CITY OF PHILADELPHIA SINKING FUND COMMISSION

Wednesday, March 17, 2021

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This Meeting of the Sinking Fund Commission, held pursuant to notice in the above mentioned cause, before Angela M. King, RPR, Court Reporter - Notary Public there being present, held virtually on the above date, commencing at approximately 10:05 a.m., pursuant to the State of Pennsylvania General Court Rules.

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	Page 2		Page 4
1		1	I'm assuming that you can put that up on
2	A P P E A R A N C E S	2	the screen.
3	ATTEARANCES	3	MR. RUBIN: I'm sore, Donn. I have
4	COMMISSION MEMBERS:	4	Alex on my line. He can now enter in
5	Donn Scott, Chairman	5	
6	Rebecca Rhynhart, Controller	6	through there.
7	Francis Bielli, Sitting In		And which did you need to see on
,	(Pension Board Director)	7	the screen?
8	(i ension board Director)	8	MR. DiFUSCO: February Investment
9		9	Report.
10	ALSO PRESENT:	10	MR. AMMATURO: As you are doing
11	Christopher R. DiFusco, CIO, PGW	11	that, Bill, this is Marc with PFM. Just
12	Alex Goldsmith, PFM Asset Management	12	want to say a couple things, then I'll hand
13	Marc Ammaturo, PFM Asset Management	13	it to Alex to run.
14	Floyd Simpson, PFM Asset Management	14	First of all, I want to say thank
15	Adam Coleman	15	you. Thank you for rehiring PFM for that
16	Nick Hand	16	very competitive procurement process.
17	Vanessa Jackson	17	Thank you for that vote of confidence in
18	Tania Kinniry	18	PFM. We are excited to continue this
19	Nadia Matthie	19	partnership moving forward.
20		20	I, also, want to welcome Floyd
21		21	Simpson to the to the team. Floyd
22		22	joined PFM about two years ago. Floyd has
23		23	about 15 years experience before joining
24		24	PFM. Floyd's role at PFM is primarily
	Page 3		Page 5
1	Page 3	1	
1 2		1	being the voice of our investment committee
2	CHAIRMAN SCOTT: Good morning,	2	being the voice of our investment committee and our research team to our client base on
2 3	CHAIRMAN SCOTT: Good morning, everyone. It's my pleasure to call this	2 3	being the voice of our investment committee and our research team to our client base on a national level. So, he supports people
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2 (Pages 2 to 5)

	Раде б		Page 8
1	CHAIRMAN SCOTT: Welcome. We look	1	The first thing is that, you know,
2	forward to working with you, as well.	2	from last year into this year, you know, we
3	MS. RHYNHART: Hi, Floyd. Welcome.	3	now do have a vaccine. We are now doing
4	MR. GOLDSMITH: All right. Is	4	about 2.4 million dosages per day. That
5	anyone else getting an echo from hearing	5	means we will hit herd immunity close to
б	me?	6	about five months. So those are you
7	MR. AMMATURO: No.	7	know, that's something that's really
8	MR. GOLDSMITH: I apologize if I'm	8	positive within the U.S.
9	not able to see you all. And it's going to	9	If you took it out to globally,
10	make presenting a little bit difficult. I	10	globally there's about 9.5 million
11	tried to log in via Team on my phone and	11	vaccination dosages per day. But we won't
12	two separate computers, and it was all not	12	be at herd immunity globally for a couple
13	able to connect. So, I apologize for those	13	years.
14	ongoing issues.	14	Now the one thing that, you know,
15	I guess, you know, I will hand it	15	while the vaccines here have been really
16	back to Floyd. Floyd, I don't know if you	16	well, if you think about it, Europe hasn't
17	want to give Bill, I guess you can bring	17	been as well. They have had struggles with
18	up the the February performance report.	18	the rollouts along with the adaptation of
19	MR. RUBIN: I have the Excel sheet	19	the AstraZeneca one. The second thing
20	that you guys sent over on the screen now.	20	would be, you know, when you are looking at
21	MR. GOLDSMITH: I think I think	21	the vaccine is that the amount of
22	we should Chris, I apologize. I don't	22	individuals that actually have it. So,
23	know where you wanted to start. But I was	23	it's really concentrated within the
24	thinking we can start off with the February	24	wealthiest nations versus those that do not
	Page 7		Page 9
1		1	Page 9 have it.
1 2	performance and then move through the	1 2	have it.
			have it. So one of the biggest concerns from
2	performance and then move through the agenda items in order.	2	have it.
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3 (Pages 6 to 9)

	Page 10		Page 12
1	Unemployment's currently at about	1	factors such as value, equal weighted type
2	6.2 percent. And with that, what's not	2	of opportunities in small caps, they had
3	being told is that there are about 9.5	3	not done as well at the beginning of 2020.
4	million jobs that have been lost throughout	4	They started doing better towards the end
5	2020. Another 4 million people had to drop	5	of 2020 and beginning of 2021. And you
б	out the workforce. So as we open, we will	6	know, if you are looking at it from a
7	find, you know, what's happening with those	7	year-to-date perspective, value has done
8	services that have been lost but also can	8	very well.
9	these people get back to work.	9	And with that, I would like to pass
10	So in regards to economic	10	it back to Alex unless you have any
11	standpoint, that's where we're currently at	11	questions.
12	U.S. wise. If you are looking at Europe,	12	(No questions asked.)
13	Europe is a little bit behind because they	13	MR. GOLDSMITH: Thanks, Floyd.
14	have to go back on lockdown. And then, you	14	So, the report's on the screen now.
15	know, just like I mentioned about the	15	I apologize. I can't see it. But you can
16	vaccine rollout, theirs hasn't been, as	16	see there as of the end of February, total
17	well. You see that also within the returns	17	value for the fund was \$116,018,117. It
18	for Europe.	18	exhibited a good monthly return net of fees
19	If you are going out to Asia	19	1.77 versus 1.30. It's outperformed the
20	Japan, manufacturing-wise, they have been	20	fund is outperforming the trailing three
21	able to export. That bodes well for Japan.	21	months by nearly 2 percentage points 5.9
22	They are starting to do a lot better.	22	versus 4.0.
23	China and Southeast Asia continue to chug	23	And right now, you know,
24	along.	24	February 2021 back to February 2020 is sort
	0		
	Page 11		Page 13
1		1	
1 2	One of the biggest risks for	1 2	of the, you know, one year Coronavirus
2	One of the biggest risks for countries manufacturing is the fact that	2	of the, you know, one year Coronavirus anniversary for the markets. You will note
	One of the biggest risks for countries manufacturing is the fact that for the inputs portion, they are starting	2 3	of the, you know, one year Coronavirus anniversary for the markets. You will note over the fiscal year that's currently in
2 3 4	One of the biggest risks for countries manufacturing is the fact that for the inputs portion, they are starting to see lags. So, they are seeing two lags.	2 3 4	of the, you know, one year Coronavirus anniversary for the markets. You will note over the fiscal year that's currently in process, the plan is up, you know, about 2
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4 (Pages 10 to 13)

	Marchill	-	
	Page 14		Page 16
1	eluding to.	1	nice to see Copeland outperforming for the
2	But I will go through a number of	2	month. You know, still lagging, you know,
3	the managers now. You know, within	3	over the last three months and that sharp
4	domestic equity, you get largely passive,	4	up market for small caps. You know, again,
5	you know, with an allocation to PineBridge,	5	Copeland seeks high quality names that are
б	you know, an enhanced index, quantitative	6	growing dividends. And as we saw in large
7	strategy which charges, you know, a low fee	7	caps earlier, small caps is a bit of a
8	of 2.5 basis points, an incentive fee, you	8	less of a, you know, high quality rally and
9	know, which they are not into yet going	9	more of a momentum rally.
10	into their extensive underperformance.	10	The one thing I will note is the
11	But it is, you know, nice to see,	11	small the Rhumbline small cap. The S&P
12	you know, they underperformed this month.	12	600, you know. Insofar in February, which
13	But on a year-to-date basis, you know, they	13	has resulted in, you know, outperformance
14	started to come back, you know, a little	14	in 2021. You know, that index has begun to
15	bit. You know, I have some slides that	15	surpass the Russell 2000. The Russell 2000
16	speak to this in just a few minutes. But	16	performed last year. So far, the S&P is
17	you know, Floyd was getting to, you know,	17	outperforming this year.
18	the resurgence of value factors late last	18	Moving onto international equity.
19	year and certainly this year.	19	Mixed bag of performance so far this you
20	You know, PineBridge is not a value	20	know, this year. Acadian, you know, you
21	fund. But as a you know, it's a fund	21	can see sort of the months. They're about
22	that had broad number of holdings, seeks to	22	1.4 versus, you know, about a half a
23	have a low tracking error and aims to	23	percent or so behind their benchmark. On a
24	slightly outperform the index. They are	24	year-to-date basis calendar year, they are
	Page 15		Page 17
1		1	
1 2	going to be looking to to buy companies	1 2	outperforming 2.93 versus 2.20. So again,
	going to be looking to to buy companies at a reasonable price. You know, last		
2	going to be looking to to buy companies	2	outperforming 2.93 versus 2.20. So again, sort of a broader holdings, you know, more
2 3	going to be looking to to buy companies at a reasonable price. You know, last year again, including high quality. So	2 3	outperforming 2.93 versus 2.20. So again, sort of a broader holdings, you know, more quantitatively driven or managed from
2 3 4	going to be looking to to buy companies at a reasonable price. You know, last year again, including high quality. So last year, lower quality needs rallied.	2 3 4	outperforming 2.93 versus 2.20. So again, sort of a broader holdings, you know, more quantitatively driven or managed from Acadian.
2 3 4 5	going to be looking to to buy companies at a reasonable price. You know, last year again, including high quality. So last year, lower quality needs rallied. Momentum names rallied. You know, really	2 3 4 5	outperforming 2.93 versus 2.20. So again, sort of a broader holdings, you know, more quantitatively driven or managed from Acadian. Coupled with EARNEST, you might
2 3 4 5 6	going to be looking to to buy companies at a reasonable price. You know, last year again, including high quality. So last year, lower quality needs rallied. Momentum names rallied. You know, really was not the market for PineBridge. And you	2 3 4 5 6	outperforming 2.93 versus 2.20. So again, sort of a broader holdings, you know, more quantitatively driven or managed from Acadian. Coupled with EARNEST, you might remember, EARNEST has been a fund that's
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	going to be looking to to buy companies at a reasonable price. You know, last year again, including high quality. So last year, lower quality needs rallied. Momentum names rallied. You know, really was not the market for PineBridge. And you know, we had a number of calls with them throughout the year as well as this year. You know, we will get on I think we made a recommendation last meeting to issue an RFP and look for look to see what other managers may be out there. So we still, you know, seek to do that. However, we think it would be fair to, you know, hold PineBridge in the interim as we conduct that RFP given the sort of inconsistencies in the markets. Like I said, I have some slides to present in a few minutes. You know in the small cap front, small cap continues to outperform large cap into February. It's a bit of a flip from,	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	outperforming 2.93 versus 2.20. So again, sort of a broader holdings, you know, more quantitatively driven or managed from Acadian. Coupled with EARNEST, you might remember, EARNEST has been a fund that's been on the watch list since this time last year. You consider monthly performance was very strong. It's resulted in their trailing performance, you know, year to date 4.56 versus 2.2. And also, missing in on the one-year number, sort of the beginning of the Coronavirus until now, 30.43 versus 26.18. You know, EARNEST was positioned to they were they were made overweight to entertainment-type experiential-type stocks throughout 2020. They and again, you will see this slide that I have in a few minutes. But you know in their view, valuation metrics and valued stocks had gotten so far out of line with,
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	Page 18		Page 20
1	were going to maintain their positioning.	1	year-to-date basis and as well as, you
2	You know, they had a long track record in	2	know, full, you know, trailing twelve
3	this space. They are fundamental	3	months dedicated corporate credit
4	investors. You know, nothing with that	4	benefiting relative to the core bond
5	decision was out of line with things the	5	market. Excuse me, over the last twelve
6	firm had done in the past.	6	months, that MetLife credit fund is up
7	So I mean, we were okay with the	7	5.27; whereas, the Barclay's Aggregate is
8	research they presented to us and that	8	1.38.
9	narrative. And sure enough, you know, from	9	Lazard is the next fund. It's the
10	really the announcement of the vaccine	10	intermediate, you know, core fund, core
11	onward, you know, they reversed their	11	plus. You will notice it did fairly well,
12	fortune quite nicely. Really kind of	12	you know, relative to the aggregate for the
13	erasing all the underperformance from last	13	quarter or for the month, excuse me.
14	year. So you know, I think we will, you	14	You know, underperformed its sector last
15	know, recommend to keep them on Watch List	15	year, you know, the trailing twelve months.
16	just one additional quarter. Although in	16	You know, we have had some concerns about
17	our view, the cause for alarm has passed.	17	this fund concerning from a call we had
18	Then again, you have a Rhumbline passing	18	recently. There is some organizational
19	fund.	19	concerns we have.
20	You know, on the international	20	Those of you that have been on the
21	front versus on the fixed income front,	21	Commission for some time may remember that
22	moving onto the next page, Bill.	22	about a year or two ago, you know, we asked
23	MR. RUBIN: Yup.	23	those fund to had to, you know, drop
24	MR. GOLDSMITH: You will see there,	24	it was holding the you know, some spread
	Page 19		Page 21
1	Page 19	1	Page 21
1	you know, it's a whole fixed income, the	1	sectors, notably high yield, within a
2	you know, it's a whole fixed income, the combined fix income component generated a	2	sectors, notably high yield, within a mutual fund that it was no longer able to
2 3	you know, it's a whole fixed income, the combined fix income component generated a loss a few months down 1.09. It did	2 3	sectors, notably high yield, within a mutual fund that it was no longer able to hold due to the standing public and private
2 3 4	you know, it's a whole fixed income, the combined fix income component generated a loss a few months down 1.09. It did outperform the Barclay's aggregate, which	2 3 4	sectors, notably high yield, within a mutual fund that it was no longer able to hold due to the standing public and private restrictions. And since then, the
2 3 4 5	you know, it's a whole fixed income, the combined fix income component generated a loss a few months down 1.09. It did outperform the Barclay's aggregate, which was down 1.44 percent. You know, yields	2 3 4 5	sectors, notably high yield, within a mutual fund that it was no longer able to hold due to the standing public and private restrictions. And since then, the management of this this strategy has
2 3 4 5 6	you know, it's a whole fixed income, the combined fix income component generated a loss a few months down 1.09. It did outperform the Barclay's aggregate, which was down 1.44 percent. You know, yields rallied somewhat during February. But as	2 3 4 5 6	sectors, notably high yield, within a mutual fund that it was no longer able to hold due to the standing public and private restrictions. And since then, the management of this this strategy has changed a little bit.
2 3 4 5 6 7	you know, it's a whole fixed income, the combined fix income component generated a loss a few months down 1.09. It did outperform the Barclay's aggregate, which was down 1.44 percent. You know, yields rallied somewhat during February. But as you'll note, it was the spread sectors that	2 3 4 5 6 7	sectors, notably high yield, within a mutual fund that it was no longer able to hold due to the standing public and private restrictions. And since then, the management of this this strategy has changed a little bit. So, we had some concerns. We all
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	Page 22		Page 24
1	twelve months, 9.25 versus, you know, 1.3	1	international equity both last year and
2	for the Barclay's Aggregate. So, a lot of	2	this year. Both before, you know, the
3	that high yield underperformed in the	3	fourth quarter and after, as well, you
4	first, you know, quarter of 2020. But	4	know, so.
5	since that time, has been making up ground	5	You can see here, this is these
6	in a low yield environment. And we expect	6	sort of bar charts show our valuation
7	that to be the case as long as the Fed	7	multiples. The orange bar is the long term
8	keeps rates low, which we expect to be some	8	average of, you know, where the broad
9	time.	9	market, stocks settle on each of these.
10	Any questions on the managers with	10	You know, typically it's priced to some
11	the performance figures at all before we	11	metric of sales or enterprise value to, you
12		12	know, some trailing, you know, earnings.
13	move on with the specific items that I called out there?	13	These are all sort of priced-to-earnings
14		14	variations.
	(No questions posed.)	15	
15	MR. GOLDSMITH: If not, Chris do	16	You know, the blue bar is two
16	you want to bring up how do you want to	17	standard deviations away. We all think back to AP statistics class. But that's
17	handle this? Just go by order of that	18	
18	slide that I sent during the week?	19	two standard deviations out from the bell
19	MR. DiFUSCO: Sorry, yeah. That	20	curve. Very few outcomes are typically
20	I think that's probably the best way to go.	20	live beyond those tail periods. And then
21	And then if folks want to see the	1	the diamond is, you know, where the market
22	spreadsheet, you know, assuming the Lazard	22	was, you know, at the end of the S&P 500
23	recommendation is accepted, then they can	23	at the end of 2020.
24	see what the recommendations for the	24	So for a number of these, most of
	Page 23		Page 25
1		1	
1 2	resulting allocations and fixed income	1	them are at or exceeding two standard
2	resulting allocations and fixed income would be.	2	them are at or exceeding two standard deviation threshold. And you know, that's,
2 3	resulting allocations and fixed income would be. MR. GOLDSMITH: Okay.	2 3	them are at or exceeding two standard deviation threshold. And you know, that's, obviously, after, you know, a lot better
2 3 4	resulting allocations and fixed income would be. MR. GOLDSMITH: Okay. Bill, do you have that PowerPoint?	2 3 4	them are at or exceeding two standard deviation threshold. And you know, that's, obviously, after, you know, a lot better appreciation of the market from the fourth
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7 (Pages 22 to 25)

	Page 26		Page 28
1	mean, the biggest thing probably would be	1	know Facebook, Amazon, Netflix to help with
2	this year that momentum factor which	2	that the tech heavy names that have been
3	usually is not stationary, that can push	3	growing strongly for several years, but
4	either one or the other. In the past, it's	4	also may have benefited from changing
5	been pushing growth. You know, with it	5	habits during the pandemic. The end result
6	with it coming down and in certain respects	6	is that active managers that are, you know,
7	crashing in a sense, you know, that has	7	looking to make bets on an index that's
8	played well for the value portion of these	8	mostly, you know, a handful of stocks at
9	valuations.	9	this point, it's not much that they are
10	MR. GOLDSMITH: And that's a good	10	able to do.
11	segue into the next slide. You know, these	11	Conversely on the next slide, you
12	this is these are factor performances	12	know, this time period has been since the
13	within the S&P 500. Value, low volatility,	13	news of the vaccination through, you know,
14	momentum as Floyd was talking to and, you	14	several weeks ago. And the equal weighted
15	know, quality. You can see last year the	15	index is in white. And the typical S&P
16	momentum factor was squarely the dominating	16	500, you know, which is market weighted is
17	factor. It was a tailwind to growth, as	17	in orange. And the equal weighted index is
18	well.	18	pretty significantly outperforming so far
19	This year so far, less you know,	19	since the vaccine has been released.
20	less factor performance in that is a	20	And what this indicates to us I
21	factor. But even in, you know, with the	21	think I probably used this terminology
22	case of it picks up again, I think what	22	before is that, you know, the market is
23	Floyd was speaking to is that momentum may	23	broadening. And that performance is no
24	be a tailwind for value, you know, as well.	24	longer concentrated in the handful of the
	Page 27		Page 29
1	Page 27	1	Page 29
1	But it's also, I think if you look	1	largest companies, but is spread to names
2	But it's also, I think if you look historically, you know, the big takeaway	2	largest companies, but is spread to names in some sectors that previously there had
2 3	But it's also, I think if you look historically, you know, the big takeaway here is that in 2020, the magnitude of the	2 3	largest companies, but is spread to names in some sectors that previously there had been a lot of uncertainty. You know,
2 3 4	But it's also, I think if you look historically, you know, the big takeaway here is that in 2020, the magnitude of the impact of these factors relative to prior	2 3 4	largest companies, but is spread to names in some sectors that previously there had been a lot of uncertainty. You know, hospitality and entertainment. But also,
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8 (Pages 26 to 29)

	Page 30		Page 32
1	terminating PineBridge and moving to an	1	exposure within the intermediate space. I
2	index at a time when we see some	2	mentioned they had had, you know they
3	opportunities in the active space,	3	had had high yield exposure within this
4	specifically with, you know, what	4	strategy, you know, per their own requests.
5	PineBridge has been doing. So it's no	5	You know, years ago when this fund was set
6	we are not reversing our decision. We are	б	up, the strategy was set up, Lazard had
7	saying we are okay with holding them while	7	said it's part of our strategy to have up
8	we conduct this search.	8	to 10 percent in high yield. So again,
9	You know, the index the next	9	that kind of speaks to the risk portfolio
10	slide, Slide 7 summarizes PineBridge. And	10	that had been at this portfolio.
11	Slide 8 is a text, kind of summarizes the	11	They lagged, you know, in 2020.
12	assessment that I just laid out there.	12	And notably, it brought their peer-group
13	So, I don't really have any further	13	placement down. You know, that that
14	comments. I will open it up to questions.	14	triggered a more in-depth review by us.
15	MR. BIELLI: Rebecca, were you	15	And we the call Chris was on the
16	saying something? I think you are on mute.	16	call. We were a little disheartened with
17	MS. RHYNHART: Oh, sorry. I was	17	how that went both from a fundamental
18	just saying, I think it makes sense. I was	18	investment standpoint as well a client
19	breaking the silence just that I think the	19	service standpoint.
20	recommendation makes sense.	20	We learned, you know and
21	MR. GOLDSMITH: Okay. So you know,	21	actually you know, you can see it here at
22	we will continue to work with staff, you	22	the bottom of the page, you know, from a
23	know, with the placement of an RFP and,	23	portfolio management standpoint, following,
24	obviously, continue to monitor PineBridge	24	you know, our request that they terminate
	Page 31		Page 33
1		1	
1 2	Page 31 very closely as we have been. If there are no other questions	1 2	Page 33 the high yield exposure per, you know, regulations. The fund then continues their
	very closely as we have been.		the high yield exposure per, you know,
2	very closely as we have been. If there are no other questions	2	the high yield exposure per, you know, regulations. The fund then continues their
2 3	very closely as we have been. If there are no other questions I apologize, I can't see anyone. I appreciate you helping out. We can move on to discussing Lazard within fixed income on	2 3 4 5	the high yield exposure per, you know, regulations. The fund then continues their decrease, you know, their spread sector
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	Page 34		Page 36
1	in the past. Not what we had communicated	1	MR. GOLDSMITH: I think it's in
2	to them, they need to terminate high yield	2	Column G, you know, rebalancing action.
3	or any time prior to that.	3	That shows you the cash moving. And then I
4	We, also, learned that another	4	think Column I is the, you know, the the
5	large, you know, public entity had recently	5	resulting percentages.
б	shifted the duration of their strategy in	6	MR. RUBIN: Can you see that chart
7	their separate account from intermediate to	7	now, Donn?
8	core. And the team had seen they were	8	CHAIRMAN SCOTT: I can. Thank you.
9	focusing less on this intermediate duration	9	MR. RUBIN: Yup. You're good,
10	and more on core. Well, we look into their	10	Alex.
11	core holdings and the core strategies. And	11	MR. GOLDSMITH: Yeah. So you know,
12	those core funds are holding much less	12	that's kind of the end of my comments. I
13	treasury exposure than they are in the	13	will open it up to any questions about
14	separate account.	14	Lazard, about the process, you know, about
15	So it was kind of it was not	15	our recommendation.
16	great answers from the team. And you know,	16	MR. BIELLI: Alex, I just have a
17	not really we didn't expect them to be	17	general question. This is Fran.
18		18	How you doing?
19	holding, you know, at the end of 2020 or	19	MR. GOLDSMITH: All right.
20	going into 2021 with not really any answers	20	MR. BIELLI: The given the
20	as to where and why or where they were going to diversify. We understand the	20	ę
22		21	increasing yield, the yield increasing
22	elimination of high yield. It's not on	22	recently and the projection of gradual
	them. But if they have corporate ideas in		increase in the interest who knows when.
24	their core accounts, we certainly would	24	We will know more at two o'clock today or
	Page 35		Page 37
1	expect some of those ideas to translate	1	Page 37 two-thirty today.
2		2	two-thirty today. But the increase in the interest
2 3	expect some of those ideas to translate	2 3	two-thirty today.
2	expect some of those ideas to translate into the intermediate account. And as you can see down the bottom, the corporate exposure is inconsistent.	2 3 4	two-thirty today. But the increase in the interest
2 3	expect some of those ideas to translate into the intermediate account. And as you can see down the bottom,	2 3 4 5	two-thirty today. But the increase in the interest rates maybe towards the end of this year or
2 3 4	expect some of those ideas to translate into the intermediate account. And as you can see down the bottom, the corporate exposure is inconsistent. It's low. It's not diversified. And you know, so again, we we think that there	2 3 4	two-thirty today. But the increase in the interest rates maybe towards the end of this year or early next year, I'm not sure about the timing. All we all we think we know is that it will be gradual. But what is your
2 3 4 5	expect some of those ideas to translate into the intermediate account. And as you can see down the bottom, the corporate exposure is inconsistent. It's low. It's not diversified. And you	2 3 4 5 6 7	two-thirty today. But the increase in the interest rates maybe towards the end of this year or early next year, I'm not sure about the timing. All we all we think we know is
2 3 4 5 6	expect some of those ideas to translate into the intermediate account. And as you can see down the bottom, the corporate exposure is inconsistent. It's low. It's not diversified. And you know, so again, we we think that there	2 3 4 5 6	two-thirty today. But the increase in the interest rates maybe towards the end of this year or early next year, I'm not sure about the timing. All we all we think we know is that it will be gradual. But what is your
2 3 4 5 6 7	expect some of those ideas to translate into the intermediate account. And as you can see down the bottom, the corporate exposure is inconsistent. It's low. It's not diversified. And you know, so again, we we think that there are there are better options even within	2 3 4 5 6 7 8 9	two-thirty today. But the increase in the interest rates maybe towards the end of this year or early next year, I'm not sure about the timing. All we all we think we know is that it will be gradual. But what is your projections for fixed income in general
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			David 40
	Page 38		Page 40
1	Beyond that, I don't know, Floyd,	1	What it seems like people are
2	do you have anything more recent to add on	2	reacting to is nobody knows what's the time
3	the recent interest rate developments?	3	frame and what what do they mean by hot.
4		4	What's that you know, what are the
5	MR. AMMATURO: I can jump I can	5	parameters? Is it that we are allowing it
6	jump in, and then, Floyd, maybe if you want	6	to run up to 3 percent hot? Are we
7	to add. This is Marc again. So you know,	7	allowing it to run up to 4 percent hot?
8	my quick thoughts Fran, it's a great	8	Like, that is one of the things that has
9	question. We do not forecast interest	9	people a little bit of unease. And you are
10	rates, but we do project asset class	10	seeing that within the yield curve with a
11	returns.	11	little bit of that bump up.
12	So if you look at our five-year	12	Now with all of that being said, if
13	expectation for core bonds, it's actually	13	you just take it to historical context, for
14	negative 0.2. Again, that's the our,	14	us to rise above 2 percent, you know, we
15	PFM's, internal assumption for what core	15	haven't we haven't been above 2 percent
16	fixed income is going to generate over the	16	for longer than a year and a half. You
17	next five years. And you got into the	17	know, probably only for three times over
18	reason why, in terms of low rate	18	the past 20 years. And that's a year
19	environment we are living through. You	19	and a half was the longest. Usually, it's
20	know, the long our long term assumption	20	a shorter time period.
21	for core bonds is close to 4 percent	21	But if you are looking at things, I
22	annualized return. But for the next five,	22	think, you know, you are starting to see
23	it's actually negative 0.2.	23	the inflation concerns, you know, from what
24	And that's why, you know, Alex has	24	we have seen probably are it's probably
	Page 39		Page 41
-	Page 39	_	Page 41
1	been talking about a lot about spread	1	a lot more, you know people are a lot
2	been talking about a lot about spread exposure. When he said spread exposure,	2	a lot more, you know people are a lot more concerned than probably they should
2 3	been talking about a lot about spread exposure. When he said spread exposure, he's talking about high yield or our high	2 3	a lot more, you know people are a lot more concerned than probably they should be. You see inflation definitely coming up
2 3 4	been talking about a lot about spread exposure. When he said spread exposure, he's talking about high yield or our high yield expectation for high yield bonds over	2 3 4	a lot more, you know people are a lot more concerned than probably they should be. You see inflation definitely coming up on the near side, the near term. But over
2 3 4 5	been talking about a lot about spread exposure. When he said spread exposure, he's talking about high yield or our high yield expectation for high yield bonds over the next five years is about 3 percent.	2 3 4 5	a lot more, you know people are a lot more concerned than probably they should be. You see inflation definitely coming up on the near side, the near term. But over the longer term, it's going to come down
2 3 4 5 6	been talking about a lot about spread exposure. When he said spread exposure, he's talking about high yield or our high yield expectation for high yield bonds over the next five years is about 3 percent. Our expectation for even debt is about 2	2 3 4 5 6	a lot more, you know people are a lot more concerned than probably they should be. You see inflation definitely coming up on the near side, the near term. But over the longer term, it's going to come down just based off of consumption factors along
2 3 4 5 6 7	been talking about a lot about spread exposure. When he said spread exposure, he's talking about high yield or our high yield expectation for high yield bonds over the next five years is about 3 percent. Our expectation for even debt is about 2 and a half percent, again, over the next	2 3 4 5 6 7	a lot more, you know people are a lot more concerned than probably they should be. You see inflation definitely coming up on the near side, the near term. But over the longer term, it's going to come down just based off of consumption factors along with, you know, company you know,
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Page 42	Page 44
1 you are good you have a good 1 afterwards that I kind	of had the same very
2 recommendation. I like that 2 negative reaction that	
3 recommendation. 3 But, Donn, to yo	
	nager PFM and I would
	day after the meeting.
6 resulting in performance issues. 6 We would ask them to	
7 MR. BIELLI: I mean, Rebecca, I 7 let's call it, two to three	
8 don't know how about you or, Donn, about 8 expect max for any tra	
9 you, but I have never heard all my years on 9 finalize. And then at	
10 the Municipal Fund and here, I have never 10 begin distributing the	
11 heard a portfolio manager say the size of 11 cash or in-kind securit	
12 your investment is too small for us to 12 can take them.	C
13 focus on. 13 As Alex said, the	ri portfolio is
14 MS. RHYNHART: Yeah. It's bad. I 14 relatively liquid. So, 1	
15 agree with the recommendation on this. 15 this to be a particularl	
	OTT: Thank you.
17 make a motion to accept the recommendation. 17 MR. DiFUSCO:	Sure.
	TH: All right. So
19 made. Is there a second? 19 so that sounds good.	
20 MS. RHYNHART: I second. 20 you know, should rest	ult in, you know, some
21 CHAIRMAN SCOTT: Motion has been 21 better fee economies p	
22 and properly seconded. 22 of these managers as	we increase
23All those in favor, say aye.23allocations to them. Y	You know, it also
24 (Ayes.) 24 results in higher alloca	ations to, you know,
Page 43	Page 45
1 CHAIRMAN SCOTT: Seems like the 1 minority-owned fund	in Garcia Hamilton and,
	ngly female-owned firm
3 Now what does that mean in terms of 3 in SKY Harbor.	igry remaie owned min
	Yeah. I was just
5 MR. GOLDSMITH: You know, like I 5 going to say, Alex, to	
	w, Lazard in the fixed
7 of the end of day yesterday. So you know, 7 income space as of th	
	Marc and everyone are
9 know, notices to the managers today. They 9 putting together the o	•
10 will be receiving that they need to, you 10 meeting. But Lazard	
	ne manager. Only SKY
12 Lazard know that they Lazard is pretty 12 Harbor, which is in h	
5 1 5	yone else was around
14 But you know, you can get a move on that 14 10 basis points or mo	
15 today. 15 lower.	
	you know, we will
$\pm \circ$ 50 as you note,	

and I probably should have just stated, you 17 have increasing allocations to female and 18 know, for the record that, you know, I minority-owned managers along with, you concur with everything that was said. I 19 know, some fee savings from this, you was on the call with Matt Tracey, one of 20 know -- from this decision by the -- by the the folks who work on fixed income at PFM. 21 Commissioners. 22 And it was one of the more distressing and MR. GOLDSMITH: All right. 23 concerning calls I had been on, as well. I So, I don't want to take up any -think Matt was relieved when he and I spoke 24 too much more time than we need. Bill, do

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	Page 46		Page 48
1		1	
2	you want to jump back to that PowerPoint and skip ahead to Slide 14.	2	starting from zero in the alternative space. It's not like you had a mature
3	The last agenda item that we have	3	allocation or even an allocation that were
4	is to discuss alternatives and our next	4	made ten years ago and then nothing ever
5	steps in that sector.	5	since then. We are starting from scratch
6	(Document shared on screen.)	6	and building this out. So, you are not
7	MR. RUBIN: You're there.	7	going to get to 7.5 percent overnight. Nor
8	MR. GOLDSMITH: All right.	8	would it be recommended by us do that, you
9	So this is a continuation of the	9	know, even if you were to all the
10	discussion that we had. It goes back, I	10	capital that you commit to these funds, you
11	think, to late 2019. You know, it was	11	know, is typically called between three,
12	revisited last year throughout our multiple	12	four and five years. You know, we
13	presentations to you all in the RFP	13	recommend making these initial commitments
14	process, you know, with the change in	14	over the next two to three years.
15	discount rate. And you know, our our	15	So that means, you know, the
16	recommendation that was accepted the end of	16	capital will be getting invested over the
17	2019 says, obviously, to add, you know, 7.5	17	next one to six years, let's say, the
18	percent alternatives target to the	18	initial funds. You know, what that
19	investment policies. That's all been done.	19	achieves is what's called in that sort of
20	So now it's, how do we build that	20	third bullet point under that third
21	out within alternatives? You know, this	21	sub-bullet, vintage year diversification.
22	this pie chart you see here, these are	22	You know, again, because these are
23	these are not within the investment policy	23	closed-end, term defined funds. You know,
24	statement. It's, you know, it's PFM's	24	if we invest them all in ten-year term
	Page 47		Page 49
1	general strategic approach to a diverse	1	funds in 2021, obviously, they will be
2	general strategic approach to a diverse alternative portfolio. And that is one	2	funds in 2021, obviously, they will be the prevailing result will reflect the
2 3	general strategic approach to a diverse alternative portfolio. And that is one that is roughly, you know, equal weighted	2 3	funds in 2021, obviously, they will be the prevailing result will reflect the market conditions over that time.
2 3 4	general strategic approach to a diverse alternative portfolio. And that is one that is roughly, you know, equal weighted within private equity, private debt and	2 3 4	funds in 2021, obviously, they will be the prevailing result will reflect the market conditions over that time. You know, in a mature portfolio
2 3 4 5	general strategic approach to a diverse alternative portfolio. And that is one that is roughly, you know, equal weighted within private equity, private debt and real assets. And I know that I have gone	2 3 4 5	funds in 2021, obviously, they will be the prevailing result will reflect the market conditions over that time. You know, in a mature portfolio where you are constantly committing to
2 3 4 5 6	general strategic approach to a diverse alternative portfolio. And that is one that is roughly, you know, equal weighted within private equity, private debt and real assets. And I know that I have gone through some education slides in the past	2 3 4 5 6	funds in 2021, obviously, they will be the prevailing result will reflect the market conditions over that time. You know, in a mature portfolio where you are constantly committing to these closed-end funds, you achieve
2 3 4 5 6 7	general strategic approach to a diverse alternative portfolio. And that is one that is roughly, you know, equal weighted within private equity, private debt and real assets. And I know that I have gone through some education slides in the past year on these. So you know, I think	2 3 4 5 6 7	funds in 2021, obviously, they will be the prevailing result will reflect the market conditions over that time. You know, in a mature portfolio where you are constantly committing to these closed-end funds, you achieve diversification over all market periods by,
2 3 4 5 6 7 8	general strategic approach to a diverse alternative portfolio. And that is one that is roughly, you know, equal weighted within private equity, private debt and real assets. And I know that I have gone through some education slides in the past year on these. So you know, I think private equity and private debt we have	2 3 4 5 6 7 8	funds in 2021, obviously, they will be the prevailing result will reflect the market conditions over that time. You know, in a mature portfolio where you are constantly committing to these closed-end funds, you achieve diversification over all market periods by, you know, recommitting to different fixed
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13 (Pages 46 to 49)

	Page 50		Page 52
1	That you know, liquidity is	1	secured is certainly an option that adds,
2	taken into account when building out those	2	you know, more protection, you know, some
3	fund profiles. Core funds typically may	3	reasonable amount of debt on the fund, but
4	have a little more liquidity or a higher,	4	nothing much. And then, you know, possibly
5	you know, rate of returning capital then	5	even some visibility into early deals or,
б	some satellite funds. You know, there is	6	you know, a fund that is partially
7	also examples of satellite funds being the	7	committed already that we can commit to, to
8	faster to deploy capital if you think of	8	increase, you know, the amount of money
9	the secondaries market within private	9	that gets put into the market at the
10	equity, for example.	10	initial commitment.
11	So again, it will take time,	11	You know, the next slide, Slide 17,
12	obviously, to add, you know, this number of	12	this just goes into some of the high level,
13	funds. We plan to start, you know, sort of	13	you know, subsets within core, satellite
14	soon immediately with bringing, you know,	14	and private debt. You know, senior direct
15	the first funds to you all in at the May	15	lending first and foremost within, you
16	meeting to present for approval. And then	16	know, core is, you know, what we anticipate
17	following a you know, a reasonable pace	17	bringing to the Commission in a few months.
18	thereafter.	18	You know, you can see down below, lower
19	You know, once the build out is	19	return dispersions. But as I mentioned
20	done, you know, the final bullet here, you	20	prior, higher in the capital stack.
21	know, it's sort of maintained with ongoing	21	You know, these are these are
22	follow-up allocations. And typically,	22	very stable, investment-grade companies,
23	those allocations are made in the satellite	23	you know, what they'd be in the public bond
24	space more so than the core space. You	24	market. You know, and then on the flip
	Page 51		Page 53
1	Page 51	1	Page 53
1	know, as core runs out, we replenish it.	1	side, you know, this correlates to the
2	know, as core runs out, we replenish it. You know, but it's the core funds are	2	side, you know, this correlates to the higher yielding segment of private debt.
2 3	know, as core runs out, we replenish it. You know, but it's the core funds are most important at the in the build-out	2 3	side, you know, this correlates to the higher yielding segment of private debt. You can see that your special situations,
2 3 4	know, as core runs out, we replenish it. You know, but it's the core funds are most important at the in the build-out phase, you know, as they help balance maybe	2 3 4	side, you know, this correlates to the higher yielding segment of private debt. You can see that your special situations, mezzanine direct lending is sort of the
2 3	know, as core runs out, we replenish it. You know, but it's the core funds are most important at the in the build-out phase, you know, as they help balance maybe the higher volatility or the slower cash	2 3 4 5	side, you know, this correlates to the higher yielding segment of private debt. You can see that your special situations, mezzanine direct lending is sort of the corollary senior direct lending. And
2 3 4 5	know, as core runs out, we replenish it. You know, but it's the core funds are most important at the in the build-out phase, you know, as they help balance maybe the higher volatility or the slower cash flows of some of these satellite funds.	2 3 4 5 6	side, you know, this correlates to the higher yielding segment of private debt. You can see that your special situations, mezzanine direct lending is sort of the corollary senior direct lending. And again, you know, smaller allocations, some
2 3 4 5 6	know, as core runs out, we replenish it. You know, but it's the core funds are most important at the in the build-out phase, you know, as they help balance maybe the higher volatility or the slower cash flows of some of these satellite funds. But once, you know, the portfolio is	2 3 4 5	side, you know, this correlates to the higher yielding segment of private debt. You can see that your special situations, mezzanine direct lending is sort of the corollary senior direct lending. And again, you know, smaller allocations, some of these segments with the potential higher
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14 (Pages 50 to 53)

	Page 54		Page 56
1	bring to you all in the core space next	1	quarterly? Twice a year? Every six
2	meeting.	2	months?
3	That's my comments on that and the	3	I mean, do you have a general
4	end of what I have to say. Open up to	4	timeline in mind?
5	discussion or questions.	5	MR. GOLDSMITH: Yeah. I wish I had
6	MR. BIELLI: Alex, I do have one	6	this in front of me because, like I said,
7	question. And it concerns the build-out	7	it did get into those specifics.
8	schedule.	8	MR. BIELLI: Okay.
9	Do you obviously, not specific	9	MR. GOLDSMITH: At least at
10	funds except for core versus satellite.	10	least twice a year, you know, in these
11	But do you have a specific idea of the	11	first two years potentially the first
12	schedule?	12	two to three years, potentially once a year
13	Because you know, if you see	13	thereafter. I would two to three times
14	situations where a schedule is not	14	the first three years, one to two times
15	regularly kept, especially in private	15	thereafter.
16	equity or private debt, it starts to	16	It's not, you know, a perfect
17	starts to change the J-curve, right, and	17	schedule. And you know, like I said, I
18	change the payout amounts and so on and so	18	think it will rely on some of the you
19	forth. So if if this is going to be an	19	know, what actually gets submitted in terms
20	ongoing, commitment, I think I agree with	20	of faster calling versus slower calling
21	your vintage diversification comments and	21	funds. That's not you mentioned
22	the importance of keeping to a regular	22	J-curve.
23	schedule in the investments. Because if	23	You know, we in the initial
24	it's irregular, the payouts are irregular,	24	build out, we do like to allocate to faster
	Page 55		Page 57
1	the performance are irregular, and you	1	calling funds. And that is why we are
2	don't have that vintage year	2	leading with private debt as opposed to
3	diversification.	3	maybe real estate or private equity in this
4	So, do you have a specific	4	current market and also in general.
5	build-out schedule already in place or in	5	Private debt calls funds faster. There is
6	mind?	6	a fund we anticipate bringing you know,
7	MR. GOLDSMITH: Yeah, we do. And I	7	going through diligence with that is a
8	did not include it in these materials.	8	particularly quick caller of capital. That
9	And it's, again, perhaps a little	9	helps mitigate the J-curve.
10	too specific, Fran, because timelines	10	To the extent that these first two
11	always get out of whack and dollars change,	11	commitments call at a higher than
12	et cetera. You know, the overall fund	12	anticipated rate, Fran, that that may
13	grows. But I think our our look is two	13	determine whether it's two or three
14	funds at least in in 2021, potentially	14	commitments in a single year. You know
15	three by the end of this year.	15	what I mean?
16	And I can I can share that more	16	MR. BIELLI: Yeah, I do. Whatever
17	specific timeline with you. I don't have	17	the schedule is, I am sure it will be fine
18	it in front of me either. Like I said, it	18	as long as it's consistent. And I'm also
19	was a little too much for today I thought.	19	confident that Chris will keep an eye on it
20	MR. BIELLI: Yeah, no. I should	20	that because he knows how important that
	have defined I should have defined it	21	is, also. So, I don't I don't you
21	apositio build out askedule. I de met meet	~ ~	
22	specific build-out schedule. I do not need	22	know, you don't need to continue on that.
	specific build-out schedule. I do not need to see a schedule for my purposes. I was just do you plan on coming forward	22 23 24	know, you don't need to continue on that. But I appreciate your response. MR. GOLDSMITH: Yeah. Thanks.

15 (Pages 54 to 57)

1 CHAIRMAN SCOTT: Are there any other questions? 2 other questions posed.) 4 CHAIRMAN SCOTT: Well, thank you. 5 Chris, does that complete the order 6 of business for today? 7 MR. DiFUSCO: Yes. The only – the 9 just to the assets tharough the close of 9 business yesteday in the fund, 645 million 11 and then to just confirm that the 12 And then to just confirm that the 13 new meeting date in May – and I thank 14 Don, Rebecca, Fran, everyone, for their 15 agiity – quick agiity in moving the 16 meeting date. It will be May 17. 17 And those were the only remaining 18 CHAIRMAN SCOTT: Kay. 19 CHAIRMAN SCOTT: May. 21 MS. RHYNHART: Motion to adjourn. 22 AK. RHYNHARY MAY out all. 23 CHAIRMAN SCOTT: May out all. 24 Okay. Thank you all. 25 MS. RHYNHART: Motion to adjourn. 23 Adjourned at 11:09 a.m.) 24 Okay. Thank you all. 25 <t< th=""><th></th><th>Page 58</th><th></th></t<>		Page 58	
2 order questions? 3 (No further questions posed.) 4 CHAIRMAN SCOTT: Well, thank you. 5 Chris, does that complete the order 6 of business for today? 7 MR. DIFUSCO: Yes. The only the 8 only other comments I wanted to make were 9 just to the assets through the close of 10 business yesterday in the fund, 645 million 11 and change, 645,448. 12 And then to just confirm that the 13 new meeting date in May and I thank 14 Donn, Robeca, Fran, everyone, for their 16 meeting date. It will be May 17. 17 And theo were the only remaining 18 comments I hand, Donn. 19 CHAIRMAN SCOTT: Okay. 20 Is there a motion to adjourn? 21 MS. RHYNHART: Tokino to adjourn. 22 MR. BIELLI: Second. 23 CHAIRMAN SCOTT: May. 24 Okay. Thank you all. 25 MS. RHYNHART: Thank you. 24 Okay. Thank you all. 21 MS. RHYNHARE	1	_	OF DITIFICATION
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23 CHAIRMAN SCOTT: Motion approved. 24 Okay. Thank you all. Page 59 1 MS. RHYNHART: Thank you. 2 (At this time, the Meeting 3 adjourned at 11:09 a.m.) 4 5 6 7 7 8 9 10 11 12 12 13 14 15 15 16 17 18 19 20 23 4			
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