become certified and registered.

In Fiscal Years 2012, 2013 and 2014

the department exceeded its participation goal of 25% for opportunities wherein participation is available. This calculation excludes court appointed contracts as "no opportunity deductions."

This year (Fiscal Year 2015) the Department partnered with the Office of Economic Opportunity to host its first "Doing Business with Nonprofits – Community Umbrella Agencies (CUAs)" workshop during Minority Enterprise Development (MED)Week. The purpose of the workshop was threefold:

Figure VIII - Comparison of Participation Results Before and After Adjustments for "Few or No" M/ W/ DSBEs, Inclusion of Quasi-Public M/ W/ DSBEs Participation, and Exclusion of Federally-Funded Projects



M/ W/ DSBEs available for participation.

Chapter 17-1500 requires the City to set goals for the participation of M/ W/ DSBEs operating within the City of Philadelphia. M/ W/ DSBEs in this category are defined as having a:

- Principal business address within the City
- Workforce with prerequisite hours worked in the City
- Commercial Activity License, formerly known as the Business Privilege License, and
- Business Privilege Tax (BPT) filed within the past twelve months.

The FY14 participation goal was set at 25%. The Philadelphia (City) based business goal was increased from 11.4% for FY13 to 12.5% for FY14.

It is worthy to note that

Mayor Michael A. Nutter has granted a 10% preference for those businesses based in the City of Philadelphia and bidding on contracts less than \$1 million. There is a 5% preference for bids in excess of \$1 million. All Local Business Entities (LBEs) must apply for certification on the Procurement Department’s website.

The initiatives that were introduced during FY13 and FY14 to achieve 29% participation results within City departments will continue. Best practices have been institutionalized with a

focus on continuous process improvement. The FY13 Annual Disparity Study includes recommendations to increase the availability and utilization of M/ W/ DSBEs as well as improve the methodology for the Study. Most of the recommendations are in various stages of implementation. Communication remains critical to the City’s ability to: grow the OEO Registry; increase opportunity for participation; improve M/ W/ DSBE response rate as primes; and enroll private and nonprofit sector partners in building more robust supplier diversity programs.

Table IX: Review of FY13 Disparity Study Findings, Recommendations, and OEO Achievements

Finding	Recommendation
Use of M/ W/ DSBEs inside City and the Metropolitan Statistical Area increasing	<ul style="list-style-type: none"> • Continue Capacity Building and Inclusion Programs with emphasis in Professional Services
Prime contracts dollars to M/ W/ DSBEs increasing	<ul style="list-style-type: none"> • Grow More M/ W/ DSBE Firms to Prime Contractors
M/ W/ DSBE availability changing	<ul style="list-style-type: none"> • Continue to Increase OEO Registry
Overall disparity remains an issue	<ul style="list-style-type: none"> • Review Procurement and Bidding Practices • Continue Conducting Business Surveys and Focus Groups
Achievements	
Increased Oversight & Accountability	<ul style="list-style-type: none"> • Economic Opportunity Plans (EOP) Analysis • Quasi-Public/Federally Funded Utilization Reporting Information Technology Initiatives
Capacity Building & Inclusion	<ul style="list-style-type: none"> • Capacity Building Initiatives
Research & Development	<ul style="list-style-type: none"> • Low Availability Categories

Profiles of Departments Making a Difference: Philadelphia Prison System



Louis Giorla
Commissioner
Philadelphia Prison System

When developing Requests for Proposals, whether for new projects or renewal of established professional services, the Philadelphia Prison System works closely with our assigned OEO representative, Mario Crestani, in establishing acceptable M/ W/ DSBE ranges for each contract opportunity.

Prior to posting new opportunities on “eContracts Philly”, drafts are sent to OEO for review and recommendation of suitable participation ranges for the services being sought. Once initiated, OEO is involved in the selection process via invites to and participation

in both Pre-Proposal meetings and participation in Selection Review Committees. The Philadelphia Prison System also assisted service providers with attaining projected M/W/DSBE goals by providing direction on how to get qualified minority sub-contractors registered to become certified OEO vendors.

For Fiscal Year 2014, the PPS’ actual M/ W/ DSBE participation rate of 39.2% was 14% above its stated goal of 25%. This was primarily achieved through the efforts and cooperation of the following providers: Corizon Health, Inc. (Contract Value \$42,075,763 - 29% participation rate on all non-personnel related expenses); Aramark Correctional Services, LLC (Contract Value \$13,700,000 – 21.50% participation rate); U.S. Facilities (Contract Value \$10,523,000 - 100% participation rate); and Keefe Commissary Network, a concessions contract with a participation rate of 30% of their cost of sales, which during Fiscal 2014 equaled \$1,105,000 in minority vendor participation.

“We are proud to state the combined demographic content of our five largest vendors reflects the overall diversity of our contractor’s workforce: 64% are minorities, 53% of which are African-American; and 61% percent of these employees are female. We strive to work jointly with our providers to not only hire staff that accurately reflects the diversity of our City but to hire local residents whenever possible.”

Profiles of Departments Making a Difference: The Office of the City Representative



Desiree Peterkin-Bell
City Representative
Office of the City Representative

The Office of the City Representative (OCR) is the internal and external marketing, promotions and branding arm for the City of Philadelphia. The Office develops, promotes and executes major citywide events including Wawa Welcome America!, a multi-day festival celebrating the July 4th Independence Day holiday and the Gore-Tex® Philadelphia Marathon Weekend, featuring a Health & Fitness Expo for runners, the Rothman Institute 8K, and culminating with the Half and 26.2 mile Full Marathon.

These grand-scale public events are produced to promote Philadelphia as a destination for tourism or a place to locate or start a business while enjoying a vibrant, diverse, quality of life. The events are designed to showcase the city's singular landmarks of American history, world-class cultural assets, vital retail corridors and natural beauty. In 2014, the City was designated a "World Festival & Event City" for excellence in event management by the International Festival & Events Association. The longstanding success of major events produced and supported by the OCR was a significant determining factor.

The Office of the City Representative takes pride in its City Charter mandated role to represent the Mayor and the City of Philadelphia in its external events and ceremonies and internal City department functions. In executing these responsibilities, the OCR carries the Administration's Minority, Women, and Disabled-Owned Business (M/ W/ DSBE) goals forward throughout.

OCR produced programs such as the Holiday Tree-Lighting Celebration and The Philadelphia Collection, an umbrella program created to showcase the fashion design talent and creative fashion retailers of Philadelphia—a fashion community once segregated along racial lines—along with numerous other OCR produced, directed and supported programs that are monitored in order to ensure opportunity in hiring, compensation, and professional development for women and minority-owned businesses.

In its role of marketing and promoting the assets and attractions of the City of Philadelphia to increase commerce, raise economic status, and attract industry, visitors and new residents to Philadelphia, the OCR also serves as a conduit for

a number of stakeholder entities that engage in City-related cultural and economic development programs including the Greater Philadelphia Film Office, the Fund for Philadelphia, and Historic Philadelphia Inc. These entities all participate in the Administration's M/ W/ DSBE goal through budgets that are not reflected in the General Fund.

OCR reflects its commitment to diversity in its internal staffing. Current staffing of seven full-time executive and administrative staff is 29% minority and 86% female. M/ W/ DSBE inclusion goals as set by the Philadelphia Office of Economic Opportunity (OEO) are consistently maintained in external contracting including contracts drawn from the General Fund and in the contracting related to the production of its major annual program events not reflected in the General Fund.

The OCR has met and exceeded the Administration's goal of 25% M/ W/ DSBE participation for General Fund contracts awarded in FY12, FY13 and again in FY14 (69%). The OCR is committed to meet or exceed the Administration's goal of 30% M/ W/ DSBE contracting in FY15.

This is a best practice for the 5th largest metropolitan market in America, given the impact that small businesses have had on the national economy and the potential for small businesses to grow in Philadelphia through the easy-to-access opportunity to join the M/ W/ DSBE Registry of Certified Firms developed by the OEO.

In the process of soliciting contractors, the OCR relies on the Business Registry developed by the OEO. When a contractor is referred to the Office and is not currently on the Registry, the OCR encourages and facilitates that registration process. As the Registry has increased the listings of new M/ W/ DSBE businesses, the OCR contracting procedures become more efficient and more effective in meeting M/ W/ DSBE participation goals. The City's commitment to inclusion and diversity works for all parties and makes Philadelphia a better place for citizens, businesses and visitors.

"I believe that the events and programs that the Office of the City Representative produces are enhanced by the inclusion of M/W/DSBEs and better serve our mission to market the City of Philadelphia to national and international audiences and business interests," states City Representative Peterkin-Bell. "The OCR is pleased to join the Mayor and the OEO in the effort to lead by example when recruiting, hiring and retaining a diverse roster of contractors, developing new partnerships and adding to our network of contractor relationships within the larger community."

Profiles of Departments Making a Difference: Philadelphia Parks and Recreation



Susan Slawson
Parks and Recreation
Deputy Commissioner

Philadelphia Parks & Recreation (PPR) advances the prosperity of our city and the progress of her people through intentional and sustained stewardship of public land and waterways as well as through safe, stimulating recreation, environmental and cultural centers. We help Philadelphia's children and other residents grow by connecting them to the natural world, to each other, and to fun, physical and social opportunities.

PPR fulfills this mission largely through its amenities, programs and services. Philadelphia Parks &

Recreation manages 150 recreation centers and playgrounds, 143 neighborhood parks and 7 watershed parks. Some of the amenities found in the parks and recreation system include 70 outdoor pools, 5 indoor pools, 223 miles of trails, 404 baseball/softball fields, 40 historic sites, 19 KEYSPOt computer labs, 460 basketball courts and 40 community gardens and orchards, to name only a few.

In its care of children, Philadelphia Parks & Recreation offers approximately 100 After School Programs throughout the city and over 130 summer camps, including neighborhood camps, specialty camps and special needs camps. Other PPR programs focus on urban agriculture, visual and performing arts, environmental education and outdoor recreation, along with sports and athletics opportunities. In addition, PPR

operates a food program that feeds approximately 40,000 kids per day in the summer and around 4,000 per day during the school year.

Department services include ecosystem management, historic preservation, event permitting and management, citizen engagement, youth employment, tree services and concessions. Philadelphia Parks & Recreation also organizes signature events and entertainment series like the Mummers Parade, Broad Street Run, The Oval and the Dell Music Center.

PPR's vast community outreach is supported by various services, supplies, and specialized equipment required in its daily operations. Philadelphia Parks & Recreation supports and shares the Mayor's commitment of minority inclusion when contracting and expending City resources. In keeping in compliance with the Mayor's mandate of increased minority participation department wide, Philadelphia Parks & Recreation is proud to announce that it has exceeded its' target goal of 25% by an additional 10% in FY'14.

This was accomplished by increased solicitation of minority vendors for small order purchasing, and contracting for professional services. PPR recognizes the importance of promoting the economic development of Minority Business Enterprises (MBEs), Women Business Enterprises (WBEs), and Disabled Business Enterprises (DSBEs) and will continue to collaborate with the Office of Economic Opportunity in moving forward by increasing participation goals; increasing awareness through education; and solicitation of new certified minority vendors.

Profiles of Minority and Woman Business Enterprises

"Each year since we launched our strategic plan, Inclusion Works, we have increased the number of certified firms in our OEO Registry and worked hard to promote these businesses to the broader marketplace".

-Mayor Michael A. Nutter

Profiles of MBEs and WBEs

The City of Philadelphia has an extraordinary mix of diverse businesses at various levels of maturity. The best have taken strides to compete at higher levels of performance through innovative strategies. Here are a few of their stories.



**Chet Riddick,
President and CEO
of Alpha
Enterprise Group**

Alpha Office Supplies provides office supplies, furniture, flooring, janitorial supplies, paper, computers and accessories; electrical

supplies, including energy efficient lighting and sustainable energy products, and related services.

Alpha Office Supplies, Inc., ("Alpha"), dba Alpha Enterprise Group, ("AEG"), formally announced on September 2, 2014, that it has designed, developed, implemented and opened the "Office-of-the-Future", at the Parkside Lofts, 4950 Parkside Avenue, in West Philadelphia, Pa. The "Office-of-the-Future" is the first of its kind on the eastern seaboard to house under one roof multiple manufacturers of various products, including but not limited to, state-of-the-art smart technology, sit-to-stand furniture, commercial flooring, LED lighting, daylight harvesting and video monitoring security protection devices.

Alpha has created this state-of-the-art working showroom facility to showcase multiple smart office technologies and environments normally shown individually by each manufacturer. Alpha is proud to say and recognize that "no" other office location in the Philadelphia region or country possesses the variety of energy efficient products, office furniture sit-to-stand layouts and designs to foster worker collaboration and inclusion in the workplace. Alpha blended together different manufacturers, technologies, and services to create what Alpha is cloning today as the region's first "Office-of-the-Future".

Alpha was established in 1985 by the late Mr. James L. Brown, Founder and Chairman, who possessed over 50 years of experience in the office products and related services. Mr. Brown assembled an experienced staff of professionals who have established Alpha as a premier company in our very competitive industry.

The company has established business relationships with the

U.S. GSA - National Furniture Center, various states and cities, major hospitals, universities, schools, hotels, large corporations, small businesses, and several majority company joint venture partnerships. Alpha's business alliances enable the firm to service customers throughout the U.S., and internationally.

In 2011, Alpha received the Exelon Supplier of the Year award and was recognized in 2014 by Black Enterprise magazine on their BE 100 nation's largest minority owned and operated industrial/service company list, ranking #78.

"Hire and train in house. We believe it is very, important that you give folks an opportunity," Chet Riddick stated during City Council Economic Opportunity Review Committee hearings. He concluded, "Sixty-seven percent of our folks live somewhere within the community where we do business.

Bill Cromedy, Owner and President of Advantage Contracting Inc. in Philadelphia.

Advantage Contracting, Inc., is a fully insured and bonded HVAC/sheet metal contractor. The company specializes in the fabrication and installation of sheet metal ductwork primarily used for heating, ventilation and air conditioning in various commercial and industrial applications and provides HVAC equipment for both large and small project needs.



See "Learning to Overcome Adversity" with the owner of Advantage Contracting, Inc. #SmallBizProud at

<https://www.youtube.com/watch?v=G9EsRSQeODU>

Advantage Contracting employs 20 people and is the only minority sheet metal company in Philadelphia and in February became an 8a certified small business.

Advantage Contracting specializes in HVAC and duct work fabrication and installation on commercial aspects in large buildings. Some of the contracts Advantage has successfully completed include the Comcast Tower, the PA Convention Center, Sugar House Casino and several University of Pennsylvania projects. In his 10th year as a union contractor, Mr. Cromedy attributes the success of his business to perseverance. "I've persevered under some extraordinarily

challenging business relationships. I took the lessons I have learned over the past ten years and turned them from adversity into profitability”.

In 2014 Advantage acquired a duct work fabrication plant to vertically integrate its construction business. It is currently the only minority contractor in the HVAC manufacturing industry. This strategy required a significant up-front investment for equipment and labor. This investment and associated cost saving are expected to put Advantage on par with some of the other major contractors in the city. "I pride myself on hiring about a 50 percent minority workforce. I want to give my employees an opportunity to advance, not just hit a diversity target. I want them to learn how to run a job and manage a project. They can make a living wage for the year not just a month or two."

"I am encouraged to see the Economic Opportunity Review Committee striving to understand what is happening in the marketplace and taking the steps to expand opportunity for minority businesses and workers."

Advantage Contracting received the SBA 2013 Minority Small Business of The Year Award in Philadelphia.



**Jameel Worthy,
Owner of Steadfast
Entities LLC**

Jameel Worthy is a business owner and an operating engineer for Local 542. Steadfast Entities LLC is an excavation services firm that has been in the marketplace for almost two years. Steadfast

Entities participated on the Church of the Latter-Day Saints, Cira Center South, Evo, and the University of Penn Parking Garage projects. He affirms, "For a young company, I can say we've had a pretty good start."

Mr. Worthy shared his perspective during the September, 2014 Economic Opportunity Review Committee meeting held in City Council Chambers. He believes his company's success within the operating engineers building trade is due to specialization. His company specializes in the operations of heavy equipment, excavation and crane work. Mr. Worthy's strategy is to build on this track record as a highly qualified heavy equipment operator and clearly define what he brings

to the table when networking with prime contractors. He explained, "I built my reputation as an operating engineer first. A great number of people in the industry know me as an operator. They know I am going to be on time, that I am educated in what I am doing and that my quality of performance is reliable. There are certain basic principles that I think apply to life, we can't overlook, just being credible."

That was important for his transition from an operator to a business owner. Contractors know what they're getting when they hire Steadfast Entities. They can be confident the right personnel and the right pieces of equipment will be placed on the job. The value of predictability cannot be overstated as an essential component to the success of this business.

Mr. Worthy concluded his testimony with this statement, "If I can help the general contractor or the project manager get what they want, I can get what I want. It's just -- it's really that simple." He also shared this analogy regarding workforce diversity. "If I was going to participate in a citywide, basketball tournament, I wouldn't compete with a team made up of just men or women that I grew up with just on my street against all of West Philly, if you get my point. If we're going to get the best out of what we're trying to do, our teams have to be diversified. As my organization grows, you will see more diversity because it is about talent and performance first."

**Patricia Claybrook, President
and CEO of Jidan Cleaning**

Patricia Claybrook is a market force who has leveraged her versatile skill set in marketing, customer service and sales plan execution to achieve growing success and award-winning acclaim.

Cultivating her marketing and customer relations skills as an independent sales director for Mary Kay Cosmetics, Patricia transitioned and flourished as a pharmaceutical and hospice sales representative for notable organizations in the region. Discovering a true need in the business world for professional cleaning services, Patricia launched Jidan Cleaning in 2005.

Placing emphasis on people, products and services, Patricia's company grew quickly in demand in both southern New Jersey and in Philadelphia, Pennsylvania. As the Philadelphia Business Journal's chosen "Minority



Business Leader" in 2014, Patricia continues to be recognized for her business prowess and philanthropic pursuits.

Her dedicated leadership has garnered the attention of other business leaders and she has earned awards for excellence in service from a variety of entities including:

- South Jersey Biz "Women to Watch," March 2014
- Named to "Philadelphia 100," the top 100 fastest growing companies by the Philadelphia Business Journal, 2014
- "Minority Supplier of the Year," by The Pennsylvania-New Jersey-Delaware Minority Supplier Development Council (MSDC), 2013
- Selected as "Minority Partner," of the CEO Access Network with the Greater Philadelphia Chamber of Commerce, 2013
- Alumna of the Goldman Sachs "10,000 Small Businesses," entrepreneurial program, September 2013
- South Jersey Magazine's "Best of Home & Garden, Cleaning Service," 2013, 2012, and 2011

Through Patricia's visionary mindset, Jidan Cleaning has implemented a state-of-the-art quality control inspection system that enables clients to be involved in the progress of their own projects.

In September 2013, Patricia graduated from the Goldman Sachs "10,000 Small Businesses," entrepreneurial program. She states that the, "The Goldman Sachs 10,000 Small Businesses Program was a transformational experience for my business on many levels. It has equipped me with all of the tools needed to ensure Jidan Cleaning's growth. Since graduating in September, 2014 we have been able to significantly increase our presence in the Philadelphia market.

Patricia's first spark of entrepreneurship came from within her hard-working family who emigrated from Trinidad when she was six years old.

Patricia is married to husband, Maurice. Her two daughters, Jillian and Danielle are her inspiration for naming the business, Jidan Cleaning.

Manuel Trujillo, President, Swain Techs

Swain Techs is pleased to announce that it has been appraised at Capability Maturity Model Integration (CMMI) Maturity Level 3 on Software and Services by the CMMI Institute at Carnegie Mellon University. There are currently only 33 Software and Service companies appraised at CMMI Maturity Level 3 v1.3 in the world. Additionally, Swain Techs is the only SBA 8(a) certified company with these qualifications in the 48 contiguous United States, joining only 2 other companies, both based in Alaska.

CMMI® is a results-oriented capability improvement methodology that provides organizations with the essential elements of effective processes that ultimately improve their performance by reducing defects, re-work, overall cost and improve delivery time and quality. Targeting three main areas, development, services, and acquisition, CMMI helps businesses set the framework for improving their performance. After beginning to use CMMI, General Motors increased their milestones met to 85% and Tufts Associated Health plans decreased software defects by 25%. Overall, businesses have seen a 61% increase in productivity and 48% increase in quality, resulting in an overall ROI of 4:1.

An appraisal at maturity level 3 indicates the organization is performing at a "defined" level. At this level, processes are well characterized and understood, and are described in standards, procedures, tools, and methods. The organization's set of standard processes, which is the basis for maturity level 3, is established and improved over time. The following presentation from the National Defense Industry Association (NDIA) gives an executive overview of CMMI and the value that organizations have received:
<http://www.ndia.org/divisions/divisions/systemsengineering/documents/cmmiforexecutives.pdf>.

About Swain Techs : Swain Techs is an award winning 8(a) certified small business with over a decade of exceptional performance. They are CMMI ML3 Software & Services and ISO 9001 certified. Their headquarters are in Horsham, PA, with a satellite office in Washington, DC. Swain Techs has won more than \$20M in prime contracts in the last 3 years at HHS, the Navy, USPTO and DLA. They are among the fastest 5000



growing companies in the USA for 2014 according to Inc 5000 Magazine. As an Enterprise Systems Integrator with over a decade of experience providing strategic technology solutions in Cyber Security, Engineering and Managed Services Swain Techs experts are matching customers' needs with existing solutions.

Swain Techs' vision is to build a trusted relationship with their clients. They are committed to the success of their organizations. Their mission is to be a quality-driven, professional services company that specializes in consistently delivering unparalleled, flexible, personalized services, and innovative support that enables its clients to focus on their core business

Goldman Sachs 10,000 Small Businesses Supports M/ W/ DSBEs

The Goldman Sachs 10,000 Small Businesses Program was launched in Philadelphia in January 2013. This program, hosted at the Community College of Philadelphia, is designed to engage business owners with business experts and collaborative networks essential to developing advanced business management skills. This program requires 1,000 hours of training and yields unparalleled results. The five

cohorts of 10,000 Small Business Scholars have noted the dramatic impact of the program on their operations – increased number of employees, additional financing secured, and an expanded customer base. OEO is pleased to report that Minority- and Women-owned businesses represented approximately half of the five cohorts that completed the program.

M/ W/ DSBE 10,000 Small Business Scholars



Matthew (Matt) Abraham, Principal Engineer
Westchester Environmental LLC
www.westchesterenvironmental.com

Westchester Environmental, LLC provides environmental consulting inspection and services to commercial, industrial, residential building owners and educational institutions.



Oswaldo (Ozzie) Quintero, President/Owner
Jigsaw Exterminators and Supply Inc.
www.lowcostexterminators.com

Jigsaw Exterminators and Supply Inc. provides pest control services and do-it-yourself products.



Charles Solomon, Managing Member
Greenlee Security Services
www.greenleesecurity.com

Greenlee Security Services provides armed and unarmed security professionals to protect its clients assets.



An (Andy) Truong, President/CEO
Greendog Recycling, Inc
www.greendogrecycling.com

Greendog Recycling Inc is a scrap metal dealer.



Sirlena Swift-Wilson, Owner
Westwood Incorporated
www.thewestwoodschoo.com

The Westwood School is a private elementary school located in Northwest Philadelphia. The school guarantees low teacher-student ratios, use of cutting edge technology, and an emphasis on STEM subjects.

Conclusion

The Fiscal Year 2014 Annual Participation Report highlights the contracts awarded to all businesses and the participation of M/ W/ DSBEs in the Inclusion Works: Economic Opportunity Strategic Plan. Recent changes adopted by the Administration and City Council to strengthen the City's inclusion strategy and outcomes are showcased in this report to assist the community's understanding of the City's procurement process.

The City and its Quasi-Public Agencies awarded \$267 million in contracts to M/ W/ DSBEs during the year, achieving 29% participation and once again exceeding the City's 25% goal. The 2013 Disparity Study recommendation is to increase the Citywide M/ W/ DSBE participation goal from 25% to 30% for Fiscal Year 2015. This action is consistent with Mayor Nutter's proactive efforts.

In addition to expanding opportunities for M/ W/ DSBEs, the continued development of OEO talent, enforcement of the City's Contract Compliance Reporting System, and release of market friendly data that enables businesses to better prepare for contracting opportunities will be the focus for Fiscal Year 2015. The City will set participation goals that are data driven, monitor the compliance of primes and subcontractors, and take the appropriate actions to ensure M/ W/ DSBEs are treated fairly and equitably.

OEO will continue to manage the expanding Economic Opportunity Plan (EOP) portfolio and lead oversight committees with a focus on communication, collaboration, and a results oriented fervor.

Outreach remains a critical part of the OEO mission. OEO will continue to engage all sectors of the community to expand economic opportunity for the growth and prosperity of this region. OEO welcomes your thoughts, feedback, and suggestions for growing the OEO Registry of qualified

businesses, increasing participation results, and improving transparency in the City's contracting process. All certified suppliers should be on the Procurement Department's Bidders List at <http://bids.phila.gov/>. All personal and professional service firms should be registered on the econtractphilly.com website. These registrations are in addition to the OEO Registry.

OEO's theme for Fiscal Year 2014 was "Be Ready." Be ready to learn about new opportunities, be ready to respond competitively, be ready to deliver impeccably, and be ready to succeed.

For Fiscal Year 2015, OEO's theme is "Step Up to Opportunity." OEO's role is to open doors. With our goal of 30% for FY15, we intend to engage the marketplace to meet this challenge and support our business community in achieving a higher level of readiness and a passion for excellence.

Many thanks to those who contributed to the release of this report including featured Department heads, those small businesses profiled, and alliance partners who go that extra-mile on behalf of the small business.

Special thanks to:

- Mayor Michael Nutter and his Economic Opportunity Cabinet
- Deputy Mayor Alan Greenberger and the Department of Commerce
- OEO Staff
- OEO Officers across the City
- Philadelphia Quasi Public Agencies (PIDC, OHCD, PRA)
- Alliance Partners

30th Anniversary of Minority Enterprise Development Week



“Throughout the year, the representatives from the Office of Economic Opportunity shared data on major projects that provided valuable insight for the African-American Chamber of Commerce of PA, NJ & DE. There is a strong sense of accountability to report and meet the minority participation goals, and an even stronger commitment to building valuable partnerships that will support minority business development - evident by the success of the 2014 Minority Enterprise Development Week.”

Shalimar Thomas, Executive Director
African American Chamber of Commerce

“Collaborating with the Office of Economic Opportunity has been a rewarding experience for the Greater Philadelphia Hispanic Chamber of Commerce. We have been part of the significant changes the office has made to create a model that works for minority businesses, corporations and the public. Latino business participation has increased by 44% since 2011 to 13%. This good progress illustrates how our partnership has worked to improve small business growth in our neighborhoods.”

Varsovia Fernandez, President & CEO
Greater Philadelphia Hispanic Chamber of Commerce



Fredrique Bingley, CEO of Bingley, Inc. receives The Enterprise Center Lighting the Torch Youth Award 2014



Members of City Council salute small businesses at the Greater Philadelphia Chamber of Commerce



Manik Arora, CEO of Arora Engineering with family and friends at The Enterprise Center Passing the Torch Awards 2014

Asian American Chamber of Commerce of Greater Philadelphia applauds OEO for consistently increasing and meeting minority participation goal. AACCGP is pleased to partner with OEO for MED Week celebration events and to serve on the OEO Advisory Board.”

Narasimha B. Shenoy, President and CEO Asian American Chamber of Commerce of Greater Philadelphia



Deputy Mayor Rina Cutler, Chellie Cameron, COO Dept. of Aviation celebrates MED Week with American Airlines

Appendix

Figure 1.1 – Economic Opportunity Strategic Plan Process with Proposed Outcome, Timeline, and Associated Cost

STRATEGIC OBJECTIVE	PROCESS	OUTCOME	TIMELINE	COST
Increasing the Availability of: Qualified Firms	Elimination of MBEC; creation of OEO with departmental transfer from Finance to Commerce	Strategic alignment of the City’s economic development initiatives within the Department of Commerce	Complete	No Additional Cost
	Transfer of the Federal DBE Program to the Airport	Improved City program	Complete	No Additional Cost
	Reorganization of Commerce	Full integration of the City’s economic development initiatives	Complete	No Additional Cost
	Integration of PCDC’s functions into Commerce and PIDC	Eliminates redundancies in City services; creates a more robust lending program	Complete	No Additional Cost
	Reform the Certification Process and Redefine OEO’s relationship with M/W/DSBEs	Robust OEO Registry of Certified Firms which includes M/W/DSBEs in Commodity/NAICS Codes where they have been previously absent	Complete	Nominal at initiation; web enhancements to Registry will require funding (e.g., links to each M/W/DSBE’s business website, social networking functionality, solicitation matchmaking, etc.)
	Create Partnerships between successful M/W/DSBEs and emerging M/W/DSBEs	Emerging Business Partnership Program to support business networking and mentorship	Ongoing	Nominal if City receives support and cooperation of local business chambers and successful M/W/DSBEs
	Promote new and emerging high-growth industries to M/W/DSBEs	Access to greening initiatives, high growth life sciences, and nanotechnology	Ongoing	No Additional Cost
	Support Youth Entrepreneurship within the City	Youth enrollment in business related curriculum; stories of youth entrepreneurial success	2 years- working with the School District	No Additional Cost
	Support Immigrant Entrepreneurship within the City	Immigrant entrepreneurial success; Enable more immigrants to access business resources	Ongoing	No Additional Cost

Figure 1.2 – Economic Opportunity Strategic Plan Process with Proposed Outcome, Timeline, and Associated Cost

STRATEGIC OBJECTIVE	PROCESS	OUTCOME	TIMELINE	COST
Increasing the Utilization of:	Internal Reorganization of Key Entities; Re-scope Department of Commerce Contracts with 3 rd Party Providers of Technical Assistance	Enhanced technical assistance from 3 rd party providers of technical assistance	Complete	No Additional Cost
	Assign a roster of OEO Staff to identify City Project Managers and Procurement Buyers within City Departments to facilitate inclusive purchasing decisions	Increased overall utilization of M/W/DSBEs attributable to OEO early involvement in purchasing decisions	Complete	Costs of OEO Staff adequate to perform the oversight of City department purchasing decisions
	Improve OEO consultation with City Departments and Goal-Setting Process (GAP)	Improved engagement of City Departments (e.g., training, goal setting, identification of opportunities for M/W/DSBEs)	Ongoing	No Additional Cost
	EOP Oversight	Increased overall utilization of M/W/DSBEs as a result of EOP oversight and administration	Ongoing	No Additional Cost
Qualified Firms	Catalogue existing inventory of technical and financial assistance providers and market these resources to M/W/DSBEs	Improved capacity and business growth for M/W/DSBEs employing these resources	Complete	No Additional Cost
	Provide Incentives for Prime Contractors who mentor M/W/DSBEs	Improved capacity in the area of bid preparation including estimating, introduction to financial institutions and new business partners in City and Regional opportunities	In Process	No Additional Cost
	Improve Contract and Business Data Collection (e.g., volume and dollar amounts of City contracts including <i>actual dollars received</i> and <i>annual gross receipts</i> of M/W/DSBEs)	Enables meaningful Citywide goal setting. Annual collection of aggregate Annual Gross Receipts of registered M/W/DSBEs will provide a new benchmark for measuring progress	System Implementation complete; launching training in 1-3 months	A comprehensive electronic system of tracking payments, etc. is costly

Board, Cabinet, Commission, and Committees

MAYOR'S ECONOMIC OPPORTUNITY CABINET (EOC)

Angela Dowd-Burton

Executive Director, Office of Economic Opportunity

Amy Kurland

Inspector General

Rina Cutler

Deputy Mayor for Transportation and Public Utilities

Hope Caldwell

Chief Integrity Officer

Michael DiBerardinis

Deputy Mayor for Environmental and Community Resources and Commissioner Parks and Recreation

Michael A. Nutter

Mayor

Rob Dubow

Finance Director

Richard Negrin

Deputy Mayor for Administration and Coordination/ Managing Director

Michelle Flamer

Senior Attorney

Mary Stitt

Procurement Commissioner

Everett Gillison

Deputy Mayor of Public Safety and Mayor's Chief of Staff

James W. Buehler, MD

Health Commissioner

Alan Greenberger

Deputy Mayor for Economic Development and Director of Commerce

Shelley Smith

City Solicitor

CITY COUNCIL ECONOMIC OPPORTUNITY REVIEW COMMITTEE (EORC)

Steven Scott Bradley

Chairman of the Board
African American Chamber of Commerce

Vanessa Fields

Vice President
AFSCME District Council 47

Angela Dowd-Burton

Executive Director
Office of Economic Opportunity

Sherman Harris

Assistant to the President
AFSCME District Council 33

Varsovia Fernandez

President and Chief Executive Officer
Greater Philadelphia Hispanic Chamber of Commerce

MAYOR'S ADVISORY COMMISSION ON CONSTRUCTION INDUSTRY DIVERSITY (MACCID)

Lorraine Brown
Chief Executive Officer
The Temple Group

Glenn Bryan
Assistant Vice President
University of Pennsylvania

Angela Dowd-Burton
Executive Director
Office of Economic Opportunity

William Carter
Director of Legislative Affairs
City Council, President Darrell L. Clarke

John W. Chin
Executive Director
Philadelphia Chinatown Development Corporation

Fredrick A. Clark
President and CEO
Clark Resources

David Crawford
President
Econsult Corporation

James P Creedon
Sr. V.P. Construction, Facilities, and Operations
Temple University

Sharon Dietrich
Litigation Director
Community Legal Services of Philadelphia

Michelle Flamer
Senior Attorney
City of Philadelphia

Everett Gillison
Deputy Mayor of Public Safety and
Mayor's Chief of Staff

Beverly Harper
Founder and President
Portfolio Associates, Inc.

Pierce Keating
Chief Executive Officer
Keating Construction

Steven S. Lakin
Executive Managing Director
General Building Contractors Association (GBCA)

John Macklin
Vice President for the NE Region
National Association of Minority Contractors (NAMC)

Cheryl Mckissack
Chief Executive Officer
McKissack Group Inc.

Angelo Perryman, MACCID Chair
Chief Executive Officer
Perryman Building and Construction

Sam Staten, Jr.
Business Manager
Laborers' Int'l Union of North America Local 332

James Tucker
Sr. V.P. Administrative and Business Services
Drexel University

Tony Wigglesworth
Executive Director
Philadelphia Area Labor Management Committee

Mario Zacharjasz
Chief Executive Officer
PZS Architects, LLC

OFFICE OF ECONOMIC OPPORTUNITY (OEO) ADVISORY BOARD

Steven Scott Bradley
Chairman of the Board
African American Chamber of Commerce

Angela Dowd-Burton
Executive Director
Office of Economic Opportunity

Rosalyn McPherson
President and CEO
Urban League of Philadelphia

Varsovia Fernandez
President and Chief Executive Officer
Greater Phila. Hispanic Chamber of Commerce

Michelle Flamer
Senior Attorney
Law Department

Everett Gillison
Deputy Mayor of Public Safety and
Mayor's Chief of Staff

Sharmain Matlock-Turner, Board Chair
President and Chief Executive Officer
Urban Affairs Coalition

Narasimha Shenoy
Executive Director
Asian American Chamber of Commerce of Greater
Philadelphia

Geri Swift
President
Women' Business Enterprise National Council

Anthony Williams
Senator
State of Pennsylvania

Steve Wray
Executive Director
Economy League of Greater Philadelphia

Economic Opportunity Oversight Committees

1. Barnes Foundation
2. Campus Inn (Homewood Suites)
3. CHOP Ambulatory Care Center (Children's Hospital of Pennsylvania)
4. CHOP Family Health Center (Children's Hospital of Pennsylvania)
5. Comcast Innovation Tower
6. Dietz & Watson
7. Dilworth Plaza (Center City District)
8. Drexel University **(Multiple Projects)**
9. Evo Cira Centre South (Brandywine)
10. Juvenile Justice Facility
11. Lincoln Financial Field (Eagles Stadium Operator, LLC)
12. Marriott: Homewood Suites
13. Philadelphia Museum of Art - Art Handling
14. Philadelphia Prison System
 - a. Corizon Healthcare
 - b. ARAMARK Food Service
15. Public Property
 - a. Youth Study Center
16. St. Joseph's University **(Multiple Projects)**
17. SugarHouse Casino
18. Temple University **(Multiple Projects)**
19. University of Pennsylvania **(Multiple Projects)**
20. Verizon
21. Water Department
 - a. Biogas CoGeneration Facility
 - b. Philadelphia BioSolids
 - c. Venice Island
22. West Philadelphia High School (Wexford / Drexel)
23. Xfinity Live! (Comcast)

Expert Testimony

Economic Opportunity Review Committee

Economic Opportunity Review Committee Meeting Expert Testimony

December 8, 2014	http://www.phila.gov/commerce/Documents/Economic%20Opportunity%20Review%20Committee%20Transcripts%2012%209%2013.pdf
<ol style="list-style-type: none"> 1. James Creedon, Senior Vice President for Construction, Facilities, and Operations Temple University 2. Manik K. Arora, P.E., President and CEO Arora Engineers 3. Janira Barroso, Director of Participation Jim Giffear, Construction Engineer Trisha Grace, Assistant Projects Manager Brian Mohl, Capital Program Manager Philadelphia Water Department 4. Curtis J. Gregory, Senior Director Commerce Department, Office of Business Services (“OBS”) 5. James Sanders, MBA, Senior Director MBDA Business Center Philadelphia, PA 	
September 8, 2014	http://www.phila.gov/commerce/Documents/Economic%20Opportunity%20Review%20Committee%20Transcripts%209%208%2014.pdf
<ol style="list-style-type: none"> 1. Billy Cromedy, President Advantage Contracting 2. Chet Riddick, President & CEO Alpha Office Supplies Inc. 3. Marla S. Hamilton, Vice President, Marketing & Business Development Philadelphia Industrial Development Corporation (PIDC) 4. Meg Shope Koppel, Sr. VP of Research, Policy and Innovation Philadelphia Works 5. Nina Bryan, Eastwick Neighbors Representative Eastwick Neighbors 6. Fermin Morales Phair Hiring Coalition 7. Shalimar Thomas, Executive Director African American Chamber of Commerce 8. Nicholas P. Jann, Economic Analyst City of Philadelphia Office of Economic Opportunity 	

Economic Opportunity Review Committee Meeting Expert Testimony

June 16, 2014	http://www.phila.gov/commerce/Documents/Economic%20Opportunity%20Review%20Committee%20Transcripts%20June%202014.pdf
<ol style="list-style-type: none"> 1 Jameel Worthy, President and Chief Executive Officer Steadfast Entities 2 Pierce Keating, Chairman and Chief Executive Officer Daniel J. Keating Co. 3 Debbie Rizzo, Director Diversity Procurement Services Drexel University & Drexel University College of Medicine Academy of Natural Sciences of Drexel University 4 Alice Dungee James, Assistant Director City of Philadelphia Office of Economic Opportunity 5 William Clark, Director of Special Projects City of Philadelphia Office of Economic Opportunity 6 Kristin Szwajkowski, Project Manager Milligan & Company 7 Jihad Ali Contractors Roundtable 8 Mark Betz Member of SteamFitter Local Union 420 	
March 3, 2014	http://www.phila.gov/commerce/Documents/Economic%20Opportunity%20Review%20Committee%20Transcripts%203%203%202014.pdf
<ol style="list-style-type: none"> 1 William P. Clark, Director of Special Projects City of Philadelphia, Office of Economic Opportunity 2 Glenn Bryan, Assistant Vice President of Community Relations University of Pennsylvania 3 Dexter L. Hendricks, LEED, Community Affairs Director Turner Construction Company 4 Steve Masters, Esq. Just Laws LLC 	

Economic Opportunity Review Committee Meeting Expert Testimony

December 9, 2013	http://www.phila.gov/commerce/Documents/Economic%20Opportunity%20Review%20Committee%20Transcripts%2012%209%2013.pdf
<ol style="list-style-type: none"> 1. William P. Clark, Director of Special Projects City of Philadelphia, Office of Economic Opportunity 2. James Creedon, Senior Vice President for Construction, Facilities, and Operations Temple University 3. Angelo Perryman, Chairman of the Mayor’s Advisory Commission on Construction Industry Diversity (MACCID), President of Perryman Building and Construction Services 4. Dr. Christopher Crockett, Deputy Water Commissioner Paul Kohl, Biogas Project Manager Janira Barroso, Director of Participation Philadelphia Water Department 5. Steve Masters, Esq. Just Laws LLC 	
September 9, 2013	http://www.phila.gov/commerce/Documents/EORC%209%209%202013.pdf
<ol style="list-style-type: none"> 1. Jack Kelly, Chief Operating Officer Dean Robateau, Project Executive McKissack & McKissack 2. Anna Shipp, Project Manager Sustainable Business Network 3. Cynthia Ashford Moultrie, Director DBE Supportive Services Center Cheyney University of Pennsylvania 4. Kenneth Woodson, Vice President of Community and Government Affairs Philadelphia Zoo 5. Steve Masters, Esq. Just Laws LLC 	
June 10, 2013	http://www.phila.gov/commerce/Documents/Economic%20Opportunity%20Review%20Committee%20Transcripts%20%206%2010%2013.pdf
<ol style="list-style-type: none"> 1. Lee Huang, Senior, Vice President and Principal Econsult Solutions, Inc. 2. Sandra Swiacki, Project Director Milligan & Company, LLC 3. John Mondlak, Director of Real Estate Development City of Philadelphia Commerce Department 4. Chris Crockett, Deputy Commissioner, Philadelphia Water Department 5. Lee Norelli, Project Manager of BAL, LLC Ameresco PWD NEWPCP Cogeneration Project AP Construction 	

Economic Opportunity Review Committee Meeting Expert Testimony

6. **David Kipphut**, Deputy
The Office of Career and Technical Education, School District of Philadelphia
7. **Michelle Armstrong**, Director
Office of Career and Technical Education, School District of Philadelphia
8. **Sam Staten, Jr.**, Business Manager
Laborers' International Union of North America Local 332
9. **Ed Szwarc**, Vice President & General Manager
Skanska
10. **Sherry Nacci**, Diversity Manager
Skanska
11. **Wade Colclough**, President & CEO
PA-NJ-DE Minority Supplier Development Council
12. **William McDowell**, Senior Project Executive
Barnes Foundation
13. **Jeffrey Smith**
Baker & Co.
14. **Steve MacBeth**
Campus Apartments

March 11, 2013

<http://www.phila.gov/commerce/Documents/EORC%20Transcripts%20March%202013.pdf>

1. **Jeffrey Snyder**
The Cordish Company
2. **James Baker**, President
Baker & Company, LLC
3. **Joseph C. Meade**, Director, Government and External Affairs
Philadelphia Museum of Art
4. **Diana Lu**, Director of Partnerships and Outreach
10,000 Small Businesses
5. **Krystle M. Baker, Esq.**, Investigator
Alexander DeSantis, Investigator
Office of the Inspector General

Economic Opportunity Review Committee Meeting Expert Testimony

December 12, 2012	http://www.phila.gov/commerce/Documents/Economic%20Opportunity%20Review%20Committee%20Transcripts%2012%2012%2012.pdf
<ol style="list-style-type: none"> 1. Michael Brown Environmental Construction Services and Element Mechanical Services 2. Johnathan Chopp Campus Apartments, St. Joseph’s University 3. Colin Johnson Local Citizen 4. Jihad Ali National Association of Minority Contractors (NAMC) 	
September 12, 2012	http://www.phila.gov/commerce/Documents/Economic%20Opportunity%20Review%20Committee%20Transcripts%20%209%2012%2012.pdf
<ol style="list-style-type: none"> 1. Dr. Joi Spraggins and Maceo Cummings The Temple Group 2. Eric Watkins and John Braxton Nesmith & Co., Inc. 3. Charisse Price , Business Analyst & Liaison Philadelphia Water Department 4. Jihad Ali National Association of Minority Contractors (NAMC) 	
May 14, 2012	http://www.phila.gov/commerce/Documents/Economic%20Opportunity%20Review%20Committee%20Transcripts%205%2014%2012.pdf
<ol style="list-style-type: none"> 1. Jihad Ali National Association of Minority Contractor (NAMC) 2. John Graves, Partner Fair Hiring Coalition 3. John Macklin, President National Association of Minority Contractor (NAMC) 4. Michael Jones, Owner Colors Paint and Finishing 5. Joanna Harris, Owner ARB Construction 	

OEO Organization

2014

OEO Advisory Board
Mayor's Advisory Commission on Construction Industry Diversity
Economic Opportunity Review Committee – City Council

Mayor Michael Nutter & The Economic Opportunity Cabinet

Alan Greenberger
 Deputy Mayor for Commerce & Ec. Dev.

Angela Dowd-Burton
 Executive Director
 Office of Economic Opportunity

LaShawnda Tompkins
 Chief of Staff

Ekpenyong Oji
 MBE Coordinator

Danielle Snead
 MBE Coordinator

Alice Dungee-James
 Assistant Director
 OEO Administration

William Clark, MLD
 Director of Special Projects

Julie Simmons
 MBE Specialist II

Mario Crestani
 MBE Specialist II

Jennifer Collazo-Morales
 Clerk Typist I

Jennifer Wise
 Clerk 3

Nicholas P. Jann
 Economic Analyst

Marjorie Chance
 Administrative
 Technical Trainee

Joseph Weny
 MBE Specialist I

Sung Park
 Accounting Supervisor

40 Department
 OEO Officers

Legend: The Blue team sets participation ranges, reviews bids and RFPs for compliance, conducts post contract award audits; Green team manages the OEO Registry; Red team oversees EOP portfolios; The Red and Orange team provide transparency via data analysis and reporting; Purple team represents OEO City operating departments Officers.

2015 Departmental OEO Officer and Liaison Listing

	<u>Department</u>	<u>Officer Name</u>	<u>Email Address</u>	<u>Phone Number</u>	<u>OEO Liaison</u>	<u>Phone Number</u>
1	Department of Human Resources (Personnel)	Brian Albert	brian.albert@phila.gov	(215) 686-2322	Danielle Snead	(215) 683-2082
2	Department of Public Property	Lori Davey Kathy Kennedy	Lori.Davey@phila.gov kathy.kennedy@phila.gov	(215) 686-4484 (215) 686-4414	Danielle Snead	(215) 683-2082
3	Phila Industrial Development Corporation (PIDC)	Anthony Simonetta	ASimonetta@pidc-pa.org	(215) 496-8122	Danielle Snead	(215) 683-2082
4	Philadelphia Fire Department	Diane Schweizer	Diane.Schweizer@phila.gov	(215) 686-1370	Danielle Snead	(215) 683-2082
5	Airport	Barbara Oliver Deneen Wilson	barbara.oliver@phl.org deneen.wilson@phl.org	(215) 937-7908 (215) 937-5421	Ekpenyong Oji	(215) 683-2078
6	Mayor's Office	Lauren Walker	lauren.walker@phila.gov	(215) 686-0341	Ekpenyong Oji	(215) 683-2078
7	Mayor's Office of Transportation and Utilities	Andrew Stober Maryann Womelsdorf	andrew.stober@phila.gov maryann.womelsdorf@phila.gov	(215) 686-8158 (215) 686-3694	Ekpenyong Oji	(215) 683-2078
8	Office of Emergency Management	Samantha Phillips Maryann Womelsdorf	samantha.phillips@phila.gov maryann.womelsdorf@phila.gov	(215) 686-4465 (215) 686-3694	Ekpenyong Oji	(215) 683-2078
9	Office of the Managing Director	Maryann Womelsdorf	maryann.womelsdorf@phila.gov	(215) 686-3694	Ekpenyong Oji	(215) 683-2078
10	Water Department	Brian Mohl Trisha Grace	brian.mohl@phila.gov trisha.grace@phila.gov	(215) 685-6189	Ekpenyong Oji	(215) 683-2078
11	Board of Revisions and Taxes / Office of Property Assessment	Veronica Daniel Maryse Kerby	veronica.daniel@phila.gov maryse.kerby@phila.gov	(215) 686-7624	Joseph Weney	(215) 683-2079
12	City Treasurer	Mark DiSilvestro	mark.disilvestro@phila.gov	(215) 686-3812	Joseph Weney	(215) 683-2079
13	Commerce Department	Yvonne Boye	yvonne.boyce@phila.gov	(215) 683-2012	Joseph Weney	(215) 683-2079
14	Office of Information Technology	Latisha Branch	Latisha.Branch@phila.gov	(215) 686-8518	Joseph Weney	(215) 683-2079
15	Office of Sustainability	Katherine Gajewski Maryann Womelsdorf	Katherine.Gajewski@phila.gov maryann.womelsdorf@phila.gov	(215) 686-4471 (215) 686-3694	Joseph Weney	(215) 683-2079
16	Office of the Finance Director	Catherine Paster Beth A. Wetzell	catherine.paster@phila.gov beth.wetzell@phila.gov	(215) 686-6160 (215) 686-6203	Joseph Weney	(215) 683-2079
17	Philadelphia City Planning Commission	Farah Blackwell	farah.blackwell@phila.gov	(215) 683-4627	Joseph Weney	(215) 683-2079
18	Police Department	Yvonne Whittington	yvonne.whittington@phila.gov	(215) 686-1225	Joseph Weney	(215) 683-2079
19	Department of Recreation	Sylvia Kennedy	sylvia.kennedy@phila.gov	2156833609	Joseph Weney	(215) 683-2079
20	Board of Pensions and Retirement	Dave Fegan Shamika D. Taliaferro	dave.fegan@phila.gov shamika.taliaferro@phila.gov	(215) 496-3154 (215) 496-7420	Julie Simmons	(215) 683-2083
21	Office of Fleet Management	Robert Razler	robert.razler@phila.gov	(215) 686-1856	Julie Simmons	(215) 683-2083
22	Philadelphia Housing Development Corporation (PHDC)	Lynn Newsome	lynn.newsome@phila.gov	(215) 683-3006	Julie Simmons	(215) 683-2083

2015 Departmental OEO Officer and Liaison Listing

	<u>Department</u>	<u>Officer Name</u>	<u>Email Address</u>	<u>Phone Number</u>	<u>OEO Liaison</u>	<u>Phone Number</u>
23	Procurement Department	Sonia Lee Nicholas Susi	sonia.lee@phila.gov Nicholas.Susi@Phila.gov	(215) 686-4760 (215) 686-4761	Julie Simmons	(215) 683-2083
24	Sinking Fund Commission	Charles Jones	charles.jones@phila.gov	(215) 686-2307	Julie Simmons	(215) 683-2083
25	Streets Department	Eva Hayes	eva.hayes@phila.gov	(215) 686-5584	Julie Simmons	(215) 683-2083
26	Behavioral Health- Mental Retardation Services	James Hoefler Yasmin Thronton	james.hoefler@phila.gov yasmin.thronton@phila.gov	(215) 685-4958	Mario Crestani	(215) 683-2068
27	Department of Human Services	Yvonne Farrell Joseph Cronauer	yvonne.g.farrell@phila.gov Joe.Cronauer@phila.gov	(215) 683-6098 (215) 683-4200	Mario Crestani	(215) 683-2068
28	Department of Revenue	Karen Grayson	karen.grayson@phila.gov	(215) 686-2889	Mario Crestani	(215) 683-2068
29	Free Library of Philadelphia	David Edwards	edwardsd@freelibrary.org	(215) 686-5303	Mario Crestani	(215) 683-2068
30	Health Department	Tara Mohr Cassandra Gray	tara.mohr@phila.gov cassandra.gray@phila.gov	(215) 686-5000 (215) 686-5207 (215) 685-5320	Mario Crestani	(215) 683-2068
31	License and Inspections Department	Saleem Muhammad Theresa Cook Michelle Rand	saleem.muhammad@phila.gov theresa.cook@phila.gov Michelle.Rand@phila.gov	(215) 686-2503 (215) 686-2613 (215) 686-2408	Mario Crestani	(215) 683-2068
32	Mayor's Office of Empowerment and Opportunity	Dionne Lewis	dionne.lewis@phila.gov	(215) 685-3612	Mario Crestani	(215) 683-2068
33	Office of Supportive Housing	Diana H. Rivera	diana.h.rivera@phila.gov	(215) 686-7193	Mario Crestani	(215) 683-2068
34	Philadelphia Prisons System	Joy Hepworth	joy.hepworth@phila.gov	(215) 685-7875	Mario Crestani	(215) 683-2068
35	Office of Housing and Community Development	Lynn Newsome	lynn.newsome@phila.gov	(215) 683-3006	Mario Crestani	(215) 683-2068
36	City Controller's Office	Lopez Jones Andrea Rose John Thomas	lopez.jones@phila.gov andrea.rose@phila.gov john.h.thomas@phila.gov	(215) 686-3844 (215) 686-6690 (215) 686-6682	Marjorie Chance	(215) 683-2080
37	Law Department	Coleen Yenoli	coleen.yenoli@phila.gov	(215) 683-5254	Marjorie Chance	(215) 683-2080
38	Office of the City Representative	Jim Harrigan	jim.harrigan@phila.gov	(215) 683-2173	Marjorie Chance	(215) 683-2080
39	Office of the Inspector General	Alexander DeSantis	alexander.desantis@phila.gov	(215) 685-6004	Marjorie Chance	(215) 683-2080
40	Records Department	Lynda Yerkov	lynda.yerkov@phila.gov	(215) 686-2268	Marjorie Chance	(215) 683-2080

***Subject to Change
Updated 3/2015

DEFINITIONS

Advanced Purchasing Inventory Control System (ADPICS) is the citywide procurement system that automates the procurement process for bid contracts from purchase order to final payment.

Automated Contract Information System (ACIS) is a centralized repository of personal and professional service no-bid contract documents, programmatic and fiscal information, status tracking information and management reports.

Bid Bonds are a form of bid security required by law for Public Works bids and demolition bids. Each bid must be accompanied by a bid bond on the City's bond form in the amount of 10% of the gross amount of the bid.

Certifiable Businesses are minority and/or women owned firms that are not yet certified by an approved certifying agency or registered with the Office of Economic Opportunity.

City-Wide Service, Supply and Equipment (SSE)

The Procurement Department generally determines that an SSE contract should be a citywide contract when multiple departments are consistently using the same product or service.

Contract Compliance Reporting System (CCRS) is an efficient, online tool that facilitates vendor registration and contract compliance reporting. This secure, web based system requires prime contractors to input the portion of their payment from the City that is distributed to M/ W/ DSBES. In turn, the M/ W/ DSBES are required to input a confirmation that they have received payment within five (5) business days of the prime receiving payment from the City or submit a payment compliance complaint.

DBE - Qualified Disadvantaged Business Enterprise as defined under Chapter 17-1501(8) of the Philadelphia Code: (a) A Small Business Enterprise which is at least fifty-one percent (51%) owned and controlled by one or more socially and economically disadvantaged individuals; or (b) A business (other than a Small Business Enterprise) in which at least fifty one percent (51%) of the stock is owned by one or more socially and economically disadvantaged individuals; provided, however, that any such business that has received more than seventeen million dollars (\$17,000,000) in three consecutive years of contract work from the City shall not be considered a DBE, unless it can show that, as a result of prejudice or differential treatment based on the socially and economically disadvantaged status of its ownership, its ability to compete in the free enterprise system has been impaired due to diminished capital and credit opportunities as compared to others in the same business who have not been subject to such prejudice or differential treatment. (c) A business certified by a government agency as a qualified minority, women, disabled or disadvantaged business.

Economic Opportunity Plan (EOP) is a written commitment by the project owner or contractor to use best and good faith efforts to provide opportunities for M/W/DSBES. The City's Office of Economic Opportunity (OEO) is responsible for assisting contractors in developing EOPs and meeting the goals herein. OEO receives regular reports on EOPs, thereby monitoring compliance.

Few or No M/W/DSBES Contracts are a class of contracts which have few or no minority, woman, or disabled owned businesses in the OEO registry available to provide specific products and/or services (e.g. electric service, water treatment chemicals, sole source commodities/services, etc.)

Financial and Accounting Management Information System (FAMIS) is the City's centralized electronic accounting system for maintaining payment processing and financial activity.

Minority, Women or Disabled Business Enterprise (M/W/DSBE) is a minority, women or disabled-owned for-profit business enterprise that is registered by OEO and certified by a recognized certifying agency (and as further defined by Executive Order 03-12 and applicable law under the Philadelphia Code)

Miscellaneous Purchase Orders (MPOs) are contractual agreements for personal and professional services valued at or below \$32,000 (sometimes referred to as informal contracts). Departments issue notices of opportunities and conduct their own selection process for these contracts.

Performance Bonds for Public Works contracts, bonds must be posted by the successful contractor equivalent to 100% of the contract to be executed by an approved surety company.

Performance Security for Service, Supply and Equipment contracts depend on the type of bid and dollar amount involved. For those contracts over \$30,000 and under \$500,000, the awarded vendor is required to pay a performance bond fee based on the total amount of the contract award. For contracts over \$500,000 and all demolition contracts, the vendor must post an individual performance bond on the City's bond form equivalent to 100% of the contract to be executed by a surety company approved by the City.

Personal and Professional Services (PPS) are contracting opportunities for services that are not subject to competitive bidding requirements such as general consulting,

legal, engineering, architectural design, public health, social services and other professional services. These contracts are issued by City Departments and awarded pursuant to the requirements under Chapter 17-1400 of the Philadelphia Code. Accordingly, PPS opportunities are posted on the eContract Philly website (<https://secure.phila.gov/eContract/>).

Public Works (PW) are contracting opportunities in construction, reconstruction, alteration, repair and/or the improvement of City owned properties, including land, buildings, streets, bridges, highways or sewers. Contracts are subject to competitive bidding requirements.

Service, Supply and Equipment (SS&E) are contracting opportunities for services, supplies, and equipment which are subject to competitive bidding requirements.

Small Order Purchases (SOPs) are informal request for quotations for fiscal year purchases between \$500 and \$32,000 for Services (other than repairs), Supplies and Equipment. Operating departments directly solicit for these purchases and obtain competitive quotations.

Sole Practitioner is a certifiable, service delivery business comprised of one individual who is authenticated by the City Department receiving the service (e.g. doctors, counselors, caregivers, etc.).

Special Procurement Evaluation Enhancement Database (SPEED) is the information system that tracks bid awards, contracts and purchase orders for City of Philadelphia Public Works Projects. The system also tracks requisitions, bids, awards contracts and change orders for city departments requesting miscellaneous services, supplies and equipment.



CITY OF PHILADELPHIA
Office of Economic Opportunity

ANNUAL REPORT
Fiscal Year 2014

Detail Reports
For-Profit Contracting Activity

City of Philadelphia
Office of Economic Opportunity

For Profit Contract Activity
Fiscal Year 2014

	FISCAL YEAR 2014									
	TOTAL AMOUNT	MBE AMOUNT	MBE %	WBE AMOUNT	WBE %	DSBE AMOUNT	DSBE %	TOTAL PARTICIPATION	TOTAL %	
PUBLIC WORKS (PW)^{1, 8}	207,453,150	28,089,445	13.54%	18,192,247	8.77%	-	0.00%	46,281,692	22.31%	
SERVICE, SUPPLY & EQUIPMENT (SSE)^{1, 7, 8}	45,612,769	1,267,068	2.78%	11,240,000	24.64%	-	0.00%	12,507,068	27.42%	
PERSONAL & PROFESSIONAL SERVICES (PPS)^{1, 2, 3, 4, 5, 8}	334,027,466	72,285,236	21.64%	48,915,095	14.64%	-	0.00%	121,200,330	36.28%	
MISCELLANEOUS PURCHASE ORDERS (MPO)^{6, 8}	4,504,897	325,210	7.22%	806,980	17.91%	-	0.00%	1,132,190	25.13%	
SMALL ORDER PURCHASES (SOP)⁶	6,533,031	234,252	3.59%	410,242	6.28%	-	0.00%	644,495	9.87%	
SUB TOTAL	598,131,313	102,201,211	17.09%	79,564,564	13.30%	-	0.00%	181,765,776	30.39%	
CITY WIDE (SSE)¹	80,361,422	1,471,429		1,411,271		-		2,882,701		
ADJUSTMENT FOR NO OPPORTUNITY SPEND⁷	43,810,878	-		-		-		-		
NET CITYWIDE	36,550,544	1,471,429	4.03%	1,411,271	3.86%	-	0.00%	2,882,701	7.89%	
CITY TOTAL	634,681,857	103,672,640	16.33%	80,975,836	12.76%	-	0.00%	184,648,476	29.09%	
<u>QUASI-GOVERNMENT AGENCIES</u>										
PHILADELPHIA INDUSTRIAL DEVELOPMENT CORPORATION (PIDC)	3,369,140	598,575	17.77%	170,641	5.06%	-	0.00%	769,216	22.83%	
PHILADELPHIA HOUSING DEVELOPMENT CORPORATION (PHDC)	31,861,088	9,295,528	29.18%	2,445,653	7.68%	-	0.00%	11,741,181	36.85%	
PHILADELPHIA REDEVELOPMENT AUTHORITY (PRDA)	201,706,950	38,223,467	18.95%	20,654,792	10.24%	-	0.00%	58,878,259	29.19%	
SUB TOTAL	236,937,178	48,117,571	20.31%	23,271,085	9.82%	-	0.00%	71,388,656	30.13%	
CITY & QUASI TOTAL	871,619,035	151,790,211	17.41%	104,246,921	11.96%	-	0.00%	256,037,132	29.37%	
<u>FEDERALLY FUNDED</u>										
PUBLIC WORKS (PW)¹	84,789,089	4,766,575	5.62%	5,751,541	6.78%	-	0.00%	10,518,116	12.41%	
SUB TOTAL	84,789,089	4,766,575	5.62%	5,751,541	6.78%	-	0.00%	10,518,116	12.41%	
GRAND TOTAL	956,408,124	156,556,786		109,998,461		-		266,555,248		

1 PW, SSE, & PPS totals reflect dollar amount of commitments at time of the award.

2 The Pension Board's Investment Fees totals reflect dollar amount of payments and includes certifiable but unregistered vendors.

3 The Treasurer's Bond Fees totals reflect dollar amount of payments.

4 City Representative dollars include payments to vendors that are certifiable but unregistered.

5 PPS adjusted for few or no opportunity spend (Electric Supply & Service \$51.7mm, DHS Court Appointed \$32.4mm, DHS Services \$8.6mm,

Water Specialty Services lab analysis, water detection evaluation and flow \$2.1mm, Office of Innovation & Technology Specialized Software Services \$10.5mm,

Prisons Inmate Housing \$14.2mm, Health Department medical specialty services \$.2mm, Misc. \$.7mm).

6 SOPs and MPOs totals reflect dollar amount of payments.

7 SSE Adjusted for sole source spend (Misc. \$1.5mm), and few or no spend (Misc. \$.6mm, Water sludge barges services \$1.5mm, Police helicopters \$4.0mm,

Fleet custom van & utility vehicles \$2.0mm).

SSE City Wide adjustment for no opportunity spend (petroleum products and water treatment chemicals - \$43.4mm).

8 Includes certifiable but unregistered vendors.

Note: Details are provided for departments and federal projects only.

City of Philadelphia
Office of Economic Opportunity

For Profit Contract Activity
Fiscal Year 2013

	FISCAL YEAR 2013									
	TOTAL AMOUNT	MBE AMOUNT	MBE %	WBE AMOUNT	WBE %	DSBE AMOUNT	DSBE %	TOTAL PARTICIPATION	TOTAL %	
PUBLIC WORKS (PW)¹	119,176,269	14,738,559	12.37%	9,820,953	8.24%	-	0.00%	24,559,511	20.61%	
SERVICE, SUPPLY & EQUIPMENT (SSE)¹	62,757,749	3,598,318	5.73%	11,614,559	18.51%	-	0.00%	15,212,877	24.24%	
PERSONAL & PROFESSIONAL SERVICES (PPS)^{1, 2, 3, 4, 5}	356,684,515	67,327,158	18.88%	48,848,548	13.70%	-	0.00%	116,175,706	32.57%	
MISCELLANEOUS PURCHASE ORDERS (MPO)⁶	4,088,185	379,073	9.27%	697,964	17.07%	-	0.00%	1,077,037	26.35%	
SMALL ORDER PURCHASES (SOP)⁶	6,699,574	319,020	4.76%	442,742	6.61%	-	0.00%	761,762	11.37%	
SUB TOTAL	549,406,291	86,362,127	15.72%	71,424,766	13.00%	-	0.00%	157,786,893	28.72%	
CITY WIDE (SSE)¹	76,517,145	5,300,672		4,002,715		-		9,303,387		
ADJUSTMENT FOR NO OPPORTUNITY SPEND⁷	23,146,840	-		-		-		-		
NET CITYWIDE	53,370,305	5,300,672	9.93%	4,002,715	7.50%	-	0.00%	9,303,387	17.43%	
CITY TOTAL	602,776,597	91,662,799	15.21%	75,427,481	12.51%	-	0.00%	167,090,280	27.72%	
<u>QUASI-GOVERNMENT AGENCIES</u>										
PHILADELPHIA INDUSTRIAL DEVELOPMENT CORPORATION (PIDC)	9,672,257	1,312,156	13.57%	1,846,070	19.09%	66,155	0.68%	3,224,382	33.34%	
PHILADELPHIA HOUSING DEVELOPMENT CORPORATION (PHDC)	12,569,540	4,121,742	32.79%	836,439	6.65%	-	0.00%	4,958,181	39.45%	
PHILADELPHIA REDEVELOPMENT AUTHORITY (PRDA)	216,325,438	49,570,043	22.91%	12,301,794	5.69%	-	0.00%	61,871,837	28.60%	
SUB TOTAL	238,567,235	55,003,941	23.06%	14,984,304	6.28%	66,155	0.03%	70,054,400	29.36%	
CITY & QUASI TOTAL	841,343,832	146,666,740	17.43%	90,411,785	10.75%	66,155	0.01%	237,144,680	28.19%	
<u>FEDERALLY FUNDED</u>										
PUBLIC WORKS (PW)¹	38,749,131	3,293,047	8.50%	3,412,736	8.81%	-	0.00%	6,705,783	17.31%	
SUB TOTAL	38,749,131	3,293,047	8.50%	3,412,736	8.81%	-	0.00%	6,705,783	17.31%	
GRAND TOTAL	880,092,963	149,959,787		93,824,521		66,155		243,850,463		

1 PW, SSE, & PPS totals reflect dollar amount of commitments at time of the award.

2 The Pension Board's Investment Fees totals reflect dollar amount of payments and includes certifiable but unregistered vendors.

3 The Treasurer's Bond Fees totals reflect dollar amount of payments.

4 City Representative dollars include payments to vendors that are certifiable but unregistered.

5 PPS adjusted for few or no opportunity spend (Electric supply service - \$52.4mm, DHS Court Appointed \$38.2mm, DHS Services \$8.8mm,

Prisons Inmate Housing \$14.1mm, Health Department medical specialty services \$2mm, Misc. \$1.1mm).

6 SOPs and MPOs totals reflect dollar amount of payments.

7 SSE adjustment for no opportunity spend (pharmaceutical supplies, water treatment chemical, & petroleum products - \$27.4mm).

Note: Details are provided for departments and federal projects only.

MBE For Profit Contract Activity
Fiscal Year 2014

FISCAL YEAR 2014

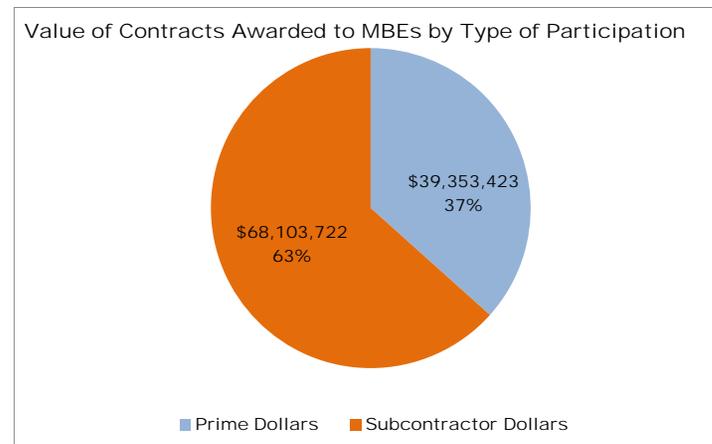
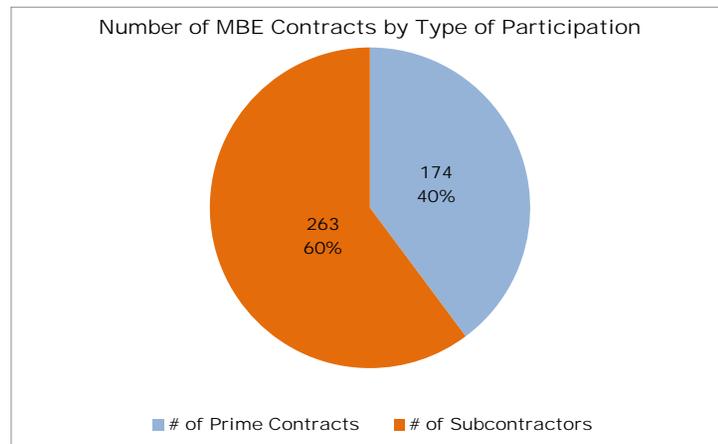
	# OF MBE PRIMES	# OF MBE PRIME CONTRACTS	MBE PRIME DOLLARS	# OF MBE SUB CONTRACTORS	# OF MBE SUB CONTRACTS	MBE SUB CONTRACTOR DOLLARS	TOTAL # OF MBEs	# OF CONTRACTS	TOTAL DOLLARS
PUBLIC WORKS (PW) ¹	5	12	3,364,559	46	85	24,724,886	51	97	28,089,445
SERVICE, SUPPLY & EQUIPMENT ^{1,4}	5	5	264,351	2	2	1,002,717	7	7	1,267,068
PERSONAL & PROFESSIONAL SERVICES (PPS) ^{1,2,4}	52	83	35,102,065	120	160	37,183,171	172	243	72,285,236
MISCELLANEOUS PURCHASE ORDERS (MPO) ^{3,4}	17	23	325,210	-	-	-	17	23	325,210
SMALL ORDER PURCHASES (SOP) ³	21	49	234,252	-	-	-	21	49	234,252
SUB TOTAL	100	172	39,290,437	168	247	62,910,774	268	419	102,201,211
% OF TOTAL	37%	41%	38%	63%	59%	62%			
CITY WIDE (SSE)^{1,4}	2	2	62,986	5	6	426,373	7	8	489,359
CITY TOTAL	102	174	39,353,423	173	253	63,337,147	275	427	102,690,570
% OF TOTAL	37%	41%	38%	63%	59%	62%			
FEDERALLY FUNDED									
PUBLIC WORKS (PW)¹	0	0	-	10	10	4,766,575	10	10	4,766,575
SUB TOTAL	0	0	-	10	10	4,766,575	10	10	4,766,575
GRAND TOTAL	102	174	39,353,423	183	263	68,103,722	285	437	107,457,145
% OF TOTAL	36%	40%	37%	64%	60%	63%			

¹PW, SSE, & PPS totals reflect dollar amount of commitments at time of the award.

²City Representative dollars include payments to vendors that are certifiable but unregistered.

³SOPs and MPOs totals reflect dollar amount of payments.

⁴Includes certifiable but unregistered vendors.



WBE For Profit Contract Activity
Fiscal Year 2014

FISCAL YEAR 2014

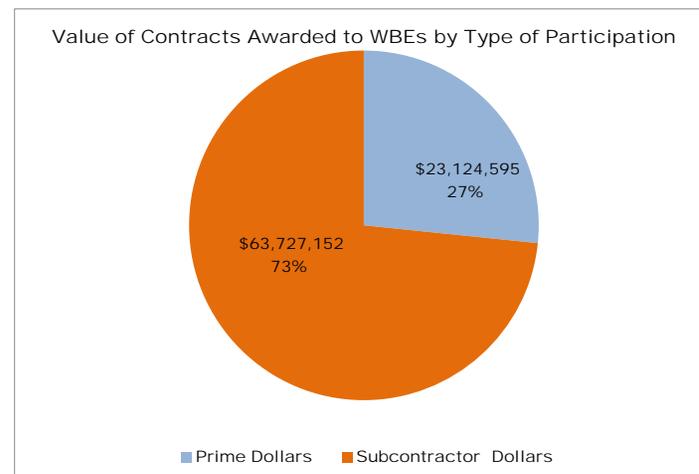
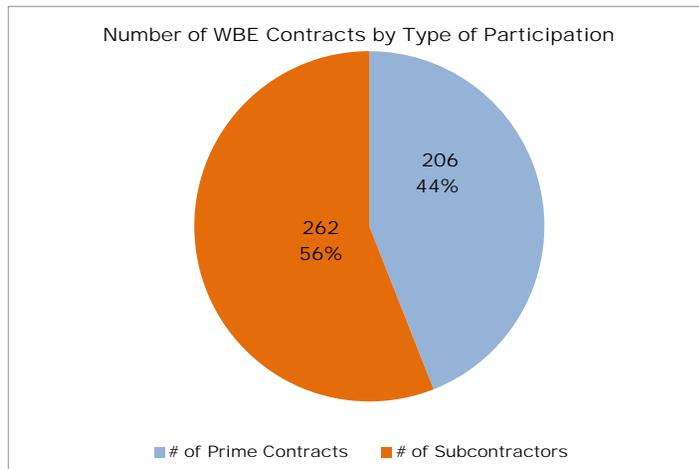
	# OF WBE PRIMES	# OF WBE PRIME CONTRACTS	WBE PRIME DOLLARS	# OF WBE SUB CONTRACTORS	# OF WBE SUB CONTRACTS	WBE SUB CONTRACTOR DOLLARS	TOTAL # OF WBEs	# OF CONTRACTS	TOTAL DOLLARS
PUBLIC WORKS (PW) ¹	4	7	3,582,470	57	86	14,609,777	61	93	18,192,247
SERVICE, SUPPLY & EQUIPMENT ^{1, 4}	0	0	-	2	2	11,240,000	2	2	11,240,000
PERSONAL & PROFESSIONAL SERVICES (PPS) ^{1, 2, 4}	51	68	16,292,025	122	143	31,765,370	173	211	48,057,395
MISCELLANEOUS PURCHASE ORDERS (MPO) ^{3, 4}	47	49	806,980	-	-	-	47	49	806,980
SMALL ORDER PURCHASES (SOP) ³	28	71	410,242	-	-	-	28	71	410,242
SUB TOTAL	130	195	21,091,718	181	231	57,615,147	311	426	78,706,865
% OF TOTAL	42%	46%	27%	58%	54%	73%			
CITY WIDE (SSE)^{1, 4}	8	11	2,032,877	6	6	360,464	14	17	2,393,341
CITY TOTAL	138	206	23,124,595	187	237	57,975,611	325	443	81,100,206
% OF TOTAL	42%	47%	29%	58%	53%	71%			
FEDERALLY FUNDED									
PUBLIC WORKS (PW)¹	0	0	-	13	25	5,751,541	13	25	5,751,541
SUB TOTAL	0	0	-	13	25	5,751,541	13	25	5,751,541
GRAND TOTAL	138	206	23,124,595	200	262	63,727,152	338	468	86,851,747
% OF TOTAL	41%	44%	27%	59%	56%	73%			

¹PW, SSE, & PPS totals reflect dollar amount of commitments at time of the award.

²City Representative dollars include payments to vendors that are certifiable but unregistered.

³SOPs and MPOs totals reflect dollar amount of payments.

⁴Includes certifiable but unregistered vendors.



PPS TOP TEN MBEs/WBEs FY14 CONTRACTS

MBE/WBE	MBE/WBE RACE	MBE/WBE \$	DEPT	TYPE OF WORK
U. S. FACILITIES, INC.	AF AMER MAL	13,156,680	OFFICE OF SUPPORTIVE HOUSING, PRISONS, PUBLIC PROPERTY	FACILITIES MAINTENANCE
CORRECT RX PHARMACY SERVICES, INC.	WHT FEM	10,116,860	PRISONS	PHARMACY SERVICES
SHARON HUMBLE, ESQUIRE	WHT FEM	6,732,000	PROPERTY ASSESSMENT	LEGAL SERVICES
REVENUE COLLECTION BUREAU, INC.	HISP AMER MAL	6,474,000	REVENUE	DISCOVER AND TAX COLLECTION
TEAM CLEAN, INC.,	AF AMER FEM	3,811,874	PUBLIC PROPERTY	FACILITIES MAINTENANCE
SCOTLANDYARD SECURITY SERVICES	AF AMER MAL	3,117,089	PUBLIC PROPERTY, LAW	SECURITY
ARORA ENGINEERS, INC.	ASIAN MAL	2,560,210	AVIATION, PUBLIC PROPERTY, WATER, OIT	ENGINEERING SERVICES
MIL RAY FOOD CO.	AF AMER FEM	2,452,300	PRISONS	FOOD SERVICES
CORRECTIONAL DENTAL ASSOCIATION	AF AMER MAL	2,412,180	PRISONS	DENTAL SERVICES
HUNT ENGINEERING CO.	WHT FEM	2,057,035	PUBLIC PROPERTY, STREETS, WATER	ENGINEERING SERVICES
	TOTAL	52,890,228		

PW TOP TEN MBEs/WBEs FY14 CONTRACTS

MBE/WBE	MBE/WBE RACE	MBE/WBE \$	DEPT	TYPE OF WORK
DECISION DISTRIBUTION	HISP AMER MAL	3,896,548	PUBLIC PROPERTY, WATER, STREETS, AVIATION	WATER AND SEWER RECONSTRUCTION, PLUMBING
GESSLER CONSTRUCTION CO INC	WHT FEM	3,838,204	WATER, STREETS, PUBLIC PROPERTY	WATER, STREETS AND SEWER RECONSTRUCTION
AVIMAN MANAGEMENT LLC	AF AMER MAL	3,198,212	WATER, AVIATION, PUBLIC PROPERTY	WATER AND SEWER RECONSTRUCTION
LUZON INC	ASIAN FEM	2,296,376	PUBLIC PROPERTY	DEMOLITION
T & G CONSTRUCTION	AF AMER MAL	2,030,718	STREETS	PUBLIC WORKS STREETS RECONSTRUCTION
SABLE CONSTRUCTION INC	AF AMER MAL	1,760,675	STREETS, WATER, PUBLIC PROPERTY	WATER, STRUCTURAL AND SEWER RECONSTRUCTION, PLUMBING
MANGUAL EXCAVATIONS LLC	Hisp Amer Mal	1,706,304	LICENSES AND INSPECTIONS	DEMOLITION
BUILDING RESTORATION INC	WHT FEM	1,500,000	PUBLIC PROPERTY	SITE IMPROVEMENT AND GENERAL CONSTRUCTION
COCCO CONTRACTING GROUP	WHT FEM	1,464,085	WATER	WATER AND SEWER RECONSTRUCTION
RAMOS & ASSOCIATES INC	HISP AMER MAL	1,223,924	STREETS	STREETS RECONSTRUCTION
	TOTAL	22,915,046		

SSE TOP TEN MBEs/WBEs FY14 CONTRACTS

MBE/WBE	MBE/WBE RACE	MBE/WBE \$	DEPT	TYPE OF WORK
W B SERVICES, LLC	WHT FEM	10,240,000	STREETS	TRANSPORT & DISPOSAL OF WASTE RESIDUE
CARIBBEAN OPERATORS, INC.	AF AMER MAL	1,000,000	STREETS	TRANSPORT & DISPOSAL OF WASTE RESIDUE
UNITED TRUCKING INC	WHT FEM	1,000,000	STREETS	TRANSPORT & DISPOSAL OF WASTE RESIDUE
TEAM CLEAN INC	AF AMER MAL	982,070	POLICE	CUSTODIAL SERVICES
CRAFT OIL CORP d/b/a PETROCHOICE	WHT FEM	819,334	CITY WIDE	LUBRICANTS AND OILS
J.K.T. CONTRACTORS AND DEVELOPMENT COMPANY, INC.	AF AMER MAL	348,575	AVIATION	SNOW REMOVAL
PHOENIX ENERGY GROUP INC d/b/a CARDINAL USA FUEL OIL	WHT FEM	238,217	CITY WIDE	RFG GASOLINE AND BIO DIESEL FUEL (5%)
503 CORPORATION	HISP AMER MAL	161,268	AVIATION, PARKS & RECREATION	TOILET PAPER, PAPER TOWEL and DISPENSER
SOUTH JERSEY PAPER PRODUCTS	WHT FEM	82,789	CITY WIDE	RECEPTACLES, TRASH CANS, MOPS and BUCKETS
WATTS WINDOW CLEANING & JANITORIAL CO INC	AF AMER FEM	54,664	PARKS & RECREATION	TURF MANAGEMENT
P P I PHOTOGRAPHICS INC	Hisp Amer Mal	53,219	PRISONS	INSTANT CAMERA AND FILM
	TOTAL	14,980,136		

CITY OF PHILADELPHIA
OFFICE OF ECONOMIC OPPORTUNITY

RANKING OF CITY DEPARTMENTS BY ACTUAL PARTICIPATION
FISCAL YEAR 2014

RANKING	DEPARTMENT	Total Available Contract \$	No Opportunity Deductions (2) (4)	Net Contracts	M/W/DSBE TOTAL	FY14 GOAL %	Revised Actual %
	ACTUAL PERCENTAGE HIGHEST TO LOWEST						
1	Mayor's Office of Community Empowerment and Opportunity	\$ 72,045		\$ 72,045	\$ 50,000	35%	69.40%
2	Office of the City Representative	14,462		14,462	9,996	0%	69.12%
3	Property Assessment, Office of	1,061,353		1,061,353	622,733	10%	58.67%
4	Revenue	30,710,421		30,710,421	17,202,201	25%	56.01%
5	Property, Department of Public (1)	76,703,579		76,703,579	34,181,253	40%	44.56%
6	Mayor's Office	1,160,029		1,160,029	495,000	15%	42.67%
7	Commerce	95,000		95,000	40,375	25%	42.50%
8	Office of Housing & Community Development (OHCD)	182,538		182,538	76,538	25%	41.93%
9	Prisons (2),(6)	88,790,258	38,716,630	50,073,627	19,644,782	25%	39.23%
10	Health, Department of Public (2),(4)	6,346,548	247,800	6,098,748	2,392,181	10%	39.22%
11	Parks & Recreation	2,098,752		2,098,752	737,776	25%	35.15%
12	Law Department	6,851,467		6,851,467	2,324,000	15%	33.92%
13	Streets	75,393,350		75,393,350	23,961,513	30%	31.78%
14	Human Services, Department of (2)	54,144,956	41,069,484	13,075,473	3,880,931	5%	29.68%
15	Finance, Director of	16,732,149		16,732,149	4,656,525	30%	27.83%
16	Office of Supportive Housing (OSH)	4,546,644		4,546,644	1,242,480	25%	27.33%
17	Aviation (4)	70,391,300	877,248	69,514,053	18,139,214	30%	26.09%
18	License and Inspections, Department of	9,561,084		9,561,084	2,459,805	25%	25.73%
19	Treasurer, City	1,749,481		1,749,481	419,348	25%	23.97%
20	Water Department (2),(4)	175,615,194	3,754,107	171,861,087	39,335,707	25%	22.89%
21	Records	2,279,609		2,279,609	500,574	20%	21.96%
22	Office of Innovation & Technology (2)	45,269,184	10,614,144	34,655,040	6,998,347	20%	20.19%
23	Library, Free (4)	2,544,715	1,240,810	1,303,904	256,356	15%	19.66%
24	Managing Director's Office (2)	52,267,435	51,700,000	567,435	103,566	15%	18.25%
25	Behavioral Health/Intellectual disAbility	12,285,162		12,285,162	1,603,437	5%	13.05%
26	City Planning Commission	172,840		172,840	20,640	35%	11.94%
27	Police (2),(4)	7,847,479	4,812,148	3,035,331	283,601	10%	9.34%
28	Office of the Inspector General (2)	178,000	150,000	28,000	1,500	10%	5.36%
29	Pensions and Retirement, Board of	574,600		574,600	22,800	15%	3.97%
30	Fire (4)	1,821,748	708,237	1,113,511	36,991	10%	3.32%
31	Fleet Management (3),(4)	6,419,107	2,033,730	4,385,377	65,606	8%	1.50%
32	Personnel	169,779		169,779	0	5%	0.00%
33	Board of Ethics	2,780		2,780	0	0%	0.00%
34	Procurement	2,602		2,602	0	0%	0.00%
35	Civil Service Commission	0		0	0	55%	0.00%
36	First Judicial District of PA	0		0	0	0%	0.00%
37	Human Relations Commission	0		0	0	0%	0.00%
38	Labor Relations	0		0	0	0%	0.00%
39	Mural Arts Program	0		0	0	0%	0.00%
40	Office of Arts & Culture	0		0	0	0%	0.00%
41	Sinking Fund Commission	0		0	0	0%	0.00%
42	Youth Commission	0		0	0	0%	0.00%
		\$ 754,055,651	\$ 155,924,338	\$ 598,131,313	\$ 181,765,776		30.39%
	City Wide (SSE) (5)	\$ 80,361,422	\$ 43,810,878	\$ 36,550,544	\$ 2,882,701		7.89%
	City Total	\$ 834,417,073	\$ 199,735,216	\$ 634,681,857	\$ 184,648,476		29.09%

(1) Public Property includes all City department capital projects with the exception of Aviation, Streets and Water.

(2) PPS adjusted for few or no opportunity spend (Electric Supply & Service \$51.7mm, DHS Court Appointed \$32.4mm, DHS Services \$8.6mm, Water Specialty Services lab analysis, water detection evaluation and flow \$2.1mm, Office of Innovation & Technology Specialized Software Services \$10.5mm Prisons Inmate Housing \$14.2mm, Health Department medical specialty services \$2mm, Misc. \$.7mm).

(3) Fleet Management includes vehicles for all City departments.

(4) SSE Adjusted for sole source spend (Misc. \$1.5mm), and few or no spend (Misc. \$.6mm, Water sludge barges services \$1.5mm, Police helicopters \$4.0mm, Fleet custom van & utility vehicles \$2.0mm),

(5) SSE City Wide adjustment for no opportunity spend (petroleum products - \$23.8mm & water treatment chemicals - \$19.6mm).

(6) Prisons contract with Corizon Health, Inc. valued at \$44.8mm with M/W/DSBE participation of \$12.9 mm (28.75%). Prisons Contract Personnel Cost is \$24.5mm. \$20.3 mm, net of Personnel cost has M/W/DSBE participation at (63.44%).

DBEs	AMOUNT	%
PUBLIC WORKS		
NATIVE AMERICAN(S)	0	0.00%
ASIAN (S)	5,187,409	2.50%
AFRICAN AMERICAN(S)	12,843,773	6.19%
HISPANIC(S)	10,701,449	5.16%
WHITE FEMALE(S)	17,549,060	8.46%
NATIVE HAWAIIAN OR OTHER PACIFIC ISLANDER(S)	0	0.00%
DISABLED	0	0.00%
TOTAL	\$46,281,691	22.31%
SERVICE, SUPPLY & EQUIPMENT (FORMAL CONTRACTS ABOVE \$30,000)		
NATIVE AMERICAN(S)	0	0.00%
ASIAN (S)	0	0.00%
AFRICAN AMERICAN(S)	1,025,022	2.25%
HISPANIC(S)	242,046	0.53%
NATIVE HAWAIIAN OR OTHER PACIFIC ISLANDER(S)	0	0.00%
WHITE FEMALE(S)	11,240,000	24.64%
TOTAL	\$12,507,068	27.42%
PERSONAL & PROFESSIONAL SERVICES (CONTRACTS ABOVE \$30,000)		
NATIVE AMERICAN(S)	32,000	0.01%
ASIAN (S)	13,284,446	3.98%
AFRICAN AMERICAN(S)	54,014,864	16.17%
HISPANIC(S)	11,962,454	3.58%
WHITE FEMALE(S)	40,533,216	12.13%
NATIVE HAWAIIAN OR OTHER PACIFIC ISLANDER(S)	1,373,350	0.41%
DISABLED	0	0.00%
TOTAL	\$121,200,330	36.28%
MISCELLANEOUS PURCHASE ORDERS (CONTRACTS \$30,000 & BELOW)		
NATIVE AMERICAN(S)	16,000	0.36%
ASIAN (S)	72,000	1.60%
AFRICAN AMERICAN(S)	278,894	6.19%
HISPANIC(S)	4,251	0.09%
WHITE FEMALE(S)	761,045	16.89%
TOTAL	\$1,132,190	25.13%
SMALL ORDER PURCHASES (CONTRACTS \$30,000 & BELOW)		
NATIVE AMERICAN(S)	0	0.00%
ASIAN (S)	45,303	0.69%
AFRICAN AMERICAN(S)	141,604	2.17%
HISPANIC(S)	79,540	1.22%
NATIVE HAWAIIAN OR OTHER PACIFIC ISLANDER(S)	0	0.00%
WHITE FEMALE(S)	378,048	5.79%
TOTAL	\$644,495	9.87%
SUB TOTAL	\$181,765,775	30.39%
CITY WIDE (FORMAL CONTRACTS ABOVE \$30,000)		
NATIVE AMERICAN(S)	0	0.00%
ASIAN (S)	62,986	0.17%
AFRICAN AMERICAN(S)	1,389,656	3.80%
HISPANIC(S)	56,275	0.15%
NATIVE HAWAIIAN OR OTHER PACIFIC ISLANDER(S)	0	0.00%
WHITE FEMALE(S)	1,373,784	3.76%
TOTAL	\$2,882,701	7.89%
GRAND TOTAL	\$184,648,476	29.09%

DBEs SUMMARY	AMOUNT	% Contracts	% Ethnicity
AFRICAN AMERICAN(S)	69,693,813	10.98%	37.74%
ASIAN (S)	18,652,144	2.94%	10.10%
DISABLED	0	0.00%	0.00%
HISPANIC(S)	23,046,015	3.63%	12.48%
NATIVE AMERICAN(S)	48,000	0.01%	0.03%
NATIVE HAWAIIAN OR OTHER PACIFIC ISLANDER(S)	1,373,350	0.22%	0.74%
WHITE FEMALE(S)	71,835,153	11.32%	38.90%
GRAND TOTAL	\$184,648,476	29.09%	100.00%

Contract #	Bid #	Company Name	Bid Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
		AVIATION									
134135	6957	MCMULLEN ROOFING INC	238,936	MINORITY CONTRACTORS INC	Af Amer Mal	4,779	2.00%	J MANN R FINLEY INC	Wht Fem	14,336	6.00%
144020	6964	ROCKPORT CONSTRUCTION CO INC	2,773,700	GRACIE PAINTING L L C	Af Amer Fem	112,335	4.05%	ALEXSON SUPPLY INCORPORATED	Wht Fem	5,825	0.21%
144025	6963	EDWARD J MELONEY INC	6,068,000	JACK PEARS & ASSOCIATES, LLC	Af Amer Mal	55,000	0.91%	LABE SALES INC	Wht Fem	182,040	3.00%
144025	6963	EDWARD J MELONEY INC	0					J MANN FINLEY INC	Wht Fem	575,000	9.48%
144025	6963	EDWARD J MELONEY INC	0					SIOUTIS COATINGS ENTERPRISE, INC.	Hisp Amer Fem	35,000	0.58%
144026	6961	A P CONSTRUCTION	367,200	AVIMAN MANAGEMENT LLC	Af Amer Mal	37,454	10.20%	CALLAHAN PAVING PRODUCTS INC	Wht Fem	7,344	2.00%
144026	6961	A P CONSTRUCTION	0	SABLE CONSTRUCTION INC	Af Amer Mal	25,704	7.00%	A K M CONSTRUCTION SERVICES INC	Wht Fem	3,672	1.00%
144030	6958	GROUND PENETRATION & RESTORATION INC	1,000,000	AHJ CONSTRUCTION	Af Amer Mal	20,000	2.00%	L&R CONSTRUCTION	Wht Fem	20,000	2.00%
144030	6958	GROUND PENETRATION & RESTORATION INC	0					A K M CONSTRUCTION SERVICES INC	Wht Fem	20,000	2.00%
144030	6958	GROUND PENETRATION & RESTORATION INC	0					ATLANTIC CONCRETE CUTTING INC	Wht Fem	20,000	2.00%
144030	6958	GROUND PENETRATION & RESTORATION INC	0					SJA CONSTRUCTION	Wht Fem	20,000	2.00%
144041	6966ELB	MASON BUILDING GROUP INC	3,975,750	Hamada Roofing Inc.	Asia Mal	607,350	15.28%	Thomas Building Group , Inc.	Wht Fem	200,000	5.03%
144103	6965	HUNTER ROBERTS CONSTRUCTION GROUP (REQ K)**	2,000,000	Torrado Conctruction Company, Inc.	Hisp Amer Mal	32,000	1.60%	Delta/B.J.D.S Inc	Wht Fem	40,000	2.00%
144103	6965	HUNTER ROBERTS CONSTRUCTION GROUP (REQ K)**	0	Lester Bailey & Associates , Inc	Af Amer Mal	32,000	1.60%	Molly Construction Co.	Wht Fem	40,000	2.00%
144103	6965	HUNTER ROBERTS CONSTRUCTION GROUP (REQ K)**	0	Crystal Steel Fabricators, inc.	Asia Mal	32,000	1.60%	Central Metals Inc	Wht Fem	40,000	2.00%
144103	6965	HUNTER ROBERTS CONSTRUCTION GROUP (REQ K)**	0	Leaks Construction & Millwork	Af Amer Mal	32,000	1.60%	Carotenuto Brown, LLC	Wht Fem	40,000	2.00%
144103	6965	HUNTER ROBERTS CONSTRUCTION GROUP (REQ K)**	0	Hamada , Inc.	Af Amer Mal	32,000	1.60%	Pioneer Contracting , Inc.	Wht Fem	40,000	2.00%
144103	6965	HUNTER ROBERTS CONSTRUCTION GROUP (REQ K)**	0					Restoration Solutions, LLC	Wht Fem	40,000	2.00%
		AVIATION	16,423,586			1,022,622	6.23%			1,343,217	8.18%
		LICENSES AND INSPECTIONS, DEPARTMENT OF									
144002	8007	RAYS HOME REPAIR & DEMOLITION INC	111,065	RAYS HOME REPAIR & DEMOLITION INC	Af Amer Mal	111,065	100.00%				
144002	8007	RAYS HOME REPAIR & DEMOLITION INC	69,590	RAYS HOME REPAIR & DEMOLITION INC	Af Amer Mal	69,590	100.00%				
144004	8000	GAMA WRECKING CO	1,003,355								
144004	8000	GAMA WRECKING CO	972,444								
144005	8004	J P C GROUP INC	37,900								
144005	8004	J P C GROUP INC	4,375								
144006	8006	A & M CURRAN LLC	548,682								
144006	8006	A & M CURRAN LLC	328,995								
144007	8002	USA ENVIRONMENTAL MANAGEMENT INC	184,718								
144007	8002	USA ENVIRONMENTAL MANAGEMENT INC	174,390								
144008	8005	GEPPERT BROTHERS INC	1,011,860								
144011	8009	PEDRO PALMER CONSTRUCTION INC*	1,124,345								
144011	8009	PEDRO PALMER CONSTRUCTION INC*	852,496								
144012	8010	MANGUAL EXCAVATIONS LLC	764,480	MANGUAL EXCAVATIONS LLC	Hisp Amer Fem	764,480	100.00%				
144012	8010	MANGUAL EXCAVATIONS LLC	641,985	MANGUAL EXCAVATIONS LLC	Hisp Amer Fem	641,985	100.00%				
144013	8011	RLC CONTRACTORS*	117,905	RLC CONTRACTORS	Af Amer Mal	117,905	100.00%				
144013	8011	RLC CONTRACTORS*	93,900	RLC CONTRACTORS	Af Amer Mal	93,900	100.00%				
144023	8013	MANGUAL EXCAVATIONS LLC	126,450	MANGUAL EXCAVATIONS LLC	Hisp Amer Fem	126,450	100.00%				
144029	8014	MONTICELLO CONTRACTORS INC*	62,677	MONTICELLO CONTRACTORS INC	Af Amer Mal	62,677	100.00%				
144029	8014	MONTICELLO CONTRACTORS INC*	78,326	MONTICELLO CONTRACTORS INC	Af Amer Mal	78,326	100.00%				
144033	8015	GAMA WRECKING CO	83,333								
144104	8017	GAMA WRECKING CO	83,788								
144105	8018	MANGUAL EXCAVATIONS LLC	89,989	MANGUAL EXCAVATIONS LLC	Hisp Amer Fem	89,989	100.00%				
144124	8019	MANGUAL EXCAVATIONS LLC	83,400	MANGUAL EXCAVATIONS LLC	Hisp Amer Fem	83,400	100.00%				
144126	8020	PEDRO PALMER CONSTRUCTION INC*	106,500								
144143	8022	USA ENVIRONMENTAL MANAGEMENT INC	223,670								
		LICENSES AND INSPECTIONS, DEPARTMENT OF	8,980,618			2,239,767	24.94%			0	0.00%

*Includes certifiable but unregistered vendors.

**Requirement contract consist of various services. MBE/WBE will be selected on services required.

Contract #	Bid #	Company Name	Bid Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
		PROPERTY, DEPARTMENT OF PUBLIC									
134097	4052MECHR	ALLSTATES MECHANICAL LTD	277,440					THE LABOV PLUMBING AND HEATING SUPPLY INC	Wht Fem	69,360	25.00%
134120	4882ASBT	ASSOCIATED SPECIALTY CONTRACTING	1,000,000	DISPOSAL CORPORATION OF AMERICA	Af Amer Mal	70,000	7.00%	FOX CHASE ELECTRIC INC	Wht Fem	65,000	6.50%
134120	4882ASBT	ASSOCIATED SPECIALTY CONTRACTING	0					G & C ENVIRONMENTAL SERVICES INC	Af Amer Fem	65,000	6.50%
134124	4118ELEC	MULHERN ELECTRIC CO INC	800,000					MANNA SUPPLY INC	Asia Fem	40,000	5.00%
144018	4799PLUM	DOMENIC DIDONATO PLUMBING & HEATING INC	59,160								
144032	4799GCON	MURPHY QUIGLEY CO INC	842,520	MINORITY CONTRACTORS INC	Af Amer Mal	8,425	1.00%	BUTTONWOOD PAINTING CONTRACTORS INC	Wht Fem	8,425	1.00%
144032	4799GCON	MURPHY QUIGLEY CO INC	0	DISPOSAL CORPORATION OF AMERICA	Af Amer Mal	4,213	0.50%	ZAVORSKI MASONRY RESTORATION INC	Wht Fem	75,827	9.00%
144032	4799GCON	MURPHY QUIGLEY CO INC	0	PATAGONIA INC	Hisp Amer Mal	25,276	3.00%	FLYNN PHOTOGRAPHY	Wht Fem	8,425	1.00%
144032	4799GCON	MURPHY QUIGLEY CO INC	0	SABLE CONSTRUCTION INC	Af Amer Mal	25,276	3.00%				
144052	4545ELEC	SCHLEIG ELECTRIC INC	54,735								
144053	4545GCON	MURPHY QUIGLEY CO INC	1,114,860	SABLE CONSTRUCTION INC	Af Amer Mal	60,202	5.40%	FLYNN PHOTOGRAPHY	Wht Fem	6,689	0.60%
144053	4545GCON	MURPHY QUIGLEY CO INC	0	DISPOSAL CORPORATION OF AMERICA	Af Amer Mal	3,345	0.30%	BUTTONWOOD PAINTING CONTRACTORS INC	Wht Fem	44,594	4.00%
144053	4545GCON	MURPHY QUIGLEY CO INC	0					TRACORP	Wht Fem	2,230	0.20%
144066	4377ELEC	HYDE ELECTRIC CORP	102,500	MANNA SUPPLY INC	Asia Fem	5,125	5.00%				
144067	4300GCON	GESSLER CONSTRUCTION CO INC	633,930	M G CEMENT CONTRACTORS INC	Hisp Amer Mal	31,697	5.00%	GESSLER CONSTRUCTION CO INC	Wht Fem	602,234	95.00%
144068	4995ELEC	HYDE ELECTRIC CORP	97,235	MANNA SUPPLY INC	Asia Fem	9,724	10.00%				
144069	4995GCON	GESSLER CONSTRUCTION CO INC	279,400					GESSLER CONSTRUCTION CO INC	Wht Fem	279,400	100.00%
144070	4387ELB	MUNN ROOFING CORP	345,000					MUNN ROOFING CORP	Wht Fem	345,000	100.00%
144071	4171TANK	MINISCALCO CONSTRUCTION LLC	1,500,000	AVIMAN MANAGEMENT LLC	Af Amer Mal	225,000	15.00%	GESSLER CONSTRUCTION CO INC	Wht Fem	75,000	5.00%
144072	4209ELEC	FIDELITY BURGLAR & FIRE ALARM CO INC	419,840					J MANN R FINLEY INC	Wht Fem	33,587	8.00%
144072	4209ELEC	FIDELITY BURGLAR & FIRE ALARM CO INC	0					LINDLEY ELECTRIC SUPPLY CO	Wht Fem	88,166	21.00%
144074	4380GCON	ROCKPORT CONSTRUCTION CO INC	740,010	TIERRA CONSTRUCTION SERVICES LLC	Hisp Amer Mal	74,001	10.00%	CAST CONSTRUCTION INC	Wht Fem	81,401	11.00%
144075	4243ELEC	FIDELITY BURGLAR & FIRE ALARM CO INC	239,850					LINDLEY ELECTRIC SUPPLY CO	Wht Fem	23,985	10.00%
144077	4244ELEC	FIDELITY BURGLAR & FIRE ALARM CO INC	263,835					LINDLEY ELECTRIC SUPPLY CO	Wht Fem	31,660	12.00%
144079	4162PLUMR	JOHN J BEE INC	424,997	EADDY ENVIRONMENTAL SOLUTIONS	Af Amer Mal	89,249	21.00%				
144079	4162PLUMR	JOHN J BEE INC	0	COLLINGS CONTRACTING TECHNOLOGIES LLC	Af Amer Mal	17,018	4.00%				
144081	4694GCON	PANNULLA CONSTRUCTION CO INC	500,000	GRACIE PAINTING LLC	Af Amer Fem	50,000	10.00%	CAST CONSTRUCTION INC	Wht Fem	25,000	5.00%
144081	4694GCON	PANNULLA CONSTRUCTION CO INC	0	LAKE GLENN ENTERPRISES INC	Af Amer Mal	50,000	10.00%	GESSLER CONSTRUCTION CO INC	Wht Fem	25,000	5.00%
144081	4694GCON	PANNULLA CONSTRUCTION CO INC	0					S J A CONSTRUCTION INC	Wht Fem	25,000	5.00%
144082	4245ELEC	FIDELITY BURGLAR & FIRE ALARM CO INC	313,650					LINDLEY ELECTRIC SUPPLY CO	Wht Fem	28,229	9.00%
144098	4062GCON	PANNULLA CONSTRUCTION CO INC	290,700	GRACIE PAINTING LLC	Af Amer Fem	34,884	12.00%	CAST CONSTRUCTION INC	Wht Fem	29,070	10.00%
144100	4065ELB	MURPHY QUIGLEY CO INC	795,600	SABLE CONSTRUCTION INC	Af Amer Mal	75,000	9.43%	FEDERAL RENT A FENCE	Wht Fem	3,500	0.44%
144100	4065ELB	MURPHY QUIGLEY CO INC	0	DISPOSAL CORPORATION OF AMERICA	Af Amer Mal	3,500	0.44%	NICO LANDSCAPING INC	Wht Fem	4,000	0.50%
144100	4065ELB	MURPHY QUIGLEY CO INC	0					ROBERT GANTER CONTRACTORS INC	Wht Fem	36,000	4.52%
144101	4055GCON	A P CONSTRUCTION	1,332,960	L CRUZ DEVELOPMENT LLC	Hisp Amer Mal	95,973	7.20%	ATHENA CONTRACTING INC.	Wht Fem	66,648	5.00%
144101	4055GCON	A P CONSTRUCTION	0	DECISION DISTRIBUTION LLC	Hisp Amer Mal	133,296	10.00%	SWIPES HEAVY HAULING LLC	Wht Fem	41,322	3.10%
144101	4055GCON	A P CONSTRUCTION	0	HISPANIC VENTURES INC	Hisp Amer Mal	13,330	1.00%	R & R CEILINGS INC	Wht Fem	202,610	15.20%
144106	4055ELEC	HYDE ELECTRIC CORP	73,475	M J K ELECTRICAL CORP	Af Amer Mal	7,348	10.00%				
144118	4356MECH	DEVINE BROTHERS INC	1,966,560	ADVANTAGE CONTRACTING INC	Af Amer Mal	501,473	25.50%	LABE SALES INC	Wht Fem	157,325	8.00%
144119	4356GCON	HUNTER ROBERTS CONSTRUCTION	5,795,999	HISPANIC VENTURES INC	Hisp Amer Mal	173,880	3.00%	BLASZ CONSTRUCTION LLC	Wht Fem	637,560	11.00%
144119	4356GCON	HUNTER ROBERTS CONSTRUCTION	0	TORRADO CONSTRUCTION	Hisp Amer Mal	156,492	2.70%				
144119	4356GCON	HUNTER ROBERTS CONSTRUCTION	0	HAMADA INC	Af Amer Mal	510,048	8.80%				
144119	4356GCON	HUNTER ROBERTS CONSTRUCTION	0	JABB OF PA LLC	Af Amer Mal	173,880	3.00%				
144119	4356GCON	HUNTER ROBERTS CONSTRUCTION	0	LIBERTY FLOORING INC	Af Amer Mal	162,288	2.80%				
144120	4356PLUM	DOLAN MECHANICAL	626,280	DECISION DISTRIBUTION LLC	Hisp Amer Mal	93,942	15.00%				
144125	4356ELEC	EAGLE INDUSTRIAL ELECTRIC INC	2,177,615	DECISION DISTRIBUTION LLC	Hisp Amer Mal	217,762	10.00%				
144129	4241ELEC	HYDE ELECTRIC CORP	754,913	M J K ELECTRICAL CORP	Af Amer Mal	90,590	12.00%	J. MANN - R. FINLEY	Wht Fem	60,393	8.00%
144130	4281ELBM	SYCAMORE MECHANICAL CONTRACTORS LLC	99,224								
144131	4281ELBE	SCHLEIG ELECTRIC INC	40,385								

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Contract #	Bid #	Company Name	Bid Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
144132	4281ELBG	J P C GROUP INC	223,890								
144137	4108GCON D	USA ENVIRONMENTAL MANAGEMENT INC	11,481,880	LUZON INC	Asia Fem	2,296,376	20.00%	D & S ENVIRONMENTAL	Wht Fem	1,148,188	10.00%
144139	4235PLUM	GENERAL ASPHALT PAVING CO OF PHILADELPHIA	124,950	V J SUPPLY INC	Asia Mal	12,495	10.00%	LABE SALES INC	Wht Fem	2,499	2.00%
144140	4235MECH	GENERAL ASPHALT PAVING CO OF PHILADELPHIA	121,890					GENESIO CO	Wht Fem	17,748	14.56%
144142	4108ELEC D	EAGLE INDUSTRIAL ELECTRIC INC	1,086,983								
144147	4284GCONR	BUILDING RESTORATION INC	1,500,000					BUILDING RESTORATION INC	Wht Fem	1,500,000	100.00%
144150	4235ELEC	MULHERN ELECTRIC CO INC	56,785								
144157	4126ELEC	CARR & DUFF INC	466,006								
144160	4242PLUM	KASER MECHANICAL LLC	92,496								
144162	4242ELEC	SCHLEIG ELECTRIC INC	67,394								
144163	4320GCON	DONATO SPAVENTA & SONS INC	482,052								
144167	4242MECH	ALLSTATES MECHANICAL LTD	462,060								
144169	4221ELEC	PALMAN ELECTRIC INC**	1								
144170	4221ELEC	SCHLEIG ELECTRIC INC**	1								
144171	4221MECH	GENERAL ASPHALT PAVING CO OF PHILADELPHIA**	1								
144172	4221MECH	DEVINE BROTHERS INC**	1								
144173	4223PLUM	GENERAL ASPHALT PAVING CO OF PHILADELPHIA**	1								
144174	4223PLUM	DEVINE BROTHERS INC**	1								
144175	4220MECH	GENERAL ASPHALT PAVING CO OF PHILADELPHIA**	1								
144176	4220MECH	DEVINE BROTHERS INC**	1								
144177	4221GCON	PRESTIGE BUILDING COMPANY LLC**	1								
144178	4221GCON	SMITH BUILDERS INC**	1								
		PROPERTY, DEPARTMENT OF PUBLIC	40,129,070			5,501,104	13.71%			5,956,075	14.84%
		STREETS									
144017	3752	GESSLER CONSTRUCTION CO INC	316,500					GESSLER CONSTRUCTION CO INC	Wht Fem	316,500	100.00%
144024	3735	JAMES J ANDERSON CONSTRUCTION CO INC	12,691,990	T & G CONSTRUCTION	Af Amer Fem	2,030,718	16.00%	OLIVIERI & ASSOC INC	Wht Fem	888,439	7.00%
144024	3735	JAMES J ANDERSON CONSTRUCTION CO INC	0					SJA CONSTRUCTION CO	Wht Fem	507,679	4.00%
144027	3753	JAMES J ANDERSON CONSTRUCTION CO INC	275,790					S J A Construction, Inc.	Wht Fem	5,626	2.04%
144051	3695	THOMAS P CARNEY INC	2,169,400	TORRADO CONSTRUCTION CO INC	Hisp Amer Mal	1,106,394	51.00%				
144085	3757R	CARR & DUFF INC	281,154					Garden State Highway Products, Inc	Wht Fem	14,058	5.00%
144108	3772	SERAVALLI INC	554,000	Decision Distribution LLC	Hisp Amer Mal	3,435	0.62%	Atlas Flasher & Supply Co., Inc.	Wht Fem	14,072	2.54%
144108	3772	SERAVALLI INC	0	Aviman Management	Af Amer Mal	52,021	9.39%	General Highway Products	Wht Fem	61,549	11.11%
144108	3772	SERAVALLI INC	0					Bella Trucking Corp	Wht Fem	7,590	1.37%
144109	3774	JAMES J ANDERSON CONSTRUCTION CO INC	2,442,772	Nortons Tow Squad	Af Amer Mal	86,474	3.54%	S J A Construction, Inc.	Wht Fem	66,688	2.73%
144115	3766	RAMOS & ASSOCIATES INC	1,124,792	RAMOS & ASSOCIATES INC	Hisp Amer Mal	1,124,792	100.00%				
144116	3769	TONY DEPAUL & SON	749,624	Nortons Tow Squad	Af Amer Mal	50,825	6.78%	Amanda Stevenson Photography	Wht Fem	1,874	0.25%
144116	3769	TONY DEPAUL & SON	0					CALLAHAN PAVING PRODUCTS, INC.	Wht Fem	37,561	5.01%
144135	3759	WAMPOLE MILLER INC d/b/a MILLER BROTHERS	33,902								
144144	3763	GESSLER CONSTRUCTION CO INC	383,337					GESSLER CONSTRUCTION CO INC	Wht Fem	383,337	100.00%
144149	3758	CARR & DUFF INC	368,899								
144161	3777	ROBERT GANTER CONTRACTORS INC	156,000					ROBERT GANTER CONTRACTORS INC	Wht Fem	156,000	100.00%
		STREETS	21,548,160			4,454,659	20.67%			2,460,973	11.42%
		WATER DEPARTMENT									
144034	2582	J P C GROUP INC	615,000	U S LUMBER INC	Asia Fem	61,500	10.00%	SJA CONSTRUCTION CO	Wht Fem	30,865	5.02%
144035	2518	CARUSONE CONSTRUCTION INC	2,727,000	Decision Distribution	Hisp Amer Mal	216,088	7.92%	Gessler Construction, Co. Inc.	Wht Fem	43,285	1.59%
144035	2518	CARUSONE CONSTRUCTION INC	0	Single-ton Contracting	Af Amer Mal	83,000	3.04%	US Lumber	Asia Fem	104,500	3.83%
144036	2555	PETRONGOLO CONTRACTORS INC	1,524,928	G E FRISCO CO INC	Asia Mal	140,000	9.18%	GESSLER CONSTRUCTION CO INC	Wht Fem	85,000	5.57%
144036	2555	PETRONGOLO CONTRACTORS INC	0	AVIMAN MANAGEMENT LLC	Af Amer Mal	45,000	2.95%				

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Contract #	Bid #	Company Name	Bid Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
144037	2540	SERAVALLI INC	1,383,000	City Roots	Af Amer Mal	22,800	1.65%	The Labov Plumbing & Heating Supply	Wht Fem	72,970	5.28%
144037	2540	SERAVALLI INC	0	Decision Distribution	Hisp Amer Mal	120,560	8.72%				
144038	2501	PHILIP PIO CONSTRUCTION INC	1,300,000	Aviman Management LLC	Af Amer Mal	40,000	3.08%	Gessler Construction	Wht Fem	45,500	3.50%
144038	2501	PHILIP PIO CONSTRUCTION INC	0	GE Frisco	Asia Mal	91,000	7.00%	The Labov Plumbing & Heating Supply	Wht Fem	26,000	2.00%
144039	2333	PHILIP PIO CONSTRUCTION INC	1,045,086	Aviman Management LLC	Af Amer Mal	62,000	5.93%	Gessler Construction	Wht Fem	42,000	4.02%
144039	2333	PHILIP PIO CONSTRUCTION INC	0	GE Frisco	Asia Mal	42,000	4.02%	The Labov Plumbing & Heating Supply	Wht Fem	21,000	2.01%
144040	2012	C & H INDUSTRIAL SERVICES INC	2,167,600	Victory Painting, LLC	Af Amer Mal	41,800	1.93%	LABE SALES INC	Wht Fem	65,000	3.00%
144040	2012	C & H INDUSTRIAL SERVICES INC	0	Lake Glenn Enterprises, Inc.	Af Amer Mal	200,000	9.23%	Spectrum Electric, Inc.	Wht Fem	74,500	3.44%
144046	2580	A P CONSTRUCTION	19,371,128	Aviman Management LLC	Af Amer Mal	466,000	2.41%	Bayshore Rebar, Inc.	Wht Fem	741,000	3.83%
144046	2580	A P CONSTRUCTION	0	Decision Distribution	Hisp Amer Mal	582,000	3.00%	Cocco Contracting Group	Wht Fem	1,164,000	6.01%
144046	2580	A P CONSTRUCTION	0	Sable Construction	Af Amer Mal	795,400	4.11%	AKM Construction Services	Wht Fem	59,000	0.30%
144046	2580	A P CONSTRUCTION	0	City Roots	Af Amer Mal	350,000	1.81%				
144046	2580	A P CONSTRUCTION	0	L. Cruz Development	Hisp Amer Mal	931,200	4.81%				
144046	2580	A P CONSTRUCTION	0	Synterra, LTD	Af Amer Mal	388,000	2.00%				
144047	2013	CARUSONE CONSTRUCTION INC	15,137,000	TRIJAY SYSTEMS INC	Hisp Amer Mal	425,050	2.81%	GESSLER CONSTRUCTION CO INC	Wht Fem	148,980	0.98%
144047	2013	CARUSONE CONSTRUCTION INC	0	DECISION DISTRIBUTION LLC	Hisp Amer Mal	672,000	4.44%	L & R CONSTRUCTION CO INC	Wht Fem	710,992	4.70%
144047	2013	CARUSONE CONSTRUCTION INC	0	Singleton Construction Co.	Af Amer Mal	250,000	1.65%	U S LUMBER INC	Asia Fem	134,200	0.89%
144048	2021	STONE HILL CONTRACTING CO INC	3,728,579	TRIJAY SYSTEMS INC	Hisp Amer Mal	216,800	5.81%	LABE SALES INC	Wht Fem	99,352	2.66%
144048	2021	STONE HILL CONTRACTING CO INC	0	HOLDER INC 'va DONOVAN ELECTRIC	Af Amer Mal	60,030	1.61%	L & R CONSTRUCTION CO INC	Wht Fem	36,850	0.99%
144048	2021	STONE HILL CONTRACTING CO INC	0	MANNA BUILDING SUPPLY INC	Asia Fem	12,000	0.32%	MUNN ROOFING CORP	Wht Fem	12,500	0.34%
144048	2021	STONE HILL CONTRACTING CO INC	0	TORRADO CONSTRUCTION CO INC	Hisp Amer Mal	84,925	2.28%				
144049	2843	TONY DEPAUL & SON	808,700	AGS Consultants	Hisp Amer Fem	2,840	0.35%	FILLY SUPPLY CO	Wht Fem	59,058	7.30%
144049	2843	TONY DEPAUL & SON	0					TRAFFIC & SAFETY SIGNS INC	Wht Fem	3,000	0.37%
144050	2023	BUCKLEY & COMPANY INC	2,423,955	Decision Distribution	Hisp Amer Mal	250,000	10.31%	Gessler Construction	Wht Fem	68,085	2.81%
144050	2023	BUCKLEY & COMPANY INC	0					L & R Construction Co., Inc.	Wht Fem	22,500	0.93%
144050	2023	BUCKLEY & COMPANY INC	0					Cocco Contracting Group	Wht Fem	63,085	2.60%
144054	2869	MULHERN ELECTRIC CO INC	163,926	MANNA BUILDING SUPPLY INC	Asia Fem	1,640	1.00%	FOX CHASE ELECTRICAL INC	Wht Fem	8,197	5.00%
144055	2596	NELLO CONSTRUCTION CO INC	1,776,450	AVIMAN MANAGEMENT LLC	Af Amer Mal	178,000	10.02%	Gessler Construction	Wht Fem	89,000	5.01%
144056	2597	PETROGOLO CONTRACTORS INC	1,069,640	AVIMAN MANAGEMENT LLC	Af Amer Mal	95,000	8.88%	Gessler Construction	Wht Fem	55,000	5.14%
144056	2597	PETROGOLO CONTRACTORS INC	0	BillyBoy Contracting	Af Amer Mal	15,000	1.40%				
144057	2588	SERAVALLI INC	772,000	AVIMAN MANAGEMENT LLC	Af Amer Mal	77,200	10.00%	NICO LANDSCAPING	Wht Fem	4,370	0.57%
144057	2588	SERAVALLI INC	0					GESSLER CONSTRUCTION	Wht Fem	10,700	1.39%
144057	2588	SERAVALLI INC	0					BELLA TRUCKING	Wht Fem	23,700	3.07%
144058	2592	PETROGOLO CONTRACTORS INC	1,940,035	AVIMAN MANAGEMENT LLC	Af Amer Mal	85,000	4.38%	GESSLER CONSTRUCTION	Wht Fem	140,000	7.22%
144058	2592	PETROGOLO CONTRACTORS INC	0	BillyBoy Contracting	Af Amer Mal	110,000	5.67%				
144059	2581	PETROGOLO CONTRACTORS INC	873,320	AVIMAN MANAGEMENT LLC	Af Amer Mal	68,000	7.79%	GESSLER CONSTRUCTION	Wht Fem	50,000	5.73%
144059	2581	PETROGOLO CONTRACTORS INC	0	BillyBoy Contracting	Af Amer Mal	20,000	2.29%				
144060	2560	NELLO CONSTRUCTION CO INC	915,350	AVIMAN MANAGEMENT LLC	Af Amer Mal	18,000	1.97%	GESSLER CONSTRUCTION	Wht Fem	45,750	5.00%
144060	2560	NELLO CONSTRUCTION CO INC	0	G E FRISCO CO INC	Asia Mal	36,000	3.93%	The Labov Plumbing & Heating Supply	Wht Fem	18,000	1.97%
144061	2868	FIVE STAR INC	757,000	DECISION DISTRIBUTION LLC	Hisp Amer Mal	22,710	3.00%	GEM MECHANICAL SERVICES INC	Wht Fem	75,700	10.00%
144062	2020	SPECTRASERV INC	1,987,000	PENN STATE ELECTRIC MECHANICAL SUPPLY	Asia Mal	61,700	3.11%	C & S MECHANICAL SYSTEMS INC	Wht Fem	205,000	3.86%
144083	2022	A P CONSTRUCTION	5,317,000	SABLE CONSTRUCTION INC	Af Amer Mal	410,000	7.71%	SWIPES HEAVY HAULING LLC	Wht Fem	128,000	2.41%
144083	2022	A P CONSTRUCTION	0	TIERRA CONSTRUCTION SERVICES LLC	Hisp Amer Mal	128,000	2.41%	ATHENA CONTRACTING INC.	Wht Fem	138,300	2.60%
144084	2025	A P CONSTRUCTION	387,500	Lake Glenn Enterprises, Inc.	Af Amer Mal	40,000	10.32%	A K M CONSTRUCTION SERVICES INC	Wht Fem	8,200	2.12%
144084	2025	A P CONSTRUCTION	0					SWIPES HEAVY HAULING LLC	Wht Fem	30,700	7.92%
144086	2395	PHILIP PIO CONSTRUCTION INC	971,210	AVIMAN MANAGEMENT LLC	Af Amer Mal	97,200	10.01%	GESSLER CONSTRUCTION CO INC	Wht Fem	48,600	5.00%
144087	2890	SERAVALLI INC	81,000	AVIMAN MANAGEMENT LLC	Af Amer Mal	2,187	2.70%	L & R CONSTRUCTION CO INC	Wht Fem	1,863	2.30%
144088	2841	QUAD CONSTRUCTION CO	1,066,000	DISPOSAL CORPORATION OF AMERICA	Af Amer Fem	2,000	0.19%	Tristate Painting	Wht Fem	141,000	13.23%
144088	2841	QUAD CONSTRUCTION CO	0	DECISION DISTRIBUTION LLC	Hisp Amer Mal	65,800	6.17%				
144089	2009	CARUSONE CONSTRUCTION INC	1,733,406	SINGLE-TONS CONTRACTION INC	Af Amer Mal	120,000	6.92%	GESSLER CONSTRUCTION CO INC	Wht Fem	31,895	1.84%

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144089	2009	CARUSONE CONSTRUCTION INC	0					L & R CONSTRUCTION CO INC	Wht Fem	18,894	1.09%
144090	2861	C & T ASSOCIATES INC	855,750	VENTURE TWO CONTRACTING INC	Af Amer Mal	100,000	11.69%	CITY CLEANING CO INC	Wht Fem	3,936	0.46%
144090	2861	C & T ASSOCIATES INC	0					ATHENA CONTRACTING INC.	Wht Fem	3,936	0.46%
144090	2861	C & T ASSOCIATES INC	0					Tristate Painting	Wht Fem	50,000	5.84%
144091	2511	SERAVALLI INC	1,420,900	DECISION DISTRIBUTION LLC	Hisp Amer Mal	144,300	10.16%	The Labov Plumbing & Heating Supply	Wht Fem	75,800	5.33%
144092	2503	J P C GROUP INC	2,430,000	AVIMAN MANAGEMENT LLC	Af Amer Mal	56,370	2.32%	SJA CONSTRUCTION CO	Wht Fem	97,200	4.00%
144092	2503	J P C GROUP INC	0	DCD Contracting Inc.	Af Amer Mal	118,500	4.88%	The Labov Plumbing & Heating Supply	Wht Fem	24,300	1.00%
144092	2503	J P C GROUP INC	0	U S LUMBER INC	Asia Mal	68,500	2.82%				
144093	2594	SERAVALLI INC	2,248,000	AVIMAN MANAGEMENT LLC	Af Amer Mal	55,000	2.45%	NICO LANDSCAPING	Wht Fem	98,000	4.36%
144093	2594	SERAVALLI INC	0	TIERRA CONSTRUCTION SERVICES LLC	Hisp Amer Mal	170,000	7.56%	BELLA TRUCKING	Wht Fem	14,400	0.64%
144094	2593	A P CONSTRUCTION	2,569,763	Sable Construction	Af Amer Mal	77,093	3.00%	AKM Construction Services	Wht Fem	33,407	1.30%
144094	2593	A P CONSTRUCTION	0	AVIMAN MANAGEMENT LLC	Af Amer Mal	179,883	7.00%	Gessler Construction	Wht Fem	97,651	3.80%
144095	2552	J P C GROUP INC	2,814,000	AVIMAN MANAGEMENT LLC	Af Amer Mal	56,560	2.01%	SJA CONSTRUCTION CO	Wht Fem	115,745	4.11%
144095	2552	J P C GROUP INC	0	DCD Contracting Inc.	Af Amer Mal	98,980	3.52%	The Labov Plumbing & Heating Supply	Wht Fem	24,300	0.86%
144095	2552	J P C GROUP INC	0	GE Frisco	Asia Mal	127,260	4.52%				
144096	2393	NELLO CONSTRUCTION CO INC	2,495,401	GE Frisco	Asia Mal	74,862	3.00%	AKM Construction Services	Wht Fem	33,407	1.34%
144096	2393	NELLO CONSTRUCTION CO INC	0	AVIMAN MANAGEMENT LLC	Af Amer Mal	179,883	7.21%	Gessler Construction	Wht Fem	74,862	3.00%
144096	2393	NELLO CONSTRUCTION CO INC	0					The Labov Plumbing & Heating Supply	Wht Fem	50,000	2.00%
144102	2707ELB	CARUSONE CONSTRUCTION INC	1,244,000	Singleton Construction Co.	Af Amer Mal	130,000	10.45%	Gessler Construction	Wht Fem	92,169	7.41%
144107	2032ELB	QUAD CONSTRUCTION CO	1,418,000	Decision Distribution	Hisp Amer Mal	730,735	51.53%	ARF Rental Services	Wht Fem	500	0.04%
144107	2032ELB	QUAD CONSTRUCTION CO	0					Disposal Corp of America	Af Amer Fem	500	0.04%
144111	2184	CARUSONE CONSTRUCTION INC	1,421,999	Decision Distribution	Hisp Amer Mal	45,000	3.16%	Gessler Construction	Wht Fem	114,770	8.07%
144111	2184	CARUSONE CONSTRUCTION INC	0	Singleton Construction Co.	Af Amer Mal	170,000	11.95%				
144112	2702	NELLO CONSTRUCTION CO INC	628,135	AVIMAN MANAGEMENT LLC	Af Amer Mal	56,000	8.92%	The Labov Plumbing & Heating Supply	Wht Fem	7,000	1.11%
144112	2702	NELLO CONSTRUCTION CO INC	0	Ramos Associates	Hisp Amer Mal	7,000	1.11%	Gessler Construction	Wht Fem	31,000	4.94%
144112	2702	NELLO CONSTRUCTION CO INC	0	GE Frisco	Asia Mal	12,000	1.91%				
144113	2554	SERAVALLI INC	1,411,000	Decision Distribution	Hisp Amer Mal	178,000	12.62%	Gessler Construction	Wht Fem	78,595	5.57%
144113	2554	SERAVALLI INC	0	Aviman Management LLC	Af Amer Mal	43,210	3.06%	Bella Trucking	Wht Fem	14,000	0.99%
144113	2554	SERAVALLI INC	0	City Roots Contracting	Af Amer Mal	22,800	1.62%	The Labov Plumbing & Heating	Wht Fem	63,000	4.46%
144117	2586	PETRONGOLO CONTRACTORS INC	4,281,105	AVIMAN MANAGEMENT LLC	Af Amer Mal	450,000	10.51%	GESSLER CONSTRUCTION CO INC	Wht Fem	55,000	1.28%
144117	2586	PETRONGOLO CONTRACTORS INC	0	BillyBoy Contracting	Af Amer Mal	200,000	4.67%	The Labov Plumbing & Heating Supply	Wht Fem	45,000	1.05%
144117	2586	PETRONGOLO CONTRACTORS INC	0	GE Frisco	Asia Mal	100,000	2.34%				
144121	2517	PETRONGOLO CONTRACTORS INC	1,451,060	AVIMAN MANAGEMENT LLC	Af Amer Mal	100,000	6.89%	LABOV PLUMBING & HEATING SUPPLY INC	Wht Fem	45,000	3.10%
144121	2517	PETRONGOLO CONTRACTORS INC	0	BILLY BOY TRUCKING INC	Af Amer Mal	46,000	3.17%	GESSLER CONSTRUCTION CO INC	Wht Fem	90,000	6.20%
144121	2517	PETRONGOLO CONTRACTORS INC	0	G E FRISCO CO INC	Asia Mal	60,000	4.13%				
144122	2575	PHILIP PIO CONSTRUCTION INC	1,142,885	AVIMAN MANAGEMENT LLC	Af Amer Mal	137,200	12.00%	LABOV PLUMBING & HEATING SUPPLY INC	Wht Fem	11,500	1.01%
144122	2575	PHILIP PIO CONSTRUCTION INC	0	G E FRISCO CO INC	Asia Mal	23,000	2.01%	GESSLER CONSTRUCTION CO INC	Wht Fem	80,000	7.00%
144133	2897	STONE HILL CONTRACTING CO INC	5,476,896	G E FRISCO CO INC	Asia Mal	306,706	5.60%	MANNA BUILDING SUPPLY INC	Asia Fem	249,746	4.56%
144133	2897	STONE HILL CONTRACTING CO INC	0	ACCORD MECHANICAL & MGMT SERVICES INC	Af Amer Mal	25,194	0.46%	GRACIE PAINTING L L C	Af Amer Fem	14,240	0.26%
144133	2897	STONE HILL CONTRACTING CO INC	0	TRJAY SYSTEMS INC	Hisp Amer Mal	55,317	1.01%				
144133	2897	STONE HILL CONTRACTING CO INC	0	VENTURE TWO CONTRACTING INC	Af Amer Mal	343,949	6.28%				
144134	2690R2	J J D URETHANE CO INC	489,930					ATHENA CONTRACTING INC.	Wht Fem	15,300	3.12%
144145	2712ELB	J P C GROUP INC	1,871,500	U S LUMBER INC	Asia Fem	89,840	4.80%	S J A CONSTRUCTION INC	Wht Fem	156,550	8.36%
144145	2712ELB	J P C GROUP INC	0					LABOV PLUMBING & HEATING SUPPLY INC	Wht Fem	7,720	0.41%
144146	2713ELB	SERAVALLI INC	343,000								
144151	2306	SERAVALLI INC	676,000	Decision Distribution	Hisp Amer Mal	81,910	12.12%	Bella Trucking	Wht Fem	12,000	1.78%
144151	2306	SERAVALLI INC	0					LABOV PLUMBING & HEATING SUPPLY INC	Wht Fem	56	0.01%
144152	2548	SERAVALLI INC	1,462,000	DECISION DISTRIBUTION LLC	Hisp Amer Mal	189,000	12.93%	The Labov Plumbing & Heating	Wht Fem	65,500	4.48%
144152	2548	SERAVALLI INC	0	City Roots Contracting	Af Amer Mal	30,400	2.08%	Bella Trucking Corp	Wht Fem	21,600	1.48%
144152	2548	SERAVALLI INC	0					Gessler Construction Co Inc.	Wht Fem	59,340	4.06%

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Contract #	Bid #	Company Name	Bid Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
144153	2356	CARUSONE CONSTRUCTION INC	884,109	DECISION DISTRIBUTION LLC	Hisp Amer Mal	25,000	2.83%	Gessler Construction Co Inc.	Wht Fem	89,000	10.07%
144153	2356	CARUSONE CONSTRUCTION INC	0	Singleton Construction Co.	Af Amer Mal	25,000	2.83%				
144154	2358	NELLO CONSTRUCTION CO INC	3,071,065	AVIMAN MANAGEMENT LLC	Af Amer Mal	122,843	4.00%	Lady Tri-Axle	Wht Fem	92,132	3.00%
144154	2358	NELLO CONSTRUCTION CO INC	0	Ramos Associates	Hisp Amer Mal	92,132	3.00%	LABOV PLUMBING & HEATING SUPPLY INC	Wht Fem	122,843	4.00%
144154	2358	NELLO CONSTRUCTION CO INC	0	GE Frisco	Asia Mal	245,685	8.00%	Gessler Construction	Wht Fem	153,553	5.00%
144155	2396	SERAVALLI INC	1,157,500	DECISION DISTRIBUTION LLC	Hisp Amer Mal	125,010	10.80%	LABOV PLUMBING & HEATING SUPPLY INC	Wht Fem	105,333	9.10%
144155	2396	SERAVALLI INC	0	City Roots	Af Amer Mal	25,840	2.23%	Bella Trucking	Wht Fem	12,000	1.04%
144156	2591	PHILIP PIO CONSTRUCTION INC	2,368,829	AVIMAN MANAGEMENT LLC	Af Amer Mal	213,200	9.00%	LABOV PLUMBING & HEATING SUPPLY INC	Wht Fem	50,000	2.11%
144156	2591	PHILIP PIO CONSTRUCTION INC	0	G E FRISCO CO INC	Asia Mal	142,200	6.00%	GESSLER CONSTRUCTION CO INC	Wht Fem	237,000	10.00%
144158	2711	A P CONSTRUCTION	2,696,077	SABLE CONSTRUCTION INC	Af Amer Mal	292,000	10.83%	COCCO CONTRACTING CORP	Wht Fem	237,000	8.79%
144158	2711	A P CONSTRUCTION	0	L CRUZ DEVELOPMENT LLC	Hisp Amer Mal	116,500	4.32%				
		WATER DEPARTMENT	120,371,717			14,871,293	12.35%			8,431,982	7.00%
		LESS FEW or NO/SOLE SOURCE	0								
		WATER ADJUSTED FEW or NO	120,371,717			14,871,293	12.35%			8,431,982	7.00%
		TOTAL PUBLIC WORKS	207,453,150			28,089,445	13.54%			18,192,247	8.77%
		ADJUSTED PUBLIC WORKS FEW OR NO	207,453,150			28,089,445	13.54%			18,192,247	8.77%

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Contract #	Bid #	Company Name	Bid Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
		AVIATION									
140019	S4YL4710	INTERLINE BRANDS INC	40,308								
140035	S4YL4600	503 CORP	142,430	503 CORP	Hisp Amer Mal	142,430	100.00%				
140037	S4YL473S	OBSERVATION TECHNOLOGIES INC	85,000								
140097	T3YL498S	ASSA ABLOY ENTRANCE SYSTEMS US INC	81,519								
140100	S4YL4700	AVA GROUP INC	192,400								
140144	T3YL4690	ARAMARK UNIFORM & CAREER APPAREL LLC	58,748								
140216	S4YL474S	INFAX INC	143,186								
140280	S4YL479S	EXELIS INC	567,543								
		AVIATION	1,311,133			142,430	10.86%			0	0.00%
		LESS FEW or NO/SOLE SOURCE	877,248								
		AVIATION ADJUSTED for FEW or NO/SOLE SOURCE	433,885			142,430	32.83%			0	0.00%
		FIRE									
140064	S4YN3240	WAREHOUSE BATTERY OUTLET INC	36,904								
140117	S4YN326S	WITMER PUBLIC SAFETY GROUP INC	32,250								
140154	T4YN3250	STRYKER MEDICAL	462,554								
140270	S4YN3270	ECKENHOFF MOTORCYCLES	134,250								
140304	S4YN3300	FIREBLAST 451 INC	185,433								
140306	T4YN328L	DECISIVE BUSINESS SYSTEMS ACQUISITION LLC	188,443								
		FIRE	1,039,834			0	0.00%			0	0.00%
		LESS FEW or NO/SOLE SOURCE	680,237								
		FIRE ADJUSTED for FEW or NO/SOLE SOURCE	359,597			0	0.00%			0	0.00%
		FLEET MANAGEMENT									
140101	T3YQ0800	WELDING SOLUTIONS INC	30,000								
140110	S4YQ0610	TRANSTECK INC	156,498								
140122	S4YQ0810	INTERNETWORK SERVICES INC	82,750								
140139	S4YQ0850	BREWERS INTERNATIONAL INC	32,000								
140182	S4YQ0860	CAMPBELL SUPPLY CO OF PENNA LLC	375,931								
140188	U3YQ0590	C & C FORD SALES d/b/a CHAPMAN HORSHAM	491,287								
140189	U3YQ0590	CHAPMAN CHEVROLET LLC	493,599								
140190	U3YQ0590	PACIFICO FORD INC	434,885								
140192	U3YQ0590	CHAS S WINNER INC	457,461								
140195	T4YQ0820	PHILADELPHIA SHIP REPAIR LLC	32,000								
140264	S4YQ0630	BAY HEAD INVESTMENTS INC	3,544,713								
140265	S4YQ0870	PENN JERSEY MACHINERY LLC	53,850								
140294	T4YQ0870	STEVES EQUIPMENT SERVICE	52,875								
		FLEET MANAGEMENT	6,237,849			0	0.00%			0	0.00%
		LESS FEW or NO/SOLE SOURCE	2,033,730								
		FLEET MANAGEMENT ADJUSTED for FEW or NO	4,204,119			0	0.00%			0	0.00%
		HEALTH, DEPARTMENT OF PUBLIC									
140082	S3YB6150	BIO RAD LABORATORIES INC	33,000								
140136	S4YB030S	BROADVIEW NETWORKS	118,800								
140191	S4VW484S	TELEDYNE INSTRUMENTS INC d/b/a TELEDYNE TEKMAR	32,000								
140201	T4YB6380	BECKMAN COULTER INC	93,254								

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Contract #	Bid #	Company Name	Bid Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
140228	T3YB6180	BECKMAN COULTER INC	81,313								
140263	S4YB558S	LIFE TECHNOLOGIES CORP	32,000								
140287	S4YB554S	BECTON DICKINSON & CO	40,000								
		HEALTH, DEPARTMENT OF PUBLIC	430,366			0	0.00%			0	0.00%
		LESS FEW or NO/SOLE SOURCE	222,800								
		HEALTH ADJUSTED FOR FEW OR NO	207,566			0	0.00%			0	0.00%
		HUMAN SERVICES, DEPARTMENT OF									
140020	S4Z0702F	PECHTERS OF SOUTHERN NEW JERSEY LLC	64,975								
140179	S4Z0102F	PECHTERS OF SOUTHERN NEW JERSEY LLC	45,026								
140186	S4Z0101F	KARETAS FOODS INC	32,001								
140187	S4Z0101F	MIVILA CORP	32,001								
140199	S4Z0118F	KARETAS FOODS INC	135,865								
140200	S4Z0118F	WILLIAM MACMILLAN CO	41,810								
140206	S4Z0117F	KARETAS FOODS INC	32,001								
140207	S4Z0117F	WHOLESALE LIQUIDATIONS LLC	51,460								
140208	S4Z0117F	WILLIAM MACMILLAN CO	47,849								
140210	S4Z0121F	KARETAS FOODS INC	88,792								
140211	S4Z0121F	MIVILA CORP	32,001								
140212	S4Z0108F	KARETAS FOODS INC	62,483								
140213	S4Z0108F	MIVILA CORP	32,001								
140214	S4Z0106F	KARETAS FOODS INC	32,001								
140215	S4Z0106F	MIVILA CORP	32,001								
140237	S4KQ5840	ACME SUPPLY CO LTD	32,001								
145000	V4Z0715F	QUALITY SALES & DISTRIBUTION INC	5,330								
145001	V4Z0711F	MIVILA CORP	24,844								
145002	V4Z0720F	DAVIDEJA LLC	452	DAVIDEJA LLC	Af Amer Mai	452	100.00%				
145003	V4Z0710F	QUALITY SALES & DISTRIBUTION INC	1,350								
145005	V4Z0707F	MIVILA CORP	5,098								
145006	V4Z0707F	KARETAS FOODS INC	1,805								
145007	V4Z0795F	MIVILA CORP	18,282								
145008	V4Z0795F	KARETAS FOODS INC	10,674								
145012	V4Z0111F	KARETAS FOODS INC	30,199								
145013	V4Z0111F	MIVILA CORP	3,600								
145014	V4Z0111F	H SCHRIER & CO INC	8,361								
145015	V4Z0195F	MIVILA CORP	12,180								
145016	V4Z0195F	KARETAS FOODS INC	24,360								
145017	V4Z0195F	WHOLESALE LIQUIDATIONS LLC	20,322								
145018	V4Z0107F	MIVILA CORP	5,481								
145019	V4Z0107F	MCKEE FOODS CORP	1,368								
145020	V4Z0107F	KARETAS FOODS INC	5,877								
		HUMAN SERVICES, DEPARTMENT OF	973,850			452	0.05%			0	0.00%
		LIBRARY, FREE									
140085	S4WJ796S	3M COMPANY	36,675								
140116	S4WJ795S	SIRSI CORP d/b/a SIRSI DYNIX	166,219								
		LIBRARY, FREE	202,894			0	0.00%			0	0.00%

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Contract #	Bid #	Company Name	Bid Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
		LESS FEW or NO/SOLE SOURCE	202,894								
		LIBRARY, FREE	0			0	0.00%			0	0.00%
		LICENSES AND INSPECTIONS, DEPARTMENT OF									
140099	T3YE7340	NICHOLAS DELLA VECCHIA INC	81,871								
140112	S4YT4590	GOLDEN INC	24,570	GOLDEN INC	Af Amer Mal	24,570	100.00%				
		LICENSES AND INSPECTIONS, DEPARTMENT OF	106,441			24,570	23.08%			0	0.00%
		OFFICE OF INNOVATION & TECHNOLOGY									
140305	S4QG839S	BURROUGHS PAYMENT SYSTEMS INC	61,578								
		OFFICE OF INNOVATION & TECHNOLOGY	61,578			0	0.00%			0	0.00%
		LESS FEW or NO/SOLE SOURCE	61,578			0	0.00%			0	0.00%
		ADJUSTED FOR LESS FEW or NO/SOLE SOURCE	0			0	0.00%			0	0.00%
		OFFICE OF SUPPORTIVE HOUSING (OSH)									
140018	S4Z0714F	KARETAS FOODS INC	144,238								
140023	S4Z0721F	KARETAS FOODS INC	71,783								
140025	S4Z0708F	KARETAS FOODS INC	72,015								
140026	S4Z0718F	KARETAS FOODS INC	148,241								
140028	S4Z0717F	WILLIAM MACMILLAN CO	149,086								
140029	S4Z0722F	MILK INDUSTRY MANAGEMENT CORP	97,935								
140030	S4Z0722F	QUALITY SALES & DISTRIBUTION INC	133,485								
140073	T4Z0701F	KARETAS FOODS INC	30,422								
140170	S4Z0114F	H SCHRIER & CO INC	83,785								
140171	S4Z0114F	KARETAS FOODS INC	47,268								
140172	S4Z0114F	MIVILA CORP	32,001								
140184	S4Z0122F	QUALITY SALES & DISTRIBUTION INC	138,127								
145009	V4Z0706F	MIVILA CORP	13,309								
145010	V4Z0706F	KARETAS FOODS INC	19,855								
		OFFICE OF SUPPORTIVE HOUSING (OSH)	1,181,550			0	0.00%			0	0.00%
		PARKS & RECREATION									
140032	S4Y0823F	C B M FOOD SERVICES INC	30,001								
140151	S4Y08220	CNC PROFESSIONAL SERVICES	54,337	T U C S CLEANING SERVICE INC	Hisp Amer Mal	2,717	5.00%				
		PARKS & RECREATION	84,338			2,717	3.22%			0	0.00%
		POLICE									
140142	T4YQ0600	AMERICAN EUROCOPTER CORP	4,000,000								
140198	S4QM2930	BUSTLETON BIKES INC	46,920								
140261	S4QM295S	INDEPENDENT FORENSICS OF IL	99,448								
		POLICE	4,146,368			0	0.00%			0	0.00%
		LESS FEW or NO/SOLE SOURCE	4,099,448								
		POLICE ADJUSTED FEW or NO	46,920			0	0.00%			0	0.00%
		PRISONS									
140087	S4XS9680	RUSSELL PLYWOOD INC	66,152								
140148	T4XS9690	G A BRAUN INC	18,281								

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Contract #	Bid #	Company Name	Bid Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
140152	S4XN6810	P P I PHOTOGRAPHICS INC*	53,219	P P I PHOTOGRAPHICS INC	Hisp Amer Mal	53,219	100.00%				
		PRISONS	137,652			53,219	38.66%			0	0.00%
		REVENUE									
140123	T4QG8380	TRIANGLE SYSTEMS	62,234								
140137	S4QG8360	YORK IMAGING SERVICES LLC	78,753								
		REVENUE	140,987			0	0.00%			0	0.00%
		STREETS									
140021	S4YL6860	DANO ENTERPRISES INC	94,200								
140024	S4YL6850	BIG BELLY SOLAR INC	290,000								
140031	S4YC4900	PLAINFIELD PATTERN WORKS INC	170,805								
126032		WASTE MANAGEMENT	25,600,000					W B SERVICES, LLC	Wht Fem	10,240,000	40.00%
126033		COVANTA RECOVERY	10,000,000	CARIBBEAN OPERATORS, INC.	Af Amer Mal	1,000,000	10.00%	UNITED TRUCKING, INC	Wht Fem	1,000,000	10.00%
140180	S4YC4920	TRAFFIC LOGIX CORP	82,300								
140229	S4YC4720	U S MUNICIPAL SUPPLY CO	135,856								
140278	S4YC4950	TRAFFIC LOGIX CORP	32,000								
		STREETS	36,405,161			1,000,000	2.75%			11,240,000	30.87%
		WATER DEPARTMENT									
140003	S4HM8180	AUDIO VIDEO REPAIR INC	80,000								
140033	S4XL8410	ADVANCE SCALE COMPANY INC	30,001								
140062	S4XW931S	A & H EQUIPMENT CO	79,628								
140103	S4HM8190	HAYS TUG & LAUNCH SERVICE INC	1,545,600								
140119	S4XL8390	MOBILE DREDGING & PUMPING CO	33,000								
140134	S4WW7820	JACK DOHENY COMPANIES INC	59,970								
140150	S2VU1930	T U C S CLEANING SERVICES	43,680	T U C S CLEANING SERVICES	Hisp Amer Mal	43,680	100.00%				
140153	S4XL8490	SYNAGRO CENTRAL LLC	276,170								
140267	S4XZ2010	DONATO SPAVENTA & SONS INC	133,731								
140275	A4XL8400	SHINGLE & GIBB CO	157,445								
140279	S4WW5730	SHIMADZU SCIENTIFIC INSTRUMENTS INC	34,708								
140283	S4WV5310	POLLUTION SOLUTIONS OF NEW JERSEY LLC d/b/a RIVER SERVICES	352,068								
140295	S4WW5740	I MILLER PRECISION OPTICAL INSTRUMENTS INC	90,391								
140298	S4DB6950	ALL SEASONS LANDSCAPING CO INC	39,538								
		WATER DEPARTMENT	2,955,930			43,680	1.48%			0	0.00%
		LESS FEW or NO/SOLE SOURCE	1,625,228								
		WATER ADJUSTED FEW or NO	1,330,702			43,680	3.28%			0	0.00%
		TOTAL SUPPLY, SERVICE & EQUIPMENT	55,415,932			1,267,068	2.29%			11,240,000	20.28%
		LESS SOLE SOURCE	1,575,846								
		LESS FEW or NO	8,227,317								
		ADJUSTED SUPPLY, SERVICE & EQUIPMENT FEW OR NO	45,612,769			1,267,068	2.78%			11,240,000	24.64%

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Contract #	Bid #	Description	Commodity	Company Name	Bid Amount
		AVIATION			
140037	S4YL473S	Safeport Vessel Traffic Info System, Maintenance Service, Hardware and Software Support	25000	OBSERVATION TECHNOLOGIES INC	85,000
140097	T3YL498S	Besam Automated Entrance Equipment Repair, Maintenance and Replacement Parts	26089	ASSA ABLOY ENTRANCE SYSTEMS US INC	81,519
140216	S4YL474S	Maintenance, Technical Services and Repairs to Philadelphia International Airport's Multiuse Flight Information Display System (MUFIDS)	26610	INFAX INC	143,186
140280	S4YL479S	VMAT Squitters & Services	42410	EXELIS INC	567,543
		AVIATION TOTAL			877,248
		FIRE			
140117	S4YN326S	Repair for MSA Thermal Imaging Cameras	26089039	WITMER PUBLIC SAFETY GROUP INC	32,250
		FIRE TOTAL			32,250
		HEALTH, DEPARTMENT OF PUBLIC			
140136	S4YB030S	Interstate Wide Area Network (WAN) Connectivity Services	20910	BROADVIEW NETWORKS	118,800
140191	S4VW484S	Repartment Parts for Teledyne-API Ambient Air Monitors and Calibrators	31711	TELEDYNE INSTRUMENTS INC d/b/a TELEDYNE TEKMAR	32,000
140263	S4YB558S	Maintenance Contract	25084	LIFE TECHNOLOGIES CORP	32,000
140287	S4YB554S	Service Agreement for Becton Dickinson Mgit Instrument -Mycobacterial Detection System	25084	BECTON DICKINSON & CO	40,000
		HEALTH, DEPARTMENT OF PUBLIC TOTAL			222,800
		LIBRARY, FREE			
140085	S4WJ796S	Library: Maintenance & Repair of Checkpoint Security Systems	26074	3M COMPANY	36,675
140116	S4WJ795S	Symphony Software Annual Support	26610	SIRSI CORP d/b/a SIRSI DYNIX	166,219
		LIBRARY, FREE			202,894
		OFFICE OF INNOVATION & TECHNOLOGY TOTAL			
140305	S4QG839S	Remittance System Hardware Maintenance and Software Support	26610	BURROUGHS PAYMENT SYSTEMS INC	61,578
		OFFICE OF INNOVATION & TECHNOLOGY TOTAL			61,578
		POLICE			
140261	S4QM295S	Microscope - Sperm Hy-Liter System	41740	INDEPENDENT FORENSICS OF IL	99,448
		POLICE TOTAL			99,448
		WATER DEPARTMENT			
140062	S4XW931S	IDEXX Laboratory Supplies	31710	A & H EQUIPMENT CO	79,628
		WATER DEPARTMENT TOTAL			79,628
		TOTAL SOLE SOURCE			1,575,846

Contract #	Bid #	Description	Commodity	Company Name	Bid Amount
		FIRE			
140154	T4YN3250	Maintenance, Repair, and Inspection of Stryker Stretchers	26072	STRYKER MEDICAL	462,554
140304	S4YN3300	Forcible Entry/Maze and Propane Fueled Training Trailers	42880	FIREBLAST 451 INC	185,433
		FIRE			647,987
		FLEET MANAGEMENT			
140110	S4YQ0610	Van, custom walk-in	42810	TRANSTECK INC	156,498
140188	U3YQ0590	Purchase of Various Sport Utility Vehicles	42810	C & C FORD SALES d/b/a CHAPMAN HORSHAM	491,287
140189	U3YQ0590	Purchase of Various Sport Utility Vehicles	42810	CHAPMAN CHEVROLET LLC	493,599
140190	U3YQ0590	Purchase of Various Sport Utility Vehicles	42810	PACIFICO FORD INC	434,885
140192	U3YQ0590	Purchase of Various Sport Utility Vehicles	42810	CHAS S WINNER INC	457,461
		FLEET MANAGEMENT TOTAL			2,033,730
		POLICE			
140142	T4YQ0600	Purchase of Helicopters	41910	AMERICAN EUROCOPTER CORP	4,000,000
		POLICE TOTAL			4,000,000
		WATER DEPARTMENT			
140103	S4HM8190	Manage and Operate Sludge Barges and Transport Sludge and Supply All Related Equipment, Labor and Materials	20540	HAYS TUG & LAUNCH SERVICE INC	1,545,600
		WATER DEPARTMENT			1,545,600
		TOTAL SUPPLY, SERVICE & EQUIPMENT FEW OR NO			8,227,317

Contract #	Bid #	Company Name	Bid Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
140001	S4Z59870	FERGUSON ENTERPRISES INC	88,000								
140002	S4Z59940	CASCADE WATER SERVICES INC	30,001								
140004	T3Z58950	HENISE TIRE SERVICE INC	50,737								
140005	S4Z59670	MANSFIELD OIL CO	23,821,717					PHOENIX ENERGY GROUP INC d/b/a CARDINAL USA FUEL OIL	Wht Fem	238,217	1.00%
140006	S4Z59780	FIRE LINE EQUIPMENT LLC	191,736								
140007	S4Z59780	PENN JERSEY MACHINERY LLC	30,000								
140008	S4Z59780	COMPRESSED AIR SYSTEMS INC	110,572								
140009	S4Z59780	CAMPBELL SUPPLY CO OF PENNA LLC	53,867								
140013	S4Z59780	DEL VAL INTERNATIONAL TRUCKS INC	30,000								
140014	S4Z59810	INTERNATIONAL SALT COMPANY LLC	30,001								
140015	S4Z59810	MID ATLANTIC SALT LLC	1,460,420								
140016	S4Z59810	DART SEASONAL PRODUCTS INC	54,425								
140017	S4Z59890	PRAXAIR DISTRIBUTION MID ATLANTIC LLC	30,001								
140022	S4Z60090	AIRMATIC INC	30,000								
140027	S4Z5982S	PITNEY BOWES INC	69,301								
140034	S4Z59850	BUSTLETON SERVICES INC	174,524								
140036	S4Z60140	CANON SOLUTIONS AMERICA INC	157,692								
140038	S4Z59990	HARLEY DAVIDSON OF CAMDEN COUNTY	72,855								
140039	S4Z59760	READING EQUIPMENT & DISTRIBUTION LLC**	30,000								
140040	S4Z59760	G L SAYRE INC**	30,000								
140041	S4Z59760	CAMPBELL FREIGHTLINER LLC**	30,000								
140042	S4Z59760	DEL VAL INTERNATIONAL TRUCKS INC**	30,000								
140043	S4Z59760	MOBILE LIFTS INC**	30,000								
140044	S4Z59760	T H C ENTERPRISES INC MID ATLANTIC WASTE SYSTEMS**	30,000								
140045	S4Z59760	GRANTURK EQUIPMENT CO INC**	30,000								
140046	S4Z59760	TRANSTECK INC**	30,000								
140047	S4Z59760	MCNEILUS FINANCIAL INC**	30,000								
140048	S4Z59760	RANSOME INTERNATIONAL LLC**	30,000								
140049	S4Z59760	H A DEHART & SON	44,535								
140050	S4Z59760	PENN JERSEY MACHINERY LLC	30,000								
140051	S4Z59760	INTERCON TRUCK EQUIPMENT CO	30,000								
140052	S4Z59760	READING EQUIPMENT & DISTRIBUTION LLC	30,000								
140053	S4Z59760	G L SAYRE INC	30,000								
140054	S4Z59760	CAMPBELL FREIGHTLINER LLC	30,000								
140055	S4Z59760	MOBILE LIFTS INC	30,000					MOBILE LIFTS INC	Wht Fem	30,000	100.00%
140056	S4Z59760	SYSTEMS	30,000								
140061	S4Z60030	EAST JORDAN IRON WORKS	252,992								
140063	S4Z59760	STEVES EQUIPMENT SERVICE	30,000	STEVES EQUIPMENT SERVICE	Hisp Amer Mal	30,000	100.00%				
140066	T3Z58420	TEAM CLEAN INC	1,002,112	TEAM CLEAN INC	Af Amer Fem	982,070	98.00%	CONTRACT CLEANERS SUPPLY, INC.	Wht Fem	20,042	2.00%
140067	S4Z59790	JAY GRESS INC	30,000								
140068	S4Z59790	DAVID WEBER OIL CO	30,000								
140069	S4Z59790	PRIME LUBE INC	190,537								
140070	S4Z59790	PENN DETROIT DIESEL ALLISON LLC	30,000								
140071	S4Z59790	CRAFT OIL CORP d/b/a PETROCHOICE	327,192					CRAFT OIL CORP d/b/a PETROCHOICE	Wht Fem	327,192	100.00%
140074	T3Z59730	INSTRUMENTATION TECHNICAL SVCS INC	123,750								
140078	T4Z59780	BAY HEAD INVESTMENTS INC	30,000								

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Contract #	Bid #	Company Name	Bid Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
140079	S4Z60130	TAGUE LUMBER INC	150,299								
140080	S4Z60130	U S LUMBER INC	30,000					U S LUMBER INC	Asia Fem	30,000	100.00%
140081	S4Z60130	LUMBER	85,712								
140083	S4Z60020	CHARLES W ROMANO CO	171,435								
140088	S4Z59800	BUCKMANS INC	32,001								
140089	S4Z59800	MOSAIC CROP NUTRITION LLC	917,842								
140090	S4Z59800	PVS TECHNOLOGIES INC	6,807,289								
140091	S4Z59800	POLYDYNE INC	181,725								
140092	S4Z59800	CARUS CORP	2,019,967								
140093	S4Z59800	SHANNON CHEMICAL CORP	283,191								
140094	S4Z59800	KUEHNE CHEMICAL COMPANY INC	5,864,200								
140095	S4Z59800	GREER LIME CO	964,469								
140096	S4Z59800	UNIVAR USA INC	1,779,592								
140098	S4Z60150	UNI SELECT USA INC	250,000								
140102	S4Z60150	VEHICLE MAINTENANCE PROGRAM	3,000								
140104	S4Z59920	SERAVALLI INC	135,150								
140105	S4Z60040	AIRMATIC INC	30,001								
140106	S4Z60040	CHERRY VALLEY FORD TRACTOR SALES	30,001								
140111	S4Z60120	AUDIO VIDEO REPAIR INC	499,999								
140113	S4Z60190	JACKS CAMERAS INC	87,038								
140114	S4Z60070	COLONIAL ELECTRIC SUPPLY CO INC	72,000								
140115	S4Z60070	D L ELECTRONICS INC	32,001								
140118	S4Z59960	EAST RIVER ENERGY INC	754,584								
140120	S4Z59910	BUCKLEY & COMPANY INC	3,520,140	J.K.T. CONTRACTORS AND DEVELOPMENT COMPANY, INC.	Af Amer Mal	176,007	5.00%				
140121	S4Z59910	PREMIER CONCRETE INC	3,451,360	J.K.T. CONTRACTORS AND DEVELOPMENT COMPANY, INC.	Af Amer Mal	172,568	5.00%				
140128	S4Z59930	SET RITE CORP	588,794								
140129	T4Z59750	CRAFT OIL CORP d/b/a PETROCHOICE	164,951					CRAFT OIL CORP d/b/a PETROCHOICE	Wht Fem	164,951	100.00%
140132	S4Z59710	PRECISION REPORTING INC	105,000								
140133	S4Z59710	STREHLOW AND ASSOCIATES INC	135,000								
140135	S4Z59710	SUMMIT COURT REPORTING INC	32,000								
140138	S4Z60060	GENERAL ASPHALT PAVING CO OF PHILA	36,962								
140141	S4Z60050	STERLING CORP d/b/a STERLING HELICOPTER	290,418								
140143	S4Z60000	ROBS AUTOMOTIVE & COLLISION CENTER INC	32,000								
140145	S4Z60360	CABOT NORIT AMERICAS INC	2,743,640								
140146	S4Z59980	BROADVIEW NETWORKS	67,474								
140147	S4Z6025S	APPLIED ANALYTICS INC	315,000								
140149	T4Z60200	BATTA ENVIRONMENTAL ASSOC INC	32,986	BATTA ENVIRONMENTAL ASSOC INC	Asia Mal	32,986	100.00%				
140155	T4Z59990	SANGINITI CYCLE INC	32,000								
140156	T3Z59450	STEINS GENERATOR & STARTER SVS	32,000								
140157	T3Z59450	PIRTEK SOUTH PHILADELPHIA	32,000								
140158	T3Z59450	INTERNETWORK SERVICES INC	32,000								
140159	T4Z59860	FERGUSON ENTERPRISES INC	545,000					SUPPLY, INC.	Wht Fem	43,600	8.00%
140160	S4Z60000	PHILADELPHIA TOWING & TRANSPORT	143,900								
140161	T4Z60340	G P JAGER & ASSOCS	32,000								
140162	T4Z60340	PRUYN BEARING CO	210,000								
140164	U3Z59360	DEL VAL INTERNATIONAL TRUCKS INC	254,093								

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Contract #	Bid #	Company Name	Bid Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
140165	U3Z59360	GILES & RANSOME INC	32,000								
140166	U3Z59360	DELAWARE VALLEY TRUCK SERVICE	198,560								
140167	S4Z60300	VANGUARD DIRECT	35,000								
140168	S4Z59950	MOON LANDSCAPING INC	74,870	AMERICA	Af Amer Fem	2,246	3.00%	BUDGET LANDSCAPE INC.	Hispanic Amer Fem	7,487	10.00%
140174	S4Z60240	NESTLE WATERS NORTH AMERICA INC	144,760								
140178	S4Z60260	MUNICIPAL MAINTENANCE CO INC	32,000								
140181	S4Z60380	GENERAL ASPHALT PAVING CO OF PHILA	761,475								
140183	S4Z5983S	PHYSIO CONTROL INC	1,743,374								
140185	S4Z60080	SOUTH JERSEY ENERGY COMPANY	200,000								
140196	S4Z60370	ROCCOS COLLISION CENTERS	381,177								
140197	S4Z60370	PACIFICO FORD INC	441,087								
140202	T4Z59760	H A DEHART & SON	3,200								
140203	T4Z59760	DEL VAL INTERNATIONAL TRUCKS INC	162,350								
140204	T4Z59760	BEYER BROS CORP	43,470					BEYER BROS CORP	Wht Fem	43,470	100.00%
140205	T4Z59760	UNI SELECT USA INC	281,480								
140209	S4Z59900	DENTSERVE	258,778								
140217	S4Z60270	MACKELL INC	145,350								
140218	S4Z60270	XYLEM WATER SOLUTION USA INC	32,000								
140219	S4Z60270	WASTECORP PUMPS LLC	32,000								
140220	S4Z60270	J T SEELEY & CO INC	285,800								
140221	S4Z60270	BARTON & COONEY LLC	890,500								
140222	S4Z60270	AIRMATIC INC	429,460								
140224	S4Z60330	SOUTH JERSEY PAPER PRODUCTS	32,000					SOUTH JERSEY PAPER PRODUCTS	Wht Fem	32,000	100.00%
140225	S4Z60330	SAM TELL AND SON INC	32,000								
140226	S4Z60330	TRIPLE A SUPPLIES	32,000								
140227	S4Z60330	ACCOMMODATION MOLLEN INC	32,000								
140230	S4Z60220	INTERLINE BRANDS INC	972,054								
140231	T4Z60160	A T D AMERICAN INC	32,001								
140232	T4Z60160	THOMASTON CORP	54,434								
140233	T4Z60160	ACME SUPPLY CO LTD	38,828								
140234	T4Z60160	UNIFORMS MANUFACTURING INC	37,389								
140235	T4Z60160	HOLMDEL FOOTWEAR LLC	32,001								
140236	T4Z60160	BOB BARKER CO INC	36,785								
140238	S4Z60210	CONTRACT CLEANERS SUPPLY INC	32,001					CONTRACT CLEANERS SUPPLY INC	Wht Fem	32,001	100.00%
140239	S4Z60210	SOUTH JERSEY PAPER PRODUCTS	32,001					SOUTH JERSEY PAPER PRODUCTS	Wht Fem	32,001	100.00%
140240	S4Z60210	INTERLINE BRANDS INC	54,450								
140241	S4Z60210	RODIO TRACTOR SALES INC	32,001								
140242	S4Z60210	ROBERT E LITTLE INC	41,494								
140243	S4Z60210	T FRANK MCCALLS INC	32,001					T FRANK MCCALLS INC	Wht Fem	32,001	100.00%
140246	A3Z59360	PENN DETROIT DIESEL ALLISON LLC	32,000								
140247	A3Z59360	MARDINLY INDUSTRIAL POWER LLC	54,295								
140248	A3Z59360	DEL VAL INTERNATIONAL TRUCKS INC	35,150								
140255	S4Z60440	LUMBER	44,158								
140256	S4Z60440	TAGUE LUMBER INC	146,662								
140258	S4Z60320	RIVERSIDE MATERIALS INC	1,990,041								
140259	S4Z60320	T D P S MATERIALS	1,616,490					FILLY OIL INC.	Wht Fem	32,330	2.00%
140260	T4Z5911L	TOWNSCAPES INC	1,093,289	JANITORIAL CO., INC.	Af Amer Fem	54,664	5.00%				

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Contract #	Bid #	Company Name	Bid Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
140262	S4Z60460	TRANSAMERICAN OFFICE FURNITURE INC	105,000	CI-SOLUTIONS LLC	Af Amer Fem	2,100	2.00%				
140266	T4Z60270	PHILADELPHIA	43,500								
140269	T4Z5911L	M & M LAWN CARE EAST INC	375,754	503 CORPORATION	Hisp Amer Mal	18,788	5.00%	INC.	Wht Fem	18,788	5.00%
140271	T4Z60310	T D P S MATERIALS	202,350								
140272	T4Z60310	RIVERSIDE MATERIALS INC	207,000								
140273	T4Z60310	SEABOARD ASPHALT PRODUCTS CO	160,866								
140274	T4Z60310	CRAFCO INC	32,000								
140276	T4Z60170	PHILADELPHIA	1,399,578								
140277	T4Z60170	BURNS MECHANICAL INC	32,000								
140282	T4Z60180	UNITED REFRIGERATION INC	238,000								
140284	U4Z60230	ATLANTIC TACTICAL	296,539								
140285	U4Z60230	WITMER PUBLIC SAFETY GROUP INC	71,473								
140288	S4Z60390	INDEPENDENT HARDWARE INC	32,000								
140297	S4Z60500	INDEPENDENCE CONSTRUCTORS CORP	106,230								
140303	S4Z60410	STELWAGON ROOFING SUPPLY INC	208,008								
A40072	S4Z59790	JAY GRESS INC	30,000								
A40075	S4Z59790	CRAFT OIL CORP d/b/a PETROCHOICE	327,192					CRAFT OIL CORP d/b/a PETROCHOICE	Wht Fem	327,192	100.00%
A40076	S4Z59790	PRIME LUBE INC	190,537								
A40077	S4Z59790	DAVID WEBER OIL CO	30,000								
		TOTAL CITYWIDE	80,361,422			1,471,429	1.83%			1,411,271	1.76%
		LESS FEW or NO/SOLE SOURCE	43,810,878								
		TOTAL CITYWIDE ADJUSTED FOR FEW OR NO	36,550,544			1,471,429	4.03%			1,411,271	3.86%

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Contract #	Bid #	Description	Commodity	Company Name	Bid Amount	WBE	WBE Race	WBE \$	WBE %
		CITYWIDE							
140005	S4Z59670	RFG Gasoline and Bio Diesel Fuel (5%)	34510	MANSFIELD OIL CO	23,821,717	PHOENIX ENERGY GROUP INC d/b/a CARDINAL USA FUEL OIL	Wht Fem	238,217	1.00%
140118	S4Z59960	# 2 Fuel Oil	31421	EAST RIVER ENERGY INC	754,584				
140088	S4Z59800	Water Treatment Chemicals	30730	BUCKMANS INC	32,001				
140089	S4Z59800	Water Treatment Chemicals	30730	MOSAIC CROP NUTRITION LLC	917,842				
140090	S4Z59800	Water Treatment Chemicals	30730	PVS TECHNOLOGIES INC	6,807,289				
140091	S4Z59800	Water Treatment Chemicals	30730	POLYDYNE INC	181,725				
140092	S4Z59800	Water Treatment Chemicals	30730	CARUS CORP	2,019,967				
140093	S4Z59800	Water Treatment Chemicals	30730	SHANNON CHEMICAL CORP	283,191				
140094	S4Z59800	Water Treatment Chemicals	30730	KUEHNE CHEMICAL COMPANY INC	5,864,200				
140095	S4Z59800	Water Treatment Chemicals	30730	GREER LIME CO	964,469				
140096	S4Z59800	Water Treatment Chemicals	30730	UNIVAR USA INC	1,779,592				
		TOTAL CITYWIDE FEW OR NO			43,426,577			238,217	0.55%

Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
	AVIATION									
POXX14114214	503 CORPORATION	1,440	503 CORPORATION	Hispanic Male	1,440	100.00%				
POXX14114221	503 CORPORATION	774	503 CORPORATION	Hispanic Male	774	100.00%				
POXX14115082	503 CORPORATION	1,700	503 CORPORATION	Hispanic Male	1,700	100.00%				
POXX14109572	503 CORPORATION	4,417	503 CORPORATION	Hispanic Male	4,417	100.00%				
POXX14113965	A & A GLOVE & SAFETY CO	5,255					A & A GLOVE & SAFETY CO	Hispanic Female	5,255	100.00%
POXX14107220	A & A GLOVE & SAFETY CO	418					A & A GLOVE & SAFETY CO	Hispanic Female	418	100.00%
POXX14107374	A & A GLOVE & SAFETY CO	1,336					A & A GLOVE & SAFETY CO	Hispanic Female	1,336	100.00%
POXX14118128	A & A GLOVE & SAFETY CO	1,220					A & A GLOVE & SAFETY CO	Hispanic Female	1,220	100.00%
POXX14105263	A & H EQUIPMENT CO	2,994								
POXX14108040	AGFA CORP	1,649								
POXX14106568	AIRFIELD GUIDANCESIGN MANUFACTURERS INC	5,380								
POXX14106624	AIRFIELD GUIDANCESIGN MANUFACTURERS INC	6,332								
POXX14110101	AIRFIELD GUIDANCESIGN MANUFACTURERS INC	920								
POXX14110106	AIRFIELD GUIDANCESIGN MANUFACTURERS INC	712								
POXX14108065	AIRMATIC INCORPORATED	465								
POXX14109159	AIRMATIC INCORPORATED	731								
POXX14106955	AIRS APPLIANCES	3,690								
POXX14110332	AVA GROUP INC	19,370								
POXX14114366	B & D SALES AND SERVICES INC	2,250								
POXX14105633	BEST PLUMBING SPECIALTIES INC	21,856								
POXX14107852	BILLOWS ELECTRIC SUPPLY CO INC	6,975								
POXX14104983	BURLINGTON SAFETY LABORATORY INC	3,700								
POXX14103909	CANON SOLUTIONS AMERICA INC	5,746								
POXX14107146	CANON SOLUTIONS AMERICA INC	900								
POXX14105106	CASSIDIAN COMMUNICATIONS	7,510								
POXX14114000	COLONIAL ELECTRICAL SUPPLY	28,971								
POXX14108249	COONEY COIL & ENERGY INC	979								
POXX14114501	CORPORATE FACILITY CONSULTANTS	10,153								
POXX14119912	DIVERSIFIED STORAGE SOLUTIONS INC	3,761								
POXX14114360	EASTERN CONTROLS INC	28,322								
POXX14104749	ENERGY MANAGEMENT SYSTEMS	4,998								
POXX14107302	ENERGY MANAGEMENT SYSTEMS	4,988								
POXX14103446	FLYTECOMM INC	3,148								
POXX14108682	HALI BRITE INC	1,148								
POXX14106449	IMPRINTS UNLIMITED INCORPORATED	6,700	IMPRINTS UNLIMITED INCORPORATED	African Male	6,700	100.00%				
POXX14118335	INDEPENDENT CHEMICAL CORP	4,636								
POXX14117744	INTERLINE BRANDS	2,308								
POXX14104407	INTERLINE BRANDS	24,376								
POXX14115945	J G B ENTERPRISES INC	3,226								
POXX14118276	JCW COMPUTER CONSULTING LLC	1,592								
POXX14110641	JI CONCUSLTING GROUP LLC	11,840	JI CONCUSLTING GROUP LLC	African Male	11,840	100.00%				
POXX14107962	KRONOS INCORPORATED	2,722								
POXX14109590	KRONOS INCORPORATED	2,722								
POXX14114225	LIBERTY AIRPORT SYSTEMS INC	2,750								
POXX14104750	LIBERTY AIRPORT SYSTEMS INC	27,750								
POXX14117828	LIBERTY FLOORING LLC	6,790	LIBERTY FLOORING LLC	African Male	6,790	100.00%				
POXX14116475	M CRAMER & ASSOCIATES INC	3,420								

Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
POXX14111259	MCCONNELL GROUP INC	4,089								
POXX14113195	MCCONNELL GROUP INC	2,782								
POXX14104041	MICROGRAPHIC COMPUTER SERVICES INC	1,600								
POXX14108732	MODERN LINE FURNITURE	4,150								
POXX14104096	MONDRE ENERGY INC	20,000					MONDRE ENERGY INC	Wht Fem	20,000	100.00%
POXX14100809	MORNING START VENDING SERVICE	3,025					MORNING START VENDING SERVICE	Wht Fem	3,025	100.00%
POXX14111943	NORTHEAST FENCE AND IRON WORKS	625								
POXX14115225	OLD YORK ROAD PRINTING COMPANY	3,568								
POXX14110847	PHILIPS ELECTRONICS NORTH AMERICA CORP	18,942								
POXX14106278	PIROLI PRINTING CO INC	4,800					PIROLI PRINTING CO INC	Wht Fem	4,800	100.00%
POXX14106039	R & M WELDING SUPPLY DBA	2,324								
POXX14117115	RAM TECH SYSTEMS INC	7,859								
POXX14109857	RICHARD N. BEST ASSOCIATES, INC.	2,965								
POXX14117253	RODIO TRACTOR SALES INCORPORATED	2,620								
POXX14110512	RUMSEY ELECTRIC CO	16,336								
POXX14103631	SHERWIN INDUSTRIES	1,425								
POXX14117448	SOCIETY FOR HUMAN RESOURCE MANAGEMENT	1,282								
POXX14115441	SOUTH JERSEY PAPER PRODUCTS	14,031					SOUTH JERSEY PAPER PRODUCTS	Wht Fem	14,031	100.00%
POXX14104044	SOUTH JERSEY PAPER PRODUCTS	14,031					SOUTH JERSEY PAPER PRODUCTS	Wht Fem	14,031	100.00%
POXX14108546	SOUTH JERSEY PAPER PRODUCTS	14,019					SOUTH JERSEY PAPER PRODUCTS	Wht Fem	14,019	100.00%
POXX14108699	SOUTH JERSEY PAPER PRODUCTS	473					SOUTH JERSEY PAPER PRODUCTS	Wht Fem	473	100.00%
POXX14109551	STAR POLY BAG INC	3,550								
POXX14104989	T FRANK MCCALLS INCORPORATED	5,440					T FRANK MCCALLS INCORPORATED	Wht Fem	5,440	100.00%
POXX14104990	T FRANK MCCALLS INCORPORATED	7,580					T FRANK MCCALLS INCORPORATED	Wht Fem	7,580	100.00%
POXX14106718	T FRANK MCCALLS INCORPORATED	18,440					T FRANK MCCALLS INCORPORATED	Wht Fem	18,440	100.00%
POXX14107221	T FRANK MCCALLS INCORPORATED	753					T FRANK MCCALLS INCORPORATED	Wht Fem	753	100.00%
POXX14119976	TODD DEVIN FOOD EQUIPMENT	6,084								
POXX14108112	ULTRA PAK INC.	1,173								
POXX14109738	WAYFAIR	6,270								
POXX14117257	WEATHERSPOON & WILLIAMS LLC	581								
POXX14110858	Y C P INC	28,800					Y C P INC	Wht Fem	28,800	100.00%
	AVIATION	514,658			33,662	6.54%			139,621	27.13%
	BEHAVIORAL HEALTH/INTELLECTUAL DISABILITY									
POXX14112962	CELLCO PARTNERSHIP	16,179								
	BEHAVIORAL HEALTH/INTELLECTUAL DISABILITY	16,179			0	0.00%			0	0.00%
	BOARD OF ETHICS									
POXX14120459	XEROX CORPORATION	2,780								
	BOARD OF ETHICS	2,780			0	0.00%			0	0.00%
	FINANCE, DIRECTOR OF									
POXX14105925	INSTANT COPY & PRINTING CENTER INC	2,598								
POXX14110396	COMPUTER SCIENCES CORP	29,901								
POXX14118094	KEYSTONE FLOOR PRODUCTS	19,100								
	FINANCE, DIRECTOR OF	51,599			0	0.00%			0	0.00%
	FIRE									

Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
POXX14103824	DIAMOND TOOL & FASTENERS INCORPORATED	5,344								
POXX14104961	COMMERCIAL SUPPLY DISTRIBUTORS	11,050								
POXX14105473	ARBILL INDUSTRIES	5,032					ARBILL INDUSTRIES	Wht Fem	5,032	100.00%
POXX14105559	SCOTT TECHNOLOGIES	28,000								
POXX14105880	PICTURE PERFECT LAWN INC	4,500	PICTURE PERFECT LAWN INC	Af Amer Mal	4,500	100.00%				
POXX14106012	SAFEWARE INCORPORATED	1,347								
POXX14106053	GARYS PERENNIALS LLC	2,450								
POXX14107412	FIDELITY BURGLAR & FIRE ALARM CO INC	1,635								
POXX14107720	PINNACLE BUSINESS PRODUCTS	1,188								
POXX14108014	BUCK'S HARDWARE INCORPORATED	3,785								
POXX14108660	ACADEMY HARDWARE INC	3,700								
POXX14108847	FREYTECH INC. ACCOUNTING DEPT.	18,850								
POXX14109256	S W EQUIPMENT CO	1,849	S W EQUIPMENT CO	Af Amer Mal	1,849	100.00%				
POXX14109365	LAURUS SYSTEMS	9,255								
POXX14109534	PICTURE PERFECT LAWN INC	4,500	PICTURE PERFECT LAWN INC	Af Amer Mal	4,500	100.00%				
POXX14109996	ATD-AMERICAN COMPANY	2,068								
POXX14110226	CHRISTIAN'S FITNESS FACTORY INC	1,672								
POXX14110462	CLEAR SOUND, INC.	1,882								
POXX14110578	BERNSTEIN OFFICE MACHINE INC	12,100								
POXX14112423	PICTURE PERFECT LAWN INC	6,000	PICTURE PERFECT LAWN INC	Af Amer Mal	6,000	100.00%				
POXX14113159	503 CORPORATION	5,194	503 CORPORATION	Hispanic Amer Mal	5,194	100.00%				
POXX14113405	FIREONE INC	10,060								
POXX14113508	SAFEWARE INCORPORATED	3,568								
POXX14113664	N B A OFFICE PRODUCTS	1,085								
POXX14114085	D L ELECTRONICS INCORPORATED	11,970								
POXX14114690	SCANTRON CORPORATION	1,157								
POXX14114980	FIVE THOUSAND FORMS INC	5,027								
POXX14115069	PINNACLE BUSINESS PRODUCTS	1,104								
POXX14116482	PICTURE PERFECT LAWN INC	6,000	PICTURE PERFECT LAWN INC	Af Amer Mal	6,000	100.00%				
POXX14117165	ACADEMY HARDWARE INC	1,780								
POXX14118104	PINNACLE BUSINESS PRODUCTS	1,060								
POXX14118824	F A A C INC	16,387								
POXX14119087	LUCILLE MAUD CORP	3,916	LUCILLE MAUD CORP	Af Amer Mal	3,916	100.00%				
POXX14119396	ELISHA WEBB & SON COMPANY	2,400								
	FIRE	196,914			31,959	16.23%			5,032	2.56%
	LESS FEW or NO/SOLE SOURCE	28,000								
	FIRE ADJUSTED for FEW or NO/SOLE SOURCE	168,914			31,959	18.92%			5,032	2.98%
	FLEET MANAGEMENT									
POXX14114338	503 CORPORATION	5,743	503 CORPORATION	Hispanic Amer Mal	5,743	100.00%				
POXX14107974	A & A GLOVE & SAFETY CO	9,090					A & A GLOVE & SAFETY CO	Hispanic Amer Fem	9,090	100.00%
POXX14101710	ALPHA OFFICE SUPPLIES INCORPORATED	833	ALPHA OFFICE SUPPLIES INCORPORATED	Af Amer Mal	833	100.00%				
POXX14106873	AMERISAN LLC	5,760								
POXX14114317	APEX PINNACLE INCORPORATED	700								
POXX14106762	CAMPBELL SUPPLY CO OF PENNA LLC	20,520								
POXX14115841	DECISIVE BUSINESS SYSTEMS ACQUISITION LL	1,839								
POXX14105355	HELIX INDUSTRIES	5,964								
POXX14104889	MARTEC INTERNATIONAL	6,640								

Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
POXX14108917	MARTEC INTERNATIONAL	9,450								
POXX14112041	MARTEC INTERNATIONAL	8,100								
POXX14108919	MULTI-MEASUREMENTS	2,296								
POXX14114274	T C I INDUSTRIAL SUPPLY	1,963								
POXX14105750	TRAMMEL TESTING INC	2,800								
	FLEET MANAGEMENT	81,698			6,576	8.05%			9,090	11.13%
	HEALTH, DEPARTMENT OF PUBLIC									
POXX14104101	3M	9,033								
POXX14118557	3M	4,445								
POXX14103898	5 STAR MEDICAL SUPPLY INC	2,500								
POXX14110957	853 CORPORATION	6,270								
POXX14105169	A & A GLOVE & SAFETY CO	12,010					A & A GLOVE & SAFETY CO	Hisp Amer Fem	12,010	100.00%
POXX14116384	A M D PENNSYLVANIA LLC	828								
POXX14116392	A M D PENNSYLVANIA LLC	7,704								
POXX14116769	A M D PENNSYLVANIA LLC	7,676								
POXX14117203	A M D PENNSYLVANIA LLC	18,405								
POXX14117229	A M D PENNSYLVANIA LLC	1,240								
POXX14117077	ACADEMY HARDWARE INC	1,417								
POXX14112998	ACE GLASS INC	1,680								
POXX14118326	ADAPCO INC	23,623								
POXX14117677	AIRMETRICS	1,338								
POXX14107389	ALLIED ENVELOPE COMPANY INC	4,350								
POXX14111710	ATEC	26,390								
POXX14113537	BENCO DENTAL COMPANY	14,091								
POXX14117541	BIOMERIEUX INC	8,890								
POXX14118353	BIOQUIP PRODUCTS	4,050								
POXX14119690	CANON SOLUTIONS AMERICA INC	191								
POXX14112962	CELLCO PARTNERSHIP	7,778								
POXX14104143	CEN MED	1,500								
POXX14110780	CLEAR SOUND, INC.	4,360								
POXX14115396	COLE-PARMER INSTRUMENT COMPANY	1,783								
POXX14106877	CONTRACT CLEANERS SUPPLY INCORPORATED	6,100					CONTRACT CLEANERS SUPPLY INCORPORATED	Wht Fem	6,100	100.00%
POXX14115337	CONTROL SOLUTIONS INC	2,500								
POXX14104384	CORE POWER AND ENVIRONMENT	17,444								
POXX14114651	DECISIVE BUSINESS SYSTEMS ACQUISITION LL	650								
POXX14112432	DECISIVE BUSINESS SYSTEMS ACQUISITION LL	2,404								
POXX14112824	DECISIVE BUSINESS SYSTEMS ACQUISITION LL	638								
POXX14115381	DELAWARE VALLEY LIFT TRUCK INC	2,900								
POXX14105545	DELAWARE VALLEY LIFT TRUCK INC	23,399								
POXX14111250	DELL MARKETING LP	4,920								
POXX14108400	DELL MARKETING LP	7,380								
POXX14111950	DENTSERVE	1,441								
POXX14116406	DRUGSCAN INC	1,632								
POXX14109710	EASTERN CHEMICAL PRODUCTS CORP	296								
POXX14108746	EMD MILLIPORE CORPORATION	4,965								
POXX14116160	EMERALD BUSINESS SUPPLY	6,765								
POXX14110960	EMERALD BUSINESS SUPPLY	2,400								

Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
POXX14111634	EMERALD BUSINESS SUPPLY	2,592								
POXX14102202	ENTECH INSTRUMENTS	12,474								
POXX14111549	ENTECH INSTRUMENTS	3,006								
POXX14107907	ENTECH INSTRUMENTS	5,300								
POXX14103275	ESC AGILAIRE LLC	6,830								
POXX14106235	ESC AGILAIRE LLC	750								
POXX14109573	ESC AGILAIRE LLC	21,160								
POXX14112748	EXPRESS MEDICAL SUPPLY INC	3,735								
POXX14106619	FERNQUIST RETAIL SYSTEMS INC	24,895								
POXX14115505	FISHER SCIENTIFIC CO L L C	2,791								
POXX14117101	FOX MEDICAL EQUIPMENT INC	1,671								
POXX14117609	FOX MEDICAL EQUIPMENT INC	6,625								
POXX14110772	FOX MEDICAL EQUIPMENT INC	5,745								
POXX14113036	FRANKLIN CHEMICAL COMPANY INCORPORATED	995								
POXX14104918	GLENROY INC	2,165								
POXX14107553	HEALTH BUSINESS SYSTEMS INC	16,700								
POXX14116350	HENRY SCHEIN INCORPORATED	1,470								
POXX14116894	HENRY SCHEIN INCORPORATED	6,954								
POXX14117206	HENRY SCHEIN INCORPORATED	2,315								
POXX14118073	HENRY SCHEIN INCORPORATED	7,664								
POXX14104937	HENRY SCHEIN INCORPORATED	9,777								
POXX14107845	HENRY SCHEIN INCORPORATED	10,482								
POXX14109073	HENRY SCHEIN INCORPORATED	14,064								
POXX14114559	HOSPITAL CURTAIN SOLUTIONS	1,465								
POXX14117445	I MILLER PRECISION OPTICAL	7,996								
POXX14114054	I MILLER PRECISION OPTICAL	28,755								
POXX14114713	IDEXX DISTRIBUTION INC	7,694								
POXX14104104	IDEXX DISTRIBUTION INC	11,213								
POXX14102770	INTER MOUNTAIN LABORATORIES INC	3,040								
POXX14108766	IPSWITCH, INC.	6,187								
POXX14117975	IRIS LTD INC	2,262								
POXX14115197	KRACKELER SCIENTIFIC INC	3,300								
POXX14119099	KRATOS PUBLIC SAFETY & SECURITY SOLUTION	4,924								
POXX14115983	LAJOLLA SCIENTIFIC CO, INC	1,403								
POXX14108550	M & S DENTAL SUPPLY CO LLC	3,950								
POXX14105037	MERRICK INC	8,658								
POXX14115703	MURATEC AMERICA INC	3,594								
POXX14117216	MURATEC AMERICA INC	9,998								
POXX14116232	OFFICE SERVICE CO	17,092								
POXX14105727	OFFICE SERVICE CO	5,897								
POXX14115867	P C RICHARD & SON LI CORP	892								
POXX14116252	P C RICHARD & SON LI CORP	910								
POXX14113727	P C RICHARD & SON LI CORP	1,088								
POXX14110517	P C SPECIALISTS INC	1,017	P C SPECIALISTS INC	Asia Mal	1,017	100.00%				
POXX14117946	PERFECT IMAGE CARTRIDGE SOLUTIONS INC	489					PERFECT IMAGE CARTRIDGE SOLUTIONS INC	Wht Fem	489	100.00%
POXX14113913	PERFECT IMAGE CARTRIDGE SOLUTIONS INC	2,120					PERFECT IMAGE CARTRIDGE SOLUTIONS INC	Wht Fem	2,120	100.00%
POXX14116680	PERKINELMER GENETICS INC	7,776								
POXX14118023	RICOH AMERICAS CORPORATION	587								

Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
POXX14109820	SARSTEDT INCORPORATED	12,196								
POXX14102952	SIEMENS HEALTHCARE DIAGNOSTIC	29,646								
POXX14103191	SIEMENS HEALTHCARE DIAGNOSTIC	10,425								
POXX14103493	SIEMENS HEALTHCARE DIAGNOSTIC	2,675								
POXX14116654	SUJON INC	13,580					SUJON INC	Wht Fem	13,580	100.00%
POXX14117887	SUJON INC	3,385					SUJON INC	Wht Fem	3,385	100.00%
POXX14116992	SYSAID TECHNOLOGIES LTD	17,791								
POXX14109289	T FRANK MCCALLS INCORPORATED	2,056					T FRANK MCCALLS INCORPORATED	Wht Fem	2,056	100.00%
POXX14118908	TEAMSON DESIGN CORP	1,956								
POXX14114962	TELEDYNE INSTRUMENTS INC	26,694								
POXX14105183	THOMAS SCIENTIFIC	3,576								
POXX14108307	ULINE SHIPPING SUPPLIES INC	1,445								
POXX14112553	U-R-G-CORP.	811								
POXX14118411	VAISALA INC	7,879								
POXX14112265	VAISALA INC	5,566								
POXX14118340	WATERS TECHNOLOGIES CORP.	15,110								
POXX14105113	WEBSTER & ASSOCIATES INC.	5,000					WEBSTER & ASSOCIATES INC.	Wht Fem	5,000	100.00%
POXX14108765	WEBSTER & ASSOCIATES INC.	2,800					WEBSTER & ASSOCIATES INC.	Wht Fem	2,800	100.00%
POXX14119014	WIZARD SOFTWARE SOLUTIONS	13,390								
	HEALTH, DEPARTMENT OF PUBLIC	745,832			1,017	0.14%			47,540	6.37%
	HUMAN SERVICES, DEPARTMENT OF									
POXX14112962	CELLCO PARTNERSHIP	12,520								
POXX14109362	COMFORTELECOMMUNICATIONS INC	3,666								
POXX14111481	GLOBE ELECTRIC COMPANY INCORPORATED	2,042					GLOBE ELECTRIC COMPANY INCORPORATED	Wht Fem	2,042	100.00%
POXX14109074	INTERLINE BRANDS	10,477								
POXX14101316	KARETAS FOODS INCORPORATED	18,820								
POXX14111051	KARETAS FOODS INCORPORATED	22,926								
POXX14106972	KARETAS FOODS INCORPORATED	15,808								
POXX14109071	OFFICE BASICS INC	3,431								
POXX14109072	OFFICE BASICS INC	6,075								
POXX14107933	S & S WORLWIDE INC	9,120								
POXX14107943	S & S WORLWIDE INC	4,078								
POXX14107949	THE LIBRARY STORE INCORPORATED	2,590								
POXX14109240	UNIFORMS MANUFACTURING COMPANY INC	3,474								
	HUMAN SERVICES, DEPARTMENT OF	115,027			0	0.00%			2,042	1.78%
	LAW DEPARTMENT									
POXX14112707	XEROX CORPORATION	608								
POXX14112710	XEROX CORPORATION	2,160								
POXX14117585	XEROX CORPORATION	753								
POXX14117586	XEROX CORPORATION	1,142								
POXX14112719	XEROX CORPORATION	1,115								
POXX14112750	XEROX CORPORATION	2,408								
	LAW DEPARTMENT	8,187			0	0.00%			0	0.00%
	LIBRARY, FREE									
POXX14104169	A & A GLOVE & SAFETY CO	2,866					A & A GLOVE & SAFETY CO	Hisp Amer Fem	2,866	100.00%

Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
POXX14118628	503 Corp	1,213	503 Corp	Hisp Amer Mal	1,213	100.00%				
POXX14100556	A S G SECURITY	9,635								
POXX14100185	A. C. RINALDI INCORPORATED	2,405								
POXX14103272	ADVANCED OFFICE ENVIRONMENTS INC	1,872								
POXX14100905	AFFORDABLE LIBRARY PRODUCTS LLC	6,750								
POXX14109766	ALPHA OFFICE SUPPLIES INCORPORATED	1,013	ALPHA OFFICE SUPPLIES INCORPORATED	Af Amer Mal	1,013	100.00%				
POXX14113999	APEX PINNACLE INCORPORATED	4,094								
POXX14100890	ATLAS CONTAINER CORP	3,440								
POXX14115175	B T C ENVELOPES & PRINTING LLC	967	B T C ENVELOPES & PRINTING LLC	Af Amer Mal	967	100.00%				
POXX14100186	B T C ENVELOPES & PRINTING LLC	4,220	B T C ENVELOPES & PRINTING LLC	Af Amer Mal	4,220	100.00%				
POXX14100896	B T C ENVELOPES & PRINTING LLC	750	B T C ENVELOPES & PRINTING LLC	Af Amer Mal	750	100.00%				
POXX14118631	BRODART COMPANY	678								
POXX14100170	BRODART COMPANY	21,740								
POXX14100900	BRODART COMPANY	1,832								
POXX14101012	BRODART COMPANY	4,387								
POXX14101013	BRODART COMPANY	1,376								
POXX14110570	BRODART COMPANY	711								
POXX14115177	BUCK'S HARDWARE INCORPORATED	820								
POXX14108289	CARDINAL SUPPLY INC	774					CARDINAL SUPPLY INC	Wht Fem	774	100.00%
POXX14109980	CHRISTINES GRAPHICS SUPPLIES	519								
POXX14100174	COMPANION SERVICES GROUP INC	26,975								
POXX14100553	COMPANION SERVICES GROUP INC	3,024								
POXX14108081	COMPANION SERVICES GROUP INC	12,946								
POXX14102740	CONTINENTAL RESOURCES	15,755					CONTINENTAL RESOURCES	Wht Fem	15,755	100.00%
POXX14117340	CONTRACT CLEANERS SUPPLY, INC	1,209					CONTRACT CLEANERS SUPPLY, INC	Wht Fem	1,209	100.00%
POXX14100880	COPY SYSTEMS INC	4,192								
POXX14109158	COPY SYSTEMS INC	12,400								
POXX14106015	CORPORATE INTERIOR OF DE INC	650					CORPORATE INTERIOR OF DE INC	Wht Fem	650	100.00%
POXX14111673	D B COMMISSARY LLC	2,226								
POXX14100178	D B COMMISSARY LLC	29,774								
POXX14109763	DATASPAN INC	1,880								
POXX14100981	DECISIVE BUSINESS SYSTEMS INC	1,975								
POXX14109768	DECISIVE BUSINESS SYSTEMS INC	9,475								
POXX14110099	DECISIVE BUSINESS SYSTEMS INC	20,965								
POXX14113837	DELL MARKETING LP	10,374								
POXX14118630	DEMCO INCORPORATED	2,662								
POXX14100168	DEMCO INCORPORATED	1,765								
POXX14112349	DEMCO INCORPORATED	558								
POXX14108773	DEMCO INCORPORATED	594								
POXX14100177	DIANTONIOS CATERING	24,944								
POXX14119493	DIGITAL TRANSITIONS INC	1,350								
POXX14100592	DOOR SERVICES CORPORATION	9,983								
POXX14100609	DYMAXION RESEARCH LIMITED	1,152								
POXX14100867	ENVISIONWARE INC	23,898								
POXX14100871	ENVISIONWARE INC	29,087								
POXX14100608	EXCEL DOCUMENT SOLUTIONS INC	5,380								
POXX14113762	FIRST STUDENT INC	131								
POXX14104804	FIVE THOUSAND FORMS INC	17,409								

Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
POXX14104899	FIVE THOUSAND FORMS INC	16,518								
POXX14110723	FIVE THOUSAND FORMS INC	3,043								
POXX14118010	FOCUS ELECTRONICS INC	540								
POXX14106018	FOCUS ELECTRONICS INC	510								
POXX14103258	FRANKFORD APPLIANCE & BEDDING INC	3,633								
POXX14100879	GALBALLY LANDSCAPING INC	3,600								
POXX14100996	GAYLORD BROS INC	3,114								
POXX14101003	GAYLORD BROS INC	1,036								
POXX14106913	GAYLORD BROTHERS	672								
POXX14113158	GLENCOM SYSTEMS INC	1,750								
POXX14100872	GLENCOM SYSTEMS INC	22,643								
POXX14106017	GOVCONNECTION, INC.	2,915								
POXX14100883	GRAPHLINE	8,353								
POXX14100876	HEALTH MATS CO	6,273								
POXX14118472	HOLLINGER METAL EDGE INC	1,111								
POXX14101153	HOLLINGER METAL EDGE INC	6,771								
POXX14102743	HOLLINGER METAL EDGE INC	2,990								
POXX14107089	I D LABEL INC	2,262								
POXX14118181	INDEPENDENT HARDWARE INCORPORATED	580								
POXX14111840	INDEPENDENT HARDWARE INCORPORATED	999								
POXX14100169	INTERGRAPH CORPORATION	4,644								
POXX14100184	J & B EASTERN SAW & TOOL SVC	1,146								
POXX14116608	KAY & SONS LLC	1,214								
POXX14105224	KAY & SONS LLC	11,989								
POXX14113997	KURTZ BROS	3,657								
POXX14105822	LIBERTY SYSTEMS INC	1,748								
POXX14106145	LONGO ELECTRICAL MECHANICAL INC	5,738								
POXX14100195	MAGAGNA & CO	580					MAGAGNA & CO	Wht Fem	580	100.00%
POXX14100199	MAGAGNA & CO	2,176					MAGAGNA & CO	Wht Fem	2,176	100.00%
POXX14115178	MORRIS GRAPHICS INC	590								
POXX14102742	MURATEC AMERICA INC	2,097								
POXX14104801	NATIONAL LAN EXCHANGE INC	13,972								
POXX14109494	NORTH STAR ELECTRICAL SUPPLY CO INC	787					NORTH STAR ELECTRICAL SUPPLY CO INC	Wht Fem	787	100.00%
POXX14100563	NORTHERN STAR SERVICES INCORPORATED	6,420								
POXX14109760	PATCO PRINTER SYSTEMS	5,443								
POXX14116752	PEACH COUNTRY TRACTOR	1,272								
POXX14101014	PEACH COUNTRY TRACTOR	1,960								
POXX14105905	PERFECT IMAGE CARTRIDGE SOLUTIONS INC	796								
POXX14100894	PIROLI PRINTING CO INC	1,375					PIROLI PRINTING CO INC	Wht Fem	1,375	100.00%
POXX14119559	POMEROY	4,821								
POXX14101009	POMEROY IT SOLUTIONS INC	7,874								
POXX14104802	POMEROY IT SOLUTIONS INC	1,437								
POXX14104805	POMEROY IT SOLUTIONS INC	16,876								
POXX14104807	POMEROY IT SOLUTIONS INC	4,921								
POXX14105665	POMEROY IT SOLUTIONS INC	9,823								
POXX14109978	PRINTERS CHOICE EQUIPMENT & SUPPLY	608								
POXX14101007	PROVANTAGE LLC	11,800								
POXX14104803	PROVANTAGE LLC	672								

Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
POXX14112723	RELIANT TECHNOLOGY	9,840								
POXX14104103	SERVPRO OF SOCIETY HILL	1,274								
POXX14100901	SOUTH JERSEY PAPER PRODUCTS	1,728					SOUTH JERSEY PAPER PRODUCTS	Wht Fem	1,728	100.00%
POXX14105661	SOUTH JERSEY PAPER PRODUCTS	1,814					SOUTH JERSEY PAPER PRODUCTS	Wht Fem	1,814	100.00%
POXX14100172	STANGER LITHO GRAPHICS INCORPORATED	10,425								
POXX14118629	STAPLES CONTRACT & COMMERCIAL	1,126								
POXX14119485	STAPLES CONTRACT & COMMERCIAL	2,100								
POXX14100183	SUM TOTAL SYSTEMS INC.	2,262								
POXX14116597	SUTCLIFFE SUPPLY LLC	1,458					SUTCLIFFE SUPPLY LLC	Wht Fem	1,458	100.00%
POXX14112353	SUTCLIFFE SUPPLY LLC	972					SUTCLIFFE SUPPLY LLC	Wht Fem	972	100.00%
POXX14108288	SUTCLIFFE SUPPLY LLC	1,337					SUTCLIFFE SUPPLY LLC	Wht Fem	1,337	100.00%
POXX14116750	T FRANK MCCALLS INCORPORATED	2,593					T FRANK MCCALLS INCORPORATED	Wht Fem	2,593	100.00%
POXX14113457	T FRANK MCCALLS INCORPORATED	3,948					T FRANK MCCALLS INCORPORATED	Wht Fem	3,948	100.00%
POXX14101011	T FRANK MCCALLS INCORPORATED	2,372					T FRANK MCCALLS INCORPORATED	Wht Fem	2,372	100.00%
POXX14110391	T FRANK MCCALLS INCORPORATED	741					T FRANK MCCALLS INCORPORATED	Wht Fem	741	100.00%
POXX14110395	TEAM LIFE	1,745								
POXX14101154	TECHNICAL LIBRARY SERVICE	796								
POXX14116609	THE LIBRARY STORE INCORPORATED	2,664								
POXX14101015	TRI SUPPLY & EQUIPMENT	1,329								
POXX14100617	VERTICAL SOLUTIONS INC.	5,900								
POXX14110103	X RITE PANTONE	1,299								
	LIBRARY, FREE	618,267			8,163	1.32%			43,135	6.98%
	LICENSES & INSPECTIONS, DEPARTMENT OF									
POXX14109250	853 CORPORATION	3,128								
POXX14110662	853 CORPORATION	10,032								
POXX14113788	BANDY COMPANY	1,636								
POXX14116643	MR D'S PLUMBING CO INC	21,439								
POXX14101674	CLINTON D JAMES	3,680	CLINTON D JAMES	Af Amer Mal	3,680	100.00%				
POXX14115385	CORPORATE DIVERSITY SOLUTIONS	878					CORPORATE DIVERSITY SOLUTIONS	Wht Fem	878	100.00%
POXX14113783	DONATO SPAVENTA & SONS INCORPORATED	774								
POXX14104441	PRIOR NAMI BUSINESS SYSTEMS	2,547								
POXX14111423	RAINBOW ELECTRIC LLC	800	RAINBOW ELECTRIC LLC	Af Amer Mal	800	100.00%				
POXX14108076	RAINBOW ELECTRIC LLC	1,075	RAINBOW ELECTRIC LLC	Af Amer Mal	1,075	100.00%				
	LICENSES & INSPECTIONS, DEPARTMENT OF	45,990			5,555	12.08%			878	1.91%
	MANAGING DIRECTOR'S OFFICE									
POXX14106368	AIRMATIC INCORPORATED	410								
POXX14105893	BURTON ENTERPRISES LLC	12,097								
POXX14108819	BURTON ENTERPRISES LLC	1,437								
POXX14106350	CONTRACTORS SERVICE	2,683								
POXX14119960	HAZ SIM LLC	7,525								
POXX14104451	IRON MOUNTAIN INFORMATION MANAGEMENT INC	3,619								
POXX14117898	ORATOR PLUS INC	25,250								
POXX14117746	RAMOS AND ASSOCIATES INCORPORATED	960	RAMOS AND ASSOCIATES INCORPORATED	Hispanic Amer Mal	960	100.00%				
POXX14117496	RODIO TRACTOR SALES INCORPORATED	6,090								
POXX14112814	SAFEWARE INCORPORATED	1,527								
POXX14106229	SEA BOX INCORPORATED	2,075								

Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
POXX14106342	SUTCLIFFE SUPPLY LLC	9,407					SUTCLIFFE SUPPLY LLC	Wht Fem	9,407	100.00%
POXX14109366	TECHNICAL RESOURCES GROUP INC	2,850								
POXX14119672	THERMO SCIENTIFIC PORTABLE ANALYTICAL IN	8,500								
POXX14118708	U S LUMBER INC	1,199	U S LUMBER INC	Asia Fem	1,199	100.00%				
POXX14120167	WITMER PUBLIC SAFETY GROUP INC	11,055								
POXX14120219	WITMER PUBLIC SAFETY GROUP INC	12,480								
POXX14116763	XEROX CORPORATION	1,454								
POXX14116764	XEROX CORPORATION	368								
POXX14116978	XEROX CORPORATION	1,136								
POXX14116983	XEROX CORPORATION	324								
POXX14117277	XEROX CORPORATION	1,981								
POXX14117281	XEROX CORPORATION	1,155								
POXX14117381	XEROX CORPORATION	159								
POXX14117385	XEROX CORPORATION	280								
POXX14105152	XEROX CORPORATION	5,413								
	MANAGING DIRECTOR'S OFFICE	121,434			2,159	0.00%			9,407	7.75%
	MAYOR'S OFFICE OF COMMUNITY EMPOWERMENT AND OPPORTUNITY (CEO)									
POXX14119608	GRAEBEL EASTERN MOVERS INC	8,245								
	MAYOR'S OFFICE OF COMMUNITY EMPOWERMENT AND OPPORTUNITY (CEO)	8,245			0	0.00%			0	0.00%
	OFFICE OF INNOVATION & TECGNOLOGY									
POXX14107792	A & H EQUIPMENT CO	2,080								
POXX14120017	AAAA OFFICE & WAREHOUSE SURPLUS INC	29,710					AAAA OFFICE & WAREHOUSE SURPLUS INC	Wht Fem	29,710	100.00%
POXX14117915	ADVANCED SOFTWARE PRODUCTS GROUP INC	13,222								
POXX14111841	ALPHA OFFICE SUPPLIES INCORPORATED	13,025	ALPHA OFFICE SUPPLIES INCORPORATED	Af Amer Mal	13,025	100.00%				
POXX14116576	BENEFIT PLAN SYSTEMS CORPORATION	1,552								
POXX14103584	BERKSHIRE SYSTEMS GROUP INC	12,948								
POXX14106292	BERKSHIRE SYSTEMS GROUP INC	11,536								
POXX14107939	BERKSHIRE SYSTEMS GROUP INC	12,426								
POXX14104435	C I TECHNOLOGIES INC	27,500								
POXX14102882	CANON SOLUTIONS AMERICA INC	11,332								
POXX14105106	CASSIDIAN COMMUNICATIONS INC	7,510								
POXX14103081	CAST SOFTWARE, INC.	1,995								
POXX14108304	CDW GOVERNMENT INC	1,874								
POXX14112962	CELLCO PARTNERSHIP	20,910								
POXX14114968	CHICAGO-SOFT, LTD.	6,999								
POXX14118962	COMPUTER SCIENCES CORP	23,438								
POXX14120029	COMPUTER SCIENCES CORP	15,024								
POXX14100396	CONTROL MODULE INC.	17,638								
POXX14103935	CONTROL MODULE INC.	17,638								
POXX14105550	CORE POWER AND ENVIRONMENT	19,792								
POXX14104460	DATAWORKS PLUS	5,428								
POXX14104142	DINO SOFTWARE CORP	16,428								
POXX14105383	FISCHER INTERNATIONAL SYSTEMS CORP.	5,800								
POXX14109988	GRAYBAR ELECTRIC COMPANY INCORPORATED	21,563								
POXX14104191	HEWLETT PACKARD COMPANY	19,918								

Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
POXX14114373	I I S GROUP LLC	19,937								
POXX14103186	INFOTAF CONSULTING INC	26,918								
POXX14104102	INNOVATION DATA PROCESSING	2,448								
POXX14115501	INNOVYZE INC	27,000								
POXX14105250	J.J. CACCHIO ENTERPRISES, INC.	8,156								
POXX14114793	KISTERS NORTH AMERICA	25,173								
POXX14112853	LYTROD SOFTWARE INC	2,720								
POXX14103086	MACKINNEY SYSTEMS INC	8,270								
POXX14100394	MTS SOFTWARE SOLUTIONS	18,200								
POXX14100691	MTS SOFTWARE SOLUTIONS	24,300								
POXX14100698	MTS SOFTWARE SOLUTIONS	23,178								
POXX14103996	MTS SOFTWARE SOLUTIONS	24,300								
POXX14104048	MTS SOFTWARE SOLUTIONS	18,200								
POXX14104051	MTS SOFTWARE SOLUTIONS	23,178								
POXX14119945	NETEC INTERNATIONAL INCORPORATED	4,300								
POXX14104676	NICE SYSTEMS INC	16,071								
POXX14107367	P C SPECIALISTS INC	2,856	P C SPECIALISTS INC	Asia Mal	2,856	100.00%				
POXX14104939	PIVOT 3	28,860								
POXX14103782	ROCHESTER SOFTWARE ASSOCIATES INC	4,800								
POXX14117232	SAGE VISION TECHNOLOGY INC	3,730								
POXX14102365	SCAN OPTICS LLC	16,411								
POXX14115507	SCANTRON CORPORATION	2,621								
POXX14111193	SCHLEIG ELECTRIC INCORPORATED	3,346								
POXX14108545	SCHLEIG ELECTRIC INCORPORATED	8,156								
POXX14111830	SERVER LIFT CORP	6,695								
POXX14112888	SMART MOBILE SOFTWARE	600								
POXX14105245	SMS SYSTEMS MAINTENANCE SERVICES	7,200								
POXX14117398	SOFTWARE AG USA INC	1,396								
POXX14105963	SPECTRA LOGIC	3,050								
POXX14100878	TEKRIB	2,300								
POXX14106127	TIMELINK INTERNATIONAL INC	1,406								
POXX14103085	TRIDENT COMPUTER RESOURCES INC	9,730								
POXX14115658	VERTICAL SOLUTIONS-A R L NELSON & ASSOCS	1,800								
POXX14113660	W & W CONTRACTORS	29,200	W & W CONTRACTORS	Af Amer Mal	29,200	100.00%				
POXX14107349	XC2 SOFTWARE LLC	3,910								
POXX14103859	XEROX CORPORATION	25,430								
	OFFICE OF INNOVATION & TECGNOLOGY	773,130			45,081	5.83%			29,710	3.84%
	OFFICE OF SUPPORTIVE HOUSING (OSH)									
POXX14112962	CELLCO PARTNERSHIP	1,427								
POXX14119512	DERRICK A WILLIAMS ELECTRIC	4,295								
POXX14110583	KRONOS INCORPORATED	4,899								
POXX14119517	WILCO ELECTRONICS SYSTEMS	8,384								
	OFFICE OF SUPPORTIVE HOUSING (OSH)	19,005			0	0.00%			0	0.00%
	OFFICE OF THE CITY REPRESENTATIVE									
POXX14116153	JACKS CAMERAS INC	4,466								
POXX14105670	B T C ENVELOPES & PRINTING LLC	996	B T C ENVELOPES & PRINTING LLC	Af Amer Mal	996	100.00%				

Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
	OFFICE OF THE CITY REPRESENTATIVE	5,462			996	18.24%			0	0.00%
	PARKS & RECREATION									
POXX14102591	12TH STREET CATERING	29,986								
POXX14117889	12TH STREET CATERING	5,934								
POXX14119032	12TH STREET CATERING	8,189								
POXX14105201	24 HOUR CLEANING SERVICES LTD	10,900					24 HOUR CLEANING SERVICES LTD	Wht Fem	10,900	100.00%
POXX14101220	A C RADIO SUPPLY INCORPORATED	11,203								
POXX14113397	A M LEONARD INC	4,840								
POXX14113596	A M LEONARD INC	5,437								
POXX14104643	A M LEONARD INC	2,750								
POXX14115321	ACCOMODATION MOLLEN INC	8,120								
POXX14112916	AIRMATIC INCORPORATED	2,490								
POXX14116560	AMERICAN UNIFORM SALES INC	5,543	AMERICAN UNIFORM SALES INC	Asia Mal	5,543	100.00%				
POXX14116561	AMERICAN UNIFORM SALES INC	8,195	AMERICAN UNIFORM SALES INC	Asia Mal	8,195	100.00%				
POXX14116602	AMERICAN UNIFORM SALES INC	4,186	AMERICAN UNIFORM SALES INC	Asia Mal	4,186	100.00%				
POXX14115169	AMERICAN UNIFORM SALES INC	675	AMERICAN UNIFORM SALES INC	Asia Mal	675	100.00%				
POXX14112318	ARBOR MATERIAL HANDLING INC	908								
POXX14117899	ART GORDON CASH REGISTERS INC.	1,105								
POXX14104713	BASIC MAINTENANCE SUPPLY COMPANY	1,024								
POXX14106985	BASIC MAINTENANCE SUPPLY COMPANY	1,614								
POXX14116559	BENEFICIAL INSECTARY INC	3,249								
POXX14113574	BENEFICIAL INSECTARY INC	6,849								
POXX14116551	BLICK ART MATERIALS LLC	1,748								
POXX14119700	BLICK ART MATERIALS LLC	1,748								
POXX14115320	BSN SPORTS	4,335								
POXX14108021	BSN SPORTS	8,399								
POXX14103149	CIRCUS TIME A & E	11,800								
POXX14105645	COLONIAL ELECTRICAL SUPPLY	6,377								
POXX14116556	DEEP RUN AQUATIC SERVICES INC	1,295								
POXX14111903	DEEP RUN AQUATIC SERVICES INC	29,682								
POXX14117428	ERNST CONSERVATION SEEDS INC	1,810								
POXX14116476	EVER READY FIRST AID & MEDICAL SUPPLY	2,771								
POXX14118329	FERGUSON ENTERPRISES	3,000								
POXX14105180	FERGUSON ENTERPRISES	4,927								
POXX14113612	FORESTRY SUPPLIES INCORPORATED	4,854								
POXX14105279	GENERAL RECREATION INC	18,272								
POXX14118161	GEORGE ELY ASSOCIATES INC	1,995								
POXX14116466	GRIFFIN GREENHOUSE & NURSERY SUPPLIES	3,810								
POXX14104828	HALE TRAILER BRAKE & WHEEL	440								
POXX14110827	HUMMUS GRILL	480								
POXX14105093	INTERNATIONAL E ZUP INC	1,236								
POXX14116585	KEYSTONE TEES INC	7,649								
POXX14119287	KEYSTONE TEES INC	19,389								
POXX14113408	KUBE PAK CORP	655								
POXX14116554	LESLIES POOLMART INC	6,895								
POXX14116480	MARINE RESCUE PRODUCTS	28,845								
POXX14115659	MERION ART & REPRO CENTER	12,082								

Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
POXX14116552	MERION ART & REPRO CENTER	501								
POXX14101247	MINIATURE GOLF SERVICES BY ARNE LUNDMARK	11,134								
POXX14108005	OFFICE BASICS INC	7,671								
POXX14111895	PARK AVENUE LUXURY LIMOUSINE INC	6,714								
POXX14102581	PARK AVENUE LUXURY LIMOUSINE INC	27,513								
POXX14118330	PIPE LINE PLASTICS INC	2,000								
POXX14118331	PIPE LINE PLASTICS INC	1,000								
POXX14116555	RECREONICS INCORPORATED	17,403								
POXX14103760	RECREONICS INCORPORATED	13,221								
POXX14104161	RECREONICS INCORPORATED	13,221								
POXX14108515	RILEIGHS OUTDOOR DECOR	7,000								
POXX14109576	ROBERT E LITTLE INC	14,960								
POXX14109958	ROBERT E LITTLE INC	24,415								
POXX14115647	S & S WORLWIDE INC	6,335								
POXX14116553	S & S WORLWIDE INC	156								
POXX14115319	S & S WORLWIDE INC	960								
POXX14106958	S & S WORLWIDE INC	626								
POXX14119515	SAFEWARE INCORPORATED	1,505								
POXX14113586	SCHLEIG ELECTRIC INCORPORATED	20,700								
POXX14115359	SCHOOL SPECIALTY INC	23,515								
POXX14107050	SHEMIN NURSERIES INC	3,966								
POXX14118166	STAR LINEN INCORPORATED	753								
POXX14114515	STOKLEY SERVICES	12,400								
POXX14115344	STUEWE & SONS INC	1,497								
POXX14112832	SUPREME SAFETY INC	2,120					SUPREME SAFETY INC	Wht Fem	2,120	100.00%
POXX14118172	TANNER OF PENNSYLVANIA INC	3,592								
POXX14112146	TRI STATE HVAC EQUIPMENT	3,414								
POXX14110296	WAGNERS SUGAR CAMP	2,704								
POXX14112547	XEROX CORPORATION	166								
	PARKS & RECREATION	538,849			18,599	3.45%			13,020	2.42%
	PENSION & RETIREMENT, BOARD OF									
POXX14116454	INFORMA INVESTMENT SOLUTIONS INC	18,000								
POXX14117470	SUMZERO, INC.	9,900								
	PENSION & RETIREMENT, BOARD OF	27,900			0	0.00%			0	0.00%
	PERSONNEL									
POXX14104772	RICOH AMERICAS CORPORATION	750								
POXX14105539	SAGE VISION TECHNOLOGY INC	894								
POXX14108283	SCANTRON CORPORATION	1,961								
POXX14109915	SAGE VISION TECHNOLOGY INC	3,574								
	PERSONNEL	7,179			0	0.00%			0	0.00%
	POLICE									
POXX14110245	3SI SECURITY SYSTEMS	1,080								
POXX14119531	503 CORPORATION	13,576	503 CORPORATION	Hispanic Amer Mal	13,576	100.00%				

Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
POXX14105643	ACADEMY HARDWARE INC	6,225								
POXX14105939	ACME CORRUGATED BOX CO INC	6,396								
POXX14103611	AIRPOWER INTERNATIONAL INCORPORATED	1,708								
POXX14119892	AMERICAN DIVING SUPPLY LLC	6,117								
POXX14114441	AMERICAN SCIENCE & ENGINEERING INC.	3,635								
POXX14115858	ARMAG CORPORATION	2,312								
POXX14105867	ASPEX CORP	25,900								
POXX14115692	AUDIO VIDEO REPAIR INCORPORATED	9,120								
POXX14116261	AUDIO VIDEO REPAIR INCORPORATED	9,120								
POXX14110427	AUDIO VIDEO REPAIR INCORPORATED	1,901								
POXX14109050	B T C ENVELOPES & PRINTING LLC	5,362	B T C ENVELOPES & PRINTING LLC	Af Amer Mal	5,362	100.00%				
POXX14114923	BIOMATRICA INC	21,145								
POXX14108985	BIOPLASTICS CYCLERTEST INC	720								
POXX14109686	BUSTLETON BIKE	2,520								
POXX14103765	CAMDEN BAG & PAPER CO LLC	2,363								
POXX14120195	CAMERA SHOP INC / VISUAL SOUND COMPANY	1,974								
POXX14113480	CLEAR SOUND, INC.	1,550								
POXX14120227	CONTRACT CLEANERS SUPPLY INCORPORATED	895					CONTRACT CLEANERS SUPPLY INCORPORATED	Wht Fem	895	100.00%
POXX14105639	CROSS ROAD TACK SHOP	2,133								
POXX14100886	DE SANDRE BROS CO INC	20,958								
POXX14103055	DE SANDRE BROS CO INC	28,120								
POXX14116032	DELL MARKETING LP	1,838								
POXX14111001	DISCOUNT MEDIA PRODUCTS LLC	3,858								
POXX14105669	DORON PRECISION SYSTEMS INCORPORATED	12,743								
POXX14114324	ELISHA WEBB & SON COMPANY	28,795								
POXX14114226	ENV SERVICES INC	3,575								
POXX14103268	ENV SERVICES INC	27,187								
POXX14107404	ENVELOPES & PRINTED PRODUCTS INC	420								
POXX14105560	EXCEL DOCUMENT SOLUTIONS INC	3,556								
POXX14108452	F W DUTTON INC	2,883								
POXX14105950	FIDELITY BURGLAR & FIRE ALARM CO INC	5,445								
POXX14119890	FRANEK TECHNOLOGIES INC	715								
POXX14108450	FULL SPECTRUM ANALYTICS INC	2,400								
POXX14111050	GLOBE ELECTRIC COMPANY INCORPORATED	790					GLOBE ELECTRIC COMPANY INCORPORATED	Wht Fem	790	100.00%
POXX14110027	GUTH LABORATORIES INCORPORATED	7,825								
POXX14103019	HENRY B HOOVER INC	20,250								
POXX14104981	HENRY SCHEIN INCORPORATED	12,000								
POXX14116974	INTEGRATED MICROWAVE TECHNOLOGIES LLC	29,665								
POXX14106401	IRIS LTD INC	3,000								
POXX14100443	JACKS CAMERAS INC	4,700								
POXX14110933	JACKS CAMERAS INC	167								
POXX14116424	JESS DISTRIBUTORS	1,100					JESS DISTRIBUTORS	Wht Fem	1,100	100.00%
POXX14100899	JUPITER ASSOCIATES LLC	19,548	JUPITER ASSOCIATES LLC	Asia Mal	19,548	100.00%				
POXX14105443	KRATOS PUBLIC SAFETY & SECURITY SOLUTION	4,358								
POXX14108451	LENN ARTS INC	3,430								
POXX14108171	MAILFINANCE INC	7,140								
POXX14106247	METTLER TOLEDO INCORPORATED	12,050								
POXX14103621	MICROGRAPHIC COMPUTER SERVICES INC	3,300								

Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
POXX14116420	MOORE PET SUPPLIES	3,706								
POXX14120072	MOTOROLA SOLUTIONS INC	4,782								
POXX14105223	MOULTON LADDER & SUPPLY CO INC	1,538								
POXX14120074	MURATEC AMERICA INC	5,298								
POXX14100693	NORITSU AMERICA CORP	4,248								
POXX14108848	O T N SYSTEMS NV	29,913								
POXX14107990	P H & S PRODUCTS LLC	25,550								
POXX14116809	PAPER MART INCORPORATED	10,848								
POXX14119585	PATCO PRINTER SYSTEMS	5,199								
POXX14104122	PERKINELMER HEALTH SCIENCES INC	9,797								
POXX14113493	PHILLIPS FEED SERVICE INCORPORATED	19,603								
POXX14104811	PHILLIPS FEED SERVICE INCORPORATED	21,696								
POXX14110409	PRIOR NAMI BUSINESS SYSTEMS	7,650								
POXX14111000	R D B ENTERPRISES LLC	120								
POXX14105562	RES-KEM LLC	22,988								
POXX14105746	S H BIO WASTE LTD	580								
POXX14112207	SAFEWARE INCORPORATED	709								
POXX14119891	SCUBADELPHIA LLC	6,510								
POXX14119532	SEVENTEENTH STREET PHOTO SUPPLY INC	1,704								
POXX14119832	SEVENTEENTH STREET PHOTO SUPPLY INC	13,860								
POXX14110779	SIEMENS INDUSTRY INC	4,594								
POXX14107065	SIEMENS INDUSTRY INC	18,097								
POXX14107495	SIEMENS INDUSTRY INC	18,097								
POXX14118290	SOMA COMPUTER SUPPORT	664								
POXX14104369	SOUTHPOINT PHOTO IMAGING SUPPLIES	15,168								
POXX14106406	STERIS CORPORATION	8,073								
POXX14108174	STORAGE CONCEPTS INCORPORATED	8,208								
POXX14110253	SUPER SEER CORPORATION	1,445								
POXX14106866	SUPERIOR GASKET & SEAL INC	9,280								
POXX14119588	TASER INTERNATIONAL	16,008								
POXX14113333	THE BODE TECHNOLOGY GROUP INC	7,415								
POXX14110999	TRI-TECH FORENSICS INC	2,310								
POXX14111598	TRI-TECH FORENSICS INC	4,150								
POXX14106760	WITMER PUBLIC SAFETY GROUP INC	9,982								
POXX14106025	XEROX CORPORATION	2,540								
	POLICE	719,897			38,485	5.35%			2,785	0.39%
	PRISONS									
POXX14113786	503 CORPORATION	800	503 CORPORATION	Hispanic American Male	800	100.00%				
POXX14114166	503 CORPORATION	667	503 CORPORATION	Hispanic American Male	667	100.00%				
POXX14103850	503 CORPORATION	3,748	503 CORPORATION	Hispanic American Male	3,748	100.00%				
POXX14118006	ACADEMY HARDWARE INC	1,798								
POXX14103399	ACADEMY HARDWARE INC	1,758								
POXX14118022	ACME CORRUGATED BOX CO INC	4,445								
POXX14116744	ADVANCE PACKAGING COMPANY INC	3,300								
POXX14114024	ADVANCE PACKAGING COMPANY INC	4,860								
POXX14111374	AMERICAN MARKING SYSTEMS	1,620								
POXX14117845	ATD-AMERICAN COMPANY	23,640								

Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
POXX14105634	ATLANTIC TACTICAL INC.	3,870								
POXX14112115	BOB BARKER COMPANY INCORPORATED	3,633								
POXX14103363	BOB BARKER COMPANY INCORPORATED	6,710								
POXX14103762	BOB BARKER COMPANY INCORPORATED	5,063								
POXX14110661	BOB BARKER COMPANY INCORPORATED	5,063								
POXX14109883	BUSTLETON BIKE	4,068								
POXX14107509	CALL ONE INC	5,772								
POXX14107347	CAMERA SHOP INC / VISUAL SOUND COMPANY	1,927								
POXX14106217	CARDINAL SUPPLY INC	3,972					CARDINAL SUPPLY INC	Wht Fem	3,972	100.00%
POXX14102098	CLEAR SOUND, INC.	690								
POXX14107333	COONEY BROTHERS INCORPORATED	7,606								
POXX14106628	COPIERS PLUS INC.	10,516								
POXX14116766	DECISIVE BUSINESS SYSTEMS ACQUISITION LL	22,320								
POXX14107135	DECISIVE BUSINESS SYSTEMS INC	4,520								
POXX14112140	DETEKION SECURITY SYSTEM INC	7,923								
POXX14113989	EASTERN CHEMICAL PRODUCTS CORP	3,744								
POXX14113233	FIREONE INC	3,146								
POXX14104991	G E SECURITY HOMELAND PROTECTION INC	23,545								
POXX14117998	GELMARC DISTRIBUTORS INC	2,921								
POXX14104461	HOME PARAMOUNT PEST CONTROL INC	1,350								
POXX14105128	JONES METAL PRODUCTS CO	15,898								
POXX14107521	KELLYS JANITORIAL SERVICES INC	2,195	KELLYS JANITORIAL SERVICES INC	Af Amer Mal	2,195	100.00%				
POXX14101751	LUCILLE MAUD CORP	1,450	LUCILLE MAUD CORP	Af Amer Mal	1,450	100.00%				
POXX14111230	M SCHNEIDER AND SONS INC	5,900								
POXX14114957	M SCHNEIDER AND SONS INC	2,440								
POXX14105590	M SCHNEIDER AND SONS INC	1,610								
POXX14102045	N & N SUPPLY CO	11,136								
POXX14112113	PAIK INCORPORATED	1,600								
POXX14107102	PERLMUTTER PURCHASING POWER	26,967								
POXX14111210	PHILLIPS FEED SERVICE INCORPORATED	2,352								
POXX14104317	PHILLIPS FEED SERVICE INCORPORATED	3,104								
POXX14114720	R F DESIGN & INTEGRATION INC	948					R F DESIGN & INTEGRATION INC	Wht Fem	948	100.00%
POXX14118027	R R BRINK LOCKING SYSTEMS	22,560								
POXX14112108	R W MALLON INC	5,060								
POXX14107172	SOUTH JERSEY PAPER PRODUCTS	5,100					SOUTH JERSEY PAPER PRODUCTS	Wht Fem	5,100	100.00%
POXX14104047	SPARTAN TOOL L L C	10,624								
POXX14103549	STULL ENTERPRISES	11,904								
POXX14115667	SUJON INC	10,304					SUJON INC	Wht Fem	10,304	100.00%
POXX14106815	T W CABLE LLC	3,181								
POXX14116954	TASER INTERNATIONAL	4,313								
POXX14105016	TRI STATE OFFICE SYSTEMS INCORPORATED	1,736								
POXX14117788	TURF EQUIPMENT & SUPPLY COMPANY	20,158								
POXX14111268	WITMER PUBLIC SAFETY GROUP INC	3,909								
POXX14113816	WITMER PUBLIC SAFETY GROUP INC	1,350								
POXX14102364	WITMER PUBLIC SAFETY GROUP INC	4,165								
POXX14109087	WITMER PUBLIC SAFETY GROUP INC	775								
POXX14109272	WITMER PUBLIC SAFETY GROUP INC	1,439								
	PRISONS	357,171			8,859	2.48%			20,324	5.69%

Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
	PROCUREMENT									
POXX14111191	PENNSYLVANIA CORRECTIONAL INDUSTRIES	2,600								
	PROCUREMENT	2,600			0	0.00%			0	0.00%
	PROPERTY, DEPARTMENT OF PUBLIC									
POXX14117001	ABCO REFRIGERATION SUPPLY CORP	8,225								
POXX14112425	APPLIANCE BROKERS LTD	1,500								
POXX14119434	GRAEBEL EASTERN MOVERS INC	6,552								
POXX14110039	PARAGON SUPPLY COMPANY	908	PARAGON SUPPLY COMPANY	Af Amer Mal	908	100.00%				
POXX14117789	SUJON INC	16,476					SUJON INC	Wht Fem	16,476	100.00%
POXX14104083	W B MASON COMPANY INC	15,861								
POXX14104093	WIZARD SOFTWARE SOLUTIONS	29,943								
	PROPERTY, DEPARTMENT OF PUBLIC	79,465			908	1.14%			16,476	20.73%
	PROPERTY ASSESSMENT, OFFICE OF									
POXX14111921	KRONOS INCORPORATED	3,527								
POXX14104706	PIROLI PRINTING CO INC	2,378					PIROLI PRINTING CO INC	Wht Fem	2,378	100.00%
POXX14110602	PIROLI PRINTING CO INC	354					PIROLI PRINTING CO INC	Wht Fem	354	100.00%
	PROPERTY ASSESSMENT, OFFICE OF	6,259			0	0.00%			2,733	0.00%
	RECORDS									
POXX14104377	CANON SOLUTIONS AMERICA INC	2,878								
POXX14103180	GENERAL BINDING CORPORATION	10,908								
POXX14103553	NMS IMAGING INC.	20,166								
POXX14104396	NMS IMAGING INC.	1,737								
POXX14103182	PRESSTEK INC	6,834								
POXX14103532	TOSHIBA BUSINESS SOLUTIONS	8,667								
POXX14111811	XEROX CORPORATION	3,821								
POXX14103066	XEROX CORPORATION	3,840								
	RECORDS	58,851			0	0.00%			0	0.00%
	REVENUE									
POXX14119514	AGISSAR CORPORATION	12,580								
POXX14101110	BELL & HOWELL LLC	21,372								
POXX14109523	BURROUGHS PAYMENTS SYSTEMS INC	4,845								
POXX14100941	CUMMINS ALLISON CORPORATION	862								
POXX14113020	CUMMINS ALLISON CORPORATION	20,606								
POXX14118108	CUSTOM CUT MATTING	10,223								
POXX14108276	ENNIS INC	586								
POXX14108726	FIVE THOUSAND FORMS INC	7,125								
POXX14119457	HORIZON TECHNICAL SYSTEMS INC	6,500								
POXX14101280	HORIZON TECHNICAL SYSTEMS INC	12,100								
POXX14100945	NCR CORPORATION	3,798								
POXX14108303	S T S 007 LLC	11,976								
POXX14101702	SCREENING ONE INC	19,600								
POXX14115876	TECNIFLEX INC	1,398								
POXX14100381	THE PROTECTION BUREAU INCORPORATED	6,162								

Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
POXX14119488	WILLIAM A FRASER INC	2,199								
	REVENUE	141,932			0	0.00%			0	0.00%
	STREETS									
POXX14113179	AIRMATIC INCORPORATED	24,087								
POXX14119533	ALLEN PRECISION EQUIPMENT	6,601								
POXX14108224	ALLEN PRECISION EQUIPMENT	4,217								
POXX14107618	ANVIL ATTACHMENTS, LLC	18,296								
POXX14114796	BANDY COMPANY	28,520								
POXX14116504	BANDY COMPANY	7,065								
POXX14113178	BANDY COMPANY	16,150								
POXX14107238	CLEANEDGE LLP	30,000								
POXX14107923	CLEANEDGE LLP	10,546								
POXX14119261	COLONIAL ELECTRICAL SUPPLY	21,265								
POXX14109022	DREW & ROGERS INCORPORATED	11,580								
POXX14108308	K M E L CORPORATION	7,396								
POXX14116955	MID ATLANTIC CONCRETE EQUIPMENT INC	15,155								
POXX14117455	MID ATLANTIC CONCRETE EQUIPMENT INC	3,886								
POXX14108495	O.M.J.C. SIGNAL INCORPORATED	28,700								
POXX14115827	PROCOM CORP	7,114	PROCOM CORP	Hisp Amer Mal	7,114	100.00%				
POXX14109051	PROFESSIONAL PAVEMENT PRODUCTS INC	9,869								
POXX14108004	ROBERT E LITTLE INC	1,476								
POXX14108191	RUSSELL REID INC	375								
POXX14108671	SIGNAL SERVICE INCORPORATED	15,650								
POXX14109557	SUTCLIFFE SUPPLY LLC	9,995					SUTCLIFFE SUPPLY LLC	Wht Fem	9,995	100.00%
POXX14106925	T W CABLE LLC	2,104								
POXX14107005	T W CABLE LLC	21,040								
POXX14116937	THE TAMIS CORPORATION	5,920								
POXX14116801	TIGER SUPPLIES INC	24,395								
	STREETS	331,401			7,114	2.15%			9,995	3.02%
	WATER DEPARTMENT									
POXX14119509	A & H EQUIPMENT CO	23,660								
POXX14100703	ABRAXIS LLC	4,650								
POXX14114340	ACADEMY HARDWARE INC	2,584								
POXX14114351	ACADEMY HARDWARE INC	595								
POXX14116675	ACADEMY HARDWARE INC	7,625								
POXX14107137	AIRGAS USA LLC	3,768								
POXX14110807	AIRMATIC INCORPORATED	13,473								
POXX14111170	AIRMATIC INCORPORATED	2,921								
POXX14111759	AIRMATIC INCORPORATED	10,106								
POXX14101210	AIRMATIC INCORPORATED	1,199								
POXX14107126	AIRMATIC INCORPORATED	3,280								
POXX14109797	AIRTOOL REPAIR	8,349								
POXX14108875	ALPHA OFFICE SUPPLIES INCORPORATED	11,440	ALPHA OFFICE SUPPLIES INCORPORATED	Af Amer Mal	11,440	100.00%				
POXX14118374	ATLANTIC CONSTRUCTION FABRICS INC	10,210								
POXX14116738	AVANT GARDENS INC	3,185								
POXX14100714	B T F PRECISE MICROBIOLOGY INC	7,140								

Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
POXX14114096	BANDY COMPANY	11,369								
POXX14114416	BANDY COMPANY	5,245								
POXX14102764	BANDY COMPANY	14,506								
POXX14102818	BANDY COMPANY	6,529								
POXX14104217	BANDY COMPANY	14,232								
POXX14108175	BANDY COMPANY	3,720								
POXX14108194	BANDY COMPANY	6,390								
POXX14108571	BANDY COMPANY	3,271								
POXX14108928	BANDY COMPANY	4,387								
POXX14109233	BANDY COMPANY	2,994								
POXX14108324	BILLOWS ELECTRIC SUPPLY CO INC	983								
POXX14110782	BUCK'S HARDWARE INCORPORATED	1,561								
POXX14119361	CABELAS INC	4,896								
POXX14100700	CALIBRATE INC	1,888								
POXX14103038	CANON SOLUTIONS AMERICA INC	2,788								
POXX14103328	CANON SOLUTIONS AMERICA INC	9,248								
POXX14109946	CLEAR SOUND, INC.	1,563								
POXX14116676	COLLINGS CONTRACTING TECHNOLOGIES LLC	8,370	COLLINGS CONTRACTING TECHNOLOGIES LLC	Af Amer Mal	8,370	100.00%				
POXX14116874	DECISIVE BUSINESS SYSTEMS ACQUISITION LL	7,864								
POXX14114983	DECISIVE BUSINESS SYSTEMS INC	7,864								
POXX14105862	DENISE SPAVENTA	30,625								
POXX14109062	DEVINE BROTHERS INC	1,200								
POXX14107467	EBA WHOLESALERS CORP	4,572								
POXX14110401	ECO FABRIKS LLC	13,458								
POXX14107123	EQUIPMENT TRADE SERVICE COMPANY INC	1,141								
POXX14106499	FRUSCO PLUMBING CO	20,888								
POXX14108807	GATE SERVICE CORP	25,872								
POXX14114578	GLAS COL LLC	9,111								
POXX14114680	HARDWARE & SUPPLY CO OF CHESTER	649					HARDWARE & SUPPLY CO OF CHESTER	Wht Fem	649	100.00%
POXX14117335	I MILLER PRECISION OPTICAL	20,766								
POXX14100706	IDEXX DISTRIBUTION INC	7,200								
POXX14107120	INDEPENDENT CHEMICAL CORP	6,278								
POXX14107354	INNER TITE	31,990								
POXX14110613	INNER TITE CORPORATION	2,720								
POXX14110386	JOBSITE PRODUCTS INC	7,005								
POXX14114112	JOSEPH G POLLARD COMPANY	2,927								
POXX14107257	JUPITER ASSOCIATES LLC	2,085	JUPITER ASSOCIATES LLC	Asia Mal	2,085	100.00%				
POXX14112924	KELLYS JANITORIAL SERVICES INC	3,224	KELLYS JANITORIAL SERVICES INC	Af Amer Mal	3,224	100.00%				
POXX14117240	LABE SALES INCORPORATED	1,662					LABE SALES INCORPORATED	Wht Fem	1,662	100.00%
POXX14108709	LAWN & GOLF SUPPLY COMPANY	28,994								
POXX14115456	LEICA GEOSYSTEMS INC	22,948								
POXX14111351	LINDLEY ELECTRIC SUPPLY COMPANY	1,175					LINDLEY ELECTRIC SUPPLY COMPANY	Wht Fem	1,175	100.00%
POXX14107858	M & M LAWN CARE EAST INC	3,300								
POXX14109535	N & N SUPPLY CO	592								
POXX14105936	NORTH STAR ELECTRICAL SUPPLY CO INC'	29,070					NORTH STAR ELECTRICAL SUPPLY CO INC	Wht Fem	29,070	100.00%
POXX14100858	P E K INC	1,028								
POXX14111141	PA PUBLIC WORKS EQUIPMENT CO LLC	27,518								
POXX14112053	PIPE LINE PLASTICS INC	5,307								

Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
POXX14104689	PIPE TOOLS INC	8,838								
POXX14102959	PRESTO DYE CHEMICAL COMPANY	14,228								
POXX14108309	PRESTO DYE CHEMICAL COMPANY	19,375								
POXX14102779	PROCESS TECHNOLOGIES INC	3,523								
POXX14110368	SAFEWARE INCORPORATED	16,648								
POXX14114231	SANDERS POWER EQUIPMENT COMPANY	19,985								
POXX14104709	SANDERS POWER EQUIPMENT COMPANY	480								
POXX14109536	SANDERS POWER EQUIPMENT COMPANY	3,929								
POXX14112261	SERAVALLI INCORPORATED	9,868								
POXX14113226	SERAVALLI INCORPORATED	9,120								
POXX14113984	SERAVALLI INCORPORATED	9,050								
POXX14108623	SERAVALLI INCORPORATED	15,020								
POXX14109896	SHERWOOD LOGAN & ASSOCIATES INCORPORATED	25,495								
POXX14100694	SHIMADZU SCIENTIFIC INSTRUMENTS INC	4,258								
POXX14107183	SINGER EQUIPMENT COMPANY INC	9,102								
POXX14119067	SINGERS APPLIANCES	2,535								
POXX14113879	SMITH ROOT INC	4,957								
POXX14105555	SOUTH JERSEY PAPER PRODUCTS	6,350					SOUTH JERSEY PAPER PRODUCTS	Wht Fem	6,350	100.00%
POXX14116226	STAR LAWN MOWER INCORPORATED	4,479								
POXX14107149	STUART STEEL PROTECTION	6,422								
POXX14107272	SUNAIR COMPANY	6,150								
POXX14118086	SUTCLIFFE SUPPLY LLC	4,557					SUTCLIFFE SUPPLY LLC	Wht Fem	4,557	100.00%
POXX14108318	SUTCLIFFE SUPPLY LLC	3,142					SUTCLIFFE SUPPLY LLC	Wht Fem	3,142	100.00%
POXX14109721	SUTCLIFFE SUPPLY LLC	1,350					SUTCLIFFE SUPPLY LLC	Wht Fem	1,350	100.00%
POXX14104765	SYSTEMAX	1,910								
POXX14110820	TAGUE LUMBER INCORPORATED	692								
POXX14110412	TANNER INDUSTRIES INCORPORATED	3,132								
POXX14100702	TELEDYNE INSTRUMENTS INC	9,905								
POXX14100711	TELEDYNE INSTRUMENTS INC	7,980								
POXX14110392	TELEDYNE INSTRUMENTS INC	7,980								
POXX14114149	TEREX SERVICES	14,554								
POXX14109105	THE NIEMEYER CORPORATION	14,775								
POXX14117106	THERMO ELECTRON NORTH AMERICA LLC	1,973								
POXX14100931	THERMO ELECTRON NORTH AMERICA LLC	5,811								
POXX14103523	THERMO ELECTRON NORTH AMERICA LLC	2,960								
POXX14117099	THOMAS SCIENTIFIC	25,022								
POXX14120492	UNITED REFRIGERATION INCORPORATED	12,223								
POXX14109510	UNIVAR USA INC	11,392								
POXX14114566	VALLEY WASHERS INC	4,223								
POXX14105799	VEHICLE LEASING ASSOCIATES LLC	14,049								
POXX14100707	WATERBORNE INC	990								
POXX14113400	WEBSTER & ASSOCIATES INC.	10,500					WEBSTER & ASSOCIATES INC.	Wht Fem	10,500	100.00%
POXX14116070	WHARTON HARDWARE & SUPPLY CORP	643								
POXX14113949	WISCONSIN STATE LABORATORY OF HYGIENE	845								
POXX14104810	WISCONSIN STATE LABORATORY OF HYGIENE	910								
POXX14112704	XEROX CORPORATION	7,109								
POXX14118075	XYLEM DEWATERING SOLUTIONS INC	13,975								
POXX14113576	XYLEM DEWATERING SOLUTIONS INC	27,497								

Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
POXX14113334	ENVIRONMENTAL EXPRESS, INC.	2,000								
POXX14109385	XYLEM WATER SOLUTIONS USA INC	6,055								
	WATER DEPARTMENT	965,122			25,119	2.60%			58,456	6.06%
	TOTAL SUPPLY, SERVICE & EQUIPMENT	6,561,031			234,252	3.57%			410,242	6.25%
	LESS FEW or NO	28,000								
	ADJUSTED SUPPLY, SERVICE & EQUIPMENT FEW OR NO	6,533,031			234,252	3.59%			410,242	6.28%

Contract #	Description	Commodity	Company Name	Bid Amount
	FIRE			
POXX14105559	Self contained breathing apparatus air packs	26072	SCOTT TECHNOLOGIES	28,000
	FIRE			28,000
	TOTAL SMALL ORDER PURCHASES FEW OR NO			28,000

Contract #	Vendor Name	Contract Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
AVIATION										
1420272	ABS Aviation Consultancy, Inc dba Airport Business Solutions	100,000								
1420314	Burns Engineering, Inc.	500,000					Moye IT Consulting, LLC	Wht Fem	100,000	20.00%
1420315	Weston Solutions, Inc	400,000	Batta Environmental Associates, Inc.	Asia Mal	16,000	4.00%	A K M Construction Services, Inc.	Wht Fem	24,000	6.00%
1420315	Weston Solutions, Inc	0	Mid-Atlantic Environmental Laboratories, Inc.	Nati Amer Mal	32,000	8.00%	PATRICIA ANN QUIGLEY	Nati Haw/Paci Isl Fem	20,000	5.00%
1420315	Weston Solutions, Inc	0	NICHE CONSULTANTS, INC.	Asia Mal	4,000	1.00%				
1420315	Weston Solutions, Inc	0	CHILTON ENGINEERING INC	Af Amer Mal	4,000	1.00%				
1420316	AECOM Technical Services, Inc.	100,000	G & C Environmental Services	Af Amer Fem	4,000	4.00%	AMRO ENVIRONMENTAL LAB CORP	Wht Fem	6,000	6.00%
1420316	AECOM Technical Services, Inc.	0	CH Planning, Inc	Af Amer Fem	4,000	4.00%	PATRICIA ANN QUIGLEY	Nati Haw/Paci Isl Fem	6,000	6.00%
1420316	AECOM Technical Services, Inc.	0	GTS Consultants, Inc.	Hisp Amer Mal	1,000	1.00%				
1420317	Elliott Lewis Corp.	4,400,000	LARRY C MCCRAE INC	Af Amer Mal	1,000,000	22.73%	M F R Consultants Inc.	Af Amer Fem	77,280	1.76%
1420317	Elliott Lewis Corp.	0	FutureNET, Inc.	Af Amer Mal	665,000	15.11%				
1420317	Elliott Lewis Corp.	0	Powersolv, Inc	Asia Mal	31,680	0.72%				
1420318	Parkway Corporation	3,444,737	ALPHA OFFICE SUPPLIE	Af Amer Mal	44,500	1.29%	S C O O P S	Af Amer Fem	184,025	5.34%
1420318	Parkway Corporation	0	PARAGON UNIFORMS	Af Amer Fem	48,505	1.41%	Careers USA	Wht Fem	694,334	20.16%
1420415	Gallini Hemmann, Inc.	40,000					Gallini Hemmann, Inc.	Wht Fem	40,000	100.00%
1020111-04	Elliott Lewis Corp.	1,200,000	LARRY C MCCRAE INC	Af Amer Mal	243,120	20.26%				
1020111-04	Elliott Lewis Corp.	0	FutureNET, Inc.	Af Amer Mal	166,440	13.87%				
1020113-05	Parkway Garage Inc.	753,673	PARAGON UNIFORMS	Af Amer Fem	18,000	2.39%	S C O O P S	Af Amer Fem	2,750	0.36%
1020113-05	Parkway Garage Inc.	0	ALPHA OFFICE SUPPLIE	Af Amer Mal	17,250	2.29%				
1020287-06	Fuseideas, LLC	90,000								
1020449-04	AVK Consulting, Inc.	300,000	Ricondo & Associates, Inc.	Hisp Amer Mal	150,000	50.00%				
1020467-05	LeighFisher Inc.	200,000					Frasca & Associates, LLC	Wht Fem	50,000	25.00%
1020468-05	HNTB Pennsylvania, Inc.	500,000	A.L. Jackson & Company, P.A.	Af Amer Mal	300,000	60.00%	AirProjects, Inc.	Wht Fem	25,000	5.00%
1120268-03	AECOM Technical Services, Inc.	250,000								
1120392-04	GRA, Inc.	200,000	DuBose Printing & Business Services	Af Amer Fem	40,000	20.00%	Gallini Hemmann, Inc.	Wht Fem	40,000	20.00%
1120420-03	InterVISTAS Consulting LLC	200,000	Portfolio Associates, Inc.	Af Amer Fem	40,000	20.00%	Malish Design	Wht Fem	10,000	5.00%
1120420-04	InterVISTAS Consulting LLC	100,000	Portfolio Associates, Inc.	Af Amer Fem	40,000	40.00%	Malish Design	Wht Fem	10,000	10.00%
1120423-03	URS Corporation	300,000	Airport Design Consultants, Inc.	Af Amer Mal	30,000	10.00%				
1120431-03	Audio Visual Communications, Inc.	100,000	IMPRINTS UNLIMITED, INC	Af Amer Mal	20,000	20.00%	Portfolio Associates, Inc.	Af Amer Fem	25,000	25.00%
1220139-03	Parkway Garage Inc.	5,695,195	PARAGON UNIFORMS	Af Amer Fem	51,171	0.90%	Careers USA	Wht Fem	1,238,165	21.74%
1220139-03	Parkway Garage Inc.	0	P & W Starr Janitorial Services	Af Amer Fem	118,200	2.08%				
1220139-03	Parkway Garage Inc.	0	ALPHA OFFICE SUPPLIE	Af Amer Mal	62,277	1.09%				
1220296-02	Zweig, Ramick, & Associates	70,000					Zweig, Ramick, & Associates	Wht Fem	70,000	100.00%
1220297-02	Milligan & Company, LLC	70,000	Milligan & Company, LLC	Af Amer Mal	70,000	100.00%				
1220407-02	Buell Kratzer Powell	150,000	Burriss Engineers, Inc	Af Amer Mal	30,000	20.00%	Hope Furrer Associates, Inc.	Wht Fem	13,500	9.00%
1220407-02	Buell Kratzer Powell	0					Metropolitan Acoustics, LLC	Wht Fem	3,000	2.00%
1220407-02	Buell Kratzer Powell	0					Meliora Environmental Design, LLC	Wht Fem	13,500	9.00%
1220412-02	Converse Winkler Architecture	400,000	KS Engineers, P.C.	Asia Mal	24,000	6.00%				
1220412-02	Converse Winkler Architecture	0	CSA Central, Inc.	Hisp Amer Mal	24,000	6.00%				
1220492-02	TranSystems Corporation Consultants of PA	150,000	CSA Central, Inc.	Hisp Amer Mal	15,000	10.00%	Converse Winkler Architecture	Wht Fem	15,000	10.00%
1220492-02	TranSystems Corporation Consultants of PA	0	CHILTON ENGINEERING INC	Af Amer Mal	15,000	10.00%				
1220573-02	Global Program Partners	10,000,000	Arora Engineers, Inc	Asia Mal	500,000	5.00%	CGC Geoservices, LLC	Wht Fem	100,000	1.00%
1220573-02	Global Program Partners	0	Milligan & Company, LLC	Af Amer Mal	150,000	1.50%	KB Enviornmental Sciences, Inc.	Wht Fem	50,000	0.50%

*Includes certifiable but unregistered vendors.

**Requirement contract consist of various services. MBE/WBE will be selected on services required.

Contract #	Vendor Name	Contract Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
1220573-02	Global Program Partners	0	Delon Hampton & Associates, Chartered	Af Amer Mal	1,050,000	10.50%	HUNT ENGINEERING CO	Wht Fem	100,000	1.00%
1220573-02	Global Program Partners	0	WESTCHESTER ENVIRONMENTAL, LLC	Asia Mal	50,000	0.50%	Airmac LLC.	Wht Fem	10,000	0.10%
1220573-02	Global Program Partners	0	Trizen	Af Amer Mal	50,000	0.50%	e Phase, Inc.	Wht Fem	50,000	0.50%
1220573-02	Global Program Partners	0	CSA Central, Inc.	Hisp Amer Mal	100,000	1.00%	Converse Winkler Architecture	Wht Fem	10,000	0.10%
1220573-02	Global Program Partners	0	CMTS	Af Amer Mal	1,050,000	10.50%	Trans Solutions	Wht Fem	100,000	1.00%
1220573-02	Global Program Partners	0					Carolyn White Wallis	Wht Fem	150,000	1.50%
1220573-02	Global Program Partners	0					Richard Grubb and Associates, Inc.	Wht Fem	10,000	0.10%
1220573-02	Global Program Partners	0					Portfolio Associates, Inc.	Af Amer Fem	50,000	0.50%
1220573-02	Global Program Partners	0					PATRICIA ANN QUIGLEY	Nati Haw/Paci Isl Fem	100,000	1.00%
1220573-02	Global Program Partners	0					O.R. Colan Associates of Florida, LLC	Wht Fem	200,000	2.00%
1220573-02	Global Program Partners	0					CH Planning, Inc	Af Amer Fem	500,000	5.00%
1320085-02	Hill International, Inc.	2,990,000	GRACE KNIGHT & Co., LLC	Af Amer Fem	330,000	11.04%	Zweig, Ramick, & Associates	Wht Fem	180,000	6.02%
1320085-02	Hill International, Inc.	0	Bradley Enterprises, Ltd.	Af Amer Mal	119,000	3.98%	IVERSON ASSOCIATES I	Wht Fem	449,000	15.02%
1320180-01	Elliott Lewis Corp.	10,659,318	Arora Engineers, Inc	Asia Mal	1,104,000	10.36%	JDB Equipment Company, Inc.	Wht Fem	53,297	0.50%
1320180-01	Elliott Lewis Corp.	0	503 CORPORATION	Hisp Amer Mal	26,648	0.25%	Tri County Electrical Supply, Inc.	Wht Fem	26,648	0.25%
1320180-01	Elliott Lewis Corp.	0	People's & Sons, LLC	Af Amer Mal	213,186	2.00%	MARIE CUNNINGHAM ENTERP	Wht Fem	213,186	2.00%
1320223-01	Urban Engineers, Inc.	150,000	Arora Engineers, Inc	Asia Mal	7,500	5.00%	Keating Enviromental Management Inc	Wht Fem	7,500	5.00%
1320223-01	Urban Engineers, Inc.	0	Airport Design Consultants, Inc.	Af Amer Mal	15,000	10.00%	DW Environmental Consulting	Wht Fem	7,500	5.00%
1320426-01	CLEAN RENTAL SVC., INC.	550,000					Asia Trading Intl., LLC	Wht Fem	55,000	10.00%
1320457-01	Ken Weeden & Associates	75,000	Ken Weeden & Associates	Af Amer Mal	75,000	100.00%				
1320496-01	Johnson, Mirmiran & Thompson	500,000	Kelly/Maiello, Inc.	Af Amer Mal	25,000	5.00%				
1320496-01	Johnson, Mirmiran & Thompson	0	Arora Engineers, Inc	Asia Mal	25,000	5.00%				
1320496-01	Johnson, Mirmiran & Thompson	0	Airport Design Consultants, Inc.	Af Amer Mal	75,000	15.00%				
1320497-02	Parsons Brinckerhoff, Inc.	500,000	CHILTON ENGINEERING INC	Af Amer Mal	25,000	5.00%	ARMAND CORPORATION	Af Amer Fem	15,000	3.00%
1320497-02	Parsons Brinckerhoff, Inc.	0	AMERICAN GEOTECH INC	Asia Fem	15,000	3.00%	PATRICIA ANN QUIGLEY	Nati Haw/Paci Isl Fem	15,000	3.00%
1320497-02	Parsons Brinckerhoff, Inc.	0					NTM Engineering, Inc.	Wht Fem	25,000	5.00%
1320497-02	Parsons Brinckerhoff, Inc.	0					JBC ASSOCIATES INC	Wht Fem	50,000	10.00%
1320497-02	Parsons Brinckerhoff, Inc.	0					Envision Consultants, LTD.	Wht Fem	15,000	3.00%
1320498-01	Atkins North America, Inc.	1,550,000	Sci-Tek Consultants, Inc.	Af Amer Mal	124,000	8.00%	ED3 Consultants, Inc.	Wht Fem	10,000	0.65%
1320498-01	Atkins North America, Inc.	0	KS Engineers, P.C.	Asia Mal	77,500	5.00%				
1320498-01	Atkins North America, Inc.	0	HAKS Engineers, PC	Asia Mal	5,000	0.32%				
1320498-01	Atkins North America, Inc.	0	CHILTON ENGINEERING INC	Af Amer Mal	124,000	8.00%				
1320582-01	AVK Consulting, Inc.	100,000					AVK Consulting, Inc.	Wht Fem	100,000	100.00%
1320624-01	HNTB Pennsylvania, Inc.	1,000,000	KS Engineers, P.C.	Asia Mal	30,000	3.00%	Daroff Design, Inc	Wht Fem	20,000	2.00%
1320624-01	HNTB Pennsylvania, Inc.	0	Arora Engineers, Inc	Asia Mal	300,000	30.00%	Envision Consultants, LTD.	Wht Fem	30,000	3.00%
1320625-01	Burns Engineering, Inc.	1,000,000	Mark Ulrick Engineers, Inc.	Af Amer Mal	90,000	9.00%	TREC Group Inc.	Wht Fem	50,000	5.00%
1320625-01	Burns Engineering, Inc.	0	M & S Engineering Services, Inc.	Nati Haw/Paci Isl Mal	90,000	9.00%				
1320625-01	Burns Engineering, Inc.	0	Kelly/Maiello, Inc.	Af Amer Mal	1,000	0.10%				
1320625-01	Burns Engineering, Inc.	0	KS Engineers, P.C.	Asia Mal	1,000	0.10%				
1320625-01	Burns Engineering, Inc.	0	Airport Design Consultants, Inc.	Af Amer Mal	1,000	0.10%				
1420365	Gilbane Building Company	2,500,000	Arora Engineers, Inc	Asia Mal	125,000	5.00%	The McKissack Group	Af Amer Fem	375,000	15.00%
1420377	Sere LTD.	1								
1420414	Octo Design Group Inc.	40,000					Octo Design Group Inc.	Wht Fem	40,000	100.00%
1420420	Portfolio Associates, Inc.	40,000	Portfolio Associates, Inc.	Af Amer Fem	40,000	100.00%				

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Contract #	Vendor Name	Contract Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
1420422	Munroe Design Group Inc dba Munroe Creative Partners	40,000					Munroe Design Group Inc dba Munroe Creative Partners	Wht Fem	40,000	100.00%
1420415-01	Gallini Hemmann, Inc.	40,000					Gallini Hemmann, Inc.	Wht Fem	40,000	100.00%
	AVIATION	51,447,924			9,342,978	18.16%			5,914,685	11.50%
BEHAVIORAL HEALTH/INTELLECTUAL DISABILITY										
1120234-03	Performance Plus International, Inc	258,173	Performance Plus International, Inc	Af Amer Mal	258,173	100.00%				
1120275-03	Goldstar Rehabilitation Inc.	1,245,558								
1120275-03	Kutest Kids Early Intervention Co.	752,691								
1120275-03	Classic Rehabilitation Ltd.	197,008								
1220130-02	Kids and Family Inc.	1,487,407								
1220130-02	ResCare Pennsylvania Health Management Services, Inc.	1,034,598								
1220130-02	Sunny Days Early Childhood Dev. Servs., Inc.	978,129								
1220130-02	Sunshine Therapy Club II, Inc.	847,825								
1220130-02	Invo HealthCare Associates, LLC	423,213								
1220233-02	Richard W. Gladstone, LLC	60,750								
1220289-02	Susan B. Spencer, Inc	15,000					Susan B. Spencer, Inc	Wht Fem	15,000	100.00%
1220308-02	Dorrington & Saunders, LLC	54,264					Dorrington & Saunders, LLC	Af Amer Fem	54,264	100.00%
1220328-02	Patricia A. Griffin, Ph.D.	90,000					Patricia A. Griffin, Ph.D.	Wht Fem	90,000	100.00%
1220330-02	Achara Consulting, Inc.	114,000	Achara Consulting, Inc.	Af Amer Fem	114,000	100.00%				
1220331-02	Paul E. Poplawski, Ph.D., LLC	114,000								
1220394-02	Mary Q. Frantz	75,000					Mary Q. Frantz	Wht Fem	75,000	100.00%
1220398-02	Robert S. Mirel	96,000								
1220399-02	Joel S. Hurwitz	29,000								
1220404-02	Resilient Business Solutions, LLC	555,000					Resilient Business Solutions, LLC	Wht Fem	555,000	100.00%
1220405-02	Resilient Business Solutions, LLC	255,000					Resilient Business Solutions, LLC	Wht Fem	255,000	100.00%
1320122-01	Kesher-a-Kesher, Inc.	60,000								
1320165-01	JayCare LLC	461,454								
1320165-01	Dynamicare, LLC	320,591								
1320165-01	Bi Lingual Therapy Solutions Inc.	270,384								
1320165-01	Pediatric Therapeutics, Inc.	252,509								
1320165-01	Lovaas Institute	227,951								
1320165-01	S.G. Isaacs Enterprises, Inc.	144,372								
1320165-01	Sunrise Therapy, LLC	138,042								
1320165-01	Brighter Days Early Intervention Agency LLC	131,636								
1320165-01	EBS Early Intervention	78,139								
1320165-02	JayCare LLC	180,000								
1320165-02	Dynamicare, LLC	160,000								
1320165-02	Bi Lingual Therapy Solutions Inc.	134,235								
1320165-02	Sunrise Therapy, LLC	123,000								
1320165-02	Brighter Days Early Intervention Agency LLC	6,050								
1320165-02	Pediatric Therapeutics, Inc.	1								
1320165-02	Lovaas Institute	1								
1320165-02	S.G. Isaacs Enterprises, Inc.	1								
1320165-02	EBS Early Intervention	1								
1320620-01	Mitchell & Titus, LLP	125,000	Mitchell & Titus, LLP	Af Amer Mal	125,000	100.00%				
1320651-01	90 Cafferty Road Operating Company, LP	500,000								

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1320652-01	Rosehill School	175,000								
	BEHAVIORAL HEALTH/INTELLECTUAL DISABILITY	12,170,983			497,173	4.08%			1,044,264	8.58%
CITY PLANNING COMMISSION										
1420431	Stromberg Garrigan & Associates, Inc.	160,000	Baker and Company, LLC	Af Amer Mal	10,840	6.78%	Gaito & Associates, LLC	Wht Fem	9,800	6.13%
	CITY PLANNING COMMISSION	160,000			10,840	6.78%			9,800	6.13%
COMMERCE										
1120513-04	EConsult Solutions, Inc	95,000	Milligan & Company, LLC	Af Amer Mal	40,375	42.50%				
	COMMERCE	95,000			40,375	42.50%			0	0.00%
FINANCE, DIRECTOR OF										
1420020	Curley Adjustment Bureau, Inc.	150,000	ALPHA OFFICE SUPPLIE	Af Amer Mal	9,000	6.00%				
1420088	XEROX State & Local Solutions, Inc.	706,250	PRWT Services Inc.	Af Amer Mal	141,250	20.00%				
1420141	A V International, Inc.	45,000	A V International, Inc.	Af Amer Mal	45,000	100.00%				
1420142	Aon Risk Services Central, Inc.	32,575	Financial Integrity Resources Management, LLC	Af Amer Mal	4,886	15.00%				
1420143	Schaff & Young	500,000								
1420144	Gallagher Malloy & Georges, P.C.	500,000								
1420145	Swartz Campbell, LLC	500,000								
1420146	The Chartwell Law Offices, LLP	500,000								
1420147	Law Offices of Stacey M Merkin, PC	500,000					Law Offices of Stacey M Merkin, PC	Wht Fem	500,000	100.00%
1420149	Naples Law, LLP	500,000					Naples Law, LLP	Wht Fem	500,000	100.00%
1420150	Ahmad & Zaffarese & Smyler, LLC	500,000	Ahmad & Zaffarese & Smyler, LLC	Af Amer Mal	500,000	100.00%				
1420151	Margolis Edelstein*	500,000					Margolis Edelstein	Wht Fem	500,000	100.00%
1420275	Aon Risk Services Central, Inc.	25,000	RLJ Insurance Services, LLC	Af Amer Mal	5,000	20.00%				
1420327	CGI Technologies and Solutions Inc.	1,534,000	TreCom Systems Group, Inc.	Af Amer Mal	234,244	15.27%				
1420405	David Donn Consulting, Inc.	750,000								
1420412	Kauffman Accounting Services	220,000								
1420413	Kevin O'Hagan	220,000								
1420469	Eckert Seamans Cherin & Mellott, LLC	20,000								
1020115-06	XEROX State & Local Solutions, Inc.	353,125	PRWT Services Inc.	Af Amer Mal	70,625	20.00%				
1020115-07	XEROX State & Local Solutions, Inc.	353,125	PRWT Services Inc.	Af Amer Mal	70,625	20.00%				
1120042-04	Lawton Associates, Inc.	650,000	Lawton Associates, Inc.	Af Amer Fem	650,000	100.00%				
1120042-05	Lawton Associates, Inc.	40,000	Lawton Associates, Inc.	Af Amer Fem	40,000	100.00%				
1120071-03	Comp Services, Inc.	5,901,000	First Insurance Management	Af Amer Mal	168,000	2.85%				
1120071-03	Comp Services, Inc.	0	RLJ Insurance Services, LLC	Af Amer Mal	680,000	11.52%				
1120071-03	Comp Services, Inc.	0	PRWT Services Inc.	Af Amer Mal	252,000	4.27%				
1120265-03	The Graham Company	229,457	A V International, Inc.	Af Amer Mal	91,783	40.00%				
1120393-03	IHS Global Inc.	41,620								
1220298-02	Marshall Dennehey Warner Coleman & Goggin	500,000					Law Offices of Denise Joy Smyler	Af Amer Fem	75,000	15.00%
1220299-02	Bennett, Bricklin & Saltzburg LLC	500,000					Strehlow & Associates, Inc.	Wht Fem	10,000	2.00%
1220299-02	Bennett, Bricklin & Saltzburg LLC	0					ROMAN SENTRY SYSTEMS	Wht Fem	10,000	2.00%
1220299-02	Bennett, Bricklin & Saltzburg LLC	0					Doman & Murphy, LLP	Af Amer Fem	55,000	11.00%

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1320584-01	Howarth Occupational and Environmental Consulting, P.C.	100,000								
1320751-01	Public Financial Management Inc	140,000					The Kapoor Company	Wht Fem	21,000	15.00%
	FINANCE, DIRECTOR OF	16,511,152			2,962,413	17.94%			1,671,000	10.12%
	FIRE									
1420341	Deccan International	530,000								
	FIRE	530,000			0	0.00%			0	0.00%
	HEALTH, DEPARTMENT OF PUBLIC									
1420102	Dunbar Armored, Inc.	40,000								
1420122	General Healthcare Resources, Inc.	652,311								
1420136	Alpha Medical Group, Ltd.	1,443,731					Alpha Medical Group, Ltd.	Wht Fem	1,443,731	100.00%
1420319	TechSense Solutions Inc.	10,000					TechSense Solutions Inc.	Wht Fem	10,000	100.00%
1420350	MEE Productions Inc	390,000	MEE Productions Inc	Af Amer Mal	390,000	100.00%				
1420525	Online Solutions, LLC	98,000								
1120047-03	Tenet Health Systems St. CHFC L.L.C.	25,000								
1120120-04	Mark W. Rovinski, CPA, LLC	64,625								
1120121-03	Health Business Systems	102,880								
1120652-03	David A. Lopez and Company, LLC	2,090	David A. Lopez and Company, LLC	Hisp Amer Mal	2,090	100.00%				
1220101-02	Group 6 Healthcare Consulting & Management, LLC	110,000					Group 6 Healthcare Consulting & Management, LLC	Wht Fem	110,000	100.00%
1220171-02	Siemens Medical Solutions USA, Inc.	190,000								
1220173-02	Siemens Medical Solutions USA, Inc.	522,000								
1220208-02	General Healthcare Resources, Inc.	355,500								
1220208-02	PharmPro, Inc.	304,500								
1220208-02	Soliant Health	40,000								
1220248-02	Lucy B. Rorke-Adams, MD	50,000					Lucy B. Rorke-Adams, MD	Wht Fem	50,000	100.00%
1320088-01	Ellison Group, The	20,000	Ellison Group, The	Af Amer Mal	20,000	100.00%				
1320149-02	William E. Tierney, Limited	75,000								
1320631-02	MEE Productions Inc	69,281	MEE Productions Inc	Af Amer Mal	69,281	100.00%				
1320631-03	MEE Productions Inc	228,522	MEE Productions Inc	Af Amer Mal	228,522	100.00%				
1320687-01	CL Cressler, Inc.	125,000								
1320687-02	CL Cressler, Inc.	125,000								
	HEALTH, DEPARTMENT OF PUBLIC	5,043,440			709,893	14.08%			1,613,731	32.00%
	LESS FEW OR NO	25,000								
	HEALTH, DEPARTMENT OF PUBLIC	5,018,440			709,893	14.15%			1,613,731	32.16%
	HUMAN SERVICES, DEPARTMENT OF									
1420133	It Takes A Village, Inc	1,269,464								
1420235	Access Information Management of Wisconsin, LLC	351,429								
1420237	Memorable Moments Learning Center Inc	30,000								
1420389	UHS of Savannah, LLC	1,095								
1420423	Pee Wee Prep Educational Center	120,650								
1120110-03	Kinnamon Group, The d/b/a Kinnamon Solutions	200,000					Kinnamon Group, The d/b/a Kinnamon Solutions	Af Amer Fem	200,000	100.00%
1120191-04	Palmetto Pee Dee Behavioral Health	1,785								
1120191-05	Palmetto Pee Dee Behavioral Health	7,000								

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1120310-04	Performance Plus International, Inc	564,587	Performance Plus International, Inc	Af Amer Mal	564,587	100.00%				
1120586-05	3938 Glen Drive d/b/a Pediatric Specialty Care at Doylestown	194,574								
1120587-04	120 Rider Avenue Operating Company, LP	44,183								
1120588-06	90 Cafferty Road Operating Company, LP	421,012								
1120589-04	425 Cedarcrest Road Operating Company, LP	44,183								
1120589-05	425 Cedarcrest Road Operating Company, LP	44,183								
1120639-04	Salisbury Behavioral Health, Inc.	33,206								
1120639-05	Salisbury Behavioral Health, Inc.	32,844								
1120644-06	Public Financial Management Inc	190,000								
1120644-07	Public Financial Management Inc	222,285								
1220341-02	Coelho Consulting	95,320	Coelho Consulting	Asia Mal	95,320	100.00%				
1220419-02	Menergy, LLC	145,000								
1320103-01	Steven Kaplan	316,000								
1320112-01	Miss Marty's Pre-School	76,884					Miss Marty's Pre-School	Wht Fem	76,884	100.00%
1320112-02	Miss Marty's Pre-School	81,250					Miss Marty's Pre-School	Wht Fem	81,250	100.00%
1320113-01	TYL II, INC.	78,938								
1320117-01	Your Child's World Learning Center, Inc	122,367								
1320121-01	Integrating Factors, Inc.	320,496	Integrating Factors, Inc.	Asia Mal	320,496	100.00%				
1320136-02	Precept Technologies, Inc	380,000	Precept Technologies, Inc	Asia Mal	380,000	100.00%				
1320137-03	Eastern Software Strategies Inc	2,100,000	Bradley Enterprises, Ltd.	Af Amer Mal	280,000	13.33%	Sango Technologies, Inc.	Wht Fem	165,000	7.86%
1320137-03	Eastern Software Strategies Inc	0					Performance Technologies, Inc.	Wht Fem	125,000	5.95%
1320137-04	Eastern Software Strategies Inc	100,000								
1320138-02	FutureNET, Inc.	1,100,000	FutureNET, Inc.	Af Amer Mal	1,100,000	100.00%				
1320139-02	Modis	780,000								
1320140-01	M F R Consultants Inc.	360,000	M F R Consultants Inc.	Af Amer Fem	360,000	100.00%				
1320146-01	Cyber International LLC	515,000								
1320194-01	Benchmark Behavioral Health System	5,280								
1320195-02	VisionQuest National, Ltd	15,759,214								
1320196-01	Cornerstone Programs Corporation	141,475								
1320198-01	Cornell Abraxas Group, Inc.	5,792,396								
1320200-01	JusticeWorks YouthCare, Inc.	464,975								
1320200-02	JusticeWorks YouthCare, Inc.	53,725								
1320203-02	Mid-Atlantic Youth Services Corp.	10,916,941								
1320204-02	ABS LINC'S VA, Inc. D/B/A First Home Care	7,994,483								
1320234-01	Miksic, Stephen Ph D	80,000								
1320235-01	Michele Robins	68,000					Michele Robins	Wht Fem	68,000	100.00%
1320324-01	Detectives, Private Investigators Inc., The	453,500								
1320405-01	Bayada Home Health Care, Inc.	175,000								
1320427-01	COMMUNIPOWER II	112,200								
1320608-01	Pratt Street Learning Center	69,879								
1320608-02	Pratt Street Learning Center	23,750								
1320614-01	Storybook Children's Center, Inc.	72,443								
1420133-01	It Takes A Village, Inc	150,000								
	HUMAN SERVICES, DEPARTMENT OF	52,676,997			3,100,403	5.89%			716,134	1.36%
	LESS FEW OR NO	41,069,484								
	HUMAN SERVICES, DEPARTMENT OF	11,607,513			3,100,403	26.71%			716,134	6.17%

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LAW DEPARTMENT										
1420262	Archer & Greiner	100,000	Carlton Johnson	Af Amer Mal	90,000	90.00%	The Axelrod Firm, PC	Wht Fem	5,000	5.00%
1420339	Marjorie Stern Jacobs, Esq.	75,000					Marjorie Stern Jacobs, Esq.	Wht Fem	75,000	100.00%
1420345	Employers Edge, LLC	44,276								
1420391	Archer & Greiner	112,500	Carlton Johnson	Af Amer Mal	101,250	90.00%	The MCS Group, Inc.	Wht Fem	11,250	10.00%
1420392	Dilworth Paxson LLP	225,000	Ahmad & Zaffarese & Smyler, LLC	Af Amer Mal	25,000	11.11%				
1420406	it's DONE! Courier	40,000								
1420416	Nicholas Scharff MD MPH	50,000								
1420450	Margolis Edelstein*	70,000					Margolis Edelstein	Wht Fem	70,000	100.00%
1020353-04	TALX UC eXpress	9,485								
1020626-05	Ballard Spahr LLP	35,000								
1120250-03	Patterson, Raymond F., MD	40,000	Patterson, Raymond F., MD	Af Amer Mal	40,000	100.00%				
1120277-03	Spector Gadon & Rosen, P.C.	120,000					Jennifer Myers Chalal, Esquire	Wht Fem	60,000	50.00%
1120301-03	Schnader, Harrison, Segal, Lewis, LLP	20,000					Marilyn Cutler, Esquire	Wht Fem	20,000	100.00%
1120330-03	Archer & Greiner	387,500								
1120397-04	Detectives, Private Investigators Inc., The	100,000								
1120461-01	American Legal Publishing Corporation	12,180								
1120469-05	Pietragallo Gordon Alfano Bosick & Raspanti, LLP	750,000								
1120500-04	Archer & Greiner	400,000	Carlton Johnson	Af Amer Mal	400,000	100.00%				
1120578-03	Bradford A. Richman Esq.	56,850								
1220188-02	Center City Legal Reproductions, Inc.	240,000	ALPHA OFFICE SUPPLIE	Af Amer Mal	3,000	1.25%	Target Office Products, Inc.	Wht Fem	3,000	1.25%
1220188-03	Center City Legal Reproductions, Inc.	200,000	ALPHA OFFICE SUPPLIE	Af Amer Mal	2,500	1.25%	Target Office Products, Inc.	Wht Fem	2,500	1.25%
1220351-03	C. Lane Consulting	30,000								
1220386-02	SCOTLANDYARD SECURITY SVC	80,000	SCOTLANDYARD SECURITY SVC	Af Amer Mal	80,000	100.00%				
1220461-02	Schnader, Harrison, Segal, Lewis, LLP	30,000					Marilyn Cutler, Esquire	Wht Fem	30,000	100.00%
1220564-02	Kaufman Coren & Ress PC	30,000								
1320311-01	Ballard Spahr LLP	975,000					Law Offices of Denise Joy Smyler	Af Amer Fem	97,500	10.00%
1320311-01	Ballard Spahr LLP	0					Shannon Farmer, Esquire	Wht Fem	877,500	90.00%
1320311-02	Ballard Spahr LLP	1,200,000	Ahmad & Zaffarese & Smyler, LLC	Af Amer Mal	120,000	10.00%				
1320428-01	Ballard Spahr LLP	260,000	ANDRE C DASENT P C	Af Amer Mal	26,000	10.00%	Law Offices of Denise Joy Smyler	Af Amer Fem	26,000	10.00%
1320487-01	Eckert Seamans Cherin & Mellott, LLC	175,000	ANDRE C DASENT P C	Af Amer Mal	17,500	10.00%				
1320488-01	Manko Gold Katcher Fox LLP	25,000								
1320489-01	Hangley Aronchick Segal & Pudlin	25,000								
1320523-01	Duane Morris LLP	25,000	JOHN NIXON	Af Amer Mal	25,000	100.00%				
1320563-01	Sharon Suleta, Esquire, LEED AP	75,000					Sharon Suleta, Esquire, LEED AP	Wht Fem	75,000	100.00%
1320564-01	Law Offices of Darin J. Steinberg	75,000								
1320606-01	A-1 Appraisers, LLC	250,000								
1320677-01	B&R Services for Professionals, Inc.	40,000								
1320693-01	Aon Consulting	200,000	BENEFITS PLUS CONSUL	Hisp Amer Fem	1,000	0.50%				
1320747-01	Fineman Krekstein & Harris, P.C.	75,000								
1320804-01	Kutak Rock LLP	50,000								
	LAW DEPARTMENT	6,707,791			931,250	13.88%			1,352,750	20.17%
LIBRARY, FREE										
1420002	Verizon	1,037,916								

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1420134	Osiris Group, Inc	75,000					Osiris Group, Inc	Asia Fem	75,000	100.00%
1120394-04	Personal Security Services, LLC	4,938	Personal Security Services, LLC	Af Amer Mal	4,938	100.00%				
1120394-05	Personal Security Services, LLC	89,520	Personal Security Services, LLC	Af Amer Mal	89,520	100.00%				
1320107-01	Unique Management Services, Inc	125,000								
1320425-01	PeopleShare	300,000								
1320425-02	PeopleShare	38,581								
	LIBRARY, FREE	1,670,955			94,458	5.65%			75,000	0.00%
	LESS FEW OR NO	1,037,916								
	LESS FEW OR NO TOTAL ADJUSTED FOR FEW OR NO	633,039			94,458	14.92%			75,000	11.85%
LICENSES & INSPECTION, DEPARTMENT OF										
1120435-06	Batta Environmental Associates, Inc.	75,000	Batta Environmental Associates, Inc.	Asia Mal	75,000	100.00%				
1120415-05	Synertech Incorporated	75,000								
1120414-05	USA Environmental Management	75,000								
1120548-03	Building & Fire Code Acadamey	57,000								
1120412-05	WESTCHESTER ENVIRONMENTAL, LLC	75,000	Westchester Environmental	Asia Mal	75,000	100.00%				
	LICENSES & INSPECTION, DEPARTMENT OF	357,000			150,000	42.02%			0	0.00%
MANAGING DIRECTOR'S OFFICE										
1420481	Bowman & Partners, LLP	25,000	Bowman & Partners, LLP	Af Amer Mal	25,000	100.00%				
1420526	Front Row Marketing Services, LP	1								
1420530	WFGD Studio, LLC	34,000								
1420556	WFGD Studio, LLC	32,000								
1120378-04	PPL EnergyPlus, LLC	51,700,000								
1220250-03	Practical Energy Solutions, Inc.	250,000	David Chou and Associates, Inc.	Asia Mal	12,500	5.00%	E&M Engineering, Inc.	Wht Fem	42,500	17.00%
	MANAGING DIRECTOR'S OFFICE	52,041,001			37,500	0.07%			42,500	0.08%
	LESS FEW OR NO	51,700,000								
	MANAGING DIRECTOR'S OFFICE TOTAL ADJUSTED FOR FEW OR NO	341,001			37,500	11.00%			42,500	12.46%
MAYOR'S OFFICE										
1420123	Blais & Associates, Inc.	25,000								
1420240	Loeper & Associates	66,000								
1420241	Gray Global Strategies, Inc.	100,000	Gray Global Strategies, Inc.	Af Amer Mal	100,000	100.00%				
1420242	Holland & Knight LLP	100,000								
1420260	Borski Associates	100,000								
1420263	The Kinser Group, Inc.	120,000					The Kinser Group, Inc.	Wht Fem	120,000	100.00%
1420271	Fairmount Ventures, Inc.	25,000								
1420274	Language Line Services, Inc	100,000								
1420279	Rosales Communications	20,000	Rosales Communications	Hisp Amer Mal	20,000	100.00%				
1420294	Language Services Associates	250,000	Language Services Associates	Hisp Amer Fem	250,000	100.00%				
1420296	Geneva Worldwide, Inc.	50,000					Language Services Consultants, Inc.	Wht Fem	5,000	10.00%
1320438-01	Ceisler Media & Issue Advocacy, LLC	43,505								
1320439-01	Kleinbard Bell & Brecker LLP	110,000								
	MAYOR'S OFFICE	1,109,505			370,000	33.35%			125,000	11.27%

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Contract #	Vendor Name	Contract Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
	MAYOR'S OFFICE OF COMMUNITY EMPOWERMENT AND OPPORTUNITY									
1420249	Sage Communications Partners	50,000					Sage Communications Partners	Wht Fem	50,000	100.00%
	MAYOR'S OFFICE OF COMMUNITY EMPOWERMENT AND OPPORTUNITY	50,000			0	0.00%			50,000	100.00%
	OFFICE OF HOUSING & COMMUNITY DEVELOPMENT (OHCD)									
1420244	Heffler, Radetich & Saitta LLP	45,000								
1420374	Stephen Metraux	17,000								
1120117-03	Tiger Productions	70,000					Tiger Productions	Wht Fem	70,000	100.00%
1320596-01	Carolyn R. Brown*	6,538					Carolyn R. Brown	Wht Fem	6,538	100.00%
1320670-01	Osvaldo Aviles	10,000								
1420244-01	Heffler, Radetich & Saitta LLP	4,000								
	OFFICE OF HOUSING & COMMUNITY DEVELOPMENT (OHCD)	152,538			0	0.00%			76,538	50.18%
	OFFICE OF INNOVATION & TECHNOLOGY									
1320696	Acclaim Systems	150,689	Acclaim Systems	Asia Mal	150,689	100.00%				
0920388-05	Acumen Group Incorporated	300,000								
1420301	Advanced Technology Solutions Inc. d/b/a geographIT	80,000	Advanced Technology Solutions Inc. d/b/a geographIT	Asia Mal	80,000	100.00%				
1120618-03	AskReply Inc. dba B2Gnow	43,000	Adept Consulting Svcs., Inc.	Asia Mal	4,902	11.40%	QWIC	Wht Fem	4,902	11.40%
1420298	AssetWorks Inc	718,385	Stellar Services, Inc.	Asia Mal	80,000	11.14%				
1320143-01	Azavea, Inc	1,201,235	Steven Ujifusa	Asia Mal	15,600	1.30%	Science Cheerleader LLC	Wht Fem	48,000	4.00%
1320143-02	Azavea, Inc	799,939	Steven Ujifusa	Asia Mal	9,000	1.13%	Science Cheerleader LLC	Wht Fem	23,100	2.89%
1120418-03	Azavea, Inc	75,000								
1120616-03	Blue Heron Consulting	508,000								
1320732-01	CBG Communications, Inc.	119,415					Telecommunications Research Corporation	Wht Fem	7,165	6.00%
1120569-03	CDI IT Solutions	500,000								
1120569-04	CDI IT Solutions	500,000								
1420233	Celco Partnership d/b/a Verizon Wireless - EVDO Aircard Services	1,100,000								
1420233	Celco Partnership d/b/a Verizon Wireless - Mounting/Docking Installations	200,000								
1420505	Ciber Corporation	14,757,802	ENTAP, INC.	Af Amer Mal	489,000	3.31%				
1320559-01	Ciright Automation, LLC	48,900								
1120375-03	Cogsdale Holdings, Ltd	122,640								
1320681	Computronix	3,242,358	Pace Data Sytems, Inc.	Af Amer Mal	607,085	18.72%	VKG Associates	Af Amer Fem	195,000	6.01%
1320681	Computronix (Software Licenses)	876,400								
1420087	CTG Incorporated	349,463	BT Consulting	Af Amer Mal	24,462	7.00%				
1020548-05	Decisive Business Systems	65,000								
1020614-03	EIS Technologies, Inc.	18,900								
1220311-02	Electec, Incorporated	389,650								
1120221-04	Engility Corporation	629,340	Systegra, Inc.	Hisp Amer Mal	188,802	30.00%				
1320566-02	Engility Corporation	200,000	Systegra, Inc.	Hisp Amer Mal	40,000	20.00%				
1320566-01	Engility Corporation	100,005	Systegra, Inc.	Hisp Amer Mal	20,000	20.00%				
1120467-06	Equinoxys Inc	530,000	Equinoxys Inc	Asia Mal	530,000	100.00%				
1120467-05	Equinoxys Inc.	535,000	Equinoxys Inc.	Asia Mal	535,000	100.00%				

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Contract #	Vendor Name	Contract Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
1020486-05	Essential Management Solutions, LLC	241,000	PALURA Systems, LLC	Asia Mal	27,474	11.40%				
1020486-04	Essential Management Solutions, LLC	117,300	PALURA Systems, LLC	Asia Mal	26,744	22.80%				
1320598	Fairfax Imaging	1,371,072	PRWT Services	Af Amer Mal	42,000	3.06%				
1120600-04	Gartner Inc.	155,800								
1120443-03	Information Consulting Services of Delaware Valley, Inc	375,000					Peripheral Systems Inc.	Wht Fem	75,000	20.00%
1320591-01	Information Services Partner, Inc.	621,211	Pace Data Sytems, Inc.	Af Amer Mal	128,040	20.61%	Peripheral Systems Inc.	Wht Fem	70,711	11.38%
1420291	Information Services Partner, Inc.	289,170	Pace Data Sytems, Inc.	Af Amer Mal	20,242	7.00%				
1420384	Information Services Partner, Inc.	247,542					Peripheral Systems Inc.	Wht Fem	20,742	8.38%
1020122-05	Information Services Partner, Inc.	131,000								
0920625-07	Information Services Partner, Inc.	72,417								
1120648-02	Integrated Bank Technology	175,000								
1220176-02	J & B Software	68,506								
1120572-04	Keystone Computer Associates, Inc.	500,000	Keystone Computer Associates, Inc.	Af Amer Mal	500,000	100.00%				
1120572-03	Keystone Computer Associates, Inc.	350,000	Keystone Computer Associates, Inc.	Af Amer Mal	350,000	100.00%				
0920411-03	Lexis-Nexis	12,379								
1120434-03	LockWorks LLC	309,000								
1120573-05	M F R Consultants Inc.	500,000	M F R Consultants Inc.	Af Amer Fem	500,000	100.00%				
1120573-04	M F R Consultants Inc.	250,000	M F R Consultants Inc.	Af Amer Fem	250,000	100.00%				
1220427-04	MetaSource, LLC	555,000								
1220427-03	MetaSource, LLC	125,000								
1420444	Michael Anthony Associates, Inc.	125,000								
1020385-04	Michael Anthony Associates, Inc.	131,250								
1020385-05	Michael Anthony Associates, Inc.	57,200								
1120574-05	Modis	500,000	IMPLIFY, INC.	Af Amer Mal	125,000	25.00%				
1120574-04	Modis	350,000	Implify, Inc.	Af Amer Mal	87,500	25.00%				
1120444-03	Peripheral Systems Inc.	65,000					Peripheral Systems Inc.	Wht Fem	65,000	100.00%
1220457-02	Pictometry International Corp.	115,695	Advanced Technology Solutions Inc. d/a	Asia Mal	10,297	8.90%				
1420261	Priority Dispatch Corp	447,335								
1120395-03	Prophecy Americas Inc	390,000								
1120271-03	Quality Systems International Corp. (QSI)	36,100								
1020487-05	RCC Consultants, Inc.	45,000	Arora Engineers, Inc	Asia Mal	1,395	3.10%	Duroseau Management Services, LLC	Af Amer Fem	11,025	24.50%
1020506-05	RCI Technologies, Inc	143,640					RCI Technologies, Inc	Asia Fem	143,640	100.00%
1020506-04	RCI Technologies, Inc	97,280	RCI Technologies, Inc	Asia Fem	97,280	100.00%				
1420087	SAIC (Science Applications International Corp.	333,793	Tetrus	Asia Mal	66,759	20.00%				
1120626-05	Smart Information Management Systems Inc.	500,000	Smart Information Management System	Asia Fem	500,000	100.00%				
1120626-04	Smart Information Management Systems Inc.	450,000	Smart Information Management System	Asia Fem	450,000	100.00%				
1220388-02	Software AG USA, Inc.	448,026								
1320761	Spider Networks	204,000								
1320761-01	Spider Networks Inc	210,000								
1120614-03	Starpont Solutions LLC	400,000								
1120406-03	SunGard Availability Services LP	45,252								
1420393	Unisys Corporation	2,592,719	TreCom Systems Group, Inc.	Af Amer Mal	114,000	4.40%	EKUBER VENTURES INC	Asia Fem	173,000	6.67%
1420393	Unisys Corporation	531,057								
1420087	Unitary (Unfunded)	1,316,744								
1120449-03	Xerox Corporation	25,000								
	OFFICE OF INNOVATION & TECHNOLOGY	44,287,609			6,071,271	13.71%			837,285	1.89%

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Contract #	Vendor Name	Contract Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
	LESS FEW OR NO	10,552,566								
	OFFICE OF INNOVATION & TECHNOLOGY	33,735,043			6,071,271	18.00%			837,285	2.48%
OFFICE OF THE INSPECTOR GENERAL										
1120124-05	L.B.PEDROTTY & Associates	75,000								
1220206-02	Titan Investigative Alliance, LLC	10,000	Advance Detective Bureau, Inc. T/A D.O. Richardson	Af Amer Mal	1,500	15.00%				
1220207-02	Keystone Intelligence Network, Inc.	10,000								
1320764-01	H.J. Sweeney & Associates	75,000								
	OFFICE OF THE INSPECTOR GENERAL	170,000			1,500	0.88%			0	0.00%
	LESS FEW OR NO	150,000								
	OFFICE OF THE INSPECTOR GENERAL	20,000			1,500	7.50%			0	0.00%
OFFICE OF SUPPORTIVE HOUSING (OSH)										
1420045	HELP Philadelphia II Associates L.P.	142,800								
1420126	U.S. Facilities, Inc.	647,000	U.S. Facilities, Inc.	Af Amer Mal	647,000	100.00%				
1420129	Corecare Food Services Inc.	635,374								
1420228	Social Solutions Global, Inc.	659,900	Catalyst Consulting Group, Inc.	Asia Mal	50,000	7.58%				
1020382-06	Coelho Consulting	25,000	Coelho Consulting	Asia Mal	25,000	100.00%				
1120064-03	Morris Darlene	415,000	Morris Darlene	Af Amer Mal	415,000	100.00%				
1320224-02	Food Management Services, Inc dba Linton's Managed Services	565,535								
1320224-03	Food Management Services, Inc dba Linton's Managed Services	125,000								
1320534-02	Coelho Consulting	75,000	Coelho Consulting	Asia Mal	75,000	100.00%				
	OFFICE OF SUPPORTIVE HOUSING (OSH)	3,290,609			1,212,000	36.83%			0	0.00%
PARKS & RECREATION										
1320352	Gecko Graphics, Inc.	99,000					Gecko Graphics, Inc.	Wht Fem	99,000	100.00%
1420483	Whitman, Requardt and Associates, LLP	301,700					The Lighting Practice	Wht Fem	9,700	3.22%
1420483	Whitman, Requardt and Associates, LLP	0					LRSLA Studio, Inc.	Wht Fem	75,740	25.10%
1420490	Light Action, Inc.	51,010								
1420492	SIMON PUBLIC RELATIONS GROUP	30,000					SIMON PUBLIC RELATIONS GROUP	Wht Fem	30,000	100.00%
1420493	Clear Sound, Inc.	70,550								
1420496	B. I. Consulting, LLC	45,000								
1420499	First Phila Labor Services llc/DBA Event Technologies Group	50,024								
1420500	First Phila Labor Services llc/DBA Event Technologies Group	41,098								
1420501	Universal Attractions	37,500								
1420502	Shock Theory Interactive	20,250								
1420511	Platinum Productions, LLC*	70,000	Platinum Productions, LLC	Af Amer Mal	70,000	100.00%				
1420512	Platinum Productions, LLC*	27,500	Platinum Productions, LLC	Af Amer Mal	27,500	100.00%				
1420515	Universal Attractions	23,000								
1420516	Universal Attractions	50,000								
1420546	Platinum Productions, LLC*	41,000	Platinum Productions, LLC	Af Amer Mal	41,000	100.00%				

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1420590	E. Daniels Music	3,500								
1120597-03	Quality Penn Products, Inc	58,473								
1120625-03	SCOTLANDYARD SECURITY SVC	50,000	SCOTLANDYARD SECURITY SVC	Af Amer Mal	50,000	100.00%				
1320352-02	Gecko Graphics, Inc.	101,000					Gecko Graphics, Inc.	Wht Fem	101,000	100.00%
1320352-03	Gecko Graphics, Inc.	165,000					Gecko Graphics, Inc.	Wht Fem	165,000	100.00%
1320745-01	Davey Resource Group	30,620								
	PARKS & RECREATION	1,366,225			188,500	13.80%			480,440	35.17%
PENSION AND RETIREMENT, BOARD OF										
1220138-02	Cheiron, Inc.	330,000								
1220167-02	Pension Benefit Information	12,800					Pension Benefit Information	Wht Fem	12,800	100.00%
1320219-01	Weinerman Pain & Wellness, LLC	50,000								
1320560-02	CliftonLarsonAllen LLP	70,000								
	PENSION AND RETIREMENT, BOARD OF	462,800			0	0.00%			12,800	2.77%
PERSONNEL										
1120593-02	Fire & Police Selection, Inc.	83,500								
	PERSONNEL	83,500			0	0.00%			0	0.00%
POLICE										
1420243	NEC Corporation of America	1,150,660	UAO Enterprises	Af Amer Mal	115,066	10.00%				
1420337	Emelle Me, LLC	94,475	Prestige Concepts, LLC	Af Amer Fem	4,724	5.00%				
1420337	Emelle Me, LLC	0	Emelle Me, LLC	Af Amer Mal	89,751	95.00%				
1420456	The Bode Technology Group, Inc	479,000	Environmental Management Services, Inc.	Af Amer Fem	3,600	0.75%				
1420457	Strand Diagnostics, LLC	160,000					Target Office Products	Wht Fem	2,190	1.37%
1120128-03	Drugscan, Inc.	670,000								
1120509-04	James J Hall Horseshoeing	34,000								
1120525-03	Keystone Intelligence Network, Inc.	108,000								
1220140-02	Omega Laboratories	42,700								
1220395-02	LeadsOnline LLC.	75,000								
1320268-01	Michael J Fitzgerald	72,000								
1320683-01	Alutiq International Solutions, LLC	44,329								
	POLICE	2,930,164			213,141	7.27%			2,190	0.07%
	LESS FEW OR NO	712,700								
	POLICE	2,217,464			213,141	9.61%			2,190	0.00%
PRISONS										
1420101	Aramark Correctional Services, LLC.	13,700,000	Guy Brown Products, LLC	Hisp Amer Fem	13,700	0.10%	MIK Industries Inc.	Asia Fem	493,200	3.60%
1420101	Aramark Correctional Services, LLC.	0	MIL RAY FOOD CO	Af Amer Fem	2,452,300	17.90%	South Jersey Paper Products, Inc.	Wht Fem	398,670	2.91%
1420152	Liberty Management Services, Inc.	1,998,375								
1020606-04	U.S. Facilities, Inc.	512,266	U.S. Facilities, Inc.	Af Amer Mal	512,266	100.00%				
1020606-05	U.S. Facilities, Inc.	2,630,785	U.S. Facilities, Inc.	Af Amer Mal	2,630,785	100.00%				
1120372-03	Community Education Centers	9,052,000								
1220246-02	Matthew Bender Co., Inc.	78,840								
1320144-01	Liberty Management Services, Inc.	3,153,600								
1320545-01	MHM Correctional Services, Inc.	101,000								

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Contract #	Vendor Name	Contract Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
1320545-02	MHM Correctional Services, Inc.	11,935,072	CrownHill Enterprises, Inc.	Af Amer Fem	97,000	0.81%				
1320549-01	Corizon Health Inc	44,833,525	Apparel, Print and Promotionals, Inc.	Af Amer Mal	85,627	0.19%	Correct Rx Pharmacy Services, Inc.	Wht Fem	10,116,860	22.57%
1320549-01	Corizon Health Inc	0	GLOBAL DIAGNOSTIC SERVICES, IN	Af Amer Mal	52,015	0.12%	Etris Associates, Inc.	Wht Fem	33,937	0.08%
1320549-01	Corizon Health Inc	0	Correctional Dental Association	Af Amer Mal	2,412,180	5.38%	Alpha Medical Group, Ltd.	Wht Fem	191,840	0.43%
	PRISONS	87,995,463			8,255,873	9.38%			11,234,507	12.77%
	LESS ADJUSTMENT for CORIZON CONTRACT PERSONNEL COST	24,512,655								
	LESS FEW OR NO	14,203,975								
	PRISONS	49,278,832			8,255,873	16.75%			11,234,507	22.80%
	PROPERTY ASSESSMENT, OFFICE OF									
1320153-01	Linebarger Goggan Blair & Sampson, LLP	500,000					Sharon Humble, Esquire	Wht Fem	500,000	100.00%
1320153-02	Linebarger Goggan Blair & Sampson, LLP	100,000					Sharon Humble, Esquire	Wht Fem	100,000	100.00%
1320154-02	Vanguard Direct Inc.	242,190								
1320154-03	Vanguard Direct Inc.	37,304								
1320243-01	Camins Associates	60,000								
	PROPERTY ASSESSMENT, OFFICE OF	939,494			0	0.00%			600,000	63.86%
	PROPERTY, DEPARTMENT OF PUBLIC									
1420210	Atkin Olshin Schade Architects	194,290	The Blackhawk Group Inc.	Af Amer Mal	32,000	16.47%	HUNT ENGINEERING CO	Wht Fem	57,735	29.72%
1420210	Atkin Olshin Schade Architects	0					Viridian Landscape Studio LLC	Wht Fem	36,735	18.91%
1420328	U.S. Facilities, Inc.	10,404,290	U.S. Facilities, Inc.	Af Amer Mal	5,006,043	48.12%	Team Clean, Inc.	Af Amer Fem	2,944,305	28.30%
1420328	U.S. Facilities, Inc.	0	SCOTLANDYARD SECURITY SVC	Af Amer Mal	2,434,323	23.40%				
1420328	U.S. Facilities, Inc.	0	NATURAL PEST CONTROL CO	Af Amer Mal	19,620	0.19%				
1420491	The Ballinger Company	11,915,000	CSA Central, Inc.	Hisp Amer Mal	1,083,560	9.09%	National Reprographics, Inc.	Wht Fem	358,983	3.01%
1420491	The Ballinger Company	0	UCI Architects, Inc.	Asia Fem	1,054,237	8.85%	LRSLA Studio, Inc.	Wht Fem	147,900	1.24%
1420491	The Ballinger Company	0	Shen Milsom & Wilke LLC	Asia Mal	216,700	1.82%	HEALTH EDUC. & RESEARCH	Wht Fem	778,800	6.54%
1420491	The Ballinger Company	0					The Lighting Practice	Wht Fem	236,790	1.99%
1420536	STV Construction, Inc	6,420,848	Portfolio Associates, Inc.	Af Amer Fem	257,206	4.01%	Envision Consultants, LTD.	Wht Fem	76,485	1.19%
1420536	STV Construction, Inc	0					Bittenbender Construction Company, LP.	Wht Fem	1,144,614	17.83%
1420552	Gilmore & Associates, Inc.	200,000								
1420557	The RBA Group	200,000								
1420558	Viridian Landscape Studio LLC	200,000					Viridian Landscape Studio LLC	Wht Fem	200,000	100.00%
0620388-04	Dome-Tech Inc	14,600								
1020198-12	U.S. Facilities, Inc.	3,497,160	U.S. Facilities, Inc.	Af Amer Mal	2,072,518	59.26%	Team Clean, Inc.	Af Amer Fem	867,570	24.81%
1020198-12	U.S. Facilities, Inc.	0	SCOTLANDYARD SECURITY SVC	Af Amer Mal	552,767	15.81%				
1020198-12	U.S. Facilities, Inc.	0	NATURAL PEST CONTROL CO	Af Amer Mal	4,306	0.12%				
1020383-03	LRSLA Studio, Inc.	306,315					LRSLA Studio, Inc.	Wht Fem	276,365	90.22%
1020383-03	LRSLA Studio, Inc.	0					Zimmerman Studio LLC	Wht Fem	29,950	9.78%
1020417-04	Jacobs Wyper Architects	85,997	Arora Engineers, Inc	Asia Mal	7,062	8.21%				
1120185-06	B T Environmental Health & Safety Consulting	100,000					B T Environmental Health & Safety Consulting	Wht Fem	100,000	100.00%
1120403-01	Arora Engineers, Inc	49,805	Arora Engineers, Inc	Asia Mal	49,805	100.00%				
1120446-02	Bolender Architects	14,450					Bolender Architects	Wht Fem	14,450	100.00%
1120512-02	Entech Engineering, Inc.	9,052								
1220346-01	Agnelo Gomes Assoc.	34,900	Agnelo Gomes Assoc.	Asia Mal	34,900	100.00%				

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1220381-01	Gillan and Hartmann, Inc.	27,450					HUNT ENGINEERING CO	Wht Fem	3,900	14.21%
1220501-02	Klein and Hoffman, Inc.	31,532								
1220530-02	Schiller & Hersh	15,104					CICADA Architecture/Planning	Wht Fem	5,015	33.20%
1220556-01	Professional Systems Engineering, LLC	45,283								
1320420-01	Arora Engineers, Inc	300,000	Arora Engineers, Inc	Asia Mal	300,000	100.00%				
1320618-01	U.S. Facilities, Inc.	1,538,068	U.S. Facilities, Inc.	Af Amer Mal	1,538,068	100.00%				
1420328-01	U.S. Facilities, Inc.	750,000	U.S. Facilities, Inc.	Af Amer Mal	750,000	100.00%				
	PROPERTY, DEPARTMENT OF PUBLIC	36,354,143			15,413,114	42.40%			7,279,596	20.02%
RECORDS										
1420001	Ewing Consulting, Inc.	199,700					Ewing Consulting, Inc.	Wht Fem	199,700	100.00%
1420004	Information Services Partner, Inc.	42,000								
1420005	Azavea, Inc	30,000								
1420005-01	Azavea, Inc	20,000								
1420006	Vanguard Direct Inc.	2,000								
1120575-03	Azavea, Inc	30,000								
1120182-05	VIR Archival and Preservation Services	84,000								
1120182-06	VIR Archival and Preservation Services	14,700								
1320182-03	Information Services Partner, Inc.	48,500								
1320182-04	Information Services Partner, Inc.	30,000								
1320183-02	Tyler Technologies	1,100,000	LRW Solutions Group, Inc.	Af Amer Mal	230,067	20.92%				
1320183-03	Tyler Technologies	445,000								
1320579-01	LRW Solutions Group, Inc.	50,000	LRW Solutions Group, Inc.	Af Amer Mal	50,000	100.00%				
1420001-01	Ewing Consulting, Inc.	20,000					Ewing Consulting, Inc.	Wht Fem	20,000	100.00%
1420005-01	Azavea, Inc	20,000								
	RECORDS	2,135,900			280,067	13.11%			219,700	10.29%
REVENUE										
1420021	Progressive Financial Services, Inc.	160,000					LetterLogic, Inc.	Wht Fem	24,000	15.00%
1420021	Progressive Financial Services, Inc.	0					Hatteras Inc.	Wht Fem	3,200	2.00%
1420070	Peripheral Systems Inc.	145,000					Peripheral Systems Inc.	Wht Fem	145,000	100.00%
1420238	LTS Acquisition Co., LLC	140,000								
1420256	Sherman Toppin Law Firm LLC	1								
1420265	AllianceOne Receivables Management, Inc.	1,000,000	PRWT Services Inc.	Af Amer Mal	200,000	20.00%				
1420266	Penn Credit	1,000,000	Torres Credit Services, Inc.	Hispanic Amer Mal	150,000	15.00%	Law Offices of Denise Joy Smyler	Af Amer Fem	50,000	5.00%
1420267	Progressive Financial Services, Inc.	1,500,000					LetterLogic, Inc.	Wht Fem	225,000	15.00%
1420267	Progressive Financial Services, Inc.	0					Hatteras Inc.	Wht Fem	30,000	2.00%
1420268	Revenue Collection Bureau, Inc.	4,400,000	Revenue Collection Bureau, Inc.	Hispanic Amer Mal	4,224,000	96.00%				
1420268	Revenue Collection Bureau, Inc.	0	Kinnamon Group, The d/b/a Kinnamon	Af Amer Fem	66,000	1.50%				
1420268	Revenue Collection Bureau, Inc.	0	Acevedo & Associates	Hispanic Amer Mal	110,000	2.50%				
1420284	AthenianRazak LLC	1					AthenianRazak LLC	Wht Fem	1	100.00%
1420509	The Nyman Group	105,000								
0920842-08	Revenue Collection Bureau, Inc.	750,000	Revenue Collection Bureau, Inc.	Hispanic Amer Mal	750,000	100.00%				
0920842-09	Revenue Collection Bureau, Inc.	1,500,000	Revenue Collection Bureau, Inc.	Hispanic Amer Mal	1,500,000	100.00%				
0920857-06	MuniServices LLC	500,000								
1120356-03	The Tyler Firm, LLC	115,000	ALPHA OFFICE SUPPLIE	Af Amer Mal	11,500	10.00%	The Tyler Firm, LLC	Af Amer Fem	103,500	90.00%

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Contract #	Vendor Name	Contract Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
1220525-02	Boles, Smyth Associates, Inc.	1,500,000	Drive Engineering Corp	Hispanic Male	375,000	25.00%				
1320315-03	LevLane Advertising, Inc.	2,690,000	Community Marketing Concepts, Inc.	African American Female	269,000	10.00%	Innovative Inc. d/b/a Innovative Resource Group	White Female	269,000	10.00%
1320435-01	Dawood Engineering, Inc.	1,500,000	Dawood Engineering, Inc.	Asian Male	1,200,000	80.00%	HUNT ENGINEERING CO	White Female	225,000	15.00%
1320435-01	Dawood Engineering, Inc.	0					UCI Architects, Inc.	Asian Female	75,000	5.00%
1320436-01	Johnson, Mirmiran & Thompson	1,500,000	KS Engineers, P.C.	Asian Male	120,000	8.00%	KMJ Consulting, Inc.	White Female	375,000	25.00%
1320436-01	Johnson, Mirmiran & Thompson	0	Kelly/Maiello, Inc.	African American Male	30,000	2.00%				
1320628-01	Clean Harbors Environmental Services, Inc.	200,000					ARF Rental Services, Inc.	White Female	4,000	2.00%
	STREETS	17,064,123			3,165,518	18.55%			1,608,750	9.43%
TREASURER, CITY										
1220136	Dilworth Paxon LLP	40,000								
1220137	Gonzalez Saggio & Harlan llp	56,088	Gonzalez Saggio & Harlan llp	African American Male	56,088	100.00%				
1220137	Gonzalez Saggio & Harlan llp	45,000	Gonzalez Saggio & Harlan llp	African American Male	45,000	100.00%				
1220174	Public Financial Management	75,768								
1220475	Phoenix Capital Partners, LLP	30,000	Phoenix Capital Partners, LLP	African American Male	30,000	100.00%				
1320337	Public Financial Management	95,000								
1320337	Public Financial Management	65,000								
1320337	Public Financial Management	60,000								
1320338	Acacia Financial Group	65,000					Acacia Financial Group	White Female	65,000	100.00%
1320338	Acacia Financial Group	30,000					Acacia Financial Group	White Female	30,000	100.00%
1320338	Acacia Financial Group	25,000					Acacia Financial Group	White Female	25,000	100.00%
1320645	Greenberg Traurig, LLP	80,000								
1320646	Blank Rome LLP	140,114								
1320648	Andre C Dasent PC	30,000	Andre C Dasent PC	African American Male	30,000	100.00%				
1020444-03	Public Financial Management	55,000								
1020445-03	Phoenix Capital Partners, LLP	15,000	Phoenix Capital Partners, LLP	African American Male	15,000	100.00%				
1120292-03	Cozen O'connor	235,000								
1120292-03	Cozen O'connor	110,000								
1120293-01	Ann Lebowitz	46,428					Ann Lebowitz	White Female	46,428	100.00%
1120293-01	Ann Lebowitz	41,000					Ann Lebowitz	White Female	41,000	100.00%
1120384-03	ECONSULT CORPORATION	41,000					M F R Consultants Inc.	African American Female	20,500	50.00%
1220174-03	Public Financial Management Inc	150,000								
1320366-01	PFM Asset Management, LLC	77,000								
1320595-01	SS&C Technologies, Inc.	35,500								
1320627-01	Swap Financial Group, LLC	60,000								
1320647-01	Ballard Spahr LLP	30,000								
1320649-01	Ahmad & Zaffarese & Smyler, LLC	10,000	Ahmad & Zaffarese & Smyler, LLC	African American Male	10,000	100.00%				
	TREASURER, CITY	1,742,898			186,088	10.68%			227,928	13.08%
WATER DEPARTMENT										
1420026	CH2M Hill Incorporated	65,000					SIMON PUBLIC RELATIONS GROUP	White Female	7,800	12.00%
1420077	Ellen Freedman Schultz	75,000					Ellen Freedman Schultz	White Female	75,000	100.00%
1420086	CDM Smith, Inc.	8,095,000	TRANS-PACIFIC ENGINEERING	Native Hawaiian/Pacific Island Male	1,052,350	13.00%	Sage Services LLC	White Female	80,950	1.00%
1420086	CDM Smith, Inc.	0	Advanced Technology Solutions Inc. d/b/a	Asian Male	161,900	2.00%	CH Planning, Inc	African American Female	323,800	4.00%
1420086	CDM Smith, Inc.	0	Sci-Tek Consultants, Inc.	African American Male	1,214,250	15.00%				
1420137	HABITHEQUE, INC.	300,000					Gecko Graphics	White Female	105,000	35.00%

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Contract #	Vendor Name	Contract Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
1420199	Universal Technical Resource Services, Inc.	250,000	Executive Personnel Services Inc.	Af Amer Mal	37,500	15.00%	NTCom International, Inc.	Asia Fem	25,000	10.00%
1420203	CorTrol Services, Ltd.	750,000								
1420204	Corpro Companies, Inc.	750,000	Arora Engineers, Inc	Asia Mal	75,000	10.00%	NTCom International, Inc.	Asia Fem	75,000	10.00%
1420214	EConsult Solutions, Inc	200,000								
1420220	Charles E. Day and Associates, LLC	209,600	Charles E. Day and Associates, LLC	Af Amer Mal	209,600	100.00%				
1420227	Lancaster Laboratories, Inc.	200,000								
1420363	SCHUMAKER AND COMPANY. INC.	355,200					SCHUMAKER AND COMPANY. INC.	Wht Fem	355,200	100.00%
1420385	AKRF, Inc.	1,200,000	Rodriguez Consulting, LLC	Hispanic Amer Mal	36,000	3.00%	Meliara Environmental Design, LLC	Wht Fem	108,000	9.00%
1420385	AKRF, Inc.	0	Tactile Design Group, LLC	Af Amer Mal	108,000	9.00%	NTM Engineering, Inc.	Asia Fem	72,000	6.00%
1420460	Raftelis Financial Consultants, Inc.	699,920	Charles E. Day and Associates, LLC	Af Amer Mal	114,700	16.39%	Miitek, Inc.	Wht Fem	50,550	7.22%
1420460	Raftelis Financial Consultants, Inc.	0	S O A, LLC	Af Amer Mal	56,040	8.01%				
0920596-05	CH2M Hill Incorporated	795,000	R2T, Inc.	Af Amer Fem	103,350	13.00%	HUNT ENGINEERING CO	Wht Fem	55,650	7.00%
1020340-04	Human Management Services, Inc. (HMS, Inc.)	15,390								
1120112-05	CH2M Hill Engineers, Inc.	200,000	R2T, Inc.	Af Amer Fem	40,000	20.00%				
1120162-04	Duffield Associates, Inc.	1,340,629	Rodriguez Consulting, LLC	Hispanic Amer Mal	268,126	20.00%	CGC Consulting, LLC dba CG Consulting, LLC	Wht Fem	201,094	15.00%
1120167-03	CorTrol Services, Ltd.	359,000	CorTrol Services, Ltd.	Af Amer Mal	359,000	100.00%				
1120167-04	CorTrol Services, Ltd.	85,095	CorTrol Services, Ltd.	Af Amer Mal	85,095	100.00%				
1120168-03	Corpro Companies, Inc.	55,800	Arora Engineers, Inc	Asia Mal	5,580	10.00%				
1120223-03	NTM Engineering, Inc.	75,000					NTM Engineering, Inc.	Asia Fem	75,000	100.00%
1120225-03	Blake & Barancik Design Group Inc.	100,000					Blake & Barancik Design Group Inc.	Wht Fem	100,000	100.00%
1120252-04	Tetra Tech, Inc.	460,000	Distinct Destinations Travel /Agency	Af Amer Fem	3,450	0.75%	R2T, Inc.	Af Amer Fem	85,100	18.50%
1120252-04	Tetra Tech, Inc.	0	Au Re Voir Travel Corporation	Af Amer Fem	3,450	0.75%				
1120294-03	Dottie F. Baumgarten	55,000					Dottie F. Baumgarten	Wht Fem	55,000	100.00%
1120508-03	AMEC Environment & Infrastructure, Inc.	300,000					SIMON PUBLIC RELATIONS GROUP	Wht Fem	13,650	4.55%
1120561-03	Thompson Mark B Associates	225,000	Burriss Engineers, Inc	Af Amer Mal	8,100	3.60%	Ann Rothmann Structural Engineering, LLC	Wht Fem	13,500	6.00%
1120561-03	Thompson Mark B Associates	0	CSA Central, Inc.	Hispanic Amer Mal	4,500	2.00%	SMP Architects, Ltd	Wht Fem	32,175	14.30%
1120561-03	Thompson Mark B Associates	0					Metropolitan Acoustics, LLC	Wht Fem	2,475	1.10%
1120561-03	Thompson Mark B Associates	0					Meliara Environmental Design, LLC	Wht Fem	4,500	2.00%
1220052-04	Black & Veatch Corporation	627,745	Lamin Darboe	Af Amer Mal	52,500	8.36%	SIMON PUBLIC RELATIONS GROUP	Wht Fem	20,500	3.27%
1220052-04	Black & Veatch Corporation	0					Garvey Resources, Inc.	Wht Fem	20,000	3.19%
1220052-05	Black & Veatch Corporation	66,920	Lamin Darboe	Af Amer Mal	5,595	8.36%	SIMON PUBLIC RELATIONS GROUP	Wht Fem	2,188	3.27%
1220052-05	Black & Veatch Corporation	0					Garvey Resources, Inc.	Wht Fem	2,135	3.19%
1220054-03	AMERICAN GEOTECH INC	75,000	AMERICAN GEOTECH INC	Asia Mal	75,000	100.00%				
1220075-03	Waypoint Enterprises, Inc., t/a Lippincott Jacobs Consulting	75,000	US INTERNATIONAL SERVICES, LTD	Asia Mal	3,750	5.00%	Rahbari Geotechnical Engineering, LLC	Wht Fem	6,000	8.00%
1220075-03	Waypoint Enterprises, Inc., t/a Lippincott Jacobs Consulting	0					HUNT ENGINEERING CO	Wht Fem	5,250	7.00%
1220119-02	ANDRE C DASENT P C	112,500	ANDRE C DASENT P C	Af Amer Mal	112,500	100.00%				
1220186-02	Weston Solutions, Inc	30,000								
1220197-02	Karen Friedman Enterprises	50,000					Karen Friedman Enterprises	Wht Fem	50,000	100.00%
1220214-02	CSL Services, Inc.	1,500,000	Sci-Tek Consultants, Inc.	Af Amer Mal	150,000	10.00%	TFE Resources, Ltd.	Wht Fem	150,000	10.00%
1220240-02	AKRF, Inc.	750,000	Rodriguez Consulting, LLC	Hispanic Amer Mal	75,000	10.00%	NTM Engineering, Inc.	Wht Fem	75,000	10.00%
1220240-02	AKRF, Inc.	0	AMERICAN GEOTECH INC	Asia Fem	37,500	5.00%				
1220241-02	Dewberry Engineers, Inc.	250,000	Rodriguez Consulting, LLC	Hispanic Amer Mal	37,500	15.00%	HUNT ENGINEERING CO	Wht Fem	25,000	10.00%
1220242-02	GTS Technologies, Inc.	250,000	Synterra Ltd	Af Amer Mal	12,500	5.00%	NTM Engineering, Inc.	Wht Fem	37,500	15.00%
1220242-02	GTS Technologies, Inc.	0	KS Engineers, P.C.	Asia Mal	25,000	10.00%				

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1220243-02	Johnson, Mirmiran & Thompson	250,000	Malick & Scherer, P.C.	Asia Mal	17,500	7.00%	The Bioengineering Group, Inc.	Wht Fem	25,000	10.00%
1220243-02	Johnson, Mirmiran & Thompson	0					Portfolio Associates, Inc.	Af Amer Fem	2,500	1.00%
1220244-02	Skelly & Loy	1,000,000	Rodriguez Consulting, LLC	Hisp Amer Mal	90,000	9.00%	HUNT ENGINEERING CO	Wht Fem	100,000	10.00%
1220244-02	Skelly & Loy	0	HAKS Engineers, Architects and Land	Asia Mal	40,000	4.00%	AMERICAN GEOTECH INC	Asia Fem	20,000	2.00%
1220249-02	Biohabitats, Inc.	750,000	Rodriguez Consulting, LLC	Hisp Amer Mal	56,250	7.50%	HUNT ENGINEERING CO	Wht Fem	75,000	10.00%
1220249-02	Biohabitats, Inc.	0	Prime Engineering, Inc.	Asia Mal	56,250	7.50%				
1220256-02	Burns Engineering, Inc.	500,000	T.J. Grace Enterprise	Asia Mal	25,000	5.00%	Susquehanna Civil, Inc.	Wht Fem	20,000	4.00%
1220256-02	Burns Engineering, Inc.	0	Mark Ulrick Engineers, Inc.	Af Amer Mal	20,000	4.00%	Converse Winkler Architecture	Wht Fem	50,000	10.00%
1220256-02	Burns Engineering, Inc.	0	Batta Environmental Associates, Inc.	Asia Mal	25,000	5.00%				
1220257-02	CSA Central, Inc.	500,000	CSA Central, Inc.	Hisp Amer Mal	450,000	90.00%	E&M Engineering, Inc.	Wht Fem	50,000	10.00%
1220259-02	Pennoni Associates Inc.	1,200,000	Rodriguez Consulting, LLC	Hisp Amer Mal	90,000	7.50%	LRSLA Studio, Inc.	Wht Fem	60,000	5.00%
1220259-02	Pennoni Associates Inc.	0	CHILTON ENGINEERING INC	Asia Mal	90,000	7.50%	HUNT ENGINEERING CO	Wht Fem	60,000	5.00%
1220260-02	Hatch Mott MacDonald I & E LLC	1,200,000	Rodriguez Consulting, LLC	Hisp Amer Mal	96,000	8.00%	HUNT ENGINEERING CO	Wht Fem	96,000	8.00%
1220260-02	Hatch Mott MacDonald I & E LLC	0	Arora Engineers, Inc	Asia Mal	12,000	1.00%	Chiru Consulting LLC	Asia Fem	72,000	6.00%
1220260-02	Hatch Mott MacDonald I & E LLC	0					CGC Consulting, LLC dba CG Consulting, LLC	Wht Fem	24,000	2.00%
1220261-02	D&B/Guarino Engineers, LLC	900,000	Rodriguez Consulting, LLC	Hisp Amer Mal	135,000	15.00%	Chiru Consulting LLC	Asia Fem	90,000	10.00%
1220262-02	HUNT ENGINEERING CO	600,000	American Engineers Group, LLC	Asia Mal	30,000	5.00%	R2T, Inc.	Af Amer Fem	60,000	10.00%
1220262-02	HUNT ENGINEERING CO	0					HUNT ENGINEERING CO	Wht Fem	510,000	85.00%
1220263-02	Stantec	900,000	Rodriguez Consulting, LLC	Hisp Amer Mal	67,500	7.50%	MATRIX ENVIRONMENTAL	Wht Fem	45,000	5.00%
1220263-02	Stantec	0	NTCom International, Inc.	Nati Haw/Paci Isl Fem	45,000	5.00%				
1220263-02	Stantec	0	GTS Consultants, Inc.	Hisp Amer Mal	67,500	7.50%				
1220264-02	KS Engineers, P.C.	600,000	KS Engineers, P.C.	Asia Mal	540,000	90.00%	ACT Engineers, Inc.	Wht Fem	60,000	10.00%
1220265-02	Remington & Vernick Engineers	500,000	Fusion Engineering, PC	Af Amer Mal	75,000	15.00%	HUNT ENGINEERING CO	Wht Fem	50,000	10.00%
1220266-02	T&M Associates	500,000	Chiru Consulting LLC	Asia Fem	75,000	15.00%	ACT Engineers, Inc.	Wht Fem	50,000	10.00%
1220267-02	Jacobs Engineering Group Inc.	500,000	Rodriguez Consulting, LLC	Hisp Amer Mal	50,000	10.00%	Rahbari Geotechnical Engineering, LLC	Wht Fem	100,000	20.00%
1220268-02	MWH Americas Inc	500,000	Kelly/Maiello, Inc.	Af Amer Mal	25,000	5.00%	HUNT ENGINEERING CO	Wht Fem	50,000	10.00%
1220268-02	MWH Americas Inc	0	CSA Central, Inc.	Hisp Amer Mal	50,000	10.00%				
1220269-02	CDM Smith, Inc.	500,000	Sci-Tek Consultants, Inc.	Af Amer Mal	30,000	6.00%	HUNT ENGINEERING CO	Wht Fem	50,000	10.00%
1220269-02	CDM Smith, Inc.	0	SAVIN ENGINEERS P C	Asia Mal	50,000	10.00%				
1220269-02	CDM Smith, Inc.	0	Chu & Gassman Consulting Engineers	Asia Mal	19,400	3.88%				
1220270-02	Whitman, Requardt and Associates, LLP	500,000	TRANS-PACIFIC ENGINEERING	Nati Haw/Paci Isl Mal	20,000	4.00%	HUNT ENGINEERING CO	Wht Fem	50,000	10.00%
1220270-02	Whitman, Requardt and Associates, LLP	0	Shah & Associates, Inc.	Asia Mal	50,000	10.00%	G & C Environmental Services	Af Amer Fem	10,000	2.00%
1220270-02	Whitman, Requardt and Associates, LLP	0	SAVIN ENGINEERS P C	Asia Mal	10,000	2.00%				
1220270-02	Whitman, Requardt and Associates, LLP	0	MARK HANDON DIVING SVC	Af Amer Mal	10,000	2.00%				
1220270-02	Whitman, Requardt and Associates, LLP	0	CHILTON ENGINEERING INC	Asia Mal	10,000	2.00%				
1220272-02	ATC Group Services	500,000	Genesis Environmental Technologies, I	Asia Mal	25,000	5.00%	HUNT ENGINEERING CO	Wht Fem	50,000	10.00%
1220272-02	ATC Group Services	0	ADCON CONSULTANTS INC	Af Amer Mal	25,000	5.00%				
1220273-02	Gannett Fleming Inc	500,000	CSA Central, Inc.	Hisp Amer Mal	30,000	6.00%	HUNT ENGINEERING CO	Wht Fem	50,000	10.00%
1220273-02	Gannett Fleming Inc	0	C.C. Johnson and Malhotra, P.C.	Asia Mal	45,000	9.00%				
1220274-02	CH2M Hill Engineers, Inc.	1,000,000	Shah & Associates, Inc.	Asia Mal	50,000	5.00%	R2T, Inc.	Af Amer Fem	100,000	10.00%
1220274-02	CH2M Hill Engineers, Inc.	0					HUNT ENGINEERING CO	Wht Fem	100,000	10.00%
1220275-02	Hazen and Sawyer	1,000,000	KS Engineers, P.C.	Asia Mal	50,000	5.00%				
1220275-02	Hazen and Sawyer	0	Burris Engineers, Inc	Af Amer Mal	40,000	4.00%	HUNT ENGINEERING CO	Wht Fem	80,000	8.00%
1220275-02	Hazen and Sawyer	0	Macon Pace, Inc.	Asia Mal	60,000	6.00%	AMY S GREENE ENVIRONMENTAL CONSULTANTS, INC	Wht Fem	20,000	2.00%

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1220276-02	Greeley & Hansen	500,000	Kelly/Maiello, Inc.	Af Amer Mal	25,000	5.00%	HUNT ENGINEERING CO	Wht Fem	25,000	5.00%
1220276-02	Greeley & Hansen	0	Rodriguez Consulting, LLC	Hisp Amer Mal	25,000	5.00%	E&M Engineering, Inc.	Wht Fem	25,000	5.00%
1220276-02	Greeley & Hansen	0	TRANS-PACIFIC ENGINEERING	Nati Haw/Paci Isl Mal	25,000	5.00%	J. C. Estimating, Inc. / JCE Co.	Wht Fem	15,000	3.00%
1220286-02	Maser Consulting, P.A.	1,200,000	Rodriguez Consulting, LLC	Hisp Amer Mal	84,000	7.00%	Dawn Underground Engineering, Inc.	Wht Fem	48,000	4.00%
1220286-02	Maser Consulting, P.A.	0	HAKS Engineers, PC	Asia Mal	36,000	3.00%				
1220286-02	Maser Consulting, P.A.	0	Chiru Consulting LLC	Asia Fem	72,000	6.00%				
1220286-02	Maser Consulting, P.A.	0	Adam Styles	Af Amer Mal	84,000	7.00%				
1220287-02	O'Brien & Gere Engineers Incorporated	1,200,000	HAKS Engineers, Architects and Land Surveyors, P.C.	Asia Mal	96,000	8.00%	JERSEY BORING AND DRILLING COMPANY, INC.	Wht Fem	36,000	3.00%
1220287-02	O'Brien & Gere Engineers Incorporated	0	AMERICAN GEOTECH INC	Asia Fem	12,000	1.00%	HUNT ENGINEERING CO	Wht Fem	96,000	8.00%
1220287-02	O'Brien & Gere Engineers Incorporated	0					Converse Winkler Architecture	Wht Fem	60,000	5.00%
1220333-03	Healthmark, Inc.	230,000								
1220337-02	Water Systems Optimization, Inc.	100,000	EASTERN ENGINEERING	Asia Mal	10,000	10.00%				
1220428-02	IMX Medical Management Services	70,000								
1220435-02	Pure Technologies US Inc	150,000								
1220460-02	WOODS HOLE GROUP, INC.	400,000								
1220462-02	CDA & I Architecture and Interiors, LTD	239,342	Arora Engineers, Inc	Asia Mal	47,868	20.00%	CDA & I Architecture and Interiors, LTD	Wht Fem	191,474	80.00%
1220468-02	CLOUD GEHSHAN ASSOCIATES, INC.	100,000	David Chou and Associates, Inc.	Asia Mal	4,000	4.00%				
1220474-02	AMEC Environment & Infrastructure, Inc.	250,000	KS Engineers, P.C.	Asia Mal	37,500	15.00%	Viridian Landscape Studio LLC	Wht Fem	25,000	10.00%
1220475-02	CH2M Hill Engineers, Inc.	50,000	R2T, Inc.	Af Amer Fem	5,000	10.00%	HUNT ENGINEERING CO	Wht Fem	2,500	5.00%
1220475-02	CH2M Hill Engineers, Inc.	0	Portfolio Associates, Inc.	Af Amer Fem	2,500	5.00%	Viridian Landscape Studio LLC	Wht Fem	5,000	10.00%
1220476-02	Wallace Roberts & Todd, LLC dba WRT	100,000	Rodriguez Consulting, LLC	Hisp Amer Mal	15,000	15.00%	Portfolio Associates, Inc.	Af Amer Fem	15,000	15.00%
1220476-02	Wallace Roberts & Todd, LLC dba WRT	0	Drive Engineering Corp	Hisp Amer Mal	10,000	10.00%				
1220478-02	Pennonni Associates Inc.	100,000	Synterra Ltd	Af Amer Mal	10,000	10.00%	Nitsch Engineering, Inc.	Wht Fem	30,000	30.00%
1220478-02	Pennonni Associates Inc.	0	Rodriguez Consulting, LLC	Hisp Amer Mal	5,000	5.00%				
1220576-02	inContact, Inc.	578,879								
1320083-01	Duffield Associates, Inc.	500,000	American Engineers Group, LLC	Asia Mal	50,000	10.00%	CGC Consulting, LLC dba CG Consulting, LLC	Wht Fem	50,000	10.00%
1320084-01	Hatch Mott MacDonald I & E LLC	500,000	Chiru Consulting LLC	Asia Fem	35,000	7.00%	HUNT ENGINEERING CO	Wht Fem	40,000	8.00%
1320084-01	Hatch Mott MacDonald I & E LLC	0	Rodriguez Consulting, LLC	Hisp Amer Mal	40,000	8.00%				
1320086-01	Gilmore & Associates, Inc.	500,000	CHILTON ENGINEERING INC	Asia Mal	60,000	12.00%	LRSLA Studio, Inc.	Wht Fem	60,000	12.00%
1320086-01	Gilmore & Associates, Inc.	0					KMJ Consulting, Inc.	Wht Fem	30,000	6.00%
1320087-01	Stantec	500,000	GTS Consultants, Inc.	Hisp Amer Mal	37,500	7.50%	MATRIX ENVIRONMENTAL	Wht Fem	37,500	7.50%
1320089-01	QC, Inc	40,000								
1320094-01	Wallace Roberts & Todd, LLC dba WRT	500,000	Rodriguez Consulting, LLC	Hisp Amer Mal	75,000	15.00%	Portfolio Associates, Inc.	Af Amer Fem	75,000	15.00%
1320094-01	Wallace Roberts & Todd, LLC dba WRT	0	Drive Engineering Corp	Hisp Amer Mal	50,000	10.00%				
1320095-01	LRSLA Studio, Inc.	500,000					LRSLA Studio, Inc.	Wht Fem	500,000	100.00%
1320096-01	CH2M Hill Engineers, Inc.	500,000	R2T, Inc.	Af Amer Fem	25,000	5.00%	Viridian Landscape Studio LLC	Wht Fem	75,000	15.00%
1320097-01	Hazen and Sawyer	500,000					HUNT ENGINEERING CO	Wht Fem	50,000	10.00%
1320100-01	GEL Laboratories, LLC	250,000								
1320118-01	Axys Analytical Services	35,000								
1320123-01	ANALYTICAL LABORATORY SERVICES, INC. dba ALS ENVIRONMENTAL	100,000								
1320206-01	Vieux & Associates, Inc.	120,000					Vieux & Associates, Inc.	Wht Fem	120,000	100.00%
1320228-01	Med-Tex Services, Inc.	80,000								
1320286-01	EASTERN ENGINEERING	260,000	EASTERN ENGINEERING	Asia Mal	260,000	100.00%				
1320296-01	Marmota Environmental Consulting LLC	86,330								

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Contract #	Vendor Name	Contract Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
1320319-01	AKRF, Inc.	500,000	CH Planning, Inc	Af Amer Fem	50,000	10.00%	HUNT ENGINEERING CO	Wht Fem	50,000	10.00%
1320319-01	AKRF, Inc.	0	Rodriguez Consulting, LLC	Hisp Amer Mal	40,000	8.00%				
1320319-01	AKRF, Inc.	0	AMERICAN GEOTECH INC	Asia Fem	15,000	3.00%				
1320353-01	AKRF, Inc.	1,409,289	Locating Utility Infrastructure Services	Hisp Amer Mal	384,778	27.30%				
1320501-01	Louis Cook Design	75,000								
1320539-01	SIMON PUBLIC RELATIONS GROUP	50,000					SIMON PUBLIC RELATIONS GROUP	Wht Fem	50,000	100.00%
1320539-02	SIMON PUBLIC RELATIONS GROUP	30,000					SIMON PUBLIC RELATIONS GROUP	Wht Fem	30,000	100.00%
1320540-01	Shift Space Design LLC	65,000								
1320541-01	CDM Smith, Inc.	200,000					Career Concepts, Inc.	Wht Fem	20,000	10.00%
1320541-02	CDM Smith, Inc.	250,000					Career Concepts, Inc.	Wht Fem	25,000	10.00%
1320599-01	Black & Veatch Corporation	76,650					MONDRE ENERGY INC	Wht Fem	7,665	10.00%
1320599-02	Black & Veatch Corporation	630,137					MONDRE ENERGY INC	Wht Fem	88,219	14.00%
1320613-01	Johnson, Mirmiran & Thompson	400,000	Sci-Tek Consultants, Inc.	Af Amer Mal	40,000	10.00%	Stormwater Consulting, Inc.	Wht Fem	80,000	20.00%
1320644-01	LevLane Advertising, Inc.	350,000	Community Marketing Concepts, Inc.	Af Amer Fem	45,000	12.86%				
1320660-01	Greeley & Hansen	300,000					CH Planning, Inc	Af Amer Fem	22,920	7.64%
1320675-01	URS Corporation	130,000					Viridian Landscape Studio LLC	Wht Fem	26,000	20.00%
1320682-01	Schultz & Williams Inc	125,000								
	WATER DEPARTMENT	50,233,426			9,098,381	18.11%			6,500,796	12.94%
	FEW OR NO	2,128,879								
	WATER ADJUSTED FOR FEW OR NO	48,104,547			9,098,381	18.91%			6,500,796	13.51%
	TOTAL PERSONAL PROFESSIONAL SERVICES	480,120,641			72,285,236	15.06%			48,915,095	10.19%
	LESS FEW OR NO	146,093,175								
	ADJUSTED PERSONAL PROFESSIONAL SERVICES	334,027,466			72,285,236	21.64%			48,915,095	14.64%

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Contract #	Description	Vendor Name	Contract Amount
	HEALTH, DEPARTMENT OF PUBLIC		
1120047-03	Specialty Medical Services	Tenet Health Systems St. CHFC L.L.C.	25,000
	HEALTH, DEPARTMENT OF PUBLIC		25,000
	HUMAN SERVICES, DEPARTMENT OF		
1320200-01	Reintegration Services	JusticeWorks YouthCare, Inc.	464,975
1320196-01	Human Services Department	Cornerstone Programs Corporation	141,475
1320204-02	Human Services Department	ABS LINC VA, Inc. D/B/A First Home Care	7,994,483
	HUMAN SERVICES, DEPARTMENT OF		8,600,933
	HUMAN SERVICES, DEPARTMENT OF - COURT APPOINTED CONTRACTORS		
1320195-02	Placement Services - Treatment Foster Care	VisionQuest National, Ltd	15,759,214
1320203-02	Placement Services - Treatment Foster Care	Mid-Atlantic Youth Services Corp.	10,916,941
1320198-01	Placement Services - Treatment Foster Care	Cornell Abraxas Group, Inc.	5,792,396
	HUMAN SERVICES, DEPARTMENT OF - COURT APPOINTED CONTRACTORS		32,468,551
	HUMAN SERVICES, DEPARTMENT OF		41,069,484
	LIBRARY, FREE		
1420002	Wide Area Network Service	Verizon	1,037,916
	LIBRARY, FREE		1,037,916
	MANAGING DIRECTOR'S OFFICE		
1120378-04	General Consultant Services	PPL EnergyPlus, LLC	51,700,000
	MANAGING DIRECTOR'S OFFICE		51,700,000
	OFFICE OF INNOVATION & TECHNOLOGY		
1320598	Software Licenses	Fairfax Imaging	378,183
1320681	Software Licenses	Computronix	876,400

Contract	Description	Vendor Name	Contract
1420087	Unitary (Unfunded)	The City of Philadelphia ("City") is embarking on a series of significant capital initiatives to modernize its business processes and to replace several legacy technology systems that currently support its municipal government business operations in a number of areas.	1,316,744
1420233	Public Safety Mobile Services (EVDO Aircard Services)	Cellco Partnership d/b/a Verizon Wireless	1,100,000
1420261	911 EMS Call Screening Protocol System - vendor does not subcontract services	Priority Dispatch	447,335
1420393	SaaS Related Costs	Unisys Corporation	531,057
1420505	Software Licenses, software support/maintenance, vendor hosting	Ciber	4,690,203
0920411-03	Sole Vendor - Online Research	Lexis Nexis	12,379
1120271-03	Sole Maintenance Provider	Quality Systems International	36,100
1120434-03	Sole Maintenance Provider	Lockworks LLC	309,000
1120600-04	Subscription-based research and related services	Gartner	155,800
1120648-02	Cashiering System Support	Integrated Bank Technology	175,000
1220388-02	Technical Services for Licensed Software	Software AG USA	448,026
1220427-04	Software Licensing	Metasource	76,339
	OFFICE OF INNOVATION & TECHNOLOGY		10,552,566
	OFFICE OF THE INSPECTOR GENERAL		
1120124-05	Investigative Consultant	L.B.PEDROTTY & Associates	75,000
1320764-01	General Consultant Services	H.J. Sweeney & Associates	75,000
	OFFICE OF THE INSPECTOR GENERAL		150,000
	POLICE		
1120128-03	Quantitative Analysis of Drug and Alcohol in the Blood & Urine	Drugscan, Inc.	670,000
1220140-02	Hair Testing for Drugs of Abuse	Omega Laboratories	42,700
	POLICE		712,700
	PRISONS		
1420152	Inmate Housing	Liberty Management Services, Inc.	1,998,375
1120372-03	Alternative Housing	Community Education Centers	9,052,000
1320144-01	Inmate Housing	Liberty Management Services, Inc.	3,153,600

Contract	Description	Vendor Name	Contract
	PRISONS		14,203,975
	PRISONS CONTRACT PERSONNEL COST		
1320549-01	Contract Personnel Cost	Corizon Health Inc	24,512,655
	PRISONS CONTRACT PERSONNEL COST		24,512,655
	PRISONS		38,716,630
	WATER DEPARTMENT		
1220186-02	General Consultant Services (Landfill Monitoring)	Weston Solutions, Inc	30,000
1220333-03	General Consultant Services (Physical Performance Evaluation)	Healthmark, Inc.	230,000
1220428-02	General Consultant Services (Injury Prevention)	IMX Medical Management Services	70,000
1220435-02	Architect and Engineer Svcs (Leak Detection)	Pure Technologies US Inc	150,000
1220460-02	General Consultant Services (Measurements of Tidal Flow)	WOODS HOLE GROUP, INC.	400,000
1220576-02	General Consultant Services (24 Hr. Call Center)	inContact, Inc.	578,879
1320089-01	General Consultant Services(WETT Lab Analysis)	QC, Inc	40,000
1320100-01	General Consultant Services (Iodine 131 Analysis)	GEL Laboratories, LLC	250,000
1320118-01	General Consultant Services (PCB Analysis)	Axys Analytical Services	35,000
1320123-01	General Consultant Services (Full Service Environ Lab. two firms in country)	Analytical Laboratory Services	200,000
1320228-01	General Consultant Services (Industry Based Plant Operations Safety Training)	Med-Tex Services, Inc.	80,000
1320540-01	Architect and Engineer Svcs (Innovation Modular Downspout)	Shift Space Design LLC	65,000
	WATER DEPARTMENT		2,128,879
	TOTAL PPS FEW or NO		146,093,175

Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
	AVIATION									
MPXX14000004	Professional Health Services, Inc	30,000								
MPXX14000016	Philadelphia Animal Hospital, P.C.	25,000								
MPXX14000022	ARW Events	30,000								
MPXX14000023	Eventive Productions	30,000					Eventive Productions	Wht Fem	30,000	100.00%
MPXX14000363	Protocol Partners-Washington Center for Protocol, Inc.	32,000								
MPXX14000024	Norma Michaels Entertainment	30,000								
MPXX14000039	Med-Tex Services, Inc.	25,000								
MPXX14000045	News Watch	15,000								
MPXX14000047	Karen Friedman Enterprises	25,000					Karen Friedman Enterprises	Wht Fem	25,000	100.00%
MPXX14000051	Grapevine Exhibits	30,000								
MPXX14000088	IMX Medical Management Services	15,000								
MPXX14000090	Walk Safely Training Group	25,000								
MPXX14000112	Real Asset Management, Inc.	30,000								
MPXX14000168	National Fire Protection Agency	25,000								
MPXX14000176	Ellison Group, The	30,000	Ellison Group, The	Af Amer Mal	30,000	100.00%				
MPXX14000177	Worklife Connection LLC	30,000					Worklife Connection LLC	Wht Fem	30,000	100.00%
MPXX14000230	The Nyman Group	30,000					The Nyman Group	Wht Fem	30,000	100.00%
MPXX14000242	Mayer, Hoffman, McCann PC	25,000								
MPXX14000251	All State Career	25,000								
MPXX14000254	Marilyn Marles dba Marles Group*	30,000					Marilyn Marles dba Marles Group	Wht Fem	30,000	100.00%
MPXX14000255	Servant Leadership LLC*	25,000	Servant Leadership LLC	Af Amer Mal	25,000	100.00%				
MPXX14000269	SCB Services, LLC	30,000								
MPXX14000270	Human Resources Alternatives, LLC	30,000								
MPXX14000274	SRC Aviation, LLC	30,000								
MPXX14000306	Shapiro Communications, LLC	10,000								
MPXX14000357	Creative Planning International, Inc d/b/a The Lett Group	32,000								
	AVIATION	694,000			55,000	7.93%			145,000	20.89%
	BEHAVIORAL HEALTH/INTELLECTUAL DISABILITY									
MPXX14000017	Warren Schloesser	6,000								
MPXX14000133	Karen Lee Demerlis, Esquire	30,000					Karen Lee Demerlis, Esquire	Asia Fem	30,000	100.00%
MPXX14000134	Zakia E. Moore, Esq.	30,000								
MPXX14000224	Law Office of Michelle Conner	32,000					Law Office of Michelle Conner	Wht Fem	32,000	100.00%
	BEHAVIORAL HEALTH/INTELLECTUAL DISABILITY	98,000			0	0.00%			62,000	63.27%
	CITY PLANNING COMMISSION									
MPXX14000338	Nimblelight, LLC	12,840								
	CITY PLANNING COMMISSION	12,840			0	0.00%			0	0.00%

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Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
	FINANCE, DIRECTOR OF									
MPXX1400029	Bradley & Bradley Associates	4,095	Bradley & Bradley Associates	Af Amer Mal	4,095	100.00%				
MPXX14000356	Aon Consulting	32,000								
MPXX14000366	Baer Corwin Insurance Agency, Inc.	400								
MPXX14000367	Bradley & Bradley Associates	1,876	Bradley & Bradley Associates	Af Amer Mal	1,876	100.00%				
MPXX14000370	Jones Lang LaSalle Americas, Inc.	15,000								
MPXX14000377	A V International, Inc.	5,900	A V International, Inc.	Af Amer Mal	5,900	100.00%				
MPXX14000030	Dominic Cermele	12,000								
MPXX14000031	Carmine D'Alessandro, C.G.F.M.	20,000								
MPXX14000032	A J Fanelli	20,000								
MPXX14000067	John Corlies	30,000								
MPXX14000075	Gallagher Benefit Services, Inc.	2,300								
MPXX14000127	Aon Risk Services Central, Inc.	9,820								
MPXX14000164	The Graham Company	3,056								
MPXX14000243	Bradley & Bradley Associates	11,241	Bradley & Bradley Associates	Af Amer Mal	11,241	100.00%				
MPXX14000310	Haas & Wilkerson Insurance	1,711								
	FINANCE, DIRECTOR OF	169,398			23,112	13.64%			0	0.00%
	FIRE									
MPXX14000284	J.E.B. Environmental Services LLC	8,000								
MPXX14000364	WithumSmith+Brown	15,000								
MPXX14000381	Strategy Management Group, Inc.	32,000								
	FIRE	55,000			0	0.00%			0	0.00%
	FLEET MANAGEMENT									
MPXX14000069	3E Company Environmental Ecological Eng	4,620								
MPXX14000070	Cascor Incorporated	30,000								
MPXX14000192	LEA Environmental LLC	25,000					LEA Environmental LLC	Wht Fem	25,000	100.00%
MPXX14000206	Ellison Group, The	24,940	Ellison Group, The	Af Amer Mal	24,940	100.00%				
MPXX14000322	Healthmark, Inc.	15,000								
	FLEET MANAGEMENT	99,560			24,940	25.05%			25,000	25.11%
	HEALTH, DEPARTMENT OF PUBLIC									
MPXX14000009	Satya B. Verma, OD	10,000	Satya B. Verma, OD	Asia Mal	10,000	100.00%				
MPXX14000034	Luther Consulting, LLC	10,000								
MPXX14000035	RTM Designs	2,500								
MPXX14000040	GARRISON ENTERPRISES INC	24,000								
MPXX14000048	Dental Forensic Services of Indian Valley	5,500								
MPXX14000050	Linda Barbara Edelson-Slocum, DMD	4,000					Linda Barbara Edelson-Slocum, DMD	Wht Fem	4,000	100.00%

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Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
MPXX14000054	Arthur Washburn Ph.D	3,000								
MPXX14000055	Dhody Osteological Consulting, LLC	1,000					Dhody Osteological Consulting, LLC	Wht Fem	1,000	100.00%
MPXX14000071	Feldesman Tucker Leifer Fidell LLP	5,000								
MPXX14000115	Social Solutions Global, Inc.	12,450								
MPXX14000131	Heffler, Radetich & Saitta LLP	14,460								
MPXX14000195	Sage Pursuits, Inc. dba: Envision Technology Partners, Inc.	30,000								
MPXX14000217	Branch Associates, Inc.	5,000					Branch Associates, Inc.	Af Amer Fem	5,000	100.00%
	HEALTH, DEPARTMENT OF PUBLIC	126,910			10,000	7.88%			10,000	7.88%
	HUMAN SERVICES, DEPARTMENT OF									
MPXX14000118	Alana F. Dunoff DBA AFD Facility Planning	27,870								
MPXX14000138	IMX Medical Management Services	30,000								
MPXX14000161	Ceisler Media & Issue Advocacy, LLC	29,900								
MPXX14000202	John S. Lyons	16,619								
MPXX14000409	EdWell, LLC	32,000								
MPXX14000163	Lisa Beth Dugan	29,900					Lisa Beth Dugan	Wht Fem	29,900	100.00%
MPXX14000165	Americor Press	25,000								
MPXX14000172	Blue Chip Technologies-US, Inc. d/b/a Guardian MPS	31,448								
MPXX14000198	JKM Training, Inc	9,000								
MPXX14000211	Young Opportunities, LTD	30,000								
MPXX14000221	Technology Dynamics, Inc.	4,000								
MPXX14000222	Ellison Group, The	32,000	Ellison Group, The	Af Amer Mal	32,000	100.00%				
MPXX14000231	Felton Satterfield dba Satterfield Consulting	29,496								
MPXX14000236	Public Financial Management Inc	29,850								
MPXX14000271	Custom Guide	22,000								
	HUMAN SERVICES, DEPARTMENT OF	379,083			32,000	8.44%			29,900	7.89%
	LAW DEPARTMENT									
MPXX14000113	Marjorie Stern Jacobs, Esq.	30,000					Marjorie Stern Jacobs, Esq.	Wht Fem	30,000	100.00%
MPXX14000227	Best Best & Krieger LLP	15,000								
MPXX14000346	Bochetto & Lentz	18,000								
MPXX14000348	The Reuter Law Firm, LLC	1,000								
MPXX14000276	Nicholas Scharff MD MPH	25,000								
MPXX14000277	Artz Health Law	32,000								
MPXX14000331	The Rudnick Spector Firm P.C.	4,490								
MPXX14000336	McNeese Wallace & Nurick LLC	10,000					Charis Mincavage, Esquire	Wht Fem	10,000	100.00%
	LAW DEPARTMENT	135,490			0	0.00%			40,000	29.52%
	LIBRARY, FREE									
MPXX14000234	Library Connections, LLC	850								

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MPXX14000329	Kelly Beh	2,300					Kelly Beh	Wht Fem	2,300	100.00%
MPXX14000351	Paul Trapido Interpretive Design LLC	10,000								
MPXX14000389	eXperience HR, Inc	3,600								
MPXX14000394	Christopher Ridenhour	1,100	Christopher Ridenhour	Af Amer Mal	1,100	100.00%				
MPXX14000395	Marie Amey-Taylor, Ed. D.	1,100					Marie Amey-Taylor, Ed. D.	Af Amer Fem	1,100	100.00%
MPXX14000400	TLR Concepts	800					TLR Concepts	Af Amer Fem	800	100.00%
MPXX14000401	June Garcia LLC	4,000					June Garcia LLC	Wht Fem	4,000	100.00%
MPXX14000303	Anthony Bannister	12,000	Anthony Bannister	Af Amer Mal	12,000	100.00%				
MPXX14000329	Kelly Beh	2,300					Kelly Beh	Wht Fem	2,300	100.00%
MPXX14000304	Jeffrey Tate	12,000	Jeffrey Tate	Af Amer Mal	12,000	100.00%				
MPXX14000334	Lighthouse Graphics LLC	2,549								
	LIBRARY FREE	52,599			25,100	47.72%			10,500	19.96%
	LICENSES & INSPECTIONS, DEPARTMENT OF									
MPXX14000089	VKG Associates	7,035					VKG Associates	Af Amer Fem	7,035	100.00%
MPXX14000194	Tantala Associates, LLC	32,000								
MPXX14000238	Portfolio Associates, Inc.	32,000	Portfolio Associates, Inc.	Af Amer Fem	32,000	100.00%				
	LICENSES & INSPECTIONS, DEPARTMENT OF	71,035			32,000	45.05%			7,035	9.90%
	MANAGING DIRECTOR'S OFFICE									
MPXX14000225	MONDRE ENERGY INC	12,000					MONDRE ENERGY INC	Wht Fem	12,000	100.00%
MPXX14000380	ICF Resources, LLC	32,000								
MPXX14000406	PublicStuff, iNC.	22,500								
MPXX14000295	ICF Resources, LLC	32,000								
MPXX14000353	Gregory Heller	6,500								
	MANAGING DIRECTOR'S OFFICE	105,000			0	0.00%			12,000	11.43%
	MAYOR'S OFFICE									
MPXX14000308	Hill + Knowlton Strategies LLC	26,524								
MPXX14000309	Here's My Chance	24,000								
	MAYOR'S OFFICE	50,524			0	0.00%			0	0.00%
	MAYOR'S OFFICE OF COMMUNITY EMPOWERMENT AND OPPORTUNITY									
MPXX14000074	Pearl Pressman Liberty Communications Group	4,475								
MPXX14000204	Right Management, Inc	5,800								
MPXX14000320	The Pearl Group at CRW Graphics	3,525								
	MAYOR'S OFFICE OF COMMUNITY EMPOWERMENT AND OPPORTUNITY	13,800			0	0.00%			0	0.00%
	OFFICE OF HOUSING & COMMUNITY DEVELOPMENT									

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MPXX14000253	Robert Lukens	30,000								
	OFFICE OF HOUSING & COMMUNITY DEVELOPMENT	30,000			0	0.00%			0	0.00%
	OFFICE OF INNOVATION & TECHNOLOGY									
MPXX14000008	Peripheral Systems Inc.	15,000					Peripheral Systems Inc.	Wht Fem	15,000	100.00%
MPXX14000092	Bogom Computer Solutions	10,000								
MPXX14000093	Cuskey, Ipsen & McCall Consultants, Inc.	15,000								
MPXX14000094	Route Smart Technologies	12,607								
MPXX14000350	Bell and Howell, LLC	5,000								
MPXX14000124	Telvue Corporation	7,500								
MPXX14000196	Dave Tavani Freelance Photography	1,500								
MPXX14000247	Excipio Consulting, LLC	28,760								
MPXX14000250	Bogom Computer Solutions	10,000								
MPXX14000299	Jarvus Innovations, LLC	5,000								
MPXX14000339	DocuSign, Inc.	4,500								
MPXX14000343	Data-Core Systems, Inc.	32,000								
	OFFICE OF TECHNOLOGY & INNOVATION	146,867			0	0.00%			15,000	10.21%
	OFFICE OF THE CITY REPRESENTATIVE									
MPXX14000413	letter27	9,000					letter27	Wht Fem	9,000	100.00%
	OFFICE OF THE CITY REPRESENTATIVE	9,000			0	0.00%			9,000	100.00%
	OFFICE OF THE INSPECTOR GENERAL									
MPXX14000297	M, LLC	8,000								
	OFFICE OF THE INSPECTOR GENERAL	8,000			0	0.00%			0	0.00%
	OFFICE OF SUPPORTIVE HOUSING									
MPXX14000026	Jacqueline Krosnodomske	9,480					Jacqueline Krosnodomske	Wht Fem	9,480	100.00%
MPXX14000027	Mildred M. McQuade	5,000					Mildred M. McQuade	Wht Fem	5,000	100.00%
MPXX14000028	Dr. Bijan Etemad, M.D.	16,000	Dr. Bijan Etemad, M.D.	Nati Amer Mal	16,000	100.00%				
MPXX14000258	Myers Diana T & Associates	25,000								
	OFFICE OF SUPPORTIVE HOUSING	55,480			16,000	28.84%			14,480	26.10%
	PARKS & RECREATION									
MPXX14000173	Emma Marris*	7,000					Emma Marris	Wht Fem	7,000	100.00%
MPXX14000283	Carl W. Marin	30,000								
MPXX14000300	Eric Ramos	4,500								
MPXX14000315	Sadie Rose LLC*	27,500					Sadie Rose LLC	Wht Fem	27,500	100.00%
MPXX14000317	Wizard Software Solutions	31,900								
MPXX14000324	Wes Hacking	6,000								

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MPXX14000326	Focus on Training USA LLC	1,300								
MPXX14000327	Abila Inc.	1,140								
	PARKS & RECREATION	109,340			0	0.00%			34,500	0.00%
	PENSIONS & RETIREMENT, BOARD OF									
MPXX14000102	Delta - T Group	5,000								
MPXX14000106	Rittenhouse Eye Associates, PC*	5,000	Rittenhouse Eye Associates, PC	Af Amer Mal	5,000	100.00%				
MPXX14000107	David Knox, M.D.	5,000	David Knox, M.D.	Af Amer Mal	5,000	100.00%				
MPXX14000103	Katz Bennett Levin Neurology	4,000								
MPXX14000108	Reconstructive Orthopedic Associates	15,000								
MPXX14000109	Dr. Martin H. Rosenweig	10,000								
MPXX14000110	Robert Zibelman, MD	5,000								
MPXX14000199	Off Wall Street Consulting Group	29,900								
MPXX14000272	Dr. Richard M. Jay	5,000								
	PENSIONS & RETIREMENT, BOARD OF	83,900			10,000	11.92%			0	0.00%
	PERSONNEL									
MPXX14000068	Zakia E. Moore, Esq.	29,500								
MPXX14000208	Carole Buncher & Associates	1,600								
MPXX14000256	Quality Communications Group	1,000								
MPXX14000266	Prout, Maurice F. PH D	20,000								
MPXX14000267	IMX Medical Management Services	27,000								
	PERSONNEL	79,100			0	0.00%			0	0.00%
	POLICE									
MPXX14000079	Karyn L. Scher, Ph. D.	7,000					Karyn L. Scher, Ph. D.	Wht Fem	7,000	100.00%
MPXX14000080	Harvey G Doppelt, PHD	2,000								
MPXX14000081	Amy Flowerman Cades, PHD	4,000					Amy Flowerman Cades, PH.D	Wht Fem	4,000	100.00%
MPXX14000083	Nancy Rosenberg, Psy.D.	12,000					Nancy Rosenberg, Psy.D.	Wht Fem	12,000	100.00%
MPXX14000084	Andrew Wolanin, Psy.D.	9,000								
MPXX14000085	Barbara M. Watson, Psy. D.	2,000					Barbara M. Watson, Psy. D.	Wht Fem	2,000	100.00%
MPXX14000086	Arathi R. Rao, Ph. D.	2,000					Arathi R. Rao, Ph. D.	Asia Fem	2,000	100.00%
MPXX14000248	Forensic Pieces, Inc.	6,000								
MPXX14000249	Parker Forensic Services, Inc.	7,050								
	POLICE	51,050			0	0.00%			27,000	52.89%
	PRISONS									
MPXX14000078	James Smith	22,397								
MPXX14000119	Omega Laboratories	25,000								
MPXX14000143	Asim Abdur-Rashid	14,400								

*Includes certifiable but unregistered vendors.

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Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
MPXX14000375	Robert Falkenstein	6,066								
MPXX14000144	Christopher Collick	11,008								
MPXX14000145	Denise Dinkins*	14,400					Denise Dinkins	Wht Fem	14,400	100.00%
MPXX14000146	Edward J. Dymek	7,200								
MPXX14000147	Robert Falkenstein	14,400								
MPXX14000154	Sally Lukens	14,400					Sally Lukens	Wht Fem	14,400	100.00%
MPXX14000155	Ronald Muse	7,200								
MPXX14000156	Eric Schweizer	7,200								
MPXX14000157	Jerome Smith	7,200								
MPXX14000158	Sonia Soto	14,400					Sonia Soto	Wht Fem	14,400	100.00%
MPXX14000159	Joanne M. Taylor	14,400					Joanne M. Taylor	Wht Fem	14,400	100.00%
MPXX14000160	Phyllis Taylor	14,400					Phyllis Taylor	Wht Fem	14,400	100.00%
MPXX14000174	Justice Benefits, Inc.	30,000								
MPXX14000180	Gerome W. McDonald	7,200								
MPXX14000181	Sayed Abdul-Hadi	10,800								
MPXX14000182	Ronald Nathaniel Bayne	7,200								
MPXX14000197	Software Concepts International, LLC	32,000								
MPXX14000233	RITE AID	1								
MPXX14000281	Urban Engineers, Inc.	10,000								
MPXX14000316	John Burke	8,700								
	PRISONS	299,972			0	0.00%			72,000	24.00%
	PROCUREMENT									
MPXX14000216	eBridge Business Solutions, LLC	1								
MPXX14000218	Electronic Auction Services, Inc.	1								
	PROCUREMENT	2			0	0.00%			0	0.00%
	PROPERTY ASSESSMENT, OFFICE OF									
MPXX14000261	American Signature Associates	30,000								
MPXX14000264	Eight Eleven, Inc.	32,000								
MPXX14000278	Knowledge Solutions International	2,100								
MPXX14000340	Geraldine Dougherty Company	20,000					Geraldine Dougherty Company	Wht Fem	20,000	100.00%
MPXX14000342	Robert Ludwig, Inc.	20,000								
MPXX14000362	Robert J Gloudemans	11,500								
	PROPERTY ASSESSMENT, OFFICE OF	115,600			0	0.00%			20,000	17.30%
	PROPERTY, DEPARTMENT OF PUBLIC									
MPXX14000020	Duffield Associates, Inc.	28,790								
MPXX14000337	Bonnett Associates, Inc.	29,840								
MPXX14000382	Cairone & Kaupp Incorporated	7,150								

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Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
MPXX14000404	Barry S Slosberg Inc	1,500								
MPXX14000223	Levine & Company, Inc.	16,991								
MPXX14000237	Stark Design, P.C.	13,980					Stark Design, P.C.	Wht Fem	13,980	100.00%
MPXX14000302	Meyer Design, Inc.	30,900								
MPXX14000312	Maser Consulting, P.A.	11,750								
	PROPERTY, DEPARTMENT OF PUBLIC	140,901			0	0.00%			13,980	9.92%
	RECORDS									
MPXX14000003	U.S. Construction Group, Inc.	807	U.S. Construction Group, Inc.	Af Amer Mal	807	100.00%				
MPXX14000005	Pace Consulting LLC	29,900								
MPXX14000006	Technically Media, Inc	30,000								
MPXX14000007	Richard Gouldey	5,000								
MPXX14000125	Vital Records, Inc	3,100								
MPXX14000151	1 Source Safety & Health, Inc.	10,000								
MPXX14000268	Hydro Service and Supplies, Inc	6,051								
	RECORDS	84,858			807	0.95%			0	0.00%
	REVENUE									
MPXX14000052	Elwyn	15,000								
MPXX14000365	Boag McCann Limited	2,500								
MPXX14000235	The Nyman Group	30,000					The Nyman Group	Wht Fem	30,000	100.00%
MPXX14000239	The Rosen Group, Inc.	10,000								
MPXX14000305	The Parking Network, Inc.	30,000								
	REVENUE	87,500			0	0.00%			30,000	34.29%
	STREETS									
MPXX14000018	Rockwell Automation, Inc	30,000								
MPXX14000373	Clara Whaley-Perkins, Ph.D*	8,000					Clara Whaley-Perkins, Ph.D	Wht Fem	8,000	100.00%
MPXX14000262	Total Equipment Training, Inc.	6,505					Total Equipment Training, Inc.	Wht Fem	6,505	100.00%
	STREETS	44,505			0	0.00%			14,505	32.59%
	TREASURER, CITY									
MPXX14000114	ImageMaster, LLC	1,142	ImageMaster, LLC	Hisp Amer Mal	1,142	100.00%				
MPXX14000114	ImageMaster, LLC	1,062	ImageMaster, LLC	Hisp Amer Mal	1,062	100.00%				
MPXX14000114	ImageMaster, LLC	2,047	ImageMaster, LLC	Hisp Amer Mal	2,047	100.00%				
MPXX14000122	McElwes and Quinn, LLC	1,081					McElwes and Quinn, LLC	Wht Fem	1,081	100.00%
MPXX14000301	THE BANK OF NEW YORK MELLON TRUST COMPANY, NA**	1								
MPXX14000293	Robert Thomas CPA, LLC	1,250								
MPXX14000294	AMTEC**	1								
	TREASURER, CITY	6,583			4,251	64.57%			1,081	16.41%

*Includes certifiable but unregistered vendors.

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Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
WATER DEPARTMENT										
MPXX14000011	Vivian Williams*	30,000					Vivian Williams	Wht Fem	30,000	100.00%
MPXX14000012	Patricia Dunne	30,000					Patricia Dunne	Wht Fem	30,000	100.00%
MPXX14000036	Sandy Sorlien	30,000					Sandy Sorlien	Wht Fem	30,000	100.00%
MPXX14000041	Thomas Gallagher, CPA	32,000								
MPXX14000042	Teresa Vollmer	32,000					Teresa Vollmer	Wht Fem	32,000	100.00%
MPXX14000053	James O'Shaughnessy	32,000								
MPXX14000057	S. Edgar David & Associates	30,000								
MPXX14000059	FLOWatch LLC	30,000	FLOWatch LLC	Asia Mal	30,000	100.00%				
MPXX14000061	Kenneth Hinde	30,000								
MPXX14000318	Brophy & Reilly, LLC	30,000								
MPXX14000355	Conservation Matters, LLC	32,000					Conservation Matters, LLC	Wht Fem	32,000	100.00%
MPXX14000384	Leasot Academy	7,500								
MPXX14000391	Donald Schlenger and Associates, LLC	32,000								
MPXX14000062	Adam Levine	30,000								
MPXX14000063	USA Models	30,000								
MPXX14000064	Laboratory Testing, Inc.	30,000								
MPXX14000065	TTI Environmental, Inc.	30,000								
MPXX14000072	Lois A. Brink	30,000					Lois A. Brink	Wht Fem	30,000	100.00%
MPXX14000073	Melena Murphy	30,000					Melena Murphy	Wht Fem	30,000	100.00%
MPXX14000076	Manayunk Development Corporation	30,000								
MPXX14000095	Leasot Academy	15,000								
MPXX14000096	Knowledge Solutions International	30,000								
MPXX14000097	American Trainco, Inc	30,000								
MPXX14000098	Leadership Institute, Inc.	30,000								
MPXX14000099	Mike Nelson Consulting, LLC	30,000								
MPXX14000117	Garrett Churchill, Inc.	30,000								
MPXX14000126	SCHRAUTH CONSULTING LLC	30,000								
MPXX14000128	Rettew Associates Incorporated	8,500								
MPXX14000136	Innovyze, Inc.	15,000								
MPXX14000178	McVeigh Performance Management	30,000								
MPXX14000189	Kimberly A. Ferguson	32,000	Kimberly A. Ferguson	Af Amer Fem	32,000	100.00%				
MPXX14000190	Andrea McClenon	30,000	Andrea McClenon	Af Amer Fem	30,000	100.00%				
MPXX14000214	EFGrusheski Consulting	30,000								
MPXX14000215	Total Equipment Training, Inc.	32,000								
MPXX14000228	Jarvus Innovations LLC	10,000								
MPXX14000244	Alleer Training & Consulting	32,000								
MPXX14000245	Daniel Pohlig	30,000								
MPXX14000246	Sears Iron Works	25,000								

*Includes certifiable but unregistered vendors.

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Document No.	Vendor Name	Amount	MBE	MBE Race	MBE \$	MBE %	WBE	WBE Race	WBE \$	WBE %
MPXX14000279	Johnson, Mirmiran & Thompson	32,000								
	WATER DEPARTMENT	1,089,000			92,000	8.45%			214,000	19.65%
	TOTAL MPO	4,504,897			325,210	7.22%			806,980	17.91%

*Includes certifiable but unregistered vendors.

**Requirement contract consist of various services. MBE/WBE will be selected on services required.

Quasi-Government Agency Contract Activity

ENTITY	CONTRACTOR	AMOUNT	MBE	MBE AMOUNT	WBE	WBE AMOUNT	DBSE	DBSE AMOUNT
PAID	The PFM Group	\$47,150			Mondre Energy Inc 25%	\$11,788		
PIDC	LevLane	\$20,000						
PIDC	BDO USA, LLP	\$820,000	Meridian Group Limited 25%	\$205,000				
PAID/NY	Parsons Brinkerhoff	\$56,361	Portfolio Associates 11.1%	6,256				
PAID/NY	Source One, Inc	\$102,162						
PIDC	Langan Engineering & Environmental Services	\$131,000						
PAID/NY	Krapf Coaches, Inc	\$450,954	Naughton Energy Corp 12%	54,114				
PIDC	Johnson, Mirmiran & Thompson	\$31,000	Haks Engineers 14%	4,340				
FDC	KS Engineers, P.C.	\$27,008	KS Engineers 80%	21,606	Keating Environmental 20%	5,402		
PIDC	Locus Partners	\$24,500			100.00%	24,500		
PAID	PFM Group	\$27,000						
PIDC	Duffield Associates	\$18,000			37.50%	6,750		
PIDC	Langan Engineerign & Environmental Services	\$25,000						
PIDC	Pennoni Associates	\$191,800	16.00%	30,688	16.20%	31,072		
Navy Yard	JPC Group, Inc	\$628,745	Torrado Constructin 6.4% Commercial Cleaning Group	\$89,911	Athena Contracting 0.8%	\$5,030		
Navy Yard	Dynamic Energy Group	\$125,000	100.00%	\$125,000				
PIDC	Anthony Palimore	\$36,500	100.00%	\$36,500.00				
PAID	Johnson, Mirmiran & Thompson	\$49,860						
RDC	RMA	\$10,000						
RDC	PQ Consulting	\$12,000			100.00%	\$12,000		
PAID	Colors Painting	\$8,000	100%	\$8,000				
PAID	Palman Electric Inc	\$27,000						
PIDC	Bellevue Communications	\$18,000						
RDC	Consulting for Change	\$15,100			100.00%	15,100		

ENTITY	CONTRACTOR	AMOUNT	MBE	MBE AMOUNT	WBE	WBE AMOUNT	DBSE	DBSE AMOUNT
PAID/NY	LRS LA Studio, Inc	\$15,000			100.00%	15,000		
PAID/NY	Schelter & Associates	\$17,000						
PAID	Seravalli Inc	\$165,000	Atlantic 3 Construction 10.4%	\$17,160.00				
PIDC	PWC	\$25,000						
PIDC	Langan Engineering & Environmental Services	\$45,000						
PIDC	Duffield Associates	\$100,000			Gaito & Associates LLC 44%	\$44,000		
RDC	Green House Media LLC	\$100,000						
		\$3,369,140	17.766%	\$598,575	5.065%	\$170,641	0.00%	\$0

PHDC-Goals FY2014	Contract Awarded	MBE	WBE	Total MBE/WBE Cumulative	% of Contracts Awarded to MBE/WBE Firms
PHDC - BSRP	\$23,920,977.00	\$8,427,151.20	\$1,418,123.18	\$9,845,274.38	41.16%
PHDC - WAP	\$4,284,304.00	\$238,369.03	\$150,670.46	\$389,039.49	9.08%
PHDC - AMP	\$3,655,807.00	\$630,008.00	\$876,859.00	\$1,506,867.00	41.22%
Total PHDC Projects	\$31,861,088.00	\$9,295,528.23	\$2,445,652.64	\$11,741,180.87	36.85%

Totals include PHDC Year 39 July 2013 through June 30, 2014

PRA Goals FY2014	Contract Awarded	MBE	WBE	Total MBE/WBE Cumulative	% of Contracts Awarded to MBE/WBE Firms
PRA *	\$191,267,848.00	\$36,245,257.19	\$19,585,827.63	\$55,831,084.82	29.19%
NSP **	\$10,439,102.00	\$1,978,209.82	\$1,068,964.04	\$3,047,173.86	29.19%
Total PRA Projects	\$201,706,950.00	\$38,223,467.01	\$20,654,791.67	\$58,878,258.68	29.19%

*These totals include incomplete projects awarded first quarter year 39.

**The Neighborhood Stabilization Program (NSP) is over; There is no more funding for this program.

MBE/WBE commitment includes 18.95% MBE and 10.24% WBE of total contract awards.

Federally Funded Contract Activity

For Profit
Federally Funded
Contract Activity
Fiscal Year 2014

FISCAL YEAR 2014

	TOTAL AMOUNT	MBE AMOUNT	MBE %	WBE AMOUNT	WBE %	DSBE AMOUNT	DSBE %	Total Participation	Total %
PUBLIC WORKS (PW) ¹	84,789,089	4,766,575	5.62%	5,751,541	6.78%	-	0.00%	10,518,116	12.41%
GRAND TOTAL	84,789,089	4,766,575	5.62%	5,751,541	6.78%	-	0.00%	10,518,116	12.41%

FISCAL YEAR 2013

	TOTAL AMOUNT	MBE AMOUNT	MBE %	WBE AMOUNT	WBE %	DSBE AMOUNT	DSBE %	Total Participation	Total %
PUBLIC WORKS (PW) ¹	38,749,131	3,293,047	8.50%	3,412,736	8.81%	-	0.00%	6,705,783	17.31%
GRAND TOTAL	38,749,131	3,293,047	8.50%	3,412,736	8.81%	-	0.00%	6,705,783	17.31%

¹PW totals reflect dollar amount of commitments at time of the award.

DBEs	AMOUNT	%
PUBLIC WORKS		
NATIVE AMERICAN(S)	0	0.00%
ASIAN (S)	523,698	0.62%
AFRICAN AMERICAN(S)	512,990	0.61%
HISPANIC(S)	3,729,887	4.40%
WHITE FEMALE(S)	5,751,541	6.78%
OTHER	0	0.00%
DISABLED	0	0.00%
TOTAL	\$10,518,116	12.41%

Contract#	Bid#	Company Name	Bid Amount	MBE	MBE Race	MBE Amount	MBE %	WBE	WBE Race	WBE Amount	WBE %
		AVIATION									
144016	6948	JAMES J ANDERSON CONSTRUCTION CO INC	12,361,847	MANNA BUILDING SUPPLY INC	Asia Fem	164,413	1.33%	A K M CONSTRUCTION SERVICES INC	Wht Fem	118,674	0.96%
144016	6948	JAMES J ANDERSON CONSTRUCTION CO INC	0	VANN ORGANIZATION THE	Af Amer Mal	12,362	0.10%	SJA CONSTRUCTION CO	Wht Fem	2,175,685	17.60%
		AVIATION	12,361,847			176,774	1.43%			2,294,359	18.56%
		PROPERTY, DEPARTMENT OF PUBLIC									
144164	4047ECMS	BUCKLEY & COMPANY INC	5,332,034								
144128	4608ECMS	TONY DEPAUL & SON	3,324,064								
		PROPERTY, DEPARTMENT OF PUBLIC	8,656,098			0	0.00%			0	0.00%
		STREETS									
134136	3760ECMS	SERAVALLI INC	6,069,009	Manna Supply Co	Asia Fem	359,285	5.92%	Gessler Construction Co	Wht Fem	92,856	1.53%
134136	3760ECMS	SERAVALLI INC	0	M.H. Corbin, Inc.	Af Amer Fem	36,415	0.60%	82 Rents Inc	Wht Fem	20,973	0.35%
144031	3754ECMS	JAMES J ANDERSON CONSTRUCTION CO INC	1,731,840	Norton Tow Squad, Inc	Af Amer Mal	5,022	0.29%	Atlas Flasher and Supply Co	Wht Fem	5,542	0.32%
144031	3754ECMS	JAMES J ANDERSON CONSTRUCTION CO INC	0	Peggy Grant d/b/a T & G Construction Co	Af Amer Fem	40,005	2.31%	Olivieri & Associates	Wht Fem	40,005	2.31%
144031	3754ECMS	JAMES J ANDERSON CONSTRUCTION CO INC	0					SJA Construction Co	Wht Fem	99,927	5.77%
144043	3762ECMS	KUCHARCHIK CONSTRUCTION INC	5,947,279	Ramos & Associates, Inc.	Hisp Amer Mal	1,586,139	26.67%				
144044	3765ECMS	TONY DEPAUL & SON	8,678,982	Decision Distribution LLC	Hisp Amer Mal	412,252	4.75%	L & R Construction Co., Inc.	Wht Fem	24,301	0.28%
144044	3765ECMS	TONY DEPAUL & SON	0	Ramos & Associates, Inc.	Hisp Amer Mal	59,017	0.68%	Atlas Flasher & Supply Co., Inc.	Wht Fem	10,415	0.12%
144044	3765ECMS	TONY DEPAUL & SON	0					Callahan Paving Products, Inc.	Wht Fem	13,018	0.15%
144044	3765ECMS	TONY DEPAUL & SON	0					Cocco Contracting Corporation	Wht Fem	395,762	4.56%
144045	3761ECMS	WAMPOLE MILLER INC d/b/a MILLER BROTHERS	5,883,885	M.H. Corbin, Inc.	Af Amer Mal	63,546	1.08%	Peggy Grant d/b/a T & G Construction Co.	Wht Fem	210,055	3.57%
144045	3761ECMS	WAMPOLE MILLER INC d/b/a MILLER BROTHERS	0	Decision Distribution LLC	Hisp Amer Mal	60,016	1.02%	Established Traffic Control, Inc	Wht Fem	52,955	0.90%
144045	3761ECMS	WAMPOLE MILLER INC d/b/a MILLER BROTHERS	0	T & G Construction Co	Af Amer Fem	40,005	0.68%	SJA Construction, Inc.	Wht Fem	100,026	1.70%
144045	3761ECMS	WAMPOLE MILLER INC d/b/a MILLER BROTHERS	0					Olivieri & Associates	Wht Fem	40,005	0.68%
144045	3761ECMS	WAMPOLE MILLER INC d/b/a MILLER BROTHERS	0					SJA Construction Co	Wht Fem	99,927	1.70%
144076	3715ECMS	BRIGHTLINE CONSTRUCTION INC	489,335					SJA Construction Co	Wht Fem	48,934	10.00%
144080	3748ECMS	BUCKLEY & COMPANY INC	11,187,125	Decision Distribution LLC	Hisp Amer Mal	198,012	1.77%	L & R Construction Inc.	Wht Fem	319,952	2.86%
144080	3748ECMS	BUCKLEY & COMPANY INC	0					SJA Construction, Inc.	Wht Fem	883,783	7.90%
144141	3771ECMS	SERAVALLI INC	10,568,072	AVIMAN Management, LLC	Af Amer Mal	310,701	2.94%	ABC Construction, Co.	Wht Fem	60,238	0.57%
144141	3771ECMS	SERAVALLI INC	0					General Highway Products	Wht Fem	549,540	5.20%
144141	3771ECMS	SERAVALLI INC	0					Gessler Cosntruction Co., Inc	Wht Fem	277,940	2.63%
144148	3770ECMS	ARMOUR & SONS ELECTRIC INC	9,103,453	Ramos & Associates	Hisp Amer Mal	1,114,263	12.24%				
144099	3749ECMS	A P CONSTRUCTION	4,112,165	Decision Distribution LLC	Hisp Amer Mal	300,188	7.30%	Atlas Flasher & Supply Co., Inc.	Wht Fem	9,869	0.24%
144099	3749ECMS	A P CONSTRUCTION	0	The Vann Organization, Inc.	Af Amer Mal	4,935	0.12%	Gesseler Construction Co. Inc.	Wht Fem	80,187	1.95%
144099	3749ECMS	A P CONSTRUCTION	0					82 Rents Inc	Wht Fem	20,972	0.51%
		STREETS	63,771,145			4,589,801	7.20%			3,457,182	5.42%
		TOTAL PUBLIC WORKS	84,789,089			4,766,575	5.62%			5,751,541	6.78%

